

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,380,264	2,397,068	(16,804)	(0.7)	4,732,867	4,878,018	(145,150)	(3.0)	144,165	148,805	(4,640)	(3.1)
Single-Piece Cards	74,458	76,022	(1,564)	(2.1)	213,408	220,103	(6,695)	(3.0)	1,362	1,408	(46)	(3.3)
Total Single-Piece Letters and Cards	2,454,722	2,473,090	(18,369)	(0.7)	4,946,275	5,098,120	(151,845)	(3.0)	145,527	150,213	(4,686)	(3.1)
Presort Letters	3,864,527	3,796,023	68,503	1.8	9,874,937	9,836,043	38,894	0.4	567,184	549,329	17,855	3.3
Presort Cards	135,021	136,917	(1,896)	(1.4)	519,435	536,205	(16,770)	(3.1)	4,241	4,376	(136)	(3.1)
Total Presort Letters and Cards	3,999,548	3,932,940	66,608	1.7	10,394,372	10,372,248	22,124	0.2	571,425	553,706	17,719	3.2
Flats	620,489	650,672	(30,183)	(4.6)	436,642	458,055	(21,412)	(4.7)	90,332	95,469	(5,137)	(5.4)
Parcels	135,344	152,577	(17,233)	(11.3)	51,135	59,742	(8,607)	(14.4)	15,568	18,295	(2,727)	(14.9)
Domestic Negotiated Serv. Agreement Mail	0	19,325	(19,325)	(100.0)	0	50,228	(50,228)	(100.0)	0	3,114	(3,114)	(100.0)
Outbound First-Class Mail International	73,502	68,007	5,495	8.1	48,935	46,573	2,362	5.1	2,737	2,535	202	8.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	107,845	81,886	25,959	31.7	118,476	98,685	19,791	20.1	37,243	28,271	8,972	31.7
First-Class Mail Fees	39,713	46,045	(6,332)	(13.8)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,431,163	7,424,543	6,620	0.1	15,995,835	16,183,650	(187,815)	(1.2)	862,832	851,602	11,230	1.3
<b>Standard Mail:</b>												
High Density and Saturation Letters	240,775	216,962	23,813	11.0	1,586,989	1,459,836	127,153	8.7	65,733	60,748	4,985	8.2
High Density and Saturation Flats & Parcels	476,464	460,750	15,714	3.4	2,683,558	2,633,359	50,199	1.9	439,981	450,579	(10,599)	(2.4)
Carrier Route	545,965	563,393	(17,427)	(3.1)	1,997,268	2,117,468	(120,200)	(5.7)	446,378	469,879	(23,502)	(5.0)
Letters	2,397,091	2,363,866	33,225	1.4	11,444,503	11,415,642	28,860	0.3	580,614	574,703	5,912	1.0
Flats	478,198	502,793	(24,594)	(4.9)	1,137,408	1,222,623	(85,215)	(7.0)	299,274	313,681	(14,408)	(4.6)
Parcels	16,343	15,183	1,160	7.6	15,760	14,677	1,083	7.4	6,052	5,202	850	16.3
Every Door Direct Mail Retail	36,192	36,528	(337)	(0.9)	206,809	228,302	(21,493)	(9.4)	26,232	28,958	(2,726)	(9.4)
Domestic Negotiated Serv. Agreement Mail	10,316	51,828	(41,512)	(80.1)	46,769	236,090	(189,321)	(80.2)	9,213	10,754	(1,542)	(14.3)
Inbound Intl. Negotiated Serv. Agreement Mail	0	42	(42)	(100.0)	0	97	(97)	(100.0)	0	15	(15)	(100.0)
Standard Mail Fees	15,209	17,287	(2,077)	(12.0)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,216,553	4,228,631	(12,077)	(0.3)	19,119,063	19,328,094	(209,032)	(1.1)	1,873,476	1,914,520	(41,045)	(2.1)
<b>Periodicals Mail:</b>												
In-County	15,057	15,312	(255)	(1.7)	135,182	139,291	(4,109)	(3.0)	36,136	37,179	(1,043)	(2.8)
Outside County	373,163	377,159	(3,996)	(1.1)	1,327,342	1,340,120	(12,778)	(1.0)	493,489	507,809	(14,320)	(2.8)
Periodicals Mail Fees	1,581	1,090	490	44.9	-	-	-	-	-	-	-	-
Total Periodicals Mail	389,801	393,561	(3,760)	(1.0)	1,462,524	1,479,412	(16,888)	(1.1)	529,626	544,988	(15,362)	(2.8)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	8,158	7,903	255	3.2	312	303	9	2.9	21,028	20,432	596	2.9
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	4,688	(4,688)	(100.0)	0	297	(297)	(100.0)	0	3,634	(3,634)	(100.0)
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	53,898	50,489	3,409	6.8	64,354	60,958	3,397	5.6	101,847	95,064	6,783	7.1
Bound Printed Matter Parcels	71,462	70,914	548	0.8	56,845	53,702	3,143	5.9	143,195	139,301	3,895	2.8
Media and Library Mail	72,133	80,692	(8,559)	(10.6)	19,766	22,876	(3,110)	(13.6)	47,448	53,597	(6,149)	(11.5)
Package Services Mail Fees	705	706	(0)	(0.0)	-	-	-	-	-	-	-	-
Total Package Services Mail	206,357	215,391	(9,035)	(4.2)	141,277	138,135	3,142	2.3	313,518	312,027	1,491	0.5



**COMPETITIVE PRODUCTS**  
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**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express:												
Total Priority Mail Express	185,014	191,352	(6,338)	(3.3)	9,130	8,901	228	2.6	9,427	8,872	555	6.3
First-Class Package Service:												
Total First Class Package Service	409,286	371,327	37,959	10.2	174,495	161,196	13,299	8.3	60,660	55,571	5,089	9.2
Standard Post Mail:												
Total Standard Post	113,867	118,640	(4,772)	(4.0)	8,423	8,827	(403)	(4.6)	45,018	51,723	(6,705)	(13.0)
Priority Mail:												
Total Priority Mail	1,813,755	1,705,105	108,650	6.4	251,458	230,310	21,148	9.2	546,937	484,145	62,792	13.0
Parcel Select Mail:												
Total Parcel Select Mail	761,063	592,514	168,549	28.4	442,120	346,845	95,275	27.5	803,889	580,519	223,370	38.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	37,766	35,012	2,755	7.9	14,782	14,078	704	5.0	42,584	43,955	(1,371)	(3.1)
International Mail:												
Outbound Priority Mail International	170,951	201,015	(30,063)	(15.0)	3,350	4,080	(730)	(17.9)	23,376	25,328	(1,952)	(7.7)
Outbound International Expedited Services	58,904	74,016	(15,112)	(20.4)	938	1,191	(253)	(21.3)	5,328	5,730	(402)	(7.0)
Other Outbound International Mail	212,821	229,944	(17,123)	(7.4)	57,845	62,823	(4,978)	(7.9)	21,245	22,934	(1,689)	(7.4)
Inbound International 3/	56,355	49,302	7,054	14.3	3,679	3,238	441	13.6	24,499	19,550	4,949	25.3
International Mail Fees	11	11	(0)	(1.6)	-	-	-	-	-	-	-	-
Total International Mail	499,043	554,288	(55,245)	(10.0)	65,812	71,333	(5,521)	(7.7)	74,448	73,542	906	1.2
Total Competitive Mail	3,819,796	3,568,237	251,558	7.0	966,220	841,490	124,730	14.8	1,582,963	1,298,327	284,637	21.9



**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	16,063,669	15,830,363	233,306	1.5	37,762,041	38,052,530	(290,489)	(0.8)	5,194,926	4,944,546	250,380	5.1
Total All Services	682,758	701,390	(18,632)	(2.7)	1,025,047	886,668	138,378	15.6				
Total All Mail and Services	16,746,427	16,531,753	214,674	1.3								
Total All Other Revenue	229,113	200,898	28,215	14.0								
Total All Revenue	16,975,540	16,732,651	242,889	1.5								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

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- Report totals may not sum due to rounding.

**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	5,218,582	5,157,492	61,090	1.2	10,394,679	10,681,860	(287,181)	(2.7)	320,905	331,523	(10,618)	(3.2)
Single-Piece Cards	151,308	158,953	(7,646)	(4.8)	433,083	465,740	(32,657)	(7.0)	2,765	2,978	(214)	(7.2)
Total Single-Piece Letters and Cards	5,369,890	5,316,445	53,445	1.0	10,827,762	11,147,600	(319,838)	(2.9)	323,669	334,501	(10,832)	(3.2)
Presort Letters	7,684,694	7,412,402	272,292	3.7	19,643,437	19,549,282	94,155	0.5	1,130,811	1,088,925	41,886	3.8
Presort Cards	281,043	277,445	3,597	1.3	1,082,507	1,113,907	(31,399)	(2.8)	8,839	9,093	(254)	(2.8)
Total Presort Letters and Cards	7,965,736	7,689,847	275,889	3.6	20,725,944	20,663,189	62,755	0.3	1,139,650	1,098,017	41,632	3.8
Flats	1,266,328	1,289,099	(22,771)	(1.8)	902,465	933,026	(30,562)	(3.3)	184,854	193,080	(8,226)	(4.3)
Parcels	283,591	308,567	(24,976)	(8.1)	106,985	124,932	(17,947)	(14.4)	32,874	38,527	(5,653)	(14.7)
Domestic Negotiated Serv. Agreement Mail	0	38,975	(38,975)	(100.0)	0	103,014	(103,014)	(100.0)	0	6,324	(6,324)	(100.0)
Outbound First-Class Mail International	177,064	160,408	16,656	10.4	123,531	116,623	6,908	5.9	6,393	5,955	438	7.4
Inbound Intl. Letter-Post Single-Piece & NSA Mail	226,632	173,362	53,270	30.7	240,553	220,275	20,277	9.2	80,113	60,915	19,198	31.5
First-Class Mail Fees	81,288	88,983	(7,695)	(8.6)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	15,370,529	15,065,687	304,842	2.0	32,927,240	33,308,660	(381,420)	(1.1)	1,767,553	1,737,320	30,233	1.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	490,577	437,850	52,727	12.0	3,243,124	3,018,149	224,975	7.5	131,870	125,064	6,806	5.4
High Density and Saturation Flats & Parcels	1,047,622	994,128	53,494	5.4	5,836,677	5,699,880	136,797	2.4	974,006	1,032,236	(58,229)	(5.6)
Carrier Route	1,336,489	1,270,865	65,623	5.2	4,999,174	4,909,624	89,550	1.8	1,050,744	1,095,201	(44,457)	(4.1)
Letters	5,140,271	4,864,909	275,363	5.7	24,722,082	24,044,281	677,801	2.8	1,252,524	1,239,666	12,858	1.0
Flats	1,030,659	1,060,573	(29,913)	(2.8)	2,514,821	2,683,197	(168,376)	(6.3)	641,617	682,554	(40,937)	(6.0)
Parcels	34,708	33,304	1,404	4.2	33,019	32,715	304	0.9	12,426	11,102	1,324	11.9
Every Door Direct Mail Retail	74,416	72,277	2,139	3.0	425,233	451,732	(26,499)	(5.9)	53,936	57,298	(3,361)	(5.9)
Domestic Negotiated Serv. Agreement Mail	29,117	108,512	(79,395)	(73.2)	129,482	499,850	(370,368)	(74.1)	24,661	22,138	2,523	11.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	82	(82)	(100.0)	0	148	(148)	(100.0)	0	42	(42)	(100.0)
Standard Mail Fees	29,917	32,081	(2,164)	(6.7)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	9,213,776	8,874,581	339,195	3.8	41,903,613	41,339,576	564,037	1.4	4,141,784	4,265,300	(123,516)	(2.9)
<b>Periodicals Mail:</b>												
In-County	32,795	32,541	254	0.8	283,348	290,456	(7,109)	(2.4)	82,930	85,393	(2,464)	(2.9)
Outside County	767,229	767,994	(765)	(0.1)	2,669,397	2,753,271	(83,875)	(3.0)	1,023,463	1,062,001	(38,538)	(3.6)
Periodicals Mail Fees	3,370	2,165	1,205	55.7	-	-	-	-	-	-	-	-
Total Periodicals Mail	803,394	802,700	693	0.1	2,952,745	3,043,728	(90,983)	(3.0)	1,106,393	1,147,395	(41,002)	(3.6)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	16,656	15,735	920	5.8	637	623	14	2.3	42,974	42,016	959	2.3
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	10,439	(10,439)	(100.0)	0	579	(579)	(100.0)	0	7,993	(7,993)	(100.0)
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	114,444	105,520	8,924	8.5	140,386	133,318	7,068	5.3	223,772	208,459	15,313	7.3
Bound Printed Matter Parcels	148,342	139,810	8,532	6.1	118,278	109,873	8,405	7.6	295,047	281,401	13,646	4.8
Media and Library Mail	144,656	160,108	(15,452)	(9.7)	39,842	46,295	(6,453)	(13.9)	94,598	109,360	(14,762)	(13.5)
Package Services Mail Fees	1,573	1,388	185	13.3	-	-	-	-	-	-	-	-
Total Package Services Mail	425,671	433,001	(7,331)	(1.7)	299,142	290,688	8,455	2.9	656,391	649,228	7,162	1.1



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	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2014 Percent
Priority Mail Express:												
Total Priority Mail Express	380,422	387,373	(6,951)	(1.8)	18,358	18,032	326	1.8	20,794	18,736	2,058	11.0
First-Class Package Service:												
Total First Class Package Service	857,851	744,128	113,723	15.3	364,693	328,987	35,706	10.9	128,153	113,361	14,792	13.0
Standard Post Mail:												
Total Standard Post	271,686	298,499	(26,813)	(9.0)	20,308	21,878	(1,570)	(7.2)	108,197	134,276	(26,079)	(19.4)
Priority Mail:												
Total Priority Mail	3,949,901	3,695,947	253,954	6.9	534,261	488,345	45,916	9.4	1,197,075	1,050,221	146,854	14.0
Parcel Select Mail:												
Total Parcel Select Mail	1,668,938	1,298,599	370,340	28.5	958,041	762,453	195,587	25.7	1,825,196	1,388,235	436,960	31.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	75,172	68,929	6,243	9.1	29,480	27,555	1,926	7.0	88,795	87,782	1,013	1.2
International Mail:												
Outbound Priority Mail International	395,886	452,010	(56,123)	(12.4)	7,690	9,024	(1,335)	(14.8)	53,534	57,456	(3,922)	(6.8)
Outbound International Expedited Services	132,509	153,003	(20,494)	(13.4)	2,102	2,552	(450)	(17.6)	13,348	12,719	629	4.9
Other Outbound International Mail	472,723	507,753	(35,030)	(6.9)	122,382	131,546	(9,165)	(7.0)	47,209	50,546	(3,337)	(6.6)
Inbound International 5/	123,443	111,718	11,725	10.5	8,123	7,675	449	5.8	54,673	44,900	9,773	21.8
International Mail Fees	22	27	(5)	(20.1)	-	-	-	-	-	-	-	-
Total International Mail	1,124,583	1,224,510	(99,927)	(8.2)	140,296	150,797	(10,501)	(7.0)	168,764	165,622	3,143	1.9
Total Competitive Mail	8,328,554	7,717,985	610,569	7.9	2,065,437	1,798,048	267,390	14.9	3,536,975	2,958,234	578,741	19.6



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	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2014 Percent
Total Market Dominant and Competitive												
Total All Mail	34,141,923	32,893,954	1,247,969	3.8	80,385,157	80,080,244	304,913	0.4	11,276,971	10,822,030	454,942	4.2
Total All Services	1,358,863	1,400,613	(41,751)	(3.0)	2,136,973	1,859,658	277,315	14.9				
Total All Mail and Services	35,500,785	34,294,567	1,206,218	3.5								
Total All Other Revenue	241,853	438,161	(196,308)	(44.8)								
Total All Revenue	35,742,639	34,732,728	1,009,911	2.9								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

4/ In Q1 FY15, there was an increase in deferred liability due to a change in accounting estimate.

5/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.

5/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

**TABLE 2-A  
LETTER MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,380,264	2,397,068	(16,804)	(0.7)	4,732,867	4,878,018	(145,150)	(3.0)	144,165	148,805	(4,640)	(3.1)
Single-Piece Cards	74,458	76,022	(1,564)	(2.1)	213,408	220,103	(6,695)	(3.0)	1,362	1,408	(46)	(3.3)
Total Single-Piece Letters and Cards	2,454,722	2,473,090	(18,369)	(0.7)	4,946,275	5,098,120	(151,845)	(3.0)	145,527	150,213	(4,686)	(3.1)
Presort Letters	3,864,527	3,796,023	68,503	1.8	9,874,937	9,836,043	38,894	0.4	567,184	549,329	17,855	3.3
Presort Cards	135,021	136,917	(1,896)	(1.4)	519,435	536,205	(16,770)	(3.1)	4,241	4,376	(136)	(3.1)
Total Presort Letters and Cards	3,999,548	3,932,940	66,608	1.7	10,394,372	10,372,248	22,124	0.2	571,425	553,706	17,719	3.2
Flats	6,567	3,837	2,730	71.2	5,000	2,731	2,269	83.1	1,595	871	725	83.2
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	19,325	(19,325)	(100.0)	0	50,228	(50,228)	(100.0)	0	3,114	(3,114)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,460,836	6,429,192	31,644	0.5	15,345,646	15,523,327	(177,680)	(1.1)	718,547	707,903	10,644	1.5
<b>Standard Mail:</b>												
High Density and Saturation Letters	240,775	216,962	23,813	11.0	1,586,989	1,459,836	127,153	8.7	65,733	60,748	4,985	8.2
High Density and Saturation Flats & Parcels	15,929	19,058	(3,128)	(16.4)	102,661	127,746	(25,085)	(19.6)	4,008	5,054	(1,046)	(20.7)
Carrier Route	5,285	6,700	(1,414)	(21.1)	21,087	27,486	(6,399)	(23.3)	825	1,051	(226)	(21.5)
Letters	2,397,091	2,363,866	33,225	1.4	11,444,503	11,415,642	28,860	0.3	580,614	574,703	5,912	1.0
Flats	304	363	(58)	(16.1)	574	689	(116)	(16.8)	179	175	4	2.1
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	51,828	(51,828)	(100.0)	0	236,090	(236,090)	(100.0)	0	10,754	(10,754)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,659,385	2,658,775	610	0.0	13,155,813	13,267,489	(111,677)	(0.8)	651,360	652,485	(1,125)	(0.2)
<b>Periodicals Mail:</b>												
In-County	284	303	(19)	(6.4)	3,478	3,685	(207)	(5.6)	176	179	(3)	(1.9)
Outside County	2,064	2,090	(26)	(1.2)	8,829	8,995	(166)	(1.8)	672	713	(41)	(5.7)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,348	2,393	(45)	(1.9)	12,307	12,680	(374)	(2.9)	848	892	(44)	(4.9)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	264	182	82	45.3	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	2,645	3,173	(528)	(16.6)	514	584	(70)	(12.0)	42	74	(32)	(43.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	2,910	3,355	(446)	(13.3)	514	584	(70)	(12.0)	42	74	(32)	(43.7)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,910	3,355	(446)	(13.3)	514	584	(70)	(12.0)	42	74	(32)	(43.7)
Other Competitive Revenue												
Total Competitive Revenue	2,910	3,355	(446)	(13.3)	514	584	(70)	(12.0)	42	74	(32)	(43.7)



**TABLE 2-A  
LETTER MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	5,218,582	5,157,492	61,090	1.2	10,394,679	10,681,860	(287,181)	(2.7)	320,905	331,523	(10,618)	(3.2)
Single-Piece Cards	151,308	158,953	(7,646)	(4.8)	433,083	465,740	(32,657)	(7.0)	2,765	2,978	(214)	(7.2)
Total Single-Piece Letters and Cards	5,369,890	5,316,445	53,445	1.0	10,827,762	11,147,600	(319,838)	(2.9)	323,669	334,501	(10,832)	(3.2)
Presort Letters	7,684,694	7,412,402	272,292	3.7	19,643,437	19,549,282	94,155	0.5	1,130,811	1,088,925	41,886	3.8
Presort Cards	281,043	277,445	3,597	1.3	1,082,507	1,113,907	(31,399)	(2.8)	8,839	9,093	(254)	(2.8)
Total Presort Letters and Cards	7,965,736	7,689,847	275,889	3.6	20,725,944	20,663,189	62,755	0.3	1,139,650	1,098,017	41,632	3.8
Flats	11,867	10,717	1,150	10.7	8,647	8,768	(121)	(1.4)	2,791	2,892	(101)	(3.5)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	38,975	(38,975)	(100.0)	0	103,014	(103,014)	(100.0)	0	6,324	(6,324)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	13,347,493	13,055,985	291,508	2.2	31,562,353	31,922,571	(360,218)	(1.1)	1,466,110	1,441,735	24,376	1.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	490,578	437,850	52,728	12.0	3,243,130	3,018,149	224,981	7.5	131,870	125,064	6,806	5.4
High Density and Saturation Flats & Parcels	31,997	36,539	(4,543)	(12.4)	207,321	247,927	(40,607)	(16.4)	8,299	10,100	(1,802)	(17.8)
Carrier Route	11,987	12,364	(377)	(3.1)	48,114	51,690	(3,575)	(6.9)	1,705	2,019	(314)	(15.5)
Letters	5,140,271	4,864,909	275,363	5.7	24,722,082	24,044,281	677,801	2.8	1,252,524	1,239,666	12,858	1.0
Flats	594	864	(271)	(31.3)	1,180	1,684	(504)	(30.0)	337	423	(86)	(20.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	108,512	(108,512)	(100.0)	0	499,850	(499,850)	(100.0)	0	22,138	(22,138)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	5,675,426	5,461,039	214,388	3.9	28,221,826	27,863,581	358,246	1.3	1,394,734	1,399,410	(4,675)	(0.3)
<b>Periodicals Mail:</b>												
In-County	574	618	(44)	(7.1)	6,958	7,734	(776)	(10.0)	362	379	(18)	(4.6)
Outside County	4,125	4,117	7	0.2	17,688	18,121	(433)	(2.4)	1,355	1,418	(63)	(4.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	4,699	4,735	(36)	(0.8)	24,646	25,855	(1,210)	(4.7)	1,716	1,797	(81)	(4.5)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	610	182	428	235.2	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	5,369	6,933	(1,564)	(22.6)	1,050	1,340	(290)	(21.6)	86	128	(42)	(32.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	5,979	7,115	(1,136)	(16.0)	1,050	1,340	(290)	(21.6)	86	128	(42)	(32.7)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	5,979	7,115	(1,136)	(16.0)	1,050	1,340	(290)	(21.6)	86	128	(42)	(32.7)
Other Competitive Revenue												
Total Competitive Revenue	5,979	7,115	(1,136)	(16.0)	1,050	1,340	(290)	(21.6)	86	128	(42)	(32.7)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	19,033,598	18,528,874	504,724	2.7	60,009,441	60,071,976	(62,535)	(0.1)	2,869,293	2,849,861	19,433	0.7
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	19,033,598	18,528,874	504,724	2.7	60,009,441	60,071,976	(62,535)	(0.1)	2,869,293	2,849,861	19,433	0.7
Total All Other Revenue												
Total All Revenue	19,033,598	18,528,874	504,724	2.7								

**TABLE 2-B  
FLAT MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	613,923	646,836	(32,913)	(5.1)	431,643	455,324	(23,681)	(5.2)	88,737	94,598	(5,862)	(6.2)
Parcels	15,161	17,341	(2,180)	(12.6)	7,402	8,629	(1,227)	(14.2)	1,917	2,273	(356)	(15.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	629,084	664,177	(35,093)	(5.3)	439,045	463,952	(24,908)	(5.4)	90,653	96,871	(6,217)	(6.4)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	460,511	441,689	18,822	4.3	2,580,872	2,505,604	75,268	3.0	435,968	445,521	(9,554)	(2.1)
Carrier Route Letters	540,655	556,629	(15,975)	(2.9)	1,976,118	2,089,810	(113,691)	(5.4)	445,517	468,816	(23,299)	(5.0)
Flats	477,584	501,929	(24,344)	(4.9)	1,136,146	1,220,833	(84,687)	(6.9)	299,062	313,458	(14,396)	(4.6)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	36,192	36,528	(337)	(0.9)	206,809	228,302	(21,493)	(9.4)	26,232	28,958	(2,726)	(9.4)
Domestic Negotiated Serv. Agreement Mail	10,316	0	10,316	0.0	46,769	0	46,769	0.0	9,213	0	9,213	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,525,257	1,536,776	(11,519)	(0.7)	5,946,714	6,044,549	(97,834)	(1.6)	1,215,991	1,256,753	(40,762)	(3.2)
<b>Periodicals Mail:</b>												
In-County	14,750	14,984	(235)	(1.6)	131,556	135,442	(3,886)	(2.9)	35,895	36,930	(1,035)	(2.8)
Outside County	370,291	374,190	(3,899)	(1.0)	1,317,715	1,330,115	(12,400)	(0.9)	491,008	505,172	(14,164)	(2.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	385,041	389,175	(4,134)	(1.1)	1,449,271	1,465,557	(16,286)	(1.1)	526,903	542,102	(15,199)	(2.8)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	53,897	50,489	3,408	6.7	64,353	60,958	3,396	5.6	101,845	95,064	6,781	7.1
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,540	4,619	(80)	(1.7)	1,581	1,614	(33)	(2.0)	1,618	1,691	(73)	(4.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	58,436	55,108	3,328	6.0	65,935	62,572	3,363	5.4	103,464	96,756	6,708	6.9



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	12,044	12,609	(564)	(4.5)	5,334	5,827	(493)	(8.5)	1,034	1,147	(112)	(9.8)
Standard Post Mail: Total Standard Post	612	401	211	52.5	122	80	42	51.7	127	94	33	35.4
Priority Mail: Total Priority Mail	211,302	306,369	(95,067)	(31.0)	37,524	50,355	(12,830)	(25.5)	25,148	52,337	(27,188)	(51.9)
Parcel Select Mail: Total Parcel Select Mail	3,316	231	3,085	1332.8	388	68	320	472.3	500	24	476	1,943.6
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	227,274	319,610	(92,336)	(28.9)	43,368	56,330	(12,962)	(23.0)	26,809	53,601	(26,792)	(50.0)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	227,274	319,610	(92,336)	(28.9)	43,368	56,330	(12,962)	(23.0)	26,809	53,601	(26,792)	(50.0)
Other Competitive Revenue												
Total Competitive Revenue	227,274	319,610	(92,336)	(28.9)	43,368	56,330	(12,962)	(23.0)	26,809	53,601	(26,792)	(50.0)



**TABLE 2-B  
FLAT MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,254,461	1,278,382	(23,921)	(1.9)	893,818	924,258	(30,440)	(3.3)	182,063	190,188	(8,125)	(4.3)
Parcels	33,100	36,732	(3,632)	(9.9)	16,033	18,845	(2,811)	(14.9)	4,123	4,900	(777)	(15.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,287,561	1,315,114	(27,553)	(2.1)	909,852	943,103	(33,252)	(3.5)	186,186	195,088	(8,902)	(4.6)
<b>Standard Mail:</b>												
High Density and Saturation Letters	(1)	0	(1)	0.0	(6)	0	(6)	0.0	(0)	0	(0)	0.0
High Density and Saturation Flats & Parcels	1,015,597	957,580	58,018	6.1	5,629,321	5,451,928	177,393	3.3	965,700	1,022,130	(56,430)	(5.5)
Carrier Route	1,324,445	1,258,315	66,129	5.3	4,950,918	4,857,432	93,487	1.9	1,048,974	1,093,097	(44,123)	(4.0)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,029,209	1,058,734	(29,525)	(2.8)	2,511,749	2,679,379	(167,630)	(6.3)	641,192	682,036	(40,844)	(6.0)
Parcels	1	0	1	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	74,416	72,277	2,139	3.0	425,233	451,732	(26,499)	(5.9)	53,936	57,298	(3,361)	(5.9)
Domestic Negotiated Serv. Agreement Mail	29,117	0	29,117	0.0	129,482	0	129,482	0.0	24,661	0	24,661	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,472,784	3,346,906	125,877	3.8	13,646,698	13,440,471	206,227	1.5	2,734,464	2,854,561	(120,097)	(4.2)
<b>Periodicals Mail:</b>												
In-County	32,144	31,850	293	0.9	276,009	282,338	(6,328)	(2.2)	82,304	84,754	(2,450)	(2.9)
Outside County	761,397	761,999	(603)	(0.1)	2,650,009	2,733,087	(83,077)	(3.0)	1,018,378	1,056,375	(37,998)	(3.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	793,540	793,850	(309)	(0.0)	2,926,019	3,015,425	(89,406)	(3.0)	1,100,681	1,141,130	(40,448)	(3.5)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	114,442	105,520	8,922	8.5	140,385	133,318	7,067	5.3	223,770	208,459	15,311	7.3
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	8,819	9,466	(647)	(6.8)	3,069	3,360	(291)	(8.7)	3,140	3,490	(350)	(10.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	123,261	114,986	8,275	7.2	143,454	136,678	6,776	5.0	226,910	211,948	14,962	7.1



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	25,332	25,762	(430)	(1.7)	11,209	12,511	(1,302)	(10.4)	2,188	2,473	(285)	(11.5)
Standard Post Mail: Total Standard Post	1,095	1,492	(396)	(26.6)	274	285	(11)	(3.8)	294	307	(13)	(4.3)
Priority Mail: Total Priority Mail	415,961	502,651	(86,690)	(17.2)	74,644	86,104	(11,460)	(13.3)	49,953	77,775	(27,822)	(35.8)
Parcel Select Mail: Total Parcel Select Mail	3,991	327	3,663	1119.8	564	145	419	288.7	612	62	550	887.9
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	446,379	530,232	(83,853)	(15.8)	86,691	99,044	(12,353)	(12.5)	53,047	80,617	(27,570)	(34.2)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	446,379	530,232	(83,853)	(15.8)	86,691	99,044	(12,353)	(12.5)	53,047	80,617	(27,570)	(34.2)
Other Competitive Revenue												
Total Competitive Revenue	446,379	530,232	(83,853)	(15.8)	86,691	99,044	(12,353)	(12.5)	53,047	80,617	(27,570)	(34.2)



**TABLE 2-C  
PARCEL MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	120,183	135,236	(15,053)	(11.1)	43,732	51,113	(7,380)	(14.4)	13,651	16,023	(2,371)	(14.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	120,183	135,236	(15,053)	(11.1)	43,732	51,113	(7,380)	(14.4)	13,651	16,023	(2,371)	(14.8)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	24	3	20	653.2	25	10	15	151.7	5	4	1	14.8
Carrier Route	26	64	(38)	(59.5)	63	172	(109)	(63.4)	36	13	23	179.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	310	502	(192)	(38.2)	688	1,100	(412)	(37.5)	32	48	(16)	(33.2)
Parcels	16,343	15,183	1,160	7.6	15,760	14,677	1,083	7.4	6,052	5,202	850	16.3
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	16,702	15,751	951	6.0	16,536	15,959	577	3.6	6,124	5,267	857	16.3
<b>Periodicals Mail:</b>												
In-County	24	24	(0)	(1.4)	148	164	(16)	(9.5)	66	70	(5)	(6.6)
Outside County	807	878	(72)	(8.2)	798	1,010	(212)	(21.0)	1,809	1,923	(115)	(6.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	830	902	(72)	(8.0)	946	1,174	(228)	(19.4)	1,874	1,994	(119)	(6.0)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	8,151	7,896	255	3.2	312	303	9	2.9	21,028	20,432	596	2.9
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	2	0	2	0.0	1	0	1	0.0	2	0	2	0.0
Bound Printed Matter Parcels	71,462	70,903	559	0.8	56,845	53,702	3,143	5.9	143,195	139,301	3,895	2.8
Media and Library Mail	67,572	76,046	(8,474)	(11.1)	18,185	21,262	(3,077)	(14.5)	45,830	51,905	(6,075)	(11.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	147,187	154,845	(7,659)	(4.9)	75,342	75,266	76	0.1	210,055	211,638	(1,583)	(0.7)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	396,978	358,537	38,441	10.7	169,161	155,368	13,792	8.9	59,626	54,425	5,202	9.6
Standard Post Mail: Total Standard Post	113,254	118,237	(4,983)	(4.2)	8,301	8,746	(445)	(5.1)	44,892	51,629	(6,738)	(13.1)
Priority Mail: Total Priority Mail	1,599,381	1,395,216	204,165	14.6	213,419	179,369	34,050	19.0	521,747	431,734	90,013	20.8
Parcel Select Mail: Total Parcel Select Mail	757,639	591,014	166,625	28.2	441,733	346,777	94,956	27.4	803,389	580,495	222,894	38.4
Parcel Return Service Mail: Total Parcel Return Service Mail	37,766	35,012	2,755	7.9	14,782	14,078	704	5.0	42,584	43,955	(1,371)	(3.1)
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,905,018	2,498,015	407,003	16.3	847,396	704,339	143,057	20.3	1,472,237	1,162,237	310,000	26.7

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,905,018	2,498,015	407,003	16.3	847,396	704,339	143,057	20.3	1,472,237	1,162,237	310,000	26.7
Other Competitive Revenue												
Total Competitive Revenue	2,905,018	2,498,015	407,003	16.3	847,396	704,339	143,057	20.3	1,472,237	1,162,237	310,000	26.7

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,189,920	2,804,750	385,170	13.7	996,776	858,999	137,777	16.0	1,733,102	1,416,768	316,334	22.3
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,189,920	2,804,750	385,170	13.7	996,776	858,999	137,777	16.0	1,733,102	1,416,768	316,334	22.3
Total All Other Revenue												
Total All Revenue	3,189,920	2,804,750	385,170	13.7								

**TABLE 2-C  
PARCEL MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	250,491	271,835	(21,344)	(7.9)	90,952	106,087	(15,135)	(14.3)	28,751	33,627	(4,876)	(14.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	250,491	271,835	(21,344)	(7.9)	90,952	106,087	(15,135)	(14.3)	28,751	33,627	(4,876)	(14.5)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	28	8	19	226.3	36	24	11	46.3	8	5	3	55.3
Carrier Route	57	186	(129)	(69.3)	142	503	(361)	(71.7)	65	86	(20)	(23.8)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	857	974	(117)	(12.0)	1,892	2,134	(242)	(11.3)	87	95	(8)	(7.9)
Parcels	34,707	33,304	1,403	4.2	33,019	32,715	304	0.9	12,426	11,102	1,324	11.9
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	35,649	34,473	1,176	3.4	35,089	35,376	(288)	(0.8)	12,586	11,288	1,298	11.5
<b>Periodicals Mail:</b>												
In-County	77	73	4	5.2	381	384	(4)	(1.0)	264	260	4	1.7
Outside County	1,707	1,877	(170)	(9.1)	1,700	2,064	(364)	(17.6)	3,731	4,208	(477)	(11.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,784	1,950	(166)	(8.5)	2,080	2,448	(368)	(15.0)	3,995	4,468	(473)	(10.6)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	16,639	15,716	923	5.9	637	623	14	2.3	42,974	42,016	959	2.3
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	2	0	2	0.0	1	0	1	0.0	2	0	2	0.0
Bound Printed Matter Parcels	148,342	139,795	8,547	6.1	118,278	109,873	8,405	7.6	295,047	281,401	13,646	4.8
Media and Library Mail	135,784	150,581	(14,797)	(9.8)	36,772	42,934	(6,162)	(14.4)	91,458	105,870	(14,413)	(13.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	300,766	306,092	(5,326)	(1.7)	155,688	153,430	2,258	1.5	429,481	429,288	193	0.0



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	831,909	718,184	113,725	15.8	353,484	316,476	37,008	11.7	125,965	110,888	15,077	13.6
Standard Post Mail: Total Standard Post	270,588	297,004	(26,417)	(8.9)	20,034	21,593	(1,559)	(7.2)	107,903	133,969	(26,066)	(19.5)
Priority Mail: Total Priority Mail	3,527,644	3,185,896	341,748	10.7	458,565	400,898	57,667	14.4	1,147,036	972,318	174,718	18.0
Parcel Select Mail: Total Parcel Select Mail	1,664,624	1,297,003	367,620	28.3	957,477	762,308	195,169	25.6	1,824,584	1,388,173	436,411	31.4
Parcel Return Service Mail: Total Parcel Return Service Mail	75,172	68,929	6,243	9.1	29,480	27,555	1,926	7.0	88,795	87,782	1,013	1.2
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	6,369,936	5,567,016	802,920	14.4	1,819,040	1,528,830	290,210	19.0	3,294,283	2,693,131	601,153	22.3

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	6,369,936	5,567,016	802,920	14.4	1,819,040	1,528,830	290,210	19.0	3,294,283	2,693,131	601,153	22.3
Other Competitive Revenue												
Total Competitive Revenue	6,369,936	5,567,016	802,920	14.4	1,819,040	1,528,830	290,210	19.0	3,294,283	2,693,131	601,153	22.3

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	6,958,627	6,181,367	777,260	12.6	2,128,210	1,850,640	277,570	15.0	3,827,576	3,226,114	601,461	18.6
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,958,627	6,181,367	777,260	12.6	2,128,210	1,850,640	277,570	15.0	3,827,576	3,226,114	601,461	18.6
Total All Other Revenue												
Total All Revenue	6,958,627	6,181,367	777,260	12.6								

**TABLE 3-A  
STAMPED MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,299,624	1,195,142	104,483	8.7	2,599,737	2,484,882	114,855	4.6	69,009	64,847	4,162	6.4
Single-Piece Cards	43,482	40,264	3,218	8.0	123,377	115,259	8,118	7.0	771	720	51	7.0
Total Single-Piece Letters and Cards	1,343,106	1,235,406	107,701	8.7	2,723,114	2,600,142	122,973	4.7	69,780	65,567	4,213	6.4
Presort Letters	49,439	51,802	(2,363)	(4.6)	120,720	128,255	(7,535)	(5.9)	7,278	7,349	(70)	(1.0)
Presort Cards	736	655	81	12.4	2,753	2,465	288	11.7	22	17	5	26.5
Total Presort Letters and Cards	50,176	52,457	(2,281)	(4.3)	123,474	130,720	(7,246)	(5.5)	7,301	7,366	(66)	(0.9)
Flats	56,022	55,136	886	1.6	37,319	36,199	1,119	3.1	7,245	7,220	25	0.3
Parcels	10,682	10,249	433	4.2	4,909	4,819	90	1.9	1,167	1,198	(31)	(2.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,459,986	1,353,247	106,738	7.9	2,888,816	2,771,880	116,936	4.2	85,493	81,352	4,141	5.1
<b>Standard Mail:</b>												
High Density and Saturation Letters	2,679	2,047	633	30.9	16,315	12,797	3,518	27.5	469	400	69	17.3
High Density and Saturation Flats & Parcels	89	46	43	93.4	497	248	249	100.7	13	8	6	75.5
Carrier Route	270	154	115	74.6	1,061	628	433	69.0	125	37	88	235.9
Letters	123,737	132,058	(8,321)	(6.3)	728,537	773,602	(45,065)	(5.8)	38,032	40,257	(2,225)	(5.5)
Flats	3,677	4,187	(510)	(12.2)	10,110	12,090	(1,980)	(16.4)	1,629	1,171	458	39.1
Parcels	26	90	(64)	(71.5)	15	63	(49)	(77.1)	6	6	(0)	(1.8)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	130,477	138,582	(8,105)	(5.8)	756,535	799,428	(42,893)	(5.4)	40,274	41,878	(1,604)	(3.8)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	1,011	930	82	8.8	272	284	(12)	(4.2)	487	460	27	5.8
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,011	930	82	8.8	272	284	(12)	(4.2)	487	460	27	5.8



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	131	379	(247)	(65.3)	67	171	(104)	(60.7)	21	50	(29)	(57.2)
Standard Post Mail: Total Standard Post	1,147	1,285	(138)	(10.8)	135	126	8	6.6	377	560	(183)	(32.7)
Priority Mail: Total Priority Mail	21,447	21,033	414	2.0	3,159	3,095	64	2.1	4,418	4,624	(205)	(4.4)
Parcel Select Mail: Total Parcel Select Mail	0	1	(1)	(100.0)	0	1	(1)	(100.0)	0	0	(0)	(100.0)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	22,725	22,697	28	0.1	3,361	3,393	(32)	(0.9)	4,817	5,234	(417)	(8.0)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	22,725	22,697	28	0.1	3,361	3,393	(32)	(0.9)	4,817	5,234	(417)	(8.0)
Other Competitive Revenue												
Total Competitive Revenue	22,725	22,697	28	0.1	3,361	3,393	(32)	(0.9)	4,817	5,234	(417)	(8.0)



**TABLE 3-A  
STAMPED MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,008,629	2,752,229	256,400	9.3	6,048,151	5,802,051	246,101	4.2	166,955	159,456	7,499	4.7
Single-Piece Cards	87,595	85,849	1,745	2.0	247,939	249,040	(1,100)	(0.4)	1,550	1,556	(7)	(0.4)
Total Single-Piece Letters and Cards	3,096,224	2,838,078	258,145	9.1	6,296,090	6,051,090	245,000	4.0	168,505	161,012	7,492	4.7
Presort Letters	111,028	108,737	2,291	2.1	272,928	276,538	(3,610)	(1.3)	15,822	15,677	145	0.9
Presort Cards	1,403	1,285	118	9.2	5,242	4,981	260	5.2	40	38	2	5.2
Total Presort Letters and Cards	112,430	110,022	2,408	2.2	278,169	281,519	(3,350)	(1.2)	15,863	15,716	147	0.9
Flats	110,089	107,300	2,790	2.6	73,999	73,548	451	0.6	14,273	14,534	(262)	(1.8)
Parcels	22,643	22,627	17	0.1	10,379	10,807	(428)	(4.0)	2,490	2,673	(183)	(6.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	156	(156)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,341,387	3,078,182	263,205	8.6	6,658,637	6,416,965	241,672	3.8	201,130	193,935	7,195	3.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	6,457	4,816	1,640	34.1	45,474	36,139	9,334	25.8	1,333	1,103	230	20.8
High Density and Saturation Flats & Parcels	178	124	54	43.7	966	799	167	20.9	37	44	(7)	(14.9)
Carrier Route	603	345	258	74.9	2,412	1,414	998	70.6	245	87	158	182.2
Letters	287,145	284,642	2,503	0.9	1,724,941	1,739,483	(14,542)	(0.8)	89,009	103,599	(14,589)	(14.1)
Flats	9,230	9,447	(217)	(2.3)	26,427	27,889	(1,463)	(5.2)	4,378	2,756	1,623	58.9
Parcels	59	177	(117)	(66.4)	38	117	(79)	(67.8)	13	7	6	92.1
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	303,672	299,562	4,110	1.4	1,800,257	1,805,842	(5,584)	(0.3)	95,016	107,595	(12,579)	(11.7)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	1,723	2,052	(329)	(16.0)	509	656	(147)	(22.4)	795	998	(203)	(20.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,723	2,052	(329)	(16.0)	509	656	(147)	(22.4)	795	998	(203)	(20.4)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	299	793	(494)	(62.3)	158	357	(199)	(55.8)	54	106	(52)	(48.8)
Standard Post Mail: Total Standard Post	2,276	2,972	(696)	(23.4)	263	308	(45)	(14.7)	792	1,250	(457)	(36.6)
Priority Mail: Total Priority Mail	42,190	44,659	(2,469)	(5.5)	6,238	6,501	(263)	(4.0)	8,347	9,477	(1,130)	(11.9)
Parcel Select Mail: Total Parcel Select Mail	0	7	(7)	(100.0)	0	5	(5)	(100.0)	0	2	(2)	(100.0)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	44,765	48,430	(3,665)	(7.6)	6,659	7,171	(512)	(7.1)	9,194	10,834	(1,641)	(15.1)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	44,765	48,430	(3,665)	(7.6)	6,659	7,171	(512)	(7.1)	9,194	10,834	(1,641)	(15.1)
Other Competitive Revenue												
Total Competitive Revenue	44,765	48,430	(3,665)	(7.6)	6,659	7,171	(512)	(7.1)	9,194	10,834	(1,641)	(15.1)



**TABLE 3-B  
METERED MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	11,138	19,099	(7,961)	(41.7)	22,378	37,697	(15,319)	(40.6)	745	1,250	(504)	(40.4)
Single-Piece Cards	310	499	(189)	(37.9)	899	1,476	(577)	(39.1)	6	9	(4)	(39.1)
Total Single-Piece Letters and Cards	11,448	19,598	(8,150)	(41.6)	23,277	39,173	(15,896)	(40.6)	751	1,259	(508)	(40.3)
Presort Letters	1,118,557	1,142,823	(24,266)	(2.1)	2,864,045	2,968,384	(104,339)	(3.5)	168,042	170,971	(2,929)	(1.7)
Presort Cards	973	1,363	(390)	(28.6)	3,664	5,303	(1,639)	(30.9)	30	46	(16)	(34.3)
Total Presort Letters and Cards	1,119,530	1,144,186	(24,656)	(2.2)	2,867,709	2,973,687	(105,978)	(3.6)	168,072	171,016	(2,945)	(1.7)
Flats	48,240	52,584	(4,344)	(8.3)	62,293	62,976	(683)	(1.1)	6,437	7,295	(859)	(11.8)
Parcels	767	1,311	(544)	(41.5)	280	516	(236)	(45.7)	96	169	(73)	(43.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,179,985	1,217,680	(37,694)	(3.1)	2,953,559	3,076,352	(122,793)	(4.0)	175,355	179,740	(4,384)	(2.4)
<b>Standard Mail:</b>												
High Density and Saturation Letters	315	379	(64)	(16.9)	1,947	2,938	(991)	(33.7)	130	159	(30)	(18.6)
High Density and Saturation Flats & Parcels	4	15	(11)	(75.9)	21	89	(68)	(76.2)	2	5	(3)	(60.2)
Carrier Route	126	159	(33)	(20.8)	505	696	(192)	(27.5)	16	20	(4)	(18.8)
Letters	76,762	82,277	(5,515)	(6.7)	412,855	443,983	(31,129)	(7.0)	23,140	25,506	(2,365)	(9.3)
Flats	2,934	3,520	(586)	(16.7)	8,147	9,639	(1,492)	(15.5)	1,244	818	426	52.1
Parcels	43	131	(88)	(67.5)	27	82	(56)	(67.4)	8	1	7	1,161.3
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	80,182	86,481	(6,298)	(7.3)	423,501	457,427	(33,926)	(7.4)	24,541	26,509	(1,968)	(7.4)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	241	429	(188)	(43.9)	83	139	(57)	(40.7)	163	285	(122)	(42.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	241	429	(188)	(43.9)	83	139	(57)	(40.7)	163	285	(122)	(42.7)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	164	351	(186)	(53.2)	85	163	(78)	(47.9)	24	48	(24)	(49.8)
Standard Post Mail: Total Standard Post	403	838	(435)	(51.9)	41	77	(36)	(46.3)	126	384	(258)	(67.1)
Priority Mail: Total Priority Mail	4,009	7,298	(3,289)	(45.1)	519	983	(464)	(47.2)	1,001	1,880	(879)	(46.7)
Parcel Select Mail: Total Parcel Select Mail	257	767	(510)	(66.5)	128	323	(195)	(60.5)	77	425	(349)	(82.0)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	4,833	9,254	(4,421)	(47.8)	773	1,546	(773)	(50.0)	1,229	2,738	(1,509)	(55.1)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	4,833	9,254	(4,421)	(47.8)	773	1,546	(773)	(50.0)	1,229	2,738	(1,509)	(55.1)
Other Competitive Revenue												
Total Competitive Revenue	4,833	9,254	(4,421)	(47.8)	773	1,546	(773)	(50.0)	1,229	2,738	(1,509)	(55.1)



**TABLE 3-B  
METERED MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	25,519	41,877	(16,358)	(39.1)	50,441	85,255	(34,814)	(40.8)	1,712	2,821	(1,109)	(39.3)
Single-Piece Cards	617	1,103	(486)	(44.1)	1,801	3,289	(1,488)	(45.3)	11	21	(9)	(45.3)
Total Single-Piece Letters and Cards	26,136	42,980	(16,844)	(39.2)	52,241	88,544	(36,303)	(41.0)	1,723	2,842	(1,119)	(39.4)
Presort Letters	2,212,233	2,221,232	(8,999)	(0.4)	5,662,522	5,869,044	(206,522)	(3.5)	332,437	335,670	(3,233)	(1.0)
Presort Cards	1,985	2,716	(732)	(26.9)	7,448	10,719	(3,271)	(30.5)	63	89	(26)	(29.7)
Total Presort Letters and Cards	2,214,218	2,223,948	(9,730)	(0.4)	5,669,970	5,879,763	(209,793)	(3.6)	332,499	335,759	(3,260)	(1.0)
Flats	96,321	101,539	(5,218)	(5.1)	123,111	125,212	(2,101)	(1.7)	12,811	13,337	(526)	(3.9)
Parcels	1,689	3,145	(1,456)	(46.3)	622	1,256	(633)	(50.4)	211	430	(219)	(51.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,338,363	2,371,612	(33,249)	(1.4)	5,845,945	6,094,774	(248,830)	(4.1)	347,244	352,367	(5,124)	(1.5)
<b>Standard Mail:</b>												
High Density and Saturation Letters	525	849	(325)	(38.2)	3,266	7,611	(4,344)	(57.1)	186	290	(104)	(35.9)
High Density and Saturation Flats & Parcels	11	19	(8)	(40.8)	64	130	(66)	(50.6)	8	6	2	32.3
Carrier Route	214	288	(74)	(25.7)	850	1,322	(472)	(35.7)	29	36	(7)	(18.8)
Letters	157,365	166,873	(9,508)	(5.7)	852,305	917,211	(64,907)	(7.1)	46,433	55,688	(9,255)	(16.6)
Flats	6,264	6,772	(508)	(7.5)	17,012	19,422	(2,411)	(12.4)	2,735	1,670	1,065	63.8
Parcels	210	264	(54)	(20.5)	124	169	(45)	(26.4)	49	3	46	1,366.3
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	164,588	175,065	(10,477)	(6.0)	873,621	945,865	(72,244)	(7.6)	49,441	57,694	(8,253)	(14.3)
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	1	1	(1)	(53.1)	0	1	(0)	(36.4)	0	1	(0)	(36.8)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	572	911	(339)	(37.2)	184	309	(125)	(40.5)	403	582	(179)	(30.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	572	912	(340)	(37.2)	184	310	(125)	(40.5)	404	583	(179)	(30.8)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	416	620	(204)	(32.9)	216	297	(81)	(27.2)	63	88	(25)	(28.7)
Standard Post Mail: Total Standard Post	1,001	1,703	(702)	(41.2)	101	156	(56)	(35.6)	464	894	(430)	(48.1)
Priority Mail: Total Priority Mail	9,766	16,522	(6,756)	(40.9)	1,222	2,205	(983)	(44.6)	2,505	4,145	(1,639)	(39.5)
Parcel Select Mail: Total Parcel Select Mail	799	1,584	(785)	(49.5)	344	682	(338)	(49.6)	236	884	(648)	(73.3)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	11,983	20,430	(8,446)	(41.3)	1,882	3,340	(1,457)	(43.6)	3,269	6,011	(2,742)	(45.6)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	11,983	20,430	(8,446)	(41.3)	1,882	3,340	(1,457)	(43.6)	3,269	6,011	(2,742)	(45.6)
Other Competitive Revenue												
Total Competitive Revenue	11,983	20,430	(8,446)	(41.3)	1,882	3,340	(1,457)	(43.6)	3,269	6,011	(2,742)	(45.6)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,515,507	2,568,019	(52,512)	(2.0)	6,721,636	7,044,291	(322,656)	(4.6)	400,366	416,665	(16,298)	(3.9)
Total All Services	2,499	6,575	(4,075)	(62.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,518,006	2,574,594	(56,587)	(2.2)	6,721,636	7,044,291	(322,656)	(4.6)	400,366	416,665	(16,298)	(3.9)
Total All Other Revenue												
Total All Revenue	2,518,006	2,574,594	(56,587)	(2.2)								

**TABLE 3-C  
IBI MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	909,901	1,008,856	(98,954)	(9.8)	1,796,931	2,008,530	(211,600)	(10.5)	61,642	67,955	(6,313)	(9.3)
Single-Piece Cards	19,612	22,467	(2,855)	(12.7)	56,371	65,122	(8,750)	(13.4)	352	407	(55)	(13.4)
Total Single-Piece Letters and Cards	929,513	1,031,323	(101,810)	(9.9)	1,853,302	2,073,652	(220,350)	(10.6)	61,994	68,362	(6,368)	(9.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	324,607	355,482	(30,875)	(8.7)	198,039	219,514	(21,475)	(9.8)	45,546	50,430	(4,884)	(9.7)
Parcels	43,863	55,686	(11,824)	(21.2)	17,720	23,586	(5,866)	(24.9)	5,506	7,344	(1,838)	(25.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	156	(156)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,297,983	1,442,648	(144,665)	(10.0)	2,069,061	2,316,753	(247,691)	(10.7)	113,047	126,137	(13,090)	(10.4)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	62	(62)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	62	(62)	(100.0)	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	47,598	49,811	(2,213)	(4.4)	13,181	14,398	(1,217)	(8.5)	29,053	30,003	(950)	(3.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	47,598	49,811	(2,213)	(4.4)	13,181	14,398	(1,217)	(8.5)	29,053	30,003	(950)	(3.2)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	321,983	293,947	28,036	9.5	137,634	127,782	9,851	7.7	47,535	43,715	3,821	8.7
Standard Post Mail: Total Standard Post	11,126	12,226	(1,100)	(9.0)	1,149	1,449	(300)	(20.7)	4,137	5,946	(1,810)	(30.4)
Priority Mail: Total Priority Mail	1,137,130	1,035,760	101,370	9.8	171,370	150,827	20,542	13.6	338,987	289,601	49,386	17.1
Parcel Select Mail: Total Parcel Select Mail	35,592	40,696	(5,104)	(12.5)	2,810	2,165	645	29.8	17,145	13,211	3,934	29.8
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,505,830	1,382,629	123,201	8.9	312,962	282,224	30,738	10.9	407,804	352,473	55,331	15.7

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,505,830	1,382,629	123,201	8.9	312,962	282,224	30,738	10.9	407,804	352,473	55,331	15.7
Other Competitive Revenue												
Total Competitive Revenue	1,505,830	1,382,629	123,201	8.9	312,962	282,224	30,738	10.9	407,804	352,473	55,331	15.7



**TABLE 3-C  
IBI MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,863,890	2,019,321	(155,431)	(7.7)	3,667,550	4,097,705	(430,155)	(10.5)	126,682	140,424	(13,742)	(9.8)
Single-Piece Cards	40,764	46,494	(5,729)	(12.3)	117,169	136,366	(19,197)	(14.1)	732	852	(120)	(14.1)
Total Single-Piece Letters and Cards	1,904,654	2,065,814	(161,160)	(7.8)	3,784,718	4,234,071	(449,353)	(10.6)	127,414	141,276	(13,862)	(9.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	659,248	699,403	(40,155)	(5.7)	401,972	442,056	(40,084)	(9.1)	91,910	101,550	(9,640)	(9.5)
Parcels	91,459	111,300	(19,841)	(17.8)	36,978	48,512	(11,534)	(23.8)	11,581	15,213	(3,632)	(23.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	169	(169)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,655,362	2,876,686	(221,324)	(7.7)	4,223,668	4,724,639	(500,971)	(10.6)	230,905	258,039	(27,134)	(10.5)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	63	(63)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	63	(63)	(100.0)	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	94,352	97,348	(2,995)	(3.1)	26,395	28,733	(2,337)	(8.1)	56,360	59,923	(3,562)	(5.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	94,352	97,348	(2,995)	(3.1)	26,395	28,733	(2,337)	(8.1)	56,360	59,923	(3,562)	(5.9)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	672,251	581,545	90,706	15.6	286,338	257,198	29,140	11.3	100,102	88,180	11,923	13.5
Standard Post Mail:												
Total Standard Post	24,560	30,650	(6,090)	(19.9)	2,879	3,330	(451)	(13.5)	10,101	13,867	(3,766)	(27.2)
Priority Mail:												
Total Priority Mail	2,401,915	2,174,993	226,922	10.4	356,730	315,225	41,506	13.2	713,829	603,160	110,669	18.3
Parcel Select Mail:												
Total Parcel Select Mail	72,561	90,516	(17,955)	(19.8)	5,749	6,174	(425)	(6.9)	35,081	37,666	(2,585)	(6.9)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,171,286	2,877,704	293,582	10.2	651,697	581,927	69,770	12.0	859,113	742,873	116,240	15.6

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,171,286	2,877,704	293,582	10.2	651,697	581,927	69,770	12.0	859,113	742,873	116,240	15.6
Other Competitive Revenue												
Total Competitive Revenue	3,171,286	2,877,704	293,582	10.2	651,697	581,927	69,770	12.0	859,113	742,873	116,240	15.6

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	5,921,000	5,851,800	69,200	1.2	4,901,761	5,335,299	(433,538)	(8.1)	1,146,379	1,060,835	85,544	8.1
Total All Services	378,139	394,178	(16,039)	(4.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,299,139	6,245,978	53,161	0.9	4,901,761	5,335,299	(433,538)	(8.1)	1,146,379	1,060,835	85,544	8.1
Total All Other Revenue												
Total All Revenue	6,299,139	6,245,978	53,161	0.9								

**TABLE 3-D**  
**PVI MAIL**  
**MARKET DOMINANT PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	10,734	11,712	(978)	(8.4)	17,313	19,551	(2,238)	(11.4)	1,087	1,226	(140)	(11.4)
Single-Piece Cards	0	5	(5)	(100.0)	0	15	(15)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	10,734	11,717	(983)	(8.4)	17,313	19,566	(2,253)	(11.5)	1,087	1,226	(140)	(11.4)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	43,606	45,760	(2,155)	(4.7)	26,173	27,795	(1,622)	(5.8)	6,246	6,643	(397)	(6.0)
Parcels	68,574	72,431	(3,856)	(5.3)	24,041	26,164	(2,123)	(8.1)	7,941	8,583	(642)	(7.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	122,914	129,919	(7,005)	(5.4)	67,528	73,525	(5,998)	(8.2)	15,274	16,452	(1,179)	(7.2)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	16,021	18,605	(2,585)	(13.9)	4,229	5,041	(812)	(16.1)	12,048	14,107	(2,059)	(14.6)
Package Services Mail Fees	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	16,021	18,606	(2,586)	(13.9)	4,229	5,041	(812)	(16.1)	12,048	14,107	(2,059)	(14.6)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail: Total Standard Post	98,077	99,514	(1,437)	(1.4)	6,775	6,617	158	2.4	39,022	42,676	(3,654)	(8.6)
Priority Mail: Total Priority Mail	457,041	459,743	(2,702)	(0.6)	49,755	50,836	(1,081)	(2.1)	126,505	127,576	(1,071)	(0.8)
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	555,118	559,258	(4,139)	(0.7)	56,530	57,453	(923)	(1.6)	165,527	170,252	(4,725)	(2.8)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	555,118	559,258	(4,139)	(0.7)	56,530	57,453	(923)	(1.6)	165,527	170,252	(4,725)	(2.8)
Other Competitive Revenue												
Total Competitive Revenue	555,118	559,258	(4,139)	(0.7)	56,530	57,453	(923)	(1.6)	165,527	170,252	(4,725)	(2.8)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	694,053	707,783	(13,730)	(1.9)	128,286	136,019	(7,733)	(5.7)	192,849	200,812	(7,963)	(4.0)
Total All Services	88,062	95,638	(7,576)	(7.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	782,115	803,421	(21,306)	(2.7)	128,286	136,019	(7,733)	(5.7)	192,849	200,812	(7,963)	(4.0)
Total All Other Revenue												
Total All Revenue	782,115	803,421	(21,306)	(2.7)								

**TABLE 3-D  
PVI MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	19,905	21,109	(1,204)	(5.7)	32,166	35,802	(3,636)	(10.2)	2,023	2,232	(208)	(9.3)
Single-Piece Cards	0	5	(5)	(100.0)	0	15	(15)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	19,905	21,114	(1,209)	(5.7)	32,166	35,817	(3,651)	(10.2)	2,023	2,232	(209)	(9.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	77,296	79,360	(2,064)	(2.6)	46,059	48,782	(2,723)	(5.6)	11,157	11,828	(670)	(5.7)
Parcels	144,907	147,268	(2,361)	(1.6)	50,728	55,242	(4,514)	(8.2)	16,848	18,220	(1,372)	(7.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	27	(27)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	242,108	247,770	(5,661)	(2.3)	128,953	139,841	(10,888)	(7.8)	30,028	32,279	(2,251)	(7.0)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	32,789	36,681	(3,892)	(10.6)	8,626	10,109	(1,483)	(14.7)	24,807	28,617	(3,810)	(13.3)
Package Services Mail Fees	0	9	(9)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	32,789	36,690	(3,901)	(10.6)	8,626	10,109	(1,483)	(14.7)	24,807	28,617	(3,810)	(13.3)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	237,369	252,024	(14,656)	(5.8)	16,380	16,738	(358)	(2.1)	94,123	113,426	(19,303)	(17.0)
Priority Mail:												
Total Priority Mail	1,046,415	1,061,342	(14,927)	(1.4)	108,550	111,294	(2,744)	(2.5)	298,638	300,418	(1,780)	(0.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,283,784	1,313,367	(29,583)	(2.3)	124,930	128,032	(3,102)	(2.4)	392,761	413,845	(21,084)	(5.1)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,283,784	1,313,367	(29,583)	(2.3)	124,930	128,032	(3,102)	(2.4)	392,761	413,845	(21,084)	(5.1)
Other Competitive Revenue												
Total Competitive Revenue	1,283,784	1,313,367	(29,583)	(2.3)	124,930	128,032	(3,102)	(2.4)	392,761	413,845	(21,084)	(5.1)



**TABLE 3-E  
PERMIT IMPRINT MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	145,854	157,472	(11,618)	(7.4)	290,572	317,962	(27,390)	(8.6)	11,475	13,198	(1,723)	(13.1)
Single-Piece Cards	11,019	12,696	(1,677)	(13.2)	32,663	37,973	(5,309)	(14.0)	232	270	(37)	(13.8)
Total Single-Piece Letters and Cards	156,873	170,168	(13,295)	(7.8)	323,235	355,935	(32,700)	(9.2)	11,707	13,468	(1,760)	(13.1)
Presort Letters	2,696,530	2,601,398	95,132	3.7	6,890,172	6,739,404	150,768	2.2	391,864	371,010	20,854	5.6
Presort Cards	133,311	134,899	(1,588)	(1.2)	513,017	528,437	(15,420)	(2.9)	4,189	4,313	(125)	(2.9)
Total Presort Letters and Cards	2,829,842	2,736,297	93,545	3.4	7,403,189	7,267,841	135,348	1.9	396,052	375,323	20,729	5.5
Flats	147,072	140,464	6,607	4.7	112,314	110,791	1,522	1.4	24,701	23,698	1,003	4.2
Parcels	10,673	11,768	(1,095)	(9.3)	3,923	4,278	(355)	(8.3)	760	860	(100)	(11.7)
Domestic Negotiated Serv. Agreement Mail	0	19,325	(19,325)	(100.0)	0	50,228	(50,228)	(100.0)	0	3,114	(3,114)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	18	(18)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,144,460	3,078,041	66,418	2.2	7,842,661	7,789,073	53,588	0.7	433,221	416,463	16,758	4.0
<b>Standard Mail:</b>												
High Density and Saturation Letters	237,781	214,537	23,244	10.8	1,568,726	1,444,101	124,626	8.6	65,135	60,189	4,945	8.2
High Density and Saturation Flats & Parcels	476,371	460,690	15,682	3.4	2,683,040	2,633,023	50,017	1.9	439,965	450,567	(10,601)	(2.4)
Carrier Route	545,570	563,079	(17,509)	(3.1)	1,995,702	2,116,144	(120,442)	(5.7)	446,237	469,822	(23,585)	(5.0)
Letters	2,196,593	2,149,531	47,062	2.2	10,303,111	10,198,057	105,054	1.0	519,442	508,940	10,502	2.1
Flats	471,588	495,086	(23,498)	(4.7)	1,119,151	1,200,895	(81,743)	(6.8)	296,400	311,692	(15,292)	(4.9)
Parcels	16,275	14,962	1,313	8.8	15,718	14,531	1,188	8.2	6,038	5,195	843	16.2
Every Door Direct Mail Retail	36,192	36,528	(337)	(0.9)	206,809	228,302	(21,493)	(9.4)	26,232	28,958	(2,726)	(9.4)
Domestic Negotiated Serv. Agreement Mail	10,316	51,828	(41,512)	(80.1)	46,769	236,090	(189,321)	(80.2)	9,213	10,754	(1,542)	(14.3)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	559	(559)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,990,685	3,986,800	3,885	0.1	17,939,027	18,071,142	(132,115)	(0.7)	1,808,661	1,846,118	(37,457)	(2.0)
<b>Periodicals Mail:</b>												
In-County	15,057	15,312	(255)	(1.7)	135,182	139,291	(4,109)	(3.0)	36,136	37,179	(1,043)	(2.8)
Outside County	373,163	377,159	(3,996)	(1.1)	1,327,342	1,340,120	(12,778)	(1.0)	493,489	507,809	(14,320)	(2.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	388,220	392,470	(4,251)	(1.1)	1,462,524	1,479,412	(16,888)	(1.1)	529,626	544,988	(15,362)	(2.8)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	8,151	7,896	255	3.2	312	303	9	2.9	21,028	20,432	596	2.9
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	53,898	50,489	3,409	6.8	64,354	60,958	3,397	5.6	101,847	95,064	6,783	7.1
Bound Printed Matter Parcels	71,462	70,903	559	0.8	56,845	53,702	3,143	5.9	143,195	139,301	3,895	2.8
Media and Library Mail	7,206	10,657	(3,451)	(32.4)	1,991	2,949	(958)	(32.5)	5,680	8,590	(2,911)	(33.9)
Package Services Mail Fees	0	22	(22)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	140,718	139,967	751	0.5	123,502	117,911	5,591	4.7	271,750	263,387	8,363	3.2



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	86,946	76,404	10,543	13.8	36,672	32,979	3,693	11.2	13,061	11,716	1,345	11.5
Standard Post Mail: Total Standard Post	2,836	4,134	(1,298)	(31.4)	304	476	(172)	(36.1)	1,098	1,893	(795)	(42.0)
Priority Mail: Total Priority Mail	190,729	176,617	14,112	8.0	26,285	24,008	2,277	9.5	75,160	59,237	15,923	26.9
Parcel Select Mail: Total Parcel Select Mail	724,980	548,397	176,583	32.2	439,169	344,219	94,950	27.6	786,659	566,577	220,083	38.8
Parcel Return Service Mail: Total Parcel Return Service Mail	37,766	35,012	2,755	7.9	14,782	14,078	704	5.0	42,584	43,955	(1,371)	(3.1)
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,043,258	840,564	202,694	24.1	517,212	415,760	101,452	24.4	918,562	683,378	235,184	34.4

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,043,258	840,564	202,694	24.1	517,212	415,760	101,452	24.4	918,562	683,378	235,184	34.4
Other Competitive Revenue												
Total Competitive Revenue	1,043,258	840,564	202,694	24.1	517,212	415,760	101,452	24.4	918,562	683,378	235,184	34.4



**TABLE 3-E  
PERMIT IMPRINT MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	295,177	312,949	(17,772)	(5.7)	585,582	640,670	(55,088)	(8.6)	23,133	25,825	(2,692)	(10.4)
Single-Piece Cards	22,211	25,098	(2,887)	(11.5)	65,872	75,923	(10,051)	(13.2)	470	542	(72)	(13.3)
Total Single-Piece Letters and Cards	317,389	338,047	(20,658)	(6.1)	651,453	716,593	(65,139)	(9.1)	23,603	26,367	(2,764)	(10.5)
Presort Letters	5,361,433	5,082,433	279,000	5.5	13,707,987	13,403,700	304,287	2.3	782,552	737,578	44,974	6.1
Presort Cards	277,656	273,444	4,212	1.5	1,069,818	1,098,206	(28,389)	(2.6)	8,736	8,965	(229)	(2.6)
Total Presort Letters and Cards	5,639,088	5,355,877	283,211	5.3	14,777,805	14,501,906	275,898	1.9	791,288	746,543	44,745	6.0
Flats	320,854	299,323	21,531	7.2	256,004	242,009	13,995	5.8	54,283	51,510	2,773	5.4
Parcels	21,249	22,208	(959)	(4.3)	7,730	8,412	(681)	(8.1)	1,547	1,735	(188)	(10.8)
Domestic Negotiated Serv. Agreement Mail	0	38,975	(38,975)	(100.0)	0	103,014	(103,014)	(100.0)	0	6,324	(6,324)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	27	(27)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,298,580	6,054,458	244,123	4.0	15,692,992	15,571,934	121,058	0.8	870,721	832,479	38,242	4.6
<b>Standard Mail:</b>												
High Density and Saturation Letters	483,596	432,184	51,411	11.9	3,194,384	2,974,399	219,985	7.4	130,351	123,671	6,680	5.4
High Density and Saturation Flats & Parcels	1,047,432	993,984	53,448	5.4	5,835,647	5,698,951	136,696	2.4	973,960	1,032,185	(58,225)	(5.6)
Carrier Route	1,335,672	1,270,233	65,439	5.2	4,995,912	4,906,889	89,024	1.8	1,050,470	1,095,079	(44,609)	(4.1)
Letters	4,695,762	4,413,393	282,368	6.4	22,144,837	21,387,586	757,250	3.5	1,117,082	1,080,379	36,703	3.4
Flats	1,015,166	1,044,354	(29,188)	(2.8)	2,471,383	2,635,886	(164,503)	(6.2)	634,504	678,129	(43,625)	(6.4)
Parcels	34,439	32,863	1,576	4.8	32,857	32,429	428	1.3	12,363	11,092	1,271	11.5
Every Door Direct Mail Retail	74,416	72,277	2,139	3.0	425,233	451,732	(26,499)	(5.9)	53,936	57,298	(3,361)	(5.9)
Domestic Negotiated Serv. Agreement Mail	29,117	108,512	(79,395)	(73.2)	129,482	499,850	(370,368)	(74.1)	24,661	22,138	2,523	11.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,601	(1,601)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	8,715,599	8,369,403	346,196	4.1	39,229,734	38,587,721	642,013	1.7	3,997,328	4,099,970	(102,642)	(2.5)
<b>Periodicals Mail:</b>												
In-County	32,795	32,541	254	0.8	283,348	290,456	(7,109)	(2.4)	82,930	85,393	(2,464)	(2.9)
Outside County	767,228	767,994	(766)	(0.1)	2,669,397	2,753,271	(83,875)	(3.0)	1,023,463	1,062,001	(38,538)	(3.6)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	800,023	800,535	(512)	(0.1)	2,952,745	3,043,728	(90,983)	(3.0)	1,106,393	1,147,395	(41,002)	(3.6)
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	16,639	15,716	923	5.9	637	623	14	2.3	42,974	42,016	959	2.3
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	114,443	105,519	8,925	8.5	140,385	133,317	7,068	5.3	223,771	208,458	15,313	7.3
Bound Printed Matter Parcels	148,342	139,795	8,547	6.1	118,278	109,873	8,405	7.6	295,047	281,401	13,646	4.8
Media and Library Mail	15,085	22,571	(7,485)	(33.2)	4,104	6,344	(2,240)	(35.3)	12,184	18,890	(6,706)	(35.5)
Package Services Mail Fees	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	294,509	283,634	10,875	3.8	263,404	250,157	13,247	5.3	573,977	550,765	23,212	4.2



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	184,778	160,742	24,035	15.0	77,915	70,952	6,963	9.8	27,904	24,914	2,990	12.0
Standard Post Mail: Total Standard Post	5,898	9,521	(3,622)	(38.0)	636	1,168	(532)	(45.6)	2,360	4,153	(1,794)	(43.2)
Priority Mail: Total Priority Mail	442,477	389,532	52,945	13.6	60,783	51,981	8,802	16.9	171,917	130,727	41,190	31.5
Parcel Select Mail: Total Parcel Select Mail	1,594,897	1,202,827	392,070	32.6	951,907	755,353	196,554	26.0	1,789,861	1,349,159	440,702	32.7
Parcel Return Service Mail: Total Parcel Return Service Mail	75,172	68,929	6,243	9.1	29,480	27,555	1,926	7.0	88,795	87,782	1,013	1.2
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,303,222	1,831,551	471,671	25.8	1,120,721	907,008	213,712	23.6	2,080,836	1,596,735	484,101	30.3

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,303,222	1,831,551	471,671	25.8	1,120,721	907,008	213,712	23.6	2,080,836	1,596,735	484,101	30.3
Other Competitive Revenue												
Total Competitive Revenue	2,303,222	1,831,551	471,671	25.8	1,120,721	907,008	213,712	23.6	2,080,836	1,596,735	484,101	30.3

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	18,411,934	17,339,581	1,072,353	6.2	59,259,810	58,360,822	898,988	1.5	8,630,049	8,228,465	401,584	4.9
Total All Services	46,860	68,632	(21,772)	(31.7)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	18,458,794	17,408,214	1,050,581	6.0	59,259,810	58,360,822	898,988	1.5	8,630,049	8,228,465	401,584	4.9
Total All Other Revenue												
Total All Revenue	18,458,794	17,408,214	1,050,581	6.0								

**TABLE 3-F  
OTHER INDICIA MAIL\*  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,012	4,787	(1,776)	(37.1)	5,936	9,394	(3,458)	(36.8)	207	329	(122)	(37.1)
Single-Piece Cards	35	91	(56)	(61.4)	97	258	(161)	(62.4)	1	2	(1)	(62.4)
Total Single-Piece Letters and Cards	3,047	4,878	(1,832)	(37.5)	6,033	9,653	(3,619)	(37.5)	207	330	(123)	(37.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	944	1,245	(302)	(24.2)	505	779	(274)	(35.2)	157	182	(25)	(14.0)
Parcels	785	1,132	(347)	(30.6)	261	377	(116)	(30.8)	99	141	(42)	(29.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	223	(223)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,775	7,478	(2,703)	(36.1)	6,799	10,809	(4,010)	(37.1)	463	653	(191)	(29.2)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	34	233	(199)	(85.2)	10	64	(54)	(84.2)	18	151	(133)	(88.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	34	233	(199)	(85.2)	10	64	(54)	(84.2)	18	151	(133)	(88.0)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	62	247	(186)	(75.0)	37	101	(63)	(62.9)	18	42	(24)	(57.2)
Standard Post Mail: Total Standard Post	278	642	(364)	(56.7)	19	81	(63)	(77.2)	258	263	(5)	(1.8)
Priority Mail: Total Priority Mail	2,973	4,349	(1,377)	(31.6)	369	558	(189)	(33.8)	866	1,228	(362)	(29.5)
Parcel Select Mail: Total Parcel Select Mail	125	1,384	(1,259)	(90.9)	14	137	(123)	(89.6)	8	306	(298)	(97.3)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	3,438	6,623	(3,185)	(48.1)	439	877	(438)	(49.9)	1,150	1,839	(689)	(37.5)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2015 (Jan. 1, 2015-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,438	6,623	(3,185)	(48.1)	439	877	(438)	(49.9)	1,150	1,839	(689)	(37.5)
Other Competitive Revenue												
Total Competitive Revenue	3,438	6,623	(3,185)	(48.1)	439	877	(438)	(49.9)	1,150	1,839	(689)	(37.5)



**TABLE 3-F  
OTHER INDICIA MAIL  
MARKET DOMINANT PRODUCTS  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	5,463	10,008	(4,545)	(45.4)	10,790	20,378	(9,587)	(47.0)	400	765	(366)	(47.8)
Single-Piece Cards	121	405	(284)	(70.2)	303	1,108	(805)	(72.6)	2	7	(5)	(72.6)
Total Single-Piece Letters and Cards	5,583	10,412	(4,829)	(46.4)	11,093	21,485	(10,392)	(48.4)	402	772	(371)	(48.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	2,519	2,173	346	15.9	1,319	1,419	(99)	(7.0)	420	322	99	30.7
Parcels	1,643	2,019	(376)	(18.6)	548	704	(155)	(22.0)	198	257	(59)	(23.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	331	(331)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	9,745	14,936	(5,191)	(34.8)	12,961	23,608	(10,647)	(45.1)	1,019	1,350	(331)	(24.5)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	82	485	(404)	(83.2)	24	144	(121)	(83.5)	48	350	(301)	(86.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	82	485	(404)	(83.2)	24	144	(121)	(83.5)	48	350	(301)	(86.2)



**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	107	428	(321)	(75.0)	66	183	(117)	(63.9)	30	74	(44)	(59.4)
Standard Post Mail: Total Standard Post	579	1,626	(1,047)	(64.4)	50	178	(128)	(72.0)	357	686	(329)	(48.0)
Priority Mail: Total Priority Mail	6,210	8,537	(2,328)	(27.3)	736	1,135	(399)	(35.1)	1,839	2,293	(454)	(19.8)
Parcel Select Mail: Total Parcel Select Mail	357	2,396	(2,039)	(85.1)	41	240	(199)	(83.0)	18	524	(506)	(96.6)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	7,253	12,987	(5,735)	(44.2)	893	1,737	(843)	(48.6)	2,243	3,577	(1,334)	(37.3)

**COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	7,253	12,987	(5,735)	(44.2)	893	1,737	(843)	(48.6)	2,243	3,577	(1,334)	(37.3)
Other Competitive Revenue												
Total Competitive Revenue	7,253	12,987	(5,735)	(44.2)	893	1,737	(843)	(48.6)	2,243	3,577	(1,334)	(37.3)

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2015 (Oct. 1, 2014-Mar. 31, 2015) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	17,080	28,409	(11,329)	(39.9)	250,632	324,757	(74,124)	(22.8)	70,382	68,699	1,683	2.4
Total All Services	2,041	4,797	(2,755)	(57.4)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	19,121	33,205	(14,084)	(42.4)	250,632	324,757	(74,124)	(22.8)	70,382	68,699	1,683	2.4
Total All Other Revenue												
Total All Revenue	19,121	33,205	(14,084)	(42.4)								

**TABLE 4**  
**PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR**  
**STAMP AND METER MAIL**  
**QUARTER 2 FY 2015**

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2.7	13.5	61.5	81.4	90.8	95.2	97.3	98.3	98.9	99.3	99.5
Letters	2.6	12.7	63.5	83.4	92.3	96.1	97.9	98.7	99.2	99.5	99.6
Cards	2.1	31.8	77.4	90.7	94.9	97.4	98.4	99	99.3	99.4	99.5
Flats	3.1	13	49.9	72	84.8	91.3	94.8	96.6	97.8	98.6	98.9
Parcels/IPPS	3.6	7.5	36.5	60.7	76.8	86.6	92.2	94.9	96.9	98.1	98.7
All First-class Presort/Auto	3.1	5.9	40.7	70.1	87.2	94.5	97.4	98.6	99.3	99.6	99.8
Letters	3.1	6	41.1	70.6	87.6	94.7	97.5	98.7	99.4	99.7	99.8
Cards	2.8	8.4	51.5	81.2	91.2	95.8	97.6	99.4	99.7	99.8	99.8
Flats	3.9	3.4	23.2	47.6	70.1	83.9	90.8	94.8	97.3	98.5	99.1
Parcels/IPPS	3.4	8	40.9	62.8	80.7	90.2	94.8	96	96.9	98	98.2
All First-class Combined	2.9	9.3	49.9	75.2	88.8	94.8	97.4	98.5	99.1	99.5	99.6
Letters	2.9	8.6	49.9	75.7	89.5	95.3	97.7	98.7	99.3	99.6	99.7
Cards	2.2	31.1	76.6	90.4	94.8	97.4	98.4	99	99.3	99.4	99.5
Flats	3.3	10.7	43.5	66.1	81.2	89.5	93.8	96.1	97.7	98.6	99
Parcels/IPPS	3.5	7.5	36.6	60.7	76.8	86.6	92.2	94.9	96.9	98.1	98.7
All Package Services	4.7	5.3	18.4	32.9	53	71	82.9	89.4	93.5	95.4	96.6
Bound Printed Matter	4.6	6.2	20.4	34.6	54.8	70.4	81.1	89.4	94.9	97.5	97.8
Media Mail	4.8	4.1	16.4	30.9	51.5	69.9	82.5	89.1	93.3	95.4	96.6
Library	3.8	15.7	41	57	70.9	81.8	89.3	92.6	93.4	95	97

**NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 5**  
**INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR**  
**STAMP AND METER MAIL**  
**QUARTER 2 FY 2015**

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	46.8	1.8	53.2	2.9
FIRST-CLASS PRESORT/AUTO	21.3	2	78.7	3.4
ALL FIRST-CLASS MAIL	37	1.8	63	3.1
BOUND PRINTED MATTER	9.8	2.3	90.2	4.7
MEDIA MAIL	7	2.1	93	4.9
LIBRARY MAIL	20	2.4	80	4.1

**NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 6  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
STAMPED MAIL  
QUARTER 2 FY 2015**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----		EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	91	80		91	72
EASTERN AREA	96	87		96	86
WESTERN AREA	96	82		96	86
PACIFIC AREA	93	82		93	78
SOUTHWEST AREA	95	80		95	79
GREAT LAKES	95	84		95	87
CAPITAL METRO	95	81		95	83
NATIONAL	95	82		95	82

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 7  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
METERED MAIL  
QUARTER 2 FY 2015**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----		EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	75	49		75	45
EASTERN AREA	82	60		83	61
WESTERN AREA	87	59		87	61
PACIFIC AREA	78	54		78	55
SOUTHWEST AREA	82	53		82	52
GREAT LAKES	81	57		80	56
CAPITAL METRO	80	59		80	57
NATIONAL	81	56		81	56

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 8  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
STAMPED AND METERED MAIL  
QUARTER 2 FY 2015**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	83	64		82	59
EASTERN AREA	89	74		90	76
WESTERN AREA	92	71		92	74
PACIFIC AREA	85	68		85	66
SOUTHWEST AREA	89	68		89	66
GREAT LAKES	89	72		89	75
CAPITAL METRO	88	70		88	70
NATIONAL	88	70		88	70

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 9  
FIRST-CLASS PRESORT SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
METERED MAIL  
QUARTER 2 FY 2015**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----		EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	64	37		64	44
EASTERN AREA	75	56		77	58
WESTERN AREA	87	54		86	58
PACIFIC AREA	78	58		79	56
SOUTHWEST AREA	81	55		81	50
GREAT LAKES	73	50		73	50
CAPITAL METRO	67	57		65	53
NATIONAL	76	53		76	53

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**