

USPS-FY12-41

FY 2012 International Market Dominant Billing Determinants

I. PREFACE

A. Purpose and Content

USPS-FY12-41 presents the FY 2012 Market Dominant International Billing Determinants, showing the volume and calculated revenue for each rate cell within a mail product.

B. Predecessor Document

FY 2011 International Market Dominant Billing Determinants, most recently filed as USPS-FY11-41.

C. Methodology

The methodology used to assemble these billing determinants is generally consistent with that used in the past, with some evolution as described below.

D. Input/Output

Inputs come from sources such as GBS Dispatch, PostalOne!, International Accounting Branch (IAB) weight, SIRVO-IODIS and ODIS-RPW. The data is from the same sources used in the Fiscal Year 2012 International Cost and Revenue Analysis Report.

II. ORGANIZATION

Billing determinants show the volume and calculated revenue for each rate cell within a mail product.

Billing determinants provided in the file labeled *FY2012 International Market Dominant Billing Determinants* using the following key:

Spreadsheet Tab:	Product Category:
Cover	Title
FCMI Revenue Adjustment Factors	Adjustment Factor Applied to Input Data to Align to RPW
FY 2012 FCMI Volume & Revenue	FY2012 First-Class Mail International Cards, Letters, Flats and Packages
Q112 FCMI Volume & Revenue	Q1 FY2012 First-Class Mail International Cards, Letters, Flats and Packages
Q212 FCMI Volume & Revenue	Q2 FY2012 First-Class Mail International Cards, Letters, Flats and Packages
Q312 FCMI Volume & Revenue	Q3 FY2012 First-Class Mail International Pre and Post-Rate Change Cards, Letters, Flats and Packages
Q412 FCMI Volume & Revenue	Q4 FY2012 First-Class Mail International
FY2012 Intl Fees & Services	FY2012 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted

	Delivery
Q112 Intl Fees & Services	Q1 FY2012 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q212 Intl Fees & Services	Q2 FY2012 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q312 Intl Fees & Services	Q3 FY2012 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery
Q412 Intl Fees & Services	Q4 FY2012 International Certificate of Mailing, International Registered Mail, International Return Receipt, International Restricted Delivery