

## Negotiated Service Agreements (NSAs) Statistics May 2022 Update

As of May 1, 2022, the Commission has approved 62 NSAs in FY 2022. Of the 62 NSAs, 0 were Market Dominant and 62 were Competitive. Table I shows these NSAs, as well as those the Commission approved during the past thirteen fiscal years. These NSAs require prior Commission approval for compliance with statutory and regulatory criteria.

**Table I: NSAs Approved by the Commission FY 2008 - FY 2022**  
Updated May 1, 2022

		FY 08-14	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Total
Competitive	Domestic	183	81	187	211	226	191	218	131	52	1,480
	International	296	58	97	104	81	25	49	5	10	725
	Total	479	139	284	315	307	216	267	136	62	2,205
Market Dominant	Domestic		0	0	0	0	0	0	0	0	0
	International	25	4	3	5	1	1	0	0	0	39
	Total	25	4	3	5	1	1	0	0	0	39
<b>Grand Total</b>		<b>504</b>	<b>143</b>	<b>287</b>	<b>320</b>	<b>308</b>	<b>217</b>	<b>267</b>	<b>136</b>	<b>62</b>	<b>2,244</b>

In addition, non-published rates (NPR) products authorize the Postal Service to enter into contracts featuring negotiated rates without prior Commission approval. Such contracts must comply with Commission classification and regulatory requirements, including pre-approved pricing formulas, minimum cost coverage, and documentation. The absence of pre-implementation review streamlines the approval process, providing the Postal Service with additional flexibility. The Commission has approved 20 NPR products since their inception in FY 2011: Global Expedited Package Services (GEPS)-NPR 1-15, International Merchandise Return Foreign Postal Operators (IMRS-FPO) 1, IMRS-FPO 2, Priority Mail-NPR 1, Priority Mail-NPR 2 and Priority Mail International Regional Rate Boxes-NPR.

As of May 1, 2022, the Postal Service has implemented 75 contracts in FY 2022 under NPR products. Table II shows these contracts, as well as those implemented during each of the past ten fiscal years. All NPR products are Competitive.

**Table II: Contracts Implemented by the Postal Service by NPR Product FY 2011- FY2022**  
 Updated May 1, 2022

	FY 11-15	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	Total
GEPS-NPR 1-15	653	244	393	474	326	380	174	68	2,712
IMRS-FPO 1 and 2	0	0	0	0	0	0	0	0	0
Priority Mail International Regional Rate Boxes-NPR	0	0	0	0	0	0	0	0	0
Priority Mail-NPR 1 and 2	9	207	121	145	116	125	120	7	850
<b>Total</b>	<b>662</b>	<b>451</b>	<b>514</b>	<b>619</b>	<b>442</b>	<b>505</b>	<b>294</b>	<b>75</b>	<b>3,562</b>