

**Docket No. R2010-4R
USPS-LR-R2010-4R/3
Standard Mail Worksheets**

I. PREFACE

The overall percentage increase for Standard Mail is 4.264 percent. USPS-R2010-4R/3 contains the workpapers for Docket No. R2010-4R. It consists of this summary document, and one Excel workpaper described in detail below.

II. ORGANIZATION

A. Overview of the Workpaper

The Standard Mail workpaper consist of one Excel workbook, WP-STD-R2010-4R.xls, that performs the revenue calculations required to determine the overall average price increase for Standard Mail resulting from the prices in this filing.

The workbook, WP-STD-R2010-4R.xls, takes the FY 2012Q4-FY 2013Q3 billing determinants volume weights and, using R2013-10 prices and new prices, develops the total Standard Mail revenues at R2013-10 prices and new prices. The details of these calculations are described in subsection (B), below, and in the first worksheet in WP-STD-R2010-4R.xls, titled "Description," which provides references to specific worksheets in the workbook. The last worksheet in WP-STD-R2010-4R.xls provides the overall increase, and the nonprofit ratio.

B. The Revenue Calculations

The adjusted billing determinants (from Docket No. R2013-10) are used to calculate the price increase for Standard Mail in workbook WP-STD-R2010-4R.xls. The data and calculations are described in the first worksheet "Description" and in the individual worksheets. The volumes used for the revenue calculations are taken from the FY 2012Q4-FY 2013Q3 Standard Mail billing determinants and are shown in worksheets "L-F-P Com. Cap Weights," "L-F-P NP Cap Weights," "HD-Sat-CR Com. Cap Wts.," "Parcels-Regular Samples Wts," "HD-Sat-CR NP Cap Wts," and "Parcels-NP Samples Wt.s" As described in the "Description" worksheet, the billing determinants as adjusted in Docket No. 2013-10 were used.

The prices are the Docket No. R2013-10 Standard Mail prices from the MCS rate schedules and the new prices set forth in the Renewed Exigent Request Attachment A. The revenue calculations are presented in the four worksheets: "LFP Revenue@Current Prices," "LFP Revenue@New Prices," "HD-Sat-CR Revenue@Curr. Prices," and "HD-Sat-CR Revenue@New Prices." The final

revenue calculation and percentage price increase for Standard Mail as a whole is presented in worksheet "Price Change Summary," which contains the overall increase, and the nonprofit ratio for all commercial and all nonprofit Standard Mail, showing that the new prices meet the 60 percent ratio requirement.