

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

Periodic Reporting  
(Proposals One Through Two)

Docket No. RM2014-4

CHAIRMAN'S INFORMATION REQUEST NO. 1

(Issued April 25, 2014)

To clarify the Postal Service's petition to consider changes to analytical principles, filed March 27, 2014, the Postal Service is requested to provide a written response to the following questions. The answers should be provided by May 2, 2014.

**Proposal One**

1. Proposal One notes that two new trial balance accounts were created in April, 2013 for the use of reply mail and merchandise return services. Proposal One at 7.
  - a. Please provide the account numbers, any relevant sub-account numbers, and a description of the new trial balance accounts. Please provide this information in the same format as would be used in Handbook F-8, the General Classification of Accounts.
  - b. Please provide the amounts that were recorded for each of the two newly created accounts, disaggregated by month.
  
2. The Proposal One table as shown at page 10 indicates that the Postal Service would recognize almost \$8 million in additional revenue from the proposal. Is there a corresponding decline in other Postal Service revenue or are the total

revenues reported through quarter three of FY 2013 \$8 million higher than originally reported?

3. The Postal Service proposes to use census data collected from the PostalOne system in lieu of data provided by probability sampling via the Origin-Destination Information System - Revenue, Pieces, and Weight (ODIS-RPW) for Business Reply Mail (BRM), Merchandise Return Service (MRS), and International Business Reply Mail Service (IBRS) products and applying an adjustment factor to estimate transactions in non-PostalOne post offices.
  - a. Please provide an approximate percentage of total IBRS volume originating from non-PostalOne offices.
  - b. Please explain the PostalOne interface used to tabulate data collected on IBRS transactions, specifically differentiating these transactions from BRM transactions.
  - c. Please provide a brief explanation of other data points collected in PostalOne on IBRS transactions.

By the Chairman.

Ruth Y. Goldway