

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

MARKET TEST OF EXPERIMENTAL PRODUCT-
GLOBAL eCOMMERCE MARKETPLACE (GEM)
NON-PUBLISHED RATES

Docket No.
MT2016-1

UNITED STATES POSTAL SERVICE QUARTERLY DATA COLLECTION REPORT
(December 8, 2016)

On May 25, 2016, the Postal Regulatory Commission (Commission) issued Order No. 3319, authorizing the GeM Merchant Solution market test to proceed.¹ In that Order, the Commission directed that the Postal Service file quarterly data collection reports in this docket 40 days after the close of each fiscal quarter.² In accordance with that order, the Postal Service is filing today under seal a data collection report concerning the GeM Merchant Solution market test for Quarter 4, as well as for the portion of Quarter 3 of FY2016 during which the market test was in effect. A redacted copy of the report is attached to this notice. The Postal Service hereby incorporates by reference its application for nonpublic treatment filed on March 16, 2016 in this docket.³

¹ PRC Order No. 3319, Order Authorizing Market Test of Global eCommerce Marketplace (GEM) Merchant, Docket No. MT2016-1, May 25, 2016.

² *Id.* at 19, 26.

³ Notice of the United States Postal Service of Market Test of Experimental Product - Global eCommerce Marketplace (GeM) Merchant Solution and Notice of Filing GeM Merchant Model Contract and Application for Non-Public Treatment of Materials Filed Under Seal, Docket No. MT2016-1, March 16, 2016, at Attachment 1.

Respectfully submitted,
UNITED STATES POSTAL SERVICE
By its attorneys:

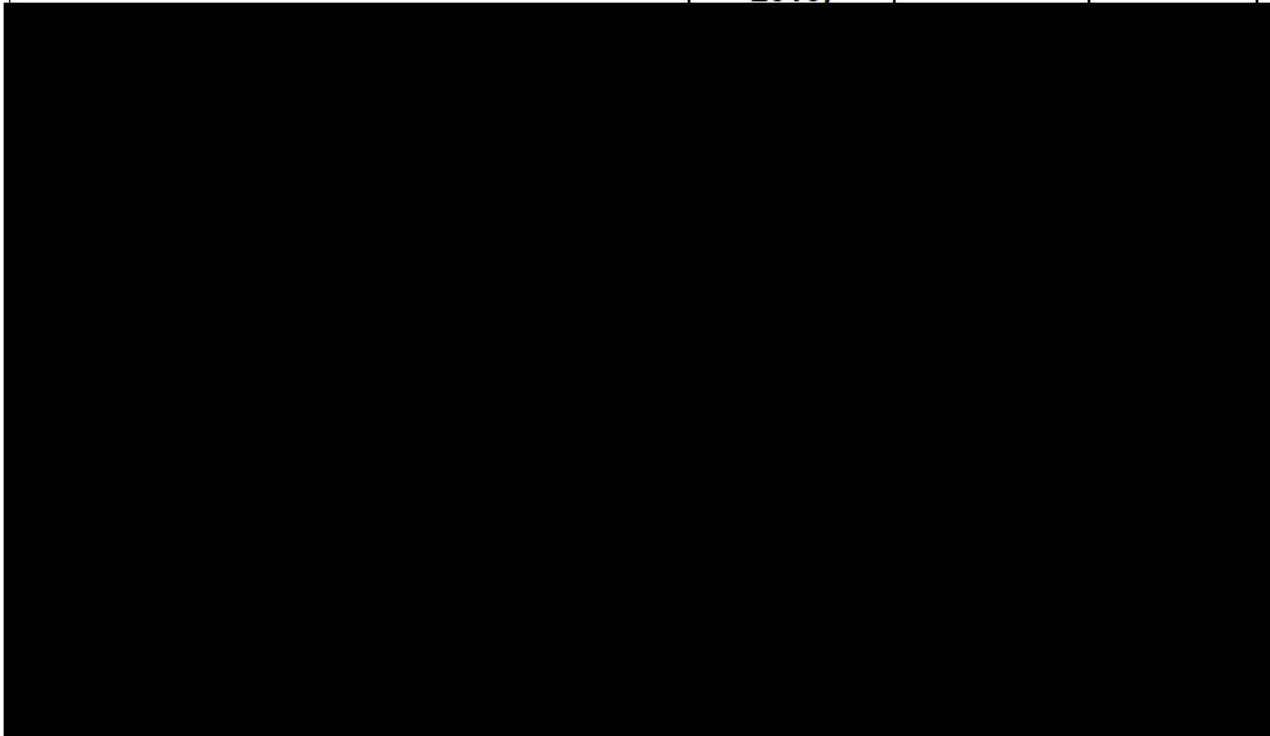
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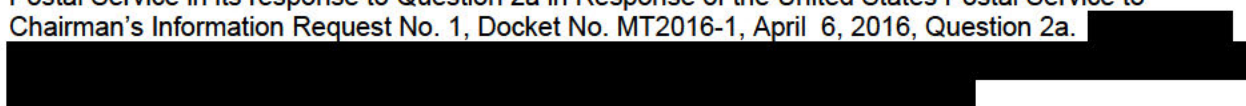
GeM Merchant Solution Market Test Data Reporting From June 27, 2016¹ to September 30, 2016²			
	Q3 FY2016 (from June 27, 2016 to June 30, 2016)	Q4 FY2016	FY2016 Total



¹ United States Postal Service Response to Order No. 3319 concerning Effective Date of GeM Merchant Solution Market Test, Docket No. MT2016-1, June 8, 2016.

² In PRC Order No. 3319, at 19, n. 34, the Commission stated that “Because this market test is planned to take effect during the third quarter of FY2016, the first report is due on November 9, 2016 and shall include the data collected from the effective date of this market test through the end of the fourth quarter of FY2016. The first report shall contain disaggregated data for both the third quarter and the fourth quarter.” PRC Order No 3319, Order Authorizing Market Test of Global eCommerce Marketplace (GEM) Merchant, Docket No. MT2016-1, May 25, 2016.

³ In accordance with PRC Order No. 3319, at 20, these costs are disaggregated as described by the Postal Service in its response to Question 2a in Response of the United States Postal Service to Chairman’s Information Request No. 1, Docket No. MT2016-1, April 6, 2016, Question 2a.



The objective of the GeM Merchant Solution market test is to assess the feasibility of a novel service for participating domestic e-commerce merchants and their international customers, which would allow participating domestic e-commerce merchants to offer their international customers the ability, at the time of purchase, to estimate and prepay duties and taxes that the foreign country's customs agency will assess once the shipment arrives in the foreign destination.



The Postal Service acknowledges that the Commission directed “the Postal Service’s quarterly reports to disaggregate volumes, costs, and revenues based on:

- the specific GeM Merchant agreement,³⁵
- the package’s weight and dimensions (cubic feet),
- the destination country group,
- the shipping method (expedited or deferred delivery), and
- the specific GeM facility used for processing.³⁶

³⁵ To facilitate the Commission’s ability to review this aspect of the data collection, the quarterly reports shall list the GeM Merchant agreements that are newly executed or terminated during the reporting period. This part of the report shall include a serial number unique to each contract, as well as each contract’s effective date and expected termination date.

³⁶ See Response to CHIR No. 1, question 5c; see also Response to CIR No. 1, question 6.”⁴

⁴ PRC Order No. 3319, at 20.