

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
			Change				Change				Change	
	Quarter 3 FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	Quarter 3 FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	Quarter 3 FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,652,274	2,500,093	152,181	6.1	5,317,001	5,239,607	77,394	1.5	160,267	162,336	(2,069)	(1.3)
Single-Piece Cards	83,138	89,267	(6,130)	(6.9)	238,274	263,926	(25,652)	(9.7)	1,520	1,684	(163)	(9.7)
Total Single-Piece Letters and Cards	2,735,411	2,589,360	146,051	5.6	5,555,275	5,503,533	51,742	0.9	161,787	164,020	(2,233)	(1.4)
Presort Letters	3,611,010	3,484,374	126,636	3.6	9,226,121	9,339,042	(112,921)	(1.2)	521,762	510,083	11,679	2.3
Presort Cards	139,924	147,355	(7,431)	(5.0)	539,591	604,924	(65,333)	(10.8)	4,405	4,940	(534)	(10.8)
Total Presort Letters and Cards	3,750,934	3,631,729	119,205	3.3	9,765,712	9,943,966	(178,254)	(1.8)	526,168	515,022	11,145	2.2
Flats	605,704	623,331	(17,627)	(2.8)	428,445	465,166	(36,721)	(7.9)	87,531	94,832	(7,302)	(7.7)
Parcels	139,203	140,797	(1,594)	(1.1)	53,607	59,775	(6,168)	(10.3)	16,703	18,351	(1,648)	(9.0)
Domestic Negotiated Serv. Agreement Mail	0	19,132	(19,132)	(100.0)	0	51,047	(51,047)	(100.0)	0	3,251	(3,251)	(100.0)
Outbound First-Class Mail International 5/	71,211	63,927	7,284	11.4	47,725	43,475	4,250	9.8	2,567	2,608	(41)	(1.6)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	77,582	71,351	6,232	8.7	90,198	106,037	(15,838)	(14.9)	28,190	25,514	2,676	10.5
First-Class Mail Fees	28,159	34,287	(6,128)	(17.9)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,408,205	7,173,914	234,291	3.3	15,940,962	16,172,999	(232,036)	(1.4)	822,945	823,598	(653)	(0.1)
Standard Mail:												
High Density and Saturation Letters	214,720	196,129	18,592	9.5	1,443,890	1,379,411	64,479	4.7	60,185	58,798	1,387	2.4
High Density and Saturation Flats & Parcels	502,739	473,164	29,575	6.3	2,776,997	2,764,822	12,176	0.4	492,785	492,467	318	0.1
Carrier Route	534,390	492,223	42,168	8.6	2,006,354	1,940,964	65,391	3.4	405,653	419,054	(13,401)	(3.2)
Letters	2,448,437	2,266,142	182,295	8.0	11,611,707	11,181,383	430,324	3.8	583,174	583,676	(503)	(0.1)
Flats	465,534	480,295	(14,760)	(3.1)	1,126,124	1,228,390	(102,266)	(8.3)	284,236	307,956	(23,720)	(7.7)
Parcels	16,843	16,201	642	4.0	15,730	16,520	(789)	(4.8)	5,724	5,169	555	10.7
Every Door Direct Mail Retail	41,975	37,962	4,013	10.6	239,859	267,340	(27,481)	(10.3)	30,424	33,909	(3,486)	(10.3)
Domestic Negotiated Serv. Agreement Mail	0	59,298	(59,298)	(100.0)	0	276,821	(276,821)	(100.0)	0	11,912	(11,912)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	1	20	(18)	(92.9)	5	33	(28)	(83.8)	0	9	(9)	(97.3)
Standard Mail Fees	12,754	11,784	970	8.2	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,237,394	4,033,217	204,177	5.1	19,220,668	19,055,683	164,984	0.9	1,862,181	1,912,951	(50,770)	(2.7)
Periodicals Mail:												
In-County	17,540	16,844	695	4.1	150,725	153,547	(2,822)	(1.8)	44,955	45,153	(199)	(0.4)
Outside County	398,715	399,675	(960)	(0.2)	1,384,572	1,458,383	(73,811)	(5.1)	522,762	553,815	(31,053)	(5.6)
Periodicals Mail Fees	1,341	1,177	164	14.0	-	-	-	-	-	-	-	-
Total Periodicals Mail	417,596	417,696	(100)	(0.0)	1,535,297	1,611,930	(76,633)	(4.8)	567,717	598,968	(31,251)	(5.2)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	8,391	7,778	613	7.9	322	318	4	1.3	21,730	21,471	258	1.2
Inbound Intl. Surface Parcel Post (at UPU Rates)	4,035	4,097	(62)	(1.5)	191	207	(16)	(7.8)	3,202	3,654	(452)	(12.4)
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	46,183	42,483	3,700	8.7	54,765	51,574	3,191	6.2	87,930	79,740	8,190	10.3
Bound Printed Matter Parcels	56,187	59,138	(2,952)	(5.0)	44,256	46,820	(2,565)	(5.5)	99,869	124,529	(24,660)	(19.8)
Media and Library Mail	68,495	71,875	(3,380)	(4.7)	18,904	21,103	(2,199)	(10.4)	45,904	52,292	(6,388)	(12.2)
Package Services Mail Fees	583	641	(58)	(9.1)	-	-	-	-	-	-	-	-
Total Package Services Mail	183,874	186,012	(2,138)	(1.1)	118,438	120,022	(1,585)	(1.3)	258,634	281,685	(23,051)	(8.2)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	99,074	79,774	19,300	24.2	27,600	31,812	(4,212)	(13.2)
Free Mail	-	-	-	-	11,449	12,835	(1,385)	(10.8)	5,117	5,567	(450)	(8.1)
Total Market Dominant Mail	12,247,069	11,810,839	436,229	3.7	36,925,888	37,053,243	(127,355)	(0.3)	3,544,194	3,654,581	(110,387)	(3.0)
Ancillary Services:												
Certified Mail	172,405	192,468	(20,063)	(10.4)	52,259	62,090	(9,831)	(15.8)				
Collect on Delivery	886	1,141	(255)	(22.3)	87	122	(35)	(28.4)				
Delivery Confirmation	11,901	10,672	1,228	11.5	690,807	599,300	91,507	15.3				
Insurance	21,901	25,248	(3,347)	(13.3)	4,829	6,349	(1,520)	(23.9)				
Registered Mail	7,118	9,957	(2,839)	(28.5)	395	651	(256)	(39.3)				
Return Receipts	94,451	97,166	(2,715)	(2.8)	39,846	41,624	(1,778)	(4.3)				
Stamped Envelopes and Cards	3,045	2,687	358	13.3	-	-	-	-				
Other Domestic Ancillary Services	18,883	24,746	(5,863)	(23.7)	7,085	9,017	(1,932)	(21.4)				
International Ancillary Services	11,028	10,032	996	9.9	6,756	6,946	(190)	(2.7)				
Total Ancillary Services	341,617	374,117	(32,500)	(8.7)	802,066	726,100	75,966	10.5				
Special Services:												
Money Orders	42,502	40,743	1,760	4.3	24,298	25,915	(1,617)	(6.2)				
Post Office Box Service	90,812	88,209	2,603	3.0	7,333	8,970	(1,637)	(18.3)				
Other Domestic Special Services	27,073	26,809	264	1.0	419	453	(34)	(7.5)				
Other International Special Services	5	0	4	948.6	457	44	414	0.0				
Total Additional Special Services	160,392	155,762	4,630	3.0	32,507	35,382	(2,875)	(8.1)				
Total Market Dominant Services	502,009	529,879	(27,870)	(5.3)	834,573	761,482	73,091	9.6				
Total Market Dominant Mail and Services	12,749,078	12,340,718	408,359	3.3								
Other Market Dominant Revenue 6/	170,522	406,581	(236,058)	(58.1)								
Total Market Dominant Revenue	12,919,600	12,747,299	172,301	1.4								
									Service Transactions U.S. Postal Service Mail Quarter 3, FY 2014 1/			
									=====			
									Ancillary Services			
									Other Services			
									Total			

3,304
259
3,563

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Express Mail:												
Total Express Mail	193,406	203,549	(10,143)	(5.0)	9,358	9,852	(494)	(5.0)	9,370	8,697	673	7.7
First-Class Package Service:												
Total First Class Package Service	357,448	287,278	70,170	24.4	152,140	129,452	22,688	17.5	53,157	44,426	8,731	19.7
Standard Post Mail:												
Total Standard Post 4/	100,828	120,527	(19,699)	(16.3)	7,131	8,750	(1,619)	(18.5)	42,819	58,576	(15,757)	(26.9)
Priority Mail:												
Total Priority Mail	1,556,739	1,511,490	45,250	3.0	214,956	207,895	7,061	3.4	451,207	420,627	30,580	7.3
Parcel Select Mail:												
Total Parcel Select Mail	605,178	494,837	110,341	22.3	355,738	308,674	47,064	15.2	590,018	474,279	115,739	24.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	35,767	32,498	3,269	10.1	14,465	13,507	958	7.1	41,797	38,557	3,240	8.4
International Mail:												
Outbound Priority Mail International	202,265	222,376	(20,111)	(9.0)	4,049	4,589	(539)	(11.8)	25,707	28,249	(2,542)	(9.0)
Outbound International Expedited Services	61,819	81,798	(19,978)	(24.4)	1,038	1,319	(281)	(21.3)	5,095	6,019	(925)	(15.4)
Other Outbound International Mail 5/	222,798	223,620	(822)	(0.4)	57,559	59,452	(1,893)	(3.2)	22,067	21,463	604	2.8
Inbound International	53,384	50,350	3,034	6.0	3,130	3,416	(287)	(8.4)	19,111	19,802	(691)	(3.5)
International Mail Fees	12	395	(382)	(96.8)	-	-	-	-	-	-	-	-
Total International Mail	540,279	578,538	(38,259)	(6.6)	65,775	68,776	(3,000)	(4.4)	71,980	75,533	(3,553)	(4.7)
Total Competitive Mail	3,389,645	3,228,717	160,928	5.0	819,563	746,905	72,657	9.7	1,260,348	1,120,695	139,653	12.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services	371	339	32	9.5	68	62	7	11.1				
International Ancillary Services	1,741	1,788	(47)	(2.7)	359	355	4	1.1				
Total Ancillary Services	2,112	2,127	(15)	(0.7)	427	417	11	2.6				
Special Services:												
Premium Forwarding Service	4,909	5,214	(305)	(5.8)	260	282	(22)	(7.7)				
Intl. Money Orders & Money Transfer Service	259	334	(75)	(22.6)	41	34	7	21.1				
Other Domestic Special Services	170,733	165,380	5,352	3.2	27,088	24,990	2,098	8.4				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	175,901	170,928	4,972	2.9	27,389	25,305	2,084	8.2				
Total Competitive Services	178,012	173,055	4,957	2.9	27,817	25,722	2,095	8.1				
Total Competitive Mail and Services	3,567,657	3,401,772	165,885	4.9								
Other Competitive Revenue	23,045	33,591	(10,546)	(31.4)								
Total Competitive Revenue	3,590,703	3,435,363	155,339	4.5								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	15,636,714	15,039,556	597,158	4.0	37,745,451	37,800,149	(54,698)	(0.1)	4,804,542	4,775,276	29,266	0.6
Total All Services	680,021	702,934	(22,913)	(3.3)	862,389	787,204	75,186	9.6				
Total All Mail and Services	16,316,735	15,742,490	574,245	3.6								
Total All Other Revenue	193,568	440,172	(246,604)	(56.0)								
Total All Revenue	16,510,303	16,182,662	327,641	2.0								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ In Quarter 3 of Fiscal Year 2013, there was a \$205 million decrease in Forever Stamp deferred liability recorded to Miscellaneous Revenue.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,838,305	7,871,282	(32,977)	(0.4)	16,064,283	16,720,230	(655,947)	(3.9)	494,023	519,146	(25,123)	(4.8)
Single-Piece Cards	241,088	264,869	(23,781)	(9.0)	700,352	795,005	(94,653)	(11.9)	4,476	5,076	(600)	(11.8)
Total Single-Piece Letters and Cards	8,079,393	8,136,152	(56,759)	(0.7)	16,764,635	17,515,235	(750,599)	(4.3)	498,499	524,222	(25,723)	(4.9)
Presort Letters	11,023,593	10,836,556	187,037	1.7	28,775,403	29,375,503	(600,100)	(2.0)	1,610,687	1,583,330	27,357	1.7
Presort Cards	417,370	448,892	(31,522)	(7.0)	1,653,498	1,852,746	(199,248)	(10.8)	13,498	15,125	(1,627)	(10.8)
Total Presort Letters and Cards	11,440,963	11,285,448	155,515	1.4	30,428,901	31,228,249	(799,348)	(2.6)	1,624,185	1,598,455	25,730	1.6
Flats	1,886,021	1,941,948	(55,927)	(2.9)	1,358,845	1,466,190	(107,345)	(7.3)	281,186	299,439	(18,254)	(6.1)
Parcels	443,703	446,292	(2,589)	(0.6)	177,533	191,451	(13,918)	(7.3)	55,675	59,782	(4,107)	(6.9)
Domestic Negotiated Serv. Agreement Mail	38,975	60,371	(21,395)	(35.4)	103,014	162,686	(59,672)	(36.7)	6,324	10,419	(4,095)	(39.3)
Outbound First-Class Mail International 5/	233,502	390,723	(157,221)	(40.2)	164,896	184,832	(19,936)	(10.8)	8,542	25,625	(17,082)	(66.7)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	250,945	215,803	35,142	16.3	297,314	313,469	(16,156)	(5.2)	89,105	75,772	13,333	17.6
First-Class Mail Fees	98,599	105,041	(6,443)	(6.1)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	22,472,102	22,581,777	(109,676)	(0.5)	49,295,139	51,062,113	(1,766,973)	(3.5)	2,563,515	2,593,714	(30,199)	(1.2)
Standard Mail:												
High Density and Saturation Letters	652,572	597,213	55,360	9.3	4,462,054	4,241,111	220,943	5.2	185,250	174,309	10,941	6.3
High Density and Saturation Flats & Parcels	1,496,883	1,444,577	52,306	3.6	8,476,979	8,539,284	(62,305)	(0.7)	1,525,026	1,526,465	(1,439)	(0.1)
Carrier Route	1,805,256	1,813,168	(7,912)	(0.4)	6,915,979	7,340,867	(424,888)	(5.8)	1,500,854	1,531,426	(30,571)	(2.0)
Letters	7,313,345	6,917,170	396,175	5.7	35,655,988	35,046,998	608,990	1.7	1,822,839	1,785,243	37,596	2.1
Flats	1,526,112	1,609,097	(82,985)	(5.2)	3,809,322	4,206,718	(397,396)	(9.4)	966,791	1,049,445	(82,654)	(7.9)
Parcels	50,147	53,445	(3,298)	(6.2)	48,445	54,457	(6,012)	(11.0)	16,826	17,187	(361)	(2.1)
Every Door Direct Mail Retail	114,252	104,318	9,935	9.5	691,591	734,631	(43,040)	(5.9)	87,721	93,180	(5,459)	(5.9)
Domestic Negotiated Serv. Agreement Mail	108,512	161,886	(53,373)	(33.0)	499,850	766,949	(267,099)	(34.8)	22,138	33,745	(11,607)	(34.4)
Inbound Intl. Negotiated Serv. Agreement Mail	83	44	40	90.7	154	70	83	118.3	42	20	22	106.6
Standard Mail Fees	44,915	44,279	636	1.4	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	13,112,077	12,745,195	366,882	2.9	60,560,360	60,931,084	(370,724)	(0.6)	6,127,487	6,211,021	(83,534)	(1.3)
Periodicals Mail:												
In-County	50,081	49,269	812	1.6	441,182	454,111	(12,929)	(2.8)	130,348	133,391	(3,043)	(2.3)
Outside County	1,166,709	1,205,313	(38,603)	(3.2)	4,137,843	4,402,683	(264,840)	(6.0)	1,584,763	1,694,611	(109,847)	(6.5)
Periodicals Mail Fees	3,509	5,534	(2,025)	(36.6)	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,220,299	1,260,115	(39,816)	(3.2)	4,579,025	4,856,793	(277,769)	(5.7)	1,715,112	1,828,002	(112,890)	(6.2)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	24,126	331,016	(306,890)	(92.7)	945	29,227	(28,282)	(96.8)	63,745	233,069	(169,324)	(72.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)	14,590	13,246	1,344	10.1	774	694	81	11.6	11,266	11,248	17	0.2
Inbound Intl. Negotiated Service Agreement Mail	0	2	(2)	(100.0)	0	1	(1)	(100.0)	0	3	(3)	(100.0)
Bound Printed Matter Flats	151,936	138,899	13,038	9.4	188,191	173,047	15,144	8.8	296,502	264,992	31,510	11.9
Bound Printed Matter Parcels	195,520	202,370	(6,850)	(3.4)	154,004	160,425	(6,421)	(4.0)	381,009	427,866	(46,858)	(11.0)
Media and Library Mail	224,136	231,458	(7,323)	(3.2)	64,143	69,882	(5,738)	(8.2)	152,334	166,526	(14,192)	(8.5)
Package Services Mail Fees	1,973	2,247	(274)	(12.2)	-	-	-	-	-	-	-	-
Total Package Services Mail	612,281	919,238	(306,957)	(33.4)	408,058	433,276	(25,218)	(5.8)	904,856	1,103,704	(198,848)	(18.0)

MARKET DOMINANT PRODUCTS

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COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Express Mail:												
Total Express Mail	580,389	606,692	(26,303)	(4.3)	27,389	29,921	(2,532)	(8.5)	28,107	29,844	(1,737)	(5.8)
First-Class Package Service:												
Total First Class Package Service	1,137,212	873,601	263,611	30.2	483,797	400,677	83,119	20.7	167,396	136,149	31,247	23.0
Standard Post Mail:												
Total Standard Post 4/	397,768	219,489	178,279	81.2	28,939	16,424	12,516	76.2	174,971	103,918	71,053	68.4
Priority Mail:												
Total Priority Mail	5,234,874	4,843,930	390,944	8.1	707,276	661,783	45,493	6.9	1,507,541	1,378,922	128,619	9.3
Parcel Select Mail:												
Total Parcel Select Mail	1,903,873	1,481,514	422,359	28.5	1,118,200	978,358	139,842	14.3	1,978,276	1,583,632	394,644	24.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	104,696	93,269	11,427	12.3	42,019	38,381	3,638	9.5	129,579	115,399	14,180	12.3
International Mail:												
Outbound Priority Mail International	654,021	714,280	(60,259)	(8.4)	13,076	16,063	(2,988)	(18.6)	83,120	94,549	(11,429)	(12.1)
Outbound International Expedited Services	206,552	262,297	(55,745)	(21.3)	3,527	4,498	(971)	(21.6)	17,184	21,518	(4,334)	(20.1)
Other Outbound International Mail 5/	728,185	528,877	199,308	37.7	189,037	181,997	7,041	3.9	72,418	58,110	14,308	24.6
Inbound International	164,986	163,531	1,456	0.9	10,800	11,532	(732)	(6.3)	62,834	65,530	(2,696)	(4.1)
International Mail Fees	40	430	(391)	(90.8)	-	-	-	-	-	-	-	-
Total International Mail	1,753,783	1,669,415	84,368	5.1	216,439	214,089	2,350	1.1	235,555	239,707	(4,152)	(1.7)
Total Competitive Mail	11,112,595	9,787,910	1,324,685	13.5	2,624,060	2,339,633	284,427	12.2	4,221,424	3,587,570	633,854	17.7

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Amount	FY 2014	FY 2013	FY 2014 over FY 2013	Amount	FY 2014	FY 2013	FY 2014 over FY 2013	Amount
				Percent				Percent				Percent
Ancillary Services:												
Other Domestic Ancillary Services	1,500	1,268	232	18.3	274	239	35	14.5				
International Ancillary Services	5,482	6,158	(675)	(11.0)	1,105	1,233	(128)	(10.4)				
Total Ancillary Services	6,982	7,425	(443)	(6.0)	1,379	1,472	(93)	(6.3)				
Special Services:												
Premium Forwarding Service	20,273	18,480	1,793	9.7	1,095	997	98	9.9				
Intl. Money Orders & Money Transfer Service	881	995	(113)	(11.4)	122	112	10	8.9				
Other Domestic Special Services 3/	511,318	502,106	9,211	1.8	70,473	67,038	3,435	5.1				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	532,473	521,581	10,891	2.1	71,690	68,147	3,543	5.2				
Total Competitive Services	539,455	529,007	10,449	2.0	73,068	69,619	3,450	5.0				
Total Competitive Mail and Services	11,652,050	10,316,916	1,335,134	12.9								
Other Competitive Revenue	73,502	92,354	(18,852)	(20.4)								
Total Competitive Revenue	11,725,552	10,409,270	1,316,282	12.6								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	48,529,354	47,294,236	1,235,119	2.6	117,882,281	120,050,665	(2,168,384)	(1.8)	15,646,355	15,449,090	197,265	1.3
Total All Services	2,081,948	2,060,056	21,892	1.1	2,710,654	2,251,573	459,080	20.4				
Total All Mail and Services	50,611,302	49,354,291	1,257,011	2.5								
Total All Other Revenue	631,728	849,106	(217,378)	(25.6)								
Total All Revenue	51,243,031	50,203,397	1,039,633	2.1								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,652,274	2,500,093	152,181	6.1	5,317,001	5,239,607	77,394	1.5	160,267	162,336	(2,069)	(1.3)
Single-Piece Cards	83,138	89,267	(6,130)	(6.9)	238,274	263,926	(25,652)	(9.7)	1,520	1,684	(163)	(9.7)
Total Single-Piece Letters and Cards	2,735,411	2,589,360	146,051	5.6	5,555,275	5,503,533	51,742	0.9	161,787	164,020	(2,233)	(1.4)
Presort Letters	3,611,010	3,484,374	126,636	3.6	9,226,121	9,339,042	(112,921)	(1.2)	521,762	510,083	11,679	2.3
Presort Cards	139,924	147,355	(7,431)	(5.0)	539,591	604,924	(65,333)	(10.8)	4,405	4,940	(534)	(10.8)
Total Presort Letters and Cards	3,750,934	3,631,729	119,205	3.3	9,765,712	9,943,966	(178,254)	(1.8)	526,168	515,022	11,145	2.2
Flats	5,066	5,611	(545)	(9.7)	3,596	3,725	(129)	(3.5)	1,072	1,170	(99)	(8.4)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	19,132	(19,132)	(100.0)	0	51,047	(51,047)	(100.0)	0	3,251	(3,251)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10,489	15,116	(4,627)	(30.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,501,901	6,260,948	240,953	3.8	15,324,583	15,502,271	(177,688)	(1.1)	689,026	683,463	5,563	0.8
Standard Mail:												
High Density and Saturation Letters	214,720	196,129	18,592	9.5	1,443,890	1,379,411	64,479	4.7	60,185	58,798	1,387	2.4
High Density and Saturation Flats & Parcels	17,989	18,650	(661)	(3.5)	118,188	128,989	(10,801)	(8.4)	5,358	5,955	(598)	(10.0)
Carrier Route	7,151	4,312	2,840	65.9	28,413	21,397	7,016	32.8	1,095	811	284	35.1
Letters	2,448,437	2,266,142	182,295	8.0	11,611,707	11,181,383	430,324	3.8	583,174	583,676	(503)	(0.1)
Flats	473	621	(148)	(23.8)	910	1,222	(312)	(25.5)	266	298	(31)	(10.6)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	59,298	(59,298)	(100.0)	0	276,821	(276,821)	(100.0)	0	11,912	(11,912)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,688,771	2,545,151	143,620	5.6	13,203,108	12,989,223	213,885	1.6	650,078	661,451	(11,373)	(1.7)
Periodicals Mail:												
In-County	313	334	(21)	(6.2)	3,870	4,142	(272)	(6.6)	190	204	(14)	(6.8)
Outside County	2,205	2,425	(220)	(9.1)	9,265	10,641	(1,375)	(12.9)	714	863	(148)	(17.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,518	2,759	(241)	(8.7)	13,135	14,782	(1,647)	(11.1)	905	1,067	(162)	(15.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	89,120	70,296	18,824	26.8	2,858	2,068	790	38.2
Free Mail	0	0	0	0.0	1,555	1,999	(444)	(22.2)	82	95	(13)	(14.1)
Total Market Dominant Mail	9,193,190	8,808,858	384,332	4.4	28,631,501	28,578,571	52,930	0.2	1,342,948	1,348,143	(5,195)	(0.4)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	9,193,190	8,808,858	384,332	4.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	9,193,190	8,808,858	384,332	4.4								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	319	5	314	6848.4	0	3	(3)	(100.0)	0	0	(0)	(100.0)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	3,986	4,149	(163)	(3.9)	778	819	(41)	(5.0)	51	61	(10)	(16.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	4,305	4,154	151	3.6	778	822	(44)	(5.3)	51	61	(10)	(16.3)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,305	4,154	151	3.6	778	822	(44)	(5.3)	51	61	(10)	(16.3)
Other Competitive Revenue												
Total Competitive Revenue	4,305	4,154	151	3.6	778	822	(44)	(5.3)	51	61	(10)	(16.3)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013		FY 2014	FY 2013	FY 2014 over FY 2013	
			Amount	Percent			Amount	Percent			Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	9,197,495	8,813,012	384,483	4.4	28,632,279	28,579,393	52,886	0.2	1,342,999	1,348,205	(5,205)	(0.4)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,197,495	8,813,012	384,483	4.4	28,632,279	28,579,393	52,886	0.2	1,342,999	1,348,205	(5,205)	(0.4)
Total All Other Revenue												
Total All Revenue	9,197,495	8,813,012	384,483	4.4								

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,838,305	7,871,282	(32,977)	(0.4)	16,064,283	16,720,230	(655,947)	(3.9)	494,023	519,146	(25,123)	(4.8)
Single-Piece Cards	241,088	264,869	(23,781)	(9.0)	700,352	795,005	(94,653)	(11.9)	4,476	5,076	(600)	(11.8)
Total Single-Piece Letters and Cards	8,079,393	8,136,152	(56,759)	(0.7)	16,764,635	17,515,235	(750,599)	(4.3)	498,499	524,222	(25,723)	(4.9)
Presort Letters	11,023,593	10,836,556	187,037	1.7	28,775,403	29,375,503	(600,100)	(2.0)	1,610,687	1,583,330	27,357	1.7
Presort Cards	417,370	448,892	(31,522)	(7.0)	1,653,498	1,852,746	(199,248)	(10.8)	13,498	15,125	(1,627)	(10.8)
Total Presort Letters and Cards	11,440,963	11,285,448	155,516	1.4	30,428,901	31,228,249	(799,348)	(2.6)	1,624,185	1,598,455	25,730	1.6
Flats	16,463	16,133	330	2.0	12,766	12,190	576	4.7	4,093	3,860	233	6.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	38,975	60,371	(21,395)	(35.4)	103,014	162,686	(59,672)	(36.7)	6,324	10,419	(4,095)	(39.3)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	34,122	40,569	(6,447)	(15.9)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	19,609,916	19,538,671	71,245	0.4	47,309,317	48,918,359	(1,609,043)	(3.3)	2,133,101	2,136,956	(3,855)	(0.2)
Standard Mail:												
High Density and Saturation Letters	652,572	597,213	55,359	9.3	4,462,054	4,241,116	220,938	5.2	185,250	174,309	10,941	6.3
High Density and Saturation Flats & Parcels	54,529	58,670	(4,141)	(7.1)	366,115	408,631	(42,516)	(10.4)	15,458	18,211	(2,753)	(15.1)
Carrier Route	19,515	16,817	2,698	16.0	80,102	81,614	(1,511)	(1.9)	3,114	3,103	11	0.3
Letters	7,313,345	6,917,137	396,209	5.7	35,655,988	35,046,998	608,990	1.7	1,822,839	1,785,243	37,596	2.1
Flats	1,337	1,642	(305)	(18.6)	2,594	3,486	(892)	(25.6)	689	874	(185)	(21.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	108,512	161,886	(53,373)	(33.0)	499,850	766,949	(267,099)	(34.8)	22,138	33,745	(11,607)	(34.4)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	8,149,812	7,753,365	396,447	5.1	41,066,704	40,548,793	517,910	1.3	2,049,488	2,015,486	34,002	1.7
Periodicals Mail:												
In-County	931	1,015	(84)	(8.3)	11,604	12,542	(938)	(7.5)	570	628	(58)	(9.3)
Outside County	6,322	7,051	(729)	(10.3)	27,386	31,305	(3,919)	(12.5)	2,132	2,610	(478)	(18.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	7,254	8,066	(813)	(10.1)	38,990	43,848	(4,857)	(11.1)	2,702	3,238	(536)	(16.6)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	347,113	353,273	(6,160)	(1.7)	9,574	9,389	184	2.0
Free Mail	0	0	0	0.0	4,906	7,042	(2,136)	(30.3)	227	396	(168)	(42.5)
Total Market Dominant Mail	27,766,982	27,300,102	466,879	1.7	88,767,029	89,871,316	(1,104,286)	(1.2)	4,195,091	4,165,464	29,627	0.7
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	27,766,982	27,300,102	466,879	1.7								
Other Market Dominant Revenue												
Total Market Dominant Revenue	27,766,982	27,300,102	466,879	1.7								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	319	5	314	6848.4	0	3	(3)	(100.0)	0	0	(0)	(100.0)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	10,980	12,769	(1,790)	(14.0)	2,140	2,651	(511)	(19.3)	154	191	(36)	(19.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	11,298	12,774	(1,476)	(11.6)	2,140	2,653	(513)	(19.4)	154	191	(36)	(19.1)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	11,298	12,774	(1,476)	(11.6)	2,140	2,653	(513)	(19.4)	154	191	(36)	(19.1)
Other Competitive Revenue												
Total Competitive Revenue	11,298	12,774	(1,476)	(11.6)	2,140	2,653	(513)	(19.4)	154	191	(36)	(19.1)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	27,778,280	27,312,876	465,403	1.7	88,769,169	89,873,969	(1,104,800)	(1.2)	4,195,246	4,165,655	29,590	0.7
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	27,778,280	27,312,876	465,403	1.7	88,769,169	89,873,969	(1,104,800)	(1.2)	4,195,246	4,165,655	29,590	0.7
Total All Other Revenue												
Total All Revenue	27,778,280	27,312,876	465,403	1.7								

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	600,638	617,720	(17,083)	(2.8)	424,849	461,441	(36,592)	(7.9)	86,459	93,662	(7,203)	(7.7)
Parcels	17,623	19,007	(1,383)	(7.3)	8,550	10,448	(1,898)	(18.2)	2,175	2,572	(397)	(15.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	749	1,501	(752)	(50.1)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	619,010	638,228	(19,218)	(3.0)	433,399	471,889	(38,490)	(8.2)	88,634	96,234	(7,600)	(7.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	484,745	454,500	30,246	6.7	2,658,806	2,635,784	23,022	0.9	487,426	486,507	919	0.2
Carrier Route	527,145	487,891	39,253	8.0	1,977,699	1,919,515	58,184	3.0	404,470	418,221	(13,751)	(3.3)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	464,441	479,365	(14,924)	(3.1)	1,123,843	1,226,491	(102,648)	(8.4)	283,909	307,626	(23,717)	(7.7)
Parcels	1	0	1	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	41,975	37,962	4,013	10.6	239,859	267,340	(27,481)	(10.3)	30,424	33,909	(3,486)	(10.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,518,307	1,459,719	58,589	4.0	6,000,207	6,049,131	(48,923)	(0.8)	1,206,229	1,246,264	(40,035)	(3.2)
Periodicals Mail:												
In-County	17,201	16,491	710	4.3	146,692	149,278	(2,586)	(1.7)	44,685	44,885	(200)	(0.4)
Outside County	395,571	396,160	(589)	(0.1)	1,374,323	1,446,495	(72,172)	(5.0)	520,082	550,580	(30,498)	(5.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	412,772	412,651	121	0.0	1,521,016	1,595,773	(74,758)	(4.7)	564,767	595,465	(30,698)	(5.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	46,183	42,483	3,700	8.7	54,765	51,574	3,191	6.2	87,930	79,740	8,190	10.3
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,499	5,575	(1,077)	(19.3)	1,562	2,007	(445)	(22.2)	1,553	2,055	(502)	(24.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	50,682	48,058	2,623	5.5	56,327	53,581	2,746	5.1	89,483	81,795	7,688	9.4

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	5,940	4,976	964	19.4	1,196	1,099	97	8.9
Free Mail	0	0	0	0.0	1,862	2,646	(784)	(29.6)	519	738	(219)	(29.7)
Total Market Dominant Mail	2,600,771	2,558,656	42,115	1.6	8,018,751	8,177,996	(159,245)	(1.9)	1,950,829	2,021,595	(70,766)	(3.5)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,600,771	2,558,656	42,115	1.6								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,600,771	2,558,656	42,115	1.6								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	11,587	11,364	223	2.0	5,182	5,706	(524)	(9.2)	1,022	1,195	(173)	(14.5)
Standard Post Mail:												
Total Standard Post	512	732	(219)	(30.0)	95	151	(55)	(36.6)	107	198	(91)	(46.1)
Priority Mail:												
Total Priority Mail	227,626	232,749	(5,123)	(2.2)	42,205	42,874	(669)	(1.6)	34,133	31,824	2,309	7.3
Parcel Select Mail:												
Total Parcel Select Mail	1,608	1,076	531	49.4	259	341	(82)	(24.1)	180	198	(18)	(9.1)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	241,334	245,922	(4,588)	(1.9)	47,742	49,072	(1,330)	(2.7)	35,442	33,415	2,026	6.1

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	241,334	245,922	(4,588)	(1.9)	47,742	49,072	(1,330)	(2.7)	35,442	33,415	2,026	6.1
Other Competitive Revenue												
Total Competitive Revenue	241,334	245,922	(4,588)	(1.9)	47,742	49,072	(1,330)	(2.7)	35,442	33,415	2,026	6.1

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,842,105	2,804,577	37,527	1.3	8,066,494	8,227,068	(160,575)	(2.0)	1,986,270	2,055,010	(68,740)	(3.3)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,842,105	2,804,577	37,527	1.3	8,066,494	8,227,068	(160,575)	(2.0)	1,986,270	2,055,010	(68,740)	(3.3)
Total All Other Revenue												
Total All Revenue	2,842,105	2,804,577	37,527	1.3								

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	1,869,559	1,925,816	(56,257)	(2.9)	1,346,079	1,454,000	(107,921)	(7.4)	277,092	295,579	(18,487)	(6.3)
Parcels	56,498	61,447	(4,949)	(8.1)	28,466	33,232	(4,766)	(14.3)	7,340	8,591	(1,251)	(14.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	3,139	3,642	(502)	(13.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,929,196	1,990,904	(61,708)	(3.1)	1,374,545	1,487,232	(112,687)	(7.6)	284,432	304,170	(19,738)	(6.5)
Standard Mail:												
High Density and Saturation Letters	0	(1)	1	(100.0)	0	(5)	5	(100.0)	0	(0)	0	(100.0)
High Density and Saturation Flats & Parcels	1,442,341	1,385,799	56,542	4.1	8,110,836	8,130,401	(19,565)	(0.2)	1,509,562	1,508,175	1,387	0.1
Carrier Route	1,785,460	1,796,299	(10,839)	(0.6)	6,835,131	7,259,149	(424,018)	(5.8)	1,497,567	1,528,290	(30,723)	(2.0)
Letters	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	1,523,180	1,606,338	(83,158)	(5.2)	3,803,222	4,200,750	(397,528)	(9.5)	965,945	1,048,470	(82,525)	(7.9)
Parcels	1	0	1	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	114,252	104,318	9,935	9.5	691,591	734,631	(43,040)	(5.9)	87,721	93,180	(5,459)	(5.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,865,234	4,892,787	(27,553)	(0.6)	19,440,780	20,324,926	(884,146)	(4.4)	4,060,796	4,178,116	(117,320)	(2.8)
Periodicals Mail:												
In-County	49,051	48,189	862	1.8	429,030	441,134	(12,104)	(2.7)	129,440	132,564	(3,124)	(2.4)
Outside County	1,157,570	1,195,030	(37,459)	(3.1)	4,107,410	4,367,617	(260,207)	(6.0)	1,576,457	1,684,759	(108,302)	(6.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,206,622	1,243,219	(36,598)	(2.9)	4,536,440	4,808,751	(272,311)	(5.7)	1,705,897	1,817,323	(111,426)	(6.1)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,325	(1,325)	(100.0)	0	242	(242)	(100.0)	0	293	(293)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	151,936	138,899	13,038	9.4	188,191	173,047	15,144	8.8	296,502	264,992	31,510	11.9
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	14,158	18,058	(3,900)	(21.6)	4,988	6,729	(1,741)	(25.9)	5,097	6,433	(1,336)	(20.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	166,095	158,282	7,813	4.9	193,179	180,018	13,161	7.3	301,599	271,718	29,881	11.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	18,628	20,015	(1,387)	(6.9)	3,626	4,121	(495)	(12.0)
Free Mail	0	0	0	0.0	5,874	7,349	(1,475)	(20.1)	1,609	1,893	(283)	(15.0)
Total Market Dominant Mail	8,167,147	8,285,192	(118,046)	(1.4)	25,569,446	26,828,291	(1,258,845)	(4.7)	6,357,959	6,577,340	(219,381)	(3.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,167,147	8,285,192	(118,046)	(1.4)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,167,147	8,285,192	(118,046)	(1.4)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	37,882	34,436	3,445	10.0	17,903	17,656	247	1.4	3,544	3,752	(209)	(5.6)
Standard Post Mail:												
Total Standard Post	2,185	1,398	787	56.3	406	254	152	59.8	443	306	137	44.9
Priority Mail:												
Total Priority Mail	661,969	671,696	(9,727)	(1.4)	122,298	125,827	(3,529)	(2.8)	94,454	93,499	954	1.0
Parcel Select Mail:												
Total Parcel Select Mail	1,932	1,632	300	18.4	401	499	(99)	(19.8)	242	278	(36)	(13.0)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	703,968	709,163	(5,195)	(0.7)	141,007	144,236	(3,228)	(2.2)	98,683	97,836	847	0.9

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	703,968	709,163	(5,195)	(0.7)	141,007	144,236	(3,228)	(2.2)	98,683	97,836	847	0.9
Other Competitive Revenue												
Total Competitive Revenue	703,968	709,163	(5,195)	(0.7)	141,007	144,236	(3,228)	(2.2)	98,683	97,836	847	0.9

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,871,115	8,994,355	(123,241)	(1.4)	25,710,453	26,972,526	(1,262,073)	(4.7)	6,456,642	6,675,176	(218,534)	(3.3)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,871,115	8,994,355	(123,241)	(1.4)	25,710,453	26,972,526	(1,262,073)	(4.7)	6,456,642	6,675,176	(218,534)	(3.3)
Total All Other Revenue												
Total All Revenue	8,871,115	8,994,355	(123,241)	(1.4)								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	121,580	121,790	(210)	(0.2)	45,057	49,327	(4,270)	(8.7)	14,528	15,779	(1,251)	(7.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	236	277	(40)	(14.5)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	121,816	122,067	(251)	(0.2)	45,057	49,327	(4,270)	(8.7)	14,528	15,779	(1,251)	(7.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	4	14	(10)	(71.8)	3	49	(45)	(93.4)	1	4	(3)	(78.8)
Carrier Route	94	20	75	376.5	243	51	191	372.6	88	22	66	302.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	620	309	312	101.0	1,371	677	694	102.6	61	32	29	90.1
Parcels	16,842	16,201	641	4.0	15,730	16,520	(790)	(4.8)	5,724	5,169	555	10.7
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	17,560	16,543	1,017	6.1	17,347	17,296	51	0.3	5,874	5,227	646	12.4
Periodicals Mail:												
In-County	26	20	6	29.3	162	127	35	27.7	79	64	15	23.3
Outside County	939	1,090	(151)	(13.9)	983	1,247	(264)	(21.2)	1,966	2,372	(406)	(17.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	965	1,110	(145)	(13.1)	1,146	1,374	(229)	(16.6)	2,045	2,436	(391)	(16.1)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,389	7,775	614	7.9	322	318	4	1.3	21,730	21,471	258	1.2
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	56,187	59,138	(2,952)	(5.0)	44,256	46,820	(2,565)	(5.5)	99,869	124,529	(24,660)	(19.8)
Media and Library Mail	63,967	66,278	(2,311)	(3.5)	17,342	19,096	(1,754)	(9.2)	44,351	50,236	(5,886)	(11.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	128,542	133,191	(4,649)	(3.5)	61,920	66,234	(4,315)	(6.5)	165,949	196,237	(30,288)	(15.4)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	4,015	4,502	(487)	(10.8)	23,546	28,645	(5,100)	(17.8)
Free Mail	0	0	0	0.0	8,032	8,190	(157)	(1.9)	4,516	4,733	(217)	(4.6)
Total Market Dominant Mail	268,884	272,912	(4,028)	(1.5)	137,516	146,924	(9,408)	(6.4)	216,458	253,058	(36,600)	(14.5)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	268,884	272,912	(4,028)	(1.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	268,884	272,912	(4,028)	(1.5)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	345,542	275,909	69,633	25.2	146,958	123,743	23,215	18.8	52,136	43,231	8,905	20.6
Standard Post Mail: Total Standard Post	100,314	119,794	(19,480)	(16.3)	7,036	8,600	(1,564)	(18.2)	42,712	58,378	(15,666)	(26.8)
Priority Mail: Total Priority Mail	1,324,528	1,274,356	50,172	3.9	171,970	164,202	7,768	4.7	417,023	388,742	28,281	7.3
Parcel Select Mail: Total Parcel Select Mail	603,468	493,760	109,707	22.2	355,479	308,333	47,146	15.3	589,838	474,081	115,757	24.4
Parcel Return Service Mail: Total Parcel Return Service Mail	35,767	32,498	3,269	10.1	14,465	13,507	958	7.1	41,797	38,557	3,240	8.4
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,409,619	2,196,318	213,301	9.7	695,907	618,384	77,523	12.5	1,143,505	1,002,989	140,517	14.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,409,619	2,196,318	213,301	9.7	695,907	618,384	77,523	12.5	1,143,505	1,002,989	140,517	14.0
Other Competitive Revenue												
Total Competitive Revenue	2,409,619	2,196,318	213,301	9.7	695,907	618,384	77,523	12.5	1,143,505	1,002,989	140,517	14.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive	2,678,503	2,469,230	209,273	8.5	833,424	765,309	68,115	8.9	1,359,963	1,256,047	103,917	8.3
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	2,678,503	2,469,230	209,273	8.5	833,424	765,309	68,115	8.9	1,359,963	1,256,047	103,917	8.3
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	2,678,503	2,469,230	209,273	8.5								

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013		FY 2014		FY 2014 over FY 2013	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	387,205	384,845	2,360	0.6	149,068	158,220	(9,152)	(5.8)	48,335	51,191	(2,856)	(5.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	908	1,011	(103)	(10.2)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	388,112	385,856	2,256	0.6	149,068	158,220	(9,152)	(5.8)	48,335	51,191	(2,856)	(5.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	13	108	(95)	(88.4)	28	251	(224)	(89.0)	6	79	(73)	(92.7)
Carrier Route	281	51	230	451.7	746	105	641	613.3	174	32	141	440.9
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,595	1,117	477	42.7	3,505	2,482	1,024	41.2	156	101	55	54.6
Parcels	50,146	53,445	(3,299)	(6.2)	48,445	54,457	(6,012)	(11.0)	16,826	17,187	(361)	(2.1)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	52,034	54,721	(2,688)	(4.9)	52,724	57,295	(4,571)	(8.0)	17,161	17,399	(238)	(1.4)
Periodicals Mail:												
In-County	99	64	35	54.2	547	434	113	26.0	339	200	139	69.6
Outside County	2,816	3,232	(415)	(12.9)	3,047	3,760	(713)	(19.0)	6,174	7,242	(1,067)	(14.7)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,915	3,296	(381)	(11.6)	3,594	4,194	(600)	(14.3)	6,513	7,441	(928)	(12.5)
Package Services Mail:												
Parcel Post / Alaska Bypass	24,105	329,677	(305,572)	(92.7)	945	28,985	(28,040)	(96.7)	63,745	232,777	(169,031)	(72.6)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	195,504	202,370	(6,866)	(3.4)	154,004	160,425	(6,421)	(4.0)	381,009	427,866	(46,858)	(11.0)
Media and Library Mail	209,887	213,337	(3,450)	(1.6)	59,156	63,153	(3,998)	(6.3)	147,237	160,092	(12,856)	(8.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	429,495	745,383	(315,888)	(42.4)	214,105	252,563	(38,459)	(15.2)	591,991	820,735	(228,745)	(27.9)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	14,248	14,645	(396)	(2.7)	85,118	95,357	(10,239)	(10.7)
Free Mail	0	0	0	0.0	24,870	25,442	(572)	(2.2)	13,808	13,925	(117)	(0.8)
Total Market Dominant Mail	872,556	1,189,256	(316,700)	(26.6)	458,607	512,359	(53,751)	(10.5)	762,926	1,006,049	(243,123)	(24.2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	872,556	1,189,256	(316,700)	(26.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	872,556	1,189,256	(316,700)	(26.6)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	1,099,011	839,160	259,852	31.0	465,893	383,019	82,874	21.6	163,852	132,396	31,456	23.8
Standard Post Mail:												
Total Standard Post	395,579	218,090	177,490	81.4	28,533	16,170	12,364	76.5	174,528	103,612	70,916	68.4
Priority Mail:												
Total Priority Mail	4,560,673	4,158,799	401,874	9.7	582,836	533,305	49,530	9.3	1,412,933	1,285,232	127,701	9.9
Parcel Select Mail:												
Total Parcel Select Mail	1,900,569	1,479,882	420,687	28.4	1,117,800	977,859	139,941	14.3	1,978,033	1,583,353	394,680	24.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	104,696	93,269	11,427	12.3	42,019	38,381	3,638	9.5	129,579	115,399	14,180	12.3
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	8,060,529	6,789,199	1,271,330	18.7	2,237,081	1,948,734	288,348	14.8	3,858,925	3,219,992	638,932	19.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	8,060,529	6,789,199	1,271,330	18.7	2,237,081	1,948,734	288,348	14.8	3,858,925	3,219,992	638,932	19.8
Other Competitive Revenue												
Total Competitive Revenue	8,060,529	6,789,199	1,271,330	18.7	2,237,081	1,948,734	288,348	14.8	3,858,925	3,219,992	638,932	19.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive	8,933,085	7,978,456	954,629	12.0	2,695,689	2,461,092	234,596	9.5	4,621,850	4,226,041	395,810	9.4
Total All Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Services	8,933,085	7,978,456	954,629	12.0	2,695,689	2,461,092	234,596	9.5	4,621,850	4,226,041	395,810	9.4
Total All Mail and Services												
Total All Other Revenue												
Total All Revenue	8,933,085	7,978,456	954,629	12.0								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,545,334	1,334,913	210,422	15.8	3,155,119	2,832,046	323,073	11.4	82,999	76,382	6,618	8.7
Single-Piece Cards	50,358	52,000	(1,642)	(3.2)	143,021	152,448	(9,427)	(6.2)	894	953	(59)	(6.2)
Total Single-Piece Letters and Cards	1,595,692	1,386,913	208,779	15.1	3,298,139	2,984,494	313,646	10.5	83,893	77,334	6,559	8.5
Presort Letters	47,104	40,529	6,575	16.2	116,089	105,339	10,749	10.2	6,415	4,529	1,886	41.6
Presort Cards	657	354	303	85.6	2,429	1,406	1,023	72.7	17	8	9	111.9
Total Presort Letters and Cards	47,761	40,883	6,878	16.8	118,518	106,745	11,772	11.0	6,432	4,538	1,895	41.8
Flats	62,456	60,987	1,469	2.4	41,403	42,100	(698)	(1.7)	7,817	8,003	(186)	(2.3)
Parcels	12,388	12,293	95	0.8	5,617	6,200	(583)	(9.4)	1,300	1,429	(128)	(9.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	218	437	(218)	(50.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,718,515	1,501,512	217,003	14.5	3,463,677	3,139,540	324,137	10.3	99,443	91,304	8,139	8.9
Standard Mail:												
High Density and Saturation Letters	1,849	1,601	248	15.5	11,346	10,432	914	8.8	379	305	74	24.1
High Density and Saturation Flats & Parcels	73	20	53	270.6	399	124	275	221.7	15	8	7	82.1
Carrier Route	241	213	28	13.3	1,096	979	117	11.9	195	125	70	55.8
Letters	130,253	125,777	4,475	3.6	745,340	731,802	13,538	1.8	37,868	38,966	(1,098)	(2.8)
Flats	5,109	5,646	(538)	(9.5)	15,695	18,584	(2,889)	(15.5)	2,832	2,568	264	10.3
Parcels	57	48	10	19.8	38	35	4	10.4	13	1	12	983.7
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	16	(16)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	137,582	133,321	4,261	3.2	773,915	761,955	11,960	1.6	41,301	41,973	(672)	(1.6)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	974	1,108	(133)	(12.1)	318	359	(41)	(11.3)	432	621	(189)	(30.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	974	1,108	(133)	(12.1)	318	359	(41)	(11.3)	432	621	(189)	(30.4)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	7	(7)	(100.0)	0	0	(0)	(100.0)
Total Market Dominant Mail	1,857,071	1,635,941	221,130	13.5	4,237,910	3,901,861	336,049	8.6	141,177	133,899	7,278	5.4
Ancillary Services:												
Certified Mail	8,112	8,669	(557)	(6.4)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	408	533	(125)	(23.4)								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	518.2								
Return Receipts	3,807	3,530	276	7.8								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	267	156	111	71.3								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	12,594	12,888	(294)	(2.3)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	12,594	12,888	(294)	(2.3)								
Total Market Dominant Mail and Services	1,869,665	1,648,829	220,836	13.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,869,665	1,648,829	220,836	13.4								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	495	420	75	18.0	194	205	(11)	(5.2)	61	59	2	3.7
Standard Post Mail:												
Total Standard Post	865	1,377	(512)	(37.2)	98	144	(46)	(32.1)	313	557	(244)	(43.8)
Priority Mail:												
Total Priority Mail	22,448	25,550	(3,102)	(12.1)	3,468	3,885	(417)	(10.7)	4,060	5,026	(965)	(19.2)
Parcel Select Mail:												
Total Parcel Select Mail	1	2	(1)	(62.1)	0	1	(1)	(71.3)	0	0	(0)	(79.6)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	23,808	27,348	(3,540)	(12.9)	3,761	4,235	(474)	(11.2)	4,434	5,642	(1,208)	(21.4)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	23,808	27,348	(3,540)	(12.9)	3,761	4,235	(474)	(11.2)	4,434	5,642	(1,208)	(21.4)
Other Competitive Revenue												
Total Competitive Revenue	23,808	27,348	(3,540)	(12.9)	3,761	4,235	(474)	(11.2)	4,434	5,642	(1,208)	(21.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,880,879	1,663,289	217,590	13.1	4,241,671	3,906,096	335,575	8.6	145,611	139,540	6,071	4.4
Total All Services	12,594	12,888	(294)	(2.3)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,893,473	1,676,177	217,296	13.0	4,241,671	3,906,096	335,575	8.6	145,611	139,540	6,071	4.4
Total All Other Revenue												
Total All Revenue	1,893,473	1,676,177	217,296	13.0								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,332,706	4,287,888	44,818	1.0	9,029,395	9,233,321	(203,925)	(2.2)	244,620	252,241	(7,620)	(3.0)
Single-Piece Cards	137,407	147,825	(10,417)	(7.0)	395,530	439,490	(43,961)	(10.0)	2,472	2,747	(275)	(10.0)
Total Single-Piece Letters and Cards	4,470,113	4,435,712	34,401	0.8	9,424,925	9,672,811	(247,886)	(2.6)	247,092	254,987	(7,895)	(3.1)
Presort Letters	155,840	141,754	14,086	9.9	392,627	371,786	20,841	5.6	22,092	16,047	6,045	37.7
Presort Cards	1,942	1,895	48	2.5	7,410	7,630	(220)	(2.9)	56	39	16	40.6
Total Presort Letters and Cards	157,783	143,649	14,134	9.8	400,037	379,416	20,621	5.4	22,147	16,087	6,061	37.7
Flats	171,213	183,747	(12,534)	(6.8)	115,894	127,939	(12,045)	(9.4)	22,548	24,590	(2,042)	(8.3)
Parcels	35,318	40,385	(5,067)	(12.5)	16,569	20,132	(3,563)	(17.7)	4,008	4,875	(867)	(17.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,170	1,091	80	7.3	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,835,597	4,804,584	31,014	0.6	9,957,425	10,200,298	(242,873)	(2.4)	295,796	300,539	(4,743)	(1.6)
Standard Mail:												
High Density and Saturation Letters	6,665	5,479	1,187	21.7	47,486	39,334	8,152	20.7	1,482	1,175	307	26.1
High Density and Saturation Flats & Parcels	197	175	22	12.6	1,198	1,140	58	5.1	58	123	(64)	(52.5)
Carrier Route	586	687	(101)	(14.8)	2,510	3,027	(516)	(17.1)	282	296	(14)	(4.8)
Letters	414,898	370,904	43,994	11.9	2,484,836	2,279,132	205,704	9.0	141,468	124,223	17,244	13.9
Flats	14,555	14,748	(193)	(1.3)	43,583	46,652	(3,068)	(6.6)	5,588	6,662	(1,074)	(16.1)
Parcels	234	186	48	25.6	155	132	23	17.7	20	18	2	9.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	32,523	(32,523)	(100.0)	0	156,693	(156,693)	(100.0)	0	6,617	(6,617)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	40	(40)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	437,135	424,742	12,394	2.9	2,579,769	2,526,110	53,660	2.1	148,897	139,114	9,783	7.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	3,891	(3,891)	(100.0)	0	447	(447)	(100.0)	0	1,999	(1,999)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	24	(24)	(99.9)	0	11	(11)	(99.8)	0	7	(7)	(99.9)
Bound Printed Matter Parcels	0	22	(22)	(100.0)	0	8	(8)	(100.0)	0	14	(14)	(100.0)
Media and Library Mail	3,051	3,481	(431)	(12.4)	982	1,147	(165)	(14.4)	1,443	1,831	(388)	(21.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	3,051	7,418	(4,367)	(58.9)	982	1,613	(631)	(39.1)	1,443	3,850	(2,407)	(62.5)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	61	(61)	(100.0)	0	2	(2)	(100.0)
Total Market Dominant Mail	5,275,783	5,236,743	39,040	0.7	12,538,176	12,728,081	(189,905)	(1.5)	446,136	443,505	2,631	0.6
Ancillary Services:												
Certified Mail	23,216	24,152	(936)	(3.9)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	4,150	4,341	(191)	(4.4)								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	13.6								
Return Receipts	10,432	9,644	788	8.2								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	447	443	4	1.0								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	38,245	38,580	(335)	(0.9)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	38,245	38,580	(335)	(0.9)								
Total Market Dominant Mail and Services	5,314,028	5,275,323	38,705	0.7								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,314,028	5,275,323	38,705	0.7								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	1,297	1,531	(234)	(15.3)	555	823	(268)	(32.5)	168	207	(39)	(18.9)
Standard Post Mail:												
Total Standard Post	3,873	2,949	923	31.3	410	295	115	38.8	1,577	1,249	328	26.3
Priority Mail:												
Total Priority Mail	67,693	82,320	(14,627)	(17.8)	10,057	12,526	(2,469)	(19.7)	13,668	17,273	(3,606)	(20.9)
Parcel Select Mail:												
Total Parcel Select Mail	7	24	(16)	(68.9)	5	14	(9)	(62.7)	2	3	(1)	(31.4)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	72,870	86,824	(13,954)	(16.1)	11,027	13,658	(2,631)	(19.3)	15,415	18,733	(3,318)	(17.7)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	72,870	86,824	(13,954)	(16.1)	11,027	13,658	(2,631)	(19.3)	15,415	18,733	(3,318)	(17.7)
Other Competitive Revenue												
Total Competitive Revenue	72,870	86,824	(13,954)	(16.1)	11,027	13,658	(2,631)	(19.3)	15,415	18,733	(3,318)	(17.7)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	5,348,653	5,323,567	25,086	0.5	12,549,203	12,741,739	(192,536)	(1.5)	461,551	462,237	(687)	(0.1)
Total All Services	38,245	38,580	(335)	(0.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	5,386,898	5,362,147	24,751	0.5	12,549,203	12,741,739	(192,536)	(1.5)	461,551	462,237	(687)	(0.1)
Total All Other Revenue												
Total All Revenue	5,386,898	5,362,147	24,751	0.5								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
First-Class Mail:												
Single-Piece Letters	17,558	26,789	(9,231)	(34.5)	34,207	55,600	(21,393)	(38.5)	1,167	1,917	(750)	(39.1)
Single-Piece Cards	359	1,118	(759)	(67.9)	1,027	3,377	(2,350)	(69.6)	6	21	(15)	(69.6)
Total Single-Piece Letters and Cards	17,917	27,906	(9,989)	(35.8)	35,234	58,977	(23,743)	(40.3)	1,173	1,938	(764)	(39.5)
Presort Letters	1,079,612	1,118,279	(38,666)	(3.5)	2,759,601	3,006,673	(247,072)	(8.2)	160,553	165,653	(5,100)	(3.1)
Presort Cards	1,455	1,136	320	28.1	5,496	4,609	887	19.2	47	41	6	15.4
Total Presort Letters and Cards	1,081,068	1,119,414	(38,347)	(3.4)	2,765,097	3,011,282	(246,185)	(8.2)	160,600	165,694	(5,094)	(3.1)
Flats	47,231	51,232	(4,001)	(7.8)	58,791	64,751	(5,961)	(9.2)	6,301	6,412	(111)	(1.7)
Parcels	1,187	1,849	(662)	(35.8)	422	769	(347)	(45.1)	149	254	(105)	(41.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,147,403	1,200,401	(52,998)	(4.4)	2,859,544	3,135,779	(276,235)	(8.8)	168,223	174,298	(6,075)	(3.5)
Standard Mail:												
High Density and Saturation Letters	137	231	(94)	(40.8)	853	1,518	(665)	(43.8)	33	65	(32)	(49.2)
High Density and Saturation Flats & Parcels	12	4	8	193.3	56	24	31	128.3	3	0	3	661.3
Carrier Route	76	137	(61)	(44.2)	308	600	(293)	(48.7)	12	18	(6)	(35.6)
Letters	81,622	91,843	(10,221)	(11.1)	425,420	496,626	(71,206)	(14.3)	22,629	27,628	(4,999)	(18.1)
Flats	3,323	3,355	(31)	(0.9)	9,484	9,997	(512)	(5.1)	1,352	917	435	47.4
Parcels	129	116	13	11.3	86	81	5	6.6	27	1	26	2230.5
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	85,300	95,686	(10,386)	(10.9)	436,206	508,845	(72,639)	(14.3)	24,055	28,630	(4,574)	(16.0)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	2	8	(6)	(74.1)	1	2	(1)	(57.5)	1	2	(2)	(71.1)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	354	614	(260)	(42.4)	116	215	(99)	(45.9)	243	392	(149)	(38.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	356	622	(266)	(42.8)	117	218	(100)	(46.1)	244	394	(151)	(38.2)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	1	2	(1)	(30.0)	4	8	(3)	(43.1)
Total Market Dominant Mail	1,233,059	1,296,709	(63,650)	(4.9)	3,295,869	3,644,843	(348,975)	(9.6)	192,527	203,330	(10,803)	(5.3)
Ancillary Services:												
Certified Mail	1,228	1,891	(663)	(35.1)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	79	45	33	73.2								
Insurance	1	1	(0)	(33.7)								
Registered Mail	0	0	0	0.0								
Return Receipts	734	1,124	(390)	(34.7)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	34	38	(4)	(10.5)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	2,076	3,100	(1,024)	(33.0)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	2,076	3,100	(1,024)	(33.0)								
Total Market Dominant Mail and Services	1,235,135	1,299,809	(64,674)	(5.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,235,135	1,299,809	(64,674)	(5.0)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	325	369	(44)	(11.9)	160	185	(26)	(13.8)	43	43	1	1.5
Standard Post Mail:												
Total Standard Post	430	1,165	(736)	(63.1)	48	104	(56)	(53.6)	156	549	(393)	(71.6)
Priority Mail:												
Total Priority Mail	5,386	10,514	(5,128)	(48.8)	771	1,278	(507)	(39.7)	1,329	3,043	(1,714)	(56.3)
Parcel Select Mail:												
Total Parcel Select Mail	444	973	(528)	(54.3)	225	421	(196)	(46.6)	123	532	(409)	(76.9)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	6,585	13,021	(6,436)	(49.4)	1,204	1,988	(784)	(39.5)	1,651	4,166	(2,515)	(60.4)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	6,585	13,021	(6,436)	(49.4)	1,204	1,988	(784)	(39.5)	1,651	4,166	(2,515)	(60.4)
Other Competitive Revenue												
Total Competitive Revenue	6,585	13,021	(6,436)	(49.4)	1,204	1,988	(784)	(39.5)	1,651	4,166	(2,515)	(60.4)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,239,644	1,309,730	(70,086)	(5.4)	3,297,072	3,646,831	(349,759)	(9.6)	194,178	207,496	(13,318)	(6.4)
Total All Services	2,076	3,100	(1,024)	(33.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,241,720	1,312,830	(71,110)	(5.4)	3,297,072	3,646,831	(349,759)	(9.6)	194,178	207,496	(13,318)	(6.4)
Total All Other Revenue												
Total All Revenue	1,241,720	1,312,830	(71,110)	(5.4)								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	59,883	95,082	(35,199)	(37.0)	120,364	198,693	(78,329)	(39.4)	4,017	6,683	(2,666)	(39.9)
Single-Piece Cards	1,478	3,615	(2,137)	(59.1)	4,364	10,993	(6,629)	(60.3)	27	69	(41)	(60.3)
Total Single-Piece Letters and Cards	61,362	98,697	(37,336)	(37.8)	124,728	209,686	(84,958)	(40.5)	4,045	6,752	(2,707)	(40.1)
Presort Letters	3,300,844	3,469,655	(168,811)	(4.9)	8,628,645	9,433,248	(804,603)	(8.5)	496,223	511,141	(14,918)	(2.9)
Presort Cards	4,172	3,710	462	12.5	16,215	15,092	1,122	7.4	136	145	(9)	(6.1)
Total Presort Letters and Cards	3,305,016	3,473,365	(168,349)	(4.8)	8,644,860	9,448,341	(803,481)	(8.5)	496,359	511,286	(14,927)	(2.9)
Flats	148,985	163,294	(14,309)	(8.8)	184,134	204,995	(20,861)	(10.2)	19,669	21,240	(1,571)	(7.4)
Parcels	4,366	7,403	(3,038)	(41.0)	1,691	3,137	(1,446)	(46.1)	584	1,056	(472)	(44.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	4	(4)	(97.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,519,728	3,742,764	(223,036)	(6.0)	8,955,413	9,866,158	(910,745)	(9.2)	520,657	540,334	(19,677)	(3.6)
Standard Mail:												
High Density and Saturation Letters	986	950	36	3.8	8,463	6,432	2,031	31.6	323	282	41	14.6
High Density and Saturation Flats & Parcels	32	13	18	136.9	186	85	100	117.8	10	3	7	209.9
Carrier Route	364	414	(50)	(12.0)	1,629	1,918	(288)	(15.0)	47	79	(31)	(39.6)
Letters	248,493	245,304	3,188	1.3	1,342,618	1,381,327	(38,709)	(2.8)	78,316	79,388	(1,072)	(1.3)
Flats	10,100	9,528	572	6.0	28,908	27,196	1,712	6.3	3,022	3,402	(381)	(11.2)
Parcels	393	446	(53)	(11.9)	255	326	(71)	(21.8)	30	46	(16)	(35.0)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	22,524	(22,524)	(100.0)	0	108,194	(108,194)	(100.0)	0	4,725	(4,725)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	260,367	279,179	(18,812)	(6.7)	1,382,058	1,525,478	(143,420)	(9.4)	81,748	87,926	(6,177)	(7.0)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	3,562	(3,562)	(100.0)	0	375	(375)	(100.0)	0	1,985	(1,985)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	6	9	(3)	(30.0)	3	2	0	19.3	3	2	0	4.5
Bound Printed Matter Parcels	0	7	(7)	(100.0)	0	2	(2)	(100.0)	0	7	(7)	(100.0)
Media and Library Mail	1,272	2,281	(1,009)	(44.3)	427	755	(327)	(43.4)	830	1,607	(777)	(48.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,278	5,859	(4,581)	(78.2)	430	1,135	(705)	(62.1)	832	3,602	(2,769)	(76.9)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	4	7	(2)	(36.3)	14	22	(8)	(35.7)
Total Market Dominant Mail	3,781,373	4,027,802	(246,428)	(6.1)	10,337,906	11,392,778	(1,054,872)	(9.3)	603,252	631,884	(28,632)	(4.5)
Ancillary Services:												
Certified Mail	4,699	7,525	(2,827)	(37.6)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	526	1,692	(1,166)	(68.9)								
Insurance	3	2	1	38.5								
Registered Mail	0	0	0	0.0								
Return Receipts	3,067	4,202	(1,136)	(27.0)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	97	236	(139)	(58.8)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	8,392	13,658	(5,266)	(38.6)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	8,392	13,658	(5,266)	(38.6)								
Total Market Dominant Mail and Services	3,789,765	4,041,459	(251,694)	(6.2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,789,765	4,041,459	(251,694)	(6.2)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	953	1,019	(66)	(6.5)	460	500	(41)	(8.2)	132	139	(7)	(4.7)
Standard Post Mail:												
Total Standard Post	2,152	2,349	(197)	(8.4)	206	227	(21)	(9.2)	1,059	1,008	51	5.0
Priority Mail:												
Total Priority Mail	22,080	39,901	(17,821)	(44.7)	3,008	5,065	(2,056)	(40.6)	5,533	11,033	(5,500)	(49.8)
Parcel Select Mail:												
Total Parcel Select Mail	2,029	1,868	161	8.6	907	950	(43)	(4.6)	1,007	856	151	17.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	27,214	45,137	(17,923)	(39.7)	4,580	6,742	(2,162)	(32.1)	7,731	13,035	(5,305)	(40.7)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	27,214	45,137	(17,923)	(39.7)	4,580	6,742	(2,162)	(32.1)	7,731	13,035	(5,305)	(40.7)
Other Competitive Revenue												
Total Competitive Revenue	27,214	45,137	(17,923)	(39.7)	4,580	6,742	(2,162)	(32.1)	7,731	13,035	(5,305)	(40.7)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,808,587	4,072,938	(264,352)	(6.5)	10,342,486	11,399,520	(1,057,034)	(9.3)	610,983	644,919	(33,936)	(5.3)
Total All Services	8,392	13,658	(5,266)	(38.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,816,979	4,086,596	(269,617)	(6.6)	10,342,486	11,399,520	(1,057,034)	(9.3)	610,983	644,919	(33,936)	(5.3)
Total All Other Revenue												
Total All Revenue	3,816,979	4,086,596	(269,617)	(6.6)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
First-Class Mail:												
Single-Piece Letters	937,522	978,182	(40,660)	(4.2)	1,826,180	2,018,901	(192,722)	(9.5)	63,265	69,724	(6,458)	(9.3)
Single-Piece Cards	21,705	24,017	(2,313)	(9.6)	62,588	71,215	(8,627)	(12.1)	391	445	(54)	(12.1)
Total Single-Piece Letters and Cards	959,226	1,002,199	(42,973)	(4.3)	1,888,768	2,090,117	(201,349)	(9.6)	63,656	70,169	(6,512)	(9.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	324,935	336,041	(11,106)	(3.3)	198,842	218,698	(19,856)	(9.1)	45,009	49,289	(4,281)	(8.7)
Parcels	57,834	54,312	3,522	6.5	23,552	24,317	(765)	(3.1)	7,592	7,643	(52)	(0.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	7	398	(390)	(98.1)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,342,002	1,392,950	(50,948)	(3.7)	2,111,162	2,333,131	(221,969)	(9.5)	116,257	127,102	(10,845)	(8.5)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	20	(20)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	20	(20)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	118	(118)	(100.0)	0	51	(51)	(100.0)	0	51	(51)	(100.0)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	42,750	43,294	(544)	(1.3)	12,053	12,984	(931)	(7.2)	25,291	27,674	(2,383)	(8.6)
Package Services Mail Fees	0	22	(22)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	42,750	43,434	(684)	(1.6)	12,053	13,035	(982)	(7.5)	25,291	27,725	(2,434)	(8.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,384,752	1,436,404	(51,652)	(3.6)	2,123,215	2,346,166	(222,951)	(9.5)	141,547	154,827	(13,279)	(8.6)
Ancillary Services:												
Certified Mail	109,870	113,312	(3,442)	(3.0)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	5,239	4,871	369	7.6								
Insurance	4,235	3,368	867	25.7								
Registered Mail	0	0	0	0.0								
Return Receipts	53,895	58,194	(4,299)	(7.4)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	9,854	12,870	(3,017)	(23.4)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	183,094	192,615	(9,521)	(4.9)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	183,094	192,615	(9,521)	(4.9)								
Total Market Dominant Mail and Services	1,567,846	1,629,019	(61,173)	(3.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,567,846	1,629,019	(61,173)	(3.8)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	279,515	222,869	56,646	25.4	119,104	99,923	19,181	19.2	41,402	34,244	7,158	20.9
Standard Post Mail:												
Total Standard Post	13,530	17,461	(3,931)	(22.5)	1,565	1,786	(221)	(12.4)	5,967	7,328	(1,361)	(18.6)
Priority Mail:												
Total Priority Mail	969,305	935,530	33,775	3.6	144,269	137,809	6,460	4.7	278,676	253,765	24,911	9.8
Parcel Select Mail:												
Total Parcel Select Mail	34,880	39,250	(4,370)	(11.1)	2,635	3,122	(487)	(15.6)	16,072	18,965	(2,892)	(15.3)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,297,231	1,215,111	82,120	6.8	267,573	242,640	24,933	10.3	342,117	314,302	27,815	8.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,297,231	1,215,111	82,120	6.8	267,573	242,640	24,933	10.3	342,117	314,302	27,815	8.8
Other Competitive Revenue												
Total Competitive Revenue	1,297,231	1,215,111	82,120	6.8	267,573	242,640	24,933	10.3	342,117	314,302	27,815	8.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,681,983	2,651,515	30,468	1.1	2,390,788	2,588,806	(198,018)	(7.6)	483,664	469,129	14,536	3.1
Total All Services	183,094	192,615	(9,521)	(4.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,865,076	2,844,130	20,947	0.7	2,390,788	2,588,806	(198,018)	(7.6)	483,664	469,129	14,536	3.1
Total All Other Revenue												
Total All Revenue	2,865,076	2,844,130	20,947	0.7								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,990,119	2,999,951	(9,831)	(0.3)	5,990,161	6,262,047	(271,885)	(4.3)	205,930	215,499	(9,569)	(4.4)
Single-Piece Cards	68,957	76,478	(7,521)	(9.8)	201,154	230,674	(29,520)	(12.8)	1,257	1,442	(184)	(12.8)
Total Single-Piece Letters and Cards	3,059,076	3,076,429	(17,353)	(0.6)	6,191,315	6,492,721	(301,405)	(4.6)	207,187	216,941	(9,754)	(4.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,042,221	1,077,982	(35,761)	(3.3)	651,593	703,120	(51,527)	(7.3)	149,190	159,897	(10,707)	(6.7)
Parcels	183,031	165,422	17,608	10.6	77,473	74,816	2,657	3.6	24,750	23,814	936	3.9
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10	476	(466)	(98.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,284,337	4,320,309	(35,972)	(0.8)	6,920,381	7,270,656	(350,275)	(4.8)	381,127	400,652	(19,525)	(4.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	84	(84)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	84	(84)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	89,562	(89,562)	(100.0)	0	9,225	(9,225)	(100.0)	0	42,377	(42,377)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	188	528	(340)	(64.4)	87	222	(136)	(61.0)	85	207	(122)	(59.1)
Bound Printed Matter Parcels	0	443	(443)	(100.0)	0	131	(131)	(100.0)	0	253	(253)	(100.0)
Media and Library Mail	141,480	141,256	224	0.2	41,197	43,298	(2,101)	(4.9)	86,067	91,354	(5,287)	(5.8)
Package Services Mail Fees	0	33	(33)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	141,668	231,822	(90,154)	(38.9)	41,284	52,876	(11,593)	(21.9)	86,151	134,190	(48,039)	(35.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	4,426,005	4,552,216	(126,210)	(2.8)	6,961,665	7,323,533	(361,868)	(4.9)	467,278	534,842	(67,564)	(12.6)
Ancillary Services:												
Certified Mail	344,344	313,386	30,958	9.9								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	33,866	24,466	9,400	38.4								
Insurance	11,664	10,186	1,478	14.5								
Registered Mail	0	0	0	0.0								
Return Receipts	171,196	160,421	10,775	6.7								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	30,384	35,407	(5,023)	(14.2)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	591,453	543,865	47,588	8.7								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	591,453	543,865	47,588	8.7								
Total Market Dominant Mail and Services	5,017,459	5,096,081	(78,622)	(1.5)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	5,017,459	5,096,081	(78,622)	(1.5)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	898,244	676,795	221,449	32.7	379,549	309,325	70,224	22.7	130,704	105,241	25,463	24.2
Standard Post Mail:												
Total Standard Post	58,649	37,169	21,480	57.8	6,310	3,729	2,581	69.2	24,043	15,949	8,094	50.7
Priority Mail:												
Total Priority Mail	3,224,344	2,888,047	336,297	11.6	474,567	427,910	46,657	10.9	911,760	788,096	123,664	15.7
Parcel Select Mail:												
Total Parcel Select Mail	125,397	55,170	70,227	127.3	8,809	4,442	4,367	98.3	53,738	26,126	27,613	105.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	4,306,634	3,657,182	649,453	17.8	869,236	745,406	123,829	16.6	1,120,246	935,412	184,833	19.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,306,634	3,657,182	649,453	17.8	869,236	745,406	123,829	16.6	1,120,246	935,412	184,833	19.8
Other Competitive Revenue												
Total Competitive Revenue	4,306,634	3,657,182	649,453	17.8	869,236	745,406	123,829	16.6	1,120,246	935,412	184,833	19.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,732,639	8,209,397	523,242	6.4	7,830,901	8,068,939	(238,038)	(3.0)	1,587,524	1,470,254	117,269	8.0
Total All Services	591,453	543,865	47,588	8.7	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,324,093	8,753,262	570,830	6.5	7,830,901	8,068,939	(238,038)	(3.0)	1,587,524	1,470,254	117,269	8.0
Total All Other Revenue												
Total All Revenue	9,324,093	8,753,262	570,830	6.5								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	11,970	12,561	(591)	(4.7)	19,865	22,249	(2,384)	(10.7)	1,196	1,332	(136)	(10.2)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	11,970	12,561	(591)	(4.7)	19,865	22,249	(2,384)	(10.7)	1,196	1,332	(136)	(10.2)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	35,439	36,208	(770)	(2.1)	21,526	23,378	(1,851)	(7.9)	4,994	5,395	(401)	(7.4)
Parcels	62,497	62,109	387	0.6	22,071	24,337	(2,266)	(9.3)	7,122	7,844	(722)	(9.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	4	(4)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	109,905	110,882	(978)	(0.9)	63,462	69,964	(6,501)	(9.3)	13,311	14,571	(1,260)	(8.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	17,125	18,210	(1,085)	(6.0)	4,334	4,937	(603)	(12.2)	13,863	15,539	(1,676)	(10.8)
Package Services Mail Fees	0	6	(6)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	17,125	18,216	(1,091)	(6.0)	4,334	4,937	(603)	(12.2)	13,863	15,539	(1,676)	(10.8)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	127,030	129,099	(2,068)	(1.6)	67,796	74,900	(7,104)	(9.5)	27,174	30,110	(2,936)	(9.8)
Ancillary Services:												
Certified Mail	46,101	46,155	(54)	(0.1)								
Collect on Delivery	618	710	(92)	(12.9)								
USPS Tracking	188	146	43	29.3								
Insurance	16,697	20,977	(4,280)	(20.4)								
Registered Mail	6,728	9,568	(2,840)	(29.7)								
Return Receipts	22,304	23,761	(1,456)	(6.1)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	2,772	3,122	(350)	(11.2)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	95,408	104,438	(9,030)	(8.6)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	95,408	104,438	(9,030)	(8.6)								
Total Market Dominant Mail and Services	222,438	233,536	(11,098)	(4.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	222,438	233,536	(11,098)	(4.8)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	35	(35)	(100.0)	0	15	(15)	(100.0)	0	2	(2)	(100.0)
Standard Post Mail:												
Total Standard Post	84,470	96,163	(11,693)	(12.2)	5,153	6,134	(981)	(16.0)	35,581	48,618	(13,037)	(26.8)
Priority Mail:												
Total Priority Mail	386,345	369,594	16,751	4.5	42,522	40,888	1,633	4.0	108,410	102,573	5,837	5.7
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	470,815	465,791	5,023	1.1	47,674	47,037	638	1.4	143,991	151,192	(7,201)	(4.8)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	470,815	465,791	5,023	1.1	47,674	47,037	638	1.4	143,991	151,192	(7,201)	(4.8)
Other Competitive Revenue												
Total Competitive Revenue	470,815	465,791	5,023	1.1	47,674	47,037	638	1.4	143,991	151,192	(7,201)	(4.8)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	597,845	594,890	2,955	0.5	115,470	121,937	(6,466)	(5.3)	171,165	181,303	(10,137)	(5.6)
Total All Services	95,408	104,438	(9,030)	(8.6)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	693,253	699,328	(6,075)	(0.9)	115,470	121,937	(6,466)	(5.3)	171,165	181,303	(10,137)	(5.6)
Total All Other Revenue												
Total All Revenue	693,253	699,328	(6,075)	(0.9)								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
First-Class Mail:												
Single-Piece Letters	31,891	33,094	(1,203)	(3.6)	53,767	58,233	(4,466)	(7.7)	3,295	3,566	(270)	(7.6)
Single-Piece Cards	5	2	3	134.6	15	7	9	127.5	0	0	0	127.5
Total Single-Piece Letters and Cards	31,896	33,096	(1,200)	(3.6)	53,782	58,239	(4,457)	(7.7)	3,296	3,566	(270)	(7.6)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	103,886	106,355	(2,469)	(2.3)	63,999	68,527	(4,528)	(6.6)	15,086	16,038	(953)	(5.9)
Parcels	200,754	204,022	(3,268)	(1.6)	74,027	81,468	(7,441)	(9.1)	24,155	26,536	(2,380)	(9.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	20	(20)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	336,537	343,494	(6,957)	(2.0)	191,808	208,235	(16,427)	(7.9)	42,537	46,140	(3,603)	(7.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	198,199	(198,199)	(100.0)	0	16,742	(16,742)	(100.0)	0	115,464	(115,464)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	53,792	57,228	(3,435)	(6.0)	14,440	16,211	(1,771)	(10.9)	42,458	47,345	(4,887)	(10.3)
Package Services Mail Fees	0	19	(19)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	53,792	255,446	(201,654)	(78.9)	14,440	32,954	(18,513)	(56.2)	42,458	162,809	(120,350)	(73.9)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	390,329	598,940	(208,611)	(34.8)	206,248	241,189	(34,940)	(14.5)	84,995	208,949	(123,954)	(59.3)
Ancillary Services:												
Certified Mail	118,703	118,069	634	0.5								
Collect on Delivery	1,832	2,105	(273)	(13.0)								
USPS Tracking	1,014	492	523	106.4								
Insurance	56,032	73,049	(17,017)	(23.3)								
Registered Mail	19,892	26,970	(7,078)	(26.2)								
Return Receipts	59,239	60,745	(1,506)	(2.5)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	8,478	9,150	(672)	(7.3)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	265,191	290,580	(25,389)	(8.7)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	265,191	290,580	(25,389)	(8.7)								
Total Market Dominant Mail and Services	655,520	889,520	(234,000)	(26.3)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	655,520	889,520	(234,000)	(26.3)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	36	(36)	(100.0)	0	16	(16)	(100.0)	0	2	(2)	(100.0)
Standard Post Mail:												
Total Standard Post	324,210	168,427	155,782	92.5	20,732	10,943	9,788	89.4	144,651	83,045	61,606	74.2
Priority Mail:												
Total Priority Mail	1,364,648	1,297,396	67,251	5.2	144,262	142,159	2,102	1.5	388,197	378,340	9,857	2.6
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,688,857	1,465,860	222,998	15.2	164,993	153,119	11,874	7.8	532,848	461,387	71,461	15.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,688,857	1,465,860	222,998	15.2	164,993	153,119	11,874	7.8	532,848	461,387	71,461	15.5
Other Competitive Revenue												
Total Competitive Revenue	1,688,857	1,465,860	222,998	15.2	164,993	153,119	11,874	7.8	532,848	461,387	71,461	15.5

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Total Market Dominant and Competitive												
Total All Mail	2,079,187	2,064,800	14,386	0.7	371,242	394,308	(23,066)	(5.8)	617,843	670,335	(52,492)	(7.8)
Total All Services	265,191	290,580	(25,389)	(8.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,344,378	2,355,380	(11,003)	(0.5)	371,242	394,308	(23,066)	(5.8)	617,843	670,335	(52,492)	(7.8)
Total All Other Revenue												
Total All Revenue	2,344,378	2,355,380	(11,003)	(0.5)								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
First-Class Mail:												
Single-Piece Letters	135,675	143,748	(8,074)	(5.6)	273,739	302,917	(29,178)	(9.6)	11,306	12,679	(1,373)	(10.8)
Single-Piece Cards	10,619	11,706	(1,087)	(9.3)	31,369	35,670	(4,302)	(12.1)	227	257	(30)	(11.6)
Total Single-Piece Letters and Cards	146,294	155,455	(9,161)	(5.9)	305,108	338,587	(33,479)	(9.9)	11,533	12,935	(1,402)	(10.8)
Presort Letters	2,484,294	2,325,567	158,727	6.8	6,350,431	6,227,029	123,401	2.0	354,794	339,900	14,894	4.4
Presort Cards	137,811	145,865	(8,054)	(5.5)	531,667	598,909	(67,242)	(11.2)	4,341	4,891	(550)	(11.2)
Total Presort Letters and Cards	2,622,105	2,471,432	150,674	6.1	6,882,098	6,825,938	56,159	0.8	359,135	344,791	14,344	4.2
Flats	133,646	137,595	(3,949)	(2.9)	107,122	115,349	(8,228)	(7.1)	23,188	25,535	(2,347)	(9.2)
Parcels	4,583	9,357	(4,774)	(51.0)	1,704	3,839	(2,136)	(55.6)	452	1,075	(623)	(58.0)
Domestic Negotiated Serv. Agreement Mail	0	19,132	(19,132)	(100.0)	0	51,047	(51,047)	(100.0)	0	3,251	(3,251)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	11,239	16,605	(5,366)	(32.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,917,868	2,809,576	108,292	3.9	7,296,031	7,334,761	(38,730)	(0.5)	394,308	387,587	6,721	1.7
Standard Mail:												
High Density and Saturation Letters	212,735	194,297	18,438	9.5	1,431,691	1,367,462	64,229	4.7	59,773	58,427	1,346	2.3
High Density and Saturation Flats & Parcels	502,654	473,140	29,514	6.2	2,776,542	2,764,673	11,869	0.4	492,767	492,458	309	0.1
Carrier Route	534,073	491,873	42,200	8.6	2,004,951	1,939,384	65,567	3.4	405,447	418,911	(13,464)	(3.2)
Letters	2,236,562	2,048,521	188,041	9.2	10,440,947	9,952,956	487,991	4.9	522,677	517,083	5,594	1.1
Flats	457,102	471,294	(14,191)	(3.0)	1,100,945	1,199,809	(98,865)	(8.2)	280,052	304,471	(24,419)	(8.0)
Parcels	16,656	16,037	619	3.9	15,606	16,404	(798)	(4.9)	5,685	5,167	518	10.0
Every Door Direct Mail Retail	41,975	37,962	4,013	10.6	239,859	267,340	(27,481)	(10.3)	30,424	33,909	(3,486)	(10.3)
Domestic Negotiated Serv. Agreement Mail	0	59,298	(59,298)	(100.0)	0	276,821	(276,821)	(100.0)	0	11,912	(11,912)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	635	(635)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,001,756	3,793,056	208,701	5.5	18,010,541	17,784,850	225,691	1.3	1,796,824	1,842,339	(45,515)	(2.5)
Periodicals Mail:												
In-County	17,540	16,844	695	4.1	150,725	153,547	(2,822)	(1.8)	44,955	45,153	(199)	(0.4)
Outside County	398,715	399,675	(960)	(0.2)	1,384,572	1,458,383	(73,811)	(5.1)	522,762	553,815	(31,053)	(5.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	416,255	416,520	(265)	(0.1)	1,535,297	1,611,930	(76,633)	(4.8)	567,717	598,968	(31,251)	(5.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,389	7,775	614	7.9	322	318	4	1.3	21,730	21,471	258	1.2
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	46,181	42,313	3,868	9.1	54,764	51,499	3,265	6.3	87,929	79,663	8,266	10.4
Bound Printed Matter Parcels	56,187	59,138	(2,952)	(5.0)	44,256	46,820	(2,565)	(5.5)	99,869	124,529	(24,660)	(19.8)
Media and Library Mail	7,040	8,317	(1,277)	(15.4)	2,015	2,502	(487)	(19.5)	5,943	7,830	(1,887)	(24.1)
Package Services Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	117,796	117,557	240	0.2	101,357	101,140	217	0.2	215,470	233,494	(18,023)	(7.7)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	108	94	15	15.5	366	413	(47)	(11.4)
Free Mail	0	0	0	0.0	29	145	(117)	(80.2)	38	159	(122)	(76.2)
Total Market Dominant Mail	7,453,675	7,136,708	316,968	4.4	26,943,363	26,832,920	110,443	0.4	2,974,723	3,062,960	(88,238)	(2.9)
Ancillary Services:												
Certified Mail	6,525	21,571	(15,045)	(69.8)								
Collect on Delivery	268	417	(150)	(35.8)								
USPS Tracking	5,734	4,941	793	16.1								
Insurance	222	164	58	35.2								
Registered Mail	390	389	1	0.3								
Return Receipts	2,710	3,214	(504)	(15.7)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	5,905	8,476	(2,571)	(30.3)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	21,754	39,172	(17,417)	(44.5)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	21,754	39,172	(17,417)	(44.5)								
Total Market Dominant Mail and Services	7,475,430	7,175,879	299,550	4.2								
Other Market Dominant Revenue												
Total Market Dominant Revenue	7,475,430	7,175,879	299,550	4.2								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	76,924	63,467	13,457	21.2	32,594	29,069	3,524	12.1	11,620	10,055	1,565	15.6
Standard Post Mail:												
Total Standard Post	980	3,385	(2,406)	(71.1)	195	463	(268)	(57.9)	499	1,101	(603)	(54.7)
Priority Mail:												
Total Priority Mail	168,956	166,593	2,362	1.4	23,414	23,527	(112)	(0.5)	57,601	55,339	2,262	4.1
Parcel Select Mail:												
Total Parcel Select Mail	568,732	453,246	115,486	25.5	352,777	304,990	47,787	15.7	573,601	454,509	119,092	26.2
Parcel Return Service Mail:												
Total Parcel Return Service Mail	35,767	32,498	3,269	10.1	14,465	13,507	958	7.1	41,797	38,557	3,240	8.4
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	851,358	719,190	132,168	18.4	423,445	371,556	51,889	14.0	685,118	559,561	125,557	22.4

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	851,358	719,190	132,168	18.4	423,445	371,556	51,889	14.0	685,118	559,561	125,557	22.4
Other Competitive Revenue												
Total Competitive Revenue	851,358	719,190	132,168	18.4	423,445	371,556	51,889	14.0	685,118	559,561	125,557	22.4

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,305,034	7,855,898	449,136	5.7	27,366,808	27,204,476	162,332	0.6	3,659,840	3,622,521	37,319	1.0
Total All Services	21,754	39,172	(17,417)	(44.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	8,326,788	7,895,069	431,718	5.5	27,366,808	27,204,476	162,332	0.6	3,659,840	3,622,521	37,319	1.0
Total All Other Revenue												
Total All Revenue	8,326,788	7,895,069	431,718	5.5								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	409,191	440,653	(31,462)	(7.1)	841,675	937,452	(95,777)	(10.2)	35,042	40,036	(4,994)	(12.5)
Single-Piece Cards	32,735	36,114	(3,379)	(9.4)	97,901	111,532	(13,631)	(12.2)	710	804	(94)	(11.6)
Total Single-Piece Letters and Cards	441,926	476,767	(34,841)	(7.3)	939,576	1,048,983	(109,407)	(10.4)	35,752	40,840	(5,088)	(12.5)
Presort Letters	7,566,909	7,225,147	341,762	4.7	19,754,131	19,570,469	183,662	0.9	1,092,372	1,056,142	36,230	3.4
Presort Cards	411,256	443,287	(32,032)	(7.2)	1,629,873	1,830,024	(200,151)	(10.9)	13,307	14,941	(1,634)	(10.9)
Total Presort Letters and Cards	7,978,164	7,668,434	309,730	4.0	21,384,004	21,400,493	(16,489)	(0.1)	1,105,678	1,071,082	34,596	3.2
Flats	415,511	406,189	9,322	2.3	341,019	358,789	(17,770)	(5.0)	74,144	76,982	(2,838)	(3.7)
Parcels	17,460	26,613	(9,153)	(34.4)	6,809	10,992	(4,184)	(38.1)	1,826	3,164	(1,339)	(42.3)
Domestic Negotiated Serv. Agreement Mail	38,975	60,371	(21,395)	(35.4)	103,014	162,686	(59,672)	(36.7)	6,324	10,419	(4,095)	(39.3)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	36,935	44,628	(7,693)	(17.2)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	8,928,971	8,683,002	245,969	2.8	22,774,422	22,981,944	(207,522)	(0.9)	1,223,724	1,202,488	21,236	1.8
Standard Mail:												
High Density and Saturation Letters	644,921	590,784	54,137	9.2	4,406,105	4,195,344	210,761	5.0	183,444	172,851	10,593	6.1
High Density and Saturation Flats & Parcels	1,496,655	1,444,389	52,265	3.6	8,475,595	8,538,059	(62,464)	(0.7)	1,524,958	1,526,340	(1,382)	(0.1)
Carrier Route	1,804,306	1,812,066	(7,761)	(0.4)	6,911,839	7,335,923	(424,084)	(5.8)	1,500,525	1,531,051	(30,526)	(2.0)
Letters	6,649,955	6,300,962	348,993	5.5	31,828,534	31,386,538	441,995	1.4	1,603,056	1,581,633	21,423	1.4
Flats	1,501,457	1,584,821	(83,365)	(5.3)	3,736,830	4,132,870	(396,040)	(9.6)	958,181	1,039,381	(81,199)	(7.8)
Parcels	49,519	52,813	(3,293)	(6.2)	48,035	54,000	(5,964)	(11.0)	16,776	17,123	(347)	(2.0)
Every Door Direct Mail Retail	114,252	104,318	9,935	9.5	691,591	734,631	(43,040)	(5.9)	87,721	93,180	(5,459)	(5.9)
Domestic Negotiated Serv. Agreement Mail	108,512	106,839	1,673	1.6	499,850	502,062	(2,212)	(0.4)	22,138	22,403	(265)	(1.2)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,975	(1,975)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	12,369,577	11,998,967	370,610	3.1	56,598,379	56,879,426	(281,047)	(0.5)	5,896,800	5,983,962	(87,162)	(1.5)
Periodicals Mail:												
In-County	50,081	49,269	812	1.6	441,182	454,111	(12,929)	(2.8)	130,348	133,391	(3,043)	(2.3)
Outside County	1,166,709	1,205,313	(38,603)	(3.2)	4,137,843	4,402,683	(264,840)	(6.0)	1,584,763	1,694,611	(109,847)	(6.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,216,790	1,254,581	(37,791)	(3.0)	4,579,025	4,856,793	(277,769)	(5.7)	1,715,112	1,828,002	(112,890)	(6.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	24,105	33,876	(9,771)	(28.8)	945	2,189	(1,243)	(56.8)	63,745	70,176	(6,430)	(9.2)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	151,701	138,202	13,499	9.8	188,082	172,746	15,336	8.9	296,388	264,690	31,698	12.0
Bound Printed Matter Parcels	195,504	201,391	(5,888)	(2.9)	154,004	160,128	(6,124)	(3.8)	381,009	427,104	(46,095)	(10.8)
Media and Library Mail	23,738	26,145	(2,407)	(9.2)	6,883	8,158	(1,275)	(15.6)	21,050	23,678	(2,628)	(11.1)
Package Services Mail Fees	0	48	(48)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	395,047	399,662	(4,615)	(1.2)	349,914	343,221	6,693	1.9	762,192	785,647	(23,456)	(3.0)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	286	338	(52)	(15.5)	1,301	1,381	(80)	(5.8)
Free Mail	0	0	0	0.0	126	246	(120)	(48.7)	236	301	(66)	(21.8)
Total Market Dominant Mail	22,910,385	22,336,213	574,173	2.6	84,302,151	85,061,968	(759,817)	(0.9)	9,599,363	9,801,781	(202,418)	(2.1)
Ancillary Services:												
Certified Mail	32,552	65,371	(32,819)	(50.2)								
Collect on Delivery	980	1,243	(263)	(21.1)								
USPS Tracking	29,521	23,850	5,670	23.8								
Insurance	621	573	48	8.4								
Registered Mail	1,112	1,142	(30)	(2.6)								
Return Receipts	6,982	9,140	(2,159)	(23.6)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	16,449	20,709	(4,259)	(20.6)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	88,218	122,029	(33,811)	(27.7)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	88,218	122,029	(33,811)	(27.7)								
Total Market Dominant Mail and Services	22,998,603	22,458,241	540,362	2.4								
Other Market Dominant Revenue												
Total Market Dominant Revenue	22,998,603	22,458,241	540,362	2.4								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	236,095	193,881	42,215	21.8	102,958	89,855	13,103	14.6	36,285	30,496	5,789	19.0
Standard Post Mail:												
Total Standard Post	6,650	7,147	(497)	(7.0)	1,025	1,049	(24)	(2.3)	2,633	2,042	591	28.9
Priority Mail:												
Total Priority Mail	542,434	524,230	18,204	3.5	73,699	72,495	1,204	1.7	184,898	181,002	3,897	2.2
Parcel Select Mail:												
Total Parcel Select Mail	1,771,623	1,421,003	350,620	24.7	1,108,136	972,597	135,540	13.9	1,922,775	1,555,928	366,848	23.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	104,696	93,269	11,427	12.3	42,019	38,381	3,638	9.5	129,579	115,399	14,180	12.3
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	2,661,499	2,239,530	421,969	18.8	1,327,838	1,174,376	153,461	13.1	2,276,171	1,884,867	391,304	20.8

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,661,499	2,239,530	421,969	18.8	1,327,838	1,174,376	153,461	13.1	2,276,171	1,884,867	391,304	20.8
Other Competitive Revenue												
Total Competitive Revenue	2,661,499	2,239,530	421,969	18.8	1,327,838	1,174,376	153,461	13.1	2,276,171	1,884,867	391,304	20.8

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	25,571,884	24,575,743	996,141	4.1	85,629,989	86,236,345	(606,356)	(0.7)	11,875,534	11,686,648	188,886	1.6
Total All Services	88,218	122,029	(33,811)	(27.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	25,660,102	24,697,772	962,330	3.9	85,629,989	86,236,345	(606,356)	(0.7)	11,875,534	11,686,648	188,886	1.6
Total All Other Revenue												
Total All Revenue	25,660,102	24,697,772	962,330	3.9								

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,215	3,900	316	8.1	7,891	7,894	(3)	(0.0)	334	304	30	9.9
Single-Piece Cards	97	426	(329)	(77.3)	269	1,216	(947)	(77.9)	2	8	(6)	(77.9)
Total Single-Piece Letters and Cards	4,312	4,325	(13)	(0.3)	8,160	9,110	(949)	(10.4)	335	311	24	7.7
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,998	1,269	729	57.5	762	890	(128)	(14.4)	223	198	25	12.8
Parcels	715	877	(162)	(18.5)	242	313	(71)	(22.8)	88	105	(17)	(16.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10	187	(177)	(94.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,035	6,658	377	5.7	9,164	10,313	(1,149)	(11.1)	646	614	32	5.2
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	43	(43)	(100.0)	0	22	(22)	(100.0)	0	23	(23)	(100.0)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	223	312	(89)	(28.5)	67	106	(39)	(36.7)	132	235	(103)	(44.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	223	355	(132)	(37.3)	67	128	(61)	(47.5)	132	258	(127)	(49.0)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	98,966	79,680	19,286	24.2	27,234	31,399	(4,165)	(13.3)
Free Mail	0	0	0	0.0	11,419	12,680	(1,261)	(9.9)	5,075	5,400	(325)	(6.0)
Total Market Dominant Mail	7,257	7,013	245	3.5	119,616	102,801	16,815	16.4	33,086	37,671	(4,584)	(12.2)
Ancillary Services:												
Certified Mail	569	871	(302)	(34.7)								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	252	137	115	84.4								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	254	469	(215)	(45.8)								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	50	84	(34)	(40.3)								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	1,126	1,561	(436)	(27.9)								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	1,126	1,561	(436)	(27.9)								
Total Market Dominant Mail and Services	8,383	8,574	(191)	(2.2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,383	8,574	(191)	(2.2)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	189	118	71	59.9	89	55	34	63.1	31	23	8	34.0
Standard Post Mail:												
Total Standard Post	552	975	(423)	(43.4)	72	119	(47)	(39.4)	304	424	(120)	(28.3)
Priority Mail:												
Total Priority Mail	3,701	3,660	41	1.1	510	509	1	0.2	1,130	881	249	28.2
Parcel Select Mail:												
Total Parcel Select Mail	1,018	1,366	(348)	(25.5)	100	140	(40)	(28.6)	222	274	(51)	(18.8)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	5,460	6,120	(659)	(10.8)	771	823	(52)	(6.3)	1,687	1,602	85	5.3

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	5,460	6,120	(659)	(10.8)	771	823	(52)	(6.3)	1,687	1,602	85	5.3
Other Competitive Revenue												
Total Competitive Revenue	5,460	6,120	(659)	(10.8)	771	823	(52)	(6.3)	1,687	1,602	85	5.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2014 (Apr. 1, 2014-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	12,718	13,132	(415)	(3.2)	120,387	103,624	16,763	16.2	34,774	39,272	(4,499)	(11.5)
Total All Services	1,126	1,561	(436)	(27.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	13,843	14,694	(850)	(5.8)	120,387	103,624	16,763	16.2	34,774	39,272	(4,499)	(11.5)
Total All Other Revenue												
Total All Revenue	13,843	14,694	(850)	(5.8)								

TABLE 3-F
OTHER INDICIA MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	14,515	14,615	(100)	(0.7)	28,921	30,485	(1,565)	(5.1)	1,118	1,121	(3)	(0.3)
Single-Piece Cards	505	835	(330)	(39.5)	1,389	2,309	(921)	(39.9)	9	14	(6)	(39.9)
Total Single-Piece Letters and Cards	15,020	15,450	(430)	(2.8)	30,309	32,795	(2,485)	(7.6)	1,127	1,136	(9)	(0.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	4,206	4,381	(175)	(4.0)	2,206	2,819	(613)	(21.8)	549	692	(142)	(20.6)
Parcels	2,774	2,446	328	13.4	965	905	59	6.6	352	337	15	4.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	53	736	(683)	(92.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	22,054	23,013	(960)	(4.2)	33,480	36,520	(3,039)	(8.3)	2,027	2,164	(137)	(6.3)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,912	(1,912)	(100.0)	0	248	(248)	(100.0)	0	1,069	(1,069)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	41	136	(95)	(69.5)	20	66	(46)	(69.4)	27	86	(59)	(68.5)
Bound Printed Matter Parcels	0	506	(506)	(100.0)	0	156	(156)	(100.0)	0	489	(489)	(100.0)
Media and Library Mail	713	1,004	(291)	(29.0)	213	313	(99)	(31.8)	486	710	(224)	(31.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	754	3,558	(2,804)	(78.8)	233	782	(549)	(70.2)	513	2,355	(1,842)	(78.2)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
U.S. Postal Service Mail	0	0	0	0.0	379,703	387,594	(7,891)	(2.0)	97,017	107,486	(10,469)	(9.7)
Free Mail	0	0	0	0.0	35,520	39,521	(4,001)	(10.1)	15,395	15,887	(493)	(3.1)
Total Market Dominant Mail	22,808	26,571	(3,764)	(14.2)	448,936	464,416	(15,480)	(3.3)	114,952	127,892	(12,940)	(10.1)
Ancillary Services:												
Certified Mail	2,406	2,157	249	11.5								
Collect on Delivery	0	0	0	0.0								
USPS Tracking	1,727	559	1,169	209.2								
Insurance	0	0	0	0.0								
Registered Mail	0	0	0	0.0								
Return Receipts	1,224	1,216	8	0.7								
Stamped Envelopes and Cards	0	0	0	0.0								
Other Domestic Ancillary Services	163	161	2	1.4								
International Ancillary Services	0	0	0	0.0								
Total Ancillary Services	5,520	4,092	1,428	34.9								
Special Services:												
Money Orders	0	0	0	0.0								
Post Office Box Service	0	0	0	0.0								
Other Domestic Special Services	0	0	0	0.0								
Other International Special Services	0	0	0	0.0								
Total Additional Special Services	0	0	0	0.0								
Total Market Dominant Services	5,520	4,092	1,428	34.9								
Total Market Dominant Mail and Services	28,328	30,664	(2,336)	(7.6)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	28,328	30,664	(2,336)	(7.6)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	622	338	284	84.0	274	157	117	74.4	106	63	42	67.0
Standard Post Mail:												
Total Standard Post	2,231	1,446	785	54.3	256	180	77	42.7	1,007	625	383	61.3
Priority Mail:												
Total Priority Mail	12,423	11,903	520	4.4	1,680	1,628	52	3.2	3,484	3,178	307	9.7
Parcel Select Mail:												
Total Parcel Select Mail	3,445	3,450	(5)	(0.1)	344	356	(12)	(3.5)	753	720	34	4.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	18,721	17,137	1,584	9.2	2,554	2,321	233	10.1	5,351	4,585	766	16.7

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	18,721	17,137	1,584	9.2	2,554	2,321	233	10.1	5,351	4,585	766	16.7
Other Competitive Revenue												
Total Competitive Revenue	18,721	17,137	1,584	9.2	2,554	2,321	233	10.1	5,351	4,585	766	16.7

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2014 (Oct. 1, 2013-Jun. 30, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	41,529	43,709	(2,179)	(5.0)	451,490	466,737	(15,246)	(3.3)	120,303	132,478	(12,175)	(9.2)
Total All Services	5,520	4,092	1,428	34.9	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	47,049	47,801	(751)	(1.6)	451,490	466,737	(15,246)	(3.3)	120,303	132,478	(12,175)	(9.2)
Total All Other Revenue												
Total All Revenue	47,049	47,801	(751)	(1.6)								

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 3 FY 2014

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2	42.7	75.6	92.1	96.8	98.3	99	99.3	99.5	99.7	99.7
Letters	1.9	44.4	77.4	93.5	97.6	98.7	99.2	99.5	99.6	99.7	99.8
Cards	1.5	68.7	88.6	96.2	97.9	98.7	99.2	99.3	99.5	99.7	99.7
Flats	2.4	29.7	64.6	85.7	93.6	96.4	98	98.6	99.1	99.4	99.5
Parcels/IPPS	2.8	9.5	52.4	78.3	89.6	94.5	97	98.1	98.8	99.3	99.5
All First-class Presort/Auto	2.4	19.8	59.2	87.5	96.3	98.5	99.3	99.6	99.8	99.9	99.9
Letters	2.4	19.9	59.6	87.8	96.5	98.6	99.4	99.7	99.8	99.9	99.9
Cards	2.1	31.5	68.9	92.6	95.9	98.8	99.4	99.8	99.8	99.9	99.9
Flats	3	10.8	40.6	72.4	88.9	95.2	97.7	98.8	99.4	99.6	99.7
Parcels/IPPS	2.5	13	62.8	83.1	92	96.7	98.4	99.5	99.6	99.9	100
All First-class Combined	2.2	30.3	66.7	89.6	96.5	98.4	99.2	99.5	99.7	99.8	99.8
Letters	2.2	30	66.9	90.2	96.9	98.6	99.3	99.6	99.7	99.8	99.9
Cards	1.6	67	87.7	96	97.9	98.7	99.2	99.4	99.5	99.7	99.7
Flats	2.5	25.2	58.9	82.6	92.5	96.1	97.9	98.7	99.2	99.4	99.6
Parcels/IPPS	2.8	9.5	52.5	78.3	89.6	94.6	97	98.1	98.8	99.3	99.5
All Package Services	4.3	5.1	21.3	39.8	60.7	78.1	88.5	93.1	95.7	97	97.6
Parcel Post	4.2	6.7	28	44.9	63.3	79.8	88.1	93.6	95.5	96.4	96.9
Bound Printed Matter	3.8	9.9	36.9	59.7	73.1	86.8	91.9	94.9	96.5	96.7	96.8
Media Mail	4.4	4	18.4	37.2	59	77	88.1	92.7	95.6	97	97.6
Library	3.3	17.5	45.4	64	77.9	88.9	94.4	96.7	97.5	98.4	98.8

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 3 FY 2014

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	46	1.2	54	2.4
FIRST-CLASS PRESORT/AUTO	22.3	1.4	77.7	2.7
ALL FIRST-CLASS MAIL	37.5	1.2	62.5	2.5
PARCEL POST SINGLE PIECE	3.4	2.1	96.6	4.6
BOUND PRINTED MATTER	13.5	2.1	86.5	4.1
MEDIA MAIL	6.2	2.3	93.8	4.4
LIBRARY MAIL	21.3	1.8	78.7	3.6

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 3 FY 2014

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
	-----	-----	-----	-----	-----	-----	
NORTHEAST AREA	98	98	96	98	98	93	
EASTERN AREA	98	97	97	98	98	95	
WESTERN AREA	99	98	96	99	99	97	
PACIFIC AREA	98	98	95	98	98	95	
SOUTHWEST AREA	98	99	95	98	99	96	
GREAT LAKES	98	98	96	98	98	96	
CAPITAL METRO	98	98	96	98	98	96	
NATIONAL	98	98	96	98	98	96	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2014

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
-----	-----	-----	-----	-----	-----	-----	-----
NORTHEAST AREA	80	86	80	80	87	77	
EASTERN AREA	81	85	84	81	85	82	
WESTERN AREA	85	89	83	85	90	83	
PACIFIC AREA	82	86	82	82	86	83	
SOUTHWEST AREA	81	88	81	81	88	82	
GREAT LAKES	78	87	81	78	86	80	
CAPITAL METRO	78	89	83	78	88	83	
NATIONAL	81	87	82	81	87	82	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 3 FY 2014

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
-----	-----	-----	-----	-----	-----	-----	-----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
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NORTHEAST AREA	88	92	88	88	92	85	
EASTERN AREA	90	92	91	90	93	90	
WESTERN AREA	92	95	90	93	95	91	
PACIFIC AREA	90	93	89	90	93	88	
SOUTHWEST AREA	90	94	89	90	94	90	
GREAT LAKES	89	94	90	89	94	90	
CAPITAL METRO	88	94	90	88	94	90	
NATIONAL	90	93	90	90	93	90	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2014**

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
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PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
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NORTHEAST AREA	73	81	70	73	81	80	
EASTERN AREA	73	84	80	73	87	79	
WESTERN AREA	85	91	80	85	91	80	
PACIFIC AREA	67	92	78	67	93	81	
SOUTHWEST AREA	85	87	83	85	87	77	
GREAT LAKES	63	87	77	63	86	80	
CAPITAL METRO	63	85	79	63	82	79	
NATIONAL	76	86	79	76	86	79	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.