

USPS Financial Information (Unaudited)

November 2015

(\$ Millions)	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:										
Mail and Services Revenue*	\$5,881	\$5,819	\$5,484	1.1%	7.2%	\$12,133	\$11,866	\$11,869	2.3%	2.2%
Government Appropriations	5	5	15	0.0%	-66.7%	9	9	29	0.0%	-69.0%
Total Operating Revenue	\$5,886	\$5,824	\$5,499	1.1%	7.0%	\$12,142	\$11,875	\$11,898	2.2%	2.1%
Operating Expenses:										
Personnel Compensation and Benefits**	\$4,194	\$4,078	\$4,058	2.8%	3.4%	\$8,581	\$8,423	\$8,413	1.9%	2.0%
Workers Compensation Cash (a)	100	114	122	-12.3%	-18.0%	203	228	246	-11.0%	-17.5%
Transportation	550	562	537	-2.1%	2.4%	1,086	1,118	1,069	-2.9%	1.6%
Supplies and Services	247	223	231	10.8%	6.9%	433	410	411	5.6%	5.4%
Other Expenses**	500	542	482	-7.7%	3.7%	1,039	1,109	1,043	-6.3%	-0.4%
Total Controllable Operating Expenses	\$5,591	\$5,519	\$5,430	1.3%	3.0%	\$11,342	\$11,288	\$11,182	0.5%	1.4%
Controllable Operating Income (Loss)	\$295	\$305	\$69			\$800	\$587	\$716		
PSRHBFB Expenses	\$484	\$484	\$475	0.0%	1.9%	\$967	\$967	\$950	0.0%	1.8%
FERS Supplemental (b)	20	20	-	0.0%	NMF	40	40	-	0.0%	NMF
Workers Compensation (c)	(38)	-	428	NMF	-108.9%	(122)	-	825	NMF	-114.8%
Net Operating Income (Loss)	(\$171)	(\$199)	(\$834)			(\$85)	(\$420)	(\$1,059)		
Interest Income	\$2	\$2	\$2	0.0%	0.0%	\$4	\$4	\$4	0.0%	0.0%
Interest Expense	\$16	\$16	\$15	0.0%	6.7%	\$32	\$33	\$31	-3.0%	3.2%
Net Income (Loss)	(\$185)	(\$213)	(\$847)			(\$113)	(\$449)	(\$1,086)		
Other Operating Statistics:										
Mail Volume: (Millions)										
Total Mail (excludes all Int'l)**	13,050	12,791	12,892	2.0%	1.2%	27,005	26,401	28,090	2.3%	-3.9%
Total Shipping & Package Services**	423	390	357	8.5%	18.5%	839	775	733	8.3%	14.5%
International Total**	81	72	75	12.5%	8.0%	164	146	159	12.3%	3.1%
Total Mail, Shipping & Package Services**	13,554	13,253	13,324	2.3%	1.7%	28,008	27,322	28,982	2.5%	-3.4%
Total Workhours (Millions)	92	89	88	3.4%	4.5%	189	185	186	2.2%	1.6%
Total Career Employees						497,082		487,054		2.1%
Total Non-Career Employees						148,482		149,382		-0.6%

*November 2015 has the same number of delivery days and 0.75 more retail days as compared to November 2014.

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(a) This amount includes estimated cash outlays including administrative fee.

(b) This represents a supplemental expense related to the actuarial revaluation of the Federal Employee Retirement System (FERS) liability.

(c) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of new and existing cases.

NMF=Not Meaningful Figure, percentages +/- 200% or greater or division by zero

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

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(Thousands)

Mailing Services:

First Class (excludes all parcels and Int'l):

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Volume***	4,749,903	4,947,132	-4.0%	10,139,053	10,496,226	-3.4%
Revenue	\$2,185,875	\$2,237,962	-2.3%	\$4,654,799	\$4,749,042	-2.0%

Standard Mail (excludes all parcels and Int'l):

Volume***	7,737,017	7,391,295	4.7%	15,749,416	16,440,996	-4.2%
Revenue	\$1,724,157	\$1,631,904	5.7%	\$3,520,108	\$3,602,592	-2.3%

Periodicals:

Volume***	459,116	450,655	1.9%	973,851	1,021,053	-4.6%
Revenue	\$129,024	\$126,046	2.4%	\$275,489	\$283,518	-2.8%

Total Mail (Note 1)

Volume***	13,050,285	12,891,819	1.2%	27,004,866	28,090,027	-3.9%
Revenue	\$4,240,414	\$4,020,849	5.5%	\$8,862,660	\$8,889,221	-0.3%

Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):

Volume***	49,808	43,762	13.8%	115,040	102,852	11.8%
Revenue	\$66,489	\$62,418	6.5%	\$143,420	\$137,796	4.1%

Total Shipping & Package Services (Note 2)

Volume***	422,773	357,603	18.2%	838,679	733,285	14.4%
Revenue	\$1,420,866	\$1,235,847	15.0%	\$2,823,369	\$2,525,823	11.8%

International Total

Volume***	80,452	74,866	7.5%	164,470	158,488	3.8%
Revenue	\$227,005	\$243,919	-6.9%	\$459,374	\$487,306	-5.7%

Total Mail, Shipping & Package Services

Volume***	13,553,510	13,324,288	1.7%	28,008,015	28,981,800	-3.4%
Revenue (Note 3)	\$5,888,285	\$5,500,615	7.0%	\$12,145,403	\$11,902,350	2.0%

***The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

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USPS Expenses (Unaudited)

November 2015

(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$1,395	\$1,353	\$1,360	3.1%	2.6%
Mail Processing	713	680	697	4.9%	2.3%
Operations - Customer Service	497	468	443	6.2%	12.2%
Rural Delivery	527	524	513	0.6%	2.7%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	789	779	789	1.3%	0.0%
Total Salaries & Benefits	\$3,921	\$3,804	\$3,802	3.1%	3.1%
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$264	\$266	\$253	-0.8%	4.3%
Workers Compensation Cash (a)	100	114	122	-12.3%	-18.0%
All Other Personnel Related Expenses**	9	8	3	12.5%	200.0%
Total Other Personnel Related Expenses	\$373	\$388	\$378	-3.9%	-1.3%
Controllable Personnel Compensation and Benefits	\$4,294	\$4,192	\$4,180	2.4%	2.7%
PSRHBF Expenses	\$484	\$484	\$475	0.0%	1.9%
FERS Supplemental (b)	\$20	\$20	\$0	0.0%	NMF
Workers' Compensation (c)	(38)	-	428	NMF	-108.9%
Total Personnel Compensation and Benefits	\$4,760	\$4,696	\$5,083	1.4%	-6.4%
Non-Personnel Expenses:					
Transportation	\$550	\$562	\$537	-2.1%	2.4%
Supplies and Services	247	223	231	10.8%	6.9%
Depreciation and Amortization	144	145	139	-0.7%	3.6%
Rent	81	89	87	-9.0%	-6.9%
Utilities and Heating Fuel	41	47	43	-12.8%	-4.7%
Vehicle Maintenance Service	78	83	80	-6.0%	-2.5%
Information Technology	28	47	21	-40.4%	33.3%
Rural Carrier Equipment Maintenance Allowance	38	44	43	-13.6%	-11.6%
Other**	90	87	69	3.4%	30.4%
Total Non-Personnel Expenses	\$1,297	\$1,327	\$1,250	-2.3%	3.8%
Total Operating Expenses	\$6,057	\$6,023	\$6,333	0.6%	-4.4%
Interest Expense	16	16	15	0.0%	6.7%
Total Expenses	\$6,073	\$6,039	\$6,348	0.6%	-4.3%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits:*					
City Delivery	\$2,863	\$2,820	\$2,824	1.5%	1.4%
Mail Processing	1,426	1,390	1,413	2.6%	0.9%
Operations - Customer Service	1,019	978	926	4.2%	10.0%
Rural Delivery	1,123	1,105	1,080	1.6%	4.0%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	1,606	1,580	1,654	1.6%	-2.9%
Total Salaries & Benefits	\$8,037	\$7,873	\$7,897	2.1%	1.8%
Other Personnel Related Expenses:					
Retiree Health Benefits Current Premiums	\$528	\$532	\$506	-0.8%	4.3%
Workers Compensation Cash (a)	203	228	246	-11.0%	-17.5%
All Other Personnel Related Expenses**	16	18	10	-11.1%	60.0%
Total Other Personnel Related Expenses	\$747	\$778	\$762	-4.0%	-2.0%
Controllable Personnel Compensation and Benefits	\$8,784	\$8,651	\$8,659	1.5%	1.4%
PSRHBF Expenses	\$967	\$967	\$950	0.0%	1.8%
FERS Supplemental (b)	\$40	\$40	\$0	0.0%	NMF
Workers' Compensation (c)	(122)	-	825	NMF	-114.8%
Total Personnel Compensation and Benefits	\$9,669	\$9,658	\$10,434	0.1%	-7.3%
Non-Personnel Expenses:					
Transportation	\$1,086	\$1,118	\$1,069	-2.9%	1.6%
Supplies and Services	433	410	411	5.6%	5.4%
Depreciation and Amortization	286	290	294	-1.4%	-2.7%
Rent	164	169	165	-3.0%	-0.6%
Utilities and Heating Fuel	94	99	95	-5.1%	-1.1%
Vehicle Maintenance Service	161	179	173	-10.1%	-6.9%
Information Technology	76	92	76	-17.4%	0.0%
Rural Carrier Equipment Maintenance Allowance	81	93	91	-12.9%	-11.0%
Other**	177	187	149	-5.3%	18.8%
Total Non-Personnel Expenses	\$2,558	\$2,637	\$2,523	-3.0%	1.4%
Total Operating Expenses	\$12,227	\$12,295	\$12,957	-0.6%	-5.6%
Interest Expense	32	33	31	-3.0%	3.2%
Total Expenses	\$12,259	\$12,328	\$12,988	-0.6%	-5.6%

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USPS Workhours (Unaudited)

November 2015

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours:*					
City Delivery	33,221	32,499	32,196	2.2%	3.2%
Mail Processing	17,689	16,849	17,003	5.0%	4.0%
Customer Services	12,617	11,765	10,621	7.2%	18.8%
Rural Delivery	14,503	14,324	14,047	1.2%	3.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	13,702	13,616	14,347	0.6%	-4.5%
Total Workhours	91,732	89,053	88,214	3.0%	4.0%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
City Delivery	68,792	67,654	67,613	1.7%	1.7%
Mail Processing	35,088	33,881	34,364	3.6%	2.1%
Customer Services	25,902	24,469	22,388	5.9%	15.7%
Rural Delivery	30,709	30,164	29,818	1.8%	3.0%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	28,828	28,582	31,351	0.9%	-8.0%
Total Workhours	189,319	184,750	185,534	2.5%	2.0%

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