

**USPS Financial Information (Unaudited)**

**April 2016**

**(\$ Millions)**

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:					
Mail and Services Revenue*	\$5,829	\$5,533	\$5,696	5.3%	2.3%
Government Appropriations	4	5	12	-20.0%	-66.7%
<b>Total Operating Revenue</b>	<b>\$5,833</b>	<b>\$5,538</b>	<b>\$5,708</b>	<b>5.3%</b>	<b>2.2%</b>
Operating Expenses:					
Personnel Compensation and Benefits**	\$4,220	\$4,127	\$4,174	2.3%	1.1%
Workers Compensation Cash (a)	124	181	115	-31.5%	7.8%
Transportation	566	571	542	-0.9%	4.4%
Supplies and Services	210	246	232	-14.6%	-9.5%
Other Expenses**	526	569	546	-7.6%	-3.7%
<b>Total Controllable Operating Expenses</b>	<b>\$5,646</b>	<b>\$5,694</b>	<b>\$5,609</b>	<b>-0.8%</b>	<b>0.7%</b>
<b>Controllable Operating Income (Loss)</b>	<b>\$187</b>	<b>(\$156)</b>	<b>\$99</b>		
PSRHB Expenses	\$484	\$483	\$475	0.2%	1.9%
FERS Supplemental (b)	20	20	-	0.0%	100.0%
Workers Compensation (c)	(54)	-	(260)	100.0%	-79.2%
<b>Net Operating Income (Loss)</b>	<b>(\$263)</b>	<b>(\$659)</b>	<b>(\$116)</b>		
Interest Income	\$3	\$2	\$2	50.0%	50.0%
Interest Expense	\$19	\$19	\$15	0.0%	26.7%
<b>Net Income (Loss)</b>	<b>(\$279)</b>	<b>(\$676)</b>	<b>(\$129)</b>		

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:					
Mail and Services Revenue*	\$42,933	\$41,860	\$41,344	2.6%	3.8%
Government Appropriations	26	31	95	-16.1%	-72.6%
<b>Total Operating Revenue</b>	<b>\$42,959</b>	<b>\$41,891</b>	<b>\$41,439</b>	<b>2.5%</b>	<b>3.7%</b>
Operating Expenses:					
Personnel Compensation and Benefits**	\$30,412	\$29,754	\$29,721	2.2%	2.3%
Workers Compensation Cash (a)	836	867	798	-3.6%	4.8%
Transportation	4,190	4,189	3,936	0.0%	6.5%
Supplies and Services	1,573	1,669	1,559	-5.8%	0.9%
Other Expenses**	3,831	3,972	3,809	-3.5%	0.6%
<b>Total Controllable Operating Expenses</b>	<b>\$40,842</b>	<b>\$40,451</b>	<b>\$39,823</b>	<b>1.0%</b>	<b>2.6%</b>
<b>Controllable Operating Income (Loss)</b>	<b>\$2,117</b>	<b>\$1,440</b>	<b>\$1,616</b>		
PSRHB Expenses	\$3,384	\$3,384	\$3,325	0.0%	1.8%
FERS Supplemental (b)	141	141	-	0.0%	100.0%
Workers Compensation (c)	492	-	550	100.0%	-10.5%
<b>Net Operating Income (Loss)</b>	<b>(\$1,900)</b>	<b>(\$2,085)</b>	<b>(\$2,259)</b>		
Interest Income	\$18	\$13	\$14	38.5%	28.6%
Interest Expense	\$130	\$132	\$107	-1.5%	21.5%
<b>Net Income (Loss)</b>	<b>(\$2,012)</b>	<b>(\$2,204)</b>	<b>(\$2,352)</b>		

Other Operating Statistics:					
Mail Volume: (Millions)					
Total Mail (excludes all Int'l)**	12,315	11,852	12,407	3.9%	-0.7%
Total Shipping & Package Services**	419	364	363	15.1%	15.4%
International Total**	80	75	58	6.7%	37.9%
<b>Total Mail, Shipping &amp; Package Services**</b>	<b>12,814</b>	<b>12,291</b>	<b>12,828</b>	<b>4.3%</b>	<b>-0.1%</b>
Total Workhours (Millions)	96	94	95	2.1%	1.1%
Total Career Employees					
Total Non-Career Employees					

Total Mail (excludes all Int'l)**	89,281	86,579	90,057	3.1%	-0.9%
Total Shipping & Package Services**	3,093	2,900	2,709	6.7%	14.2%
International Total**	627	560	562	12.0%	11.6%
<b>Total Mail, Shipping &amp; Package Services**</b>	<b>93,001</b>	<b>90,039</b>	<b>93,328</b>	<b>3.3%</b>	<b>-0.4%</b>
Total Workhours (Millions)	683	666	664	2.6%	2.9%
Total Career Employees	498,830		490,175		1.8%
Total Non-Career Employees	136,558		130,528		4.6%

\*April 2016 has same number of delivery days and 0.75 less retail days as compared to April 2015.

\*\*Numbers may not add due to rounding and/or adjustments. Percentages calculated using rounded numbers.

(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

NMF=Not Meaningful Figure, percentages +/- 200% or greater

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

**Mail Volume and Mail Revenue** (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

**USPS Financial Information (Unaudited)**

**April 2016**

(Thousands)

**Mailing Services:**

*First Class (excludes all parcels and Int'l):*

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Volume***	5,102,638	5,242,676	-2.7%	37,432,454	37,833,849	-1.1%
Revenue	\$2,301,625	\$2,376,491	-3.2%	\$17,088,854	\$17,116,149	-0.2%

*Standard Mail (excludes all parcels and Int'l):*

Volume***	6,692,386	6,633,708	0.9%	48,247,973	48,504,414	-0.5%
Revenue	\$1,443,852	\$1,460,339	-1.1%	\$10,693,387	\$10,639,368	0.5%

*Periodicals:*

Volume***	481,302	494,808	-2.7%	3,301,788	3,449,000	-4.3%
Revenue	\$129,208	\$133,565	-3.3%	\$911,175	\$936,967	-2.8%

**Total Mail (Note 1)**

Volume***	12,315,433	12,406,903	-0.7%	89,281,580	90,056,523	-0.9%
Revenue	4,088,366	4,221,419	-3.2%	30,261,065	30,204,184	0.2%

*Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):*

Volume***	46,908	41,867	12.0%	357,796	340,371	5.1%
Revenue	61,304	59,616	2.8%	482,103	483,777	-0.3%

**Total Shipping & Package Services (Note 2)**

Volume***	418,510	363,324	15.2%	3,093,122	2,709,027	14.2%
Revenue	1,512,281	1,271,205	19.0%	10,971,046	9,531,765	15.1%

**International Total**

Volume***	79,788	57,910	37.8%	626,782	562,480	11.4%
Revenue	234,984	217,325	8.1%	1,744,224	1,716,639	1.6%

**Total Mail, Shipping & Package Services**

Volume***	12,813,731	12,828,137	-0.1%	93,001,484	93,328,030	-0.3%
Revenue (Note 3)	5,835,631	5,709,949	2.2%	42,976,335	\$41,452,588	3.7%

\*\*\*The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

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**USPS Expenses (Unaudited)**

**April 2016**

**(\$ Millions)**

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
<b>Personnel Compensation and Benefits:</b>					
Salaries & Benefits:*					
City Delivery	\$1,442	\$1,404	\$1,412	2.7%	2.1%
Mail Processing	683	671	698	1.8%	-2.1%
Operations - Customer Service	519	507	489	2.4%	6.1%
Rural Delivery	582	577	563	0.9%	3.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	707	689	742	2.6%	-4.7%
<b>Total Salaries &amp; Benefits</b>	<b>\$3,933</b>	<b>\$3,848</b>	<b>\$3,904</b>	<b>2.2%</b>	<b>0.7%</b>
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$277	\$270	\$260	2.6%	6.5%
Workers Compensation Cash (a)	124	181	115	-31.5%	7.8%
All Other Personnel Related Expenses**	10	9	10	11.1%	0.0%
<b>Total Other Personnel Related Expenses</b>	<b>\$411</b>	<b>\$460</b>	<b>\$385</b>	<b>-10.7%</b>	<b>6.8%</b>
<b>Controllable Personnel Compensation and Benefits</b>	<b>\$4,344</b>	<b>\$4,308</b>	<b>\$4,289</b>	<b>0.8%</b>	<b>1.3%</b>
PSRHBF Expenses	\$484	\$483	\$475	0.2%	1.9%
FERS Supplemental (b)	\$20	\$20	-	0.0%	100.0%
Workers' Compensation (c)	(54)	-	(260)	100.0%	-79.2%
<b>Total Personnel Compensation and Benefits</b>	<b>\$4,794</b>	<b>\$4,811</b>	<b>\$4,504</b>	<b>-0.4%</b>	<b>6.4%</b>
<b>Non-Personnel Expenses:</b>					
Transportation	\$566	\$571	\$542	-0.9%	4.4%
Supplies and Services	210	246	232	-14.6%	-9.5%
Depreciation and Amortization	144	147	147	-2.0%	-2.0%
Rent	82	80	80	2.5%	2.5%
Utilities and Heating Fuel	44	49	50	-10.2%	-12.0%
Vehicle Maintenance Service	75	88	85	-14.8%	-11.8%
Information Technology	48	67	54	-28.4%	-11.1%
Rural Carrier Equipment Maintenance Allowance	39	45	43	-13.3%	-9.3%
Other**	94	92	87	2.2%	8.0%
<b>Total Non-Personnel Expenses</b>	<b>\$1,302</b>	<b>\$1,385</b>	<b>\$1,320</b>	<b>-6.0%</b>	<b>-1.4%</b>
<b>Total Operating Expenses</b>	<b>\$6,096</b>	<b>\$6,196</b>	<b>\$5,824</b>	<b>-1.6%</b>	<b>4.7%</b>
Interest Expense	19	19	15	0.0%	26.7%
<b>Total Expenses</b>	<b>\$6,115</b>	<b>\$6,215</b>	<b>\$5,839</b>	<b>-1.6%</b>	<b>4.7%</b>

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$10,291	\$10,027	\$10,050	2.6%	2.4%
Mail Processing	5,051	4,910	5,035	2.9%	0.3%
Operations - Customer Service	3,707	3,578	3,487	3.6%	6.3%
Rural Delivery	4,050	3,996	3,898	1.4%	3.9%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	5,347	5,301	5,397	0.9%	-0.9%
<b>Total Salaries &amp; Benefits</b>	<b>\$28,446</b>	<b>\$27,812</b>	<b>\$27,867</b>	<b>2.3%</b>	<b>2.1%</b>
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$1,906	\$1,878	\$1,800	1.5%	5.9%
Workers Compensation Cash (a)	836	867	798	-3.6%	4.8%
All Other Personnel Related Expenses**	60	64	54	-6.3%	11.1%
<b>Total Other Personnel Related Expenses</b>	<b>\$2,802</b>	<b>\$2,809</b>	<b>\$2,652</b>	<b>-0.2%</b>	<b>5.7%</b>
<b>Controllable Personnel Compensation and Benefits</b>	<b>\$31,248</b>	<b>\$30,621</b>	<b>\$30,519</b>	<b>2.0%</b>	<b>2.4%</b>
PSRHBF Expenses	\$3,384	\$3,384	\$3,325	0.0%	1.8%
FERS Supplemental (b)	\$141	\$141	-	0.0%	100.0%
Workers' Compensation (c)	492	-	550	100.0%	-10.5%
<b>Total Personnel Compensation and Benefits</b>	<b>\$35,265</b>	<b>\$34,146</b>	<b>\$34,394</b>	<b>3.3%</b>	<b>2.5%</b>
<b>Non-Personnel Expenses:</b>					
Transportation	\$4,190	\$4,189	\$3,936	0.0%	6.5%
Supplies and Services	1,573	1,669	1,559	-5.8%	0.9%
Depreciation and Amortization	1,016	1,021	1,016	-0.5%	0.0%
Rent	577	582	589	-0.9%	-2.0%
Utilities and Heating Fuel	335	363	368	-7.7%	-9.0%
Vehicle Maintenance Service	570	628	609	-9.2%	-6.4%
Information Technology	318	410	312	-22.4%	1.9%
Rural Carrier Equipment Maintenance Allowance	285	319	310	-10.7%	-8.1%
Other**	730	649	605	12.5%	20.7%
<b>Total Non-Personnel Expenses</b>	<b>\$9,594</b>	<b>\$9,830</b>	<b>\$9,304</b>	<b>-2.4%</b>	<b>3.1%</b>
<b>Total Operating Expenses</b>	<b>\$44,859</b>	<b>\$43,976</b>	<b>\$43,698</b>	<b>2.0%</b>	<b>2.7%</b>
Interest Expense	130	132	107	-1.5%	21.5%
<b>Total Expenses</b>	<b>\$44,989</b>	<b>\$44,108</b>	<b>\$43,805</b>	<b>2.0%</b>	<b>2.7%</b>

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**USPS Workhours (Unaudited)**

**April 2016**

**(Thousands)**

	<b>Current Period</b>				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	35,237	34,227	34,149	3.0%	3.2%
Mail Processing	16,604	16,222	16,613	2.4%	-0.1%
Customer Services	13,358	13,018	11,834	2.6%	12.9%
Rural Delivery	16,194	15,899	15,619	1.9%	3.7%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	14,757	14,619	16,647	0.9%	-11.4%
<b>Total Workhours</b>	<b>96,150</b>	<b>93,985</b>	<b>94,862</b>	<b>2.3%</b>	<b>1.4%</b>

	<b>Year-to-Date</b>				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	248,116	243,346	240,336	2.0%	3.2%
Mail Processing	124,321	120,452	121,944	3.2%	1.9%
Customer Services	95,160	91,215	86,040	4.3%	10.6%
Rural Delivery	111,695	109,740	107,314	1.8%	4.1%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	103,383	101,330	108,730	2.0%	-4.9%
<b>Total Workhours</b>	<b>682,675</b>	<b>666,083</b>	<b>664,364</b>	<b>2.5%</b>	<b>2.8%</b>

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