

## Negotiated Service Agreement (NSA) Statistics

### Fiscal Year 2023, Quarter 2 Update

#### 1. Breakdown of NSAs:

The Postal Service maintains contracts with private businesses and other entities to ship items via the USPS portfolio of package products. In quarter two of fiscal year 2023, the USPS maintained 16 different variations of Domestic Negotiated Service Agreements (NSAs), and several variations of International NSAs for both inbound and outbound pieces, leading to 878 contracts that were in effect in the quarter. Out of the 878, 55 are newly established contracts that went into effect in the second quarter of fiscal year 2023.

#### Active NSAs During FY 2023, Q2



Row Labels	Number of NSAs
First-Class Package Service	12
First-Class Package Service & Parcel Select	1
Parcel Return Service	3
Parcel Select	23
Parcel Select & Parcel Return Service	5
Priority Mail	107
Priority Mail & First-Class Package Service	59
Priority Mail & Parcel Select	6
Priority Mail Express	10
Priority Mail Express & First-Class Package Service	0
Priority Mail Express & Priority Mail	15
Priority Mail Express, Priority Mail & First-Class Package Service	12
Priority Mail Express, Priority Mail & Parcel Select	1
Priority Mail Express, Priority Mail, First-Class Package Service & Parcel Select	102
Priority Mail - Non Published Rates	316
Priority Mail, First-Class Package Service & Parcel Select	5
Priority Mail, Parcel Select & Parcel Return Service	1
<b>Grand Total</b>	<b>678</b>



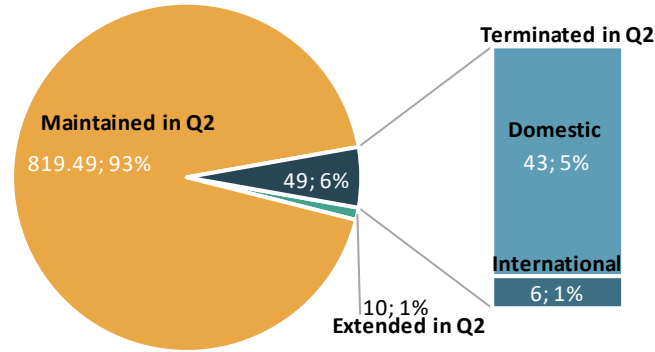
Row Labels	Number of NSAs
GEPS-NPR	129
GREPC 1	1
GREPC 2	11
IPA, CeP, PMEI, PMI & FCPIS	11
IPA, CeP, PMEI, PMI & FCPIS with Reseller	8
IPA, ISAL, CeP, PMEI, PMI & FCPIS	2
IPA, ISAL, CeP, PMEI, PMI & FCPIS with Reseller	2
PMEI, PMI, FCPIS	11
PMEI, PMI, FCPIS, & CeP	4
<b>Grand Total</b>	<b>179</b>



Row Labels	Number of NSAs
Competitive Product Price Inbound EMS 2	1
Competitive Product Price Inbound International Tracked Delivery Service (int'l ancillary service)	1
Global Plus 2C	3
IBRS Competitive Contract 1	1
IBRS Competitive Contract 3	8
Inbound Competitive Multi-Service Agreements with Foreign Postal Operators FPO-USPS Agreement	3
Inbound Competitive Multi-Service Agreements with Foreign Postal Operators IRA-USPS II	1
Inbound Competitive Multi-Service Agreements with Foreign Postal Operators PRIME -USPS Registered Service Agreement	1
Inbound Competitive Multi-Service Agreements with Foreign Postal Operators PRIME -USPS Tracked Service Agreement	1
Inbound Competitive Prime Registered Service Agreement 1	1
<b>Grand Total</b>	<b>21</b>

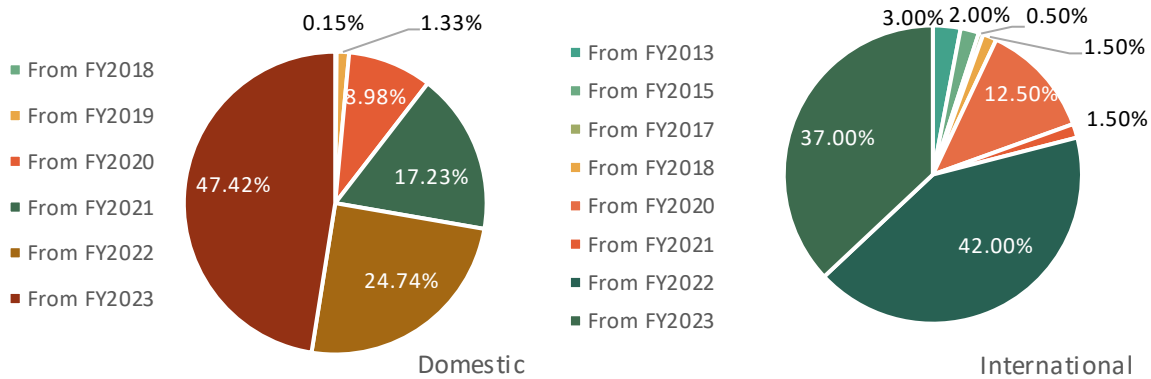
## 2. Early Termination vs Extension:

Negotiated Service Agreements can be terminated before their original date of expiration, as well as be extended past their original date of expiration for a multitude of reasons. Of the 878 NSAs that were in effect in quarter two of fiscal year 2023, 49 NSAs were terminated early, while ten NSAs were extended.

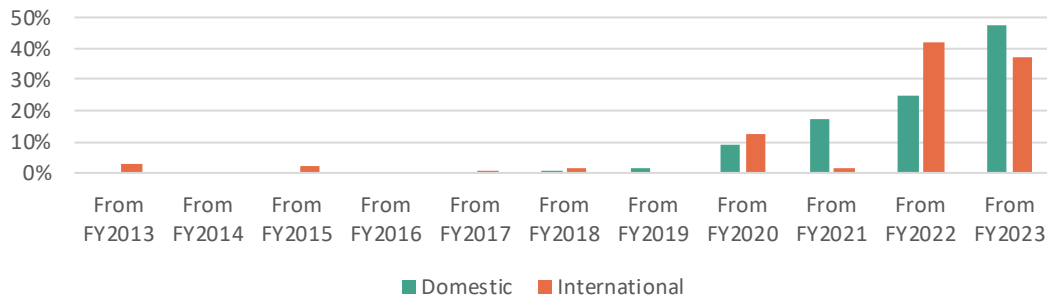


## 3. When Did the NSAs Begin?

The length of an NSA can span several years. More than half of the NSAs that were in effect in quarter two of fiscal year 2023, were established in fiscal years prior.

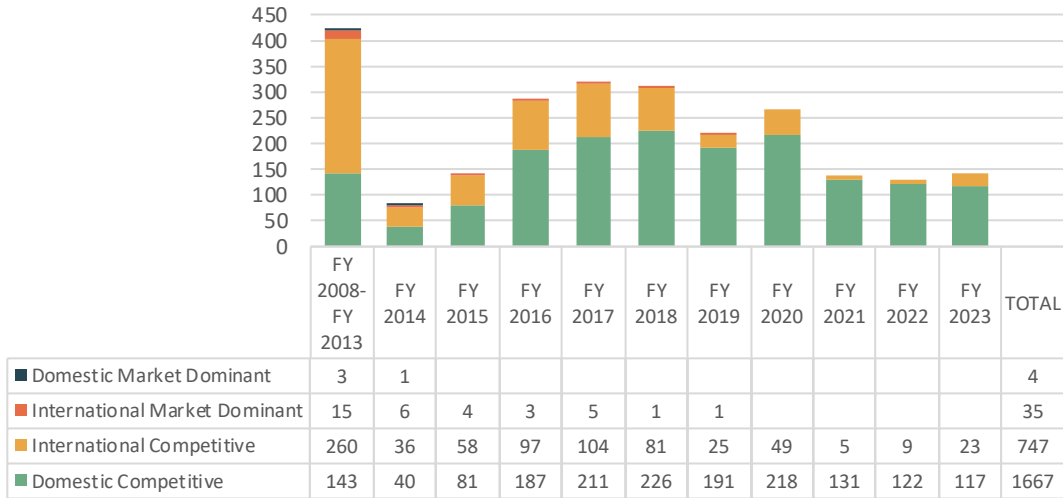


Domestic & International NSAs in Effect During FY 2023 Q2



**4. NSAs Approved Over the Years:**

As of April 1, 2023, the Commission has approved 140 NSAs in FY 2023, 117 of which are domestic, and 23 are international. The following graphic also shows the number of NSAs approved by the Commission during the past fifteen fiscal years. These NSAs require prior Commission approval for compliance with statutory and regulatory criteria.



**5. NPRs Implemented Over the Years:**

Non-published rates (NPR) products authorize the Postal Service to enter into contracts featuring negotiated rates without prior Commission approval. Such contracts must comply with Commission classification and regulatory requirements, including preapproved pricing formulas, minimum cost coverage, and documentation. The absence of pre-implementation review streamlines the approval process, providing the Postal Service with additional flexibility. As of April 1, 2023, the Postal Service has implemented 236 (183 PMNPR-2 and 53 GEPS NPR 15) contracts in FY 2023 under NPR products. The following graphic shows these contracts, as well as those implemented during each of the past twelve fiscal years. All NPR products are Competitive.

