

**USPS Financial Information (Unaudited)**

**December 2015**

(\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
<b>Operating Revenue:</b>										
Mail and Services Revenue*	\$7,217	\$6,807	\$6,846	6.0%	5.4%	\$19,350	\$18,673	\$18,716	3.6%	3.4%
Government Appropriations	-	5	17	-100.0%	-100.0%	9	14	45	-35.7%	-80.0%
<b>Total Operating Revenue</b>	<b>\$7,217</b>	<b>\$6,812</b>	<b>\$6,863</b>	<b>5.9%</b>	<b>5.2%</b>	<b>\$19,359</b>	<b>\$18,687</b>	<b>\$18,761</b>	<b>3.6%</b>	<b>3.2%</b>
<b>Operating Expenses:</b>										
Personnel Compensation and Benefits**	\$4,885	\$4,817	\$4,766	1.4%	2.5%	\$13,467	\$13,239	\$13,179	1.7%	2.2%
Workers Compensation Cash (a)	161	114	122	41.2%	32.0%	364	343	368	6.1%	-1.1%
Transportation	794	793	730	0.1%	8.8%	1,880	1,911	1,798	-1.6%	4.6%
Supplies and Services	241	285	260	-15.4%	-7.3%	674	695	671	-3.0%	0.4%
Other Expenses**	629	578	571	8.8%	10.2%	1,666	1,687	1,615	-1.2%	3.2%
<b>Total Controllable Operating Expenses</b>	<b>\$6,710</b>	<b>\$6,587</b>	<b>\$6,449</b>	<b>1.9%</b>	<b>4.0%</b>	<b>\$18,051</b>	<b>\$17,875</b>	<b>\$17,631</b>	<b>1.0%</b>	<b>2.4%</b>
<b>Controllable Operating Income (Loss)</b>	<b>\$507</b>	<b>\$225</b>	<b>\$414</b>			<b>\$1,308</b>	<b>\$812</b>	<b>\$1,130</b>		
PSRHBFB Expenses	\$484	\$484	\$475	0.0%	1.9%	\$1,451	\$1,451	\$1,425	0.0%	1.8%
FERS Supplemental (b)	20	20	-	0.0%	NMF	60	60	-	0.0%	NMF
Workers Compensation (c)	(438)	-	(406)	NMF	-7.9%	(560)	-	419	NMF	NMF
<b>Net Operating Income (Loss)</b>	<b>\$441</b>	<b>(\$279)</b>	<b>\$345</b>			<b>\$357</b>	<b>(\$699)</b>	<b>(\$714)</b>		
Interest Income	\$3	\$2	\$2	50.0%	50.0%	\$6	\$6	\$6	0.0%	0.0%
Interest Expense	\$23	\$17	\$15	35.3%	53.3%	\$56	\$50	\$46	12.0%	21.7%
<b>Net Income (Loss)</b>	<b>\$421</b>	<b>(\$294)</b>	<b>\$332</b>			<b>\$307</b>	<b>(\$743)</b>	<b>(\$754)</b>		
<b>Other Operating Statistics:</b>										
Mail Volume: (Millions)										
Total Mail (excludes all Int'l)**	13,134	12,405	13,112	5.9%	0.2%	40,139	38,805	41,202	3.4%	-2.6%
Total Shipping & Package Services**	609	540	512	12.8%	18.9%	1,447	1,315	1,245	10.0%	16.2%
International Total**	137	104	115	31.7%	19.1%	302	251	273	20.3%	10.6%
<b>Total Mail, Shipping &amp; Package Services**</b>	<b>13,880</b>	<b>13,049</b>	<b>13,739</b>	<b>6.4%</b>	<b>1.0%</b>	<b>41,888</b>	<b>40,371</b>	<b>42,720</b>	<b>3.8%</b>	<b>-1.9%</b>
Total Workhours (Millions)	112	107	107	4.7%	4.7%	301	292	293	3.1%	2.7%
Total Career Employees						497,778		490,820		1.4%
Total Non-Career Employees						154,231		149,633		3.1%

\*December 2015 has the same number of delivery days and same number retail days as compared to December 2014.

\*\*Numbers may not add due to rounding and/or adjustments. Percentages calculated using rounded numbers.

(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

NMF=Not Meaningful Figure, percentages +/- 200% or greater or division by zero

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

**Mail Volume and Mail Revenue** (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

**USPS Financial Information (Unaudited)**

**December 2015**

(Thousands)

**Mailing Services:**

*First Class (excludes all parcels and Int'l):*

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Volume***	6,263,428	6,273,349	-0.2%	16,402,481	16,769,575	-2.2%
Revenue	\$2,885,832	\$2,854,435	1.1%	\$7,540,632	\$7,603,477	-0.8%

*Standard Mail (excludes all parcels and Int'l):*

Volume***	6,342,844	6,326,396	0.3%	22,092,260	22,767,392	-3.0%
Revenue	\$1,396,787	\$1,376,270	1.5%	\$4,916,894	\$4,978,862	-1.2%

*Periodicals:*

Volume***	480,926	486,359	-1.1%	1,454,776	1,507,412	-3.5%
Revenue	\$133,074	\$130,084	2.3%	\$408,563	\$413,602	-1.2%

**Total Mail (Note 1)**

Volume***	13,134,229	13,112,309	0.2%	40,139,096	41,202,337	-2.6%
Revenue	\$4,696,964	4,637,579	1.3%	13,559,624	13,526,800	0.2%

*Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):*

Volume***	58,874	54,593	7.8%	173,913	157,446	10.5%
Revenue	\$82,528	80,512	2.5%	225,948	218,308	3.5%

**Total Shipping & Package Services (Note 2)**

Volume***	608,746	511,537	19.0%	1,447,424	1,244,821	16.3%
Revenue	\$2,174,971	1,884,942	15.4%	4,998,340	4,410,765	13.3%

**International Total**

Volume***	137,152	114,818	19.5%	301,621	273,306	10.4%
Revenue	\$347,790	342,228	1.6%	807,163	829,534	-2.7%

**Total Mail, Shipping & Package Services**

Volume***	13,880,127	13,738,664	1.0%	41,888,141	42,720,464	-1.9%
Revenue (Note 3)	\$7,219,725	6,864,749	5.2%	19,365,127	\$18,767,099	3.2%

\*\*\*The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

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**USPS Expenses (Unaudited)**

**December 2015**

**(\$ Millions)**

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
<b>Personnel Compensation and Benefits:</b>										
Salaries & Benefits:*										
City Delivery	\$1,643	\$1,609	\$1,597	2.1%	2.9%	\$4,506	\$4,430	\$4,421	1.7%	1.9%
Mail Processing	837	819	828	2.2%	1.1%	2,263	2,209	2,241	2.4%	1.0%
Operations - Customer Service	607	592	567	2.5%	7.1%	1,626	1,570	1,493	3.6%	8.9%
Rural Delivery	660	635	626	3.9%	5.4%	1,783	1,740	1,706	2.5%	4.5%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	863	888	880	-2.8%	-1.9%	2,469	2,467	2,534	0.1%	-2.6%
<b>Total Salaries &amp; Benefits</b>	<b>\$4,610</b>	<b>\$4,543</b>	<b>\$4,498</b>	<b>1.5%</b>	<b>2.5%</b>	<b>\$12,647</b>	<b>\$12,416</b>	<b>\$12,395</b>	<b>1.9%</b>	<b>2.0%</b>
Other Personnel Related Expenses:										
Retiree Health Benefits Current Premiums	\$264	\$266	\$253	-0.8%	4.3%	\$792	\$798	\$759	-0.8%	4.3%
Workers Compensation Cash (a)	161	114	122	41.2%	32.0%	364	343	368	6.1%	-1.1%
All Other Personnel Related Expenses**	11	8	15	37.5%	-26.7%	28	25	25	12.0%	12.0%
<b>Total Other Personnel Related Expenses</b>	<b>\$436</b>	<b>\$388</b>	<b>\$390</b>	<b>12.4%</b>	<b>11.8%</b>	<b>\$1,184</b>	<b>\$1,166</b>	<b>\$1,152</b>	<b>1.5%</b>	<b>2.8%</b>
<b>Controllable Personnel Compensation and Benefits</b>	<b>\$5,046</b>	<b>\$4,931</b>	<b>\$4,888</b>	<b>2.3%</b>	<b>3.2%</b>	<b>\$13,831</b>	<b>\$13,582</b>	<b>\$13,547</b>	<b>1.8%</b>	<b>2.1%</b>
PSRHBF Expenses	\$484	\$484	\$475	0.0%	1.9%	\$1,451	\$1,451	\$1,425	0.0%	1.8%
FERS Supplemental (b)	\$20	\$20	-	0.0%	NMF	\$60	\$60	-	0.0%	NMF
Workers' Compensation (c)	(438)	-	(406)	NMF	-7.9%	(560)	-	419	NMF	NMF
<b>Total Personnel Compensation and Benefits</b>	<b>\$5,112</b>	<b>\$5,435</b>	<b>\$4,957</b>	<b>-5.9%</b>	<b>3.1%</b>	<b>\$14,782</b>	<b>\$15,093</b>	<b>\$15,391</b>	<b>-2.1%</b>	<b>-4.0%</b>
<b>Non-Personnel Expenses:</b>										
Transportation	\$794	\$793	\$730	0.1%	8.8%	\$1,880	\$1,911	\$1,798	-1.6%	4.6%
Supplies and Services	241	285	260	-15.4%	-7.3%	674	695	671	-3.0%	0.4%
Depreciation and Amortization	140	145	148	-3.4%	-5.4%	427	434	442	-1.6%	-3.4%
Rent	88	89	93	-1.1%	-5.4%	252	257	258	-1.9%	-2.3%
Utilities and Heating Fuel	48	52	53	-7.7%	-9.4%	142	152	148	-6.6%	-4.1%
Vehicle Maintenance Service	94	99	96	-5.1%	-2.1%	254	278	269	-8.6%	-5.6%
Information Technology	48	59	36	-18.6%	33.3%	124	150	112	-17.3%	10.7%
Rural Carrier Equipment Maintenance Allowance	49	47	52	4.3%	-5.8%	130	140	143	-7.1%	-9.1%
Other**	162	87	93	86.2%	74.2%	337	276	243	22.1%	38.7%
<b>Total Non-Personnel Expenses</b>	<b>\$1,664</b>	<b>\$1,656</b>	<b>\$1,561</b>	<b>0.5%</b>	<b>6.6%</b>	<b>\$4,220</b>	<b>\$4,293</b>	<b>\$4,084</b>	<b>-1.7%</b>	<b>3.3%</b>
<b>Total Operating Expenses</b>	<b>\$6,776</b>	<b>\$7,091</b>	<b>\$6,518</b>	<b>-4.4%</b>	<b>4.0%</b>	<b>\$19,002</b>	<b>\$19,386</b>	<b>\$19,475</b>	<b>-2.0%</b>	<b>-2.4%</b>
Interest Expense	23	17	15	35.3%	53.3%	56	50	46	12.0%	21.7%
<b>Total Expenses</b>	<b>\$6,799</b>	<b>\$7,108</b>	<b>\$6,533</b>	<b>-4.3%</b>	<b>4.1%</b>	<b>\$19,058</b>	<b>\$19,436</b>	<b>\$19,521</b>	<b>-1.9%</b>	<b>-2.4%</b>

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**USPS Workhours (Unaudited)**

**December 2015**

**(Thousands)**

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	40,153	38,515	38,447	4.3%	4.4%
Mail Processing	21,969	20,712	21,195	6.1%	3.7%
Customer Services	16,049	14,780	13,976	8.6%	14.8%
Rural Delivery	18,365	17,297	17,169	6.2%	7.0%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	15,580	15,516	16,626	0.4%	-6.3%
<b>Total Workhours</b>	<b>112,116</b>	<b>106,820</b>	<b>107,413</b>	<b>5.0%</b>	<b>4.4%</b>

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	108,960	106,195	106,124	2.6%	2.7%
Mail Processing	57,060	54,600	55,622	4.5%	2.6%
Customer Services	41,957	39,281	36,376	6.8%	15.3%
Rural Delivery	49,062	47,394	47,007	3.5%	4.4%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	44,403	44,148	47,988	0.6%	-7.5%
<b>Total Workhours</b>	<b>301,442</b>	<b>291,618</b>	<b>293,117</b>	<b>3.4%</b>	<b>2.8%</b>

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