

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,766,173	2,925,456	(159,283)	(5.4)	5,820,622	6,289,742	(469,120)	(7.5)	183,394	197,852	(14,458)	(7.3)
Single-Piece Cards	82,160	90,068	(7,908)	(8.8)	242,983	275,356	(32,373)	(11.8)	1,554	1,758	(204)	(11.6)
Total Single-Piece Letters and Cards	2,848,332	3,015,524	(167,192)	(5.5)	6,063,605	6,565,099	(501,493)	(7.6)	184,948	199,610	(14,662)	(7.3)
Presort Letters	3,616,379	3,609,703	6,676	0.2	9,713,239	9,921,623	(208,384)	(2.1)	539,595	526,220	13,375	2.5
Presort Cards	140,529	154,806	(14,277)	(9.2)	577,702	644,412	(66,711)	(10.4)	4,716	5,260	(544)	(10.3)
Total Presort Letters and Cards	3,756,907	3,764,509	(7,602)	(0.2)	10,290,941	10,566,035	(275,094)	(2.6)	544,312	531,481	12,831	2.4
Flats	631,602	663,150	(31,548)	(4.8)	472,671	510,336	(37,664)	(7.4)	97,596	104,224	(6,628)	(6.4)
Parcels	153,888	155,469	(1,580)	(1.0)	64,551	67,768	(3,218)	(4.7)	20,391	21,516	(1,125)	(5.2)
Domestic Negotiated Serv. Agreement Mail	19,650	20,874	(1,224)	(5.9)	52,786	57,229	(4,443)	(7.8)	3,210	3,535	(325)	(9.2)
Outbound First-Class Mail International 5/	93,796	220,858	(127,062)	(57.5)	70,216	86,696	(16,480)	(19.0)	3,431	16,856	(13,424)	(79.6)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	91,477	75,419	16,058	21.3	116,368	110,662	5,706	5.2	32,644	27,794	4,850	17.5
First-Class Mail Fees	33,737	34,924	(1,187)	(3.4)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,629,389	7,950,726	(321,338)	(4.0)	17,131,139	17,963,825	(832,686)	(4.6)	886,532	905,016	(18,484)	(2.0)
Standard Mail:												
High Density and Saturation Letters	220,888	204,696	16,192	7.9	1,558,313	1,469,439	88,874	6.0	64,316	58,642	5,673	9.7
High Density and Saturation Flats & Parcels	533,377	533,171	206	0.0	3,066,520	3,164,575	(98,055)	(3.1)	581,656	575,583	6,074	1.1
Carrier Route	707,473	791,325	(83,852)	(10.6)	2,792,156	3,314,000	(521,844)	(15.7)	625,322	647,993	(22,671)	(3.5)
Letters	2,501,043	2,398,717	102,326	4.3	12,628,639	12,549,115	79,523	0.6	664,963	621,084	43,878	7.1
Flats	557,780	603,758	(45,978)	(7.6)	1,460,574	1,637,124	(176,550)	(10.8)	368,873	399,565	(30,692)	(7.7)
Parcels 2/	18,121	20,572	(2,451)	(11.9)	18,038	20,770	(2,732)	(13.2)	5,900	6,542	(642)	(9.8)
Every Door Direct Mail Retail	35,749	31,608	4,140	13.1	223,430	222,594	836	0.4	28,340	28,234	106	0.4
Domestic Negotiated Serv. Agreement Mail	56,685	55,046	1,639	3.0	263,760	264,887	(1,127)	(0.4)	11,384	11,342	42	0.4
Inbound Intl. Negotiated Serv. Agreement Mail	40	4	36	903.7	51	6	45	808.5	27	2	25	1,011.9
Standard Mail Fees	14,823	15,482	(659)	(4.3)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,645,978	4,654,380	(8,401)	(0.2)	22,011,481	22,642,510	(631,028)	(2.8)	2,350,780	2,348,987	1,792	0.1
Periodicals Mail:												
In-County	17,230	17,156	73	0.4	151,165	155,231	(4,065)	(2.6)	48,214	49,275	(1,061)	(2.2)
Outside County	390,836	407,062	(16,227)	(4.0)	1,413,151	1,485,318	(72,167)	(4.9)	554,192	583,753	(29,561)	(5.1)
Periodicals Mail Fees	1,075	2,177	(1,102)	(50.6)	-	-	-	-	-	-	-	-
Total Periodicals Mail	409,140	426,396	(17,255)	(4.0)	1,564,316	1,640,548	(76,232)	(4.6)	602,407	633,028	(30,622)	(4.8)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	7,833	249,272	(241,439)	(96.9)	320	22,642	(22,321)	(98.6)	21,584	153,674	(132,090)	(86.0)
Inbound Intl. Surface Parcel Post (at UPU Rates)	5,800	5,787	13	0.2	285	320	(36)	(11.2)	4,391	4,779	(388)	(8.1)
Inbound Intl. Negotiated Service Agreement Mail	0	2	(2)	(100.0)	0	1	(1)	(100.0)	0	3	(3)	(100.0)
Bound Printed Matter Flats	55,262	50,333	4,929	9.8	72,468	65,564	6,904	10.5	113,507	99,950	13,557	13.6
Bound Printed Matter Parcels	68,582	71,253	(2,671)	(3.7)	56,091	57,485	(1,395)	(2.4)	141,928	153,715	(11,787)	(7.7)
Media and Library Mail	76,225	77,540	(1,316)	(1.7)	22,609	23,952	(1,343)	(5.6)	53,573	56,479	(2,907)	(5.1)
Package Services Mail Fees	683	791	(108)	(13.6)	-	-	-	-	-	-	-	-
Total Package Services Mail	214,384	454,978	(240,594)	(52.9)	151,772	169,964	(18,192)	(10.7)	334,983	468,600	(133,617)	(28.5)

COMPETITIVE PRODUCTS
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(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Express Mail:												
Total Express Mail	195,856	207,518	(11,662)	(5.6)	9,130	10,035	(904)	(9.0)	9,865	11,705	(1,840)	(15.7)
First-Class Package Service:												
Total First Class Package Service	404,453	292,637	111,817	38.2	168,643	136,849	31,794	23.2	58,065	46,433	11,631	25.0
Standard Post Mail:												
Total Standard Post 4/	178,819	0	178,819	-	13,032	0	13,032	-	81,281	0	81,281	-
Priority Mail:												
Total Priority Mail	1,981,753	1,726,830	254,922	14.8	259,769	233,947	25,821	11.0	568,429	506,217	62,212	12.3
Parcel Select Mail:												
Total Parcel Select Mail 2/	706,119	522,076	184,043	35.3	415,612	359,555	56,057	15.6	807,724	633,398	174,326	27.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	33,917	28,831	5,086	17.6	13,476	11,829	1,647	13.9	43,827	37,324	6,503	17.4
International Mail:												
Outbound Priority Mail International	250,167	262,981	(12,814)	(4.9)	4,955	6,412	(1,458)	(22.7)	32,062	36,780	(4,718)	(12.8)
Outbound International Expedited Services	75,401	95,148	(19,747)	(20.8)	1,335	1,749	(414)	(23.7)	6,679	8,576	(1,897)	(22.1)
Other Outbound International Mail 5/	276,334	101,210	175,124	173.0	68,691	58,884	9,807	16.7	27,448	15,738	11,710	74.4
Inbound International	62,368	59,400	2,967	5.0	4,434	4,605	(171)	(3.7)	25,318	25,270	48	0.2
International Mail Fees	16	26	(10)	(38.5)	-	-	-	-	-	-	-	-
Total International Mail	664,286	518,765	145,520	28.1	79,415	71,650	7,765	10.8	91,506	86,363	5,143	6.0
Total Competitive Mail	4,165,204	3,296,658	868,546	26.3	959,078	823,866	135,213	16.4	1,660,696	1,321,441	339,255	25.7

**TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	17,064,096	16,783,138	280,958	1.7	42,037,500	43,473,266	(1,435,765)	(3.3)	5,877,229	5,724,030	153,200	2.7
Total All Services	698,718	671,802	26,917	4.0	986,190	730,115	256,075	35.1				
Total All Mail and Services	17,762,814	17,454,939	307,875	1.8								
Total All Other Revenue	237,263	210,526	26,737	12.7								
Total All Revenue	18,000,077	17,665,465	334,612	1.9								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

- 1/ Not included elsewhere in this report.
- 2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.
- 4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.
- 5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

- 2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.
- 4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.
- 5/ International First-Class parcels within this category have been shifted to the new First-Class Packages International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
First-Class Mail:												
Single-Piece Letters	2,766,173	2,925,456	(159,283)	(5.4)	5,820,622	6,289,742	(469,120)	(7.5)	183,394	197,852	(14,458)	(7.3)
Single-Piece Cards	82,160	90,068	(7,908)	(8.8)	242,983	275,356	(32,373)	(11.8)	1,554	1,758	(204)	(11.6)
Total Single-Piece Letters and Cards	2,848,332	3,015,524	(167,192)	(5.5)	6,063,605	6,565,099	(501,493)	(7.6)	184,948	199,610	(14,662)	(7.3)
Presort Letters	3,616,379	3,609,703	6,676	0.2	9,713,239	9,921,623	(208,384)	(2.1)	539,595	526,220	13,375	2.5
Presort Cards	140,529	154,806	(14,277)	(9.2)	577,702	644,412	(66,711)	(10.4)	4,716	5,260	(544)	(10.3)
Total Presort Letters and Cards	3,756,907	3,764,509	(7,602)	(0.2)	10,290,941	10,566,035	(275,094)	(2.6)	544,312	531,481	12,831	2.4
Flats	7,264	4,841	2,423	50.1	6,263	3,738	2,525	67.5	2,097	1,212	886	73.1
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	19,650	20,874	(1,224)	(5.9)	52,786	57,229	(4,443)	(7.8)	3,210	3,535	(325)	(9.2)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	11,378	13,112	(1,734)	(13.2)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,643,532	6,818,860	(175,328)	(2.6)	16,413,595	17,192,101	(778,506)	(4.5)	734,567	735,837	(1,271)	(0.2)
Standard Mail:												
High Density and Saturation Letters	220,888	204,696	16,192	7.9	1,558,313	1,469,439	88,874	6.0	64,316	58,642	5,673	9.7
High Density and Saturation Flats & Parcels	17,482	19,473	(1,991)	(10.2)	120,182	138,027	(17,845)	(12.9)	5,047	6,114	(1,067)	(17.5)
Carrier Route	5,664	6,549	(885)	(13.5)	24,203	31,986	(7,783)	(24.3)	968	1,149	(181)	(15.7)
Letters	2,501,043	2,398,686	102,356	4.3	12,628,639	12,549,115	79,523	0.6	664,963	621,084	43,878	7.1
Flats	502	713	(211)	(29.6)	995	1,649	(655)	(39.7)	248	417	(169)	(40.6)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	56,685	55,046	1,639	3.0	263,760	264,887	(1,127)	(0.4)	11,384	11,342	42	0.4
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,802,263	2,685,163	117,100	4.4	14,596,091	14,455,105	140,987	1.0	746,924	698,748	48,176	6.9
Periodicals Mail:												
In-County	315	334	(19)	(5.8)	4,049	4,020	29	0.7	200	215	(15)	(6.8)
Outside County	2,027	2,352	(324)	(13.8)	9,126	10,358	(1,232)	(11.9)	704	874	(170)	(19.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,342	2,685	(344)	(12.8)	13,175	14,378	(1,203)	(8.4)	905	1,089	(184)	(16.9)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

COMPETITIVE PRODUCTS
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	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	3,840	4,590	(750)	(16.3)	772	1,021	(249)	(24.4)	55	73	(17)	(23.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,840	4,590	(750)	(16.3)	772	1,021	(249)	(24.4)	55	73	(17)	(23.9)

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	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change		
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	
		Amount					Amount				Amount		
Ancillary Services:													
Other Domestic Ancillary Services													
International Ancillary Services													
Total Ancillary Services													
Special Services:													
Premium Forwarding Service													
Intl. Money Orders & Money Transfer Service													
Other Domestic Special Services													
Other International Special Services													
Total Special Services													
Total Competitive Services													
Total Competitive Mail and Services	3,840	4,590	(750)	(16.3)	772	1,021	(249)	(24.4)	55	73	(17)	(23.9)	
Other Competitive Revenue													
Total Competitive Revenue	3,840	4,590	(750)	(16.3)	772	1,021	(249)	(24.4)	55	73	(17)	(23.9)	

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	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Total Market Dominant and Competitive												
Total All Mail	9,451,977	9,511,298	(59,321)	(0.6)	31,220,161	31,870,922	(650,762)	(2.0)	1,487,264	1,440,942	46,322	3.2
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,451,977	9,511,298	(59,321)	(0.6)	31,220,161	31,870,922	(650,762)	(2.0)	1,487,264	1,440,942	46,322	3.2
Total All Other Revenue												
Total All Revenue	9,451,977	9,511,298	(59,321)	(0.6)								

**TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
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Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	624,338	658,309	(33,972)	(5.2)	466,409	506,598	(40,189)	(7.9)	95,498	103,012	(7,514)	(7.3)
Parcels	20,473	22,016	(1,543)	(7.0)	10,752	11,877	(1,124)	(9.5)	2,766	3,130	(364)	(11.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,205	1,142	63	5.5	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	646,015	681,467	(35,452)	(5.2)	477,161	518,474	(41,313)	(8.0)	98,264	106,143	(7,878)	(7.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	515,890	513,621	2,269	0.4	2,946,325	3,026,393	(80,068)	(2.6)	576,609	569,399	7,210	1.3
Carrier Route	701,686	784,754	(83,068)	(10.6)	2,767,622	3,281,978	(514,356)	(15.7)	624,281	646,837	(22,556)	(3.5)
Letters	0	30	(30)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	556,806	602,603	(45,797)	(7.6)	1,458,546	1,634,486	(175,940)	(10.8)	368,578	399,115	(30,537)	(7.7)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	35,749	31,608	4,140	13.1	223,430	222,594	836	0.4	28,340	28,234	106	0.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,810,130	1,932,616	(122,486)	(6.3)	7,395,922	8,165,451	(769,529)	(9.4)	1,597,808	1,643,586	(45,777)	(2.8)
Periodicals Mail:												
In-County	16,866	16,795	71	0.4	146,896	151,026	(4,130)	(2.7)	47,825	48,971	(1,147)	(2.3)
Outside County	387,809	403,547	(15,737)	(3.9)	1,402,971	1,473,585	(70,614)	(4.8)	551,203	580,223	(29,020)	(5.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	404,675	420,341	(15,666)	(3.7)	1,549,867	1,624,611	(74,744)	(4.6)	599,028	629,195	(30,167)	(4.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	938	(938)	(100.0)	0	176	(176)	(100.0)	0	209	(209)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	55,262	50,333	4,929	9.8	72,468	65,564	6,904	10.5	113,507	99,950	13,557	13.6
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,950	5,977	(1,027)	(17.2)	1,787	2,304	(517)	(22.4)	1,828	2,036	(208)	(10.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	60,212	57,248	2,964	5.2	74,254	68,044	6,211	9.1	115,335	102,195	13,140	12.9

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	13,359	11,691	1,669	14.3	6,769	6,117	651	10.6	1,346	1,333	13	1.0
Standard Post Mail:												
Total Standard Post	1,227	0	1,227	0.0	223	0	223	0.0	238	0	238	0.0
Priority Mail:												
Total Priority Mail	197,814	206,182	(8,369)	(4.1)	36,349	39,797	(3,448)	(8.7)	25,832	29,489	(3,657)	(12.4)
Parcel Select Mail:												
Total Parcel Select Mail	96	12	84	725.0	76	5	72	1479.1	37	2	35	1418.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	212,495	217,884	(5,389)	(2.5)	43,417	45,919	(2,503)	(5.5)	27,454	30,824	(3,370)	(10.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change		
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	
		Amount					Amount					Amount	Percent
Ancillary Services:													
Other Domestic Ancillary Services													
International Ancillary Services													
Total Ancillary Services													
Special Services:													
Premium Forwarding Service													
Intl. Money Orders & Money Transfer Service													
Other Domestic Special Services													
Other International Special Services													
Total Special Services													
Total Competitive Services													
Total Competitive Mail and Services	212,495	217,884	(5,389)	(2.5)	43,417	45,919	(2,503)	(5.5)	27,454	30,824	(3,370)	(10.9)	
Other Competitive Revenue													
Total Competitive Revenue	212,495	217,884	(5,389)	(2.5)	43,417	45,919	(2,503)	(5.5)	27,454	30,824	(3,370)	(10.9)	

**TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	133,415	133,453	(37)	(0.0)	53,798	55,892	(2,093)	(3.7)	17,626	18,386	(761)	(4.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M.	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	294	294	(0)	(0.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	133,709	133,746	(37)	(0.0)	53,798	55,892	(2,093)	(3.7)	17,626	18,386	(761)	(4.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	5	78	(72)	(93.1)	14	155	(141)	(90.8)	1	69	(69)	(99.0)
Carrier Route Letters	123	23	100	440.2	331	35	296	836.8	73	7	66	915.8
Flats	473	442	31	6.9	1,034	988	45	4.6	47	32	14	43.8
Parcels	18,121	20,572	(2,451)	(11.9)	18,038	20,770	(2,732)	(13.2)	5,900	6,542	(642)	(9.8)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	18,722	21,115	(2,393)	(11.3)	19,417	21,949	(2,531)	(11.5)	6,020	6,651	(631)	(9.5)
Periodicals Mail:												
In-County	49	28	22	78.4	220	185	35	19.1	189	89	101	113.1
Outside County	999	1,164	(165)	(14.2)	1,054	1,374	(320)	(23.3)	2,285	2,655	(371)	(14.0)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,048	1,192	(144)	(12.0)	1,274	1,559	(285)	(18.3)	2,474	2,744	(270)	(9.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	7,820	248,327	(240,506)	(96.9)	320	22,466	(22,146)	(98.6)	21,584	153,465	(131,881)	(85.9)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	68,578	71,253	(2,675)	(3.8)	56,091	57,485	(1,395)	(2.4)	141,928	153,715	(11,787)	(7.7)
Media and Library Mail	71,240	71,542	(302)	(0.4)	20,823	21,648	(826)	(3.8)	51,744	54,443	(2,699)	(5.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	147,638	391,122	(243,484)	(62.3)	77,233	101,599	(24,366)	(24.0)	215,256	361,623	(146,367)	(40.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	391,094	280,946	110,148	39.2	161,875	130,732	31,143	23.8	56,718	45,100	11,618	25.8
Standard Post Mail:												
Total Standard Post	177,591	0	177,591	0.0	12,810	0	12,810	0.0	81,042	0	81,042	0.0
Priority Mail:												
Total Priority Mail	1,779,855	1,515,829	264,027	17.4	222,648	193,129	29,519	15.3	542,542	476,656	65,886	13.8
Parcel Select Mail:												
Total Parcel Select Mail	706,023	522,065	183,959	35.2	415,535	359,550	55,985	15.6	807,687	633,396	174,291	27.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	33,917	28,831	5,086	17.6	13,476	11,829	1,647	13.9	43,827	37,324	6,503	17.4
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,088,481	2,347,670	740,811	31.6	826,344	695,240	131,104	18.9	1,531,816	1,192,476	339,341	28.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent	FY 2014	FY 2013	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,088,481	2,347,670	740,811	31.6	826,344	695,240	131,104	18.9	1,531,816	1,192,476	339,341	28.5
Other Competitive Revenue												
Total Competitive Revenue	3,088,481	2,347,670	740,811	31.6	826,344	695,240	131,104	18.9	1,531,816	1,192,476	339,341	28.5

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,570,370	1,719,207	(148,836)	(8.7)	3,344,788	3,740,931	(396,143)	(10.6)	95,552	105,867	(10,315)	(9.7)
Single-Piece Cards	46,038	49,093	(3,054)	(6.2)	135,114	148,854	(13,740)	(9.2)	844	930	(86)	(9.2)
Total Single-Piece Letters and Cards	1,616,409	1,768,299	(151,891)	(8.6)	3,479,902	3,889,785	(409,883)	(10.5)	96,397	106,798	(10,401)	(9.7)
Presort Letters	56,935	57,901	(966)	(1.7)	148,283	154,081	(5,798)	(3.8)	8,328	6,562	1,766	26.9
Presort Cards	630	926	(296)	(32.0)	2,516	3,752	(1,235)	(32.9)	21	20	1	5.2
Total Presort Letters and Cards	57,565	58,827	(1,262)	(2.1)	150,799	157,833	(7,033)	(4.5)	8,349	6,582	1,767	26.9
Flats	52,637	61,228	(8,590)	(14.0)	37,671	43,189	(5,518)	(12.8)	7,382	8,314	(932)	(11.2)
Parcels	12,503	14,842	(2,339)	(15.8)	6,048	7,375	(1,327)	(18.0)	1,489	1,853	(364)	(19.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	387	356	31	8.8	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,739,502	1,903,552	(164,050)	(8.6)	3,674,421	4,098,182	(423,761)	(10.3)	113,617	123,547	(9,930)	(8.0)
Standard Mail:												
High Density and Saturation Letters	2,770	2,131	639	30.0	23,342	17,157	6,186	36.1	703	533	170	31.9
High Density and Saturation Flats & Parcels	78	40	38	93.3	551	262	290	110.6	36	21	15	72.5
Carrier Route	190	284	(94)	(33.1)	786	1,219	(433)	(35.5)	50	111	(62)	(55.3)
Letters	152,584	116,120	36,464	31.4	965,881	782,617	183,264	23.4	63,341	44,046	19,296	43.8
Flats	5,260	4,648	613	13.2	15,800	13,930	1,869	13.4	1,585	2,457	(872)	(35.5)
Parcels	87	95	(8)	(8.5)	53	66	(13)	(19.2)	1	14	(14)	(94.3)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	32,523	(32,523)	(100.0)	0	156,693	(156,693)	(100.0)	0	6,617	(6,617)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	19	(19)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	160,969	155,860	5,109	3.3	1,006,414	971,945	34,469	3.5	65,716	53,800	11,916	22.1
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	2,984	(2,984)	(100.0)	0	343	(343)	(100.0)	0	1,548	(1,548)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	21	(21)	(100.0)	0	8	(8)	(100.0)	0	13	(13)	(100.0)
Media and Library Mail	1,133	1,142	(9)	(0.8)	375	389	(14)	(3.5)	543	577	(34)	(5.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,133	4,147	(3,014)	(72.7)	375	740	(364)	(49.3)	543	2,139	(1,595)	(74.6)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	417	556	(139)	(25.1)	187	294	(107)	(36.4)	56	77	(21)	(27.5)
Standard Post Mail: Total Standard Post	1,703	0	1,703	0.0	184	0	184	0.0	696	0	696	0.0
Priority Mail: Total Priority Mail	23,841	29,219	(5,378)	(18.4)	3,438	4,455	(1,017)	(22.8)	4,899	6,458	(1,559)	(24.1)
Parcel Select Mail: Total Parcel Select Mail	6	20	(15)	(71.6)	4	12	(8)	(64.7)	2	2	(0)	(14.4)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	25,966	29,795	(3,829)	(12.9)	3,813	4,762	(948)	(19.9)	5,653	6,537	(884)	(13.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	25,966	29,795	(3,829)	(12.9)	3,813	4,762	(948)	(19.9)	5,653	6,537	(884)	(13.5)
Other Competitive Revenue												
Total Competitive Revenue	25,966	29,795	(3,829)	(12.9)	3,813	4,762	(948)	(19.9)	5,653	6,537	(884)	(13.5)

**TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	22,943	36,143	(13,200)	(36.5)	47,904	75,631	(27,727)	(36.7)	1,583	2,472	(890)	(36.0)
Single-Piece Cards	609	1,593	(984)	(61.8)	1,827	4,854	(3,027)	(62.4)	11	30	(19)	(62.4)
Total Single-Piece Letters and Cards	23,552	37,736	(14,184)	(37.6)	49,731	80,485	(30,754)	(38.2)	1,594	2,503	(908)	(36.3)
Presort Letters	1,078,409	1,142,386	(63,977)	(5.6)	2,900,660	3,149,211	(248,551)	(7.9)	164,699	168,311	(3,612)	(2.1)
Presort Cards	1,353	1,299	54	4.2	5,416	5,275	141	2.7	44	53	(10)	(18.5)
Total Presort Letters and Cards	1,079,762	1,143,685	(63,923)	(5.6)	2,906,076	3,154,486	(248,410)	(7.9)	164,743	168,364	(3,622)	(2.2)
Flats	49,014	54,195	(5,180)	(9.6)	62,274	68,789	(6,515)	(9.5)	6,050	7,244	(1,194)	(16.5)
Parcels	1,848	3,106	(1,258)	(40.5)	745	1,333	(588)	(44.1)	263	459	(196)	(42.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	4	(4)	(97.9)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,154,176	1,238,726	(84,550)	(6.8)	3,018,827	3,305,094	(286,267)	(8.7)	172,650	178,570	(5,920)	(3.3)
Standard Mail:												
High Density and Saturation Letters	470	381	90	23.6	4,673	2,650	2,023	76.3	131	90	41	45.4
High Density and Saturation Flats & Parcels	5	6	(1)	(23.1)	41	43	(2)	(4.6)	1	2	(0)	(29.2)
Carrier Route	129	123	5	4.3	625	572	53	9.3	16	23	(7)	(30.7)
Letters	84,596	67,174	17,422	25.9	473,228	401,788	71,440	17.8	30,182	23,330	6,852	29.4
Flats	3,252	2,875	376	13.1	9,784	7,728	2,055	26.6	852	1,480	(629)	(42.5)
Parcels	133	220	(87)	(39.4)	86	165	(79)	(47.7)	3	35	(33)	(92.2)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	22,524	(22,524)	(100.0)	0	108,194	(108,194)	(100.0)	0	4,725	(4,725)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	88,585	93,303	(4,718)	(5.1)	488,437	521,141	(32,703)	(6.3)	31,185	29,686	1,498	5.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	2,948	(2,948)	(100.0)	0	305	(305)	(100.0)	0	1,724	(1,724)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	3	0	3	1672.5	1	0	1	2107.3	1	0	1	2578.3
Bound Printed Matter Parcels	0	3	(3)	(100.0)	0	1	(1)	(100.0)	0	3	(3)	(100.0)
Media and Library Mail	484	887	(403)	(45.4)	170	288	(118)	(40.9)	299	673	(375)	(55.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	487	3,838	(3,351)	(87.3)	172	594	(422)	(71.1)	300	2,400	(2,100)	(87.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	271	316	(45)	(14.3)	134	155	(21)	(13.7)	40	49	(9)	(18.3)
Standard Post Mail: Total Standard Post	872	0	872	0.0	80	0	80	0.0	514	0	514	0.0
Priority Mail: Total Priority Mail	9,264	17,528	(8,264)	(47.1)	1,232	2,198	(966)	(44.0)	2,282	5,003	(2,721)	(54.4)
Parcel Select Mail: Total Parcel Select Mail	817	425	392	92.2	359	276	82	29.7	459	120	339	283.4
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	11,224	18,269	(7,045)	(38.6)	1,804	2,630	(826)	(31.4)	3,294	5,172	(1,877)	(36.3)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	11,224	18,269	(7,045)	(38.6)	1,804	2,630	(826)	(31.4)	3,294	5,172	(1,877)	(36.3)
Other Competitive Revenue												
Total Competitive Revenue	11,224	18,269	(7,045)	(38.6)	1,804	2,630	(826)	(31.4)	3,294	5,172	(1,877)	(36.3)

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,023,704	1,003,692	20,012	2.0	2,115,990	2,119,283	(3,293)	(0.2)	73,383	73,999	(616)	(0.8)
Single-Piece Cards	24,287	27,051	(2,764)	(10.2)	72,012	82,958	(10,947)	(13.2)	450	518	(68)	(13.2)
Total Single-Piece Letters and Cards	1,047,991	1,030,744	17,248	1.7	2,188,002	2,202,241	(14,239)	(0.6)	73,833	74,517	(684)	(0.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	350,913	374,123	(23,210)	(6.2)	226,777	245,907	(19,130)	(7.8)	52,186	55,994	(3,808)	(6.8)
Parcels	62,640	56,052	6,587	11.8	27,693	25,752	1,941	7.5	8,869	8,282	587	7.1
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1	61	(60)	(99.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,461,544	1,460,979	565	0.0	2,442,472	2,473,900	(31,428)	(1.3)	134,888	138,793	(3,905)	(2.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	46	(46)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	46	(46)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	71,830	(71,830)	(100.0)	0	7,434	(7,434)	(100.0)	0	33,480	(33,480)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	188	145	43	29.6	87	60	27	44.6	85	54	31	56.6
Bound Printed Matter Parcels	0	263	(263)	(100.0)	0	80	(80)	(100.0)	0	165	(165)	(100.0)
Media and Library Mail	48,046	47,016	1,030	2.2	14,490	14,720	(230)	(1.6)	30,243	31,010	(767)	(2.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	48,234	119,255	(71,021)	(59.6)	14,576	22,293	(7,716)	(34.6)	30,328	64,708	(34,381)	(53.1)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	319,984	223,336	96,648	43.3	130,592	104,252	26,340	25.3	44,869	35,597	9,272	26.0
Standard Post Mail:												
Total Standard Post	27,351	0	27,351	0.0	2,737	0	2,737	0.0	10,558	0	10,558	0.0
Priority Mail:												
Total Priority Mail	1,185,675	979,122	206,553	21.1	172,157	146,611	25,545	17.4	329,754	269,830	59,925	22.2
Parcel Select Mail:												
Total Parcel Select Mail	49,821	425	49,396	11629.7	4,009	44	3,965	8918.4	24,455	237	24,219	10240.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,582,831	1,202,883	379,948	31.6	309,495	250,907	58,587	23.4	409,636	305,663	103,974	34.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,582,831	1,202,883	379,948	31.6	309,495	250,907	58,587	23.4	409,636	305,663	103,974	34.0
Other Competitive Revenue												
Total Competitive Revenue	1,582,831	1,202,883	379,948	31.6	309,495	250,907	58,587	23.4	409,636	305,663	103,974	34.0

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
First-Class Mail:												
Single-Piece Letters	8,821	9,338	(516)	(5.5)	15,314	16,317	(1,004)	(6.2)	940	1,020	(80)	(7.8)
Single-Piece Cards	0	2	(2)	(100.0)	0	7	(7)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	8,821	9,340	(519)	(5.6)	15,314	16,324	(1,011)	(6.2)	940	1,020	(80)	(7.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	28,565	29,693	(1,128)	(3.8)	18,020	19,047	(1,027)	(5.4)	4,362	4,569	(207)	(4.5)
Parcels	70,122	72,681	(2,559)	(3.5)	27,302	29,727	(2,425)	(8.2)	8,991	9,749	(757)	(7.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	10	(10)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	107,507	111,724	(4,216)	(3.8)	60,635	65,098	(4,463)	(6.9)	14,294	15,338	(1,044)	(6.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	153,893	(153,893)	(100.0)	0	13,072	(13,072)	(100.0)	0	90,172	(90,172)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	18,060	18,972	(912)	(4.8)	5,065	5,520	(455)	(8.2)	14,488	15,817	(1,329)	(8.4)
Package Services Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	18,060	172,876	(154,816)	(89.6)	5,065	18,593	(13,527)	(72.8)	14,488	105,989	(91,502)	(86.3)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail: Total Standard Post	144,175	0	144,175	0.0	9,403	0	9,403	0.0	67,787	0	67,787	0.0
Priority Mail: Total Priority Mail	553,788	506,178	47,611	9.4	55,194	54,282	912	1.7	160,663	156,203	4,460	2.9
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	697,964	506,178	191,786	37.9	64,597	54,282	10,315	19.0	228,451	156,203	72,248	46.3

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	697,964	506,178	191,786	37.9	64,597	54,282	10,315	19.0	228,451	156,203	72,248	46.3
Other Competitive Revenue												
Total Competitive Revenue	697,964	506,178	191,786	37.9	64,597	54,282	10,315	19.0	228,451	156,203	72,248	46.3

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	FY 2014 over FY 2013 Percent
First-Class Mail:												
Single-Piece Letters	134,951	150,234	(15,282)	(10.2)	285,271	323,149	(37,878)	(11.7)	11,488	13,939	(2,451)	(17.6)
Single-Piece Cards	10,909	12,120	(1,211)	(10.0)	33,173	38,109	(4,936)	(13.0)	242	275	(33)	(11.9)
Total Single-Piece Letters and Cards	145,860	162,353	(16,493)	(10.2)	318,444	361,258	(42,813)	(11.9)	11,731	14,215	(2,484)	(17.5)
Presort Letters	2,481,035	2,409,416	71,619	3.0	6,664,296	6,618,331	45,965	0.7	366,568	351,347	15,220	4.3
Presort Cards	138,545	152,581	(14,036)	(9.2)	569,769	635,385	(65,616)	(10.3)	4,652	5,187	(535)	(10.3)
Total Presort Letters and Cards	2,619,580	2,561,997	57,583	2.2	7,234,065	7,253,717	(19,651)	(0.3)	371,220	356,535	14,685	4.1
Flats	149,533	142,232	7,301	5.1	127,279	132,395	(5,116)	(3.9)	27,474	27,832	(358)	(1.3)
Parcels	5,871	8,107	(2,235)	(27.6)	2,430	3,310	(880)	(26.6)	661	1,078	(418)	(38.7)
Domestic Negotiated Serv. Agreement Mail	19,650	20,874	(1,224)	(5.9)	52,786	57,229	(4,443)	(7.8)	3,210	3,535	(325)	(9.2)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	12,468	14,262	(1,794)	(12.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,952,963	2,909,825	43,138	1.5	7,735,004	7,807,908	(72,904)	(0.9)	414,296	403,195	11,101	2.8
Standard Mail:												
High Density and Saturation Letters	217,648	202,184	15,464	7.6	1,530,298	1,449,633	80,665	5.6	63,481	58,019	5,462	9.4
High Density and Saturation Flats & Parcels	533,295	533,125	170	0.0	3,065,927	3,164,270	(98,342)	(3.1)	581,619	575,560	6,059	1.1
Carrier Route	707,154	790,918	(83,764)	(10.6)	2,790,745	3,312,209	(521,464)	(15.7)	625,256	647,859	(22,603)	(3.5)
Letters	2,263,863	2,215,423	48,440	2.2	11,189,529	11,364,710	(175,181)	(1.5)	571,439	553,708	17,731	3.2
Flats	549,268	596,235	(46,967)	(7.9)	1,434,991	1,615,465	(180,474)	(11.2)	366,436	395,627	(29,191)	(7.4)
Parcels	17,901	20,257	(2,356)	(11.6)	17,898	20,538	(2,640)	(12.9)	5,896	6,492	(596)	(9.2)
Every Door Direct Mail Retail	35,749	31,608	4,140	13.1	223,430	222,594	836	0.4	28,340	28,234	106	0.4
Domestic Negotiated Serv. Agreement Mail	56,685	0	56,685	0.0	263,760	0	263,760	0.0	11,384	0	11,384	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	667	(667)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,381,562	4,390,417	(8,855)	(0.2)	20,516,579	21,149,419	(632,840)	(3.0)	2,253,852	2,265,499	(11,647)	(0.5)
Periodicals Mail:												
In-County	17,230	17,156	73	0.4	151,165	155,231	(4,065)	(2.6)	48,214	49,275	(1,061)	(2.2)
Outside County	390,836	407,062	(16,227)	(4.0)	1,413,151	1,485,318	(72,167)	(4.9)	554,192	583,753	(29,561)	(5.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	408,065	424,218	(16,153)	(3.8)	1,564,316	1,640,548	(76,232)	(4.6)	602,407	633,028	(30,622)	(4.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	7,820	16,216	(8,396)	(51.8)	320	1,300	(980)	(75.4)	21,584	26,040	(4,456)	(17.1)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	55,030	50,143	4,887	9.7	72,359	65,481	6,879	10.5	113,394	99,860	13,534	13.6
Bound Printed Matter Parcels	68,578	70,609	(2,031)	(2.9)	56,091	57,292	(1,202)	(2.1)	141,928	153,185	(11,257)	(7.3)
Media and Library Mail	8,211	9,143	(932)	(10.2)	2,428	2,933	(505)	(17.2)	7,799	8,117	(318)	(3.9)
Package Services Mail Fees	0	10	(10)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	139,639	146,121	(6,482)	(4.4)	131,198	127,006	4,192	3.3	284,705	287,202	(2,497)	(0.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	83,599	68,308	15,291	22.4	37,647	32,090	5,558	17.3	13,068	10,688	2,380	22.3
Standard Post Mail: Total Standard Post	3,690	0	3,690	0.0	528	0	528	0.0	1,289	0	1,289	0.0
Priority Mail: Total Priority Mail	204,686	190,681	14,005	7.3	27,155	25,847	1,308	5.1	69,747	67,535	2,212	3.3
Parcel Select Mail: Total Parcel Select Mail	654,455	520,226	134,229	25.8	411,136	359,125	52,011	14.5	782,588	632,781	149,808	23.7
Parcel Return Service Mail: Total Parcel Return Service Mail	33,917	28,831	5,086	17.6	13,476	11,829	1,647	13.9	43,827	37,324	6,503	17.4
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	980,347	808,046	172,301	21.3	489,943	428,890	61,052	14.2	910,520	748,328	162,192	21.7

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	980,347	808,046	172,301	21.3	489,943	428,890	61,052	14.2	910,520	748,328	162,192	21.7
Other Competitive Revenue												
Total Competitive Revenue	980,347	808,046	172,301	21.3	489,943	428,890	61,052	14.2	910,520	748,328	162,192	21.7

**TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,382	6,843	(1,460)	(21.3)	11,355	14,431	(3,075)	(21.3)	448	554	(107)	(19.2)
Single-Piece Cards	316	209	107	51.3	857	575	283	49.2	5	4	2	49.2
Total Single-Piece Letters and Cards	5,698	7,052	(1,353)	(19.2)	12,213	15,005	(2,793)	(18.6)	453	558	(105)	(18.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	940	1,680	(739)	(44.0)	650	1,009	(359)	(35.5)	141	270	(130)	(48.0)
Parcels	904	681	224	32.9	333	272	61	22.5	119	96	23	23.8
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	21	194	(173)	(89.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,564	9,605	(2,042)	(21.3)	13,196	16,286	(3,090)	(19.0)	712	924	(212)	(22.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,393	(1,393)	(100.0)	0	188	(188)	(100.0)	0	709	(709)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	41	45	(4)	(8.7)	20	23	(3)	(13.9)	27	36	(9)	(24.2)
Bound Printed Matter Parcels	0	357	(357)	(100.0)	0	105	(105)	(100.0)	0	350	(350)	(100.0)
Media and Library Mail	255	358	(103)	(28.8)	81	102	(21)	(20.8)	201	285	(84)	(29.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	296	2,153	(1,857)	(86.2)	101	418	(317)	(75.9)	228	1,380	(1,152)	(83.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2014 (Oct. 1, 2013-Dec. 31, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2013
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent	FY 2014	FY 2013	FY 2014 over FY 2013 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	182	120	63	52.6	83	59	24	41.5	32	22	10	45.9
Standard Post Mail: Total Standard Post	1,026	0	1,026	0.0	102	0	102	0.0	437	0	437	0.0
Priority Mail: Total Priority Mail	4,255	4,063	192	4.7	593	554	39	7.0	1,083	1,188	(105)	(8.9)
Parcel Select Mail: Total Parcel Select Mail	1,021	981	40	4.1	104	97	7	7.2	220	260	(40)	(15.3)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	6,485	5,163	1,322	25.6	881	709	172	24.2	1,772	1,470	302	20.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2013 (Oct. 1, 2012-Dec. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent	FY 2014	FY 2013	FY 2014 over FY 2013	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	6,485	5,163	1,322	25.6	881	709	172	24.2	1,772	1,470	302	20.5
Other Competitive Revenue												
Total Competitive Revenue	6,485	5,163	1,322	25.6	881	709	172	24.2	1,772	1,470	302	20.5

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 1 FY 2014

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2.1	41	72.9	88.8	94.8	97.1	98.2	98.7	99.1	99.4	99.5
Letters	2.1	42.1	74.4	90	95.6	97.6	98.4	98.9	99.2	99.4	99.5
Cards	1.6	68.2	88.1	94.5	97.1	98.3	99.1	99.3	99.5	99.6	99.7
Flats	2.4	30.9	64	83.6	91.8	95.3	97.2	98.2	98.8	99.2	99.4
Parcels/IPPS	3	10	48.6	72.9	85.7	92.3	95.6	97.2	98.2	98.8	99.1
All First-class Presort/Auto	2.5	20.5	58.4	85	94.7	97.6	98.8	99.3	99.5	99.7	99.8
Letters	2.5	20.6	58.8	85.2	94.9	97.7	98.9	99.3	99.5	99.7	99.8
Cards	2	37	78.2	92.2	97.4	97.9	98.6	99.3	99.9	100	100
Flats	3.1	10.4	40	71.5	87.2	93.6	96.4	98.2	99.1	99.5	99.6
Parcels/IPPS	2.8	11.1	56.7	74.8	88.1	94	97.3	98.6	99	99.4	99.6
All First-class Combined	2.3	29.9	65.1	86.7	94.8	97.4	98.5	99	99.3	99.6	99.7
Letters	2.3	29.4	65.2	87.2	95.2	97.6	98.7	99.1	99.4	99.6	99.7
Cards	1.6	67	87.7	94.4	97.1	98.3	99.1	99.3	99.5	99.7	99.7
Flats	2.6	26.3	58.5	80.9	90.8	94.9	97	98.2	98.9	99.3	99.4
Parcels/IPPS	3	10	48.7	72.9	85.7	92.3	95.7	97.2	98.2	98.8	99.1
All Package Services	4.6	5.9	21.1	36.9	54.8	71.8	83.4	89.2	93.4	95.8	97
Parcel Post	4.6	7.8	24.8	39.9	55.8	71.2	82.1	87.8	92.2	94.6	95.8
Bound Printed Matter	3.4	13.1	46.6	69.6	77.2	84.2	90.8	93	96.6	96.9	97.3
Media Mail	4.7	4.4	18.4	34.1	52.9	70.7	83.1	89	93.4	96	97.2
Library	3.5	19.4	43.4	60.4	73.3	85.4	90.8	95.4	96.7	97.3	97.7

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 1 FY 2014

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	48.1	1.2	51.9	2.6
FIRST-CLASS PRESORT/AUTO	22.5	1.4	77.5	2.8
ALL FIRST-CLASS MAIL	39.5	1.2	60.5	2.7
PARCEL POST SINGLE PIECE	3.8	2.1	96.2	5.1
BOUND PRINTED MATTER	22	1.8	78	3.8
MEDIA MAIL	6.2	1.9	93.8	4.8
LIBRARY RATE	21	1.8	79	3.9

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 1 FY 2014**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	97	96	87	97	95
EASTERN AREA	97	95	90	97	96
WESTERN AREA	97	97	84	97	97
PACIFIC AREA	97	97	85	97	96
SOUTHWEST AREA	98	97	88	98	97
GREAT LAKES	95	97	89	96	97
CAPITAL METRO	98	97	92	98	97
NATIONAL	97	97	88	97	97

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 1 FY 2014**

	EACH AREA AS -----	ORIGIN ----	EACH AREA AS -----	DESTINATION -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	74	78	72	74	79
EASTERN AREA	76	80	76	76	75
WESTERN AREA	80	87	75	80	77
PACIFIC AREA	78	81	72	78	77
SOUTHWEST AREA	76	83	74	76	73
GREAT LAKES	75	82	73	75	72
CAPITAL METRO	76	84	77	76	77
NATIONAL	76	82	74	76	74

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 1 FY 2014**

	EACH AREA AS -----	ORIGIN ----	EACH AREA AS -----	DESTINATION -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	87	88	81	87	88
EASTERN AREA	89	89	84	89	89
WESTERN AREA	90	94	81	90	94
PACIFIC AREA	89	91	79	89	91
SOUTHWEST AREA	88	92	83	88	91
GREAT LAKES	87	93	83	87	92
CAPITAL METRO	89	92	86	89	93
NATIONAL	88	91	82	88	91

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 1 FY 2014**

	EACH AREA AS -----	ORIGIN ----	EACH AREA AS -----	DESTINATION -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	69	84	72	69	85
EASTERN AREA	73	82	76	73	82
WESTERN AREA	83	90	76	83	90
PACIFIC AREA	69	91	76	69	91
SOUTHWEST AREA	85	83	77	85	83
GREAT LAKES	58	85	70	58	84
CAPITAL METRO	69	85	79	69	84
NATIONAL	75	85	75	75	85

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.