

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, DC 20268-0001

Competitive Product Prices
Global Expedited Package Services 6 Contracts
Negotiated Service Agreements

Docket No. MC2016-149

Competitive Product Prices
Global Expedited Package Services 6 (MC2016-149)
Negotiated Service Agreement

Docket No. CP2016-188

PUBLIC REPRESENTATIVE COMMENTS ON
NOTICE AND ORDER CONCERNING ADDITIONAL
GLOBAL EXPEDITED PACKAGE SERVICES 6
NEGOTIATED SERVICE AGREEMENT

(June 8, 2016)

In response to Order No. 3335¹, the Public Representative hereby comments on the United States Postal Service request to add Global Expedited Package Services 6 (GEPS 6) contracts to the competitive products list (Request).²

DISCUSSION

The GEPS 6 NSA model offers “volume-based incentives for the tendering of large volumes of Priority Mail International, Priority Mail Express International, and First-Class Package International Service.” *Request; Attachment 1 at 2*. The Postal Service’s Request states that this contract is “similar to contracts that [it] has filed with the Commission as GEPS 3 contracts.” *Request at 3*. The Request also stipulates that this GEPS 6 contract differs from GEPS 3 contracts in that Priority Mail International and Priority Mail Express International are offered in conjunction with First Class Package International service. *Id.* The Postal Service implies that customers are

¹ Notice and Order Concerning Additional Global Expedited Package Services 6 Negotiated Service Agreement. June 1, 2016.

² Request of the United States Postal Service to Add Global Expedited Package Services 6 Contracts to the Competitive Products List, and Notice of Filing (Under Seal) of Contract and Application for Non-Public Treatment of Materials Filed Under Seal, May 31, 2016.

interested in the GEPS 6, as opposed to the GEPS 3, because the contract includes the additional First-Class Package International Service. *Id.* at 4.

The contract is intended to go into effect on June 15, 2016. *Notice* at 3. The duration of the contract extends for one calendar year from the effective date, unless terminated sooner. *Id.* at 4. This contract will serve as the baseline reference for the GEPS 6 Contract product. *Id.*

CONCLUSION

The Public Representative, after accessing, reviewing, and comparing materials the United States Postal Service submitted under seal in this matter, acknowledges the difference between this GEPS 6 contract and previous GEPS contracts. The pricing in this baseline GEPS 6 contract continue to comport with relevant provisions of title 39. The contract appears able to generate sufficient revenue to cover attributable costs based on information provided by the Postal Service.

The Public Representative respectfully submits the preceding comments for the Commission's consideration.

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