

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,438,075	2,718,134	(280,059)	(10.3)	5,222,764	5,941,234	(718,470)	(12.1)	162,742	185,778	(23,036)	(12.4)
Single-Piece Cards	89,300	97,710	(8,410)	(8.6)	272,579	329,451	(56,872)	(17.3)	1,744	2,102	(358)	(17.0)
Total Single-Piece Letters and Cards	2,527,375	2,815,844	(288,469)	(10.2)	5,495,342	6,270,685	(775,343)	(12.4)	164,486	187,880	(23,394)	(12.5)
Presort Letters	3,633,006	3,601,908	31,098	0.9	9,981,351	10,009,768	(28,417)	(0.3)	528,694	537,697	(9,003)	(1.7)
Presort Cards	161,825	149,426	12,399	8.3	675,001	683,879	(8,877)	(1.3)	5,512	5,583	(71)	(1.3)
Total Presort Letters and Cards	3,794,831	3,751,333	43,498	1.2	10,656,352	10,693,646	(37,294)	(0.3)	534,206	543,279	(9,073)	(1.7)
Flats	648,717	689,733	(41,016)	(5.9)	505,408	537,366	(31,958)	(5.9)	100,758	109,353	(8,595)	(7.9)
Parcels 2/	151,845	208,034	(56,188)	(27.0)	67,345	100,993	(33,649)	(33.3)	20,064	31,980	(11,917)	(37.3)
Domestic Negotiated Serv. Agreement Mail	16,379	0	16,379	-	51,774	0	51,774	-	3,263	0	3,263	-
Outbound First-Class Mail International	159,330	149,978	9,352	6.2	63,824	69,597	(5,773)	(8.3)	12,071	11,436	635	5.6
Inbound Intl. Letter-Post Single-Piece & NSA Ma	55,657	38,564	17,093	44.3	91,080	62,461	28,619	45.8	21,079	9,251	11,828	127.9
First-Class Mail Fees	33,590	32,770	820	2.5	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,387,724	7,686,256	(298,532)	(3.9)	16,931,126	17,734,749	(803,623)	(4.5)	855,926	893,180	(37,254)	(4.2)
Standard Mail:												
High Density and Saturation Letters	195,130	187,387	7,743	4.1	1,411,848	1,379,330	32,519	2.4	60,511	59,134	1,377	2.3
High Density and Saturation Flats & Parcels	484,220	458,257	25,963	5.7	2,925,619	2,775,496	150,123	5.4	529,314	530,745	(1,431)	(0.3)
Carrier Route	492,912	443,993	48,918	11.0	2,004,165	1,854,140	150,025	8.1	420,921	393,458	27,463	7.0
Letters	2,173,180	2,351,846	(178,665)	(7.6)	11,044,077	12,043,296	(999,219)	(8.3)	556,948	642,667	(85,719)	(13.3)
Flats	504,165	551,636	(47,472)	(8.6)	1,327,654	1,479,571	(151,917)	(10.3)	330,849	374,076	(43,227)	(11.6)
Parcels 3/	15,862	164,206	(148,344)	(90.3)	14,647	177,125	(162,478)	(91.7)	4,908	78,819	(73,911)	(93.8)
Domestic Negotiated Serv. Agreement Mail	45,045	9,607	35,438	368.9	231,929	45,351	186,578	411.4	9,610	4,517	5,092	112.7
Inbound Intl. Negotiated Serv. Agreement Mail	373	0	373	-	652	0	652	-	35	0	35	-
Standard Mail Fees	16,988	13,313	3,674	27.6	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	3,927,874	4,180,246	(252,372)	(6.0)	18,960,592	19,754,310	(793,718)	(4.0)	1,913,096	2,083,416	(170,320)	(8.2)
Periodicals Mail:												
In-County	17,099	17,717	(618)	(3.5)	160,969	168,176	(7,207)	(4.3)	46,632	49,555	(2,923)	(5.9)
Outside County	418,995	433,934	(14,939)	(3.4)	1,568,899	1,617,160	(48,261)	(3.0)	585,734	620,112	(34,378)	(5.5)
Periodicals Mail Fees	1,908	2,075	(167)	(8.1)	-	-	-	-	-	-	-	-
Total Periodicals Mail	438,002	453,725	(15,724)	(3.5)	1,729,868	1,785,336	(55,468)	(3.1)	632,366	669,667	(37,301)	(5.6)
Package Services Mail:												
Single-Piece Parcel Post	169,057	169,603	(547)	(0.3)	15,038	16,009	(970)	(6.1)	112,776	112,342	435	0.4
Inbound Intl. Surface Parcel Post (at UPU Rates)	2,936	1,751	1,185	67.7	170	98	72	74.1	2,798	1,980	817	41.3
Inbound Intl. Negotiated Service Agreement Mail	5	0	-	-	3	0	-	-	5	0	-	-
Bound Printed Matter Flats	39,877	42,248	(2,371)	(5.6)	48,744	49,988	(1,245)	(2.5)	72,842	72,052	791	1.1
Bound Printed Matter Parcels	60,546	64,040	(3,494)	(5.5)	48,485	50,864	(2,380)	(4.7)	119,604	131,383	(11,779)	(9.0)
Media and Library Mail	69,866	78,662	(8,796)	(11.2)	21,359	25,221	(3,862)	(15.3)	53,842	61,702	(7,860)	(12.7)
Package Services Mail Fees	772	680	92	13.5	-	-	-	-	-	-	-	-
Total Package Services Mail	343,060	356,985	(13,926)	(3.9)	133,798	142,181	(8,383)	(5.9)	361,867	379,459	(17,592)	(4.6)

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	92,079	96,829	(4,750)	(4.9)	31,892	36,201	(4,309)	(11.9)
Free Mail	-	-	-	-	13,506	15,947	(2,441)	(15.3)	6,443	8,147	(1,704)	(20.9)
Total Mailing Services Mail	12,096,659	12,677,213	(580,553)	(4.6)	37,860,968	39,529,351	(1,668,383)	(4.2)	3,801,590	4,070,069	(268,480)	(6.6)
Ancillary Services:												
Certified Mail	167,995	178,304	(10,310)	(5.8)	56,950	62,813	(5,863)	(9.3)				
Collect on Delivery	1,480	1,728	(248)	(14.4)	173	212	(39)	(18.4)				
Delivery Confirmation	64,716	57,438	7,278	12.7	395,424	343,339	52,085	15.2				
Insurance	25,105	27,480	(2,375)	(8.6)	6,741	7,802	(1,062)	(13.6)				
Registered Mail	8,498	11,218	(2,720)	(24.2)	506	674	(168)	(24.9)				
Return Receipts	103,964	126,166	(22,202)	(17.6)	44,216	50,363	(6,147)	(12.2)				
Stamped Envelopes and Cards	2,499	1,802	696	38.6	-	-	-	-				
Other Domestic Ancillary Services	18,507	12,683	5,824	45.9	7,314	5,343	1,971	36.9				
International Ancillary Services	7,327	5,531	1,797	32.5	3,932	1,984	1,948	98.2				
Total Ancillary Services	400,091	422,351	(22,260)	(5.3)	515,256	472,529	42,726	9.0				
Special Services:												
Money Orders	41,788	43,467	(1,680)	(3.9)	27,435	28,961	(1,526)	(5.3)				
Post Office Box Service	87,738	200,540	(112,802)	(56.2)	-	-	-	-				
Other Domestic Special Services	25,861	27,125	(1,264)	(4.7)	467	573	(106)	(18.6)				
Other International Special Services	-	-	-	-	-	-	-	0.0				
Total Additional Special Services	155,387	271,133	(115,746)	(42.7)	27,902	29,534	(1,632)	(5.5)				
Total Mailing Services Services	555,478	693,484	(138,006)	(19.9)	543,157	502,063	41,094	8.2				
Total Mailing Services Mail and Services	12,652,138	13,370,697	(718,559)	(5.4)								
Other Mailing Services Revenue	190,626	118,438	72,189	61.0								
Total Mailing Services Revenue	12,842,764	13,489,134	(646,370)	(4.8)								

U.S. Postal Service Mail
Quarter 3, FY 2012 1/
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Ancillary Services	5,733
Other Services	574
Total	6,307

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail	204,194	202,004	2,190	1.1	10,130	10,342	(213)	(2.1)	9,774	9,382	392	4.2
First-Class Package Service												
Total First Class Package Service 2/	213,587	114,339	99,249	86.8	98,518	56,535	41,983	74.3	34,289	19,052	15,238	80.0
Priority Mail:												
Total Priority Mail	1,358,193	1,351,879	6,314	0.5	190,045	191,982	(1,937)	(1.0)	392,060	396,664	(4,604)	(1.2)
Parcel Select Mail:												
Total Parcel Select Mail 3/	358,058	143,843	214,214	148.9	282,867	80,140	202,727	253.0	391,823	299,202	92,621	31.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,787	24,142	6,645	27.5	12,411	10,007	2,404	24.0	34,319	29,258	5,062	17.3
International Mail:												
Outbound Priority Mail International	223,719	211,190	12,529	5.9	5,595	5,566	29	0.5	31,477	31,877	(401)	(1.3)
Outbound International Expedited Services	85,527	82,580	2,948	3.6	1,522	1,719	(197)	(11.4)	6,588	6,956	(368)	(5.3)
Other Outbound International Mail	70,424	63,078	7,346	11.6	55,392	52,383	3,008	5.7	11,471	10,980	491	4.5
Inbound International	44,251	11,163	33,088	296.4	3,410	3,794	(383)	(10.1)	15,862	18,267	(2,405)	(13.2)
International Mail Fees	90	25	65	263.3	-	-	-	-	-	-	-	-
Total International Mail	424,012	368,035	55,976	15.2	65,919	63,462	2,457	3.9	65,398	68,081	(2,682)	(3.9)
Total Shipping Services Mail	2,588,830	2,204,243	384,587	17.4	659,889	412,468	247,421	60.0	927,664	821,638	106,026	12.9

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Total Mailing and Shipping Services												
Total All Mail	14,685,490	14,881,456	(195,966)	(1.3)	38,520,857	39,941,819	(1,420,962)	(3.6)	4,729,254	4,891,708	(162,454)	(3.3)
Total All Services	716,362	730,722	(14,360)	(2.0)	562,343	521,990	40,353	7.7				
Total All Mail and Services	15,401,852	15,612,178	(210,326)	(1.3)								
Total All Other Revenue	216,576	160,326	56,250	35.1								
Total All Revenue	15,618,428	15,772,504	(154,076)	(1.0)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

2/ Commercial parcels within this category have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011. First-Class Parcels revenue would have totaled 365.4 million dollars with 165.9 million pieces under the pre-October 1, 2011 classification change. This would have been a 13.4% increase in revenue and 5.3% increase in pieces for First-Class Parcels.

3/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012. Standard Mail Parcels revenue would have totaled 199.1 million dollars with 195.4 million pieces under the pre-January 22, 2012 classification change. This would have been a 21.3% increase in revenue and 10.3% increase in pieces for Standard Mail Parcels. Similarly, Parcel Select revenue would have totaled 174.8 million dollars and 102.2 million pieces, with a 21.5% and a 27.5% increase in revenue and volume, respectively.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

2/ Commercial parcels within this category have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011. First-Class Parcels revenue would have totaled 365.4 million dollars with 165.9 million pieces under the pre-October 1, 2011 classification change. This would have been a 13.4% increase in revenue and 5.3% increase in pieces for First-Class Parcels.

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MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,906,058	8,724,492	(818,434)	(9.4)	17,130,080	19,139,063	(2,008,983)	(10.5)	536,457	601,215	(64,758)	(10.8)
Single-Piece Cards	266,897	287,419	(20,522)	(7.1)	848,465	988,185	(139,721)	(14.1)	5,429	6,312	(883)	(14.0)
Total Single-Piece Letters and Cards	8,172,956	9,011,911	(838,955)	(9.3)	17,978,545	20,127,249	(2,148,703)	(10.7)	541,886	607,527	(65,641)	(10.8)
Presort Letters	11,316,749	11,203,838	112,911	1.0	31,230,947	31,489,100	(258,153)	(0.8)	1,661,737	1,660,283	1,454	0.1
Presort Cards	461,593	450,070	11,523	2.6	1,994,077	2,080,563	(86,486)	(4.2)	16,281	16,983	(702)	(4.1)
Total Presort Letters and Cards	11,778,342	11,653,908	124,434	1.1	33,225,024	33,569,663	(344,639)	(1.0)	1,678,018	1,677,266	752	0.0
Flats	2,041,975	2,165,204	(123,230)	(5.7)	1,592,646	1,722,323	(129,677)	(7.5)	320,418	353,300	(32,882)	(9.3)
Parcels 2/	509,365	848,483	(339,118)	(40.0)	232,049	425,785	(193,736)	(45.5)	71,739	138,947	(67,208)	(48.4)
Domestic Negotiated Serv. Agreement Mail	54,475	0	-	-	156,834	0	-	-	9,884	0	-	-
Outbound First-Class Mail International	524,129	500,126	24,003	4.8	222,950	243,734	(20,784)	(8.5)	39,512	39,401	111	0.3
Inbound Intl. Letter-Post Single-Piece & NSA Ma	193,518	183,182	10,337	5.6	309,026	310,386	(1,360)	(0.4)	67,117	63,715	3,402	5.3
First-Class Mail Fees	135,255	113,621	21,634	19.0	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	23,410,015	24,476,435	(1,066,420)	(4.4)	53,717,074	56,399,140	(2,682,066)	(4.8)	2,728,575	2,880,156	(151,581)	(5.3)
Standard Mail:												
High Density and Saturation Letters	575,975	579,325	(3,350)	(0.6)	4,185,950	4,260,421	(74,471)	(1.7)	176,819	176,854	(35)	(0.0)
High Density and Saturation Flats & Parcels	1,445,324	1,419,338	25,985	1.8	8,711,986	8,615,031	96,955	1.1	1,580,413	1,612,689	(32,276)	(2.0)
Carrier Route	1,679,451	1,688,021	(8,569)	(0.5)	6,842,360	7,133,769	(291,409)	(4.1)	1,506,207	1,494,768	11,439	0.8
Letters	6,790,247	7,267,139	(476,892)	(6.6)	35,005,823	37,946,702	(2,940,879)	(7.8)	1,812,332	2,001,252	(188,921)	(9.4)
Flats	1,674,997	1,879,423	(204,425)	(10.9)	4,459,455	5,105,293	(645,837)	(12.7)	1,122,304	1,283,739	(161,435)	(12.6)
Parcels 3/	268,464	484,787	(216,324)	(44.6)	287,864	554,604	(266,739)	(48.1)	120,550	243,525	(122,975)	(50.5)
Domestic Negotiated Serv. Agreement Mail	139,037	37,102	101,934	274.7	682,800	170,964	511,837	299.4	30,142	18,218	11,924	65.5
Inbound Intl. Negotiated Serv. Agreement Mail	492	27	465	1,730.3	877	44	832	1,883.3	146	27	119	448.2
Standard Mail Fees	58,174	53,620	4,554	8.5	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	12,632,160	13,408,782	(776,622)	(5.8)	60,177,115	63,786,827	(3,609,711)	(5.7)	6,348,912	6,831,071	(482,159)	(7.1)
Periodicals Mail:												
In-County	50,338	52,444	(2,105)	(4.0)	477,264	499,189	(21,926)	(4.4)	138,194	146,456	(8,262)	(5.6)
Outside County	1,256,620	1,317,720	(61,100)	(4.6)	4,662,157	4,878,755	(216,598)	(4.4)	1,774,119	1,909,601	(135,482)	(7.1)
Periodicals Mail Fees	11,342	6,408	4,934	77.0	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,318,300	1,376,571	(58,271)	(4.2)	5,139,420	5,377,944	(238,524)	(4.4)	1,912,313	2,056,058	(143,745)	(7.0)
Package Services Mail:												
Single-Piece Parcel Post	593,087	565,275	27,812	4.9	54,904	55,087	(183)	(0.3)	379,608	370,329	9,280	2.5
Inbound Intl. Surface Parcel Post (at UPU Rates)	16,419	16,499	(80)	(0.5)	1,006	908	98	10.8	16,591	14,080	2,511	17.8
Inbound Intl. Negotiated Service Agreement Mail	23	14	9	65.0	8	20	(13)	(63.1)	39	16	23	139.0
Bound Printed Matter Flats	138,636	145,762	(7,126)	(4.9)	172,435	178,527	(6,092)	(3.4)	255,390	258,154	(2,764)	(1.1)
Bound Printed Matter Parcels	222,873	231,352	(8,479)	(3.7)	177,260	183,383	(6,123)	(3.3)	485,609	501,680	(16,072)	(3.2)
Media and Library Mail	227,945	246,183	(18,238)	(7.4)	71,694	80,728	(9,034)	(11.2)	172,764	190,728	(17,964)	(9.4)
Package Services Mail Fees	2,803	2,317	485	20.9	-	-	-	-	-	-	-	-
Total Package Services Mail	1,201,785	1,207,402	(5,617)	(0.5)	477,307	498,654	(21,347)	(4.3)	1,310,001	1,334,988	(24,986)	(1.9)

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail	605,650	606,199	(550)	(0.1)	29,806	30,664	(858)	(2.8)	30,874	29,365	1,509	5.1
First-Class Package Service												
Total First Class Package Service 2/	620,390	114,339	506,051	442.6	292,924	56,535	236,390	418.1	99,994	19,052	80,942	424.9
Priority Mail:												
Total Priority Mail	4,496,889	4,337,324	159,565	3.7	621,138	606,391	14,747	2.4	1,329,467	1,298,300	31,167	2.4
Parcel Select Mail:												
Total Parcel Select Mail 3/	948,365	467,560	480,805	102.8	658,280	258,732	399,548	154.4	1,327,981	979,693	348,288	35.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	87,964	68,480	19,484	28.5	35,258	28,047	7,211	25.7	106,200	88,350	17,850	20.2
International Mail:												
Outbound Priority Mail International	685,593	672,151	13,442	2.0	17,346	17,931	(586)	(3.3)	97,010	100,967	(3,957)	(3.9)
Outbound International Expedited Services	266,019	240,638	25,381	10.5	5,033	5,039	(6)	(0.1)	21,405	21,074	331	1.6
Other Outbound International Mail	252,298	183,748	68,550	37.3	178,689	172,516	6,173	3.6	40,127	31,993	8,134	25.4
Inbound International	168,460	133,540	34,920	26.1	12,639	12,471	168	1.3	68,719	66,752	1,967	2.9
International Mail Fees	121	76	45	58.8	-	-	-	-	-	-	-	-
Total International Mail	1,372,491	1,230,153	142,338	11.6	213,707	207,957	5,750	2.8	227,261	220,785	6,475	2.9
Total Shipping Services Mail	8,131,748	6,824,055	1,307,693	19.2	1,851,114	1,188,326	662,788	55.8	3,121,776	2,635,544	486,232	18.4

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-Jun. 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	46,694,008	47,293,245	(599,237)	(1.3)	121,743,416	127,638,084	(5,894,668)	(4.6)	15,547,515	15,873,378	(325,863)	(2.1)
Total All Services	2,174,100	2,225,955	(51,855)	(2.3)	1,823,360	1,679,842	143,518	8.5				
Total All Mail and Services	48,868,108	49,519,201	(651,093)	(1.3)								
Total All Other Revenue	666,828	376,821	290,007	77.0								
Total All Revenue	49,534,936	49,896,022	(361,086)	(0.7)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

2/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological 1.13 billion dollars with 525.0 million pieces under the pre-October 1, 2011 classification change. This would have been a 17.3% increase in revenue and 8.8% increase in pieces for First-Class Parcels.

3/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012. Standard Mail Parcels revenue would have totaled 592.0 million dollars with 606.9 million pieces under the pre-January 22, 2012 classification change. This would have been a 22.1% increase in revenue and 9.4% increase in pieces for Standard Mail Parcels. Similarly, Parcel Select revenue would have totaled 624.8 million dollars and 339.3 million pieces, with a 33.6% and a 31.1% increase in revenue and volume, respectively.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

2/ Commercial parcels within this category have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011. First-Class Parcels revenue would have totaled 1.13 billion dollars with 525.0 million pieces under the pre-October 1, 2011 classification change. This would have been a 17.3% increase in revenue and 8.8% increase in pieces for First-Class Parcels.

3/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012. Standard Mail Parcels revenue would have totaled 592.0 million dollars with 606.9 million pieces under the pre-January 22, 2012 classification change. This would have been a 22.1% increase in revenue and 9.4% increase in pieces for Standard Mail Parcels. Similarly, Parcel Select revenue would have totaled 624.8 million dollars and 339.3 million pieces, with a 33.6% and a 31.1% increase in revenue and volume, respectively.

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,438,075	2,718,134	(280,059)	(10.3)	5,222,764	5,941,234	(718,470)	(12.1)	162,742	185,778	(23,036)	(12.4)
Single-Piece Cards	89,300	97,710	(8,410)	(8.6)	272,579	329,451	(56,872)	(17.3)	1,744	2,102	(358)	(17.0)
Total Single-Piece Letters and Cards	2,527,375	2,815,844	(288,469)	(10.2)	5,495,342	6,270,685	(775,343)	(12.4)	164,486	187,880	(23,394)	(12.5)
Presort Letters	3,633,006	3,601,908	31,098	0.9	9,981,351	10,009,768	(28,417)	(0.3)	528,694	537,697	(9,003)	(1.7)
Presort Cards	161,825	149,426	12,399	8.3	675,001	683,879	(8,877)	(1.3)	5,512	5,583	(71)	(1.3)
Total Presort Letters and Cards	3,794,831	3,751,333	43,498	1.2	10,656,352	10,693,646	(37,294)	(0.3)	534,206	543,279	(9,073)	(1.7)
Flats	4,476	7,261	(2,786)	(38.4)	3,379	5,140	(1,761)	(34.3)	1,083	1,568	(485)	(30.9)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	16,379	0	16,379	0.0	51,774	0	51,774	0.0	3,263	0	3,263	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	13,480	0	13,480	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,356,541	6,574,439	(217,898)	(3.3)	16,206,847	16,969,472	(762,624)	(4.5)	703,038	732,727	(29,689)	(4.1)
Standard Mail:												
High Density and Saturation Letters	195,130	187,387	7,743	4.1	1,411,848	1,379,330	32,519	2.4	60,511	59,134	1,377	2.3
High Density and Saturation Flats & Parcels	19,225	17,273	1,952	11.3	131,369	121,985	9,384	7.7	6,537	5,446	1,091	20.0
Carrier Route	4,993	5,455	(462)	(8.5)	24,312	26,453	(2,142)	(8.1)	939	1,120	(181)	(16.1)
Letters	2,173,146	2,351,824	(178,678)	(7.6)	11,044,077	12,043,296	(999,219)	(8.3)	556,948	642,667	(85,719)	(13.3)
Flats	419	440	(21)	(4.8)	906	938	(32)	(3.4)	241	259	(18)	(6.9)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	45,045	7,779	37,267	479.1	231,929	38,217	193,712	506.9	9,610	1,898	7,712	406.3
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,437,959	2,570,158	(132,199)	(5.1)	12,844,441	13,610,219	(765,778)	(5.6)	634,787	710,525	(75,738)	(10.7)
Periodicals Mail:												
In-County	369	460	(91)	(19.7)	4,787	5,996	(1,209)	(20.2)	209	262	(53)	(20.2)
Outside County	2,449	2,762	(312)	(11.3)	11,122	12,409	(1,287)	(10.4)	927	1,022	(95)	(9.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,819	3,222	(403)	(12.5)	15,909	18,405	(2,496)	(13.6)	1,136	1,284	(147)	(11.5)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	0	683	(683)	(100.0)	0	538	(538)	(100.0)	0	59	(59)	(100.0)
Priority Mail:												
Total Priority Mail	4,250	5,469	(1,219)	(22.3)	838	1,205	(367)	(30.5)	62	84	(22)	(26.5)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	4,250	6,152	(1,902)	(30.9)	838	1,743	(905)	(51.9)	62	142	(81)	(56.8)

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	4,250	6,152	(1,902)	(30.9)	838	1,743	(905)	(51.9)	62	142	(81)	(56.8)
Other Shipping Services Revenue												
Total Shipping Services Revenue	4,250	6,152	(1,902)	(30.9)	838	1,743	(905)	(51.9)	62	142	(81)	(56.8)

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	7,906,058	8,724,492	(818,434)	(9.4)	17,130,080	19,139,063	(2,008,983)	(10.5)	536,457	601,215	(64,758)	(10.8)
Single-Piece Cards	266,897	287,419	(20,522)	(7.1)	848,465	988,185	(139,721)	(14.1)	5,429	6,312	(883)	(14.0)
Total Single-Piece Letters and Cards	8,172,956	9,011,911	(838,955)	(9.3)	17,978,545	20,127,249	(2,148,703)	(10.7)	541,886	607,527	(65,641)	(10.8)
Presort Letters	11,316,749	11,203,838	112,911	1.0	31,230,947	31,489,100	(258,153)	(0.8)	1,661,737	1,660,283	1,454	0.1
Presort Cards	461,593	450,070	11,523	2.6	1,994,077	2,080,563	(86,486)	(4.2)	16,281	16,983	(702)	(4.1)
Total Presort Letters and Cards	11,778,342	11,653,908	124,434	1.1	33,225,024	33,569,663	(344,639)	(1.0)	1,678,018	1,677,266	752	0.0
Flats	18,370	21,885	(3,515)	(16.1)	13,897	16,595	(2,698)	(16.3)	4,470	5,158	(688)	(13.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	54,475	0	54,475	0.0	156,834	0	156,834	0.0	9,884	0	9,884	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	42,339	0	42,339	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	20,066,482	20,687,704	(621,222)	(3.0)	51,374,300	53,713,507	(2,339,207)	(4.4)	2,234,258	2,289,951	(55,692)	(2.4)
Standard Mail:												
High Density and Saturation Letters	575,975	579,325	(3,350)	(0.6)	4,185,950	4,260,421	(74,471)	(1.7)	176,819	176,854	(35)	(0.0)
High Density and Saturation Flats & Parcels	56,984	54,386	2,598	4.8	394,144	376,279	17,865	4.7	17,691	17,246	446	2.6
Carrier Route	14,536	20,197	(5,661)	(28.0)	71,634	98,466	(26,832)	(27.3)	3,052	4,134	(1,082)	(26.2)
Letters	6,790,161	7,267,053	(476,892)	(6.6)	35,005,823	37,946,702	(2,940,879)	(7.8)	1,812,332	2,001,252	(188,921)	(9.4)
Flats	1,264	856	408	47.7	2,601	1,866	735	39.4	694	649	45	6.9
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	139,037	26,551	112,486	423.7	682,800	130,729	552,072	422.3	30,142	6,700	23,443	349.9
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	7,577,958	7,948,368	(370,410)	(4.7)	40,342,951	42,814,463	(2,471,512)	(5.8)	2,040,730	2,206,835	(166,105)	(7.5)
Periodicals Mail:												
In-County	1,155	1,477	(322)	(21.8)	14,989	18,751	(3,762)	(20.1)	692	814	(122)	(15.0)
Outside County	7,828	8,597	(769)	(8.9)	35,883	38,856	(2,973)	(7.7)	2,995	3,135	(140)	(4.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	8,983	10,074	(1,091)	(10.8)	50,872	57,607	(6,735)	(11.7)	3,687	3,948	(262)	(6.6)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	4	683	(679)	(99.4)	11	538	(527)	(97.9)	1	59	(58)	(99.0)
Priority Mail:												
Total Priority Mail	16,447	22,753	(6,306)	(27.7)	3,419	4,573	(1,154)	(25.2)	227	372	(145)	(39.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	16,451	23,435	(6,985)	(29.8)	3,430	5,111	(1,680)	(32.9)	227	430	(203)	(47.2)

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	16,451	23,435	(6,985)	(29.8)	3,430	5,111	(1,680)	(32.9)	227	430	(203)	(47.2)
Other Shipping Services Revenue												
Total Shipping Services Revenue	16,451	23,435	(6,985)	(29.8)	3,430	5,111	(1,680)	(32.9)	227	430	(203)	(47.2)

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	116.7	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	116.7	0	0	0	0.0	0	0	0	0.0
Flats	644,241	682,471	(38,230)	(5.6)	502,029	532,226	(30,196)	(5.7)	99,675	107,785	(8,110)	(7.5)
Parcels	31,362	38,205	(6,843)	(17.9)	16,516	22,095	(5,579)	(25.3)	4,222	5,643	(1,421)	(25.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,134	0	1,134	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	676,737	720,676	(43,939)	(6.1)	518,545	554,321	(35,776)	(6.5)	103,897	113,428	(9,531)	(8.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	464,910	440,924	23,986	5.4	2,794,119	2,653,395	140,724	5.3	522,696	525,230	(2,534)	(0.5)
Carrier Route Letters	487,860	438,502	49,358	11.3	1,979,775	1,827,637	152,138	8.3	419,953	392,314	27,638	7.0
Letters	34	21	13	60.7	0	0	0	0.0	0	0	0	0.0
Flats	503,465	550,687	(47,222)	(8.6)	1,326,135	1,477,516	(151,381)	(10.2)	330,580	373,763	(43,184)	(11.6)
Parcels	333	2	331	21375.8	156	0	156	48206.8	57	0	57	20082.3
Domestic Negotiated Serv. Agreement Mail	0	1,829	(1,829)	(100.0)	0	7,134	(7,134)	(100.0)	0	2,619	(2,619)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,456,601	1,431,964	24,637	1.7	6,100,185	5,965,683	134,502	2.3	1,273,285	1,293,927	(20,642)	(1.6)
Periodicals Mail:												
In-County	16,698	17,233	(534)	(3.1)	155,955	162,006	(6,051)	(3.7)	46,328	49,213	(2,885)	(5.9)
Outside County	415,335	430,212	(14,876)	(3.5)	1,556,294	1,603,443	(47,149)	(2.9)	582,080	617,186	(35,106)	(5.7)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	432,033	447,444	(15,411)	(3.4)	1,712,248	1,765,449	(53,201)	(3.0)	628,408	666,399	(37,991)	(5.7)
Package Services Mail:												
Single-Piece Parcel Post	886	1,444	(558)	(38.6)	166	288	(122)	(42.5)	174	422	(248)	(58.7)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	39,877	42,248	(2,371)	(5.6)	48,744	49,988	(1,245)	(2.5)	72,842	72,052	791	1.1
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,849	5,949	(1,100)	(18.5)	1,841	2,323	(482)	(20.8)	1,667	2,285	(618)	(27.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	45,613	49,642	(4,029)	(8.1)	50,750	52,600	(1,850)	(3.5)	74,684	74,759	(75)	(0.1)

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	189	7,783	(7,593)	(97.6)	100	4,207	(4,107)	(97.6)	21	954	(933)	(97.8)
Priority Mail:												
Total Priority Mail	196,561	219,647	(23,086)	(10.5)	37,952	43,211	(5,259)	(12.2)	28,078	33,191	(5,113)	(15.4)
Parcel Select Mail:												
Total Parcel Select Mail	21	0	21	0.0	7	0	7	0.0	1	0	1	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	196,771	227,430	(30,659)	(13.5)	38,059	47,418	(9,359)	(19.7)	28,100	34,146	(6,046)	(17.7)

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	196,771	227,430	(30,659)	(13.5)	38,059	47,418	(9,359)	(19.7)	28,100	34,146	(6,046)	(17.7)
Other Shipping Services Revenue												
Total Shipping Services Revenue	196,771	227,430	(30,659)	(13.5)	38,059	47,418	(9,359)	(19.7)	28,100	34,146	(6,046)	(17.7)

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	39.7	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	39.7	0	0	0	0.0	0	0	0	0.0
Flats	2,023,604	2,143,319	(119,715)	(5.6)	1,578,749	1,705,728	(126,979)	(7.4)	315,948	348,142	(32,195)	(9.2)
Parcels	81,488	122,148	(40,659)	(33.3)	44,710	72,614	(27,904)	(38.4)	11,616	18,757	(7,141)	(38.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	3,352	0	3,352	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,108,444	2,265,467	(157,023)	(6.9)	1,623,459	1,778,342	(154,883)	(8.7)	327,564	366,899	(39,335)	(10.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	1,387,938	1,364,765	23,173	1.7	8,317,059	8,238,358	78,701	1.0	1,562,351	1,595,184	(32,834)	(2.1)
Carrier Route Letters	1,664,689	1,667,631	(2,942)	(0.2)	6,770,389	7,035,031	(264,641)	(3.8)	1,503,018	1,490,507	12,511	0.8
Letters	86	85	0	0.5	0	0	0	0.0	0	0	0	0.0
Flats	1,672,783	1,877,623	(204,839)	(10.9)	4,454,766	5,101,354	(646,588)	(12.7)	1,121,518	1,282,990	(161,472)	(12.6)
Parcels	946	2	944	60961.8	452	0	452	139955.1	162	0	162	57394.7
Domestic Negotiated Serv. Agreement Mail	0	10,552	(10,552)	(100.0)	0	40,235	(40,235)	(100.0)	0	11,518	(11,518)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,726,442	4,920,657	(194,215)	(3.9)	19,542,667	20,414,978	(872,311)	(4.3)	4,187,049	4,380,200	(193,151)	(4.4)
Periodicals Mail:												
In-County	49,093	50,901	(1,808)	(3.6)	461,650	480,000	(18,351)	(3.8)	137,218	145,421	(8,203)	(5.6)
Outside County	1,245,512	1,306,247	(60,735)	(4.6)	4,622,002	4,835,867	(213,866)	(4.4)	1,764,151	1,900,714	(136,563)	(7.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,294,604	1,357,148	(62,543)	(4.6)	5,083,651	5,315,868	(232,216)	(4.4)	1,901,369	2,046,135	(144,766)	(7.1)
Package Services Mail:												
Single-Piece Parcel Post	3,296	4,978	(1,682)	(33.8)	593	1,001	(408)	(40.8)	671	1,360	(689)	(50.6)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	138,636	145,762	(7,126)	(4.9)	172,435	178,527	(6,092)	(3.4)	255,390	258,154	(2,764)	(1.1)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	16,724	20,050	(3,326)	(16.6)	6,428	7,921	(1,493)	(18.9)	6,155	7,785	(1,631)	(20.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	158,657	170,790	(12,134)	(7.1)	179,455	187,449	(7,993)	(4.3)	262,216	267,300	(5,084)	(1.9)

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	30,766	7,783	22,984	295.3	16,761	4,207	12,554	298.4	3,467	954	2,513	263.3
Priority Mail:												
Total Priority Mail	606,666	642,409	(35,743)	(5.6)	118,129	126,783	(8,653)	(6.8)	89,958	98,225	(8,267)	(8.4)
Parcel Select Mail:												
Total Parcel Select Mail	33	0	33	0.0	8	0	8	0.0	2	0	2	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	120,484	169,829	(49,345)	(29.1)	50,829	78,898	(28,070)	(35.6)	15,841	26,337	(10,496)	(39.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	298	0	298	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	120,781	169,829	(49,047)	(28.9)	50,829	78,898	(28,070)	(35.6)	15,841	26,337	(10,496)	(39.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	86	61	25	41.4	131	117	15	12.7	81	69	12	18.1
Carrier Route Letters	58	36	22	61.3	78	49	28	57.4	29	23	5	23.8
Flats	281	509	(228)	(44.9)	614	1,117	(504)	(45.1)	28	53	(25)	(47.7)
Parcels	15,529	164,205	(148,676)	(90.5)	14,491	177,125	(162,634)	(91.8)	4,851	78,819	(73,968)	(93.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	15,954	164,811	(148,857)	(90.3)	15,314	178,408	(163,094)	(91.4)	4,988	78,964	(73,975)	(93.7)
Periodicals Mail:												
In-County	31	24	7	29.3	227	173	54	31.0	94	80	15	18.5
Outside County	1,210	960	250	26.0	1,483	1,308	175	13.4	2,727	1,904	823	43.2
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,241	984	257	26.1	1,710	1,482	229	15.4	2,822	1,984	837	42.2
Package Services Mail:												
Single-Piece Parcel Post	168,168	168,155	13	0.0	14,873	15,721	(848)	(5.4)	112,602	111,919	682	0.6
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	60,545	64,039	(3,494)	(5.5)	48,485	50,864	(2,380)	(4.7)	119,604	131,383	(11,779)	(9.0)
Media and Library Mail	64,999	72,697	(7,698)	(10.6)	19,518	22,898	(3,380)	(14.8)	52,174	59,417	(7,242)	(12.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	293,712	304,891	(11,179)	(3.7)	82,875	89,483	(6,608)	(7.4)	284,380	302,719	(18,339)	(6.1)

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	213,398	105,873	107,525	101.6	98,418	51,790	46,628	90.0	34,268	18,039	16,230	90.0
Priority Mail:												
Total Priority Mail	1,157,230	1,126,385	30,845	2.7	151,255	147,566	3,689	2.5	363,921	363,389	531	0.1
Parcel Select Mail:												
Total Parcel Select Mail	358,037	143,843	214,193	148.9	282,860	80,140	202,720	253.0	391,822	299,202	92,620	31.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,787	24,142	6,645	27.5	12,411	10,007	2,404	24.0	34,319	29,258	5,062	17.3
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,759,451	1,400,244	359,208	25.7	544,944	289,503	255,441	88.2	824,331	709,888	114,443	16.1

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	1,759,451	1,400,244	359,208	25.7	544,944	289,503	255,441	88.2	824,331	709,888	114,443	16.1
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,759,451	1,400,244	359,208	25.7	544,944	289,503	255,441	88.2	824,331	709,888	114,443	16.1

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	427,877	726,336	(298,459)	(41.1)	187,338	353,171	(165,833)	(47.0)	60,124	120,191	(60,067)	(50.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,137	0	1,137	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	429,013	726,336	(297,322)	(40.9)	187,338	353,171	(165,833)	(47.0)	60,124	120,191	(60,067)	(50.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	402	187	215	114.9	783	393	390	99.1	371	258	113	43.6
Carrier Route	226	192	33	17.4	337	272	65	23.8	136	127	9	7.2
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	950	944	5	0.6	2,089	2,073	16	0.8	92	100	(8)	(7.5)
Parcels	267,518	484,786	(217,268)	(44.8)	287,412	554,603	(267,191)	(48.2)	120,388	243,525	(123,137)	(50.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	269,095	486,109	(217,014)	(44.6)	290,620	557,342	(266,721)	(47.9)	120,987	244,010	(123,023)	(50.4)
Periodicals Mail:												
In-County	91	65	25	38.5	624	438	187	42.7	284	222	62	28.0
Outside County	3,280	2,876	404	14.0	4,272	4,032	241	6.0	6,974	5,752	1,221	21.2
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	3,371	2,942	429	14.6	4,897	4,469	427	9.6	7,258	5,974	1,283	21.5
Package Services Mail:												
Single-Piece Parcel Post	589,774	560,283	29,491	5.3	54,312	54,087	225	0.4	378,937	368,968	9,968	2.7
Inbound Intl. Surface Parcel Post (at UPU Rate	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	222,871	231,350	(8,479)	(3.7)	177,260	183,383	(6,123)	(3.3)	485,609	501,680	(16,072)	(3.2)
Media and Library Mail	211,175	226,090	(14,915)	(6.6)	65,266	72,807	(7,541)	(10.4)	166,610	182,942	(16,333)	(8.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,023,820	1,017,724	6,096	0.6	296,838	310,277	(13,439)	(4.3)	1,031,155	1,053,591	(22,436)	(2.1)

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	589,619	105,873	483,746	456.9	276,152	51,790	224,362	433.2	96,526	18,039	78,487	435.1
Priority Mail:												
Total Priority Mail	3,873,204	3,671,247	201,957	5.5	499,589	475,035	24,554	5.2	1,239,283	1,199,703	39,579	3.3
Parcel Select Mail:												
Total Parcel Select Mail	948,332	467,560	480,771	102.8	658,272	258,732	399,540	154.4	1,327,978	979,693	348,285	35.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	87,964	68,480	19,484	28.5	35,258	28,047	7,211	25.7	106,200	88,350	17,850	20.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	5,499,118	4,313,160	1,185,958	27.5	1,469,272	813,604	655,667	80.6	2,769,987	2,285,784	484,203	21.2

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	5,499,118	4,313,160	1,185,958	27.5	1,469,272	813,604	655,667	80.6	2,769,987	2,285,784	484,203	21.2
Other Shipping Services Revenue												
Total Shipping Services Revenue	5,499,118	4,313,160	1,185,958	27.5	1,469,272	813,604	655,667	80.6	2,769,987	2,285,784	484,203	21.2

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	1,289,544	1,434,489	(144,945)	(10.1)	2,792,818	3,159,335	(366,517)	(11.6)	74,907	84,267	(9,360)	(11.1)
Single-Piece Cards	49,892	54,474	(4,582)	(8.4)	150,655	181,054	(30,399)	(16.8)	942	1,132	(190)	(16.8)
Total Single-Piece Letters and Cards	1,339,436	1,488,963	(149,527)	(10.0)	2,943,473	3,340,389	(396,915)	(11.9)	75,848	85,399	(9,550)	(11.2)
Presort Letters	46,460	43,427	3,033	7.0	123,742	117,423	6,318	5.4	5,302	4,747	555	11.7
Presort Cards	667	1,260	(592)	(47.0)	2,712	5,701	(2,989)	(52.4)	14	33	(19)	(57.5)
Total Presort Letters and Cards	47,127	44,686	2,441	5.5	126,453	123,124	3,329	2.7	5,316	4,780	536	11.2
Flats	61,328	68,670	(7,343)	(10.7)	42,516	49,208	(6,692)	(13.6)	8,294	9,403	(1,110)	(11.8)
Parcels	12,987	14,403	(1,416)	(9.8)	6,691	8,166	(1,475)	(18.1)	1,578	1,938	(360)	(18.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	272	453	(181)	(40.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,461,149	1,617,176	(156,027)	(9.6)	3,119,134	3,520,887	(401,753)	(11.4)	91,036	101,520	(10,484)	(10.3)
Standard Mail:												
High Density and Saturation Letters	1,358	1,122	236	21.0	9,002	7,742	1,260	16.3	283	249	35	13.9
High Density and Saturation Flats & Parcels	42	43	(0)	(0.4)	270	274	(3)	(1.3)	15	21	(6)	(27.1)
Carrier Route	439	109	330	303.7	2,340	482	1,859	385.9	521	39	482	1220.4
Letters	136,545	127,406	9,139	7.2	817,176	760,238	56,938	7.5	44,870	42,405	2,465	5.8
Flats	4,326	5,175	(848)	(16.4)	14,552	17,628	(3,076)	(17.4)	2,439	3,245	(806)	(24.8)
Parcels	125	168	(44)	(25.9)	104	179	(75)	(42.1)	20	33	(14)	(41.4)
Domestic Negotiated Serv. Agreement Mail	51	0	51	0.0	251	0	251	0.0	13	0	13	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	16	(16)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	142,887	134,039	8,848	6.6	843,695	786,542	57,153	7.3	48,161	45,992	2,169	4.7
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	2,416	2,975	(559)	(18.8)	279	353	(73)	(20.8)	1,169	1,566	(397)	(25.3)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	12	3	9	280.6	6	1	4	371.5	4	2	3	172.1
Bound Printed Matter Parcels	6	10	(4)	(38.4)	2	4	(1)	(37.1)	2	4	(2)	(47.3)
Media and Library Mail	941	1,771	(830)	(46.8)	321	588	(267)	(45.3)	515	1,152	(637)	(55.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	3,375	4,759	(1,384)	(29.1)	609	946	(337)	(35.6)	1,690	2,724	(1,034)	(38.0)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	314	42	272	643.1	161	31	130	416.3	44	7	37	499.2
Priority Mail:												
Total Priority Mail	23,889	32,605	(8,717)	(26.7)	3,956	5,426	(1,469)	(27.1)	4,958	6,948	(1,990)	(28.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	24,203	32,648	(8,445)	(25.9)	4,117	5,457	(1,340)	(24.5)	5,002	6,955	(1,953)	(28.1)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	24,203	32,648	(8,445)	(25.9)	4,117	5,457	(1,340)	(24.5)	5,002	6,955	(1,953)	(28.1)
Other Shipping Services Revenue												
Total Shipping Services Revenue	24,203	32,648	(8,445)	(25.9)	4,117	5,457	(1,340)	(24.5)	5,002	6,955	(1,953)	(28.1)

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,269,079	4,711,841	(442,762)	(9.4)	9,365,457	10,420,570	(1,055,113)	(10.1)	255,851	283,294	(27,443)	(9.7)
Single-Piece Cards	145,473	160,286	(14,813)	(9.2)	458,241	545,238	(86,998)	(16.0)	2,864	3,408	(544)	(16.0)
Total Single-Piece Letters and Cards	4,414,552	4,872,128	(457,575)	(9.4)	9,823,698	10,965,809	(1,142,111)	(10.4)	258,715	286,702	(27,987)	(9.8)
Presort Letters	166,369	147,545	18,824	12.8	445,573	401,781	43,792	10.9	19,276	16,083	3,194	19.9
Presort Cards	2,690	3,705	(1,015)	(27.4)	11,539	16,892	(5,354)	(31.7)	59	101	(42)	(41.3)
Total Presort Letters and Cards	169,059	151,250	17,809	11.8	457,112	418,673	38,439	9.2	19,335	16,183	3,152	19.5
Flats	191,750	217,393	(25,642)	(11.8)	135,078	159,172	(24,094)	(15.1)	26,505	30,933	(4,428)	(14.3)
Parcels	42,747	44,594	(1,848)	(4.1)	22,163	25,306	(3,142)	(12.4)	5,420	6,319	(899)	(14.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	835	1,353	(518)	(38.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,818,944	5,286,718	(467,774)	(8.8)	10,438,051	11,568,960	(1,130,909)	(9.8)	309,975	340,136	(30,161)	(8.9)
Standard Mail:												
High Density and Saturation Letters	4,761	4,483	279	6.2	34,694	34,574	120	0.3	1,099	1,113	(14)	(1.2)
High Density and Saturation Flats & Parcels	162	206	(44)	(21.5)	1,054	1,245	(191)	(15.4)	52	71	(20)	(27.7)
Carrier Route	855	561	295	52.6	4,150	2,510	1,640	65.3	649	216	433	200.1
Letters	421,621	413,354	8,267	2.0	2,612,627	2,534,166	78,461	3.1	145,707	139,605	6,101	4.4
Flats	13,882	14,444	(562)	(3.9)	44,316	45,529	(1,212)	(2.7)	7,468	8,061	(593)	(7.4)
Parcels	596	944	(349)	(36.9)	653	1,319	(666)	(50.5)	77	182	(105)	(57.5)
Domestic Negotiated Serv. Agreement Mail	174	0	174	0.0	856	0	856	0.0	49	0	49	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	34	(34)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	442,052	434,026	8,026	1.8	2,698,349	2,619,342	79,007	3.0	155,102	149,250	5,852	3.9
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	9,467	9,126	341	3.7	1,056	1,102	(45)	(4.1)	4,829	4,939	(110)	(2.2)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	31	6	25	420.8	13	2	11	443.7	10	3	7	261.0
Bound Printed Matter Parcels	47	16	31	192.2	16	6	10	160.8	34	8	26	321.3
Media and Library Mail	3,961	4,714	(752)	(16.0)	1,329	1,636	(307)	(18.8)	2,063	2,811	(748)	(26.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	13,506	13,862	(355)	(2.6)	2,416	2,747	(331)	(12.0)	6,935	7,760	(825)	(10.6)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	1,047	42	1,005	2375.9	558	31	527	1693.2	153	7	145	1980.8
Priority Mail:												
Total Priority Mail	84,618	100,361	(15,743)	(15.7)	13,631	16,767	(3,136)	(18.7)	19,284	22,209	(2,925)	(13.2)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	85,665	100,403	(14,738)	(14.7)	14,189	16,798	(2,609)	(15.5)	19,437	22,216	(2,779)	(12.5)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	85,665	100,403	(14,738)	(14.7)	14,189	16,798	(2,609)	(15.5)	19,437	22,216	(2,779)	(12.5)
Other Shipping Services Revenue												
Total Shipping Services Revenue	85,665	100,403	(14,738)	(14.7)	14,189	16,798	(2,609)	(15.5)	19,437	22,216	(2,779)	(12.5)

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	37,595	54,552	(16,957)	(31.1)	80,410	119,089	(38,679)	(32.5)	2,736	3,960	(1,223)	(30.9)
Single-Piece Cards	1,173	1,928	(755)	(39.1)	3,651	6,704	(3,053)	(45.5)	23	42	(19)	(45.5)
Total Single-Piece Letters and Cards	38,768	56,480	(17,712)	(31.4)	84,061	125,793	(41,732)	(33.2)	2,759	4,002	(1,242)	(31.0)
Presort Letters	1,279,904	1,245,695	34,209	2.7	3,523,151	3,511,933	11,218	0.3	188,288	183,618	4,670	2.5
Presort Cards	1,481	1,317	164	12.5	6,075	5,898	178	3.0	57	62	(4)	(6.9)
Total Presort Letters and Cards	1,281,385	1,247,013	34,373	2.8	3,529,226	3,517,831	11,395	0.3	188,346	183,680	4,666	2.5
Flats	66,102	65,432	670	1.0	85,274	80,078	5,195	6.5	8,963	9,353	(390)	(4.2)
Parcels	3,460	4,550	(1,090)	(24.0)	1,481	2,262	(781)	(34.5)	522	761	(239)	(31.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,389,715	1,373,473	16,241	1.2	3,700,042	3,725,965	(25,923)	(0.7)	200,590	197,795	2,795	1.4
Standard Mail:												
High Density and Saturation Letters	585	499	85	17.1	4,039	3,452	587	17.0	131	102	29	28.6
High Density and Saturation Flats & Parcels	21	41	(20)	(49.2)	113	222	(108)	(48.8)	14	32	(18)	(55.4)
Carrier Route	90	145	(56)	(38.2)	405	685	(280)	(40.9)	13	70	(56)	(81.0)
Letters	92,900	83,786	9,114	10.9	525,966	460,088	65,878	14.3	29,966	28,470	1,496	5.3
Flats	3,494	3,845	(351)	(9.1)	9,184	10,745	(1,561)	(14.5)	1,709	2,009	(300)	(15.0)
Parcels	236	1,072	(836)	(77.9)	163	826	(662)	(80.2)	42	170	(128)	(75.6)
Domestic Negotiated Serv. Agreement Mail	31	3,756	(3,725)	(99.2)	153	17,955	(17,802)	(99.1)	8	697	(688)	(98.8)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	97,357	93,145	4,212	4.5	540,023	493,972	46,052	9.3	31,883	31,549	334	1.1
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	1,440	2,807	(1,367)	(48.7)	144	327	(183)	(56.0)	811	1,364	(553)	(40.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	3	16	(13)	(78.3)	2	8	(6)	(76.1)	3	8	(6)	(65.1)
Bound Printed Matter Parcels	6	24	(18)	(75.6)	2	5	(2)	(49.1)	6	37	(31)	(83.4)
Media and Library Mail	827	1,364	(537)	(39.4)	296	461	(164)	(35.7)	537	1,075	(539)	(50.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	2,276	4,211	(1,935)	(46.0)	444	800	(356)	(44.5)	1,356	2,484	(1,128)	(45.4)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	354	435	(81)	(18.6)	182	270	(88)	(32.6)	55	59	(4)	(6.1)
Priority Mail:												
Total Priority Mail	14,569	18,753	(4,184)	(22.3)	2,069	2,783	(714)	(25.6)	4,068	5,233	(1,165)	(22.3)
Parcel Select Mail:												
Total Parcel Select Mail	452	6	446	7189.0	307	2	305	15744.0	118	4	114	3136.3
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	15,375	19,195	(3,820)	(19.9)	2,558	3,055	(497)	(16.3)	4,241	5,296	(1,054)	(19.9)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	15,375	19,195	(3,820)	(19.9)	2,558	3,055	(497)	(16.3)	4,241	5,296	(1,054)	(19.9)
Other Shipping Services Revenue												
Total Shipping Services Revenue	15,375	19,195	(3,820)	(19.9)	2,558	3,055	(497)	(16.3)	4,241	5,296	(1,054)	(19.9)

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	123,732	195,819	(72,086)	(36.8)	265,799	426,997	(161,198)	(37.8)	8,958	14,357	(5,399)	(37.6)
Single-Piece Cards	3,743	6,173	(2,430)	(39.4)	12,119	21,706	(9,587)	(44.2)	76	136	(60)	(44.2)
Total Single-Piece Letters and Cards	127,475	201,991	(74,516)	(36.9)	277,918	448,703	(170,785)	(38.1)	9,034	14,493	(5,459)	(37.7)
Presort Letters	4,009,221	3,859,786	149,436	3.9	11,145,187	11,001,837	143,350	1.3	595,018	564,388	30,630	5.4
Presort Cards	4,124	3,861	263	6.8	17,396	17,503	(107)	(0.6)	176	179	(3)	(1.8)
Total Presort Letters and Cards	4,013,345	3,863,647	149,699	3.9	11,162,584	11,019,340	143,243	1.3	595,194	564,567	30,627	5.4
Flats	207,922	213,475	(5,554)	(2.6)	267,652	254,181	13,470	5.3	28,647	31,218	(2,570)	(8.2)
Parcels	10,364	14,662	(4,298)	(29.3)	4,649	7,574	(2,925)	(38.6)	1,603	2,497	(894)	(35.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	1	(1)	(91.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,359,106	4,293,777	65,329	1.5	11,712,802	11,729,799	(16,997)	(0.1)	634,478	612,774	21,704	3.5
Standard Mail:												
High Density and Saturation Letters	1,658	1,428	230	16.1	11,573	10,113	1,461	14.4	350	365	(15)	(4.0)
High Density and Saturation Flats & Parcels	18	56	(38)	(68.3)	102	320	(218)	(68.2)	15	38	(23)	(61.0)
Carrier Route	295	412	(117)	(28.3)	1,392	1,982	(590)	(29.8)	119	150	(32)	(21.0)
Letters	273,937	252,897	21,039	8.3	1,557,551	1,419,443	138,108	9.7	92,177	88,103	4,074	4.6
Flats	11,269	11,863	(594)	(5.0)	30,553	33,018	(2,465)	(7.5)	5,908	6,504	(597)	(9.2)
Parcels	1,481	3,361	(1,880)	(55.9)	1,070	2,571	(1,501)	(58.4)	98	221	(123)	(55.8)
Domestic Negotiated Serv. Agreement Mail	118	10,601	(10,483)	(98.9)	576	51,004	(50,428)	(98.9)	36	1,984	(1,948)	(98.2)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	288,775	280,618	8,157	2.9	1,602,816	1,518,450	84,366	5.6	98,702	97,365	1,337	1.4
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	8,137	10,712	(2,574)	(24.0)	838	1,198	(360)	(30.0)	4,307	6,045	(1,738)	(28.8)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	10	53	(43)	(81.7)	4	24	(21)	(84.6)	7	29	(22)	(75.6)
Bound Printed Matter Parcels	23	50	(27)	(53.5)	9	13	(4)	(34.5)	17	65	(48)	(73.5)
Media and Library Mail	2,931	4,537	(1,606)	(35.4)	1,016	1,566	(550)	(35.1)	2,056	3,402	(1,346)	(39.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	11,102	15,353	(4,251)	(27.7)	1,866	2,802	(935)	(33.4)	6,387	9,541	(3,154)	(33.1)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	1,081	435	646	148.4	594	270	324	119.8	157	59	98	165.8
Priority Mail:												
Total Priority Mail	51,256	72,002	(20,746)	(28.8)	7,158	10,344	(3,186)	(30.8)	14,608	20,976	(6,369)	(30.4)
Parcel Select Mail:												
Total Parcel Select Mail	738	16	723	4653.3	491	4	487	11651.2	199	8	191	2484.2
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	53,075	72,453	(19,377)	(26.7)	8,243	10,619	(2,376)	(22.4)	14,963	21,043	(6,080)	(28.9)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	53,075	72,453	(19,377)	(26.7)	8,243	10,619	(2,376)	(22.4)	14,963	21,043	(6,080)	(28.9)
Other Shipping Services Revenue												
Total Shipping Services Revenue	53,075	72,453	(19,377)	(26.7)	8,243	10,619	(2,376)	(22.4)	14,963	21,043	(6,080)	(28.9)

TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	932,598	1,023,214	(90,616)	(8.9)	1,969,008	2,213,322	(244,314)	(11.0)	68,335	76,594	(8,258)	(10.8)
Single-Piece Cards	24,331	27,779	(3,448)	(12.4)	74,503	94,405	(19,902)	(21.1)	466	590	(124)	(21.1)
Total Single-Piece Letters and Cards	956,929	1,050,993	(94,064)	(8.9)	2,043,511	2,307,727	(264,216)	(11.4)	68,801	77,184	(8,383)	(10.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	355,986	393,067	(37,081)	(9.4)	235,092	267,120	(32,028)	(12.0)	52,952	60,588	(7,636)	(12.6)
Parcels	60,603	120,568	(59,965)	(49.7)	28,154	58,352	(30,198)	(51.8)	8,510	19,269	(10,759)	(55.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	4	26	(22)	(82.9)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,373,523	1,564,654	(191,132)	(12.2)	2,306,757	2,633,199	(326,441)	(12.4)	130,263	157,040	(26,778)	(17.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	20	(20)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	20	(20)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	54,307	54,146	161	0.3	5,641	5,928	(287)	(4.8)	25,436	25,207	229	0.9
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	108	152	(44)	(28.7)	48	66	(18)	(27.8)	58	72	(14)	(19.4)
Bound Printed Matter Parcels	189	215	(26)	(12.0)	61	66	(6)	(8.4)	139	230	(91)	(39.6)
Media and Library Mail	39,068	43,183	(4,115)	(9.5)	12,187	14,330	(2,143)	(15.0)	27,124	29,656	(2,532)	(8.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	93,672	97,695	(4,023)	(4.1)	17,936	20,390	(2,454)	(12.0)	52,758	55,165	(2,408)	(4.4)

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	163,111	61,982	101,129	163.2	74,848	30,196	44,651	147.9	25,988	9,842	16,145	164.0
Priority Mail:												
Total Priority Mail	816,857	767,699	49,157	6.4	120,312	114,280	6,031	5.3	226,531	210,424	16,107	7.7
Parcel Select Mail:												
Total Parcel Select Mail	3	0	3	0.0	1	0	1	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	979,971	829,681	150,290	18.1	195,161	144,477	50,684	35.1	252,519	220,266	32,253	14.6

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	979,971	829,681	150,290	18.1	195,161	144,477	50,684	35.1	252,519	220,266	32,253	14.6
Other Shipping Services Revenue												
Total Shipping Services Revenue	979,971	829,681	150,290	18.1	195,161	144,477	50,684	35.1	252,519	220,266	32,253	14.6

TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	2,967,289	3,157,529	(190,240)	(6.0)	6,321,519	6,842,232	(520,713)	(7.6)	219,720	237,450	(17,731)	(7.5)
Single-Piece Cards	77,000	80,871	(3,871)	(4.8)	245,295	278,380	(33,085)	(11.9)	1,533	1,740	(207)	(11.9)
Total Single-Piece Letters and Cards	3,044,289	3,238,400	(194,111)	(6.0)	6,566,814	7,120,612	(553,798)	(7.8)	221,253	239,190	(17,937)	(7.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,137,613	1,228,461	(90,847)	(7.4)	752,871	861,429	(108,558)	(12.6)	172,011	195,354	(23,343)	(11.9)
Parcels	215,713	455,339	(239,625)	(52.6)	101,314	226,062	(124,748)	(55.2)	32,216	75,819	(43,603)	(57.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	8	87	(78)	(90.5)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,397,624	4,922,286	(524,663)	(10.7)	7,420,999	8,208,103	(787,104)	(9.6)	425,479	510,363	(84,883)	(16.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	245	(245)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	245	(245)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	177,515	164,044	13,471	8.2	18,952	18,682	270	1.4	81,222	77,316	3,907	5.1
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	399	533	(134)	(25.2)	183	238	(55)	(22.9)	186	265	(79)	(29.8)
Bound Printed Matter Parcels	661	675	(14)	(2.1)	224	218	5	2.4	503	622	(119)	(19.1)
Media and Library Mail	129,777	132,392	(2,615)	(2.0)	41,727	44,584	(2,857)	(6.4)	88,750	90,566	(1,816)	(2.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	308,352	297,644	10,708	3.6	61,086	63,722	(2,636)	(4.1)	170,660	168,768	1,893	1.1

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	463,829	61,982	401,847	648.3	217,761	30,196	187,565	621.2	73,303	9,842	63,461	644.8
Priority Mail:												
Total Priority Mail	2,589,709	2,313,451	276,258	11.9	381,967	345,610	36,357	10.5	724,913	635,458	89,456	14.1
Parcel Select Mail:												
Total Parcel Select Mail	3	0	3	0.0	1	0	1	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	3,053,541	2,375,433	678,109	28.5	599,730	375,806	223,923	59.6	798,216	645,300	152,917	23.7

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	3,053,541	2,375,433	678,109	28.5	599,730	375,806	223,923	59.6	798,216	645,300	152,917	23.7
Other Shipping Services Revenue												
Total Shipping Services Revenue	3,053,541	2,375,433	678,109	28.5	599,730	375,806	223,923	59.6	798,216	645,300	152,917	23.7

TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	12,867	13,019	(152)	(1.2)	22,620	23,472	(852)	(3.6)	1,364	1,462	(98)	(6.7)
Single-Piece Cards	7	2	5	279.8	23	7	16	247.6	0	0	0	247.6
Total Single-Piece Letters and Cards	12,874	13,021	(147)	(1.1)	22,643	23,479	(836)	(3.6)	1,365	1,463	(98)	(6.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	37,156	39,105	(1,950)	(5.0)	24,329	26,212	(1,883)	(7.2)	5,614	6,008	(394)	(6.6)
Parcels	62,875	59,362	3,513	5.9	25,902	27,706	(1,803)	(6.5)	8,306	8,801	(496)	(5.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	10	(10)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	112,905	111,498	1,407	1.3	72,874	77,396	(4,522)	(5.8)	15,284	16,272	(988)	(6.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	95,835	95,840	(4)	(0.0)	7,771	8,288	(518)	(6.2)	59,797	60,895	(1,098)	(1.8)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	(0)	(100.0)	0	0	(0)	(100.0)	0	0	(0)	(100.0)
Media and Library Mail	19,537	20,765	(1,228)	(5.9)	5,535	6,029	(494)	(8.2)	17,149	18,837	(1,688)	(9.0)
Package Services Mail Fees	0	11	(11)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	115,372	116,616	(1,244)	(1.1)	13,306	14,317	(1,011)	(7.1)	76,946	79,733	(2,786)	(3.5)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	6	0	6	0.0	3	0	3	0.0	1	0	1	0.0
Priority Mail:												
Total Priority Mail	344,738	360,162	(15,424)	(4.3)	41,040	43,778	(2,738)	(6.3)	102,280	112,606	(10,326)	(9.2)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	344,744	360,162	(15,417)	(4.3)	41,043	43,778	(2,735)	(6.2)	102,281	112,606	(10,325)	(9.2)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	344,744	360,162	(15,417)	(4.3)	41,043	43,778	(2,735)	(6.2)	102,281	112,606	(10,325)	(9.2)
Other Shipping Services Revenue												
Total Shipping Services Revenue	344,744	360,162	(15,417)	(4.3)	41,043	43,778	(2,735)	(6.2)	102,281	112,606	(10,325)	(9.2)

**TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	33,712	34,474	(763)	(2.2)	59,625	62,761	(3,136)	(5.0)	3,688	3,923	(235)	(6.0)
Single-Piece Cards	7	25	(18)	(70.9)	23	89	(67)	(74.5)	0	1	(0)	(74.5)
Total Single-Piece Letters and Cards	33,719	34,500	(781)	(2.3)	59,648	62,850	(3,202)	(5.1)	3,688	3,923	(235)	(6.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	109,892	111,758	(1,866)	(1.7)	71,685	77,031	(5,346)	(6.9)	16,799	17,980	(1,181)	(6.6)
Parcels	199,585	186,726	12,859	6.9	85,740	91,233	(5,493)	(6.0)	27,707	29,337	(1,631)	(5.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	26	(26)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	343,196	333,009	10,187	3.1	217,073	231,114	(14,042)	(6.1)	48,194	51,240	(3,046)	(5.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	349,473	336,792	12,681	3.8	30,043	30,472	(429)	(1.4)	210,335	206,051	4,284	2.1
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	11	0	11	0.0	4	0	4	0.0	4	0	4	0.0
Bound Printed Matter Parcels	0	16	(16)	(100.0)	0	5	(5)	(100.0)	0	11	(11)	(100.0)
Media and Library Mail	61,537	65,549	(4,012)	(6.1)	18,084	19,748	(1,664)	(8.4)	51,969	57,210	(5,241)	(9.2)
Package Services Mail Fees	0	27	(27)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	411,021	402,384	8,637	2.1	48,131	50,225	(2,094)	(4.2)	262,307	263,273	(965)	(0.4)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	320	0	320	0.0	128	0	128	0.0	56	0	56	0.0
Priority Mail:												
Total Priority Mail	1,245,452	1,296,568	(51,116)	(3.9)	143,484	152,254	(8,771)	(5.8)	384,132	419,069	(34,937)	(8.3)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,245,772	1,296,568	(50,796)	(3.9)	143,611	152,254	(8,643)	(5.7)	384,188	419,069	(34,880)	(8.3)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	1,245,772	1,296,568	(50,796)	(3.9)	143,611	152,254	(8,643)	(5.7)	384,188	419,069	(34,880)	(8.3)
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,245,772	1,296,568	(50,796)	(3.9)	143,611	152,254	(8,643)	(5.7)	384,188	419,069	(34,880)	(8.3)

**TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	160,095	188,390	(28,295)	(15.0)	346,408	416,503	(70,094)	(16.8)	14,970	19,139	(4,170)	(21.8)
Single-Piece Cards	13,620	13,277	343	2.6	42,895	46,439	(3,544)	(7.6)	308	333	(25)	(7.5)
Total Single-Piece Letters and Cards	173,715	201,667	(27,952)	(13.9)	389,303	462,942	(73,638)	(15.9)	15,278	19,473	(4,195)	(21.5)
Presort Letters	2,306,642	2,312,786	(6,144)	(0.3)	6,334,458	6,380,411	(45,953)	(0.7)	335,104	349,331	(14,228)	(4.1)
Presort Cards	159,677	146,849	12,828	8.7	666,214	672,280	(6,066)	(0.9)	5,441	5,489	(48)	(0.9)
Total Presort Letters and Cards	2,466,319	2,459,635	6,684	0.3	7,000,673	7,052,691	(52,019)	(0.7)	340,545	354,820	(14,275)	(4.0)
Flats	127,110	121,417	5,693	4.7	117,517	113,409	4,108	3.6	24,775	23,648	1,128	4.8
Parcels	11,379	8,490	2,889	34.0	4,913	4,221	691	16.4	1,077	1,102	(24)	(2.2)
Domestic Negotiated Serv. Agreement Mail	16,379	0	16,379	0.0	51,774	0	51,774	0.0	3,263	0	3,263	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	14,626	15,180	(554)	(3.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,809,528	2,806,388	3,140	0.1	7,564,179	7,633,264	(69,084)	(0.9)	384,939	399,042	(14,104)	(3.5)
Standard Mail:												
High Density and Saturation Letters	193,188	185,766	7,422	4.0	1,398,807	1,368,135	30,672	2.2	60,097	58,784	1,313	2.2
High Density and Saturation Flats & Parcels	484,157	458,174	25,983	5.7	2,925,236	2,775,001	150,235	5.4	529,285	530,692	(1,407)	(0.3)
Carrier Route	492,383	443,739	48,644	11.0	2,001,419	1,852,973	148,446	8.0	420,386	393,349	27,038	6.9
Letters	1,943,735	2,140,653	(196,918)	(9.2)	9,700,935	10,822,971	(1,122,035)	(10.4)	482,112	571,793	(89,680)	(15.7)
Flats	496,344	542,617	(46,272)	(8.5)	1,303,918	1,451,199	(147,281)	(10.1)	326,701	368,822	(42,120)	(11.4)
Parcels	15,501	162,966	(147,465)	(90.5)	14,380	176,121	(161,740)	(91.8)	4,847	78,616	(73,769)	(93.8)
Domestic Negotiated Serv. Agreement Mail	44,963	5,851	39,112	668.5	231,525	27,397	204,129	745.1	9,588	3,820	5,768	151.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	808	(808)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,670,270	3,940,572	(270,302)	(6.9)	17,576,221	18,473,796	(897,575)	(4.9)	1,833,017	2,005,875	(172,858)	(8.6)
Periodicals Mail:												
In-County	17,099	17,717	(618)	(3.5)	160,969	168,176	(7,207)	(4.3)	46,632	49,555	(2,923)	(5.9)
Outside County	418,995	433,934	(14,939)	(3.4)	1,568,899	1,617,160	(48,261)	(3.0)	585,734	620,112	(34,378)	(5.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	436,093	451,650	(15,557)	(3.4)	1,729,868	1,785,336	(55,468)	(3.1)	632,366	669,667	(37,301)	(5.6)
Package Services Mail:												
Single-Piece Parcel Post	14,189	12,474	1,715	13.7	1,091	955	137	14.3	25,090	22,520	2,569	11.4
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	39,738	42,068	(2,330)	(5.5)	48,681	49,907	(1,226)	(2.5)	72,768	71,964	804	1.1
Bound Printed Matter Parcels	60,032	63,318	(3,286)	(5.2)	48,308	50,618	(2,311)	(4.6)	119,173	130,696	(11,523)	(8.8)
Media and Library Mail	8,828	10,806	(1,978)	(18.3)	2,785	3,537	(752)	(21.3)	8,271	10,627	(2,356)	(22.2)
Package Services Mail Fees	0	141	(141)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	122,788	128,807	(6,020)	(4.7)	100,865	105,017	(4,152)	(4.0)	225,302	235,808	(10,506)	(4.5)

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	49,729	51,832	(2,103)	(4.1)	23,286	26,017	(2,731)	(10.5)	8,189	9,136	(947)	(10.4)
Priority Mail:												
Total Priority Mail	154,390	168,823	(14,433)	(8.5)	22,197	25,171	(2,974)	(11.8)	53,080	60,280	(7,199)	(11.9)
Parcel Select Mail:												
Total Parcel Select Mail	357,602	143,837	213,765	148.6	282,559	80,138	202,421	252.6	391,705	299,199	92,506	30.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,787	24,142	6,645	27.5	12,411	10,007	2,404	24.0	34,319	29,258	5,062	17.3
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	592,507	388,633	203,874	52.5	340,452	141,333	199,119	140.9	487,294	397,872	89,422	22.5

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	592,507	388,633	203,874	52.5	340,452	141,333	199,119	140.9	487,294	397,872	89,422	22.5
Other Shipping Services Revenue												
Total Shipping Services Revenue	592,507	388,633	203,874	52.5	340,452	141,333	199,119	140.9	487,294	397,872	89,422	22.5

TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	496,707	610,123	(113,416)	(18.6)	1,084,152	1,354,690	(270,538)	(20.0)	47,065	61,014	(13,949)	(22.9)
Single-Piece Cards	39,452	39,564	(113)	(0.3)	128,955	141,085	(12,130)	(8.6)	932	1,018	(86)	(8.4)
Total Single-Piece Letters and Cards	536,159	649,687	(113,528)	(17.5)	1,213,107	1,495,775	(282,668)	(18.9)	47,997	62,032	(14,035)	(22.6)
Presort Letters	7,141,159	7,196,507	(55,349)	(0.8)	19,640,186	20,085,482	(445,296)	(2.2)	1,047,443	1,079,812	(32,370)	(3.0)
Presort Cards	454,779	442,504	12,275	2.8	1,965,142	2,046,168	(81,026)	(4.0)	16,046	16,703	(657)	(3.9)
Total Presort Letters and Cards	7,595,938	7,639,012	(43,074)	(0.6)	21,605,328	22,131,650	(526,321)	(2.4)	1,063,489	1,096,516	(33,027)	(3.0)
Flats	390,338	388,231	2,107	0.5	362,484	366,799	(4,315)	(1.2)	75,774	76,836	(1,062)	(1.4)
Parcels	38,936	145,053	(106,117)	(73.2)	17,397	74,664	(57,267)	(76.7)	4,501	24,609	(20,108)	(81.7)
Domestic Negotiated Serv. Agreement Mail	54,475	0	54,475	0.0	156,834	0	156,834	0.0	9,884	0	9,884	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	45,952	46,724	(772)	(1.7)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	8,661,797	8,868,707	(206,910)	(2.3)	23,355,151	24,068,887	(713,737)	(3.0)	1,201,645	1,259,993	(58,348)	(4.6)
Standard Mail:												
High Density and Saturation Letters	569,555	573,414	(3,859)	(0.7)	4,139,683	4,215,735	(76,052)	(1.8)	175,369	175,376	(7)	(0.0)
High Density and Saturation Flats & Parcels	1,445,144	1,419,076	26,068	1.8	8,710,831	8,613,466	97,365	1.1	1,580,347	1,612,580	(32,233)	(2.0)
Carrier Route	1,678,301	1,687,048	(8,747)	(0.5)	6,836,819	7,129,277	(292,458)	(4.1)	1,505,439	1,494,401	11,038	0.7
Letters	6,094,689	6,600,887	(506,198)	(7.7)	30,835,645	33,993,093	(3,157,448)	(9.3)	1,574,448	1,773,544	(199,097)	(11.2)
Flats	1,649,846	1,853,116	(203,270)	(11.0)	4,384,586	5,026,746	(642,160)	(12.8)	1,108,928	1,269,173	(160,245)	(12.6)
Parcels	266,387	480,482	(214,095)	(44.6)	286,141	550,714	(264,572)	(48.0)	120,375	243,122	(122,747)	(50.5)
Domestic Negotiated Serv. Agreement Mail	138,745	26,501	112,244	423.5	681,368	119,960	561,408	468.0	30,057	16,234	13,823	85.1
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	3,181	(3,181)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	11,842,667	12,643,705	(801,038)	(6.3)	55,875,074	59,648,990	(3,773,917)	(6.3)	6,094,962	6,584,430	(489,468)	(7.4)
Periodicals Mail:												
In-County	50,338	52,444	(2,105)	(4.0)	477,264	499,189	(21,926)	(4.4)	138,194	146,456	(8,262)	(5.6)
Outside County	1,256,620	1,317,720	(61,100)	(4.6)	4,662,157	4,878,755	(216,598)	(4.4)	1,774,119	1,909,601	(135,482)	(7.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,306,958	1,370,164	(63,205)	(4.6)	5,139,420	5,377,944	(238,524)	(4.4)	1,912,313	2,056,058	(143,745)	(7.0)
Package Services Mail:												
Single-Piece Parcel Post	44,994	41,229	3,765	9.1	3,571	3,195	376	11.8	77,111	74,166	2,945	4.0
Inbound Intl. Surface Parcel Post (at UPU Rates	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mai	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	138,098	145,122	(7,024)	(4.8)	172,187	178,237	(6,050)	(3.4)	255,133	257,826	(2,694)	(1.0)
Bound Printed Matter Parcels	221,039	228,862	(7,822)	(3.4)	176,620	182,529	(5,909)	(3.2)	484,067	499,375	(15,308)	(3.1)
Media and Library Mail	28,407	36,854	(8,447)	(22.9)	9,074	12,408	(3,334)	(26.9)	27,291	35,819	(8,528)	(23.8)
Package Services Mail Fees	0	264	(264)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	432,538	452,331	(19,792)	(4.4)	361,452	376,369	(14,917)	(4.0)	843,602	867,186	(23,585)	(2.7)

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	153,843	51,832	102,011	196.8	73,748	26,017	47,732	183.5	26,278	9,136	17,142	187.6
Priority Mail:												
Total Priority Mail	513,948	542,837	(28,889)	(5.3)	73,409	79,840	(6,431)	(8.1)	183,016	196,852	(13,837)	(7.0)
Parcel Select Mail:												
Total Parcel Select Mail	944,815	467,545	477,270	102.1	657,480	258,728	398,752	154.1	1,327,007	979,685	347,321	35.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	87,964	68,480	19,484	28.5	35,258	28,047	7,211	25.7	106,200	88,350	17,850	20.2
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,700,570	1,130,694	569,876	50.4	839,895	392,631	447,264	113.9	1,642,501	1,274,023	368,477	28.9

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	1,700,570	1,130,694	569,876	50.4	839,895	392,631	447,264	113.9	1,642,501	1,274,023	368,477	28.9
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,700,570	1,130,694	569,876	50.4	839,895	392,631	447,264	113.9	1,642,501	1,274,023	368,477	28.9

**TABLE 3-F
OTHER INDICIA MAIL*
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,376	4,470	906	20.3	11,499	9,514	1,986	20.9	429	355	74	20.7
Single-Piece Cards	276	249	26	10.5	852	843	9	1.1	5	5	0	1.1
Total Single-Piece Letters and Cards	5,652	4,720	932	19.8	12,352	10,357	1,995	19.3	434	361	74	20.4
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,036	2,042	(1,006)	(49.3)	681	1,338	(657)	(49.1)	160	352	(193)	(54.7)
Parcels	542	661	(119)	(18.0)	204	286	(83)	(28.9)	71	109	(38)	(35.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10	426	(417)	(97.7)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,240	7,849	(609)	(7.8)	13,236	11,982	1,255	10.5	665	822	(157)	(19.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	867	1,357	(490)	(36.1)	113	159	(46)	(29.0)	474	789	(316)	(40.0)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	16	10	6	59.8	7	7	1	8.6	9	6	3	57.2
Bound Printed Matter Parcels	311	472	(161)	(34.1)	111	171	(60)	(34.9)	284	416	(132)	(31.8)
Media and Library Mail	647	757	(110)	(14.6)	235	277	(43)	(15.3)	246	354	(108)	(30.5)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,842	2,597	(755)	(29.1)	466	614	(148)	(24.1)	1,012	1,565	(553)	(35.3)

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	73	47	26	54.6	39	21	18	86.4	13	7	5	73.7
Priority Mail:												
Total Priority Mail	3,599	3,794	(195)	(5.1)	471	544	(73)	(13.4)	1,142	1,174	(31)	(2.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	3,672	3,842	(170)	(4.4)	510	564	(55)	(9.7)	1,155	1,181	(26)	(2.2)

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2012 (Apr. 1, 2012-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	3,672	3,842	(170)	(4.4)	510	564	(55)	(9.7)	1,155	1,181	(26)	(2.2)
Other Shipping Services Revenue												
Total Shipping Services Revenue	3,672	3,842	(170)	(4.4)	510	564	(55)	(9.7)	1,155	1,181	(26)	(2.2)

**TABLE 3-F
OTHER INDICIA MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	15,539	14,706	834	5.7	33,528	31,813	1,715	5.4	1,175	1,176	(1)	(0.1)
Single-Piece Cards	1,222	500	723	144.7	3,833	1,687	2,145	127.1	24	11	13	127.1
Total Single-Piece Letters and Cards	16,762	15,205	1,556	10.2	37,361	33,501	3,860	11.5	1,199	1,187	12	1.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	4,459	5,886	(1,427)	(24.2)	2,877	3,710	(833)	(22.5)	682	980	(298)	(30.4)
Parcels	2,021	2,109	(89)	(4.2)	786	946	(161)	(17.0)	293	367	(74)	(20.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	32	533	(502)	(94.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	23,273	23,734	(461)	(1.9)	41,023	38,157	2,866	7.5	2,174	2,534	(360)	(14.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	3,483	3,359	125	3.7	444	439	5	1.2	1,804	1,812	(8)	(0.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	88	48	40	83.0	43	25	17	68.9	51	32	19	60.7
Bound Printed Matter Parcels	1,100	1,730	(630)	(36.4)	392	611	(219)	(35.9)	987	1,599	(611)	(38.2)
Media and Library Mail	1,286	2,095	(809)	(38.6)	464	786	(322)	(41.0)	636	920	(284)	(30.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	5,957	7,231	(1,274)	(17.6)	1,342	1,861	(519)	(27.9)	3,479	4,363	(884)	(20.3)

**OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	270	47	223	472.0	135	21	114	545.9	47	7	39	528.5
Priority Mail:												
Total Priority Mail	11,333	11,915	(581)	(4.9)	1,490	1,576	(85)	(5.4)	3,515	3,736	(221)	(5.9)
Parcel Select Mail:												
Total Parcel Select Mail	2,808	0	2,808	0.0	308	0	308	0.0	775	0	775	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	14,411	11,962	2,449	20.5	1,933	1,597	337	21.1	4,336	3,743	593	15.8

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-June 30, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011	Percent	FY 2012	FY 2011	FY 2012 over FY 2011	Percent	FY 2012	FY 2011	FY 2012 over FY 2011	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Shipping Services Mail and Services	14,411	11,962	2,449	20.5	1,933	1,597	337	21.1	4,336	3,743	593	15.8
Other Shipping Services Revenue												
Total Shipping Services Revenue	14,411	11,962	2,449	20.5	1,933	1,597	337	21.1	4,336	3,743	593	15.8

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 3 FY 2012

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.9	47.8	80.2	94	97.5	98.6	99.2	99.4	99.5	99.6	99.7
Letters	1.8	48.6	81.3	94.6	97.8	98.8	99.2	99.4	99.6	99.6	99.7
Cards	1.5	72.3	90.6	96.5	98.2	98.9	99.2	99.5	99.6	99.7	99.7
Flats	2.1	37.4	71.1	90.3	95.9	97.9	98.8	99.1	99.4	99.6	99.7
Parcels/IPPS	2.6	12.8	60.6	85.2	93.7	96.9	98.3	98.9	99.2	99.5	99.6
All First-class Presort/Auto	2.2	25	67.5	93	98.3	99.3	99.7	99.8	99.9	99.9	99.9
Letters	2.2	25.2	67.9	93.2	98.4	99.3	99.7	99.8	99.9	99.9	99.9
Cards	1.9	44.2	75.2	95.1	98.8	99.5	99.8	99.9	100	100	100
Flats	2.7	14.8	50	82	93.6	97.1	98.4	99.1	99.3	99.5	99.5
Parcels/IPPS	2.4	15.7	68.4	84.8	93.2	97.1	98.9	99.6	99.7	99.7	99.9
All First-class Combined	2	35.1	73.1	93.4	98	99	99.4	99.6	99.7	99.8	99.8
Letters	2	34.4	73.2	93.8	98.2	99.1	99.5	99.7	99.7	99.8	99.8
Cards	1.5	71.4	90.1	96.4	98.2	99	99.3	99.5	99.6	99.7	99.8
Flats	2.3	32.3	66.4	88.4	95.4	97.7	98.7	99.1	99.4	99.5	99.6
Parcels/IPPS	2.6	12.8	60.7	85.2	93.7	96.9	98.3	98.9	99.2	99.5	99.6
All Package Services	4.1	7.6	24.5	43.5	62.9	80.2	90	94.3	96.2	97.5	98.1
Parcel Post	4.3	6.9	23	40	58.6	77.4	88.9	93.4	95.7	97	97.4
Bound Printed Matter	3.3	13.5	40.4	67.8	76.7	85.2	93.9	95.2	96.5	98.6	99.8
Media Mail	4.1	6.3	22.9	42.7	63.2	80.6	90.1	94.4	96.3	97.7	98.3
Library	3	24.9	47	68.2	81.5	89.8	94.5	97.2	98.1	98.6	99.2

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 5
 INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
 STAMP AND METER MAIL
 QUARTER 3 FY 2012**

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	39.5	1.2	60.5	2
FIRST-CLASS PRESORT/AUTO	16	1.2	84	2.4
ALL FIRST-CLASS MAIL	30.5	1.2	69.5	2.2
PARCEL POST SINGLE PIECE	3.2	1.6	96.8	4.4
BOUND PRINTED MATTER	12.8	1.6	87.2	4.3
MEDIA MAIL	4.7	1.6	95.3	4.1
LIBRARY RATE	19	1.5	81	3.3

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 3 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	98	98	98	98	97
EASTERN AREA	97	97	96	97	96
WESTERN AREA	99	98	97	99	98
PACIFIC AREA	98	99	97	98	97
SOUTHWEST AREA	98	99	97	98	97
GREAT LAKES	96	98	98	96	97
CAPITAL METRO	98	98	97	98	96
NATIONAL	98	98	97	98	97

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	77	88	83	77	89
EASTERN AREA	79	89	89	79	88
WESTERN AREA	85	93	89	85	94
PACIFIC AREA	82	93	86	82	93
SOUTHWEST AREA	77	89	86	77	89
GREAT LAKES	77	89	88	77	89
CAPITAL METRO	79	92	89	79	92
NATIONAL	79	90	87	79	90

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 3 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	86	93	89	86	94	91
EASTERN AREA	88	94	93	88	93	92
WESTERN AREA	93	96	94	93	96	94
PACIFIC AREA	89	96	92	89	96	92
SOUTHWEST AREA	88	94	93	88	94	93
GREAT LAKES	87	95	93	87	94	91
CAPITAL METRO	89	96	93	89	95	93
NATIONAL	89	95	93	89	95	93

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	
NORTHEAST AREA	82	91	81	82	91	87
EASTERN AREA	81	89	89	81	90	89
WESTERN AREA	92	97	91	92	96	89
PACIFIC AREA	89	97	84	89	97	93
SOUTHWEST AREA	92	92	89	92	92	88
GREAT LAKES	71	94	88	71	93	87
CAPITAL METRO	84	89	93	84	89	87
NATIONAL	85	93	89	85	93	89

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.