

USPS Financial Information (Unaudited)

July 2016 (\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:										
Mail and Services Revenue*	\$5,374	\$5,078	\$5,546	5.8%	-3.1%	\$59,122	\$57,827	\$57,712	2.2%	2.4%
Government Appropriations	4	5	11	-20.0%	-63.6%	39	45	131	-13.3%	-70.2%
Total Operating Revenue	\$5,378	\$5,083	\$5,557	5.8%	-3.2%	\$59,161	\$57,872	\$57,843	2.2%	2.3%
Operating Expenses:										
Personnel Compensation and Benefits**	\$4,084	\$4,205	\$4,155	-2.9%	-1.7%	\$43,050	\$42,192	\$42,094	2.0%	2.3%
Workers Compensation Cash (a)	125	115	116	8.7%	7.8%	1,247	1,212	1,210	2.9%	3.1%
Transportation	559	577	549	-3.1%	1.8%	5,864	5,893	5,526	-0.5%	6.1%
Supplies and Services	233	226	204	3.1%	14.2%	2,260	2,390	2,215	-5.4%	2.0%
Other Expenses**	558	582	565	-4.1%	-1.2%	5,493	5,694	5,471	-3.5%	0.4%
Total Controllable Operating Expenses	\$5,559	\$5,705	\$5,589	-2.6%	-0.5%	\$57,914	\$57,381	\$56,516	0.9%	2.5%
Controllable Operating Income (Loss)	(\$181)	(\$622)	(\$32)			\$1,247	\$491	\$1,327		
PSRHBFB Expenses	\$483	\$483	\$475	0.0%	1.7%	\$4,834	\$4,834	\$4,750	0.0%	1.8%
FERS Supplemental (b)	20	20	-	0.0%	100.0%	201	201	-	0.0%	100.0%
Workers Compensation (c)	224	-	410	-100.0%	-45.4%	1,336	-	183	-100.0%	NMF
Other Revenue Change in Accounting Estimate (d)	-	-	-	100.0%	100.0%	(1,061)	-	-	100.0%	100.0%
Net Operating Income (Loss)	(\$908)	(\$1,125)	(\$917)			(\$4,063)	(\$4,544)	(\$3,606)		
Interest Income	\$3	\$2	\$2	50.0%	50.0%	\$26	\$19	\$20	36.8%	30.0%
Interest Expense	\$19	\$21	\$16	-9.5%	18.8%	\$186	\$193	\$154	-3.6%	20.8%
Net Income (Loss)	(\$924)	(\$1,144)	(\$931)			(\$4,223)	(\$4,718)	(\$3,740)		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Mail (excludes all Int'l)**	11,376	10,922	11,893	4.2%	-4.3%	123,626	120,427	125,045	2.7%	-1.1%
Total Shipping & Package Services**	400	348	366	14.9%	9.3%	4,294	3,995	3,786	7.5%	13.4%
International Total**	75	66	73	13.6%	2.7%	851	774	796	9.9%	6.9%
Total Mail, Shipping & Package Services**	11,851	11,336	12,332	4.5%	-3.9%	128,771	125,196	129,627	2.9%	-0.7%
Total Workhours (Millions)	91	92	93	-1.1%	-2.2%	963	946	942	1.8%	2.2%
Total Career Employees						501,369		489,880		2.3%
Total Non-Career Employees						136,118		129,984		4.7%

*July 2016 has one less delivery day and 2.5 less retail days as compared to July 2015. Actual total operating revenue is 4.8% greater than like-day SPLY, and actual compensation and benefits is lower than like-day SPLY amounts by 2.7%.

**Numbers may not add due to rounding and/or adjustments. Percentages calculated using rounded numbers.

(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

(d) YTD amount represents revenue recognized for the current and prior years due to a one-time change in accounting estimate. For further information, please refer to the 10-Q filed August 8, 2016.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

USPS Financial Information (Unaudited)

July 2016

(Thousands)

Current Period		
Actual	SPLY	% SPLY

Year-to-Date		
Actual	SPLY	% SPLY

Mailing Services:

First Class (excludes all parcels and Int'l):

Volume***	4,717,121	5,106,021	-7.6%
Revenue	\$2,058,821	\$2,327,576	-11.5%

Volume***	51,670,953	52,829,771	-2.2%
Revenue	\$23,339,225	\$23,939,264	-2.5%

Standard Mail (excludes all parcels and Int'l):

Volume***	6,218,757	6,300,077	-1.3%
Revenue	\$1,326,043	\$1,405,259	-5.6%

Volume***	66,889,528	66,960,695	-0.1%
Revenue	\$14,644,807	\$14,721,877	-0.5%

Periodicals:

Volume***	411,082	462,430	-11.1%
Revenue	\$105,993	\$123,513	-14.2%

Volume***	4,658,823	4,900,894	-4.9%
Revenue	\$1,257,589	\$1,325,605	-5.1%

Total Mail (Note 1)

Volume***	11,375,765	11,893,068	-4.3%
Revenue	3,733,908	4,069,191	-8.2%

Volume***	123,625,626	125,044,748	-1.1%
Revenue	41,479,125	42,197,152	-1.7%

Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):

Volume***	41,912	44,220	-5.2%
Revenue	56,731	62,820	-9.7%

Volume***	478,182	463,593	3.1%
Revenue	647,047	662,145	-2.3%

Total Shipping & Package Services (Note 2)

Volume***	399,829	366,104	9.2%
Revenue	1,431,921	1,276,447	12.2%

Volume***	4,294,339	3,786,222	13.4%
Revenue	15,323,805	13,315,331	15.1%

International Total

Volume***	74,994	73,264	2.4%
Revenue	215,596	213,103	1.2%

Volume***	851,456	796,209	6.9%
Revenue	2,384,625	2,350,003	1.5%

Total Mail, Shipping & Package Services

Volume***	11,850,587	12,332,437	-3.9%
Revenue (Note 3) ^	5,381,425	5,558,740	-3.2%

Volume***	128,771,421	129,627,179	-0.7%
Revenue	59,187,555	\$57,862,486	2.3%

***The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

^YTD Revenue does not include the \$1.061 billion recognized revenue previously deferred for Forever Stamps as noted on page 1.

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USPS Expenses (Unaudited)
July 2016
(\$ Millions)

	Current Period					Year-to-Date					
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY	
Personnel Compensation and Benefits:											
Salaries & Benefits*:											
City Delivery	\$1,392	\$1,418	\$1,414	-1.8%	-1.6%	\$14,528	\$14,238	\$14,231	2.0%	2.1%	
Mail Processing	663	661	671	0.3%	-1.2%	7,065	6,891	7,050	2.5%	0.2%	
Operations - Customer Service	494	513	513	-3.7%	-3.7%	5,229	5,111	5,001	2.3%	4.6%	
Rural Delivery	568	587	566	-3.2%	0.4%	5,771	5,746	5,573	0.4%	3.6%	
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	678	742	717	-8.6%	-5.4%	7,621	7,414	7,567	2.8%	0.7%	
Total Salaries & Benefits	\$3,795	\$3,921	\$3,881	-3.2%	-2.2%	\$40,214	\$39,400	\$39,422	2.1%	2.0%	
Other Personnel Related Expenses:											
Retiree Health Benefits Current Premiums	\$280	\$275	\$263	1.8%	6.5%	\$2,745	\$2,698	\$2,585	1.7%	6.2%	
Workers Compensation Cash (a)	125	115	116	8.7%	7.8%	1,247	1,212	1,210	2.9%	3.1%	
All Other Personnel Related Expenses**	9	9	11	0.0%	-18.2%	91	94	87	-3.2%	4.6%	
Total Other Personnel Related Expenses	\$414	\$399	\$390	3.8%	6.2%	\$4,083	\$4,004	\$3,882	2.0%	5.2%	
Controllable Personnel Compensation and Benefits	\$4,209	\$4,320	\$4,271	-2.6%	-1.5%	\$44,297	\$43,404	\$43,304	2.1%	2.3%	
PSRHBF Expenses	\$483	\$483	\$475	0.0%	1.7%	\$4,834	\$4,834	\$4,750	0.0%	1.8%	
FERS Supplemental (b)	\$20	\$20	-	0.0%	100.0%	\$201	\$201	-	0.0%	100.0%	
Workers' Compensation (c)	224	-	410	-100.0%	-45.4%	1,336	-	183	-100.0%	630.1%	
Total Personnel Compensation and Benefits	\$4,936	\$4,823	\$5,156	2.3%	-4.3%	\$50,668	\$48,439	\$48,237	4.6%	5.0%	
Non-Personnel Expenses:											
Transportation	\$559	\$577	\$549	-3.1%	1.8%	\$5,864	\$5,893	\$5,526	-0.5%	6.1%	
Supplies and Services	233	226	204	3.1%	14.2%	2,260	2,390	2,215	-5.4%	2.0%	
Depreciation and Amortization	152	150	150	1.3%	1.3%	1,459	1,467	1,463	-0.5%	-0.3%	
Rent	81	81	80	0.0%	1.3%	817	821	830	-0.5%	-1.6%	
Utilities and Heating Fuel	49	49	53	0.0%	-7.5%	473	504	514	-6.2%	-8.0%	
Vehicle Maintenance Service	74	94	87	-21.3%	-14.9%	808	905	874	-10.7%	-7.6%	
Information Technology	56	81	57	-30.9%	-1.8%	501	632	475	-20.7%	5.5%	
Rural Carrier Equipment Maintenance Allowance	39	41	41	-4.9%	-4.9%	400	443	429	-9.7%	-6.8%	
Other**	107	86	97	24.4%	10.3%	1,036	922	885	12.4%	17.1%	
Total Non-Personnel Expenses	\$1,350	\$1,385	\$1,318	-2.5%	2.4%	\$13,618	\$13,977	\$13,211	-2.6%	3.1%	
Total Operating Expenses	\$6,286	\$6,208	\$6,474	1.3%	-2.9%	\$64,286	\$62,416	\$61,448	3.0%	4.6%	
Interest Expense	19	21	16	-9.5%	18.8%	186	193	154	-3.6%	20.8%	
Total Expenses	\$6,305	\$6,229	\$6,490	1.2%	-2.9%	\$64,472	\$62,609	\$61,602	3.0%	4.7%	

*July 2016 has one less delivery day and 2.5 less retail days as compared to July 2015. Controllable compensation and benefits excluding Workers Compensation cash is lower than like-day SPLY amounts by 2.7%.

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(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

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USPS Workhours (Unaudited)

July 2016

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	33,567	33,500	33,803	0.2%	-0.7%
Mail Processing	15,791	15,573	15,939	1.4%	-0.9%
Customer Services	12,520	12,622	12,872	-0.8%	-2.7%
Rural Delivery	15,667	15,568	15,732	0.6%	-0.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	13,729	14,254	15,123	-3.7%	-9.2%
Total Workhours	91,274	91,517	93,469	-0.3%	-2.3%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	350,870	345,567	340,746	1.5%	3.0%
Mail Processing	172,501	168,221	169,902	2.5%	1.5%
Customer Services	134,007	130,111	124,085	3.0%	8.0%
Rural Delivery	159,072	157,212	153,827	1.2%	3.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	146,634	144,628	153,442	1.4%	-4.4%
Total Workhours	963,084	945,739	942,002	1.8%	2.2%

*July 2016 has one less delivery day and 2.5 less retail days as compared to July 2015.

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