

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

COMPETITIVE PRODUCT PRICES
GLOBAL RESELLER EXPEDITED PACKAGE CONTRACTS 2
(MC2013-51)
NEGOTIATED SERVICE AGREEMENT

Docket No.
CP2016-166

**RESPONSE OF THE UNITED STATES POSTAL SERVICE TO
CHAIRMAN'S INFORMATION REQUEST NO. 1**
(August 24, 2016)

The United States Postal Service (Postal Service) hereby provides its responses to Chairman's Information Request No. 1, issued on August 22, 2016. Each question is stated verbatim and followed by the response. Revised financial workpapers and certification are being filed under seal. The Postal Service hereby incorporates by reference the application for non-public treatment that was filed in conjunction with the Postal Service's May 12, 2016, notice in this docket.¹ The application protects from disclosure the responses that the Postal Service is filing today with the Commission under seal in this docket.

¹ Notice of United States Postal Service of Filing a Functionally Equivalent Global Reseller Expedited Package 2 Negotiated Service Agreement, Docket No. CP2016-166, May 12, 2016, at Attachment 4.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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August 24, 2016.

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INFORMATION REQUEST NO. 1**

1. Please refer to Annex 3 on page 3 of the agreement, as modified, and the financial spreadsheets for the modification.¹ Please confirm that the prices in Annex 3 do not match the prices in the proposed rates tab of the financial spreadsheets for the modification.

RESPONSE:

Confirmed. The Postal Service has filed an updated version of the financial spreadsheets along with this response to address this concern.

¹ See Excel spreadsheet CP2016-166 ModWorkbook2.xlsx tab "08_IP_Proposed_Rates" filed with the Notice.

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2. Please refer to the summary spreadsheets for the modification and Article 6(2)(b) of the agreement, as modified.² Please discuss the calculation of the estimated annual volume for rows a, b, c, and d of the summary spreadsheet.

RESPONSE:

The volumes are derived by estimates from Sales of the customer's potential revenue over the future twelve month period. The volume combined with offered prices enable development of the negotiated revenue commitment from the customer. The Postal Service has included updated financial workpapers and an updated financial certification along with this filing.

² Notice of the United States Postal Service of Filing Modification One to a Global Reseller Expedited Package Contracts 2 Negotiated Service Agreement, August 16, 2016, Attachment "CP2016-166 Mod Summary.xlsx tab "Summary-01."