

**FY 2012 CRA Model
(Model Files, Cost Matrices, and Reports)
(Public Version)**

I. PREFACE**A. Purpose and Content**

USPS-FY12-31 contains the Fiscal Year 2012 Cost and Revenue Analysis (CRA) Model along with public versions of associated cost matrices and reports. In the public cost matrices and reports, costs for Express Mail, Priority Mail, Parcel Select Mail, Parcel Return Service Mail, Premium Forwarding Service, Address Enhancement Services, Greeting Cards, Post Office Box Service (Competitive portion), Shipping and Mailing Supplies, and Competitive Negotiated Service Agreements have been rolled up into a single domestic Competitive products total. All files are provided in Excel format.

B. Predecessor Document

In the Postal Service's FY 2011 Annual Compliance Report (ACR) filing (Docket No. ACR2011, December 29, 2011), this material was presented as USPS-FY11-31.

C. Corresponding Non-Public or Public Document

A non-public version of the FY 2012 CRA Model is filed as USPS-FY12-NP13. The non-public version contains complete cost data for the domestic Competitive products listed above.

D. Methodology

The CRA model documented in USPS-FY12-31 uses the same cost methodology and structure as that filed in Docket No. ACR2011, with the following modifications:

1. The name of component 186 was changed to 'Incentive Fees'.
2. Other Competitive Ancillary Services was added to the CRA.DIM.xls as mail class 176, and was marked as 'Print in D Report Only'.
3. First-Class Package Service was added to the CRA.DIM.xls as mail class 180.
4. In the CRA.DIM.xls, First-Class Presort, class 20, and Total First-Class Parcels, class 15, were removed. The label for class 19 was changed to Parcels, with a parent class of 100.

E. Input/Output

The model documented in USPS-FY12-31 utilizes as input the FY 2012 "B" workpapers contained in USPS-FY12-32, variabilities and distribution keys developed in USPS-FY12-7, equipment- and facility-related costs developed in USPS-FY12-8, In-Office Cost System-derived distribution keys documented in USPS-FY12-37, special services data from USPS-FY12-28, Negotiated Service Agreement data from USPS-FY12-30, revenues and expenses from the FY 2012 USPS general ledger as developed in USPS-FY12-5, and revenues, volumes, and weights reported in the audited FY 2012 Revenue, Pieces and Weight by Classes of Mail and Special Services (RPW) report.

Model outputs are utilized by the International Cost and Revenue Analysis (ICRA) Model, files for which are provided in USPS-FY12-NP4. Outputs from this folder are also used in the CRA Report, provided in USPS-FY12-1, the Cost Segments and Component Report provided in USPS-FY12-2,

the calculation of incremental cost provided in USPS-FY12-NP10, and functional piggybacks provided in USPS-FY12-24.

II. ORGANIZATION

The contents of USPS-FY12-31 are organized in Electronic folders as follows:

1. CRA Model

USPS-FY12-31\Model\CRA.Model.xls	CRA run module
USPS-FY12-31\Model\CRA.DIM.xls	CRA data input module
USPS-FY12-31\Model\FY12.cntl.xls	CRA control tables and source documentation

2. Cost Files

USPS-FY12-31\Cost\FY12.I.xls	Input matrix
USPS-FY12-31\Cost\FY12.Mod1.xls	GDEI calculations and output matrix
USPS-FY12-31\Cost\FY12.A.xls	"A" calculations and output matrix
USPS-FY12-31\Cost\FY12.F.xls	"F" calculations and output matrix
USPS-FY12-31\Cost\FY12.B.xls	"B" calculations and output matrix

3. Reports

USPS-FY12-31\Reports\FY12.IRpt.xls	Input report
USPS-FY12-31\Reports\FY12.ARpt.xls	"A" report (without PESSA costs)
USPS-FY12-31\Reports\FY12.FRpt.xls	Factor report
USPS-FY12-31\Reports\FY12.BRpt.xls	"B" report (PESSA detail)
USPS-FY12-31\Reports\FY12.CRpt.xls	Cost segments and components report
USPS-FY12-31\Reports\FY12.DRpt.xls	Final adjustments