

POSTAL REGULATORY COMMISSION

**901 New York Avenue, NW
Suite 200
Washington, D.C. 20268-0001**

FORM 8-K

CURRENT REPORT

**Pursuant To Section 13 or 15(d) of
The Securities Exchange Act of 1934
and Section 3654 of
The Postal Accountability and Enhancement Act of 2006**

Date of Report (Date of earliest event reported): August 11, 2014

United States Postal Service

(Exact name of registrant as specified in its charter)

n/a
(State or other jurisdiction of incorporation
or organization)

n/a
(Commission File Number)

41-076000
(I.R.S. Employer Identification No.)

**475 L'Enfant Plaza, SW
Washington, D.C.**
(Address of principal executive offices)

20260
(Zip Code)

202-268-2000
(Registrant's telephone number, including area code)

n/a
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On August 11, 2014, the United States Postal Service announced financial results for the period ended on June 30, 2014. Attached hereto are a press release and certain supplemental information setting forth those financial results.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit 99.1 Press release issued on August 11, 2014 regarding financial results for the period ended on June 30, 2014.

Exhibit 99.2 Supplemental Information.

Signatures

Pursuant to the requirements of the Postal Accountability and Enhancement Act of 2006, the Postal Service has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

United States Postal Service
(Registrant)

By: _____

(Signature)

Maura McNerney
Vice President, Controller

Date: August 11, 2014

Exhibit 99.1

(See attached)



POSTAL NEWS

FOR IMMEDIATE RELEASE
Aug. 11, 2014

Contact: Patricia Licata
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202.268.2783
usps.com/news



U.S. Postal Service Reports 2.0 Percent Revenue Increase, \$2.0 Billion Loss in Quarter 3

- *Shipping and Package Services Revenue Up 6.6 Percent*
- *January Price Increase Offsets Continued Volume Loss in First-Class Mail, Driving All Mail Revenue Up \$424 Million*
- *Need for Comprehensive Legislation Remains Urgent*

WASHINGTON — The U.S. Postal Service ended the June 30, 2014, quarter with a net loss of \$2.0 billion, compared to a net loss of \$740 million for the same period last year. The Postal Service has recorded a loss in 21 of the last 23 quarters, the excepted quarters being the two in which Congress rescheduled the Retiree Health Benefits prefunding payments.

Revenue continues to improve as a result of the Postal Service's January mail price increase, successful sales and marketing initiatives, and continued success in growing the package business. Total operating revenue of \$16.5 billion increased by \$327 million, or 2.0 percent, compared to the same period last year.

Shipping and Package revenue was up 6.6 percent. Standard Mail revenue was up 5.1 percent, driven by a 0.9 percent increase in volume and the January 2014 price increase. First-Class Mail volume was down 1.4 percent, but the January price increase offset this decline, resulting in a 3.2 percent revenue increase.

"We're seeing momentum in our package business and continued use of direct mail as an advertising medium," said Postmaster General and Chief Executive Officer Patrick Donahoe. "We've been effective in developing and marketing our products, and we're improving how we leverage data and technology—all providing a higher return on mail for many customers and causing them to take a fresh look at the Postal Service."

Total operating expenses for the third quarter of 2014 were \$18.4 billion, an increase of \$1.5 billion from the same period last year, driven mainly by the Workers' Compensation fair value adjustment. Compensation and benefits expenses increased by \$15 million, or 0.1 percent, compared to the third quarter of 2013, as contractual pay increases were offset by work-hour reductions and more efficient use of available labor flexibility.

"Due to continued losses and low levels of liquidity, we've been extremely conservative with our capital, spending only what is deemed essential to maintain existing infrastructure," said Chief Financial Officer and Executive Vice President Joseph Corbett. "To continue to provide world-class service and remain competitive, we must invest up to \$10 billion to replace our aging vehicle fleet, purchase additional package sorting equipment, and make necessary upgrades to our infrastructure."

Corbett also said that the organization will be unable to make the required \$5.7 billion retiree health benefit prefunding payment to the U.S. Treasury, due by Sept. 30, 2014. Comprehensive postal

legislation is necessary to eliminate this liability and provide a basis for the Postal Service to return to long-term financial health.

This quarter's results were improved as a result of implementing the exigent price increase, which the Postal Regulatory Commission has ruled as a surcharge to be collected only until the Postal Service recovers a total amount of \$3.2 billion of incremental revenue, estimated to occur in the second half of 2015. The Postal Service has petitioned the United States Court of Appeals for the District of Columbia Circuit to review the PRC's order on the exigent price increase. Among other things, the Postal Service's position is that the PRC improperly and artificially limited the amount of relief to which the Postal Service was entitled as a result of the Great Recession.

Following is a summary of third quarter results of Operations compared to same period last year.

- Total mail volume of 37.7 billion pieces compared to 37.8 billion pieces
 - Shipping and Package volume increased 7.7 percent.
 - Standard Mail volume increased 0.9 percent.
 - First-Class Mail volume declined 1.4 percent. This was the 32nd consecutive quarterly decline for First-Class Mail volume.
- Operating revenue of \$16.5 billion increased \$327 million or 2.0 percent.
- Operating expenses before non-cash workers' compensation and Postal Service Retiree Health Benefit Fund expenses of \$16.5 billion increased from \$16.3 billion, a 1 percent change.

Complete financial results are available in the Form 10-Q, available at <http://about.usps.com/who-we-are/financials/welcome.htm>

Financial Briefing Mon., Aug. 11, 2014

Postmaster General & CEO Patrick R. Donahoe and Chief Financial Officer and Executive Vice President Joseph Corbett will host a telephone/web conference call at 10:00 a.m. ET Monday (Aug. 11) to discuss the financial results. The call is open to the news media and all other interested parties.

How to Participate:

Important Notice: To ensure your computer is set up to join the event, click on the link www.webex.com/jointest/

Attendee Direct URL: <https://usps.webex.com/usps/onstage/q.php?t=a&d=992426142>

If you cannot join using the direct link above, please use the alternate login below:

Alternate URL: <https://usps.webex.com>

Event Number: **992 426 142**

To join by phone only, dial **(855) 293-5496** and enter conference passcode: **78020345**

The briefing will also be available on live audio webcast (listen only) at:

<http://about.usps.com/news/electronic-press-kits/cfo/welcome.htm>.

The Postal Service receives no tax dollars for operating expenses and relies on the sale of postage, products and services to fund its operations.

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Please Note: For broadcast quality video and audio, photo stills and other media resources, visit the USPS Newsroom at about.usps.com/news/welcome.htm

For reporters interested in speaking with a regional Postal Service public relations professional, please go to

about.usps.com/news/media-contacts/usps-local-media-contacts.pdf.

Follow us on twitter.com/USPS and like us at facebook.com/USPS. For more information about the Postal Service, go to usps.com and usps.com/postalfacts.

Exhibit 99.2

(See attached)



Financial Results

Quarter 3 of Fiscal Year 2014

Media Call

August 11, 2014



A Deep Financial Hole

June 30, 2014

- Liabilities exceed assets by approximately \$44 billion
- The USPS has only 35 cents of assets to cover each dollar of its liabilities

ASSETS		LIABILITIES	
Unrestricted Cash	\$ 5.0B	Retiree Health Benefits	\$21.0B
Buildings & Equipment, net of depreciation	\$16.5B	Workers' Compensation	\$17.8B
Other Assets	\$ 1.7B	Debt	\$15.0B
		Accrued Compensation, benefits, and leave	\$ 4.3B
		Deferred Revenue	\$ 3.8B
		Other	\$ 5.3B
Total Assets	\$23.2B	Total Liabilities	\$67.2B

- Under multi-employer accounting rules, there are approximately \$47B in obligations not shown on the balance sheet
- Significant profits over years and legislation are needed to recover



Financial Results

Quarter 3 (3 Months) (Billions)	FY 2014	FY 2013
Revenue	\$16.5	\$16.2
Expenses ¹	16.5	16.3
Separation Costs	-	-
Controllable Income (Loss) ¹	-	(0.1)
Retiree Health Benefits Pre-Funding	(1.4)	(1.4)
Workers' Comp. Fair Value Adj.	(0.4)	0.9
Workers' Comp. Other Non-Cash Adj.	(0.2)	(0.1)
Net Income (Loss)	(\$2.0)	(\$0.7)
Volume (pieces)	37.7	37.8

1 - Before RHB pre-funding and non-cash adjustments to workers' compensation liabilities.

- Retail and delivery days were equal to FY2013.



Financial Results

Quarter 3 YTD (9 Months) (Billions)	FY 2014	FY 2013
Revenue	\$51.2	\$50.2
Expenses ¹	50.2	50.3
Separation Costs	<u>-</u>	<u>0.3</u>
Controllable Income (Loss) ¹	1.0	(0.4)
Retiree Health Benefits Pre-Funding	(4.3)	(4.2)
Workers' Comp. Fair Value Adj.	(0.4)	1.4
Workers' Comp. Other Non-Cash Adj.	<u>(0.5)</u>	<u>(0.7)</u>
Net Income (Loss)	<u>(\$4.2)</u>	<u>(\$3.9)</u>
Liquidity Days (of oper. cash)	19	11
Volume (Pieces)	117.9	120.1

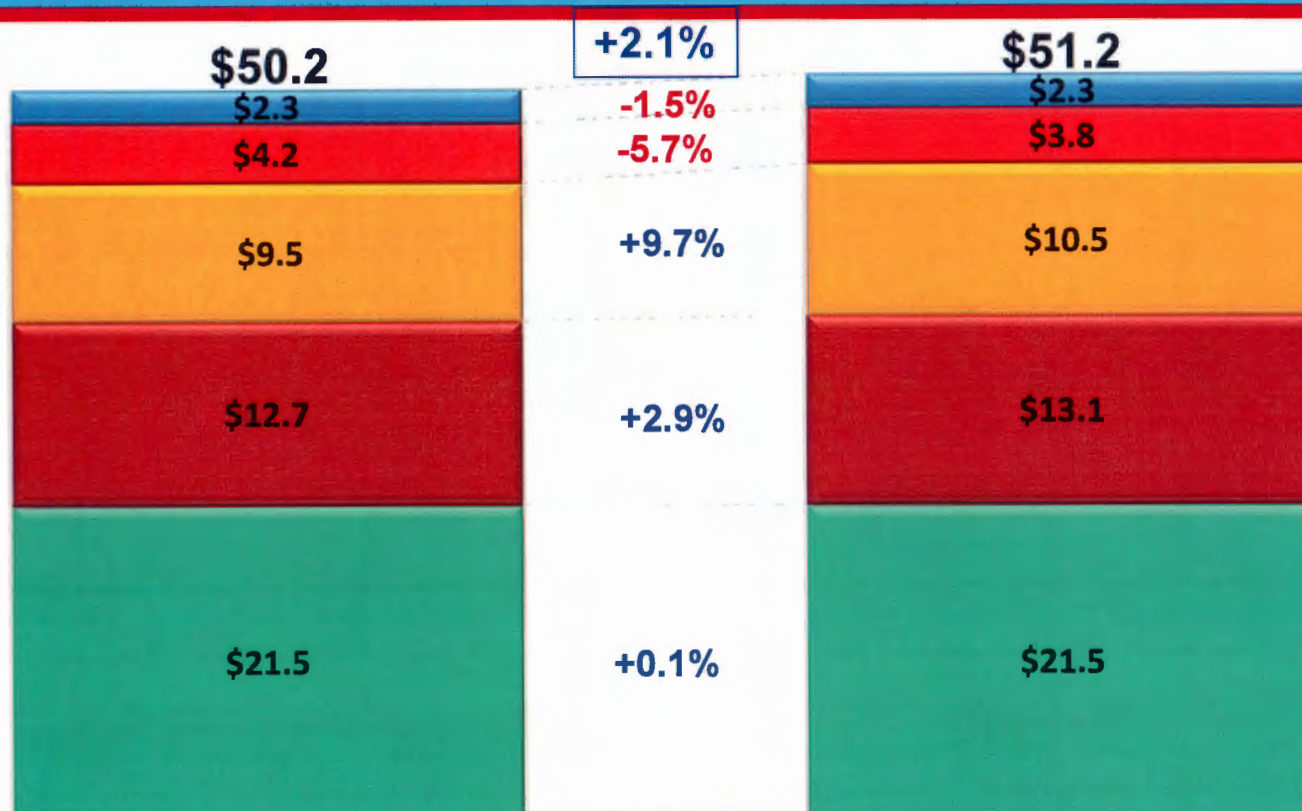
1 - Before RHB pre-funding and non-cash adjustments to workers' compensation liabilities.

• Retail and delivery days were equal to FY2013.



Total Revenue: FY2014 Q3 YTD vs. SPLY

\$Billions



■ First-Class Mail
 ■ Standard Mail
 ■ Total Shipping & Package
 ■ Other (includes Periodicals)
 ■ International Mail



Financial Results

Quarter 3 YTD (9 Months) (Billions)	FY 2014	FY 2013
Revenue	\$51.2	\$50.2
Expenses ¹	50.2	50.3
Separation Costs	<u>-</u>	<u>0.3</u>
Controllable Income (Loss) ¹	1.0	(0.4)
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Workers' Comp. Fair Value Adj.	(0.4)	1.4
Workers' Comp. Other Non-Cash Adj.	<u>(0.5)</u>	<u>(0.7)</u>
Net Income (Loss)	<u>(\$4.2)</u>	<u>(\$3.9)</u>
Liquidity Days (of oper. cash)	19	11
Volume (Pieces)	117.9	120.1

1 - Before RHB pre-funding and non-cash adjustments to workers' compensation liabilities.

- Retail and delivery days were equal to FY2013.



Operating Expenses

Quarter 3 YTD (9 Months) (Billions)	FY 2014	FY 2013
Compensation & Benefits	\$37.9	\$38.1
Transportation	5.0	5.1
Depreciation	1.4	1.5
Supplies & Services	1.9	1.7
Rent, Utilities & Other	4.0	3.9
Controllable Expenses	\$50.2	\$50.3
Workhours (millions)	834	836

- 1 - Before RHB pre-funding, non-cash adjustments to workers' compensation liabilities and separation costs.
- Delivery days were equal to FY2013.



Financial Results

Quarter 3 YTD (9 Months) (Billions)	FY 2014	FY 2013
Revenue	\$51.2	\$50.2
Expenses ¹	50.2	50.3
Separation Costs	-	0.3
Controllable Income (Loss) ¹	1.0	(0.4)
Retiree Health Benefits Pre-Funding	(4.3)	(4.2)
Workers' Comp. Fair Value Adj.	(0.4)	1.4
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