

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
First-Class Mail:												
Single-Piece Letters	2,531,941	2,502,988	28,953	1.2	5,306,417	5,363,809	(57,392)	(1.1)	164,352	166,952	(2,600)	(1.6)
Single-Piece Cards	90,331	92,069	(1,738)	(1.9)	267,063	281,222	(14,159)	(5.0)	1,798	1,798	(95)	(5.3)
Total Single-Piece Letters and Cards	2,622,272	2,595,057	27,215	1.0	5,573,481	5,645,031	(71,550)	(1.3)	166,055	168,750	(2,696)	(1.6)
Presort Letters	3,484,374	3,537,102	(52,728)	(1.5)	9,339,042	9,721,814	(382,773)	(3.9)	510,083	514,060	(3,977)	(0.8)
Presort Cards	147,355	162,144	(14,789)	(9.1)	604,924	676,351	(71,427)	(10.6)	4,940	5,523	(583)	(10.6)
Total Presort Letters and Cards	3,631,729	3,699,246	(67,516)	(1.8)	9,943,966	10,398,166	(454,200)	(4.4)	515,022	519,583	(4,560)	(0.9)
Flats	628,782	650,923	(22,141)	(3.4)	468,714	499,340	(30,626)	(6.1)	95,625	101,131	(5,505)	(5.4)
Parcels	141,857	152,174	(10,317)	(6.8)	60,251	67,588	(7,336)	(10.9)	18,493	20,347	(1,854)	(9.1)
Domestic Negotiated Serv. Agreement Mail	19,132	16,379	2,753	16.8	51,047	51,774	(727)	(1.4)	3,251	3,263	(12)	(0.4)
Outbound First-Class Mail International 5/	63,942	156,665	(92,722)	(59.2)	43,514	60,226	(16,712)	(27.7)	2,608	11,965	(9,356)	(78.2)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	71,354	55,657	15,696	28.2	106,034	91,070	14,964	16.4	25,582	21,722	3,860	17.8
First-Class Mail Fees	34,567	34,565	202	0.6	-	-	-	-	-	-	-	-
Total First-Class Mail	7,213,635	7,360,466	(146,831)	(2.0)	16,247,007	16,813,195	(566,187)	(3.4)	826,536	846,760	(20,124)	(2.4)
Standard Mail:												
High Density and Saturation Letters	196,129	195,563	566	0.3	1,379,411	1,413,092	(33,681)	(2.4)	58,798	60,500	(1,702)	(2.8)
High Density and Saturation Flats & Parcels	473,150	463,854	9,295	2.0	2,764,773	2,780,356	(15,583)	(0.6)	492,463	511,007	(18,544)	(3.6)
Carrier Route	492,203	492,964	(761)	(0.2)	2,002,693	2,002,693	(61,780)	(3.1)	419,032	420,593	(1,560)	(0.4)
Letters	2,266,142	2,163,315	102,827	4.8	11,181,383	10,947,675	233,708	2.1	31,835	551,841	(31,835)	(5.8)
Flats	480,295	503,988	(23,693)	(4.7)	1,228,390	1,326,267	(97,877)	(7.4)	307,956	330,480	(22,523)	(6.8)
Parcels	16,235	15,842	393	2.5	16,627	14,622	2,005	13.7	5,195	4,901	294	6.0
Every Door Direct Mail Retail	37,962	19,984	17,978	90.0	267,340	140,731	126,609	90.0	33,909	17,850	16,059	90.0
Domestic Negotiated Serv. Agreement Mail	59,298	45,045	14,253	31.6	276,821	231,929	44,892	19.4	11,912	9,610	2,303	24.0
Inbound Intl. Negotiated Serv. Agreement Mail	20	373	(353)	(94.7)	33	652	(619)	(95.0)	9	35	(26)	(73.7)
Standard Mail Fees	11,821	15,427	(3,606)	(23.4)	-	-	-	-	-	-	-	-
Total Standard Mail	4,033,253	3,916,355	116,898	3.0	19,055,690	18,858,018	197,672	1.0	1,912,951	1,906,816	6,135	0.3
Periodicals Mail:												
In-County	16,844	17,099	(254)	(1.5)	153,547	160,736	(7,189)	(4.5)	45,153	46,599	(1,446)	(3.1)
Outside County	399,675	418,995	(19,320)	(4.6)	1,458,383	1,568,814	(110,431)	(7.0)	553,815	585,647	(31,832)	(5.4)
Periodicals Mail Fees	1,180	1,974	(794)	(40.2)	-	-	-	-	-	-	-	-
Total Periodicals Mail	417,699	438,068	(20,369)	(4.6)	1,611,930	1,729,550	(117,620)	(6.8)	598,968	632,246	(33,278)	(5.3)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	7,778	170,400	(162,622)	(95.4)	318	15,175	(14,857)	(97.9)	21,471	113,419	(91,947)	(81.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)	4,101	2,936	1,166	39.7	207	170	37	21.7	3,654	2,799	855	30.5
Inbound Intl. Negotiated Service Agreement Mail	0	5	(5)	(100.0)	0	3	(3)	(100.0)	0	5	(5)	(100.0)
Bound Printed Matter Flats	42,485	39,881	2,605	6.5	51,575	48,745	2,830	5.8	93,200	72,844	20,356	27.9
Bound Printed Matter Parcels	59,142	60,560	(1,418)	(2.3)	46,822	48,489	(1,668)	(3.4)	124,532	119,617	4,915	4.1
Medi and Library Mail	72,499	74,283	(1,784)	(2.4)	21,290	22,836	(1,546)	(6.8)	52,696	56,792	(4,096)	(7.2)
Package Services Mail Fees	642	780	(138)	(17.7)	-	-	-	-	-	-	-	-
Total Package Services Mail	186,647	348,845	(162,198)	(46.5)	120,211	135,418	(15,207)	(11.2)	295,552	365,475	(69,923)	(19.1)

COMPETITIVE PRODUCTS
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FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Express Mail:												
Total Express Mail	177,053	207,037	(29,984)	(14.5)	8,596	10,238	(1,642)	(16.0)	8,604	9,899	(1,295)	(13.1)
First-Class Package Service:												
Total First-Class Package Service	290,294	218,878	71,416	32.6	130,805	100,893	29,911	29.6	44,889	34,863	10,026	28.8
Standard Post Mail:												
Total Standard Post 4/	120,864	0	120,864	-	8,786	0	8,786	-	58,716	0	58,716	-
Priority Mail:												
Total Priority Mail	1,522,637	1,372,534	150,103	10.9	209,540	191,975	17,565	9.1	423,629	381,679	41,950	11.0
Parcel Select Mail:												
Total Parcel Select Mail	455,669	359,428	96,241	26.8	305,560	282,899	22,662	8.0	455,337	392,201	63,137	16.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	32,498	30,800	1,698	5.5	13,507	12,413	1,093	8.8	38,557	34,391	4,166	12.1
International Mail:												
Outbound Priority Mail International	222,354	217,814	4,540	2.1	4,588	5,455	(867)	(15.9)	28,248	30,880	(2,632)	(8.5)
Outbound International Expedited Services	81,798	94,180	(12,383)	(13.1)	1,319	1,671	(352)	(21.1)	6,019	7,105	(1,086)	(15.3)
Other Outbound International Mail 5/	223,048	79,194	143,854	181.6	59,073	55,603	3,470	6.2	21,427	12,406	9,021	72.7
Inbound International	50,346	44,251	6,095	13.8	3,424	3,410	14	0.4	19,836	15,866	3,970	25.0
International Mail Fees	400	92	308	336.4	-	-	-	-	-	-	-	-
Total International Mail	577,945	435,531	142,415	32.7	68,404	66,139	2,266	3.4	75,529	66,257	9,272	14.0
Total Competitive Mail	3,176,961	2,624,208	552,753	21.1	745,198	664,557	80,640	12.1	1,105,262	919,290	185,973	20.2

COMPETITIVE PRODUCTS
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 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services	288	216	72	33.4	57	44	13	29.7				
International Ancillary Services	1,789	2,117	(328)	(15.5)	355	431	(76)	(17.6)				
Total Ancillary Services	2,076	2,332	(256)	(11.0)	412	475	(63)	(13.2)				
Special Services:												
Premium Forwarding Service	5,214	4,456	758	17.0	282	268	14	5.2				
Intl. Money Orders & Money Transfer Service	334	364	(30)	(8.1)	34	39	(5)	(12.8)				
Other Domestic Special Services	165,380	153,766	11,614	7.6	24,990	20,512	4,477	21.8				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	170,928	158,585	12,343	7.8	25,305	20,819	4,486	21.5				
Total Competitive Services	173,005	160,918	12,087	7.5	25,718	21,294	4,423	20.8				
Total Competitive Mail and Services	3,349,966	2,785,126	564,840	20.3								
Other Competitive Revenue	33,591	25,944	7,647	29.5								
Total Competitive Revenue	3,383,557	2,811,070	572,487	20.4								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Total Market Dominant and Competitive	15,028,196	14,687,941	340,255	2.3	37,873,864	38,308,547	(434,683)	(1.1)	4,777,240	4,709,717	67,522	1.4
Total All Mail	713,994	714,511	(517)	(0.1)	670,911	668,767	2,144	0.3				
Total All Services	15,742,190	15,402,453	339,738	2.2								
Total All Mail and Services	440,472	215,975	224,497	103.9								
Total All Other Revenue	16,182,662	15,618,428	564,234	3.6								
Total All Revenue												

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Package International Service competitive product category as of January 27, 2013.

6/ In Quarter 3 of Fiscal Year 2013, there was a decrease in Forever Stamp deferred liability recorded to Miscellaneous Revenue.

- Report totals may not sum due to rounding.
 RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.

5/ International First-Class parcels within this category have been shifted to the new First-Class Package International Service competitive product category as of January 27, 2013.

- Report totals may not sum due to rounding.

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail												
Single-Piece Letters	7,922,719	8,120,426	(197,708)	(2.4)	16,829,063	17,597,126	(768,064)	(4.4)	522,633	550,952	(28,319)	(5.1)
Single-Piece Cards	267,151	275,864	(8,713)	(3.2)	801,921	877,267	(75,346)	(8.6)	5,119	5,610	(491)	(8.8)
Total Single-Piece Letters and Cards	8,189,870	8,396,290	(206,420)	(2.5)	17,630,984	18,474,394	(843,410)	(4.6)	5,277,752	556,562	(28,811)	(5.2)
Presort Letters	10,836,635	11,011,251	(174,616)	(1.6)	29,375,722	30,396,544	(1,020,822)	(3.4)	1,583,343	1,614,425	(31,082)	(1.9)
Presort Cards	448,894	461,736	(12,841)	(2.8)	1,852,758	1,994,617	(141,859)	(7.1)	15,125	16,285	(1,160)	(7.1)
Total Presort Letters and Cards	11,285,530	11,472,987	(187,457)	(1.6)	31,228,480	32,391,162	(1,162,682)	(3.6)	1,598,468	1,630,710	(32,242)	(2.0)
Flats	1,947,375	2,048,086	(100,711)	(4.9)	1,469,677	1,574,556	(104,879)	(6.7)	300,234	321,466	(21,232)	(6.6)
Parcels	447,367	512,305	(64,938)	(12.7)	191,932	233,617	(41,685)	(17.8)	59,923	72,686	(12,763)	(17.6)
Domestic Negotiated Serv. Agreement Mail	60,371	54,475	5,896	10.8	162,686	156,834	5,852	3.7	10,419	9,884	535	5.4
Outbound First-Class Mail International S/	385,135	514,861	(129,726)	(25.2)	181,663	210,471	(28,807)	(13.7)	25,149	39,388	(14,239)	(36.1)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	215,306	193,445	21,861	11.3	313,467	307,783	5,684	1.8	76,010	69,447	6,563	9.4
First-Class Mail Fees	103,570	109,401	(5,831)	(5.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	22,634,524	23,301,850	(667,326)	(2.9)	51,178,889	53,348,816	(2,169,927)	(4.1)	2,597,955	2,700,143	(102,188)	(3.8)
Standard Mail:												
High Density and Saturation Letters	597,213	575,546	21,666	3.8	4,241,111	4,180,988	60,122	1.4	174,309	176,800	(2,491)	(1.4)
High Density and Saturation Flats & Parcels	1,444,557	1,414,694	29,862	2.1	8,539,216	8,494,339	44,877	0.5	1,526,458	1,570,253	(43,795)	(2.8)
Carrier Route	1,813,145	1,679,498	133,647	8.0	7,340,808	6,840,854	499,953	7.3	1,531,403	1,505,870	25,533	1.7
Letters	6,917,171	6,764,350	152,820	2.3	35,046,998	34,783,475	263,522	0.8	1,785,243	1,800,618	(15,375)	(0.9)
Flats	1,609,097	1,674,205	(65,108)	(3.9)	4,206,718	4,456,557	(249,839)	(5.6)	1,049,445	1,121,634	(72,189)	(6.4)
Parcels 2/	53,488	268,412	(214,923)	(80.1)	54,592	287,819	(233,227)	(81.0)	17,217	121,101	(103,884)	(85.8)
Every Door Direct Mail Retail	104,318	39,312	65,005	165.4	794,631	276,847	457,784	165.4	93,180	35,115	58,065	165.4
Domestic Negotiated Serv. Agreement Mail	161,886	139,037	22,849	16.4	766,949	682,800	84,149	12.3	33,745	30,142	3,603	12.0
Inbound Intl. Negotiated Serv. Agreement Mail	44	492	(448)	(91.1)	70	79	(9)	(90.8)	20	58	(38)	(64.9)
Standard Mail Fees	43,750	50,433	(6,683)	(13.3)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	12,744,667	12,605,979	138,688	1.1	60,931,091	60,004,448	926,643	1.5	6,211,021	6,361,591	(150,570)	(2.4)
Periodicals Mail:												
In-County	49,269	50,338	(1,070)	(2.1)	454,111	476,903	(22,792)	(4.8)	133,391	138,061	(4,669)	(3.4)
Outside County	1,205,313	1,256,620	(51,307)	(4.1)	4,402,683	4,661,882	(259,200)	(5.6)	1,694,611	1,774,001	(79,390)	(4.5)
Periodicals Mail Fees	5,789	6,375	(606)	(9.5)	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,260,350	1,313,333	(52,983)	(4.0)	4,856,793	5,138,785	(281,992)	(5.5)	1,828,002	1,912,062	(84,060)	(4.4)
Package Services Mail:												
Parcel Post / Alaska Bypass 4/	330,744	597,302	(266,558)	(44.6)	29,198	55,355	(26,157)	(47.3)	232,943	381,579	(148,636)	(39.0)
Inbound Intl. Surface Parcel Post (at UPU Rates,	13,266	16,002	(2,736)	(17.1)	694	963	(269)	(27.9)	11,256	15,988	(4,732)	(29.6)
Inbound Intl. Negotiated Service Agreement Mail	2	23	(21)	(90.7)	1	6	(5)	(83.7)	3	13	(11)	(81.1)
Bound Printed Matter Flats	138,912	138,647	265	0.2	173,043	172,435	608	0.4	291,999	255,528	36,471	14.3
Bound Printed Matter Parcels	202,364	222,920	(20,556)	(9.2)	160,419	177,272	(16,853)	(9.5)	427,851	486,071	(58,220)	(12.0)
Media and Library Mail	232,137	237,159	(5,022)	(2.1)	70,085	74,791	(4,706)	(6.3)	166,960	178,864	(11,904)	(6.7)
Package Services Mail Fees	2,221	2,494	(273)	(11.0)	-	-	-	-	-	-	-	-
Total Package Services Mail	919,646	1,214,547	(294,901)	(24.3)	433,440	480,822	(47,382)	(9.9)	1,131,012	1,318,043	(187,031)	(14.2)

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(Data in Thousands)

Service Category	REVENUE			PIECES			WEIGHT (Pounds)					
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount Percent			
U.S. Postal Service Mail	-	-	-	388,421	346,087	42,333	12.2	109,260	110,007	(746)	(0.7)	
Free Mail	-	-	-	40,005	42,405	(2,400)	(5.7)	16,292	18,741	(2,449)	(13.1)	
Total Market Dominant Mail	37,559,187	38,435,709	(876,522)	(2.3)	117,828,640	119,361,363	(1,532,723)	(1.3)	11,893,543	12,420,586	(527,044)	(4.2)
Ancillary Services:												
Certified Mail	532,474	504,490	27,984	5.5	175,060	173,387	1,673	1.0				
Collect on Delivery	3,402	4,558	(1,156)	(25.4)	376	544	(168)	(30.9)				
Delivery Confirmation	84,827	193,367	(108,541)	(56.1)	1,699,692	1,399,880	299,813	21.4				
Insurance	85,405	83,911	1,494	1.8	22,838	23,653	(815)	(3.4)				
Registered Mail	23,502	30,666	(7,165)	(23.4)	1,393	1,915	(522)	(27.3)				
Return Receipts	266,096	322,611	(56,515)	(17.5)	118,495	133,661	(15,165)	(11.3)				
Stamped Envelopes and Cards	18,949	15,906	3,044	19.1	-	-	-	-				
Other Domestic Ancillary Services	65,936	51,534	14,402	27.9	24,984	21,315	3,669	17.2				
International Ancillary Services	27,133	21,983	5,149	23.4	17,344	12,327	5,017	40.7				
Total Ancillary Services	1,107,724	1,229,027	(121,303)	(9.9)	2,060,183	1,766,681	293,502	16.6				
Special Services:												
Money Orders	118,165	125,040	(6,875)	(5.5)	77,837	82,980	(5,144)	(6.2)				
Post Office Box Service 3/	263,338	390,104	(126,766)	(32.5)	8,970	3,851	5,119	132.9				
Other Domestic Special Services	78,098	79,528	(1,430)	(1.8)	1,553	1,930	(377)	(19.5)				
Other International Special Services	12	78	(66)	(84.1)	135	38	97	252.9				
Total Additional Special Services	459,613	594,750	(135,136)	(22.7)	88,496	88,800	(305)	(0.3)				
Total Market Dominant Services	1,567,337	1,823,777	(256,440)	(14.1)	2,148,678	1,855,481	293,197	15.8				
Total Market Dominant Mail and Services	39,126,524	40,259,486	(1,132,961)	(2.8)								
Other Market Dominant Revenue 6/	757,054	573,452	183,603	32.0								
Total Market Dominant Revenue	39,883,579	40,832,938	(949,359)	(2.3)								
Service Transactions												
U.S. Postal Service Mail												
YTD, FY 2013 1/												
Ancillary Services												
Other Services												
Total												

16,802
1,273
18,075

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Express Mail:												
Total Express Mail	569,136	612,127	(42,990)	(7.0)	27,735	30,385	(2,650)	(8.7)	29,825	31,105	(1,279)	(4.1)
First-Class Package Service:												
Total First-Class Package Service	876,725	633,335	243,390	38.4	402,068	298,836	103,232	34.5	136,623	101,463	35,160	34.7
Standard Post Mail:												
Total Standard Post 4/	219,957	0	219,957	-	16,473	0	16,473	-	104,113	0	104,113	-
Priority Mail:												
Total Priority Mail	4,874,873	4,544,298	330,575	7.3	666,217	628,085	38,132	6.1	1,384,834	1,297,334	87,500	6.7
Parcel Select Mail:												
Total Parcel Select Mail 2/	1,426,439	963,221	473,219	49.6	973,926	659,154	314,771	47.8	1,557,532	1,329,772	227,760	17.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	93,269	87,988	5,281	6.0	38,381	35,262	3,119	8.8	115,399	106,337	9,063	8.5
International Mail:												
Outbound Priority Mail International	697,608	726,054	(28,446)	(3.9)	15,551	18,926	(3,375)	(17.8)	92,756	102,783	(10,027)	(9.8)
Outbound International Expedited Services	253,712	289,033	(35,322)	(12.2)	4,353	5,534	(1,181)	(21.3)	20,511	22,845	(2,334)	(10.2)
Other Outbound International Mail 5/	522,923	244,920	278,002	113.5	181,265	178,019	3,246	1.8	57,712	39,564	18,148	45.9
Inbound International	163,533	168,583	(5,050)	(3.0)	11,555	12,670	(1,115)	(8.8)	65,631	69,052	(3,421)	(5.0)
International Mail Fees	435	123	312	252.9	-	-	-	-	-	-	-	-
Total International Mail	1,638,211	1,428,715	209,496	14.7	212,723	215,148	(2,425)	(1.1)	236,610	234,243	2,367	1.0
Total Competitive Mail	9,698,611	8,259,682	1,438,929	17.4	2,337,524	1,866,871	470,653	25.2	3,564,937	3,100,253	464,683	15.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services	1,111	692	419	60.6	226	142	83	58.5				
International Ancillary Services	6,158	7,162	(1,004)	(14.0)	1,233	1,506	(274)	(18.2)				
Total Ancillary Services	7,270	7,854	(584)	(7.4)	1,458	1,649	(190)	(11.6)				
Special Services:												
Premium Forwarding Service	18,480	16,634	1,846	11.1	1,079	1,001	78	7.8				
Intl. Money Orders & Money Transfer Service	995	1,161	(167)	(14.3)	112	129	(17)	(13.1)				
Other Domestic Special Services 3/	502,109	323,064	179,045	55.4	67,038	73,533	(6,495)	(8.8)				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	521,584	340,859	180,725	53.0	68,229	74,663	(6,434)	(8.6)				
Total Competitive Services	528,854	348,713	180,141	51.7	69,687	76,312	(6,625)	(8.7)				
Total Competitive Mail and Services	10,227,465	8,608,395	1,619,069	18.8								
Other Competitive Revenue	92,354	93,603	(1,249)	(1.3)								
Total Competitive Revenue	10,319,819	8,701,998	1,617,820	18.6								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	FY 2012	Change FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD FY 2013	FY 2012	Change FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD FY 2013	FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Total Market Dominant and Competitive	47,257,798	46,695,391	562,407	1.2	120,166,164	121,228,235	(1,062,071)	(0.9)	15,458,479	15,520,840	(62,360)	(0.4)
Total All Mail	2,096,191	2,172,490	(76,299)	(3.5)	2,218,365	1,931,793	286,573	14.8				
Total All Services	49,353,989	48,867,881	486,108	1.0								
Total All Mail and Services	849,408	667,055	182,353	27.3								
Total All Other Revenue	50,203,397	49,534,936	668,461	1.3								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

- 1/ Not included elsewhere in this report.
 - 2/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.
 - 3/ Year to Date Post Office Box volume is equal to the volume for the current time period. Adding Post Office Box volumes for any period is not a reflection of the number of boxes rented.
 - 4/ Parcel Post within this category have been shifted to the new Standard Post competitive product category as of January 27, 2013.
 - 5/ International First-Class parcels within this category have been shifted to the new First-Class Package International Service competitive product category as of January 27, 2013.
 - 6/ In Quarter 3 of Fiscal Year 2013, there was a decrease in Forever Stamp deferred liability recorded to Miscellaneous Revenue.
- RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION
- Report totals may not sum due to rounding.

- Report totals may not sum due to rounding.

TABLE 2.A
 LETTER MAIL
 MARKET DOMINANT PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent	FY 2013	FY 2012	FY 2013 over FY 2012	Percent
First-Class Mail:												
Single-Piece Letters	2,531,941	2,502,988	28,953	1.2	5,306,417	5,363,809	(57,392)	(1.1)	164,352	166,952	(2,600)	(1.6)
Single-Piece Cards	90,331	92,069	(1,738)	(1.9)	267,063	281,222	(14,158)	(5.0)	1,703	1,798	(95)	(5.3)
Total Single-Piece Letters and Cards	2,622,272	2,595,057	27,215	1.0	5,573,481	5,645,031	(71,550)	(1.3)	166,055	168,750	(2,695)	(1.6)
Presort Letters	3,484,374	3,537,102	(52,727)	(1.5)	9,339,042	9,721,814	(382,773)	(3.9)	510,083	514,060	(3,977)	(0.8)
Presort Cards	147,355	162,144	(14,789)	(9.1)	604,924	676,351	(71,427)	(10.6)	4,940	5,523	(583)	(10.6)
Total Presort Letters and Cards	3,631,729	3,699,245	(67,516)	(1.8)	9,943,966	10,398,166	(454,200)	(4.4)	515,022	519,583	(4,560)	(0.9)
Flats	5,686	4,523	1,164	25.7	3,775	3,423	352	10.3	1,186	1,099	87	8.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	19,132	16,379	2,753	16.8	51,047	51,774	(727)	(1.4)	3,251	3,263	(12)	(0.4)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	15,320	13,736	1,584	11.5	0	130,773	(130,773)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,294,140	6,328,940	(34,801)	(0.5)	15,572,268	16,229,166	(656,898)	(4.0)	685,514	692,695	(7,181)	(1.0)
Standard Mail:												
High Density and Saturation Letters	196,129	195,563	565	0.3	1,379,411	1,413,092	(33,681)	(2.4)	58,798	60,500	(1,702)	(2.8)
High Density and Saturation Flats & Parcels	18,650	18,753	(103)	(0.5)	128,989	128,731	258	0.2	5,955	6,439	(484)	(7.5)
Carrier Route	4,312	4,966	(654)	(13.7)	21,397	24,304	(2,907)	(12.0)	811	939	(128)	(13.6)
Letters	2,266,142	2,163,281	102,861	4.8	11,181,383	10,947,675	233,708	2.1	583,676	551,841	31,835	5.8
Flats	621	422	199	47.2	1,222	911	311	34.1	298	243	55	22.8
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	59,298	45,045	14,253	31.6	276,821	231,929	44,892	19.4	11,912	9,610	2,303	24.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,545,151	2,428,060	117,091	4.8	12,989,223	12,746,644	242,579	1.9	661,451	629,571	31,879	5.1
Periodicals Mail:												
In-County	334	367	(33)	(9.0)	4,142	4,709	(567)	(12.0)	204	206	(2)	(1.0)
Outside County	2,425	2,522	(97)	(3.8)	10,641	11,471	(831)	(7.2)	863	951	(88)	(9.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,759	2,889	(130)	(4.5)	14,782	16,180	(1,398)	(8.6)	1,067	1,157	(90)	(7.8)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (al UPU Rate-	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	5	0	5	0.0	3	0	3	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	4,175	4,291	(117)	(2.7)	825	877	(52)	(5.9)	61	65	(3)	(5.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	4,179	4,291	(112)	(2.6)	827	877	(49)	(5.6)	62	65	(3)	(4.8)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services	4,179	4,291	(112)	(2.6)	827	877	(49)	(5.6)	62	65	(3)	(4.8)
Total Competitive Mail and Services	4,179	4,291	(112)	(2.6)	827	877	(49)	(5.6)	62	65	(3)	(4.8)
Other Competitive Revenue	4,179	4,291	(112)	(2.6)	827	877	(49)	(5.6)	62	65	(3)	(4.8)
Total Competitive Revenue	4,179	4,291	(112)	(2.6)	827	877	(49)	(5.6)	62	65	(3)	(4.8)

TABLE 2.A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,922,719	8,120,426	(197,708)	(2.4)	16,829,063	17,597,126	(768,064)	(4.4)	522,633	550,952	(28,319)	(5.1)
Single-Piece Cards	287,151	275,864	(8,713)	(3.2)	801,921	877,267	(75,346)	(8.6)	5,119	5,610	(491)	(8.8)
Total Single-Piece Letters and Cards	8,189,870	8,396,290	(206,420)	(2.5)	17,630,984	18,474,394	(843,410)	(4.6)	527,752	556,562	(28,811)	(5.2)
Presort Letters	10,836,635	11,011,251	(174,615)	(1.6)	29,375,722	30,396,544	(1,020,822)	(3.4)	1,583,343	1,614,425	(31,082)	(1.9)
Presort Cards	448,894	461,736	(12,841)	(2.8)	1,852,758	1,994,617	(141,859)	(7.1)	15,125	16,285	(1,160)	(7.1)
Total Presort Letters and Cards	11,285,530	11,472,987	(187,457)	(1.6)	31,228,480	32,391,162	(1,162,682)	(3.6)	1,598,468	1,630,710	(32,242)	(2.0)
Flats	16,214	18,702	(2,489)	(13.3)	12,246	14,161	(1,915)	(13.5)	3,877	4,555	(678)	(14.9)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	60,371	54,475	5,896	10.8	162,686	156,834	5,852	3.7	10,419	9,884	535	5.4
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	40,772	43,158	(2,387)	(5.5)	0	391,597	(391,597)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	19,592,756	19,985,612	(392,857)	(2.0)	49,034,396	51,428,147	(2,393,752)	(4.7)	2,140,517	2,201,712	(61,195)	(2.8)
Standard Mail:												
High Density and Saturation Letters	597,213	575,546	21,666	3.8	4,241,111	4,180,988	60,122	1.4	174,309	176,800	(2,491)	(1.4)
High Density and Saturation Flats & Parcels	58,670	57,410	1,260	2.2	408,631	397,920	10,711	2.7	18,211	19,077	(866)	(4.5)
Carrier Route Letters	16,817	14,540	2,277	15.7	81,614	71,631	9,982	13.9	3,103	3,052	51	1.7
Flats	6,917,137	6,764,265	152,872	2.3	35,046,998	34,763,475	283,522	0.8	1,785,243	1,800,618	(15,375)	(0.9)
Parcels	1,642	1,270	372	29.3	3,486	2,612	874	33.5	874	697	177	25.4
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	161,886	139,037	22,849	16.4	766,949	682,800	84,149	12.3	33,745	30,142	3,603	12.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	7,753,364	7,552,068	201,296	2.7	40,548,788	40,119,427	429,361	1.1	2,015,486	2,030,387	(14,901)	(0.7)
Periodicals Mail:												
In-County	1,015	1,156	(141)	(12.2)	12,542	14,924	(2,382)	(16.0)	628	689	(62)	(9.0)
Outside County	7,051	7,969	(918)	(11.5)	31,305	36,547	(5,241)	(14.3)	2,610	3,042	(432)	(14.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	8,066	9,125	(1,058)	(11.6)	43,848	51,471	(7,623)	(14.8)	3,238	3,731	(493)	(13.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD	Quarter 3 YTD	Change	Change	Quarter 3 YTD	Quarter 3 YTD	Change	Change	Quarter 3 YTD	Quarter 3 YTD	Change	Change
	FY 2013	FY 2012	FY 2013 over FY 2012	FY 2013 over FY 2012	FY 2013	FY 2012	FY 2013 over FY 2012	FY 2013 over FY 2012	FY 2013	FY 2012	FY 2013 over FY 2012	FY 2013 over FY 2012
	Amount	Amount	Percent	Percent	Amount	Amount	Percent	Percent	Amount	Amount	Percent	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	5	4	1	12.2	3	12	(9)	(76.1)	0	1	(0)	(73.1)
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	12,802	16,539	(3,736)	(22.6)	2,657	3,512	(855)	(24.3)	191	233	(42)	(17.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	12,807	16,543	(3,736)	(22.6)	2,660	3,523	(864)	(24.5)	191	233	(42)	(18.0)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent

Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												

Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												

Total Competitive Services												
Total Competitive Mail and Services	12,807	16,543	(3,736)	(22.6)	2,660	3,523	(864)	(24.5)	191	233	(42)	(18.0)
Other Competitive Revenue												
Total Competitive Revenue	12,807	16,543	(3,736)	(22.6)	2,660	3,523	(864)	(24.5)	191	233	(42)	(18.0)

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	623,096	646,401	(23,305)	(3.6)	464,939	495,917	(30,978)	(6.2)	94,439	100,032	(5,593)	(5.6)
Parcels	19,262	32,048	(12,786)	(39.9)	10,588	16,878	(6,290)	(37.3)	2,607	4,315	(1,708)	(39.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,521	1,155	366	31.7	0	6,672	(6,672)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	643,879	679,604	(35,725)	(5.3)	475,527	519,468	(43,941)	(8.5)	97,046	104,347	(7,301)	(7.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	454,500	445,016	9,484	2.1	2,635,784	2,651,493	(15,709)	(0.6)	486,507	504,487	(17,979)	(3.6)
Carrier Route	487,891	487,910	(19)	(0.0)	1,919,515	1,978,311	(58,796)	(3.0)	418,221	419,625	(1,404)	(0.3)
Letters	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	479,365	503,285	(23,920)	(4.8)	1,226,491	1,324,742	(98,251)	(7.4)	307,626	330,209	(22,583)	(6.8)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	37,962	19,984	17,978	90.0	267,340	140,731	126,609	90.0	33,909	17,850	16,059	90.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,459,719	1,456,229	3,490	0.2	6,049,131	6,095,278	(46,147)	(0.8)	1,246,264	1,272,171	(25,907)	(2.0)
Periodicals Mail:												
In-County	16,491	16,698	(208)	(1.2)	149,278	155,784	(6,506)	(4.2)	44,885	46,297	(1,413)	(3.1)
Outside County	396,160	415,265	(19,105)	(4.6)	1,446,495	1,555,860	(109,365)	(7.0)	550,580	581,971	(31,391)	(5.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	412,651	431,963	(19,312)	(4.5)	1,595,773	1,711,645	(115,871)	(6.8)	595,465	628,269	(32,804)	(5.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	901	(901)	(100.0)	0	172	(172)	(100.0)	0	184	(184)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	42,485	39,881	2,605	6.5	51,575	48,745	2,830	5.8	93,200	72,844	20,356	27.9
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	5,310	5,247	64	1.2	1,928	2,009	(81)	(4.0)	1,831	1,823	8	0.5
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	47,796	46,028	1,768	3.8	53,503	50,925	2,578	5.1	95,031	74,852	20,180	27.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
U.S. Postal Service Mail	0	0	0	0	5,042	6,232	(1,190)	(19)	1,113	1,340	(227)	(17)
Free Mail	0	0	0	0	2,680	2,014	666	33	748	505	243	48
Total Market Dominant Mail	2,564,043	2,613,823	(49,780)	(2)	8,181,656	8,385,561	(203,905)	(2)	2,035,667	2,081,483	(45,816)	(2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
Delivery Confirmation												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,564,043	2,613,823	(49,780)	(2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,564,043	2,613,823	(49,780)	(2)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	11,517	193	11,324	585.6	5,783	102	5,681	569.3	1,211	22	1,189	5479.0
Standard Post Mail:												
Total Standard Post	738	0	738	0.0	152	0	152	0.0	199	0	199	0.0
Priority Mail:												
Total Priority Mail	234,150	207,350	26,799	12.9	43,156	40,130	3,026	7.5	32,044	29,371	2,673	9.1
Parcel Select Mail:												
Total Parcel Select Mail	68	0	68	0.0	8	0	8	0.0	3	0	3	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	245,735	207,544	38,191	18.4	48,948	40,232	8,716	21.7	33,258	29,393	3,864	13.1

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	245,735	207,544	38,191	18.4	48,948	40,232	8,716	21.7	33,258	29,393	3,864	13.1
Other Competitive Revenue												
Total Competitive Revenue	245,735	207,544	38,191	18.4	48,948	40,232	8,716	21.7	33,258	29,393	3,864	13.1

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)											
	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent								
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012										
First-Class Mail:																				
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Presort Letters	0	0	(0)	(94.1)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Total Presort Letters and Cards	0	0	(0)	(94.1)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Flats	1,931,162	2,029,384	(98,222)	(4.8)	1,457,431	1,560,395	(102,964)	(6.6)	296,357	316,910	(20,554)	(6.5)	316,910	316,910	0	0.0	0	0.0	0	0
Parcels	61,701	83,170	(21,469)	(25.8)	33,371	45,630	(12,259)	(26.9)	8,625	11,854	(3,229)	(27.2)	11,854	11,854	0	0.0	0	0.0	0	0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
First-Class Mail Fees	3,661	3,416	245	7.2	0	21,944	(21,944)	(100.0)	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Total First-Class Mail	1,996,524	2,115,971	(119,446)	(5.6)	1,490,802	1,627,969	(137,167)	(8.4)	304,982	328,764	(23,782)	(7.2)	328,764	328,764	0	0.0	0	0.0	0	0
Standard Mail:																				
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
High Density and Saturation Flats & Parcels	1,385,799	1,356,882	28,917	2.1	813,040	8,095,636	34,765	0.4	1,508,175	1,550,802	(42,627)	(2.7)	1,550,802	1,550,802	0	0.0	0	0.0	0	0
Carrier Route	1,796,299	1,664,732	131,568	7.9	7,259,149	6,768,885	490,264	7.2	1,528,290	1,502,681	25,609	1.7	1,502,681	1,502,681	0	0.0	0	0.0	0	0
Letters	34	86	(52)	(60.3)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Flats	1,606,338	1,571,985	(34,653)	(2.1)	4,200,750	4,451,856	(251,106)	(5.6)	1,048,470	1,120,845	(72,375)	(6.5)	1,120,845	1,120,845	0	0.0	0	0.0	0	0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Every Door Direct Mail Retail	104,318	39,312	65,005	165.4	734,631	276,847	457,784	165.4	93,180	35,115	58,065	165.4	35,115	35,115	0	0.0	0	0.0	0	0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Total Standard Mail	4,892,788	4,732,997	159,791	3.4	20,324,931	19,593,224	731,707	3.7	4,178,116	4,209,443	(31,327)	(0.7)	4,209,443	4,209,443	0	0.0	0	0.0	0	0
Periodicals Mail:																				
In-County	48,189	49,090	(900)	(1.8)	441,134	461,338	(20,204)	(4.4)	132,564	137,085	(4,522)	(3.3)	137,085	137,085	0	0.0	0	0.0	0	0
Outside County	1,195,030	1,245,376	(50,346)	(4.0)	4,367,617	4,621,069	(253,452)	(5.5)	1,684,759	1,763,996	(79,237)	(4.5)	1,763,996	1,763,996	0	0.0	0	0.0	0	0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Total Periodicals Mail	1,243,219	1,294,466	(51,247)	(4.0)	4,808,751	5,082,407	(273,656)	(5.4)	1,817,323	1,901,082	(83,759)	(4.4)	1,901,082	1,901,082	0	0.0	0	0.0	0	0
Package Services Mail:																				
Parcel Post / Alaska Bypass	1,323	3,335	(2,012)	(60.3)	241	608	(367)	(60.3)	292	694	(402)	(57.9)	694	694	0	0.0	0	0.0	0	0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Bound Printed Matter Flats	138,912	138,647	265	0.2	173,043	172,435	608	0.4	291,999	255,528	36,471	14.3	255,528	255,528	0	0.0	0	0.0	0	0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Media and Library Mail	17,493	17,569	(75)	(0.4)	6,561	6,779	(218)	(3.2)	5,992	6,476	(484)	(7.5)	6,476	6,476	0	0.0	0	0.0	0	0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	0	0	0.0	0
Total Package Services Mail	157,729	159,551	(1,822)	(1.1)	179,845	179,822	23	0.0	298,283	262,698	35,585	13.5	262,698	262,698	0	0.0	0	0.0	0	0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	34,592	31,374	3,218	10.3	17,734	17,092	642	3.8	3,768	3,535	234	6.6
Standard Post Mail: Total Standard Post	1,407	0	1,407	0.0	256	0	256	0.0	308	0	308	0.0
Priority Mail: Total Priority Mail	675,833	630,245	45,588	7.2	126,565	123,068	3,497	2.8	94,824	90,672	4,153	4.6
Parcel Select Mail: Total Parcel Select Mail	215	139	76	55.2	25	24	1	3.5	9	10	(0)	(4.6)
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	710,640	661,757	48,883	7.4	144,323	140,184	4,139	3.0	98,602	94,216	4,386	4.7

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD FY 2013	FY 2012	FY 2013 over FY 2012 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	710,640	661,757	48,883	7.4	144,323	140,184	4,139	3.0	98,602	94,216	4,386	4.7
Other Competitive Revenue												
Total Competitive Revenue	710,640	661,757	48,883	7.4	144,323	140,184	4,139	3.0	98,602	94,216	4,386	4.7

TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 3		Change Amount	Percent	Quarter 3		Change Amount	Percent	Quarter 3		Change Amount	Percent	
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012			
First-Class Mail:													
Single-Piece Letters	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Flats	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
Parcels	122,595	120,126	2,469	2.1	49,664	50,710	(1,046)	(2.1)	15,886	16,032	(146)	(0.9)	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
First-Class Mail Fees	280	304	(24)	(7.9)	0	1,853	(1,853)	(100.0)	0	0	0	0.0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Total First-Class Mail	122,875	120,430	2,445	2.0	49,664	52,563	(2,899)	(5.5)	15,886	16,032	(146)	(0.9)	0.0
Standard Mail:													
High Density and Saturation Letters	0	0	0	0.0	0	0	0.0	0	0	0	0.0	0	0.0
High Density and Saturation Flats & Parcels	0	86	(86)	(100.0)	0	132	(132)	(100.0)	0	81	(81)	(100.0)	0.0
Carrier Route Letters	0	58	(58)	(100.0)	0	78	(78)	(100.0)	0	29	(29)	(100.0)	0.0
Letters	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Flats	309	281	28	9.9	677	613	64	10.4	32	28	4	16.0	6.0
Parcels	16,235	15,842	393	2.5	16,620	14,622	1,998	13.7	5,195	4,901	294	6.0	6.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Total Standard Mail	16,543	16,267	277	1.7	17,296	15,444	1,852	12.0	5,227	5,039	189	3.7	3.7
Periodicals Mail:													
In-County	20	33	(14)	(40.6)	127	243	(116)	(47.7)	64	96	(31)	(32.9)	0.0
Outside County	1,090	1,208	(118)	(9.8)	1,247	1,482	(235)	(15.9)	2,372	2,724	(352)	(12.9)	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Total Periodicals Mail	1,110	1,242	(132)	(10.6)	1,374	1,726	(351)	(20.3)	2,436	2,820	(384)	(13.6)	0.0
Package Services Mail:													
Parcel Post/ Alaska Bypass	7,775	169,497	(161,722)	(95.4)	318	15,004	(14,685)	(97.9)	21,471	113,234	(91,763)	(81.0)	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Bound Printed Matter Parcels	59,142	60,558	(1,417)	(2.3)	46,822	48,489	(1,668)	(3.4)	124,532	119,617	4,915	4.1	4.1
Media and Library Mail	67,167	69,018	(1,851)	(2.7)	19,362	20,828	(1,466)	(7.0)	50,864	54,968	(4,104)	(7.5)	7.5
Package Services Mail Fees	0	0	0	0.0	0	0	0.0	0.0	0	0	0	0.0	0.0
Total Package Services Mail	134,083	299,073	(164,990)	(55.2)	66,501	84,320	(17,819)	(21.1)	196,867	287,820	(90,953)	(31.6)	0.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	278,772	218,684	60,088	27.5	125,019	100,791	24,227	24.0	43,678	34,842	8,837	25.4
Standard Post Mail: Total Standard Post	120,124	0	120,124	0.0	8,634	0	8,634	0.0	58,517	0	58,517	0.0
Priority Mail: Total Priority Mail	1,284,075	1,160,738	123,337	10.6	165,559	150,968	14,590	9.7	391,524	352,243	39,281	11.2
Parcel Select Mail: Total Parcel Select Mail	455,601	359,428	96,173	26.8	305,552	282,899	22,654	8.0	455,335	392,201	63,134	16.1
Parcel Return Service Mail: Total Parcel Return Service Mail	32,498	30,800	1,698	5.5	13,507	12,413	1,093	8.8	38,557	34,391	4,166	12.1
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,050,947	1,769,651	281,296	15.9	609,636	547,072	62,565	11.4	929,094	813,676	115,418	14.2

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount Percent		Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount Percent		Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount Percent	
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,050,947	1,769,651	281,296	15.9	609,636	547,072	62,565	11.4	929,094	813,676	115,418	14.2
Other Competitive Revenue												
Total Competitive Revenue	2,050,947	1,769,651	281,296	15.9	609,636	547,072	62,565	11.4	929,094	813,676	115,418	14.2

TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD	Quarter 3 YTD	Change	Change	Quarter 3 YTD	Quarter 3 YTD	Change	Change	Quarter 3 YTD	Quarter 3 YTD	Change	Change
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	385,666	429,135	(43,469)	(10.1)	158,561	187,988	(29,426)	(15.7)	51,298	60,832	(9,535)	(15.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,015	1,161	(146)	(12.5)	0	5,752	(5,752)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	386,681	430,296	(43,615)	(10.1)	158,561	193,740	(35,179)	(18.2)	51,298	60,832	(9,535)	(15.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	88	402	(314)	(78.2)	183	783	(600)	(76.6)	71	373	(302)	(80.9)
Carrier Route	28	227	(198)	(87.5)	45	338	(293)	(86.6)	10	136	(127)	(92.9)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,117	950	168	17.6	2,482	2,088	393	18.8	101	92	9	9.3
Parcels	53,488	288,412	(214,923)	(80.1)	54,584	287,819	(233,234)	(81.0)	17,217	121,101	(103,884)	(85.8)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	54,721	289,990	(215,269)	(79.7)	57,295	291,028	(233,734)	(80.3)	17,399	121,704	(104,304)	(85.7)
Periodicals Mail:												
In-County	64	93	(29)	(31.0)	434	641	(207)	(32.3)	200	286	(86)	(30.0)
Outside County	3,232	3,275	(43)	(1.3)	3,760	4,267	(507)	(11.9)	7,242	6,963	279	4.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	3,296	3,368	(72)	(2.1)	4,194	4,908	(713)	(14.5)	7,441	7,249	193	2.7
Package Services Mail:												
Parcel Post / Alaska Bypass	329,406	593,950	(264,544)	(44.5)	28,956	54,747	(25,790)	(47.1)	232,651	380,885	(148,234)	(38.9)
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	202,364	222,918	(20,554)	(9.2)	160,419	177,272	(16,853)	(9.5)	427,851	486,071	(58,220)	(12.0)
Media and Library Mail	214,580	219,544	(4,964)	(2.3)	63,524	68,012	(4,488)	(6.6)	160,968	172,388	(11,419)	(6.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	746,350	1,036,412	(290,062)	(28.0)	252,900	300,031	(47,131)	(15.7)	821,470	1,039,343	(217,873)	(21.0)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	Change Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	Change Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	Change Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	842,128	601,957	240,172	39.9	384,332	281,733	102,599	36.4	132,854	97,927	34,927	35.7
Standard Post Mail:												
Total Standard Post	218,549	0	218,549	0.0	16,218	0	16,218	0.0	103,806	0	103,806	0.0
Priority Mail:												
Total Priority Mail	4,185,575	3,896,934	288,641	7.4	536,996	501,506	35,490	7.1	1,289,819	1,206,430	83,389	6.9
Parcel Select Mail:												
Total Parcel Select Mail	1,426,224	953,082	473,142	49.6	973,900	659,130	314,770	47.8	1,557,523	1,329,763	227,760	17.1
Parcel Return Service Mail:												
Total Parcel Return Service Mail	93,269	87,988	5,281	6.0	38,381	35,262	3,119	8.8	115,399	106,337	9,063	8.5
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
Inbound International Mail Fees												
Total International Mail												
Total Competitive Mail	6,547,197	5,539,960	1,007,237	18.2	1,933,609	1,477,631	455,978	30.9	3,095,595	2,740,457	355,139	13.0

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount Percent		Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount Percent		Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount Percent	
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	6,547,197	5,539,960	1,007,237	18.2	1,933,609	1,477,631	455,978	30.9	3,095,595	2,740,457	355,139	13.0
Other Competitive Revenue												
Total Competitive Revenue	6,547,197	5,539,960	1,007,237	18.2	1,933,609	1,477,631	455,978	30.9	3,095,595	2,740,457	355,139	13.0

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change Amount	Percent FY 2012	FY 2013	Quarter 3 FY 2012	Change Amount	Percent FY 2012	FY 2013	Quarter 3 FY 2012	Change Amount	Percent FY 2012
First-Class Mail:												
Single-Piece Letters	1,352,458	1,322,114	30,344	2.3	2,869,269	2,864,541	4,728	0.2	77,385	76,773	612	0.8
Single-Piece Cards	52,684	51,573	1,171	2.3	154,452	155,713	(1,261)	(0.8)	965	973	(8)	(0.8)
Total Single-Piece Letters and Cards	1,405,142	1,373,687	31,515	2.3	3,023,720	3,020,254	3,467	0.1	78,351	77,746	605	0.8
Presort Letters	40,529	46,184	(5,655)	(12.2)	105,339	123,012	(17,673)	(14.4)	4,541	5,190	(649)	(12.5)
Presort Cards	354	680	(305)	(45.3)	1,406	2,885	(1,279)	(47.6)	8	14	(6)	(41.4)
Total Presort Letters and Cards	40,883	46,864	(5,961)	(12.7)	106,745	125,897	(18,952)	(15.1)	4,549	5,204	(654)	(12.6)
Flats	61,771	62,472	(701)	(1.1)	42,634	43,264	(631)	(1.5)	8,106	8,427	(321)	(3.8)
Parcels	12,455	13,286	(831)	(6.3)	6,282	6,845	(563)	(8.2)	1,447	1,615	(167)	(10.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSAM	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	439	277	162	58.6	0	2,449	(2,449)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,520,690	1,496,505	24,185	1.6	3,179,382	3,198,509	(19,127)	(0.6)	92,454	92,991	(538)	(0.6)
Standard Mail:												
High Density and Saturation Letters	1,601	1,354	247	18.2	10,432	8,966	1,466	16.4	305	282	23	8.2
High Density and Saturation Flats & Parcels	20	30	(10)	(34.2)	124	181	(57)	(31.5)	8	17	(9)	(51.5)
Carrier Route	213	439	(226)	(51.5)	979	2,340	(1,361)	(58.1)	125	521	(396)	(76.0)
Letters	125,778	130,459	(4,680)	(3.6)	731,806	761,427	(29,621)	(3.9)	38,966	41,670	(2,704)	(6.5)
Flats	5,647	4,239	1,408	33.2	18,584	14,353	4,231	29.5	2,568	2,391	177	7.4
Parcels	48	107	(59)	(55.3)	35	85	(50)	(59.3)	1	19	(18)	(93.9)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	133,307	136,661	(3,355)	(2.5)	761,960	787,352	(25,392)	(3.2)	41,973	44,900	(2,926)	(6.5)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	2,471	(2,471)	(100.0)	0	286	(286)	(100.0)	0	1,195	(1,195)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	12	(12)	(100.0)	0	6	(6)	(100.0)	0	4	(4)	(100.0)
Bound Printed Matter Parcels	0	6	(6)	(100.0)	0	3	(3)	(100.0)	0	2	(2)	(100.0)
Media and Library Mail	1,122	1,090	32	2.9	364	371	(7)	(1.9)	630	592	38	6.4
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,122	3,579	(2,457)	(68.6)	364	664	(301)	(45.3)	630	1,794	(1,164)	(64.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	FY 2012	Change FY 2013 over FY 2012 Amount	Percent Change FY 2013 over FY 2012 Percent	FY 2013	FY 2012	Change FY 2013 over FY 2012 Amount	Percent Change FY 2013 over FY 2012 Percent	FY 2013	FY 2012	Change FY 2013 over FY 2012 Amount	Percent Change FY 2013 over FY 2012 Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	425	321	105	32.6	208	164	44	26.7	60	45	15	33.4
Standard Post Mail: Total Standard Post	1,395	0	1,395	0.0	146	0	146	0.0	564	0	564	0.0
Priority Mail: Total Priority Mail	25,888	24,472	1,416	5.8	3,936	4,054	(118)	(2.9)	5,092	5,073	19	0.4
Parcel Select Mail: Total Parcel Select Mail	2	0	2	0.0	1	0	1	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	26,315	24,793	1,522	6.1	4,145	4,218	(73)	(1.7)	5,152	5,118	35	0.7

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	26,315	24,793	1,522	6.1	4,145	4,218	(73)	(1.7)	5,152	5,118	35	0.7
Other Competitive Revenue												
Total Competitive Revenue	26,315	24,793	1,522	6.1	4,145	4,218	(73)	(1.7)	5,152	5,118	35	0.7

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	Percent
Total Market Dominant and Competitive	1,681,434	1,661,539	19,895	1.2	3,945,857	3,990,752	(44,895)	(1.1)	140,209	144,803	(4,594)	(3.2)
Total All Mail	13,064	14,530	(1,466)	(10.1)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,694,498	1,676,069	18,429	1.1	3,945,857	3,990,752	(44,895)	(1.1)	140,209	144,803	(4,594)	(3.2)
Total All Other Revenue	1,694,498	1,676,069	18,429	1.1	3,945,857	3,990,752	(44,895)	(1.1)	140,209	144,803	(4,594)	(3.2)

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
First-Class Mail:												
Single-Piece Letters	4,312,673	4,380,014	(67,341)	(1.5)	9,286,031	9,609,568	(323,537)	(3.4)	253,792	262,684	(8,892)	(3.4)
Single-Piece Cards	149,145	151,289	(2,145)	(1.4)	443,464	476,799	(33,335)	(7.0)	2,772	2,980	(208)	(7.0)
Total Single-Piece Letters and Cards	4,461,818	4,531,304	(69,486)	(1.5)	9,729,495	10,086,367	(356,872)	(3.5)	256,564	265,664	(9,100)	(3.4)
Presort Letters	141,757	153,373	(11,616)	(7.6)	371,798	410,158	(38,359)	(9.4)	16,080	17,365	(1,275)	(7.3)
Presort Cards	1,880	2,476	(595)	(24.0)	7,569	10,590	(3,020)	(28.5)	38	55	(16)	(30.1)
Total Presort Letters and Cards	143,637	155,849	(12,212)	(7.8)	379,368	420,747	(41,380)	(9.8)	16,118	17,410	(1,292)	(7.4)
Flats	184,550	195,607	(11,056)	(5.7)	128,483	137,660	(9,177)	(6.7)	24,693	27,005	(2,312)	(8.6)
Parcels	40,543	43,687	(3,143)	(7.2)	20,212	22,649	(2,437)	(10.8)	4,893	5,539	(645)	(11.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	1,078	862	226	26.6	0	9,618	(9,618)	(100.0)	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,831,626	4,927,297	(95,671)	(1.9)	10,257,558	10,677,041	(419,483)	(3.9)	302,268	315,617	(13,349)	(4.2)
Standard Mail:												
High Density and Saturation Letters	5,479	4,755	724	15.2	39,334	34,636	4,698	13.6	1,175	1,102	73	6.6
High Density and Saturation Flats & Parcels	175	154	20	13.1	1,140	973	167	17.1	123	60	63	104.4
Carrier Route	687	854	(167)	(19.5)	3,027	4,140	(1,113)	(26.9)	296	651	(355)	(54.6)
Letters	401,338	405,329	(3,990)	(1.0)	2,425,853	2,473,222	(47,369)	(1.9)	130,422	136,811	(6,389)	(4.7)
Flats	14,773	13,368	1,405	10.5	46,716	43,098	3,618	(8.4)	6,679	7,251	(573)	(7.9)
Parcels	186	564	(378)	(67.0)	132	621	(489)	(78.8)	18	78	(60)	(77.0)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	91	(91)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	422,638	425,116	(2,477)	(0.6)	2,516,201	2,556,689	(40,488)	(1.6)	138,713	145,954	(7,241)	(5.0)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	3,881	9,671	(5,790)	(59.9)	446	1,079	(633)	(58.6)	1,993	4,932	(2,939)	(59.6)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	24	32	(8)	(24.8)	11	14	(3)	(20.8)	7	10	(3)	(30.9)
Bound Printed Matter Parcels	22	48	(26)	(54.7)	8	17	(9)	(53.0)	14	35	(21)	(60.9)
Media and Library Mail	3,497	4,290	(793)	(18.5)	1,152	1,439	(287)	(20.0)	1,840	2,246	(406)	(18.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	7,424	14,041	(6,617)	(47.1)	1,617	2,549	(932)	(36.6)	3,854	7,223	(3,369)	(46.6)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 3 YTD		Change FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD		Change FY 2013 over FY 2012 Amount	Percent	Quarter 3 YTD		Change FY 2013 over FY 2012 Amount	Percent	
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012			
Express Mail:													
Total Express Mail													
First-Class Package Service:													
Total First-Class Package Service 2/	1,536	1,065	471	44.2	825	568	258	45.4	208	155	52	33.8	
Standard Post Mail:													
Total Standard Post	2,976	0	2,976	0.0	298	0	298	0.0	1,260	0	1,260	0.0	
Priority Mail:													
Total Priority Mail	82,674	86,549	(3,875)	(4.5)	12,580	13,945	(1,364)	(9.8)	17,343	19,702	(2,359)	(12.0)	
Parcel Select Mail:													
Total Parcel Select Mail	23	0	23	0.0	14	0	14	0.0	2	0	2	0.0	
Parcel Return Service Mail:													
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
International Mail:													
Outbound Priority Mail International													
Outbound International Expedited Services													
Other Outbound International Mail													
Inbound International													
International Mail Fees													
Total International Mail													
Total Competitive Mail	84,233	87,614	(3,381)	(3.9)	13,419	14,512	(1,093)	(7.5)	17,553	19,857	(2,304)	(11.6)	

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
=====												
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
=====												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
=====												
Total Competitive Mail and Services	84,233	87,614	(3,381)	(3.9)	13,419	14,512	(1,093)	(7.5)	17,553	19,857	(2,304)	(11.6)
Other Competitive Revenue												
Total Competitive Revenue	84,233	87,614	(3,381)	(3.9)	13,419	14,512	(1,093)	(7.5)	17,553	19,857	(2,304)	(11.6)

TABLE 3-B
MARKET DOMINANT PRODUCTS
METERED MAIL
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail:												
Single-Piece Letters	27,127	38,612	(11,484)	(29.7)	56,303	82,591	(26,288)	(31.8)	1,941	2,811	(870)	(30.9)
Single-Piece Cards	1,133	1,204	(71)	(5.9)	3,422	3,748	(326)	(8.7)	21	23	(2)	(8.7)
Total Single-Piece Letters and Cards	28,260	39,816	(11,556)	(29.0)	59,725	86,339	(26,614)	(30.8)	1,962	2,834	(872)	(30.8)
Presort Letters	1,118,279	1,184,940	(66,662)	(5.6)	3,006,673	3,266,179	(259,506)	(7.9)	165,642	173,877	(8,235)	(4.7)
Presort Cards	1,136	1,442	(307)	(21.3)	4,609	5,930	(1,321)	(22.3)	41	56	(15)	(27.4)
Total Presort Letters and Cards	1,119,414	1,186,383	(66,969)	(5.6)	3,011,282	3,272,109	(260,827)	(8.0)	165,682	173,933	(8,251)	(4.7)
Flats	51,346	58,943	(7,598)	(12.9)	64,820	72,930	(8,111)	(11.1)	6,429	7,991	(1,562)	(19.5)
Parcels	1,874	3,536	(1,662)	(47.0)	779	1,513	(734)	(48.5)	258	533	(275)	(51.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSAM	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,200,894	1,288,678	(87,784)	(6.8)	3,136,606	3,432,891	(296,286)	(8.6)	174,332	185,291	(10,959)	(5.9)
Standard Mail:												
High Density and Saturation Letters	231	585	(354)	(60.5)	1,518	4,048	(2,530)	(62.5)	65	131	(66)	(50.1)
High Density and Saturation Flats & Parcels	4	24	(20)	(82.7)	24	111	(86)	(78.0)	0	22	(22)	(97.9)
Carrier Route	137	90	47	52.7	600	405	195	48.2	18	13	5	37.0
Letters	91,843	89,306	2,537	2.8	486,621	494,051	2,570	0.5	27,627	28,482	(854)	(3.0)
Flats	3,354	3,406	(52)	(1.5)	9,996	8,978	1,019	11.3	917	1,651	(734)	(44.5)
Parcels	116	249	(133)	(53.4)	81	179	(98)	(55.0)	1	41	(40)	(97.2)
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	95,685	93,660	2,025	2.2	508,841	507,771	1,069	0.2	28,629	30,340	(1,711)	(5.6)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	1,471	(1,471)	(100.0)	0	147	(147)	(100.0)	0	828	(828)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	8	4	4	128.6	2	2	0	23.3	2	3	(1)	(20.5)
Bound Printed Matter Parcels	0	6	(6)	(100.0)	0	2	(2)	(100.0)	0	6	(6)	(100.0)
Media and Library Mail	620	746	(126)	(16.9)	217	255	(38)	(14.9)	396	424	(28)	(6.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	628	2,226	(1,598)	(71.8)	220	406	(187)	(46.0)	398	1,261	(863)	(68.4)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	452	359	93	25.9	208	184	24	13.0	60	56	4	6.7
Standard Post Mail: Total Standard Post	1,181	0	1,181	0.0	105	0	105	0.0	556	0	556	0.0
Priority Mail: Total Priority Mail	10,653	15,043	(4,390)	(29.2)	1,295	2,142	(847)	(39.5)	3,083	4,176	(1,093)	(26.2)
Parcel Select Mail: Total Parcel Select Mail	973	452	521	115.3	421	307	114	37.2	532	118	414	350.4
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	12,078	15,854	(3,776)	(23.8)	1,924	2,633	(709)	(26.9)	3,675	4,350	(675)	(15.5)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	12,078	15,854	(3,776)	(23.8)	1,924	2,633	(709)	(26.9)	3,675	4,350	(675)	(15.5)
Other Competitive Revenue												
Total Competitive Revenue	12,078	15,854	(3,776)	(23.8)	1,924	2,633	(709)	(26.9)	3,675	4,350	(675)	(15.5)

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012			FY 2013 over FY 2012
First-Class Mail:													
Single-Piece Letters	95,639	127,129	(31,489)	(24.8)	199,870	273,118	(73,248)	(26.8)	6,725	9,207	(2,482)	(27.0)	
Single-Piece Cards	3,635	3,858	(223)	(5.8)	11,054	12,493	(1,439)	(11.5)	69	78	(9)	(11.5)	
Total Single-Piece Letters and Cards	99,274	130,987	(31,713)	(24.2)	210,924	285,611	(74,687)	(26.1)	6,794	9,286	(2,491)	(26.8)	
Presort Letters	3,469,652	3,717,811	(248,158)	(6.7)	9,433,236	10,349,225	(915,989)	(8.9)	5,111,108	5,498,812	(387,704)	(7.0)	
Presort Cards	3,724	3,966	(242)	(6.1)	15,153	16,772	(1,619)	(9.7)	146	167	(21)	(12.7)	
Total Presort Letters and Cards	3,473,376	3,721,777	(248,401)	(6.7)	9,448,388	10,365,997	(917,609)	(8.9)	5,112,254	5,499,979	(387,725)	(7.0)	
Flats	163,424	186,131	(22,708)	(12.2)	205,075	230,948	(25,873)	(11.2)	21,263	25,589	(4,326)	(16.9)	
Parcels	7,426	10,573	(3,146)	(29.8)	3,146	4,742	(1,596)	(33.7)	1,059	1,635	(576)	(35.2)	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total First-Class Mail	3,743,501	4,049,469	(305,968)	(7.6)	9,867,533	10,887,299	(1,019,766)	(9.4)	540,370	586,488	(46,118)	(7.9)	
Standard Mail:													
High Density and Saturation Letters	950	1,658	(708)	(42.7)	6,432	11,582	(5,150)	(44.5)	282	351	(69)	(19.6)	
High Density and Saturation Flats & Parcels	13	23	(10)	(42.7)	85	109	(24)	(21.8)	3	3	(0)	(86.1)	
Carrier Route	414	296	118	39.7	1,918	1,396	522	37.4	79	118	(40)	(33.6)	
Letters	266,362	264,850	1,512	0.6	1,482,541	1,486,472	(3,931)	(0.3)	83,811	90,002	(6,192)	(6.9)	
Flats	9,503	10,918	(1,415)	(13.0)	27,132	29,787	(2,655)	(8.9)	3,385	5,724	(2,339)	(40.9)	
Parcels	446	1,482	(1,036)	(69.9)	326	1,088	(762)	(70.1)	46	91	(45)	(49.1)	
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Standard Mail	277,688	279,228	(1,540)	(0.6)	1,518,434	1,530,433	(11,999)	(0.8)	87,606	96,310	(8,704)	(9.0)	
Periodicals Mail:													
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Package Services Mail:													
Parcel Post / Alaska Bypass	3,552	8,292	(4,740)	(57.2)	374	854	(480)	(56.2)	1,979	4,388	(2,409)	(54.9)	
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Bound Printed Matter-Flats	10	10	0	0.0	3	4	(1)	(16.1)	3	7	(4)	(54.6)	
Bound Printed Matter-Parcels	7	24	(17)	(69.3)	2	9	(7)	(75.6)	7	18	(11)	(62.2)	
Media and Library Mail	2,174	3,005	(831)	(27.7)	708	1,030	(322)	(31.3)	1,519	2,036	(517)	(25.4)	
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Package Services Mail	5,743	11,331	(5,587)	(49.3)	1,088	1,897	(809)	(42.6)	3,508	6,449	(2,941)	(45.6)	

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 YTD FY 2012	FY 2013 Amount	Change over FY 2012 Percent	FY 2013	Quarter 3 YTD FY 2012	FY 2013 Amount	Change over FY 2012 Percent	FY 2013	Quarter 3 YTD FY 2012	FY 2013 Amount	Change over FY 2012 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	1,173	1,093	80	7.3	543	600	(57)	(9.5)	167	158	9	5.8
Standard Post Mail:												
Total Standard Post	2,370	0	2,370	0.0	229	0	229	0.0	1,017	0	1,017	0.0
Priority Mail:												
Total Priority Mail	40,069	52,570	(12,501)	(23.8)	5,087	7,349	(2,262)	(30.8)	11,078	14,905	(3,827)	(25.7)
Parcel Select Mail:												
Total Parcel Select Mail	1,497	738	759	102.8	765	491	274	55.8	681	199	482	242.3
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	42,739	54,401	(11,662)	(21.4)	6,395	8,440	(2,045)	(24.2)	11,926	15,262	(3,336)	(21.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	42,739	54,401	(11,662)	(21.4)	6,395	8,440	(2,045)	(24.2)	11,926	15,262	(3,336)	(21.9)
Other Competitive Revenue												
Total Competitive Revenue	42,739	54,401	(11,662)	(21.4)	6,395	8,440	(2,045)	(24.2)	11,926	15,262	(3,336)	(21.9)

TABLE 3-C
 IBI MAIL
 MARKET DOMINANT PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail:												
Single-Piece Letters	991,370	960,700	30,670	3.2	2,046,121	2,029,084	17,036	0.8	70,664	70,368	296	0.4
Single-Piece Cards	24,341	25,114	(773)	(3.1)	72,176	76,932	(4,756)	(6.2)	451	481	(30)	(6.2)
Total Single-Piece Letters and Cards	1,015,711	985,814	29,897	3.0	2,118,296	2,106,016	12,280	0.6	71,115	70,849	266	0.4
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	340,572	363,748	(23,176)	(6.4)	221,647	240,180	(18,533)	(7.7)	49,954	54,097	(4,143)	(7.7)
Parcels	55,045	61,905	(6,860)	(11.1)	24,644	28,764	(4,120)	(14.3)	7,746	8,694	(948)	(10.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSAM	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	4	109	(105)	(96.1)	0	21	(21)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,411,332	1,411,576	(244)	(0.0)	2,364,587	2,374,981	(10,394)	(0.4)	128,815	133,640	(4,825)	(3.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	79	(79)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	79	(79)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	55,474	(55,474)	(100.0)	0	5,762	(5,762)	(100.0)	0	25,982	(25,982)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	120	111	9	8.5	51	49	2	4.5	51	59	(8)	(13.0)
Bound Printed Matter Parcels	0	193	(193)	(100.0)	0	62	(62)	(100.0)	0	142	(142)	(100.0)
Media and Library Mail	43,877	43,171	706	1.6	13,159	13,556	(397)	(2.9)	28,047	29,895	(1,848)	(6.2)
Package Services Mail Fees	0	2	(2)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	43,997	98,951	(54,953)	(55.5)	13,211	19,429	(6,219)	(32.0)	28,099	56,078	(27,980)	(49.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data In Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	FY 2012	Change Amount	Change Percent	FY 2013	FY 2012	Change Amount	Change Percent	FY 2013	FY 2012	Change Amount	Change Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	225,874	166,644	59,230	35.5	101,270	76,469	24,801	32.4	34,706	26,550	8,156	30.7
Standard Post Mail:												
Total Standard Post	17,696	0	17,696	0.0	1,810	0	1,810	0.0	7,427	0	7,427	0.0
Priority Mail:												
Total Priority Mail	945,980	829,725	116,256	14.0	139,346	122,014	17,332	14.2	256,605	215,904	40,701	18.9
Parcel Select Mail:												
Total Parcel Select Mail	41	0	41	0.0	4	0	4	0.0	13	0	13	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,171,896	996,369	175,527	17.6	240,620	198,483	42,137	21.2	291,325	242,454	48,870	20.2

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,171,896	996,369	175,527	17.6	240,620	198,483	42,137	21.2	291,325	242,454	48,870	20.2
Other Competitive Revenue												
Total Competitive Revenue	1,171,896	996,369	175,527	17.6	240,620	198,483	42,137	21.2	291,325	242,454	48,870	20.2

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012			
First-Class Mail:													
Single-Piece Letters	3,023,479	3,057,734	(34,255)	(1.1)	6,311,469	6,516,020	(204,551)	(3.1)	217,209	226,433	(9,224)	(4.1)	
Single-Piece Cards	77,188	79,538	(2,350)	(3.0)	232,834	253,439	(20,606)	(8.1)	1,455	1,584	(129)	(8.1)	
Total Single-Piece Letters and Cards	3,100,667	3,137,273	(36,606)	(1.2)	6,544,303	6,769,459	(225,156)	(3.3)	218,664	228,017	(9,353)	(4.1)	
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Flats	1,082,603	1,160,702	(78,099)	(6.7)	706,112	768,091	(61,978)	(8.1)	160,573	175,490	(14,917)	(8.5)	
Parcels	166,168	219,972	(53,803)	(24.5)	75,148	103,310	(28,162)	(27.3)	23,918	32,847	(8,929)	(27.2)	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
First-Class Mail Fees	12	368	(345)	(96.6)	0	51	(51)	(100.0)	0	0	0	0.0	
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total First-Class Mail	4,349,451	4,518,304	(168,853)	(3.7)	7,325,563	7,640,910	(315,347)	(4.1)	403,155	436,354	(33,199)	(7.6)	
Standard Mail:													
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Fees	0	136	(136)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Standard Mail	0	136	(136)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail:													
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Package Services Mail:													
Parcel Post / Alaska Bypass	89,326	181,033	(91,707)	(50.7)	9,201	19,326	(10,125)	(52.4)	42,269	82,834	(40,564)	(49.0)	
Inbound Intl. Surface Parcel Post (at UPU Rate-	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Bound Printed Matter Flats	530	407	124	30.4	223	187	36	19.3	208	190	18	9.6	
Bound Printed Matter Parcels	442	674	(232)	(34.4)	131	228	(97)	(42.5)	252	513	(261)	(50.8)	
Media and Library Mail	141,895	138,262	3,633	2.6	43,489	44,574	(1,085)	(2.4)	91,758	94,416	(2,659)	(2.8)	
Package Services Mail Fees	0	2	(2)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Total Package Services Mail	232,193	320,378	(88,185)	(27.5)	53,044	64,315	(11,271)	(17.5)	134,487	177,953	(43,465)	(24.4)	

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	FY 2012	Change Amount	Change Percent	FY 2013	FY 2012	Change Amount	Change Percent	FY 2013	FY 2012	Change Amount	Change Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	679,907	473,302	206,606	43.7	310,711	222,197	88,514	39.8	105,714	74,795	30,919	41.3
Standard Post Mail:												
Total Standard Post	37,499	0	37,499	0.0	3,763	0	3,763	0.0	16,089	0	16,089	0.0
Priority Mail:												
Total Priority Mail	2,918,152	2,632,385	285,767	10.9	432,134	388,203	43,930	11.3	795,507	691,763	103,745	15.0
Parcel Select Mail:												
Total Parcel Select Mail	54	0	54	0.0	5	0	5	0.0	18	0	18	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,598,114	3,105,686	492,427	15.9	742,850	610,400	132,449	21.7	901,239	766,538	134,681	17.6

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,598,114	3,105,686	492,427	15.9	742,850	610,400	132,449	21.7	901,239	766,558	134,681	17.6
Other Competitive Revenue												
Total Competitive Revenue	3,598,114	3,105,686	492,427	15.9	742,850	610,400	132,449	21.7	901,239	766,558	134,681	17.6

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2012 Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2012 Percent	FY 2013	FY 2012	FY 2013 over FY 2012 Amount	FY 2012 Percent
First-Class Mail:												
Single-Piece Letters	12,562	12,977	(415)	(3.2)	22,251	22,858	(608)	(2.7)	1,332	1,372	(40)	(2.9)
Single-Piece Cards	0	7	(7)	(100.0)	0	23	(23)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	12,562	12,984	(422)	(3.2)	22,251	22,882	(631)	(2.8)	1,332	1,373	(41)	(3.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	36,066	37,308	(1,242)	(3.3)	23,255	24,461	(1,207)	(4.9)	5,382	5,615	(233)	(4.2)
Parcels	62,111	62,880	(769)	(1.2)	24,338	25,905	(1,567)	(6.0)	7,845	8,306	(462)	(5.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSAM	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	110,739	113,180	(2,441)	(2.2)	69,843	73,247	(3,404)	(4.6)	14,559	15,294	(735)	(4.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	95,898	(95,898)	(100.0)	0	7,772	(7,772)	(100.0)	0	59,836	(59,836)	(100.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	18,211	19,539	(1,328)	(6.8)	4,937	5,536	(599)	(10.8)	15,539	17,150	(1,611)	(9.4)
Package Services Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	18,211	115,448	(97,237)	(84.2)	4,937	13,308	(8,371)	(62.9)	15,539	76,986	(61,446)	(79.8)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	35	6	29	455.9	15	3	12	408.2	2	1	1	147.0
Standard Post Mail: Total Standard Post	96,171	0	96,171	0.0	6,134	0	6,134	0.0	48,624	0	48,624	0.0
Priority Mail: Total Priority Mail	369,629	344,858	24,771	7.2	40,892	41,050	(158)	(0.4)	102,592	102,319	274	0.3
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	369,664	344,864	24,800	7.2	40,907	41,053	(146)	(0.4)	102,594	102,319	275	0.3

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	369,664	344,864	24,800	7.2	40,907	41,053	(146)	(0.4)	102,594	102,319	275	0.3
Other Competitive Revenue												
Total Competitive Revenue	369,664	344,864	24,800	7.2	40,907	41,053	(146)	(0.4)	102,594	102,319	275	0.3

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012			
First-Class Mail:													
Single-Piece Letters	33,236	34,153	(917)	(2.7)	58,538	60,587	(2,049)	(3.4)	3,577	3,722	(145)	(3.9)	
Single-Piece Cards	2	7	(5)	(70.9)	7	23	(17)	(70.9)	0	0	(0)	(70.9)	
Total Single-Piece Letters and Cards	33,238	34,160	(922)	(2.7)	58,545	60,610	(2,065)	(3.4)	3,577	3,722	(145)	(3.9)	
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Flats	106,071	110,136	(4,065)	(3.7)	68,283	71,894	(3,611)	(5.0)	16,012	16,809	(798)	(4.7)	
Parcels	204,024	199,838	4,187	2.1	81,469	85,842	(4,372)	(5.1)	26,536	27,751	(1,215)	(4.4)	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
First-Class Mail Fees	0	26	(26)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Total First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total First-Class Mail	343,334	344,160	(826)	(0.2)	208,297	218,346	(10,049)	(4.6)	46,124	48,282	(2,158)	(4.5)	
Standard Mail:													
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail:													
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Package Services Mail:													
Parcel Post / Alaska Bypass	198,197	349,615	(151,418)	(43.3)	16,742	30,051	(13,308)	(44.3)	115,462	210,432	(94,970)	(45.1)	
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Bound Printed Matter Flats	0	11	(11)	(100.0)	0	5	(5)	(100.0)	0	4	(4)	(100.0)	
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Media and Library Mail	57,228	61,567	(4,339)	(7.0)	16,212	18,095	(1,883)	(10.4)	47,345	51,984	(4,639)	(8.9)	
Package Services Mail Fees	0	25	(25)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Total Package Services Mail	255,425	411,218	(155,792)	(37.9)	32,954	48,150	(15,196)	(31.6)	162,807	262,420	(99,613)	(38.0)	

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	37	106	(70)	(65.5)	17	43	(26)	(61.0)	2	18	(16)	(89.2)
Standard Post Mail: Total Standard Post	168,439	0	168,439	0.0	10,944	0	10,944	0.0	83,054	0	83,054	0.0
Priority Mail: Total Priority Mail	1,297,405	1,245,968	51,438	4.1	142,163	143,532	(1,369)	(1.0)	378,357	384,293	(5,936)	(1.5)
Parcel Select Mail: Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	1,297,442	1,246,074	51,368	4.1	142,180	143,575	(1,395)	(1.0)	378,359	384,311	(5,952)	(1.5)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,297,442	1,246,074	51,368	4.1	142,180	143,575	(1,395)	(1.0)	378,359	384,311	(5,952)	(1.5)
Other Competitive Revenue												
Total Competitive Revenue	1,297,442	1,246,074	51,368	4.1	142,180	143,575	(1,395)	(1.0)	378,359	384,311	(5,952)	(1.5)

TABLE 3.E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change Amount	Percent	FY 2013	Quarter 3 FY 2012	Change Amount	Percent	FY 2013	Quarter 3 FY 2012	Change Amount	Percent
First-Class Mail:												
Single-Piece Letters	144,471	163,143	(18,672)	(11.4)	304,474	353,099	(48,624)	(13.8)	12,722	15,193	(2,472)	(16.3)
Single-Piece Cards	11,742	14,043	(2,301)	(16.4)	35,782	44,230	(8,448)	(19.1)	258	317	(59)	(18.8)
Total Single-Piece Letters and Cards	156,213	177,187	(20,973)	(11.8)	340,256	397,329	(57,073)	(14.4)	12,979	15,511	(2,531)	(16.3)
Presort Letters	2,325,567	2,305,977	19,590	0.8	6,227,029	6,332,624	(105,594)	(1.7)	339,900	4,891	334,993	4,907
Presort Cards	145,865	160,042	(14,177)	(8.9)	598,909	667,736	(68,827)	(10.3)	4,891	5,453	(562)	(10.3)
Total Presort Letters and Cards	2,471,432	2,466,019	5,413	0.2	6,825,938	7,000,360	(174,422)	(2.5)	344,791	340,446	4,345	1.3
Flats	137,742	127,386	10,357	8.1	115,458	117,802	(2,345)	(2.0)	25,553	24,837	716	2.9
Domestic Negotiated Serv. Agreement Mail	9,483	9,859	(376)	(3.8)	3,891	4,296	(405)	(9.4)	1,090	1,101	(11)	(1.0)
Outbound First-Class Mail International	19,132	16,379	2,753	16.8	51,047	51,774	(727)	(1.4)	3,251	3,263	(12)	(0.4)
Inbound Intl. Letter-Post Single-Piece & NSAM	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	16,666	14,915	1,750	11.7	0	136,673	(136,673)	(100.0)	0	0	0	0.0
Total First-Class Mail	2,810,668	2,811,744	(1,076)	(0.0)	7,336,590	7,708,234	(371,644)	(4.8)	387,664	385,157	2,507	0.7
Standard Mail:												
High Density and Saturation Letters	194,297	193,624	673	0.3	1,367,462	1,400,079	(32,617)	(2.3)	58,427	60,087	(1,660)	(2.8)
High Density and Saturation Flats & Parcels	473,126	463,800	9,326	2.0	2,764,625	2,780,065	(15,440)	(0.6)	492,454	510,968	(18,514)	(3.6)
Carrier Route Letters	491,853	492,436	(583)	(0.1)	1,939,333	1,999,948	(60,615)	(3.0)	418,889	420,058	(1,169)	(0.3)
Flats	2,048,521	1,943,550	104,970	5.4	9,992,956	9,692,197	280,758	2.7	517,083	481,690	35,393	7.3
Parcels	471,294	496,342	(25,049)	(5.0)	1,199,809	1,302,936	(103,126)	(7.9)	304,471	326,437	(21,966)	(6.7)
Every Door Direct Mail Retail	16,071	15,486	585	3.8	16,504	14,358	2,146	14.9	5,193	4,841	352	7.3
Domestic Negotiated Serv. Agreement Mail	37,962	19,984	17,978	90.0	267,340	140,731	126,609	90.0	33,909	17,850	16,059	90.0
Inbound Intl. Negotiated Serv. Agreement Mail	59,298	45,045	14,253	31.6	276,821	231,929	44,892	19.4	11,912	9,610	2,303	24.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	886	(886)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,792,421	3,671,153	121,268	3.3	17,784,850	17,562,243	222,607	1.3	1,842,339	1,831,541	10,798	0.6
Periodicals Mail:												
In-County	16,844	17,099	(254)	(1.5)	153,547	160,736	(7,189)	(4.5)	45,153	46,599	(1,446)	(3.1)
Outside County	399,675	418,995	(19,320)	(4.6)	1,458,383	1,568,814	(110,431)	(7.0)	553,815	585,647	(31,832)	(5.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	416,520	436,093	(19,574)	(4.5)	1,611,930	1,729,550	(117,620)	(6.8)	598,968	632,246	(33,278)	(5.3)
Package Post / Alaska Bypass												
Parcel Post / Alaska Bypass	7,775	14,233	(6,458)	(45.4)	318	1,098	(780)	(71.0)	21,471	25,105	(3,633)	(14.5)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	42,313	39,738	2,575	6.5	51,499	48,681	2,818	5.8	93,123	72,768	20,354	28.0
Bound Printed Matter Parcels	59,142	60,038	(896)	(1.5)	46,822	48,310	(1,488)	(3.1)	124,532	119,179	5,353	4.5
Media and Library Mail	8,331	9,062	(731)	(8.1)	2,505	2,878	(373)	(12.9)	7,846	8,474	(629)	(7.4)
Package Services Mail Fees	0	14	(14)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	117,561	123,085	(5,524)	(4.5)	101,144	100,967	177	0.2	246,971	225,526	21,445	9.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	Change FY 2013 over FY 2012 Amount	Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	63,387	51,473	11,915	23.1	29,048	24,033	5,015	20.9	10,038	8,198	1,840	22.4
Standard Post Mail: Total Standard Post	3,431	0	3,431	0.0	470	0	470	0.0	1,116	0	1,116	0.0
Priority Mail: Total Priority Mail	166,543	154,610	11,932	7.7	23,556	22,219	1,337	6.0	55,364	53,027	2,336	4.4
Parcel Select Mail: Total Parcel Select Mail	453,269	358,407	94,863	26.5	304,992	282,531	22,461	7.9	454,515	391,960	62,554	16.0
Parcel Return Service Mail: Total Parcel Return Service Mail	32,498	30,800	1,698	5.5	13,507	12,413	1,093	8.8	38,557	34,391	4,166	12.1
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	715,698	595,290	120,408	20.2	371,103	341,197	29,906	8.8	558,473	487,577	70,897	14.5

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	715,698	595,290	120,408	20.2	371,103	341,197	29,906	8.8	558,473	487,577	70,897	14.5
Other Competitive Revenue												
Total Competitive Revenue	715,698	595,290	120,408	20.2	371,103	341,197	29,906	8.8	558,473	487,577	70,897	14.5

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Total Market Dominant and Competitive	7,852,868	7,637,366	215,502	2.8	27,205,856	27,442,370	(236,513)	(0.9)	3,634,989	3,562,697	72,292	2.0
Total All Mail	49,716	67,243	(17,527)	(26.1)	0	0	0	0.0	0	0	0	0.0
Total All Services	7,902,584	7,704,609	197,975	2.6	27,205,856	27,442,370	(236,513)	(0.9)	3,634,989	3,562,697	72,292	2.0
Total All Mail and Services	7,902,584	7,704,609	197,975	2.6	27,205,856	27,442,370	(236,513)	(0.9)	3,634,989	3,562,697	72,292	2.0
Total All Other Revenue	7,902,584	7,704,609	197,975	2.6	27,205,856	27,442,370	(236,513)	(0.9)	3,634,989	3,562,697	72,292	2.0

TABLE 3-E
 PERMIT IMPRINT MAIL
 MARKET DOMINANT PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)				
	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	Quarter 3 YTD		Change Amount	Percent	
	FY 2013	FY 2012			FY 2013	FY 2012			FY 2013	FY 2012			
First-Class Mail:													
Single-Piece Letters	442,999	505,496	(62,497)	(12.4)	942,508	1,103,529	(161,022)	(14.6)	40,203	47,703	(7,500)	(15.7)	
Single-Piece Cards	36,339	40,635	(4,296)	(10.6)	112,234	132,810	(20,576)	(15.5)	808	957	(149)	(15.6)	
Total Single-Piece Letters and Cards	479,338	546,131	(66,792)	(12.2)	1,054,742	1,236,340	(181,598)	(14.7)	41,011	48,660	(7,649)	(15.7)	
Presort Letters	7,225,226	7,140,067	85,159	1.2	19,570,688	19,637,161	(66,473)	(0.3)	1,056,154	1,047,258	8,897	0.8	
Presort Cards	443,290	455,294	(12,004)	(2.6)	1,830,036	1,967,256	(137,220)	(7.0)	14,941	16,063	(1,122)	(7.0)	
Total Presort Letters and Cards	7,668,516	7,595,361	73,155	1.0	21,400,724	21,604,417	(203,693)	(0.9)	1,071,095	1,063,321	7,775	0.7	
Flats	406,329	390,958	15,371	3.9	358,892	363,024	(4,132)	(1.1)	77,000	75,877	1,123	1.5	
Parcels	26,746	36,020	(9,274)	(25.7)	11,048	16,218	(5,170)	(31.9)	3,179	4,591	(1,412)	(30.8)	
Domestic Negotiated Serv. Agreement Mail	60,371	54,475	5,896	10.8	162,686	156,834	5,852	3.7	10,419	9,884	535	5.4	
Outbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
First-Class Mail Fees	44,309	47,485	(3,176)	(6.7)	0	409,227	(409,227)	(100.0)	0	0	0	0.0	
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total First-Class Mail	8,685,610	8,670,429	15,181	0.2	22,988,091	23,786,059	(797,968)	(3.4)	1,202,705	1,202,334	371	0.0	
Standard Mail:													
High Density and Saturation Letters	590,784	569,133	21,651	3.8	4,195,344	4,134,771	60,573	1.5	172,851	175,347	(2,496)	(1.4)	
High Density and Saturation Flats & Parcels	1,444,369	1,414,517	29,852	2.1	8,537,990	8,493,257	44,734	0.5	1,526,332	1,570,170	(43,838)	(2.8)	
Carrier Route	1,812,044	1,678,348	133,696	8.0	7,335,864	6,835,319	500,545	7.3	1,531,029	1,505,100	25,929	1.7	
Letters	6,249,470	6,094,172	155,298	2.5	31,138,604	30,823,781	314,823	1.0	1,571,011	1,573,805	(2,794)	(0.2)	
Flats	1,584,821	1,649,919	(65,097)	(3.9)	4,132,870	4,383,672	(250,802)	(5.7)	1,039,381	1,108,658	(69,278)	(6.2)	
Parcels	52,856	266,365	(213,509)	(80.2)	54,127	286,110	(231,983)	(81.1)	17,153	120,932	(103,779)	(85.8)	
Every Door Direct Mail Retail	104,318	39,312	65,005	165.4	734,631	276,847	457,784	165.4	93,180	35,115	58,065	165.4	
Domestic Negotiated Serv. Agreement Mail	161,886	139,037	22,849	16.4	766,949	682,800	84,149	12.3	33,745	30,142	3,603	12.0	
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Fees	0	3,029	(3,029)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Total Standard Mail	12,000,547	11,853,831	146,716	1.2	56,896,379	55,916,557	979,822	1.8	5,984,682	6,119,270	(134,588)	(2.2)	
Periodicals Mail:													
In-County	49,269	50,338	(1,070)	(2.1)	454,111	476,903	(22,792)	(4.8)	133,391	138,061	(4,669)	(3.4)	
Outside County	1,205,313	1,256,620	(51,307)	(4.1)	4,402,683	4,661,882	(259,200)	(5.6)	1,694,611	1,774,001	(79,390)	(4.5)	
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Periodicals Mail	1,254,581	1,306,958	(52,377)	(4.0)	4,856,793	5,138,785	(281,992)	(5.5)	1,828,002	1,912,062	(84,060)	(4.4)	
Package Services Mail:													
Parcel Post / Alaska Bypass	33,865	45,158	(11,293)	(25.0)	2,187	3,598	(1,411)	(39.2)	70,172	77,164	(6,992)	(9.1)	
Inbound Intl. Surface Parcel Post (at LPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Bound Printed Matter Flats	138,211	138,098	113	0.1	172,740	172,183	557	0.3	291,695	255,266	36,429	14.3	
Bound Printed Matter Parcels	201,387	221,053	(19,666)	(8.9)	160,123	176,620	(16,497)	(9.3)	427,090	484,501	(57,411)	(11.8)	
Media and Library Mail	26,271	28,667	(2,396)	(8.4)	8,210	9,174	(964)	(10.5)	23,784	27,522	(3,737)	(13.6)	
Package Services Mail Fees	0	382	(382)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Total Package Services Mail	399,734	433,358	(33,624)	(7.8)	343,259	361,575	(18,316)	(5.1)	812,741	844,452	(31,711)	(3.8)	

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	193,732	157,493	36,238	23.0	89,815	75,291	14,524	19.3	30,468	26,288	4,180	15.9
Standard Post Mail: Total Standard Post	7,211	0	7,211	0.0	1,058	0	1,058	0.0	2,061	0	2,061	0.0
Priority Mail: Total Priority Mail	523,920	514,883	9,038	1.8	72,612	73,499	(887)	(1.2)	179,348	183,079	(3,731)	(2.0)
Parcel Select Mail: Total Parcel Select Mail	1,421,396	946,346	475,050	50.2	972,784	657,974	314,810	47.8	1,556,108	1,328,111	227,996	17.2
Parcel Return Service Mail: Total Parcel Return Service Mail	93,269	87,988	5,281	6.0	38,381	35,262	3,119	8.8	115,399	106,337	9,063	8.5
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	2,232,317	1,706,709	525,608	30.8	1,173,592	842,026	331,566	39.4	1,881,323	1,643,816	237,508	14.4

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	2,232,317	1,706,709	525,608	30.8	1,173,592	842,026	331,566	39.4	1,881,323	1,643,816	237,508	14.4
Other Competitive Revenue												
Total Competitive Revenue	2,232,317	1,706,709	525,608	30.8	1,173,592	842,026	331,566	39.4	1,881,323	1,643,816	237,508	14.4

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (pounds)				
	Quarter 3	Quarter 3	Change	Change	Quarter 3	Quarter 3	Change	Change	Quarter 3	Quarter 3	Change	Change	
	FY 2013	FY 2012	FY 2013 over FY 2012	FY 2013 over FY 2012	FY 2013	FY 2012	FY 2013 over FY 2012	FY 2013 over FY 2012	FY 2013	FY 2012	FY 2013 over FY 2012	FY 2013 over FY 2012	
	Amount	Amount	Percent	Percent	Amount	Amount	Percent	Percent	Amount	Amount	Percent	Percent	
First-Class Mail:													
Single-Piece Letters	3,952	5,443	(1,491)	(27.4)	8,000	11,636	(3,635)	(31.2)	308	435	(127)	(29.2)	
Single-Piece Cards	431	187	244	130.5	1,232	575	657	114.1	8	4	4	114.1	
Total Single-Piece Letters and Cards	4,383	5,630	(1,246)	(22.1)	9,232	12,211	(2,979)	(24.4)	315	438	(123)	(28.0)	
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Flats	1,286	1,067	219	20.5	902	703	199	28.3	200	164	37	22.4	
Parcels	899	709	180	25.4	317	265	52	19.8	107	98	8	8.4	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Letter-Post Single-Piece & NSAM	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
First-Class Mail Fees	13	161	(149)	(92.2)	0	155	(155)	(100.0)	0	0	0	0.0	
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total First-Class Mail	6,570	7,567	(996)	(13.2)	10,452	13,333	(2,882)	(21.6)	622	700	(78)	(11.1)	
Standard Mail:													
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Carrier Route Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Standard Mail Fees	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Standard Mail	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail:													
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Package Services Mail:													
Parcel Post / Alaska Bypass	0	851	(851)	(100.0)	0	110	(110)	(100.0)	0	473	(473)	(100.0)	
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Bound Printed Matter Flats	44	16	28	168.2	22	7	15	198.3	24	9	14	151.7	
Bound Printed Matter Parcels	0	315	(315)	(100.0)	0	113	(113)	(100.0)	0	288	(288)	(100.0)	
Media and Library Mail	316	657	(341)	(51.9)	107	240	(133)	(55.3)	238	257	(18)	(7.1)	
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0	
Total Package Services Mail	360	1,839	(1,479)	(80.4)	130	470	(341)	(72.4)	262	1,027	(765)	(74.5)	

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	FY 2013 Quarter 3	FY 2012 Quarter 3	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	FY 2013 Quarter 3	FY 2012 Quarter 3	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	FY 2013 Quarter 3	FY 2012 Quarter 3	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Express Mail: Total Express Mail												
First-Class Package Service: Total First-Class Package Service 2/	120	74	45	60.7	55	40	15	38.8	24	13	10	78.7
Standard Post Mail: Total Standard Post	988	0	988	0.0	121	0	121	0.0	430	0	430	0.0
Priority Mail: Total Priority Mail	3,706	3,780	(74)	(1.9)	515	496	19	3.8	892	1,180	(288)	(24.4)
Parcel Select Mail: Total Parcel Select Mail	1,385	570	815	143.0	142	61	82	134.7	277	122	155	126.5
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	5,211	4,424	786	17.8	713	597	116	19.5	1,193	1,315	(123)	(9.3)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
 FISCAL YEAR 2013 (Apr. 1, 2013-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 FY 2013	Quarter 3 FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services	5,211	4,424	786	17.8	713	597	116	19.5	1,193	1,315	(123)	(9.3)
Total Competitive Mail and Services	5,211	4,424	786	17.8	713	597	116	19.5	1,193	1,315	(123)	(9.3)
Other Competitive Revenue												
Total Competitive Revenue	5,211	4,424	786	17.8	713	597	116	19.5	1,193	1,315	(123)	(9.3)

TABLE 3-F
OTHER INDIANIA MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent	FY 2013	FY 2012	Amount	Percent
First-Class Mail:												
Single-Piece Letters	14,692	15,900	(1,208)	(7.6)	30,647	34,304	(3,657)	(10.7)	1,127	1,203	(76)	(6.3)
Single-Piece Cards	842	535	307	57.3	2,328	1,703	626	36.8	15	11	4	36.8
Total Single-Piece Letters and Cards	15,534	16,435	(901)	(5.5)	32,975	36,007	(3,032)	(8.4)	1,142	1,213	(72)	(5.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	4,397	4,553	(156)	(3.4)	2,831	2,939	(108)	(3.7)	694	696	(2)	(0.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	49	725	(676)	(93.2)	397	397	(397)	(100.0)	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	22,440	23,929	(1,490)	(6.2)	36,716	40,200	(3,484)	(8.7)	2,174	2,233	(59)	(2.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	1,908	3,516	(1,608)	(45.7)	247	447	(200)	(44.7)	1,068	1,828	(761)	(41.6)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	137	90	47	52.4	66	44	23	51.9	86	52	34	65.1
Bound Printed Matter Parcels	505	1,118	(613)	(54.8)	156	399	(243)	(60.9)	488	1,005	(517)	(51.4)
Media and Library Mail	1,009	1,321	(312)	(23.6)	314	479	(164)	(34.3)	714	660	54	8.2
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	3,558	6,045	(2,487)	(41.1)	783	1,368	(585)	(42.7)	2,356	3,545	(1,189)	(33.5)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change Percent
Express Mail:												
Total Express Mail												
First-Class Package Service:												
Total First-Class Package Service 2/	340	275	65	23.5	158	138	20	14.4	64	48	16	33.7
Standard Post Mail:												
Total Standard Post	1,461	0	1,461	0.0	182	0	182	0.0	631	0	631	0.0
Priority Mail:												
Total Priority Mail	11,990	11,816	174	1.5	1,641	1,557	84	5.4	3,201	3,592	(392)	(10.9)
Parcel Select Mail:												
Total Parcel Select Mail	3,469	6,137	(2,667)	(43.5)	358	689	(331)	(48.1)	723	1,462	(739)	(50.5)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	15,799	18,228	(2,429)	(13.3)	2,156	2,384	(228)	(9.5)	3,987	5,102	(1,114)	(21.8)

COMPETITIVE PRODUCTS
 PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
 FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
 (Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	Change FY 2013 over FY 2012 Amount	Change FY 2013 over FY 2012 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	15,799	18,228	(2,429)	(13.3)	2,156	2,384	(228)	(9.5)	3,987	5,102	(1,114)	(21.8)
Other Competitive Revenue												
Total Competitive Revenue	15,799	18,228	(2,429)	(13.3)	2,156	2,384	(228)	(9.5)	3,987	5,102	(1,114)	(21.8)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2013 (Oct. 1, 2012-Jun. 30, 2013) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2012
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent	Quarter 3 YTD FY 2013	Quarter 3 YTD FY 2012	FY 2013 over FY 2012 Amount	FY 2013 over FY 2012 Percent
Total Market Dominant and Competitive	41,797	48,216	(6,419)	(13.3)	467,428	431,955	35,473	8.2	132,363	137,799	(5,436)	(3.9)
Total All Mail	4,282	4,297	(15)	(0.4)	0	0	0	0.0	0	0	0	0.0
Total All Services	46,079	52,513	(6,434)	(12.3)	467,428	431,955	35,473	8.2	132,363	137,799	(5,436)	(3.9)
Total All Other Revenue	46,079	52,513	(6,434)	(12.3)	467,428	431,955	35,473	8.2	132,363	137,799	(5,436)	(3.9)

TABLE 4
 PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
 STAMP AND METER MAIL
 QUARTER 3 FY 2013

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	2	41.7	76.1	92.3	96.7	98.1	98.9	99.2	99.4	99.5	99.6
Letters	2	42.4	77.2	93.1	97.1	98.4	99	99.3	99.4	99.5	99.6
Cards	1.5	68.5	90.2	96.5	98.2	98.9	99.2	99.4	99.5	99.6	99.7
Flats	2.3	30.9	66.7	87.6	94.2	96.6	98	98.6	99	99.2	99.4
Parcels/PPPS	2.7	11	57.1	82.1	91.8	95.7	97.7	98.5	99	99.4	99.5
All First-class Presort/Auto	2.3	19.4	60.9	89.9	97.3	98.8	99.5	99.7	99.8	99.9	99.9
Letters	2.3	19.6	61.2	90.2	97.4	98.9	99.5	99.7	99.8	99.9	99.9
Cards	2.4	38.2	74.3	88.8	94.7	96.2	96.9	97.3	97.4	97.5	97.5
Flats	2.9	10.8	44.1	76.5	90.2	95.4	97.9	99	99.5	99.7	99.7
Parcels/PPPS	2.5	18.2	58	84.8	91.3	97.4	97.9	98.6	99.4	99.6	99.9
All First-class Combined	2.2	29.3	67.7	91	97	98.5	99.2	99.5	99.6	99.7	99.8
Letters	2.2	28.7	67.5	91.3	97.3	98.7	99.3	99.5	99.7	99.7	99.8
Cards	1.5	67.7	89.7	96.3	98.1	98.8	99.2	99.4	99.4	99.6	99.6
Flats	2.5	26.2	61.5	85	93.3	96.3	97.9	98.7	99.1	99.3	99.4
Parcels/PPPS	2.7	11	57.1	82.1	91.8	95.7	97.7	98.5	99	99.4	99.5
All Package Services	4.3	6.6	23.6	40.6	60.8	77.7	87.9	92.7	95.5	96.8	97.4
Parcel Post	4.2	9.1	29.3	45.9	64.2	79.4	87.9	92.7	94.3	95.7	96.4
Bound Printed Matter	3.8	9.1	30.3	49.1	66.9	89	93.2	96.5	97.2	98.1	98.1
Media Mail	4.4	5	20.8	38.1	59	76.6	87.4	92.5	95.5	96.9	97.5
Library	3.3	20.7	45.5	60.5	75.3	85.9	92.7	95.9	97.3	98.6	98.9

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
 INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
 STAMP AND METER MAIL
 QUARTER 3 FY 2013

CLASS OF MAIL	INTRA-PDC		INTER-PDC	
	% INTRA-PDC VOLUME	AVG DELIVERY DAYS	% INTER-PDC VOLUME	AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	47.9	1.2	52.1	2.4
FIRST-CLASS PRESORT/AUTO	21.5	1.3	78.5	2.6
ALL FIRST-CLASS MAIL	37.8	1.3	62.2	2.5
PARCEL POST SINGLE PIECE	4.4	2.3	95.6	4.7
BOUND PRINTED MATTER	8.5	1.7	91.5	4.1
MEDIA MAIL	6.5	1.9	93.5	4.4
LIBRARY RATE	21.2	1.6	78.8	3.7

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "state" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
 FIRST-CLASS SINGLE PIECE SERVICE
 SERVICE COMMITMENT ACHIEVEMENT
 STAMPED MAIL
 QUARTER 3 FY 2013

	EACH AREA AS		ORIGIN		EACH AREA AS		DESTINATION	
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NORTHEAST AREA	98	97	97	95	98	96	85	
EASTERN AREA	97	97	97	96	97	97	96	
WESTERN AREA	98	96	96	94	98	96	97	
PACIFIC AREA	97	97	97	93	97	97	94	
SOUTHWEST AREA	98	98	98	96	98	98	95	
GREAT LAKES	96	98	94	94	96	98	96	
CAPITAL METRO	98	95	95	95	98	95	96	
NATIONAL	97	97	97	95	97	97	95	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 7
 FIRST-CLASS SINGLE PIECE SERVICE
 SERVICE COMMITMENT ACHIEVEMENT
 METERED MAIL
 QUARTER 3 FY 2013

	EACH AREA AS		ORIGIN		EACH AREA AS		DESTINATION	
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
NORTHEAST AREA	76	81	79	76	82	78	84	
EASTERN AREA	78	82	85	78	82	82	84	
WESTERN AREA	82	89	86	82	89	84	84	
PACIFIC AREA	78	81	83	78	81	85	85	
SOUTHWEST AREA	77	84	82	77	83	83	83	
GREAT LAKES	77	85	82	77	85	81	81	
CAPITAL METRO	79	84	83	79	87	84	84	
NATIONAL	78	84	83	78	84	83	83	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
 FIRST-CLASS SINGLE PIECE SERVICE
 SERVICE COMMITMENT ACHIEVEMENT
 STAMPED AND METERED MAIL
 QUARTER 3 FY 2013

	EACH AREA AS		ORIGIN		EACH AREA AS		DESTINATION	
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT		
NORTHEAST AREA	86	89	87	86	89	81		
EASTERN AREA	88	90	91	88	91	91		
WESTERN AREA	91	93	90	91	93	91		
PACIFIC AREA	87	90	88	87	90	89		
SOUTHWEST AREA	87	92	90	87	91	90		
GREAT LAKES	87	93	88	87	93	88		
CAPITAL METRO	88	90	89	88	91	91		
NATIONAL	88	91	89	88	91	89		

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 9
 FIRST-CLASS PRESORT SERVICE
 SERVICE COMMITMENT ACHIEVEMENT
 METERED MAIL
 QUARTER 3 FY 2013

	EACH AREA AS		ORIGIN		EACH AREA AS		DESTINATION	
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT		
NORTHEAST AREA	71	86	75	71	86	84		
EASTERN AREA	71	81	83	71	81	84		
WESTERN AREA	84	92	87	85	92	84		
PACIFIC AREA	62	89	78	62	89	87		
SOUTHWEST AREA	88	89	87	88	89	82		
GREAT LAKES	66	86	81	66	86	82		
CAPITAL METRO	73	85	87	73	82	83		
NATIONAL	76	86	84	76	86	84		

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.