

BEFORE THE  
POSTAL RATE COMMISSION  
WASHINGTON, D.C. 20268-0001

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POSTAL RATE COMMISSION  
OFFICE OF THE SECRETARY

COMPLAINT ON POST E.C.S.

Docket No. C99-1

**UNITED STATES POSTAL SERVICE  
RESPONSES TO UNITED PARCEL SERVICE  
INTERROGATORIES UPS/USPS-3(B-C), 4, 11, 15-17, 27-28, 30-31, 43  
46(A), 47(A-E) AND 49  
(August 20, 1999)**

In accordance with P.O. Ruling No. C99-1/9 and the discussion of the participants at the prehearing conference held on August 10, 1999, the United States Postal Service hereby provides compelled responses to the following interrogatories of United Parcel Service: UPS/USPS—3(b-c), 4, 15-17, 27-28, 30-31, and 43. A response to interrogatory UPS/USPS—3(a) was filed on July 20. The Postal Service requested that it be permitted to file the response to interrogatory UPS/USPS-2 under protective conditions proposed by the Postal Service in this docket. Tr. 1/16-17. UPS opposed this request, Tr. 1/18-19, and this issue remains outstanding. The Presiding Officer took under advisement matters relating to interrogatory UPS/USPS-44. Tr. 1/26-27. In addition, the Presiding Officer requested that UPS file an amendment to interrogatory UPS/USPS-41. Tr. 1/39. UPS withdrew interrogatory UPS/USPS-20(a) without prejudice. Tr. 1/20.

In the United States Postal Service Answer in Opposition to Motion of United Parcel Service to Compel United States Postal Service to Answer Interrogatories UPS/USPS—46(A), 47-49, filed on August 13, the Postal Service stated that it would provide responses to interrogatories UPS/USPS—46(a), 47(a-e), and 49; accordingly,

responses to these interrogatories are provided as well. The Postal Service filed responses to interrogatory UPS/USPS-46(b-c) on July 29. Objections to interrogatories 47(f) and 48 are the subject of a pending motion by UPS, to which the Postal Service has filed an answer in opposition.

The Postal Service is also filing a response to interrogatory UPS/USPS-11. As indicated in the Postal Service's Answer in Opposition to this interrogatory, it appears that there is no further controversy regarding this interrogatory.

In providing these responses, the Postal Service does not intend to waive its position that the Postal Service's Motion to Dismiss this proceeding should have been granted. The undersigned counsel has sent a copy of this document to counsel for UPS via facsimile transmission.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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August 20, 1999

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UPS/USPS-3. Of the total number of PostECS transactions that have taken place to date, what proportion involved:

- (a) both a sender located in the United States and a recipient located in the United States;
- (b) a sender located in the United States and a recipient not located in the United States;
- (c) a sender not located in the United States and a recipient located in the United States?

RESPONSE:

A response to subpart 3(a) was filed on July 20, 1999.

The Postal Service neither has information responsive to this request, nor does the Postal Service have the ability to compile such data. For the reason, see response to UPS/USPS-3(a); see also response to UPS/USPS-46(b-c) (filed July 29, 1999).

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UPS/USPS-4.

- (a) Provide the number of Post ECS transactions where the sender was located in the United States and the message was left for the recipient to retrieve on a server located in the United States.
- (b) Provide the number of PostECS transactions where the sender was located in the United States and the message was left for the recipient to retrieve on a server located outside the United States.
- (c) Provide the number of PostECS transactions where the sender was located outside the United States and the message was left for the recipient to retrieve on a server located in the United States.
- (d) Provide the number of PostECS transactions where the sender was located outside the United States and the message was left for the recipient to retrieve on a server located outside the United States.

RESPONSE:

The Postal Service neither possesses information responsive to this request, nor does the Postal Service have the ability to compile such data. For the reason, see response to UPS/USPS-3(a); see also response to UPS/USPS-46(b-c) (filed July 29, 1999).

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UPS/USPS-11. Provide all contracts or agreements for Post ECS concluded with customers (the names of customers need not be provided.)

RESPONSE:

All test participation agreements are the same. The Postal Service provided the terms and conditions of test participation in the response to question 4(b) of Order No. 1229; the remaining documents responsive to this request, which include an application form and price list (with price terms redacted, as indicated in UPS's Motion to Compel this interrogatory), are attached. (Volume breaks in the price structure are also redacted.)



### Post E.C.S. Service Test Participant Application

This application by (Participant) is for participation in the test of Post E.C.S. services. The International Postal Corporation (IPC) in conjunction with Canada Post, La Poste, and United States Postal Service (USPS) is undertaking a pilot test of the Post E.C.S. global electronic document delivery service to evaluate the effectiveness and capabilities of the service. The service is provided for the limited purposes of this test and participation for each authorized end user will be in accordance with the license and services agreement. By participating in this test, and signing this application, Participants agree to be bound by the terms of agreement.

The USPS make no warranties, nor assumes liability for Post E.C.S. transactions during the Pilot Test period. The USPS reserves the right to terminate the market test at any time, or to extend it. The Postal Service makes no warranties or guarantees that Post E.C.S. will continued to be offered after the pilot test ends. In addition to the terms and conditions provided in the license and service agreement, the following apply:

**Post E.C.S. Test Participant:**

Test participants agree to inform all Users of the terms and conditions of the license agreement, and to limit use to the authorized number of users. Test participants agree to participate in market research conducted by the USPS during the course of the test. Further, the Participant agrees to report any service or other problem relating to the service so that the USPS may make necessary improvements to the services prior to offering on a wide scale basis. A charge will be assessed for each transmission made using Post E.C.S.. The Participant and/or Participant company agrees to participate in this test, and agrees to be responsible for payment of all applicable charges. Test participants agree to pay the fees set for the test in the Test Pricing Guide. Post E.C.S. offers a 30 day free trial period for participants.

**United States Postal Service:**

The USPS is responsible to support the Post E.C.S. test in accordance with the terms and conditions of the attached license agreement. The USPS is responsible to deliver all Post E.C.S. messages in accordance with the terms of service. In the event the USPS does not deliver a Post E.C.S. message in accordance with the terms of service, the USPS will, upon being informed of the problem, refund the fee associated with each transaction and attempt to resend the message at no cost to the User or Participant.

Subject to the terms and conditions of the attached licensing and services agreement, this test is intended to conclude in December, 1999. I acknowledge that I have read and understand the above, and that I am authorized to sign this agreement on behalf of the Participant and/or Participant company.

\_\_\_\_\_  
Authorized Signature & Date

\_\_\_\_\_  
Name & Title (Type or Print)

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Address (City, State, ZIP)

\_\_\_\_\_  
Email Address

\_\_\_\_\_  
Phone Number

\_\_\_\_\_  
Fax Number

Restricted





### Post E.C.S. Account Request Information

Number of accounts requested: \_\_\_\_\_  
(Please provide first name, initial, last name, phone number and email address for each account requested on the attached Post E.C.S. Member Account Information sheet.)

#### Required Information:

Please complete the following with the name and contact information for the person who will serve as the primary contact representative for participation in this test at your organization.

Organization Administrator Name \_\_\_\_\_

Address (City, State, ZIP) \_\_\_\_\_

Email Address \_\_\_\_\_ Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

#### **BILLING PURPOSES ONLY - REQUIRED INFORMATION**

Billing Contact \_\_\_\_\_ Tax ID Number (Required) \_\_\_\_\_

Billing Address (City, State, ZIP) \_\_\_\_\_

Email Address \_\_\_\_\_ Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

#### **FOR INTERNAL USE ONLY**

Customer Account Information \_\_\_\_\_

Date Received \_\_\_\_\_

Date Processed \_\_\_\_\_

Restricted



United States Postal Service  
**Post E.C.S. Member Account Information**

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

Name (First, MI, Last)		Physical Address
Email Address	Telephone Number	

*Please make copies of this sheet if needed.*

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UPS/USPS-15. Have any Postal Service customers substituted the use of PostECS for the use of any hardcopy mail services? If so, provide all data or other information (other than the names of customers) concerning such situations.

RESPONSE:

The Postal Service has no quantitative information responsive to this request. The Postal Service was advised orally by one customer that in lieu of sending an advertising message via traditional media (which may have included mail), PostECS was used. Attachment 1 describes this customer's experience. Besides this customer, the Postal Service has identified only one other customer who may have substituted the use of PostECS for hardcopy mail services. Attachment 2 contains a pertinent customer interview summary regarding this possible switch. Due to ambiguity in the summary, it cannot be determined with certainty whether this customer's behavior conforms to that described in the question. As permitted by P.O. Ruling No. C99-1/9, customer identifiers are redacted.

**Post E.C.S.**

[REDACTED]  
[REDACTED] association representing more than 2,900 organizations, was seeking assistance from [REDACTED] in redesigning their website and looking for creative new ways to attract members to the site.

[REDACTED] began researching options to help [REDACTED] market the website to its members. She required a solution that was internet based, secure, traceable, and accessible by all [REDACTED] members. In addition, they were interested in the opportunity to take advantage of emerging technology.

While attending [REDACTED] Conference [REDACTED] met Brent Lever, Sales Specialist with the Postal Service's Tactical Marketing and Sales Group. Brent told [REDACTED] about Post E.C.S., the Postal Service's electronic document delivery service in pilot test, which turned out to be just the solution [REDACTED] was looking for.

Post E.C.S., a secure, electronic document delivery and management service, provided [REDACTED] with a unique medium for delivering [REDACTED]. The service offered an excellent internet based alternative. With transmission came security, universality, and the ability to track who received the document. Not only could Post E.C.S. fulfill [REDACTED] needs, but [REDACTED] could use Post E.C.S. as a tool for other potential clients as well.

Brent and the USPS team worked with [REDACTED] to conduct a series of tests of Post ECS. [REDACTED] designed a full page ad in pdf (portable document) format, informing [REDACTED] members of the new website and providing a hotlink within the document to the website itself. There were no additional costs and it took less than an hour to import the email addresses directly from a database into the system and attach the ad piece. Post E.C.S. saved valuable time and money.

Another feature that made the system attractive is that the United States Postal Service name appears in the subject line of the email notification to the recipient. The recipients are more likely to open an email that comes from the Postal Service, separating it from the other distracting spam that people receive daily.

The test was a great success! They sent the Post E.C.S. package to nearly [REDACTED] people and found it generated a 48% response rate, much higher than the industry standard. With Post E.C.S.' premium tracking ability [REDACTED] was able to see exactly how many recipients opened the document. This feature along with its' security and ease of use, make Post E.C.S. a unique and powerful tool for internet document delivery.

Company/Contact	Customer Usage History	Product and Pricing Feedback	Feedback on Future Enhancements and Additional Comments
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
[REDACTED]	<ul style="list-style-type: none"> <li>Used Post E.C.S. once and was satisfied with service.</li> <li>Used Post E.C.S. to exchange confidential business development information with business partners (generally partners were of large companies) and did not want to fax or send via e-mail because they were unsecured channels.</li> <li>Had been using overnight delivery.</li> </ul>	<ul style="list-style-type: none"> <li>Due to company's upgrade in e-mail service where message is digitally signed with a private and public key, he now has no need for Post E.C.S.</li> <li>Can get the same level of security as Post E.C.S. but directly in e-mail.</li> </ul>	<ul style="list-style-type: none"> <li>Still interested in Post E.C.S. - perhaps will have a different need in the future.</li> </ul>
[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

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UPS/USPS-16. Has the volume of Express Mail, Priority Mail, or any other postal service used by a particular Postal Service customer declined after that customer began to use PostECS? If so, provide all data or other information (other than the names of customers) concerning such situations.

RESPONSE:

The Postal Service has no information responsive to this request. It does not collect or track this information.

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UPS/USPS-17. For every PostECS customer, provide separately the volume of Express Mail, of Priority Mail, or any other type of mail, and of Post ECS transactions (a) for the one year period before the customer began using PostECS service, and (b) separately, for the period since the customer started using PostECS (There is no need to identify customers).

RESPONSE:

The Postal Service has no information responsive to this request. It does not track or collect the requested data.

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UPS/USPS-27. Describe exactly how a message or document sent to a foreign addressee by a Post E.C.S. user licensed by the Postal Service is transmitted from the user to the addressee.

RESPONSE:

The interrogatory does not define the term "foreign addressee." This could be subject to multiple interpretations. For example, it could refer to a recipient physically located in another country; a recipient who maintains a web account with a network provider in a foreign country, but is physically present in another country or in the United States; or perhaps a noncitizen or nonresident of the United States. Nonetheless, for purposes of the response to this interrogatory, the Postal Service assumes the question is intended to ask about a how a Post E.C.S. message or document is retrieved by a recipient physically located in a foreign country.

In this instance, when a licensed USPS Post E.C.S. test participant wishes to send a message or document to the recipient, the sender (who, incidentally, can be located anywhere in the world) accesses Post E.C.S. through Post E.C.S. software provided by the Postal Service, or through the Internet. The sender addresses the Post E.C.S. message to the recipient's e-mail address and attaches a document to the message. The message, along with any accompanying document, is conveyed electronically from the sender, wherever he or she may be located, to the Postal Service's server, which is located in the United States. Upon receipt of the sender's message or document, the Postal Service server sends an e-mail message to the recipient advising of Post E.C.S. transmission intended for the recipient from the sender and advising of the

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procedure for retrieving the message and/or document. The e-mail message from the Postal Service directs the recipient to enter a specified web address, identified in the e-mail message from the Postal Service, into a web browser. Assuming the recipient reads the e-mail message and follows the instructions contained therein, the recipient is able to access the message, and view, print, and/or save any accompanying document as a file onto his or her hard drive or floppy diskette.



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UPS/USPS-28. What is the location of the server from which a Post E.C.S. message or document is retrieved by the addressee in the case of a Post E.C.S. message or document sent to a foreign addressee by a Post E.C.S. user licensed by the Postal Service?

RESPONSE:

Again, this interrogatory does not define the term "foreign addressee."

Nevertheless, messages and/or documents sent by USPS test participants are sent to a USPS server located in the United States, regardless of how a "foreign addressee" is defined. Such messages and/or documents are then retrieved by recipients anywhere in the world with access to the Internet.

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UPS/USPS-30. In the Postal Service's view, when is a Post E.C.S. message or document "delivered" to the addressee:

- (a) When the message or document is on the server from which the addressee may retrieve the document?
- (b) When the addressee's equipment receives notification that the message or document may be retrieved by the addressee?
- (c) When the addressee actually attempts to retrieve or retrieves the message or document?
- (d) When the addressee opens the document?
- (e) Or at some other time? If at some other time, specify when, in the Postal Service's view, the message or document is delivered.

RESPONSE:

The concept of "delivery" of a Post E.C.S. message or document should not be confused with the concept of delivery of a hardcopy mail service, as electronic messages and/or documents have characteristics that are fundamentally different from those of hardcopy physical documents. Nonetheless, from the perspective of the sender and recipient, it appears reasonable to believe that a Post E.C.S. message or document is delivered when the document is successfully released to the recipient.

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UPS/USPS-31.

- (a) How many Post E.C.S. messages or documents sent by a Post E.C.S. user licensed by the Postal Service have been sent to a server or servers located outside the United States?
- (b) How many Post E.C.S. message or documents sent by a Post E.C.S. user licensed by the Postal Service have been sent to a server or servers located in the United States?

RESPONSE:

(a) – (b): The Postal Service does not know, nor, from a technical standpoint, can it know, with any degree of certainty, the geographic locations of the servers to which a Post E.C.S. message or document ultimately may be routed before it is retrieved by a recipient. Thus the Postal Service does not possess the requested information.

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UPS/USPS-43.

(a) When does the sender of a Post E.C.S. message or document become obligated to make payment to the Postal Service in the case of a Post ECS transaction?

(b) Is the sender of a Post ECS message or document obligated to make payment to the Postal Service for a Post ECS transaction when the message or document is lodged on the server from which the recipient picks up the message, whether or not the recipient picks up the message?

RESPONSE:

(a) A sender is charged for a Post E.C.S. transaction when the message and/or document is available for retrieval by the recipient on the USPS server.

(b) Yes.

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UPS/USPS-46.

- (a) Describe what makes a PostECS transaction an "international," as opposed to a "domestic," transaction, and state all bases for distinguishing a domestic PostECS transaction from an international one.
- (b) May PostECS be used to send a message or a document from a sender located in the United States to a recipient located in the United States?
- (c) Have there been any PostECS transactions in which a message or a document was sent from a sender located in the United States to a recipient located in the United States?

RESPONSE:

(a) Post E.C.S. is an internet-based, global service. It operates without regard to country borders. Post E.C.S. messages may be sent and retrieved by users wherever in the world they may happen to be physically present, without regard to their citizenship, domicile, or residence, without regard to where servers are located, without regard to where e-mail accounts are administered, and without regard to where the Postal Service stores the document to be retrieved by the recipient. The Postal Service therefore submits that all transactions are "international" in nature, as every transaction can be sent from, and retrieved by, users anywhere they may happen to be.

(b-c) response filed July 29, 1999.

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UPS/USPS-47. For purposes of this question, the terms "Postal Service server" and Postal Service's server" refer to a server owned or operated by or on behalf of the Postal Service, and the term "foreign top level domain" means a top level domain other than .com, .gov, .org, .net, .edu, .us, and .mil.

- (a) Please confirm that when a PostECS user licensed by the Postal Service who has an e-mail address that does not contain a foreign top level domain name sends a message or a document to a recipient with an e-mail address that does not contain a foreign top level domain name, the Postal Service server from which the recipient retrieves the message or document will be located in the United States. If you do not confirm, please explain why.
- (b) Please confirm that whenever a message or document is sent by a PostECS user licensed by the Postal Service to an e-mail address that does not contain a foreign top level domain name, the destination Postal Service server from which the recipient retrieves the message will be located in the United States. If you do not confirm, please explain why.
- (c) Please confirm that whenever a message or document is sent by a PostECS user licensed by the Postal Service, the Postal Service server to which the sender sends the document is located in the United States. If you do not confirm, please explain why.
- (d) Please confirm that whenever a message or document is sent by a PostECS user licensed by the Postal Service who has an e-mail address that does not contain a foreign top level domain name, the message or document does not go to a server owned or operated by or on behalf of a foreign postal administration but rather goes to the Postal Service's server. If you do not confirm, please explain why.
- (e) Please confirm that whenever a message or document is sent by a PostECS user licensed by the Postal Service, the message or document does not go to a server owned or operated by or on behalf of a foreign postal administration but rather goes to the Postal Service's server.
- (f) Is the Postal Service able, electronically or otherwise, to identify PostECS messages and documents addressed from a sender with an e-mail address that does not contain a foreign top level domain name to a recipient whose e-mail address does not contain a foreign top level domain name? If so, state the number of such PostECS transactions and the proportion of all PostECS transaction which they represent.

RESPONSE:

(a-e) The Postal Service does not understand why this interrogatory defines "foreign top level domains" in this manner. This definition is meaningless, as top level domains (TLDs) such as ".com", ".net", and ".org" are global TLDs. Indeed,

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registration with Network Solutions of Herndon, Virginia, is not even required for registration of a ".com", ".org", and ".net" TLD; such TLDs can now be registered with multiple firms, including an Australian firm that is a subsidiary of Melbourne IT. Furthermore, according to Network Solutions' "idnames" service, many country code TLDs (ccTLDs) do not have physical presence requirements; hence, for these ccTLDs, a registrant may maintain a physical presence or a server anywhere in the world. The attached documents explain this in greater detail.

Be that as it may, the Postal Service's Post E.C.S. service does not in any manner "route" messages sent by USPS test participants to other postal administrations or elsewhere; rather, all messages sent by USPS test participants, wherever they may be located, are sent to the USPS server in the United States for retrieval by the recipient anywhere in the world that he or she may be.

(f) Objection filed.

yourname.co.uk



## About International Web Addresses

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- » FAQs
- » Contact Us
  
- » Network Solutions

In today's global marketplace, businesses need to know about two kinds of Web Addresses:

**global domains** like *your name.com* or *your name.net* **country-code domains** like *your name.de* or *your name.fr*

The *.com*, *.net* and *.org* Web Addresses are called "global" domains because they are not affiliated with any country. Global domains are unrestricted--this means anyone from anywhere can register a *.com*, *.net* or *.org* Web Address. You can also register as many names as you wish, as long as you pay the fees.

Country-code domains (also called International Web Addresses) are country specific. Today there are 191 countries that accept registrations--each with very different registration requirements. Some country codes are restricted, and applicants must meet strict local presence, tax, or trademark guidelines in order to register. Other country-code domains are unrestricted (like *.com*) and allow anyone, from anywhere, to register in their domain on a first come, first served basis. Over 80 country codes follow this practice.



Trust the dot com people™ to handle all your Web Address needs worldwide



*your name.co.uk*

Growth in Web Addresses for business use is exploding worldwide! Over 3.4 million global domain names have already been registered. And trends indicate that growth overseas is even greater. In the 6 month period from August '98 to February '99, there were over 250,000 country-code registrations in the top 10 Internet markets alone!

Remember that in at least 80 country-code registries, there are no rules about who can register! This means ANYONE can register your company or brand name as a Web Address. Even with a *.com* or *.net* Web Address, your brand may be exposed in the world's top Internet markets.

Regaining the rights to a name registered by a competitor can be costly, time-consuming, and as some of the world's largest companies have learned, nearly impossible. Let Network Solutions help you preserve your valuable company, brand or product names as Web Addresses worldwide. Check out our [FAQs](#) for more detailed information.



[Contact Us](#)

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yourname.co.uk



## Frequently Asked Questions

- » Home
- » About International Web Addresses
- » Business Services
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1. What is the difference between a .com Web Address and an International Web Address? Is the .com Web Address affiliated with the United States?
2. Why should my business register an International Web Address if I already have a .com Web Address?
3. How much does an International Web Address cost?
4. Why does it cost more to register an International Web Address vs. a .com Web Address?
5. How long does it take to register an International Web Address?
6. What if I just want a single registration?
7. What if the country I want to register in is not shown on your Web site?
8. Do I need a Web site before I register a Web Address?
9. What will the end-users see when they type in my International Web Address?
10. What exactly does Network Solutions provide to businesses for the money you charge?
11. How do renewals work?
12. Can my ISP (Internet Service Provider) register International Web Addresses?
13. How do I find out if my name is available?
14. What is the .us domain? Can I register there?
15. What are the .cc, .to and .nu domains?



**Fact**  
 Nearly one million Web Addresses have already been registered in country domains

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**What is the difference between a .com Web Address and a International Web Address? Is the .com Web Address affiliated with the United States?**

The .com, .net and .org are called "global" domains because they are not affiliated with any country. Global domains are unrestricted--this means anyone from anywhere can register a .com, .net or .org Web Address. You can also register as many names as you wish, as long as you pay the fees.



your name.nz

Country-code domains (also called International Web Addresses) are country specific. Today there are 191 countries that accept registrations--each with very different registration requirements. Some country-codes are restricted, where applicants must meet strict local presence, tax, or trademark guidelines in order to register. Other country-code domains are unrestricted and allow anyone, from anywhere to register in their domain on a first come, first served basis. Over 80 country codes follow this practice.

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**Why should my business register an International Web Address if I already have .com Web Address?**

Even with a .com or .net Web Address, your brand may be exposed in more than 80 countries. Make sure you claim it first. With International Web Addresses you can prevent unauthorized use of your trademarks, brands, and licensed names as Web Addresses worldwide.

**Tip**  
You are prevent unauthorized use of your trademarks or brand names as domain names worldwide.

Multinational corporations and Web-based businesses are smart to register their domain names in countries where they plan to offer products and services. To date, nearly one million International Web Addresses have already been registered. In the 6 month period from August '98 to February '99, there were over 250,000 country-code registrations in the top 10 Internet markets alone!

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**How much does an International Web Address cost?**

Network Solutions, Inc. offers country-code registration packages to suit a wide variety of customer needs. Prices range from \$310 to \$500 per registration, depending on the package. For further information on offerings, visit our [Business Services](#).

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**Why does it cost more to register an International Web Address vs. a .com Web Address?**

Each of the 191 country-code registries have very different registration requirements. To ensure

compliance, Network Solutions maintains a comprehensive database that tracks technical, regulatory and pricing policies that vary among each of the 191 countries and change monthly.

Each client gets a dedicated account representative to manage the complex and time-consuming chores of application procedures, payment and renewal policies, setting up name hosting service for foreign NICs (Network Information Centers), etc. The value of our expertise is worth the time and the headache.  
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**How long does it take to register an International Web Address?**

Once we receive the required information, it generally takes no more than 48 hours to prepare and submit the application to the appropriate registry. Even with 191 registries, the majority of confirmations are received within 3-5 days after submission!  
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**What if I just want a single registration?**

Network Solutions can register a single International Web Address. For a list of available countries and request forms, [click here](#).  
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**What if the country I want to register in is not shown on your Web site?**

You can request any country when ordering our packages. If you only want one International Web Address, and the country is not shown on our Web site, you can contact us for information.  
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[Continued...](#)

[Home](#) | [About Int'l Web Addresses](#) | [Services](#) | [Search](#) | [Quote](#) | [FAQ](#) | [Contact Us](#)

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No reproduction allowed in any form, manual or electronic, without prior written consent.

yourname.co.uk



## Frequently Asked Questions - continued

- Ⓜ Home
- Ⓜ About International Web Addresses
- Ⓜ Business Services
- Ⓜ Worldwide Search
- Ⓜ Request a Quote
- Ⓜ FAQs
- Ⓜ Contact Us
  
- Ⓜ Network Solutions

### Do I need a Web site before I register a Web Address?

Except for a few countries, you do NOT need a Web site or an ISP to register a domain name in any country code. If your Web site isn't ready we automatically provide an "under construction" Web page for 2 years.

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### What will the end-users see when they type in my International Web Address?

Network Solutions can point the country-code domain to any IP address of your choice. For example, *yourname.de* could be automatically forwarded to *yourname.com*. Or we can provide a generic "under construction" Web page until you have a designated site.

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### What exactly does Network Solutions provide to businesses for the money you charge?

- Conduct worldwide search
- Register name(s)
- Advise on rules, requirements and documentation per registry.
- Set up primary and secondary name hosting in compliance with registry.
- Prepare and submit applications to each registry.
- Pay first and second year registry fees
- Web Forwarding to IP address or "under-construction" Web page for 2 years.

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### How do renewals work?

Network Solutions manages renewals for the first two years. There is no extra charge for this service. Even if the fee increases in the first two years, you are protected . . .because we are paying the bill. Our customers tell us this is one of our most valuable services. They don't have to worry about a domain name bill going unpaid or risk losing their Web Address. At the end of the two year period we will contact you to discuss renewal options.

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### Can my ISP (Internet Service Provider) register International Web Addresses?

Most ISPs can register *.com*, *.net* and *.org* Web Addresses, however the complexities of country-code registrations prevent many from offering this service.

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your name.com.mx



Fact

Nearly one million Web Addresses have already been registered in country domains.

technologies. For more information, see the [www.networksolutions.com](http://www.networksolutions.com) Web site.

Network Solutions is the world's leading registrar, with more than 5 million net registrations. Network Solutions registers the majority of Web addresses worldwide through various channels including almost 200 companies in its Premier program. Network Solutions has created value-added small business solutions through agreements with leading companies such as American Express (NYSE: AXP) and Microsoft (NASDAQ: MSFT). Through its Alliance Program, Network Solutions works closely with EarthLink (NASDAQ: ELNK), MindSpring Enterprises, Inc. (NASDAQ: MSPG), Interiant, Inc. (formerly Sage Networks, Inc.) (NASDAQ: INIT), ValueWeb (NASDAQ: ESPI) and Interland, Inc. Network Solutions also has entered into marketing agreements with companies including Yahoo! Inc. (NASDAQ: YHOO) and Netscape Communications Corporation.

For Network Solutions, Media: Christopher Clough, [chrisc@netsol.com](mailto:chrisc@netsol.com) (703) 742-4706, or Brian O'Shaughnessy, [brianos@netsol.com](mailto:brianos@netsol.com) (703) 326-6076  
Investor Relations: Sean McClorey, [smcclorey@netsol.com](mailto:smcclorey@netsol.com), (703) 326-6090.

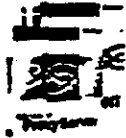
Statements in this announcement other than historical data and information constitute forward-looking statements that involve risks and uncertainties that could cause actual results to differ materially from those stated or implied by such forward-looking statements. The potential risks and uncertainties include, among others, uncertainty of Internet governance and regulation, increased competition in the domain name registration and directory services businesses, customer acceptance of new products and services offered by the company in addition to or as enhancements of its registration services, risks associated with the company's international business, uncertainty of future revenue and profitability and fluctuations in its quarterly operating results. More information about potential factors that could affect the company's business and financial results is included in the company's filings with the Securities and Exchange Commission, especially in the company's Registration Statement on Form S-3 filed on January 4, 1999, as amended, Annual Report on Form 10-K for the year ended December 31, 1998 and Quarterly Report on Form 10-Q for the period ended March 31, 1999.

# Welcome on the Olean Web

The France Telecom Group Internet Operator



The Internet Corporation for Assigned Names and Numbers (ICANN) announced today that it **has selected France Telecom**, via its subsidiary **Oléane**, as one of five test registrars for **.com, .net and .org** domain names. France Telecom is the only worldwide telecommunications carrier selected for the testbed phase.



You want to build or reinforce your corporate network but also give your colleagues the best access to the Internet? Take advantage now of the Oléane - Microsoft offer!



Today's weather : storm warning or beautiful day ? This service will quickly inform you about the correct operation of our national and international backbones.



Remain connected while travelling abroad : Our Olean Roaming product allows remote access to the Internet from within 150 countries by dialing a local number. The cost of the call is thus particularly reduced. To know some more, contact our sales department.

Welcome to  
**Internet Names WorldWide**  
Leading the world in registration services

**General Information**



● [com.au](#)

**Internet Names WorldWide** is the largest domain name registrar in the Asia Pacific Region. It is the sole authority to register .com.au names (the Australian equivalent of .com). This is carried out by our Channel Partners of which there are over 350.

The exponential adoption of e-commerce in Australia combined with the efforts of **Internet Names Worldwide** has contributed to the .au domain space which is currently ranked as the third largest country code domain space in the world (after Germany and United Kingdom).

● [com.net.org](#)

**Internet Names WorldWide** is one of the 5 ICANN accredited registrars for registering .com, .net and .org names. Internet Names WorldWide was the first International Registrar to go live. Currently the web sites have been setup to service our Channel Partners.

© Internet Names WorldWide 1999  
Internet Names WorldWide (INWW) - a division of Melbourne IT



# ICANN

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## Testbed and Post-Testbed Registrars as of July 6, 1999

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### Companies Accredited as Testbed Participants:

- America Online (United States)
- CORE Council of Internet Registrars (global)
- France Telecom/Oleane (France)
- Melbourne IT (Australia)
- register.com (United States)

### Companies that have Qualified for Accreditation as Post-Testbed Registrars

- 9NetAvenue (United States)
- A+Net/ABACUS America, Inc. (United States)
- A Technology Company (Canada)
- Active ISP (Norway)
- Advanced Systems Consulting, Inc. (United States)
- Affinity Hosting, LLC (United States)
- Alabanza, Inc. (United States)
- Alldomains.com (United States)
- All West Communications (United States)
- American Domain Name Registry (United States)
- Animus Communications, Inc. (United States)
- AT&T (United States)
- CASDNS, Inc. (United States)
- Computer Data Networks (Kuwait)
- Concentric Network Corp. (United States)
- Domain Bank, Inc. (United States)
- Domain Direct (Canada)
- Domain Registration Services (United States)
- DomainRegistry.com (United States)
- EnetRegistry.com Corporation (United States)
- eNom, Inc. (United States)
- EPAG Enter-Price Multimedia AG (Germany)
- InfoAvenue (United States)
- InfoNetworks (United Kingdom/United States)
- InfoRamp (United States)
- InterAccess Company (United States)
- Interactive Telecom Network (United States)
- Interdomain (Spain)
- Internet Domain Registrars (Canada)
- interQ Incorporated (Japan)
- Marvin Enterprises, Inc./Global Knowledge Group (United States)
- MS Intergate (United States)
- The NameIt Corporation (United States)

- NameSecure.com (United States)
  - Name.Space Inc. (United States)
  - NetBenefit (United Kingdom)
  - NetNames (United Kingdom)
  - NetNation Communications, Inc. (Canada)
  - Nominalia (Spain)
  - Port Information System AB (Sweden)
  - PSI-Japan (Japan)
  - PSINet, Inc. (United States)
  - RCN (United States)
  - Research Institute for Computer Science, Inc. (Japan)
  - SiteName (Israel)
  - Telepartner AS (Denmark)
  - TierraNet Inc. (United States)
  - TotalWeb Solutions (United Kingdom)
  - Verio (United States)
  - Virtual Internet (United Kingdom)
  - WebTrends (United States)
  - World-Net (France)
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# ICANN

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## List of Businesses that have Qualified for Post-Testbed Registrar Accreditation as of July 6, 1999

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[Note: The following descriptions are reprinted as provided by each registrar.]

### **9 Net Avenue, Inc. (United States)**

[www.9netave.com](http://www.9netave.com)

9NetAvenue, Inc. is a proven leader in the web hosting industry supporting over 40,000 clients and with over 60,000 domain names registered. They offer many different packages to a wide range of companies helping them meet their web hosting, dedicated server, and e-commerce needs through state-of-the-art technologies and by providing 24-hour technical support.

Contact: Yuri Frid, VP of Sales and Development  
Tel: +1 (201) 902-9300

### **A+Net (United States)**

[www.aplus.net](http://www.aplus.net)

A+Net is a diversified Internet Service Provider. Services include connectivity, web hosting and e-commerce. A+Net is a division of ABACUS America, Inc. computer-, network- and database integrator since 1992. A+Net has all the necessary technical and financial resources to provide quality registrar services. A+Net is committed to providing quality services and customer satisfaction. A+Net will provide registrar services to its many customers as well as to any other ISP on non-competing and channel protection basis. For such ISPs A+Net will provide all the tools for completely automated provisioning and billing for the domain name registration.

Contact: Mr. Arthur Ekroos, VP Business Development  
Tel: +1 (619) 558-4932  
Fax: +1 (619) 453-2714  
Email: [art@abac.com](mailto:art@abac.com)

### **A Technology Company (Canada)**

[www.dotpower.com](http://www.dotpower.com)

A Technology Company, Inc. is preparing to launch a new and far-reaching domain name registrar business. Over the past two years, founder Jason Hendeles, with the support of a team of leading technicians, has developed an easy-to-use service to facilitate identification of individuals and companies on the Internet. ATC's advanced software, innovative web-based email system, coupled with an aggressive promotional strategy promises to break new ground in the reorganisation of the Internet.

Contact: Jason Hendeles, President  
Tel: +1 (416) 322-0400  
Fax: +1 (416) 322-7371  
Email: [jason@dotpower.com](mailto:jason@dotpower.com)

### **Active ISP (Norway)**

[www.activeisp.com](http://www.activeisp.com)

Active ISP is an established, Norwegian Internet company that provides Internet-related hosting services on an international level to small and medium-sized businesses. Active ISP has a daughter company named NewDomain Inc. - an international provider of assistance with the Domain Registration process that was launched on 24 March

1999 ([www.newdomain.com](http://www.newdomain.com)). A spectrum of digital services is offered in cooperation with partners on both a national and local level. In this concept, Active ISP provides products and services that can be standardized using automated ordering and delivery procedures - which can be marketed, sold and paid for digitally in a global market by way of local partners.

Contact: Rolf Larsen  
Tel: +47-2262-7300  
Email: [rolf@activeisp.com](mailto:rolf@activeisp.com)

**Advanced Systems Consulting, Inc. (United States)**

[www.advsys.com](http://www.advsys.com)

Advanced Systems Consulting, Inc. (ASCI) provides comprehensive information systems consulting services. ASCI specializes in network and security design and assessment services. Our solutions provide robust, reliable, scalable and secure information infrastructures. Our Internet, Intranet and Extranet solutions can be found in many Fortune 100 companies. ASCI enjoys partnership status with several leading technology providers, including Cisco, Sun Microsystems, Aventail and Microsoft.

Contact: Jeff Pierce, Executive Account Manager  
Telephone: +1 (609) 983-3888  
Email: [domains@advsys.com](mailto:domains@advsys.com)

**Affinity Hosting, LLC (United States)**

[www.affinity.net](http://www.affinity.net)

Affinity Hosting, LLC is a recognized leader in domain-based web hosting. Affinity offers state-of-the-art web hosting on Unix and NT platforms, including FrontPage, Cold Fusion, e-commerce, and database hosting. Affinity provides all clients with innovative web based account management systems.

Contact: Takeshi Kurt Eto, VP Marketing  
Tel: +1 (310) 354-2626  
Fax: +1 (310) 354-1592  
Email: [registrar@affinity.net](mailto:registrar@affinity.net)

**Alabanza, Inc. (United States)**

[www.alabanza.com](http://www.alabanza.com)

Alabanza, Inc., is a privately owned, full-service presence provider offering hosting solutions to virtual hosting companies, high volume sites and enterprise business applications. Alabanza was founded in the spring of 1995 and now serves and services tens of thousands of domains around the world from our Global Headquarters in Baltimore, Maryland as well as our regional offices in Ohio, China, and Mexico.

Contact: Monika Borgers  
Tel: +1 (410) 244-6593  
Fax: +1 (410) 864-0339  
Email: [mborgers@alabanza.com](mailto:mborgers@alabanza.com)

**All West Communications (United States)**

[www.allwest.net](http://www.allwest.net)

All West Communications was established in 1912 in Randolph, Utah. All West Communications has developed a total communications network offering dial tone, long distance, cable television, Internet access, and inbound call centers. All West Communications is proud to provide Internet access solutions in many of the host cities where the Utah 2002 Winter Games will be held.

Contact: Matthew Weller  
Email: [dominfo@AllWest.Net](mailto:dominfo@AllWest.Net)

Tel: +1 (435) 783-4361

**Alldomains.com (United States)**

[www.alldomains.com](http://www.alldomains.com)

Alldomains.com is the world leader in global domain name information and registration services, with an emphasis on serving the small and mid-sized business market. The company offers customers a full suite of Internet solutions, including domain name registration in com/net/org as well as country-code domains, web and email forwarding, dns hosting, web hosting, e commerce and other solutions.

Contact: Chris Bura, CEO

Tel: +1 (925)-685-9600

Fax: +1 (925)-685-9620

**American Domain Name Registry (United States)**

The American Domain Name Registry seeks to contribute to the growth and development of the Internet in innovative and creative ways. For example, during the initial phase of its development, the American Registry will attempt to develop an easier and more user-friendly approach for searching and registering domain names. But the hallmark of the American Registry will be its turnkey e-commerce package (e.g. Internet storefront) and technical support that will be offered to its registrants— during the second phase. Registrants will be able to open Internet storefronts without programming knowledge. This is the type of innovation and public service that the American Registry will strive to achieve. To implement these plans, the American Registry plans to raise working capital by listing itself on the New York Stock Exchange or NASDAQ in the near future.

Contact: Henry Tien

Tel: +1 (305) 667-9099

**Animus Communications, Inc. (United States)**

[www.animus.net](http://www.animus.net)

**AT&T (United States)**

[www.att.net](http://www.att.net)

"AT&T is excited to be among the first to join with ICANN to open the domain name registration process to the benefits of competition," said Kathleen Earley, vice president of AT&T Internet Services. AT&T currently assists its Electronic Commerce and IP Services customers with domain name registrations, and gaining registrar accreditation will strengthen AT&T's ability to offer end-to-end business solutions to its customers.

Contact: Janet Wyles, AT&T Internet Services Public Relations

Tel: +1 (908) 658-5235

Email: [wyles@att.com](mailto:wyles@att.com)

**CASDNS, Inc. (United States)**

[www.casdns.net](http://www.casdns.net)

CASDNS, Inc. is an affiliate of Computer Analytical Systems, Inc. who has been in the computer/telecommunications industry since 1988. We offer consulting services in telecommunications, ISP Startup, E-Commerce, web hosting and domain name registry. We have been a member of CORE since 1997. Our Louisville, Kentucky office is centrally located in the United States. CAS-Com is a second tier Internet Service Provider with an emphasis on customer service.

Contact: Jeff Smith or Steve Locke

Tel: +1 (800) 977-3475 or +1 (502) 635-6578

Email: [info@CASDNS.net](mailto:info@CASDNS.net)

**Computer Data Networks (Kuwait)**  
[www.cdn.com](http://www.cdn.com)

**Concentric Network Corp. (United States)**  
[www.concentric.com](http://www.concentric.com)

**Domain Bank, Inc. (United States)**  
[www.domainbank.com](http://www.domainbank.com)

Domain Bank, Inc. specializes in domain name registration and Internet identity services for businesses and individuals. We are unique in our ability to offer simple, reliable domain name services to help businesses and individuals establish an online presence whether it is for e-commerce or having ones own personalized email address. Domain Bank prides itself on its reseller program, which promotes a philosophy of not competing with those who offer web-hosting and related services. Domain Bank, part of the Altronics, Inc group, is a founding member of the Internet Council of Registrars (CORE), a global association of Internet domain name registrars.

**Contact:**

Henry A Lubsen ([hlubsen@domainbank.net](mailto:hlubsen@domainbank.net))  
Steve Heflin ([steve@domainbank.net](mailto:steve@domainbank.net))  
Tel: +1 (610) 317-9606 - or - +1 (888) 583-3382  
Fax: +1 (610) 317-9570

**Domain Direct (Canada)**  
[www.domaindirect.com](http://www.domaindirect.com)

Domain Direct, a member of The TUCOWS Network, provides the Internet community with an affordable, easy to use way to register their Internet domain names. Thousands of companies and individuals throughout the world have used the service to register their favorite .com, .net and .org domain names. Domain Direct, a privately held firm located in Toronto, Canada has been providing domain name registration services since 1997.

Contact: Ross Wm. Rader, Director, eCommerce  
Tel: (416) 239-9095 x 335  
Fax: (416) 239-8409  
email: [ross@domaindirect.com](mailto:ross@domaindirect.com)

**Domain Registration Services (United States)**  
[www.thewebsiteinc.com](http://www.thewebsiteinc.com)

**DomainRegistry.com (United States)**  
[www.domainregistry.com](http://www.domainregistry.com)

DomainRegistry.com is a boutique domain name registration, and domain name consulting service, located in Bensalem, Pa., a suburb of Philadelphia. The company has been involved in domain registration since 1996, and has registered domain names for companies, and organizations, in all 50 states and 37 foreign countries. DomainRegistry.com services companies of all sizes, from small business to large multinational companies, all receiving the same fast, attentive, and individual, account service.

**Contacts:**

Marla Victor: +1 (215) 244-6619 [mvictor@DomainRegistry.com](mailto:mvictor@DomainRegistry.com)  
Larry Erlich: +1 (215) 244-6610 [lerlich@DomainRegistry.com](mailto:lerlich@DomainRegistry.com)

**EnetRegistry.com Corporation (United States)**

[www.enetregistry.com](http://www.enetregistry.com)

EnetRegistry.com is a new and technologically innovative company. The primary focus of our business is the registration of domain names on the Internet. Our goal is to be a leader in the industry. We are committed to providing the fast, easy, high quality, dependable, secure, user friendly registration services whether you are an individual, organization, or company. Our servers reside on the Internet Backbone making us easy to reach. Our registration process is a blend of leading edge technology and personal attention. If you need help in registering, our staff will be there to help you walk through the process. In addition to registering your name, we provide domain name and trademark database searches, web hosting and web-host forwarding, email and email forwarding services. We are here to get your Internet adventure started. EnetRegistry.com is the first step in bringing the world to your door.

Contact: Pamela Rochel  
Tel: +1 (703) 631-9550  
Email: [PJRochel@enetregistry.com](mailto:PJRochel@enetregistry.com)

**eNom, Inc. (United States)**

[www.enom.com](http://www.enom.com)

eNom, Inc. is a domain name focused product and services company that endeavors to provide quality services to current and future domain name holders. eNom, in conjunction with its parent company, Syllogistics LLC, has a distinguished track record of providing industrial strength e-commerce services.

Contact: Paul Stahura  
Tel: +1 (425) 883-3244  
Email: [stahura@enom.com](mailto:stahura@enom.com)

**EPAG Enter-Price Multimedia AG (Germany)**

[www.epag.de](http://www.epag.de)

**Info Avenue Internet Services (United States)**

[www.infoave.net](http://www.infoave.net)

Info Avenue Internet Services is a full-service Tier-1 wholesale Internet provider that was created by 18 independent telephone cooperatives in 1993 in South Carolina. IA provides dial-up as well as dedicated commercial access to the Internet, web hosting and design, marketing support, engineering design and 24-7 technical support to more than 75 telephone companies and cooperatives and electric cooperatives in 15 states. They, in turn, offer those services to their customers. IA has grown from about a dozen employees to more than 140 in the past five years, nearly doubling in just the past year.

Contact: Scott Kearns, Director of Public Relations  
Tel: +1 (803) 802-4618 or +1-800-842-2900.

**InfoNetworks (USA & United Kingdom)**

[www.infonetworks.com](http://www.infonetworks.com)

In keeping with the history of the Internet, Compulink Information eXchange, the oldest online provider in the United Kingdom, has formed an international consortium of organizations, both corporate and non-profit, to provide the highest level of domain name service possible. Joining Compulink in this endeavor is the Business Technology Center at West Chester University, InfoNetworks, and the IP Warehouse.

Contacts: Frank A. Cona and Michael D. Pelage  
Tel: +1 (561) 630-8060  
Email: [fcona@ipwarehouse.com](mailto:fcona@ipwarehouse.com); [mpalage@ipwarehouse.com](mailto:mpalage@ipwarehouse.com)

- Compulink Information eXchange: [www.cix.co.uk](http://www.cix.co.uk)
- The Business Technology Center: [www.btcwcu.org](http://www.btcwcu.org)
- InfoNetworks: [www.infonetworks.com](http://www.infonetworks.com)
- The IP Warehouse: [www.ipwarehouse.com](http://www.ipwarehouse.com)

**InterAccess Company (United States)**

[www.interaccess.com](http://www.interaccess.com)

**Interactive Telecom Network, Inc. (United States)**

[www.itninc.net](http://www.itninc.net)

Interactive Telecom Network, Inc. (ITN) is a leading provider of sophisticated Internet and Audiotext System Integration, Electronic Commerce Transaction Processing, and Network Management Services to companies whose network presence is mission-critical to their business success. ITN offers solutions for Optimal Internetworking. ITN solutions are backed by scalability and specialized technical expertise unrivaled in the industry.

Contact: Dean Church  
Tel: +1 (818) 501-4486;  
Email: [dean@itninc.net](mailto:dean@itninc.net)

**Interdomain, S.A. (Spain)**

[www.interdomain.org](http://www.interdomain.org)

Interdomain is the Spanish leader company for domain names registration services. We provide gTLDs and ccTLDs, especially in European and Latin American countries. We help companies to preserve the valuable company brand or product names as Web Addresses worldwide.

Contact: María Eguirón or Teresa Sobreviela  
Tel.: +34 91702 7740/41/47  
Fax: +34 91 702 77 44  
Email: [info@interdomain.org](mailto:info@interdomain.org)

**Internet Domain Registrars (Canada)**

[www.registrars.com](http://www.registrars.com)

Internet Domain Registrars, a division of Internet Gateway, specializes in affordable and efficient domain registration services for consumers, businesses and ISPs around the world. As an ICANN-accredited registrar, IDR will dramatically simplify the domain registration process, with a focus on improving customer satisfaction and pricing.

Contact: Sheldon Gibson  
Tel: 1-800-850-8282  
Email: [sheldon@registrars.com](mailto:sheldon@registrars.com)

**InterQ Incorporated (Japan)**

[www.interq.ad.jp](http://www.interq.ad.jp)

InterQ Incorporated is a "Total Internet Infrastructure Company" that operates a network of over 110 regional Points of Presence with headquarters in Tokyo, Japan. We are the largest independent Internet Service Provider, and the number one register of virtually hosted domain names, in Japan. Our motto is, "Internet for Everyone."

Contact: Richard A. S. Lindsay



Tel: +81-3-5456-2687  
Email: [richard@interq.ad.jp](mailto:richard@interq.ad.jp)

**Marvin Enterprises/Global Knowledge Group (United States)**  
[www.gkg.net](http://www.gkg.net)

**MS Intergate, Inc. (United States)**  
[www.msintergate.com](http://www.msintergate.com)

MS Intergate has been in the networking business for 13 years. We began offering Internet access, web design and hosting at the very beginning of the Internet as we now know it. The MS Intergate domain name registration process will make it easier for people to be part of the Internet instead of just on the Internet.

Contact: Milford Skane  
Tel: +1 (714) 693-1171  
Fax: +1 (714) 693-3625 (fax)  
Email: [milford@msintergate.com](mailto:milford@msintergate.com)

**The Name It Corporation (United States)**  
[www.nameit.net](http://www.nameit.net)

The Name It Corporation, a wholly owned subsidiary of Advanced Internet Technologies, Inc., will provide wholesale domain name registration services to AIT's customers, including ISPs. AIT provides an entire menu of online solutions, providing the back-end technology in support of thousands of facility and non-facility based ISPs/PPs. AIT continues to grow each 10-15% monthly due to its customer-centric focus and open source approach to technology.

Contact: Ed McDaries  
Tel: +1 (800) 878-4084  
Fax: +1 (910) 485-2831 (fax)  
Email: [emcdaries@nameit.net](mailto:emcdaries@nameit.net)

**NameSecure.com (United States)**  
[www.namesecure.com](http://www.namesecure.com)

Other than Network Solutions, NameSecure.com has since 1995 registered more domain names exclusively in .com, .net, and .org than any other non-webhosting company on the Internet. In addition, NameSecure.com originated, and was the first domain name registration company to offer, "website forwarding", a service that allows any company or individual to have and use their own domain name without the additional monthly expense of a separate "domain name account". NameSecure.com's unique business model (the company does not compete for webhosting business) has led the company to partnerships and associations with many leading Internet community and e-commerce sites including among others, GeoCities, iCat, the Lycos Network (includes Lycos, Tripod, Angelfire, WhoWhere, and MailCity), Netopia, and XOOM.com.

Contact: Cyndi Girgis, CEO  
Tel: +1 (925) 377-1212, x107  
Email: [cyndi@namesecure.com](mailto:cyndi@namesecure.com)

**Name.Space (United States)**  
[www.name-space.com](http://www.name-space.com)

Name.Space has developed and deployed an advanced system of domain name registration, operating new Top Level Domains (TLDs) since 1996, lighting up new domain names in real time, bringing automation and high efficiency to the new name service industry. The universal domain name search engine, sWhois (smart whois) developed by Name.Space simplifies searching the world's domains and provides a public service by making services formerly reserved for UNIX operators available to average users for free over the web.

<<http://DNS411.com>> Name.Space is committed to working with our clients to enable their access to the net, preserve their rights to privacy and free speech, and to provide trusted, low-cost, high value services.  
<<http://free.name.space.xs2.net>>

Contact: Paul Garrin  
Tel: 212.677.4080  
[info@name-space.com](mailto:info@name-space.com)

#### **NetBenefit (United Kingdom)**

[www.netbenefit.com](http://www.netbenefit.com)

NetBenefit is one of the UK's leading and most established domain name registrars, last year registering more .co.uk domains than any other independent registrar. NetBenefit's major offerings include Domain Name services (brand-name registration, search and watch facilities), Hosting and our pioneering multiple email and e-commerce solutions. NetBenefit's high quality solutions are all ISO 9002 accredited.

Email: [info@netbenefit.com](mailto:info@netbenefit.com)

#### **NetNames (United Kingdom)**

[www.netnames.com](http://www.netnames.com)

NetNames International registers domain names in over 200 countries from offices in London, New York and Sydney, Australia. NetNames has been registering domains for corporate and individual clients since 1995.

Contact: Ivan Pope  
Tel: +44-171-291-3900

#### **NetNation (Canada)**

[www.netnation.com](http://www.netnation.com)

NetNation is a leading provider of Web Hosting and E-commerce Solutions. We have developed SmartWhois, an advanced domain search and registration technology through which 18,000 customers in over 100 countries have been served. With offices in North America and Europe, NetNation is viewed globally as the standard for reliable web hosting and domain name registration services.

Contact: Joseph Kibur, COO  
Tel: +1 (604) 688-8946  
Email: [kibur@netnation.com](mailto:kibur@netnation.com)

#### **Nominalia (Catalonia)**

[www.nominalia.com](http://www.nominalia.com)

Nominalia Internet S.L. is a specialized Internet domain-name registrar, based in Barcelona. Nominalia provides a wide range of name-related services in connection with both gTLDs and so-called ccTLDs in several languages, with a special focus on the Latin-languages speaking market. Nominalia was launched in July 1997 (and is owned) by the Catalan Research Foundation (FCR), a research-fostering institution with extensive and long-standing involvement in pioneering Internet efforts. Nominalia is a founding member of the Internet Council of Registrars.

Contacts: Amadeu Abril | Abril ([Amadeu@nominalia.com](mailto:Amadeu@nominalia.com))  
Elisa Merino ([emerino@fcr.es](mailto:emerino@fcr.es))

#### **Port Information System (Sweden)**

**www.domaininfo.com**

Since 1997, Port Information System <<http://www.ports.net>> has been providing the service domaininfo.com <<http://domaininfo.com>> both to the public and resellers. The goal of domaininfo.com is to deliver an efficient service for registering both national and international domain names under the world's active top level domains on the Internet. domaininfo.com is one of the leading domain name registrars in Europe.

Contact: Per-Anders Hurtigh  
[info@domaininfo.com](mailto:info@domaininfo.com)  
Phone: +46-31-720-2010  
Fax: +46-31-720-2019

**PSINet, Inc. (United States)**

**www.psi.com**

**PSI-Japan (Japan)**

**www.psi-japan.com**

Procurement Services International K.K. (PSI-Japan) was incorporated in 1981 to provide translations of Japanese Government documents for the European Communities (EC) and the U.S. Department of Commerce. These documents include GOJ Standards, Telecom Type Approvals, and WTO/GATT tenders. These have been published in the Supplement to the Official Journal of the EC (OJ-S) and posted on Tenders Electronic Daily (TED). In addition, PSI is the Sales Agent for Japan for all of the official publications of the EC -- books, periodicals, journals, gazettes, and CD-ROMs. PSI's interest and expertise with the Internet has stems from years of experience with electronic data transfer to Europe and the U.S., in the performance of our contacts with the EC and U.S. Governments.

Contact: Robert Connelly  
Email: [rconnell@psi-japan.com](mailto:rconnell@psi-japan.com)  
Tel: +81-3-3234-6921  
Fax: +81-3-3234-6925

**RCN Corporation (United States)**

**www.rcn.com**

RCN Corporation (Nasdaq: RCNC) is the nation's first and largest single-source, facilities-based provider of communications services to the residential market, the largest regional Internet service provider (ISP) in the Northeast and one of the nation's largest ISPs. The company is currently providing local and long distance phone, cable television and Internet services in several markets from Boston to Washington, D.C. RCN has expanded its target market to include California's San Francisco to San Diego corridor.

Contact: Jim Maiella, Director of Public Relations  
Tel: +1 (212) 376-4399

**Research Institute for Computer Science, Inc. (Japan)**

**www.rics.co.jp**

**SiteName (Israel)**

**www.sitename.com**

SiteName is an Israeli Internet content and services provider, founded by L.M. Services Ltd. and xEcomm Advanced Systems Ltd. SiteName is one of the leading providers of diverse web-hosting plans, internet based content and high quality e-commerce services and applications. SiteName believes in the Internet Society and the ongoing growth of Internet usage. Hence we see joining the registrar services as a great and challenging opportunity. SiteName will provide domain name registration services world-wide along with other supporting and related services.

Contact : Moshe Fogel  
Tel : ++972-(3) 6090244  
Fax : ++972-(3) 6090245  
email : [moshef@xecomm.com](mailto:moshef@xecomm.com)

#### **Techdogs (United States)**

[www.techdogs.com](http://www.techdogs.com)

Techdogs/InfoRamp, Inc. is a Chicago-based ISP providing service to over 25,000 dialup and web-hosting customers in 22 states. Like much of the Internet industry, InfoRamp continues to enjoy triple digit growth, but unlike most other 'dot com' companies, InfoRamp is profitable and able devote internal resources to new ventures such as the ICANN Registrar Accreditation process. We believe that high service ISPs like InfoRamp have a special part to play as ICANN registrars and will be able to add substantial value and customer satisfaction beyond what many have come to expect from a single centralized registrar.

Contact: Lizanne Haimes  
Tel: +1 (312) 577-6666  
Email: [hostmaster@TheRamp.net](mailto:hostmaster@TheRamp.net)

#### **TelePartner AS (Denmark)**

[www.telepartner.dk](http://www.telepartner.dk)

Telepartner A/S (Nasdaq:TPARY) is a Scandinavian independent telecom-Internet company founded in 1986. Telepartner offers Internet-related services to customers in Denmark, Sweden and Norway. The service portfolio aims to provide a full range of services to enable easy and reliable access to Internet, such as domain registration, web hosting, web design and e-commerce solutions.

Contact: Bertel E. Jensen  
Tel: +45-3954-0000  
Tel (direct): +45-3954-0005  
e-mail: [bei@telepartner.dk](mailto:bei@telepartner.dk)

#### **TierraNet Inc. (United States)**

[www.tierranet.com](http://www.tierranet.com)

#### **Total Web Solutions (United Kingdom)**

[www.totalwebsolutions.com](http://www.totalwebsolutions.com)

Total Web Solutions, based in Manchester, England, has grown over the years to become one of the leading web host providers in the UK. Offering Internet services not just to UK customers but to the Internet community all over the world. Using leading edge server technology and software has allowed Total Web Solutions to offer a very reliable and efficient service. Whether you are a business or just want a personal presence on the "net", Total Web Solutions can accommodate you. With services like UNIX and NT web space accounts, domain name registration, Online databases such as MySQL and SQL Server, Majordomo lists, Real Audio and Video Streaming and many other facilities, Total Web Solutions offers them all and at competitive prices. Total Web Solutions is Powered By Technology.

Contact: Mr. Miesha Vukasinovic  
Email: [miesha@totalweb.co.uk](mailto:miesha@totalweb.co.uk)

**Verio (United States)**

[www.verio.com](http://www.verio.com)

Verio Inc. is the world's largest domain-based Web hosting company and a leading national Internet service provider. Based in Englewood, CO, the company currently hosts more than 200,000 active Web sites and nearly 325,000 domains for customers around the world.

Contact: Matt Bell, Director of Corporate Communications  
Tel: +1 (303) 645-1961  
Email: [mbell@verio.net](mailto:mbell@verio.net)

**Virtual Internet (United Kingdom)**

[www.vi.net](http://www.vi.net)

Virtual Internet is a leader in the registration of domain names, the protection of Intellectual Property, brands and trademarks on the Internet. Virtual Internet has offices in London, Paris, Frankfurt, Harare, New York and San Francisco and is quoted on the London Stock Exchange with a market capitalization of \$50 Million. Clients include; Daimler Chrysler, CNN, Warner Bros. and Ford.

Contact: Jason Drummond, CEO,  
Email: [jason@vi.net](mailto:jason@vi.net)  
Tel: +44 (171) 460 4061

**WebTrends Corporation (United States)**

[www.webtrends.com](http://www.webtrends.com)

Founded in 1993, WebTrends Corporation (Nasdaq:WEBT) is the leader and pioneer in enterprise management and reporting solutions to improve the quality, performance, and integrity of Internet and intranet servers and firewalls. The WebTrends Network web site is a natural extension of WebTrends Corporation's award-winning product line, providing a wide variety of products and industry information, software products and resources, discussion forums, and other content related to building and managing web sites.

Contact: Terri Nopp  
Tel: (503) 294-7025 x 247  
Email: [terrin@webtrends.com](mailto:terrin@webtrends.com)

**World-Net (France)**

[www.worldnet.net](http://www.worldnet.net)

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*Dedicated to preserving the central coordinating functions of the global Internet for the public good.*



*Please note that this transitional site presents both initial steps and currently accepted practices that are subject to input by the international Internet community and approval by the Board of Directors.*

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## Generic Top-Level Domains

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- **The COM, NET, and ORG Domains**

You can visit any of the following registrar websites in order to register a domain name:

- [CORE](#)
- [Melbourne IT](#)
- [Network Solutions](#)
- [Register.com](#)

- **The GOV Domain** is reserved exclusively for the United States Government.
- **The EDU Domain** is registered only through Network Solutions.
- **The MIL Domain** is reserved exclusively for the United States Military.
- **The INT Domain**

The INT domain is used only for registering organizations established by international treaties between governments or Internet infrastructure databases (for example to do address to name lookups based on NSAPs).

If you believe you meet these qualifications and want to apply for a domain name under INT, please send the IANA a description of your organization including a reference to the treaty that established it or click [here](#) for the online application. Please note that the online application must be supplemented with a reference to the treaty which established it.

Please send comments on this web site to: [webmaster@iana.org](mailto:webmaster@iana.org)  
Page Updated 15-July-99.

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RESPONSE OF UNITED STATES POSTAL SERVICE TO  
INTERROGATORIES OF UNITED PARCEL SERVICE

UPS/USPS-49.

- (a) Does the Postal Service charge or quote different prices for international PostECS transactions than for otherwise identical domestic PostECS transactions? If so, state how the Postal Service determines whether the international or the domestic price or quote applies.
- (b) Has the Postal Service ever charged or quoted different prices for international PostECS than for otherwise identical domestic PostECS transactions? If so, state how the Postal Service determined whether the international or the domestic price or quote applied.

RESPONSE:

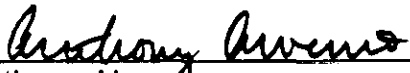
*(a-b) The interrogatory does not define the term "domestic" or "international."*

Nonetheless, the Postal Service does not charge, and has not charged, a different price based on the "top level domain" to which a message is addressed (or any other characteristic of the recipient's e-mail address) or the physical location of any server, sender, e-mail account, or recipient.



## CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

  
Anthony Alverno

475 L'Enfant Plaza West, S.W.  
Washington, D.C. 20260-1137  
(202) 268-2997; Fax -6187  
August 20, 1999