

USPS Preliminary Financial Information (Unaudited)

January 2015

(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:					
Mail and Services Revenue*	\$5,844	\$5,643	\$5,732	3.6%	2.0%
Government Appropriations	12	13	8	-7.7%	50.0%
Total Operating Revenue	\$5,856	\$5,656	\$5,740	3.5%	2.0%
Operating Expenses:					
Personnel Compensation and Benefits	\$4,219	\$4,384	\$4,151	-3.8%	1.6%
Workers Compensation Cash (b)	119	114	115	4.4%	3.5%
Transportation	550	572	546	-3.8%	0.7%
Supplies and Services	231	244	214	-5.3%	7.9%
Other Expenses**	542	587	592	-7.7%	-8.4%
Total Controllable Operating Expenses	\$5,661	\$5,901	\$5,618	-4.1%	0.8%
Controllable Operating Income (Loss)	\$195	(\$245)	\$122		
PSRHBFB Expenses	\$475	\$475	\$475	0.0%	0.0%
Workers Compensation (a)	1,077	77	659	NMF	63.4%
Net Operating Income (Loss)	(\$1,357)	(\$797)	(\$1,012)		
Interest Income	\$2	\$2	\$2	0.0%	0.0%
Interest Expense	\$16	\$16	\$16	0.0%	0.0%
Net Income (Loss)	(\$1,371)	(\$811)	(\$1,026)		

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
Mail and Services Revenue*	\$24,559	\$24,320	\$23,700	1.0%	3.6%
Government Appropriations	58	53	35	9.4%	65.7%
Total Operating Revenue	\$24,617	\$24,373	\$23,735	1.0%	3.7%
Personnel Compensation and Benefits	\$17,398	\$17,720	\$16,980	-1.8%	2.5%
Workers Compensation Cash (b)	486	453	439	7.3%	10.7%
Transportation	2,348	2,345	2,325	0.1%	1.0%
Supplies and Services	902	946	830	-4.7%	8.7%
Other Expenses**	2,158	2,316	2,249	-6.8%	-4.0%
Total Controllable Operating Expenses	\$23,292	\$23,780	\$22,823	-2.1%	2.1%
Controllable Operating Income (Loss)	\$1,325	\$593	\$912		
PSRHBFB Expenses	\$1,900	\$1,900	\$1,900	0.0%	0.0%
Workers Compensation (a)	1,496	308	336	NMF	NMF
Net Operating Income (Loss)	(\$2,071)	(\$1,615)	(\$1,324)		
Interest Income	\$8	\$8	\$8	0.0%	0.0%
Interest Expense	\$62	\$63	\$64	-1.6%	-3.1%
Net Income (Loss)	(\$2,125)	(\$1,670)	(\$1,380)		

Other Operating Statistics:					
Mail Volume: (Millions)					
Total Mail (excludes all Int'l)**	12,523	12,202	12,701	2.6%	-1.4%
Total Shipping & Package Services**	378	386	358	-2.1%	5.6%
International Total**	72	70	74	2.9%	-2.7%
Total Mail, Shipping & Package Services**	12,972	12,658	13,133	2.5%	-1.2%
Total Workhours (Millions)	93	93	93	0.0%	0.0%
Total Career Employees					
Total Non-Career Employees					

Total Mail (excludes all Int'l)**	53,619	52,200	53,345	2.7%	0.5%
Total Shipping & Package Services**	1,633	1,616	1,471	1.1%	11.0%
International Total**	343	307	346	11.7%	-0.9%
Total Mail, Shipping & Package Services**	55,595	54,123	55,161	2.7%	0.8%
Total Workhours (Millions)	386	383	380	0.8%	1.6%
Total Career Employees	490,760		487,637		0.6%
Total Non-Career Employees	129,717		127,785		1.5%

*January 2015 has same number delivery days compared to January 2014.

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(b) This amount includes estimated cash outlays including administrative fee.

NMF=Not Meaningful Figure, percentages +/- 200% or greater or division by zero

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents preliminary financial information for the current month required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Results derived from reclassified products based on Postal Service Revenue Pieces and Weights Reports)

January 2015

(Thousands)

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Mailing Services:						
<i>First Class (excludes all parcels and Int'l): (Note 4)</i>						
Volume***	5,728,547	5,648,348	1.4%	22,407,429	22,516,528	-0.5%
Revenue	\$2,558,936	\$2,424,798	5.5%	\$10,127,707	\$9,726,075	4.1%
<i>Standard Mail (excludes all parcels and Int'l):</i>						
Volume***	6,290,434	6,504,345	-3.3%	29,057,724	28,497,738	2.0%
Revenue	\$1,380,828	\$1,376,633	0.3%	\$6,359,686	\$6,004,422	5.9%
<i>Periodicals:</i>						
Volume***	478,768	515,021	-7.0%	1,968,989	2,079,337	-5.3%
Revenue	\$124,370	\$128,500	-3.2%	\$537,963	\$537,639	0.1%
Total Mail (Note 1)						
Volume***	12,522,822	12,701,327	-1.4%	53,619,073	53,345,011	0.5%
Revenue	\$4,316,552	\$4,175,742	3.4%	\$17,748,109	\$17,243,639	2.9%
<i>Package Services (ex. Inbound Intl. Surface Parcel Post <at UPU Rates> & select Standard Post):</i>						
Volume***	48,775	51,459	-5.2%	206,641	203,730	1.4%
Revenue	\$73,934	\$81,345	-9.1%	\$293,238	\$293,190	0.0%
Total Shipping & Package Services (Note 2)						
Volume***	377,546	358,078	5.4%	1,633,254	1,470,671	11.1%
Revenue	\$1,305,813	\$1,297,134	0.7%	\$5,781,095	\$5,358,625	7.9%
International Total						
Volume***	71,777	74,093	-3.1%	342,934	345,531	-0.8%
Revenue	\$235,825	\$247,532	-4.7%	\$1,096,084	\$1,118,220	-2.0%
Total Mail, Shipping & Package Services						
Volume***	12,972,145	13,133,498	-1.2%	55,595,261	55,161,212	0.8%
Revenue (Note 3)	\$5,858,189	\$5,720,406	2.4%	\$24,625,288	\$23,720,484	3.8%

***The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

Note 1: Includes Total Market Dominant Services, Other Market Dominant Revenue and excludes all International.

Note 2: Includes Total Competitive Services, Other Competitive Revenue and excludes all International.

Note 3: Revenue on this report includes investment and interest income. The differences in SPLY revenues between Page 2 and Page 1 are due to additional statistical data available at each quarter-end.

Note 4: Actual Vs. SPLY for revenue and volume may not be comparable due to a large PIHOP adjustment that occurred in Jan-14 related to a price increase.

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USPS Preliminary Expenses (Unaudited)

January 2015

(\$ Millions)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:					
Salaries & Benefits*					
City Delivery	\$1,434	\$1,478	\$1,417	-3.0%	1.2%
Mail Processing	722	717	705	0.7%	2.4%
Operations - Customer Service	497	493	479	0.8%	3.8%
Rural Delivery	544	561	530	-3.0%	2.6%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	753	858	762	-12.2%	-1.2%
Total Salaries & Benefits	\$3,950	\$4,107	\$3,893	-3.8%	1.5%
Other Personnel Related Expenses					
Retiree Health Benefits Current Premiums	\$260	\$266	\$248	-2.3%	4.8%
Workers Compensation Cash (b)	119	114	115	4.4%	3.5%
All Other Personnel Related Expenses**	8	12	10	-33.3%	-20.0%
Total Other Personnel Related Expenses	\$387	\$392	\$373	-1.3%	3.8%
Controllable Personnel Compensation and Benefits	\$4,337	\$4,499	\$4,266	-3.6%	1.7%
PSRHBF Expenses	\$475	\$475	\$475	0.0%	0.0%
Workers' Compensation (a)	1,077	77	659	NMF	63.4%
Total Personnel Compensation and Benefits	\$5,889	\$5,051	\$5,400	16.6%	9.1%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
	\$5,854	\$5,948	\$5,684	-1.6%	3.0%
	2,963	3,012	2,904	-1.6%	2.0%
	1,990	2,026	1,933	-1.8%	2.9%
	2,250	2,255	2,150	-0.2%	4.7%
	3,288	3,385	3,286	-2.9%	0.1%
	\$16,345	\$16,626	\$15,957	-1.7%	2.4%
	\$1,019	\$1,049	\$975	-2.9%	4.5%
	486	453	439	7.3%	10.7%
	34	45	48	-24.4%	-29.2%
	\$1,539	\$1,547	\$1,462	-0.5%	5.3%
	\$17,884	\$18,173	\$17,419	-1.6%	2.7%
	\$1,900	\$1,900	\$1,900	0.0%	0.0%
	1,496	308	336	NMF	NMF
	\$21,280	\$20,381	\$19,655	4.4%	8.3%

Non-Personnel Expenses:					
Transportation	\$550	\$572	\$546	-3.8%	0.7%
Supplies and Services	231	244	214	-5.3%	7.9%
Depreciation and Amortization	130	156	157	-16.7%	-17.2%
Rent	85	84	81	1.2%	4.9%
Utilities and Heating Fuel	56	56	58	0.0%	-3.4%
Vehicle Maintenance Service	80	92	92	-13.0%	-13.0%
Information Technology	58	65	63	-10.8%	-7.9%
Rural Carrier Equipment Maintenance Allowance	44	42	45	4.8%	-2.2%
Other**	90	91	97	-1.1%	-7.2%
Total Non-Personnel Expenses	\$1,324	\$1,402	\$1,353	-5.6%	-2.1%

	\$2,348	\$2,345	\$2,325	0.1%	1.0%
	902	946	830	-4.7%	8.7%
	572	613	620	-6.7%	-7.7%
	343	339	336	1.2%	2.1%
	204	205	197	-0.5%	3.6%
	349	375	363	-6.9%	-3.9%
	170	204	166	-16.7%	2.4%
	187	194	186	-3.6%	0.5%
	333	386	381	-13.7%	-12.6%
	\$5,408	\$5,607	\$5,404	-3.5%	0.1%

Total Operating Expenses	\$7,213	\$6,453	\$6,753	11.8%	6.8%
Interest Expense	16	16	16	0.0%	0.0%
Total Expenses	\$7,229	\$6,469	\$6,769	11.7%	6.8%

	\$26,688	\$25,988	\$25,059	2.7%	6.5%
	62	63	64	-1.6%	-3.1%
	\$26,750	\$26,051	\$25,123	2.7%	6.5%

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USPS Preliminary Workhours (Unaudited)

January 2015

(Thousands)

	Current Period				
	Actual	Plan	SPLY	% Plan	% SPLY
Workhours*					
City Delivery	33,649	33,968	33,350	-0.9%	0.9%
Mail Processing	17,143	16,740	17,120	2.4%	0.1%
Customer Services	12,059	11,506	11,572	4.8%	4.2%
Rural Delivery	15,089	14,940	14,765	1.0%	2.2%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	15,181	15,612	16,307	-2.8%	-6.9%
Total Workhours	93,121	92,766	93,114	0.4%	0.0%

	Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY
City Delivery	139,832	137,865	135,172	1.4%	3.4%
Mail Processing	72,834	72,391	72,631	0.6%	0.3%
Customer Services	48,458	48,078	47,305	0.8%	2.4%
Rural Delivery	62,107	61,637	59,877	0.8%	3.7%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration**	63,189	63,092	65,003	0.2%	-2.8%
Total Workhours	386,420	383,063	379,988	0.9%	1.7%

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