

**FY 2012 REVENUE, PIECES, AND WEIGHT REPORT
PUBLIC VERSION**

I. PREFACE

A. Purpose and Content

USPS-FY12-42 CONTAINS THE U.S. Postal Service Revenue, Pieces, and Weight (RPW) Report for FY 2012.

B. Predecessor Document

Previously, for many years, the RPW materials have been provided to the Commission as part of periodic reporting. (Quarterly RPW reports will continue to be provided as part of periodic reporting.) The most recent quarterly RPW (for Quarter 4 of FY 2012) and the most recent annual RPW report (FY 2012) were filed on November 27, 2012. Revised Quarters 1, 2, and 3 (FY 2012) were also provided in the November 27, 2012 periodic filing.

C. Nonpublic Version

The nonpublic version of the RPW material, which contains information on individual competitive products, is presented in USPS-FY12-NP30.

D. Methodology

USPS-FY11-42 generally uses the same methodologies to produce previous RPW reports, but also reflects the following specific changes in methodology and format for FY 2012:

1. We removed all references to Mailing and Shipping Services. Previously, these were referenced as 'Mailing Services (Market Dominant Products)' and Shipping Services (Competitive Products)'. Now, they are referenced by the Mail Classification Schedule (MCS) names of Market Dominant and Competitive.
2. A new First-Class Package Service product section is added in Shipping Services. This relates to the transfer of lightweight commercial parcels from Market Dominant to Competitive (Docket No. MC2011-12 and Order No. 710).
3. A new line in the Shipping Services Special Services section of the RPW Report is provided for competitive Post Office Box Service revenue.
4. Nonpostal Services: The Commission's Annual Compliance Determination Report (ACD), Fiscal Year 2010, directed the Postal Service to report Nonpostal Services with Other Revenue (ACD, Chapter IX, at 152). The FY12 RPW Reports now include the reporting of Market Dominant Nonpostal Services with Other Mailing Services and Competitive Nonpostal Services with Other Shipping Services Revenue.

5. **First-Class Single Piece Letters and Cards Automated Redirect Forwarded/Returned Mail:** First-Class Single Piece Letters and Cards now include the revenue that had been inappropriately excluded for letters and cards that had been automatically redirected to their forwarded destination. Volume and weight were increased as well. FY 2011 revenues and volumes were updated in the SPLY column so that direct comparisons can be made to last year.
6. **Inbound International:** The reporting of inbound revenues, volumes, and weight related to settlements with foreign postal administrations now uses the Foreign Postal Settlement System (FPS). FPS is an accounting accrual system for international settlement that took effect in January 2010. The Postal Service proposed this as a change in analytical principles in Docket No. RM2011-12, and the Commission approved it in Order No. 920.
7. **Parcel Select Lightweight:** Following from the Commission's conditional approval of the transfer of commercial Standard Mail parcels to competitive with Order No. 689, on January 22, 2012, reporting for Parcel Select Lightweight began under the Parcel Select mail class.
8. **Competitive Post Office Box Rents:** On January 22, 2012, 6,800 Post Office Box locations joined the existing 49 locations on the competitive product list (Docket No. CP2012-2, Order No. 997). These Post Office Box locations were approved in Docket No. MC2012-20, Order 473. Revenue relating to this change now appears in the Post Office Box Service line of the competitive Special Services section of the report, and a footnote has been added explaining this change.
9. **Other Changes:** Starting in Quarter 2, PostalOne reports activity for the following categories: Certified, Return Receipt, Restricted Delivery, Return Receipt for Merchandise, Signature Confirmation, and Return Receipt – Electronic. These were previously reported through sampling data.

E. Input/Output

USPS-FY12-42 does not rely on input from any other set of material presented as part of the FY 2012 ACR. The revenue, pieces, and weight data by product provided in USPS-FY12-42, however, are used as inputs for many portions of the ACR, as well as several other Postal Service reports.

II. ORGANIZATION

In addition to this Preface, USPS-FY12-42 consists of five Excel files containing annual and quarterly FY 2012 RPW data. The following is a list of those files:

FY2012Q1_RPWSUMMARYREPORT_PUBLIC.XLS (revised)
FY2012Q2_RPWSUMMARYREPORT_PUBLIC.XLS (revised)
FY2012Q3_RPWSUMMARYREPORT_PUBLIC.XLS (revised)
FY2012Q4_RPWSUMMARYREPORT_PUBLIC.XLS
FY2012_RPWSUMMARYREPORT_PUBLIC.XLS