

USPS Financial Information (Unaudited)

May 2016

(\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:										
Mail and Services Revenue*	\$5,396	\$5,535	\$5,372	-2.5%	0.4%	\$48,328	\$47,395	\$46,717	2.0%	3.4%
Government Appropriations	4	5	11	-20.0%	-63.6%	30	36	105	-16.7%	-71.4%
Total Operating Revenue	\$5,400	\$5,540	\$5,383	-2.5%	0.3%	\$48,358	\$47,431	\$46,822	2.0%	3.3%
Operating Expenses:										
Personnel Compensation and Benefits**	\$4,241	\$4,093	\$4,087	3.6%	3.8%	\$34,653	\$33,847	\$33,808	2.4%	2.5%
Workers Compensation Cash (a)	165	115	154	43.5%	7.1%	1,001	982	952	1.9%	5.1%
Transportation	576	567	518	1.6%	11.2%	4,766	4,756	4,453	0.2%	7.0%
Supplies and Services	227	242	223	-6.2%	1.8%	1,800	1,911	1,781	-5.8%	1.1%
Other Expenses**	514	568	527	-9.5%	-2.5%	4,345	4,540	4,338	-4.3%	0.2%
Total Controllable Operating Expenses	\$5,723	\$5,585	\$5,509	2.5%	3.9%	\$46,565	\$46,036	\$45,332	1.1%	2.7%
Controllable Operating Income (Loss)	(\$323)	(\$45)	(\$126)			\$1,793	\$1,395	\$1,490		
PSRHB Expenses	\$484	\$483	\$475	0.2%	1.9%	\$3,867	\$3,867	\$3,800	0.0%	1.8%
FERS Supplemental (b)	20	20	-	0.0%	100.0%	161	161	-	0.0%	100.0%
Workers Compensation (c)	(199)	-	(189)	-100.0%	5.3%	293	-	361	100.0%	-18.8%
Net Operating Income (Loss)	(\$628)	(\$548)	(\$412)			(\$2,528)	(\$2,633)	(\$2,671)		
Interest Income	\$3	\$2	\$2	50.0%	50.0%	\$21	\$15	\$16	40.0%	31.3%
Interest Expense	\$19	\$20	\$16	-5.0%	18.8%	\$149	\$152	\$123	-2.0%	21.1%
Net Income (Loss)	(\$644)	(\$566)	(\$426)			(\$2,656)	(\$2,770)	(\$2,778)		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Mail (excludes all Int'l)**	11,575	11,867	11,733	-2.5%	-1.3%	100,857	98,445	101,790	2.5%	-0.9%
Total Shipping & Package Services**	398	382	358	4.2%	11.2%	3,491	3,282	3,067	6.4%	13.8%
International Total**	81	76	87	6.6%	-6.9%	707	636	649	11.2%	8.9%
Total Mail, Shipping & Package Services**	12,054	12,325	12,178	-2.2%	-1.0%	105,055	102,363	105,506	2.6%	-0.4%
Total Workhours (Millions)	95	91	91	4.4%	4.4%	777	760	755	2.2%	2.9%
Total Career Employees						499,902		490,064		2.0%
Total Non-Career Employees						136,275		130,634		4.3%

*May 2016 has same number of delivery days and 0.75 more retail days as compared to May 2015.

**Numbers may not add due to rounding and/or adjustments. Percentages calculated using rounded numbers.

(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

USPS Financial Information (Unaudited)

May 2016

(Thousands)

Mailing Services:

First Class (excludes all parcels and Int'l):

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Volume***	4,672,782	4,968,671	-6.0%	42,105,236	42,802,521	-1.6%
Revenue	\$2,059,980	\$2,242,633	-8.1%	\$19,148,833	\$19,358,782	-1.1%

Standard Mail (excludes all parcels and Int'l):

Volume***	6,398,468	6,227,225	2.7%	54,646,441	54,731,640	-0.2%
Revenue	\$1,354,000	\$1,363,391	-0.7%	\$12,047,387	\$12,002,759	0.4%

Periodicals:

Volume***	469,311	503,192	-6.7%	3,771,099	3,952,192	-4.6%
Revenue	\$119,601	\$134,467	-11.1%	\$1,030,776	\$1,071,433	-3.8%

Total Mail (Note 1)

Volume***	11,575,253	11,733,377	-1.3%	100,856,832	101,789,900	-0.9%
Revenue	3,743,712	3,946,757	-5.1%	34,004,777	34,150,941	-0.4%

Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):

Volume***	43,429	46,654	-6.9%	401,225	387,025	3.7%
Revenue	57,234	63,492	-9.9%	539,338	547,269	-1.4%

Total Shipping & Package Services (Note 2)

Volume***	398,276	358,120	11.2%	3,491,398	3,067,146	13.8%
Revenue	1,436,703	1,229,773	16.8%	12,407,749	10,761,537	15.3%

International Total

Volume***	80,477	86,662	-7.1%	707,260	649,142	9.0%
Revenue	222,255	208,705	6.5%	1,966,479	1,925,345	2.1%

Total Mail, Shipping & Package Services

Volume***	12,054,006	12,178,159	-1.0%	105,055,490	105,506,188	-0.4%
Revenue (Note 3)	5,402,670	5,385,235	0.3%	48,379,005	\$46,837,823	3.3%

***The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

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USPS Expenses (Unaudited)

May 2016

(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$1,421	\$1,381	\$1,373	2.9%	3.5%
Mail Processing	690	663	680	4.1%	1.5%
Operations - Customer Service	516	497	489	3.8%	5.5%
Rural Delivery	580	569	548	1.9%	5.8%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	747	704	724	6.1%	3.2%
Total Salaries & Benefits	\$3,954	\$3,814	\$3,814	3.7%	3.7%
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$279	\$270	\$260	3.3%	7.3%
Workers Compensation Cash (a)	165	115	154	43.5%	7.1%
All Other Personnel Related Expenses**	8	9	13	-11.1%	-38.5%
Total Other Personnel Related Expenses	\$452	\$394	\$427	14.7%	5.9%
Controllable Personnel Compensation and Benefits	\$4,406	\$4,208	\$4,241	4.7%	3.9%
PSRHBF Expenses	\$484	\$483	\$475	0.2%	1.9%
FERS Supplemental (b)	\$20	\$20	-	0.0%	100.0%
Workers' Compensation (c)	(199)	-	(189)	-100.0%	5.3%
Total Personnel Compensation and Benefits	\$4,711	\$4,711	\$4,527	0.0%	4.1%
Non-Personnel Expenses:					
Transportation	\$576	\$567	\$518	1.6%	11.2%
Supplies and Services	227	242	223	-6.2%	1.8%
Depreciation and Amortization	145	148	147	-2.0%	-1.4%
Rent	80	78	80	2.6%	0.0%
Utilities and Heating Fuel	42	46	45	-8.7%	-6.7%
Vehicle Maintenance Service	79	87	85	-9.2%	-7.1%
Information Technology	39	71	46	-45.1%	-15.2%
Rural Carrier Equipment Maintenance Allowance	37	44	37	-15.9%	0.0%
Other**	92	94	87	-2.1%	5.7%
Total Non-Personnel Expenses	\$1,317	\$1,377	\$1,268	-4.4%	3.9%
Total Operating Expenses	\$6,028	\$6,088	\$5,795	-1.0%	4.0%
Interest Expense	19	20	16	-5.0%	18.8%
Total Expenses	\$6,047	\$6,108	\$5,811	-1.0%	4.1%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$11,712	\$11,408	\$11,422	2.7%	2.5%
Mail Processing	5,741	5,573	5,715	3.0%	0.5%
Operations - Customer Service	4,224	4,075	3,975	3.7%	6.3%
Rural Delivery	4,630	4,566	4,446	1.4%	4.1%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	6,093	6,004	6,123	1.5%	-0.5%
Total Salaries & Benefits	\$32,400	\$31,626	\$31,681	2.4%	2.3%
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$2,185	\$2,148	\$2,060	1.7%	6.1%
Workers Compensation Cash (a)	1,001	982	952	1.9%	5.1%
All Other Personnel Related Expenses**	68	73	67	-6.8%	1.5%
Total Other Personnel Related Expenses	\$3,254	\$3,203	\$3,079	1.6%	5.7%
Controllable Personnel Compensation and Benefits	\$35,654	\$34,829	\$34,760	2.4%	2.6%
PSRHBF Expenses	\$3,867	\$3,867	\$3,800	0.0%	1.8%
FERS Supplemental (b)	\$161	\$161	-	0.0%	100.0%
Workers' Compensation (c)	293	-	361	100.0%	-18.8%
Total Personnel Compensation and Benefits	\$39,975	\$38,857	\$38,921	2.9%	2.7%
Non-Personnel Expenses:					
Transportation	\$4,766	\$4,756	\$4,453	0.2%	7.0%
Supplies and Services	1,800	1,911	1,781	-5.8%	1.1%
Depreciation and Amortization	1,161	1,168	1,163	-0.6%	-0.2%
Rent	657	659	669	-0.3%	-1.8%
Utilities and Heating Fuel	376	408	413	-7.8%	-9.0%
Vehicle Maintenance Service	649	715	694	-9.2%	-6.5%
Information Technology	357	482	358	-25.9%	-0.3%
Rural Carrier Equipment Maintenance Allowance	322	362	347	-11.0%	-7.2%
Other**	823	746	694	10.3%	18.6%
Total Non-Personnel Expenses	\$10,911	\$11,207	\$10,572	-2.6%	3.2%
Total Operating Expenses	\$50,886	\$50,064	\$49,493	1.6%	2.8%
Interest Expense	149	152	123	-2.0%	21.1%
Total Expenses	\$51,035	\$50,216	\$49,616	1.6%	2.9%

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USPS Workhours (Unaudited)

May 2016 (Thousands)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*										
City Delivery	34,286	33,021	32,764	3.8%	4.6%	282,422	277,605	273,163	1.7%	3.4%
Mail Processing	16,464	15,867	16,214	3.8%	1.5%	140,784	136,768	138,177	2.9%	1.9%
Customer Services	13,197	12,510	12,151	5.5%	8.6%	108,338	104,232	98,236	3.9%	10.3%
Rural Delivery	15,903	15,392	15,232	3.3%	4.4%	127,567	125,482	122,480	1.7%	4.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	14,695	14,324	14,492	2.6%	1.4%	118,111	115,840	123,232	2.0%	-4.2%
Total Workhours	94,545	91,114	90,853	3.8%	4.1%	777,222	759,927	755,288	2.3%	2.9%

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