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POSTAL REGULATORY  
COMMISSION  
OFFICE OF THE SECRETARY

December 16, 2014

Hon. Shoshana M. Grove, Secretary  
Postal Regulatory Commission  
901 New York Avenue NW, Suite 200  
Washington, D.C. 20268-0001

Dear Ms. Grove:

In connection with the Commission's rules pertaining to periodic reports, I have enclosed copies of the reports of Revenue, Pieces and Weight (RPW) by rate category and special service for Quarters 1-3 (revised) and Quarter 4 of Fiscal Year (FY) 2014, and a summary annual RPW report for FY 2014. Each of these reports consists of two parts:

1. Market Dominant Products Revenue, Pieces and Weight by Classes of Mail and Special Services for [Quarters 1, 2, 3, 4, annual Summary], Fiscal Year 2014, Compared with the Corresponding Period of Fiscal Year 2013, **Public Report**; and
2. Competitive Products Revenue, Pieces and Weight by Classes of Mail and Special Services for [Quarters 1, 2, 3, 4, annual Summary], Fiscal Year 2014, Compared with the Corresponding Period of Fiscal Year 2013, **Public Report**.

As in previous years, Quarters 1, 2, and 3 of FY 2014 have been revised. The corresponding FY 2013 period was also revised in the SPLY column in the reports for each quarter and the fiscal year to properly reflect year-over-year changes. Changes affecting the Quarters 1, 2 and 3 revisions include:

Commission Order No. 2101 (June 25, 2014) for Use of Additional PostalOne! and Self Service Kiosk (SSK) Data: In Proposal One in Docket No. RM2014-4, the Postal Service requested and was granted permission to substitute additional census data for Business Reply Mail, Merchandise Return Service and International Business Reply Service mail from PostalOne! and to use the remaining SSK/APC (Self Service Kiosk) census data in RPW reporting instead of statistical estimates from

the ODIS-RPW sampling system. Q1 through Q3 RPW reports were revised using this new methodology.

I have enclosed disks with machine-readable versions of these reports, consisting of one Excel file for each report containing both parts of these public reports. These electronic files may be posted on the internet.

As with prior reports in the recent past, I have included with the public versions of the RPW reports for Quarters 1-3 (revised), Quarter 4, and the summary annual report for FY 2014, restricted versions that disaggregate the international and domestic data pertaining to competitive products (**Restricted Report**). These restricted versions follow the adopted format used in the public reports, and provide the Commission with additional, disaggregated data for the confidential categories. The restricted reports are being provided on computer disk and in hard copy, and should not be made public. They have been marked as restricted and confidential.

The Postal Service believes that the material contained in the Restricted Reports that is not included in the public versions consists of information that would not be subject to mandatory disclosure pursuant to the Freedom of Information Act and Title 39, United States Code. This letter incorporates by reference Attachment 2 of my letter dated September 29, 2009: "Application of the United States Postal Service for Non-Public Treatment of Materials" Pursuant to 39 C.F.R. § 3007.21, this document describes the information in the restricted versions that has been aggregated in the public versions, and presents the statutory basis for the Postal Service's request for confidentiality, as well as a description of the harm that would result from disclosure.

If you have any questions regarding the changes described above or the reports for Quarters 1-3 (revised), Quarter 4, or the summary report for FY 2014, do not hesitate to call.

Sincerely,



Daniel J. Foucheaux, Jr.  
Chief Counsel, Pricing and  
Product Support

Enclosures

cc: Ms. Taylor