

UNITED STATES OF AMERICA  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

Competitive Product Prices  
Parcel Select  
Parcel Select Contract 7

Docket No. MC2013-59

Competitive Product Prices  
Parcel Select Contract 7 (MC2013-59)  
Negotiated Service Agreement

Docket No. CP2013-80

CHAIRMAN'S INFORMATION REQUEST NO. 1

(Issued September 4, 2013)

To clarify the record, the Postal Service is requested to provide a written response to the following questions. The response should be provided as soon as possible, but no later than September 9, 2013.

1. "Contract year" is defined as the one-year period from July 1 through June 30.<sup>1</sup> Price changes in subsequent contract years "will take effect on July 1<sup>st</sup> of each Contract Year." *Id.* at 4, Paragraph 1.F.4. Paragraph 1.E.3., however, states that the listed prices apply to the Customer's qualifying DDU pieces from the contract's effective date until July 31, 2014. *Id.* at 2, Paragraph 1.E.3. Please reconcile Paragraphs 1.E.3. and 1.F.4. and, if appropriate, file an amendment to the contract.

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<sup>1</sup> Request of the United States Postal Service to Add Parcel Select Contract 7 to Competitive Product List and Notice of Filing (Under Seal) of Unredacted Governors' Decision, Contract, and Supporting Data, August 30, 2013, Attachment B, at 2, Paragraph 1.E.1.

2. Paragraph I.B. of the contract outlines the parameters governing contract packages. However, in the supporting workpapers, the revenue per piece figure incorporates data that are inconsistent with redacted portion of Paragraph I.B. See PS7\_DDU\_Analysis\_Public.xls, tab: PartnerProfile, cell D6.
  - a. Please explain why data for packages that do not meet contract parameters are included in the revenue per-piece calculation.
  - b. Please provide revised workpapers, if appropriate, that exclude data from packages that do not meet contract parameters from the revenue per-piece calculation.

By the Chairman.

Ruth Y. Goldway