

Negotiated Service Agreements (NSAs) Statistics December 2022 Update

As of Dec 1, 2022, the Commission has approved 65 NSAs in FY 2023. Of the 65 NSAs, 0 were Market Dominant and 65 were Competitive. Table I shows these NSAs, as well as those the Commission approved during the past fifteen fiscal years. These NSAs require prior Commission approval for compliance with statutory and regulatory criteria.

Table I: NSAs Approved by the Commission FY2008-FY2023
Updated Dec 1, 2022

NSAs	FY 2023	FY 2022	FY 2021	FY 2020	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2014	FY2008-13	Total
Market Dominant												
Domestic	0	0	0	0	0	0	0	0	0	1	3	4
International	0	0	0	0	1	1	5	3	4	6	15	35
Total Market Dominant		0	0	0	1	1	5	3	4	7	18	39
Competitive												
Domestic	58	122	131	218	191	226	211	187	81	40	143	1608
International	7	9	5	49	25	81	104	97	58	36	260	731
Total Competitive	65	131	136	267	216	307	315	284	139	76	403	2339
Total NSAs	65	131	136	267	217	308	320	287	143	83	421	2378

In addition, non-published rates (NPR) products authorize the Postal Service to enter into contracts featuring negotiated rates without prior Commission approval. Such contracts must comply with Commission classification and regulatory requirements, including pre-approved pricing formulas, minimum cost coverage, and documentation. The absence of pre-implementation review streamlines the approval process, providing the Postal Service with additional flexibility. The Commission has approved 20 NPR products since their inception in FY 2011: Global Expedited Package Services (GEPS)-NPR 1-15, International Merchandise Return Foreign Postal Operators (IMRS-FPO) 1, IMRS-FPO 2, Priority Mail-NPR 1, Priority Mail-NPR 2 and Priority Mail International Regional Rate Boxes-NPR.

As of Dec 1, 2022, the Postal Service has implemented 154 contracts in FY 2023 under NPR products. Table II shows these contracts, as well as those implemented during each of the past twelve fiscal years. All NPR products are Competitive.

Table II: Contracts Implemented by the Postal Service by NPR Product FY 2011-FY2022
 Updated Dec 1, 2022

NPR Products ¹	Number										
	FY 2023	FY 2022	FY2021	FY 2020	FY 2019	FY 2018	FY 2017	FY 2016	FY 2015	FY 2011-2014	Total
GEPS-NPR 1-15	40	134	159	380	326	474	393	244	91	562	2820
IMRS-FPO 1 and 2	0	0	0	0	0	0	0	0	0	N/A	0
Priority Mail-NPR 1 and 2	114	83	120	125	116	145	121	207	0	9	1080
Priority Mail International Regional Rate Boxes-NPR	0	0	0	0	0	0	0	0	0	0	0
Total	154	217	279	505	442	619	514	451	91	571	3900