

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,478,510	2,716,953	(238,443)	(8.8)	5,344,498	5,957,309	(612,811)	(10.3)	166,179	183,321	(17,142)	(9.4)
Single-Piece Cards	89,642	89,598	44	0.0	281,241	311,304	(30,063)	(9.7)	1,802	1,990	(188)	(9.5)
Total Single-Piece Letters and Cards	2,568,151	2,806,550	(238,399)	(8.5)	5,625,739	6,268,613	(642,874)	(10.3)	167,981	185,312	(17,331)	(9.4)
Presort Letters	3,872,492	3,823,911	48,582	1.3	10,654,787	10,796,078	(141,291)	(1.3)	571,549	567,712	3,837	0.7
Presort Cards	152,369	143,457	8,912	6.2	647,429	666,121	(18,692)	(2.8)	5,285	5,437	(152)	(2.8)
Total Presort Letters and Cards	4,024,861	3,967,368	57,494	1.4	11,302,216	11,462,199	(159,983)	(1.4)	576,834	573,149	3,685	0.6
Flats	696,587	712,997	(16,410)	(2.3)	537,559	570,015	(32,456)	(5.7)	109,109	117,553	(8,443)	(7.2)
Parcels 2/	171,329	305,849	(134,520)	(44.0)	76,358	155,333	(78,975)	(50.8)	23,487	50,899	(27,412)	(53.9)
Domestic Negotiated Serv. Agreement Mail	19,206	0	19,206	-	52,673	0	52,673	-	3,306	0	3,306	-
Outbound First-Class Mail International	165,022	150,932	14,090	9.3	66,414	69,590	(3,177)	(4.6)	12,549	12,236	313	2.6
Inbound Intl. Letter-Post Single-Piece & NSA Ma	59,995	56,560	3,435	6.1	91,070	95,189	(4,119)	(4.3)	17,964	19,833	(1,869)	(9.4)
First-Class Mail Fees	63,061	41,235	21,826	52.9	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,768,213	8,041,490	(273,277)	(3.4)	17,752,028	18,620,939	(868,911)	(4.7)	911,230	958,981	(47,751)	(5.0)
Standard Mail:												
High Density and Saturation Letters	194,718	182,907	11,811	6.5	1,410,580	1,344,811	65,769	4.9	58,984	55,967	3,017	5.4
High Density and Saturation Flats & Parcels	453,280	442,414	10,866	2.5	2,760,859	2,738,004	22,855	0.8	473,314	487,887	(14,573)	(3.0)
Carrier Route	509,519	500,384	9,135	1.8	2,040,252	2,103,279	(63,027)	(3.0)	463,754	456,422	7,332	1.6
Letters	2,184,713	2,309,639	(124,926)	(5.4)	11,229,897	12,095,398	(865,500)	(7.2)	586,116	645,660	(59,544)	(9.2)
Flats	545,465	613,513	(68,048)	(11.1)	1,422,539	1,647,583	(225,044)	(13.7)	364,329	418,443	(54,114)	(12.9)
Parcels 3/	55,695	150,788	(95,093)	(63.1)	59,112	177,776	(118,664)	(66.7)	23,164	78,004	(54,840)	(70.3)
Domestic Negotiated Serv. Agreement Mail	46,504	11,122	35,382	318.1	220,741	53,268	167,473	314.4	9,861	4,195	5,666	135.1
Inbound Intl. Negotiated Serv. Agreement Mail	53	27	26	98.0	96	44	52	117.7	58	27	31	118.6
Standard Mail Fees	23,272	22,042	1,231	5.6	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,013,219	4,232,836	(219,617)	(5.2)	19,144,077	20,160,164	(1,016,087)	(5.0)	1,979,579	2,146,603	(167,024)	(7.8)
Periodicals Mail:												
In-County	15,748	16,315	(568)	(3.5)	154,337	161,316	(6,979)	(4.3)	40,911	43,203	(2,293)	(5.3)
Outside County	413,456	424,431	(10,975)	(2.6)	1,527,456	1,585,790	(58,334)	(3.7)	580,752	605,303	(24,550)	(4.1)
Periodicals Mail Fees	6,827	2,022	4,805	237.7	-	-	-	-	-	-	-	-
Total Periodicals Mail	436,031	442,768	(6,737)	(1.5)	1,681,793	1,747,106	(65,313)	(3.7)	621,663	648,506	(26,843)	(4.1)
Package Services Mail:												
Single-Piece Parcel Post	185,988	181,827	4,161	2.3	17,285	18,505	(1,220)	(6.6)	118,516	117,909	607	0.5
Inbound Intl. Surface Parcel Post (at UPU Rates)	8,564	8,318	246	3.0	474	507	(33)	(6.5)	8,736	7,195	1,541	21.4
Inbound Intl. Negotiated Service Agreement Mail	13	3	10	390.7	3	1	1	130.9	26	7	19	260.2
Bound Printed Matter Flats	46,983	48,839	(1,856)	(3.8)	56,443	58,166	(1,723)	(3.0)	81,711	81,871	(160)	(0.2)
Bound Printed Matter Parcels	85,564	81,491	4,073	5.0	67,004	63,656	3,348	5.3	195,608	180,547	15,061	8.3
Media and Library Mail	77,234	82,714	(5,480)	(6.6)	24,366	27,370	(3,004)	(11.0)	56,917	63,362	(6,445)	(10.2)
Package Services Mail Fees	1,157	691	466	67.4	-	-	-	-	-	-	-	-
Total Package Services Mail	405,503	403,883	1,620	0.4	165,575	168,205	(2,630)	(1.6)	461,514	450,891	10,623	2.4

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FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	89,928	95,723	(5,796)	(6.1)	35,654	34,326	1,329	3.9
Free Mail	-	-	-	-	13,987	15,453	(1,467)	(9.5)	5,462	6,908	(1,446)	(20.9)
Total Mailing Services Mail	12,622,966	13,120,977	(498,011)	(3.8)	38,847,387	40,807,590	(1,960,203)	(4.8)	4,015,103	4,246,215	(231,112)	(5.4)
Ancillary Services:												
Certified Mail	170,849	180,143	(9,293)	(5.2)	58,379	64,337	(5,958)	(9.3)				
Collect on Delivery	1,508	1,568	(60)	(3.8)	179	195	(16)	(8.3)				
Delivery Confirmation	66,426	58,462	7,963	13.6	406,806	337,885	68,921	20.4				
Insurance	27,852	27,675	177	0.6	7,754	8,228	(473)	(5.8)				
Registered Mail	9,946	11,023	(1,076)	(9.8)	595	661	(66)	(10.0)				
Return Receipts	112,862	119,429	(6,567)	(5.5)	45,531	49,917	(4,385)	(8.8)				
Stamped Envelopes and Cards	2,160	2,500	(340)	(13.6)	-	-	-	-				
Other Domestic Ancillary Services	17,736	12,076	5,660	46.9	7,304	5,085	2,218	43.6				
International Ancillary Services	7,869	8,546	(676)	(7.9)	4,457	5,233	(776)	(14.8)				
Total Ancillary Services	417,208	421,422	(4,213)	(1.0)	531,006	471,541	59,465	12.6				
Special Services:												
Money Orders	41,416	43,302	(1,886)	(4.4)	28,387	29,568	(1,181)	(4.0)				
Post Office Box Service 6/	102,290	197,597	(95,307)	(48.2)	-	-	-	-				
Other Domestic Special Services	28,326	27,218	1,108	4.1	684	700	(16)	(2.3)				
Other International Special Services	-	-	-	-	-	-	-	0.0				
Total Additional Special Services	172,031	268,117	(96,085)	(35.8)	29,071	30,268	(1,197)	(4.0)				
Total Mailing Services Services	589,240	689,538	(100,299)	(14.5)	560,077	501,809	58,268	11.6				
Total Mailing Services Mail and Services	13,212,206	13,810,515	(598,309)	(4.3)								
Other Mailing Services Revenue 4/	191,422	233,898	(42,475)	(18.2)								
Total Mailing Services Revenue	13,403,628	14,044,413	(640,785)	(4.6)								

U.S. Postal Service Mail
Quarter 2, FY 2012 1/
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Ancillary Services	6,072
Other Services	426
Total	6,499

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail	199,391	197,808	1,583	0.8	9,823	10,106	(283)	(2.8)	9,855	9,165	690	7.5
First-Class Package Service												
Total First Class Package Service 2/	202,076	0	202,076	-	95,529	0	95,529	-	31,869	0	31,869	-
Priority Mail:												
Total Priority Mail	1,431,004	1,342,269	88,734	6.6	199,745	189,167	10,578	5.6	417,586	394,824	22,762	5.8
Parcel Select Mail:												
Total Parcel Select Mail 3/	335,337	131,269	204,069	155.5	240,501	74,461	166,040	223.0	391,879	288,066	103,814	36.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,596	22,918	7,678	33.5	12,143	9,325	2,818	30.2	36,466	29,483	6,983	23.7
International Mail:												
Outbound Priority Mail International	230,073	210,342	19,730	9.4	5,895	5,629	266	4.7	31,722	30,619	1,103	3.6
Outbound International Expedited Services	87,891	75,651	12,240	16.2	1,632	1,600	33	2.0	6,928	6,445	483	7.5
Other Outbound International Mail	73,633	60,454	13,179	21.8	57,672	57,066	606	1.1	12,188	10,385	1,803	17.4
Inbound International	64,133	56,461	7,672	13.6	4,524	5,669	(1,145)	(20.2)	25,359	31,682	(6,324)	(20.0)
International Mail Fees	13	43	(30)	(70.0)	-	-	-	-	-	-	-	-
Total International Mail	455,743	402,951	52,792	13.1	69,724	69,964	(240)	(0.3)	76,197	79,130	(2,934)	(3.7)
Total Shipping Services Mail	2,654,146	2,097,215	556,931	26.6	627,465	353,022	274,443	77.7	963,852	800,668	163,185	20.4

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Total Mailing and Shipping Services												
Total All Mail	15,277,112	15,218,192	58,920	0.4	39,474,852	41,160,613	(1,685,760)	(4.1)	4,978,955	5,046,883	(67,927)	(1.3)
Total All Services	726,566	727,193	(627)	(0.1)	585,239	524,256	60,984	11.6				
Total All Mail and Services	16,003,678	15,945,384	58,293	0.4								
Total All Other Revenue	230,003	295,279	(65,276)	(22.1)								
Total All Revenue	16,233,681	16,240,663	(6,982)	(0.0)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

- 1/ Not included elsewhere in this report.
- 2/ Commercial parcels within this category have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011.
- 3/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.
- 4/ Total revenues were increased by \$30.9 Million in Quarter 2 for changes in deferred revenue estimates of stamp usage.
- 5/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.
- 6/ Approximately 5.9 million PO Boxes were shifted from Market Dominant to Competitive on January 22, 2012.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- 2/ First-Class commercial parcels have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011.
- 3/ Standard Mail machinable and irregular parcels have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.
- 5/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.
- 6/ This category includes competitive Post Office Box rents. Approximately 5.9 million PO Boxes were shifted from Market Dominant to Competitive on January 22, 2012.

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,467,983	6,006,358	(538,374)	(9.0)	11,907,317	13,197,829	(1,290,513)	(9.8)	373,715	415,437	(41,721)	(10.0)
Single-Piece Cards	177,598	189,709	(12,112)	(6.4)	575,886	658,734	(82,848)	(12.6)	3,685	4,210	(525)	(12.5)
Total Single-Piece Letters and Cards	5,645,581	6,196,067	(550,486)	(8.9)	12,483,203	13,856,563	(1,373,361)	(9.9)	377,400	419,647	(42,246)	(10.1)
Presort Letters	7,683,743	7,601,930	81,813	1.1	21,249,596	21,479,332	(229,736)	(1.1)	1,133,043	1,122,587	10,457	0.9
Presort Cards	299,768	300,645	(876)	(0.3)	1,319,076	1,396,685	(77,609)	(5.6)	10,769	11,400	(631)	(5.5)
Total Presort Letters and Cards	7,983,511	7,902,575	80,936	1.0	22,568,672	22,876,017	(307,345)	(1.3)	1,143,812	1,133,987	9,825	0.9
Flats	1,393,258	1,475,471	(82,214)	(5.6)	1,087,238	1,184,957	(97,719)	(8.2)	219,660	243,947	(24,287)	(10.0)
Parcels 2/	357,519	640,450	(282,930)	(44.2)	164,704	324,791	(160,088)	(49.3)	51,676	106,967	(55,292)	(51.7)
Domestic Negotiated Serv. Agreement Mail	38,096	0	-	-	105,060	0	-	-	6,621	0	-	-
Outbound First-Class Mail International	364,799	350,148	14,651	4.2	159,126	174,137	(15,012)	(8.6)	27,441	27,965	(523)	(1.9)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	137,862	144,618	(6,756)	(4.7)	217,946	247,925	(29,979)	(12.1)	46,039	54,464	(8,425)	(15.5)
First-Class Mail Fees	101,665	80,851	20,814	25.7	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	16,022,291	16,790,179	(767,888)	(4.6)	36,785,948	38,664,391	(1,878,443)	(4.9)	1,872,649	1,986,977	(114,327)	(5.8)
Standard Mail:												
High Density and Saturation Letters	380,845	391,938	(11,093)	(2.8)	2,774,102	2,881,092	(106,990)	(3.7)	116,308	117,720	(1,412)	(1.2)
High Density and Saturation Flats & Parcels	961,104	961,081	23	0.0	5,786,367	5,839,534	(53,168)	(0.9)	1,051,099	1,081,944	(30,845)	(2.9)
Carrier Route	1,186,540	1,244,028	(57,488)	(4.6)	4,838,195	5,279,629	(441,433)	(8.4)	1,085,286	1,101,310	(16,024)	(1.5)
Letters	4,617,067	4,915,293	(298,226)	(6.1)	23,961,746	25,903,406	(1,941,660)	(7.5)	1,255,383	1,358,585	(103,202)	(7.6)
Flats	1,170,832	1,327,786	(156,954)	(11.8)	3,131,801	3,625,721	(493,920)	(13.6)	791,455	909,663	(118,208)	(13.0)
Parcels 3/	252,602	320,581	(67,979)	(21.2)	273,217	377,478	(104,261)	(27.6)	115,642	164,706	(49,064)	(29.8)
Domestic Negotiated Serv. Agreement Mail	93,992	27,495	66,496	241.8	450,871	125,612	325,259	258.9	20,533	13,701	6,832	49.9
Inbound Intl. Negotiated Serv. Agreement Mail	119	27	92	341.5	224	44	180	407.6	111	27	84	316.7
Standard Mail Fees	41,186	40,307	880	2.2	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	8,704,286	9,228,535	(524,250)	(5.7)	41,216,523	44,032,517	(2,815,994)	(6.4)	4,435,816	4,747,655	(311,839)	(6.6)
Periodicals Mail:												
In-County	33,240	34,727	(1,487)	(4.3)	316,295	331,014	(14,719)	(4.4)	91,562	96,901	(5,339)	(5.5)
Outside County	837,625	883,787	(46,161)	(5.2)	3,093,258	3,261,595	(168,337)	(5.2)	1,188,386	1,289,490	(101,104)	(7.8)
Periodicals Mail Fees	9,434	4,332	5,101	117.7	-	-	-	-	-	-	-	-
Total Periodicals Mail	880,299	922,846	(42,547)	(4.6)	3,409,552	3,592,608	(183,056)	(5.1)	1,279,948	1,386,391	(106,443)	(7.7)
Package Services Mail:												
Single-Piece Parcel Post	424,030	395,671	28,359	7.2	39,866	39,078	787	2.0	266,832	257,987	8,845	3.4
Inbound Intl. Surface Parcel Post (at UPU Rates)	13,483	14,748	(1,265)	(8.6)	836	811	25	3.1	13,793	12,100	1,694	14.0
Inbound Intl. Negotiated Service Agreement Mail	18	14	4	27.9	5	20	(15)	(75.5)	35	16	18	110.9
Bound Printed Matter Flats	98,759	103,513	(4,755)	(4.6)	123,692	128,539	(4,847)	(3.8)	182,548	186,103	(3,555)	(1.9)
Bound Printed Matter Parcels	162,326	167,311	(4,985)	(3.0)	128,776	132,518	(3,743)	(2.8)	366,004	370,297	(4,293)	(1.2)
Media and Library Mail	158,079	167,521	(9,442)	(5.6)	50,335	55,507	(5,172)	(9.3)	118,923	129,026	(10,103)	(7.8)
Package Services Mail Fees	2,031	1,637	393	24.0	-	-	-	-	-	-	-	-
Total Package Services Mail	858,726	850,417	8,309	1.0	343,509	356,473	(12,964)	(3.6)	948,134	955,529	(7,394)	(0.8)

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
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FISCAL YEAR 2012 (Oct. 1, 2011-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail	401,455	404,195	(2,740)	(0.7)	19,676	20,322	(645)	(3.2)	21,100	19,983	1,118	5.6
First-Class Package Service												
Total First Class Package Service 2/	406,802	0	406,802	-	194,406	0	194,406	-	65,704	0	65,704	-
Priority Mail:												
Total Priority Mail	3,138,696	2,985,445	153,251	5.1	431,093	414,409	16,684	4.0	937,407	901,635	35,772	4.0
Parcel Select Mail:												
Total Parcel Select Mail 3/	590,307	323,717	266,590	82.4	375,413	178,592	196,821	110.2	936,158	680,491	255,667	37.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	57,177	44,338	12,839	29.0	22,847	18,040	4,808	26.6	71,881	59,092	12,789	21.6
International Mail:												
Outbound Priority Mail International	461,874	460,960	913	0.2	11,751	12,365	(614)	(5.0)	65,533	69,089	(3,556)	(5.1)
Outbound International Expedited Services	180,491	158,058	22,433	14.2	3,511	3,320	191	5.7	14,816	14,118	699	4.9
Other Outbound International Mail	181,874	120,670	61,204	50.7	123,298	120,133	3,165	2.6	28,656	21,013	7,643	36.4
Inbound International	124,209	122,377	1,832	1.5	9,228	8,677	552	6.4	52,857	48,485	4,372	9.0
International Mail Fees	31	52	(20)	(39.1)	-	-	-	-	-	-	-	-
Total International Mail	948,480	862,118	86,362	10.0	147,788	144,495	3,293	2.3	161,863	152,705	9,158	6.0
Total Shipping Services Mail	5,542,918	4,619,812	923,105	20.0	1,191,225	775,858	415,367	53.5	2,194,112	1,813,906	380,206	21.0

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 5/				PIECES 5/				WEIGHT (Pounds) 5/			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	32,008,518	32,411,790	(403,271)	(1.2)	83,222,558	87,696,265	(4,473,706)	(5.1)	10,818,262	10,981,670	(163,409)	(1.5)
Total All Services	1,457,738	1,495,233	(37,495)	(2.5)	1,261,016	1,157,852	103,164	8.9				
Total All Mail and Services	33,466,256	33,907,022	(440,766)	(1.3)								
Total All Other Revenue	450,252	216,496	233,756	108.0								
Total All Revenue	33,916,508	34,123,518	(207,010)	(0.6)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

2/ Commercial parcels within this category have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011.

3/ Machinable and irregular parcels within this category have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

5/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

6/ Approximately 5.9 million PO Boxes were shifted from Market Dominant to Competitive on January 22, 2012.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

2/ First-Class commercial parcels have been shifted to the new First-Class Package Service competitive product category as of October 1, 2011.

3/ Standard Mail machinable and irregular parcels have been shifted to a Lightweight category under Parcel Select as of January 22, 2012.

5/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

6/ This category includes competitive Post Office Box rents.

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,478,510	2,716,953	(238,443)	(8.8)	5,344,498	5,957,309	(612,811)	(10.3)	166,179	183,321	(17,142)	(9.4)
Single-Piece Cards	89,642	89,598	44	0.0	281,241	311,304	(30,063)	(9.7)	1,802	1,990	(188)	(9.5)
Total Single-Piece Letters and Cards	2,568,151	2,806,550	(238,399)	(8.5)	5,625,739	6,268,613	(642,874)	(10.3)	167,981	185,312	(17,331)	(9.4)
Presort Letters	3,872,492	3,823,911	48,582	1.3	10,654,787	10,796,078	(141,291)	(1.3)	571,549	567,712	3,837	0.7
Presort Cards	152,369	143,457	8,912	6.2	647,429	666,121	(18,692)	(2.8)	5,285	5,437	(152)	(2.8)
Total Presort Letters and Cards	4,024,861	3,967,368	57,494	1.4	11,302,216	11,462,199	(159,983)	(1.4)	576,834	573,149	3,685	0.6
Flats	7,389	6,983	406	5.8	5,717	5,326	391	7.3	1,742	1,714	28	1.6
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	19,206	0	19,206	0.0	52,673	0	52,673	0.0	3,306	0	3,306	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	14,126	0	14,126	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,633,733	6,780,901	(147,168)	(2.2)	16,986,345	17,736,138	(749,793)	(4.2)	749,863	760,174	(10,311)	(1.4)
Standard Mail:												
High Density and Saturation Letters	194,718	182,907	11,811	6.5	1,410,580	1,344,811	65,769	4.9	58,984	55,967	3,017	5.4
High Density and Saturation Flats & Parcels	18,494	20,493	(1,999)	(9.8)	127,179	140,139	(12,960)	(9.2)	5,372	6,730	(1,358)	(20.2)
Carrier Route	4,861	5,959	(1,098)	(18.4)	23,708	28,786	(5,078)	(17.6)	1,101	1,170	(69)	(5.9)
Letters	2,184,689	2,309,601	(124,912)	(5.4)	11,229,897	12,095,398	(865,500)	(7.2)	586,116	645,660	(59,544)	(9.2)
Flats	326	309	17	5.5	635	662	(27)	(4.0)	176	332	(156)	(47.0)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	46,504	9,977	36,527	366.1	220,741	49,165	171,576	349.0	9,861	2,600	7,260	279.2
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,449,591	2,529,246	(79,654)	(3.1)	13,012,741	13,658,961	(646,220)	(4.7)	661,610	712,460	(50,850)	(7.1)
Periodicals Mail:												
In-County	411	502	(92)	(18.3)	5,395	6,286	(891)	(14.2)	268	286	(19)	(6.5)
Outside County	2,645	2,865	(220)	(7.7)	12,222	13,074	(852)	(6.5)	1,035	1,021	15	1.4
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	3,056	3,368	(312)	(9.3)	17,617	19,360	(1,743)	(9.0)	1,303	1,307	(4)	(0.3)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	4	0	4	0.0	11	0	11	0.0	1	0	1	0.0
Priority Mail:												
Total Priority Mail	4,890	6,952	(2,063)	(29.7)	971	1,352	(380)	(28.1)	69	102	(33)	(32.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	4,894	6,952	(2,059)	(29.6)	982	1,352	(369)	(27.3)	69	102	(33)	(32.1)

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	4,894	6,952	(2,059)	(29.6)	982	1,352	(369)	(27.3)	69	102	(33)	(32.1)
Total Shipping Services Mail and Services	4,894	6,952	(2,059)	(29.6)	982	1,352	(369)	(27.3)	69	102	(33)	(32.1)
Other Shipping Services Revenue												
Total Shipping Services Revenue	4,894	6,952	(2,059)	(29.6)	982	1,352	(369)	(27.3)	69	102	(33)	(32.1)

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,467,983	6,006,358	(538,374)	(9.0)	11,907,317	13,197,829	(1,290,513)	(9.8)	373,715	415,437	(41,721)	(10.0)
Single-Piece Cards	177,598	189,709	(12,112)	(6.4)	575,886	658,734	(82,848)	(12.6)	3,685	4,210	(525)	(12.5)
Total Single-Piece Letters and Cards	5,645,581	6,196,067	(550,486)	(8.9)	12,483,203	13,856,563	(1,373,361)	(9.9)	377,400	419,647	(42,246)	(10.1)
Presort Letters	7,683,743	7,601,930	81,813	1.1	21,249,596	21,479,332	(229,736)	(1.1)	1,133,043	1,122,587	10,457	0.9
Presort Cards	299,768	300,645	(876)	(0.3)	1,319,076	1,396,685	(77,609)	(5.6)	10,769	11,400	(631)	(5.5)
Total Presort Letters and Cards	7,983,511	7,902,575	80,936	1.0	22,568,672	22,876,017	(307,345)	(1.3)	1,143,812	1,133,987	9,825	0.9
Flats	13,895	14,624	(729)	(5.0)	10,519	11,455	(937)	(8.2)	3,387	3,590	(203)	(5.7)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	38,096	0	38,096	0.0	105,060	0	105,060	0.0	6,621	0	6,621	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	28,859	0	28,859	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	13,709,942	14,113,265	(403,324)	(2.9)	35,167,453	36,744,035	(1,576,583)	(4.3)	1,531,220	1,557,223	(26,003)	(1.7)
Standard Mail:												
High Density and Saturation Letters	380,845	391,938	(11,093)	(2.8)	2,774,102	2,881,092	(106,990)	(3.7)	116,308	117,720	(1,412)	(1.2)
High Density and Saturation Flats & Parcels	37,759	37,113	646	1.7	262,775	254,294	8,481	3.3	11,154	11,799	(645)	(5.5)
Carrier Route	9,543	14,742	(5,199)	(35.3)	47,322	72,012	(24,690)	(34.3)	2,113	3,014	(901)	(29.9)
Letters	4,617,015	4,915,229	(298,214)	(6.1)	23,961,746	25,903,406	(1,941,660)	(7.5)	1,255,383	1,358,585	(103,202)	(7.6)
Flats	845	416	429	103.3	1,695	928	767	82.6	452	390	62	16.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	93,992	18,772	75,219	400.7	450,871	92,512	358,359	387.4	20,533	4,802	15,731	327.6
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	5,139,999	5,378,210	(238,211)	(4.4)	27,498,510	29,204,244	(1,705,733)	(5.8)	1,405,943	1,496,309	(90,367)	(6.0)
Periodicals Mail:												
In-County	786	1,017	(232)	(22.8)	10,203	12,755	(2,553)	(20.0)	483	551	(69)	(12.5)
Outside County	5,379	5,835	(456)	(7.8)	24,761	26,447	(1,687)	(6.4)	2,068	2,113	(46)	(2.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	6,164	6,852	(688)	(10.0)	34,963	39,202	(4,239)	(10.8)	2,550	2,665	(114)	(4.3)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	4	0	4	0.0	11	0	11	0.0	1	0	1	0.0
Priority Mail:												
Total Priority Mail	12,197	17,284	(5,087)	(29.4)	2,581	3,368	(787)	(23.4)	165	288	(123)	(42.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	12,201	17,284	(5,083)	(29.4)	2,592	3,368	(775)	(23.0)	166	288	(122)	(42.4)

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	12,201	17,284	(5,083)	(29.4)	2,592	3,368	(775)	(23.0)	166	288	(122)	(42.4)
Total Shipping Services Mail and Services	12,201	17,284	(5,083)	(29.4)	2,592	3,368	(775)	(23.0)	166	288	(122)	(42.4)
Other Shipping Services Revenue												
Total Shipping Services Revenue	12,201	17,284	(5,083)	(29.4)	2,592	3,368	(775)	(23.0)	166	288	(122)	(42.4)

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Flats	689,199	706,015	(16,816)	(2.4)	531,842	564,689	(32,847)	(5.8)	107,367	115,839	(8,472)	(7.3)
Parcels	24,073	40,206	(16,133)	(40.1)	13,129	24,128	(10,999)	(45.6)	3,490	6,282	(2,792)	(44.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,155	0	1,155	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	714,428	746,221	(31,793)	(4.3)	544,971	588,816	(43,846)	(7.4)	110,857	122,121	(11,264)	(9.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	434,736	421,864	12,872	3.1	2,633,581	2,597,744	35,838	1.4	467,911	481,086	(13,176)	(2.7)
Carrier Route Letters	504,598	494,403	10,195	2.1	2,016,434	2,074,457	(58,023)	(2.8)	462,627	455,236	7,391	1.6
Letters	23	37	(14)	(37.2)	0	0	0	0.0	0	0	0	0.0
Flats	544,862	612,921	(68,059)	(11.1)	1,421,290	1,646,302	(225,012)	(13.7)	364,125	418,080	(53,954)	(12.9)
Parcels	209	0	209	0.0	94	0	94	0.0	38	0	38	0.0
Domestic Negotiated Serv. Agreement Mail	0	1,145	(1,145)	(100.0)	0	4,103	(4,103)	(100.0)	0	1,594	(1,594)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,484,428	1,530,371	(45,942)	(3.0)	6,071,399	6,322,606	(251,206)	(4.0)	1,294,701	1,355,996	(61,295)	(4.5)
Periodicals Mail:												
In-County	15,311	15,794	(483)	(3.1)	148,753	154,901	(6,149)	(4.0)	40,567	42,850	(2,283)	(5.3)
Outside County	409,755	420,602	(10,847)	(2.6)	1,513,858	1,571,308	(57,450)	(3.7)	577,494	602,405	(24,911)	(4.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	425,066	436,396	(11,330)	(2.6)	1,662,610	1,726,209	(63,599)	(3.7)	618,061	645,255	(27,194)	(4.2)
Package Services Mail:												
Single-Piece Parcel Post	1,033	1,796	(763)	(42.5)	173	372	(198)	(53.4)	209	454	(244)	(53.9)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	46,983	48,839	(1,856)	(3.8)	56,443	58,166	(1,723)	(3.0)	81,711	81,871	(160)	(0.2)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	5,891	6,299	(408)	(6.5)	2,258	2,518	(260)	(10.3)	2,132	2,375	(243)	(10.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	53,907	56,934	(3,027)	(5.3)	58,874	61,056	(2,181)	(3.6)	84,052	84,699	(647)	(0.8)

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	15,564	0	15,564	0.0	8,451	0	8,451	0.0	1,674	0	1,674	0.0
Priority Mail:												
Total Priority Mail	205,070	214,564	(9,494)	(4.4)	39,726	42,312	(2,586)	(6.1)	30,034	32,463	(2,429)	(7.5)
Parcel Select Mail:												
Total Parcel Select Mail	8	0	8	0.0	1	0	1	0.0	1	0	1	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	220,642	214,564	6,078	2.8	48,177	42,312	5,866	13.9	31,709	32,463	(754)	(2.3)

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	220,642	214,564	6,078	2.8	48,177	42,312	5,866	13.9	31,709	32,463	(754)	(2.3)
Total Shipping Services Mail and Services	220,642	214,564	6,078	2.8	48,177	42,312	5,866	13.9	31,709	32,463	(754)	(2.3)
Other Shipping Services Revenue												
Total Shipping Services Revenue	220,642	214,564	6,078	2.8	48,177	42,312	5,866	13.9	31,709	32,463	(754)	(2.3)

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(22.4)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(22.4)	0	0	0	0.0	0	0	0	0.0
Flats	1,379,363	1,460,848	(81,485)	(5.6)	1,076,720	1,173,502	(96,782)	(8.2)	216,273	240,357	(24,084)	(10.0)
Parcels	50,127	83,943	(33,816)	(40.3)	28,194	50,519	(22,325)	(44.2)	7,393	13,114	(5,720)	(43.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	2,217	0	2,217	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,431,707	1,544,790	(113,083)	(7.3)	1,104,914	1,224,021	(119,107)	(9.7)	223,666	253,471	(29,805)	(11.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	923,028	923,841	(813)	(0.1)	5,522,940	5,584,964	(62,023)	(1.1)	1,039,654	1,069,955	(30,300)	(2.8)
Carrier Route	1,176,829	1,229,129	(52,300)	(4.3)	4,790,614	5,207,393	(416,779)	(8.0)	1,083,065	1,098,193	(15,127)	(1.4)
Letters	52	64	(12)	(19.3)	0	0	0	0.0	0	0	0	0.0
Flats	1,169,318	1,326,935	(157,617)	(11.9)	3,128,631	3,623,838	(495,206)	(13.7)	790,938	909,226	(118,288)	(13.0)
Parcels	613	0	613	0.0	296	0	296	0.0	105	0	105	0.0
Domestic Negotiated Serv. Agreement Mail	0	8,723	(8,723)	(100.0)	0	33,101	(33,101)	(100.0)	0	8,899	(8,899)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,269,840	3,488,693	(218,853)	(6.3)	13,442,482	14,449,295	(1,006,813)	(7.0)	2,913,763	3,086,273	(172,509)	(5.6)
Periodicals Mail:												
In-County	32,395	33,668	(1,274)	(3.8)	305,695	317,994	(12,299)	(3.9)	90,890	96,208	(5,318)	(5.5)
Outside County	830,176	876,035	(45,859)	(5.2)	3,065,708	3,232,424	(166,716)	(5.2)	1,182,072	1,283,528	(101,457)	(7.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	862,571	909,704	(47,132)	(5.2)	3,371,403	3,550,419	(179,015)	(5.0)	1,272,961	1,379,736	(106,775)	(7.7)
Package Services Mail:												
Single-Piece Parcel Post	2,410	3,534	(1,124)	(31.8)	427	713	(286)	(40.1)	497	938	(441)	(47.0)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	98,759	103,513	(4,755)	(4.6)	123,692	128,539	(4,847)	(3.8)	182,548	186,103	(3,555)	(1.9)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	11,875	14,101	(2,226)	(15.8)	4,587	5,598	(1,011)	(18.1)	4,487	5,500	(1,013)	(18.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	113,044	121,148	(8,104)	(6.7)	128,705	134,849	(6,144)	(4.6)	187,532	192,541	(5,009)	(2.6)

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	30,577	0	30,577	0.0	16,661	0	16,661	0.0	3,446	0	3,446	0.0
Priority Mail:												
Total Priority Mail	410,105	422,761	(12,656)	(3.0)	80,177	83,572	(3,395)	(4.1)	61,880	65,034	(3,154)	(4.8)
Parcel Select Mail:												
Total Parcel Select Mail	12	0	12	0.0	2	0	2	0.0	2	0	2	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	440,694	422,761	17,933	4.2	96,840	83,572	13,268	15.9	65,327	65,034	294	0.5
Total Shipping Services Mail and Services	440,694	422,761	17,933	4.2	96,840	83,572	13,268	15.9	65,327	65,034	294	0.5
Other Shipping Services Revenue												
Total Shipping Services Revenue	440,694	422,761	17,933	4.2	96,840	83,572	13,268	15.9	65,327	65,034	294	0.5

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	147,256	265,643	(118,387)	(44.6)	63,229	131,206	(67,976)	(51.8)	19,997	44,617	(24,620)	(55.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	558	0	558	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	147,814	265,643	(117,828)	(44.4)	63,229	131,206	(67,976)	(51.8)	19,997	44,617	(24,620)	(55.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	51	58	(7)	(12.7)	98	121	(23)	(19.0)	31	70	(39)	(55.6)
Carrier Route	61	22	39	173.2	109	36	73	204.2	26	16	10	65.9
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	276	283	(7)	(2.3)	615	620	(5)	(0.8)	28	31	(3)	(9.8)
Parcels	55,486	150,788	(95,302)	(63.2)	59,018	177,776	(118,758)	(66.8)	23,125	78,004	(54,879)	(70.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	55,874	151,151	(95,278)	(63.0)	59,840	178,553	(118,713)	(66.5)	23,211	78,121	(54,910)	(70.3)
Periodicals Mail:												
In-County	26	19	7	36.4	189	130	60	46.1	76	66	9	14.0
Outside County	1,056	963	93	9.6	1,376	1,408	(32)	(2.2)	2,223	1,877	346	18.4
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,083	983	100	10.2	1,566	1,537	28	1.8	2,298	1,944	355	18.3
Package Services Mail:												
Single-Piece Parcel Post	184,948	180,028	4,920	2.7	17,112	18,134	(1,022)	(5.6)	118,307	117,455	851	0.7
Inbound Intl. Surface Parcel Post (at UPU Rate	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	85,564	81,491	4,073	5.0	67,004	63,656	3,348	5.3	195,608	180,547	15,061	8.3
Media and Library Mail	71,329	76,402	(5,073)	(6.6)	22,108	24,851	(2,743)	(11.0)	54,785	60,987	(6,202)	(10.2)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	341,841	337,920	3,920	1.2	106,224	106,641	(417)	(0.4)	368,700	358,990	9,710	2.7

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	186,508	0	186,508	0.0	87,067	0	87,067	0.0	30,194	0	30,194	0.0
Priority Mail:												
Total Priority Mail	1,220,810	1,120,545	100,265	8.9	159,049	145,504	13,544	9.3	387,484	362,259	25,225	7.0
Parcel Select Mail:												
Total Parcel Select Mail	335,329	131,269	204,061	155.5	240,500	74,461	166,040	223.0	391,879	288,066	103,813	36.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,596	22,918	7,678	33.5	12,143	9,325	2,818	30.2	36,466	29,483	6,983	23.7
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,773,244	1,274,732	498,512	39.1	498,758	229,290	269,469	117.5	846,023	679,808	166,215	24.5

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	1,773,244	1,274,732	498,512	39.1	498,758	229,290	269,469	117.5	846,023	679,808	166,215	24.5
Total Shipping Services Mail and Services	1,773,244	1,274,732	498,512	39.1	498,758	229,290	269,469	117.5	846,023	679,808	166,215	24.5
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,773,244	1,274,732	498,512	39.1	498,758	229,290	269,469	117.5	846,023	679,808	166,215	24.5

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	307,393	556,507	(249,114)	(44.8)	136,509	274,272	(137,763)	(50.2)	44,282	93,854	(49,571)	(52.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	839	0	839	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	308,232	556,507	(248,275)	(44.6)	136,509	274,272	(137,763)	(50.2)	44,282	93,854	(49,571)	(52.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	316	126	190	150.1	651	276	375	135.6	290	190	100	52.8
Carrier Route Letters	168	156	11	7.2	259	223	36	16.3	108	104	4	3.6
Flats	669	435	234	53.7	1,475	956	519	54.3	65	47	18	38.0
Parcels	251,988	320,581	(68,592)	(21.4)	272,921	377,478	(104,558)	(27.7)	115,537	164,706	(49,169)	(29.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	253,141	321,299	(68,158)	(21.2)	275,306	378,933	(103,627)	(27.3)	115,999	165,046	(49,047)	(29.7)
Periodicals Mail:												
In-County	59	41	18	43.9	397	264	133	50.4	190	142	48	33.4
Outside County	2,070	1,916	154	8.0	2,789	2,723	66	2.4	4,246	3,848	398	10.4
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,130	1,958	172	8.8	3,186	2,987	199	6.7	4,436	3,990	446	11.2
Package Services Mail:												
Single-Piece Parcel Post	421,606	392,128	29,478	7.5	39,439	38,366	1,073	2.8	266,335	257,049	9,286	3.6
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	162,326	167,311	(4,985)	(3.0)	128,776	132,518	(3,743)	(2.8)	366,004	370,297	(4,293)	(1.2)
Media and Library Mail	146,176	153,393	(7,217)	(4.7)	45,748	49,909	(4,161)	(8.3)	114,436	123,526	(9,090)	(7.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	730,108	712,833	17,276	2.4	213,963	220,793	(6,831)	(3.1)	746,775	750,872	(4,097)	(0.5)

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	376,221	0	376,221	0.0	177,734	0	177,734	0.0	62,258	0	62,258	0.0
Priority Mail:												
Total Priority Mail	2,715,974	2,544,861	171,113	6.7	348,335	327,469	20,866	6.4	875,362	836,314	39,048	4.7
Parcel Select Mail:												
Total Parcel Select Mail	590,295	323,717	266,578	82.3	375,412	178,592	196,820	110.2	936,156	680,491	255,665	37.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	57,177	44,338	12,839	29.0	22,847	18,040	4,808	26.6	71,881	59,092	12,789	21.6
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	3,739,667	2,912,916	826,751	28.4	924,328	524,101	400,227	76.4	1,945,656	1,575,897	369,759	23.5

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	3,739,667	2,912,916	826,751	28.4	924,328	524,101	400,227	76.4	1,945,656	1,575,897	369,759	23.5
Total Shipping Services Mail and Services	3,739,667	2,912,916	826,751	28.4	924,328	524,101	400,227	76.4	1,945,656	1,575,897	369,759	23.5
Other Shipping Services Revenue												
Total Shipping Services Revenue	3,739,667	2,912,916	826,751	28.4	924,328	524,101	400,227	76.4	1,945,656	1,575,897	369,759	23.5

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	1,257,895	1,404,581	(146,686)	(10.4)	2,748,708	3,104,576	(355,868)	(11.5)	72,792	80,324	(7,532)	(9.4)
Single-Piece Cards	47,251	49,514	(2,263)	(4.6)	146,597	170,052	(23,455)	(13.8)	916	1,063	(147)	(13.8)
Total Single-Piece Letters and Cards	1,305,146	1,454,095	(148,949)	(10.2)	2,895,305	3,274,629	(379,323)	(11.6)	73,708	81,386	(7,679)	(9.4)
Presort Letters	47,315	45,878	1,436	3.1	125,084	125,204	(120)	(0.1)	5,492	4,979	513	10.3
Presort Cards	848	1,140	(291)	(25.6)	3,534	5,210	(1,676)	(32.2)	19	32	(13)	(41.7)
Total Presort Letters and Cards	48,163	47,018	1,145	2.4	128,618	130,414	(1,796)	(1.4)	5,511	5,012	500	10.0
Flats	66,946	74,265	(7,320)	(9.9)	47,201	54,432	(7,232)	(13.3)	9,188	10,685	(1,496)	(14.0)
Parcels	14,298	14,373	(75)	(0.5)	7,197	8,139	(942)	(11.6)	1,774	2,104	(329)	(15.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	275	511	(236)	(46.1)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,434,829	1,590,262	(155,434)	(9.8)	3,078,321	3,467,614	(389,293)	(11.2)	90,182	99,186	(9,005)	(9.1)
Standard Mail:												
High Density and Saturation Letters	1,180	1,522	(342)	(22.5)	7,927	10,499	(2,573)	(24.5)	248	325	(77)	(23.6)
High Density and Saturation Flats & Parcels	43	47	(4)	(7.8)	267	269	(2)	(0.7)	13	16	(3)	(18.4)
Carrier Route	233	181	52	28.5	1,001	800	201	25.1	65	65	0	0.5
Letters	131,537	130,871	666	0.5	799,515	788,492	11,023	1.4	45,896	44,169	1,727	3.9
Flats	3,646	4,220	(574)	(13.6)	11,134	12,275	(1,141)	(9.3)	1,782	2,066	(284)	(13.7)
Parcels	142	419	(278)	(66.2)	112	665	(553)	(83.2)	17	93	(76)	(81.8)
Domestic Negotiated Serv. Agreement Mail	61	0	61	0.0	296	0	296	0.0	18	0	18	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	136,841	137,267	(426)	(0.3)	820,251	813,000	7,251	0.9	48,040	46,734	1,306	2.8
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	3,598	2,923	674	23.1	376	363	12	3.4	1,805	1,525	279	18.3
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	2	3	(1)	(20.1)	1	1	(0)	(18.4)	1	1	0	30.3
Bound Printed Matter Parcels	16	3	13	368.2	6	1	4	353.4	7	2	5	270.6
Media and Library Mail	1,680	1,435	245	17.1	541	506	35	7.0	776	811	(34)	(4.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	5,296	4,365	931	21.3	924	872	52	6.0	2,590	2,339	251	10.7

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	346	0	346	0.0	177	0	177	0.0	51	0	51	0.0
Priority Mail:												
Total Priority Mail	29,945	33,009	(3,065)	(9.3)	4,734	5,603	(869)	(15.5)	6,935	7,075	(140)	(2.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	30,291	33,009	(2,718)	(8.2)	4,911	5,603	(692)	(12.4)	6,986	7,075	(89)	(1.3)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	30,291	33,009	(2,718)	(8.2)	4,911	5,603	(692)	(12.4)	6,986	7,075	(89)	(1.3)
Total Shipping Services Mail and Services	30,291	33,009	(2,718)	(8.2)	4,911	5,603	(692)	(12.4)	6,986	7,075	(89)	(1.3)
Other Shipping Services Revenue												
Total Shipping Services Revenue	30,291	33,009	(2,718)	(8.2)	4,911	5,603	(692)	(12.4)	6,986	7,075	(89)	(1.3)

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,979,535	3,277,353	(297,817)	(9.1)	6,572,639	7,261,236	(688,597)	(9.5)	180,944	199,027	(18,083)	(9.1)
Single-Piece Cards	95,581	105,812	(10,231)	(9.7)	307,585	364,184	(56,599)	(15.5)	1,922	2,276	(354)	(15.5)
Total Single-Piece Letters and Cards	3,075,117	3,383,165	(308,048)	(9.1)	6,880,225	7,625,420	(745,195)	(9.8)	182,866	201,303	(18,437)	(9.2)
Presort Letters	119,909	104,118	15,791	15.2	321,831	284,358	37,474	13.2	13,974	11,335	2,639	23.3
Presort Cards	2,023	2,446	(422)	(17.3)	8,827	11,192	(2,365)	(21.1)	45	68	(23)	(33.5)
Total Presort Letters and Cards	121,932	106,564	15,368	14.4	330,658	295,549	35,109	11.9	14,019	11,403	2,616	22.9
Flats	130,423	148,723	(18,300)	(12.3)	92,562	109,964	(17,402)	(15.8)	18,212	21,529	(3,318)	(15.4)
Parcels	29,760	30,191	(431)	(1.4)	15,472	17,140	(1,667)	(9.7)	3,842	4,381	(539)	(12.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	564	900	(336)	(37.4)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,357,795	3,669,542	(311,747)	(8.5)	7,318,917	8,048,073	(729,156)	(9.1)	218,939	238,616	(19,677)	(8.2)
Standard Mail:												
High Density and Saturation Letters	3,404	3,361	43	1.3	25,691	26,831	(1,140)	(4.2)	816	864	(48)	(5.6)
High Density and Saturation Flats & Parcels	120	164	(44)	(27.0)	783	971	(188)	(19.3)	36	51	(14)	(27.9)
Carrier Route	416	452	(35)	(7.8)	1,809	2,028	(219)	(10.8)	128	177	(49)	(27.6)
Letters	285,076	285,947	(872)	(0.3)	1,795,451	1,773,928	21,523	1.2	100,837	97,201	3,636	3.7
Flats	9,556	9,269	286	3.1	29,764	27,901	1,863	6.7	5,029	4,816	213	4.4
Parcels	471	776	(305)	(39.3)	549	1,140	(590)	(51.8)	58	149	(91)	(61.1)
Domestic Negotiated Serv. Agreement Mail	123	0	123	0.0	605	0	605	0.0	36	0	36	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	18	(18)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	299,165	299,987	(822)	(0.3)	1,854,654	1,832,800	21,854	1.2	106,941	103,258	3,683	3.6
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	7,051	6,150	901	14.6	777	749	28	3.8	3,660	3,373	287	8.5
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	19	3	16	574.4	8	1	7	509.0	5	1	4	377.6
Bound Printed Matter Parcels	41	6	35	547.8	14	2	11	502.5	32	4	28	687.3
Media and Library Mail	3,020	2,942	77	2.6	1,008	1,048	(40)	(3.8)	1,548	1,658	(110)	(6.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	10,131	9,102	1,029	11.3	1,807	1,801	6	0.3	5,245	5,036	209	4.2

**STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	733	0	733	0.0	398	0	398	0.0	109	0	109	0.0
Priority Mail:												
Total Priority Mail	60,729	67,756	(7,026)	(10.4)	9,674	11,341	(1,667)	(14.7)	14,326	15,261	(935)	(6.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	61,462	67,756	(6,294)	(9.3)	10,072	11,341	(1,269)	(11.2)	14,435	15,261	(826)	(5.4)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	61,462	67,756	(6,294)	(9.3)	10,072	11,341	(1,269)	(11.2)	14,435	15,261	(826)	(5.4)
Total Shipping Services Mail and Services	61,462	67,756	(6,294)	(9.3)	10,072	11,341	(1,269)	(11.2)	14,435	15,261	(826)	(5.4)
Other Shipping Services Revenue												
Total Shipping Services Revenue	61,462	67,756	(6,294)	(9.3)	10,072	11,341	(1,269)	(11.2)	14,435	15,261	(826)	(5.4)

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	41,258	64,837	(23,578)	(36.4)	87,549	141,179	(53,630)	(38.0)	2,932	4,667	(1,735)	(37.2)
Single-Piece Cards	1,298	1,768	(469)	(26.6)	4,151	6,277	(2,126)	(33.9)	26	39	(13)	(33.9)
Total Single-Piece Letters and Cards	42,557	66,604	(24,048)	(36.1)	91,700	147,456	(55,756)	(37.8)	2,958	4,707	(1,748)	(37.1)
Presort Letters	1,391,948	1,322,295	69,654	5.3	3,853,776	3,787,259	66,517	1.8	205,920	193,854	12,066	6.2
Presort Cards	1,406	1,296	109	8.4	5,834	5,937	(103)	(1.7)	57	58	(1)	(2.2)
Total Presort Letters and Cards	1,393,354	1,323,591	69,763	5.3	3,859,610	3,793,196	66,414	1.8	205,977	193,913	12,065	6.2
Flats	71,759	73,400	(1,641)	(2.2)	92,062	86,811	5,250	6.0	9,867	10,906	(1,039)	(9.5)
Parcels	3,206	4,496	(1,290)	(28.7)	1,435	2,387	(952)	(39.9)	481	774	(294)	(37.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	1	(1)	(89.4)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,510,876	1,468,092	42,784	2.9	4,044,806	4,029,850	14,956	0.4	219,284	210,300	8,984	4.3
Standard Mail:												
High Density and Saturation Letters	605	462	143	30.9	4,195	3,307	888	26.8	122	144	(22)	(15.2)
High Density and Saturation Flats & Parcels	(7)	13	(20)	(151.9)	(33)	86	(119)	(137.8)	(0)	5	(5)	(105.6)
Carrier Route	56	97	(41)	(42.3)	256	445	(189)	(42.4)	9	14	(6)	(39.4)
Letters	90,368	78,974	11,394	14.4	507,540	448,081	59,460	13.3	30,923	28,499	2,424	8.5
Flats	3,962	3,962	0	0.0	10,736	10,682	54	0.5	1,965	2,034	(69)	(3.4)
Parcels	422	1,155	(733)	(63.4)	301	890	(590)	(66.2)	41	17	24	139.4
Domestic Negotiated Serv. Agreement Mail	44	3,775	(3,731)	(98.8)	213	18,096	(17,883)	(98.8)	14	729	(715)	(98.1)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	95,451	88,439	7,013	7.9	523,209	481,588	41,621	8.6	33,074	31,442	1,632	5.2
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	2,670	3,400	(730)	(21.5)	287	400	(114)	(28.4)	1,330	1,775	(445)	(25.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	6	26	(20)	(76.5)	2	12	(10)	(83.4)	4	14	(9)	(69.9)
Bound Printed Matter Parcels	14	9	5	54.1	5	3	2	63.0	10	13	(3)	(21.6)
Media and Library Mail	970	1,512	(542)	(35.9)	328	538	(210)	(39.0)	695	1,053	(358)	(34.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	3,660	4,948	(1,288)	(26.0)	621	953	(332)	(34.8)	2,039	2,854	(815)	(28.6)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	321	0	321	0.0	176	0	176	0.0	45	0	45	0.0
Priority Mail:												
Total Priority Mail	14,702	22,124	(7,423)	(33.5)	2,094	3,220	(1,127)	(35.0)	3,957	6,131	(2,174)	(35.5)
Parcel Select Mail:												
Total Parcel Select Mail	283	2	282	18017.6	183	0	183	56702.2	79	1	78	9952.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	15,306	22,126	(6,820)	(30.8)	2,454	3,221	(767)	(23.8)	4,081	6,132	(2,051)	(33.4)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	15,306	22,126	(6,820)	(30.8)	2,454	3,221	(767)	(23.8)	4,081	6,132	(2,051)	(33.4)
Total Shipping Services Mail and Services	15,306	22,126	(6,820)	(30.8)	2,454	3,221	(767)	(23.8)	4,081	6,132	(2,051)	(33.4)
Other Shipping Services Revenue												
Total Shipping Services Revenue	15,306	22,126	(6,820)	(30.8)	2,454	3,221	(767)	(23.8)	4,081	6,132	(2,051)	(33.4)

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	86,137	141,266	(55,129)	(39.0)	185,389	307,908	(122,519)	(39.8)	6,222	10,397	(4,175)	(40.2)
Single-Piece Cards	2,570	4,245	(1,675)	(39.5)	8,468	15,002	(6,534)	(43.6)	53	94	(41)	(43.6)
Total Single-Piece Letters and Cards	88,707	145,511	(56,804)	(39.0)	193,857	322,910	(129,053)	(40.0)	6,275	10,491	(4,216)	(40.2)
Presort Letters	2,729,317	2,614,090	115,227	4.4	7,622,036	7,489,904	132,133	1.8	406,730	380,770	25,960	6.8
Presort Cards	2,643	2,544	99	3.9	11,321	11,606	(285)	(2.5)	118	117	1	0.8
Total Presort Letters and Cards	2,731,960	2,616,634	115,326	4.4	7,633,357	7,501,509	131,848	1.8	406,848	380,888	25,961	6.8
Flats	141,820	148,044	(6,224)	(4.2)	182,378	174,103	8,275	4.8	19,684	21,864	(2,180)	(10.0)
Parcels	6,904	10,113	(3,208)	(31.7)	3,168	5,312	(2,144)	(40.4)	1,081	1,736	(655)	(37.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	1	(1)	(91.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,969,391	2,920,303	49,088	1.7	8,012,760	8,003,834	8,926	0.1	433,889	414,979	18,910	4.6
Standard Mail:												
High Density and Saturation Letters	1,073	929	144	15.6	7,534	6,660	874	13.1	219	263	(44)	(16.6)
High Density and Saturation Flats & Parcels	(3)	15	(18)	(120.7)	(12)	98	(110)	(111.8)	0	5	(5)	(95.7)
Carrier Route	205	267	(61)	(22.9)	987	1,297	(310)	(23.9)	105	81	25	30.7
Letters	181,037	169,111	11,925	7.1	1,031,585	959,355	72,230	7.5	62,211	59,633	2,578	4.3
Flats	7,775	8,018	(243)	(3.0)	21,369	22,273	(904)	(4.1)	4,199	4,495	(296)	(6.6)
Parcels	1,244	2,288	(1,044)	(45.6)	907	1,746	(839)	(48.1)	56	51	5	10.2
Domestic Negotiated Serv. Agreement Mail	87	6,845	(6,759)	(98.7)	423	33,049	(32,626)	(98.7)	28	1,287	(1,260)	(97.8)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	191,418	187,473	3,945	2.1	1,062,792	1,024,479	38,314	3.7	66,819	65,815	1,004	1.5
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	6,697	7,904	(1,207)	(15.3)	695	872	(177)	(20.3)	3,496	4,681	(1,185)	(25.3)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	6	37	(31)	(83.2)	2	17	(15)	(88.4)	4	20	(16)	(79.9)
Bound Printed Matter Parcels	18	26	(9)	(33.4)	6	8	(2)	(26.6)	11	29	(18)	(60.9)
Media and Library Mail	2,105	3,174	(1,069)	(33.7)	719	1,105	(386)	(34.9)	1,519	2,327	(807)	(34.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	8,826	11,142	(2,316)	(20.8)	1,422	2,002	(580)	(29.0)	5,031	7,057	(2,026)	(28.7)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	727	0	727	0.0	412	0	412	0.0	101	0	101	0.0
Priority Mail:												
Total Priority Mail	36,687	53,249	(16,561)	(31.1)	5,088	7,561	(2,473)	(32.7)	10,540	15,743	(5,203)	(33.1)
Parcel Select Mail:												
Total Parcel Select Mail	286	9	277	2969.0	185	2	182	8123.5	81	4	77	1896.9
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	37,701	53,258	(15,557)	(29.2)	5,685	7,564	(1,879)	(24.8)	10,722	15,747	(5,025)	(31.9)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	37,701	53,258	(15,557)	(29.2)	5,685	7,564	(1,879)	(24.8)	10,722	15,747	(5,025)	(31.9)
Total Shipping Services Mail and Services	37,701	53,258	(15,557)	(29.2)	5,685	7,564	(1,879)	(24.8)	10,722	15,747	(5,025)	(31.9)
Other Shipping Services Revenue												
Total Shipping Services Revenue	37,701	53,258	(15,557)	(29.2)	5,685	7,564	(1,879)	(24.8)	10,722	15,747	(5,025)	(31.9)

TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	994,361	1,019,049	(24,688)	(2.4)	2,110,672	2,206,971	(96,300)	(4.4)	72,685	75,767	(3,081)	(4.1)
Single-Piece Cards	26,411	25,089	1,322	5.3	83,377	87,365	(3,988)	(4.6)	521	546	(25)	(4.6)
Total Single-Piece Letters and Cards	1,020,772	1,044,138	(23,366)	(2.2)	2,194,049	2,294,336	(100,287)	(4.4)	73,207	76,313	(3,106)	(4.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	389,589	402,119	(12,530)	(3.1)	256,218	286,128	(29,910)	(10.5)	59,303	64,935	(5,632)	(8.7)
Parcels	69,796	160,677	(90,881)	(56.6)	32,161	80,724	(48,563)	(60.2)	10,196	27,009	(16,813)	(62.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	3	47	(44)	(94.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,480,160	1,606,982	(126,822)	(7.9)	2,482,429	2,661,188	(178,760)	(6.7)	142,705	168,257	(25,552)	(15.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	7	(7)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	7	(7)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	55,568	52,480	3,088	5.9	5,868	6,111	(242)	(4.0)	25,311	24,552	759	3.1
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	170	180	(10)	(5.8)	79	81	(2)	(2.8)	75	92	(16)	(18.0)
Bound Printed Matter Parcels	245	235	9	3.9	79	74	5	6.7	198	194	4	2.1
Media and Library Mail	43,369	43,868	(499)	(1.1)	13,930	14,876	(946)	(6.4)	29,155	29,866	(711)	(2.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	99,351	96,764	2,587	2.7	19,956	21,142	(1,186)	(5.6)	54,739	54,703	36	0.1

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	153,659	0	153,659	0.0	72,294	0	72,294	0.0	23,750	0	23,750	0.0
Priority Mail:												
Total Priority Mail	836,594	718,289	118,305	16.5	123,419	107,351	16,069	15.0	234,500	196,147	38,352	19.6
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	990,253	718,289	271,964	37.9	195,713	107,351	88,362	82.3	258,249	196,147	62,102	31.7

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	990,253	718,289	271,964	37.9	195,713	107,351	88,362	82.3	258,249	196,147	62,102	31.7
Total Shipping Services Mail and Services	990,253	718,289	271,964	37.9	195,713	107,351	88,362	82.3	258,249	196,147	62,102	31.7
Other Shipping Services Revenue												
Total Shipping Services Revenue	990,253	718,289	271,964	37.9	195,713	107,351	88,362	82.3	258,249	196,147	62,102	31.7

TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	2,034,691	2,134,315	(99,625)	(4.7)	4,352,511	4,628,910	(276,399)	(6.0)	151,384	160,857	(9,472)	(5.9)
Single-Piece Cards	52,668	53,092	(423)	(0.8)	170,792	183,975	(13,183)	(7.2)	1,067	1,150	(82)	(7.2)
Total Single-Piece Letters and Cards	2,087,359	2,187,407	(100,048)	(4.6)	4,523,303	4,812,885	(289,582)	(6.0)	152,452	162,007	(9,555)	(5.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	781,628	835,394	(53,766)	(6.4)	517,779	594,310	(76,530)	(12.9)	119,059	134,766	(15,707)	(11.7)
Parcels	155,110	334,771	(179,661)	(53.7)	73,159	167,710	(94,551)	(56.4)	23,706	56,550	(32,844)	(58.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	4	60	(56)	(93.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,024,101	3,357,632	(333,531)	(9.9)	5,114,242	5,574,905	(460,663)	(8.3)	295,217	353,323	(58,106)	(16.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	225	(225)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	225	(225)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	123,208	109,898	13,310	12.1	13,312	12,755	557	4.4	55,786	52,109	3,677	7.1
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	290	381	(90)	(23.8)	135	171	(36)	(21.0)	128	193	(65)	(33.7)
Bound Printed Matter Parcels	472	461	12	2.5	163	152	11	7.2	363	391	(28)	(7.1)
Media and Library Mail	90,709	89,209	1,500	1.7	29,540	30,254	(714)	(2.4)	61,626	60,910	716	1.2
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	214,680	199,949	14,731	7.4	43,150	43,332	(182)	(0.4)	117,903	113,602	4,300	3.8

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	300,718	0	300,718	0.0	142,914	0	142,914	0.0	47,315	0	47,315	0.0
Priority Mail:												
Total Priority Mail	1,772,852	1,545,751	227,101	14.7	261,655	231,330	30,326	13.1	498,382	425,034	73,348	17.3
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	2,073,570	1,545,751	527,819	34.1	404,569	231,330	173,239	74.9	545,698	425,034	120,664	28.4

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	2,073,570	1,545,751	527,819	34.1	404,569	231,330	173,239	74.9	545,698	425,034	120,664	28.4
Total Shipping Services Mail and Services	2,073,570	1,545,751	527,819	34.1	404,569	231,330	173,239	74.9	545,698	425,034	120,664	28.4
Other Shipping Services Revenue												
Total Shipping Services Revenue	2,073,570	1,545,751	527,819	34.1	404,569	231,330	173,239	74.9	545,698	425,034	120,664	28.4

TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	11,497	11,381	117	1.0	20,381	20,973	(591)	(2.8)	1,281	1,318	(37)	(2.8)
Single-Piece Cards	0	12	(12)	(99.6)	0	44	(44)	(99.6)	0	0	(0)	(99.6)
Total Single-Piece Letters and Cards	11,497	11,393	105	0.9	20,382	21,017	(635)	(3.0)	1,281	1,318	(37)	(2.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	42,111	41,075	1,036	2.5	27,471	28,887	(1,416)	(4.9)	6,408	6,730	(322)	(4.8)
Parcels	68,512	61,237	7,275	11.9	28,800	30,632	(1,832)	(6.0)	9,306	9,840	(534)	(5.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	13	(13)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	122,120	113,718	8,402	7.4	76,653	80,537	(3,883)	(4.8)	16,996	17,888	(893)	(5.0)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	106,918	107,277	(358)	(0.3)	9,235	10,294	(1,059)	(10.3)	63,489	63,233	256	0.4
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	16	(16)	(100.0)	0	5	(5)	(100.0)	0	11	(11)	(100.0)
Media and Library Mail	21,488	22,945	(1,457)	(6.3)	6,419	7,064	(645)	(9.1)	17,349	19,470	(2,121)	(10.9)
Package Services Mail Fees	0	14	(14)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	128,406	130,251	(1,845)	(1.4)	15,654	17,363	(1,709)	(9.8)	80,837	82,714	(1,877)	(2.3)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	73	0	73	0.0	28	0	28	0.0	13	0	13	0.0
Priority Mail:												
Total Priority Mail	385,023	395,891	(10,869)	(2.7)	45,913	47,642	(1,729)	(3.6)	115,880	124,229	(8,349)	(6.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	385,095	395,891	(10,796)	(2.7)	45,941	47,642	(1,701)	(3.6)	115,893	124,229	(8,336)	(6.7)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	385,095	395,891	(10,796)	(2.7)	45,941	47,642	(1,701)	(3.6)	115,893	124,229	(8,336)	(6.7)
Total Shipping Services Mail and Services	385,095	395,891	(10,796)	(2.7)	45,941	47,642	(1,701)	(3.6)	115,893	124,229	(8,336)	(6.7)
Other Shipping Services Revenue												
Total Shipping Services Revenue	385,095	395,891	(10,796)	(2.7)	45,941	47,642	(1,701)	(3.6)	115,893	124,229	(8,336)	(6.7)

**TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	20,844	21,455	(611)	(2.8)	37,005	39,289	(2,284)	(5.8)	2,324	2,460	(137)	(5.6)
Single-Piece Cards	0	23	(23)	(99.8)	0	83	(83)	(99.8)	0	1	(1)	(99.8)
Total Single-Piece Letters and Cards	20,844	21,478	(634)	(3.0)	37,005	39,372	(2,367)	(6.0)	2,324	2,461	(137)	(5.6)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	72,737	72,653	84	0.1	47,357	50,820	(3,463)	(6.8)	11,185	11,971	(786)	(6.6)
Parcels	136,710	127,364	9,346	7.3	59,838	63,527	(3,690)	(5.8)	19,401	20,536	(1,135)	(5.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	16	(16)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	230,291	221,512	8,780	4.0	144,199	153,719	(9,520)	(6.2)	32,909	34,968	(2,059)	(5.9)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	253,638	240,953	12,686	5.3	22,272	22,184	88	0.4	150,538	145,156	5,382	3.7
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	11	0	11	0.0	4	0	4	0.0	4	0	4	0.0
Bound Printed Matter Parcels	0	16	(16)	(100.0)	0	5	(5)	(100.0)	0	11	(11)	(100.0)
Media and Library Mail	42,000	44,784	(2,784)	(6.2)	12,549	13,719	(1,170)	(8.5)	34,820	38,373	(3,553)	(9.3)
Package Services Mail Fees	0	16	(16)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	295,649	285,769	9,881	3.5	34,825	35,908	(1,083)	(3.0)	185,361	183,540	1,821	1.0

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	314	0	314	0.0	125	0	125	0.0	56	0	56	0.0
Priority Mail:												
Total Priority Mail	900,714	936,406	(35,692)	(3.8)	102,444	108,476	(6,033)	(5.6)	281,851	306,462	(24,611)	(8.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	901,028	936,406	(35,378)	(3.8)	102,568	108,476	(5,908)	(5.4)	281,907	306,462	(24,555)	(8.0)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	901,028	936,406	(35,378)	(3.8)	102,568	108,476	(5,908)	(5.4)	281,907	306,462	(24,555)	(8.0)
Total Shipping Services Mail and Services	901,028	936,406	(35,378)	(3.8)	102,568	108,476	(5,908)	(5.4)	281,907	306,462	(24,555)	(8.0)
Other Shipping Services Revenue												
Total Shipping Services Revenue	901,028	936,406	(35,378)	(3.8)	102,568	108,476	(5,908)	(5.4)	281,907	306,462	(24,555)	(8.0)

TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	168,965	212,488	(43,523)	(20.5)	367,521	473,633	(106,113)	(22.4)	16,153	20,866	(4,713)	(22.6)
Single-Piece Cards	13,937	13,097	840	6.4	44,830	47,174	(2,344)	(5.0)	324	340	(15)	(4.5)
Total Single-Piece Letters and Cards	182,902	225,584	(42,683)	(18.9)	412,351	520,807	(108,457)	(20.8)	16,477	21,206	(4,728)	(22.3)
Presort Letters	2,433,229	2,455,738	(22,509)	(0.9)	6,675,927	6,883,615	(207,688)	(3.0)	360,136	368,878	(8,742)	(2.4)
Presort Cards	150,115	141,021	9,094	6.4	638,060	654,974	(16,913)	(2.6)	5,209	5,346	(137)	(2.6)
Total Presort Letters and Cards	2,583,344	2,596,758	(13,415)	(0.5)	7,313,988	7,538,589	(224,601)	(3.0)	365,345	374,225	(8,879)	(2.4)
Flats	124,789	120,264	4,525	3.8	113,769	112,507	1,261	1.1	24,134	23,987	147	0.6
Parcels	14,813	64,394	(49,581)	(77.0)	6,491	33,141	(26,649)	(80.4)	1,642	11,049	(9,407)	(85.1)
Domestic Negotiated Serv. Agreement Mail	19,206	0	19,206	0.0	52,673	0	52,673	0.0	3,306	0	3,306	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	15,550	16,664	(1,115)	(6.7)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,940,602	3,023,665	(83,063)	(2.7)	7,899,271	8,205,044	(305,773)	(3.7)	410,905	430,466	(19,561)	(4.5)
Standard Mail:												
High Density and Saturation Letters	192,933	180,923	12,010	6.6	1,398,459	1,331,005	67,454	5.1	58,613	55,497	3,116	5.6
High Density and Saturation Flats & Parcels	453,244	442,355	10,889	2.5	2,760,624	2,737,649	22,976	0.8	473,301	487,866	(14,565)	(3.0)
Carrier Route	509,231	500,106	9,125	1.8	2,038,995	2,102,034	(63,039)	(3.0)	463,680	456,343	7,338	1.6
Letters	1,962,807	2,099,793	(136,986)	(6.5)	9,922,842	10,858,825	(935,983)	(8.6)	509,297	572,992	(63,695)	(11.1)
Flats	537,856	605,331	(67,475)	(11.1)	1,400,669	1,624,625	(223,957)	(13.8)	360,582	414,343	(53,761)	(13.0)
Parcels	55,131	149,214	(94,083)	(63.1)	58,700	176,221	(117,521)	(66.7)	23,106	77,894	(54,788)	(70.3)
Domestic Negotiated Serv. Agreement Mail	46,399	7,348	39,052	531.5	220,232	35,172	185,060	526.2	9,829	3,466	6,363	183.6
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,112	(1,112)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,757,601	3,986,181	(228,580)	(5.7)	17,800,521	18,865,531	(1,065,010)	(5.6)	1,898,408	2,068,400	(169,993)	(8.2)
Periodicals Mail:												
In-County	15,748	16,315	(568)	(3.5)	154,337	161,316	(6,979)	(4.3)	40,911	43,203	(2,293)	(5.3)
Outside County	413,456	424,431	(10,975)	(2.6)	1,527,456	1,585,790	(58,334)	(3.7)	580,752	605,303	(24,550)	(4.1)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	429,204	440,746	(11,542)	(2.6)	1,681,793	1,747,106	(65,313)	(3.7)	621,663	648,506	(26,843)	(4.1)
Package Services Mail:												
Single-Piece Parcel Post	16,090	14,601	1,489	10.2	1,373	1,165	207	17.8	26,033	26,223	(190)	(0.7)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	46,780	48,601	(1,821)	(3.7)	56,348	58,058	(1,710)	(2.9)	81,616	81,745	(129)	(0.2)
Bound Printed Matter Parcels	84,958	80,424	4,534	5.6	66,798	63,293	3,505	5.5	195,108	179,529	15,579	8.7
Media and Library Mail	9,459	12,266	(2,807)	(22.9)	3,054	4,132	(1,078)	(26.1)	8,781	11,872	(3,090)	(26.0)
Package Services Mail Fees	0	87	(87)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	157,288	155,978	1,309	0.8	127,573	126,648	925	0.7	311,537	299,369	12,168	4.1

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	47,584	0	47,584	0.0	22,801	0	22,801	0.0	7,991	0	7,991	0.0
Priority Mail:												
Total Priority Mail	161,262	168,966	(7,705)	(4.6)	23,149	24,849	(1,700)	(6.8)	55,443	60,005	(4,562)	(7.6)
Parcel Select Mail:												
Total Parcel Select Mail	334,756	131,267	203,489	155.0	240,281	74,460	165,821	222.7	391,727	288,065	103,662	36.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	30,596	22,918	7,678	33.5	12,143	9,325	2,818	30.2	36,466	29,483	6,983	23.7
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	574,197	323,152	251,045	77.7	298,374	108,635	189,739	174.7	491,627	377,553	114,075	30.2

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	574,197	323,152	251,045	77.7	298,374	108,635	189,739	174.7	491,627	377,553	114,075	30.2
Total Shipping Services Mail and Services	574,197	323,152	251,045	77.7	298,374	108,635	189,739	174.7	491,627	377,553	114,075	30.2
Other Shipping Services Revenue												
Total Shipping Services Revenue	574,197	323,152	251,045	77.7	298,374	108,635	189,739	174.7	491,627	377,553	114,075	30.2

TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	336,612	421,733	(85,121)	(20.2)	737,744	938,187	(200,443)	(21.4)	32,096	41,875	(9,779)	(23.4)
Single-Piece Cards	25,831	26,287	(456)	(1.7)	86,060	94,646	(8,586)	(9.1)	623	684	(61)	(8.9)
Total Single-Piece Letters and Cards	362,444	448,020	(85,576)	(19.1)	823,804	1,032,833	(209,029)	(20.2)	32,719	42,559	(9,840)	(23.1)
Presort Letters	4,834,517	4,883,722	(49,205)	(1.0)	13,305,728	13,705,071	(399,343)	(2.9)	712,339	730,481	(18,142)	(2.5)
Presort Cards	295,102	295,655	(553)	(0.2)	1,298,928	1,373,887	(74,960)	(5.5)	10,605	11,215	(610)	(5.4)
Total Presort Letters and Cards	5,129,619	5,179,377	(49,758)	(1.0)	14,604,656	15,078,958	(474,302)	(3.1)	722,944	741,696	(18,752)	(2.5)
Flats	263,228	266,815	(3,587)	(1.3)	244,967	253,390	(8,423)	(3.3)	50,998	53,188	(2,190)	(4.1)
Parcels	27,557	136,562	(109,006)	(79.8)	12,484	70,442	(57,958)	(82.3)	3,424	23,507	(20,084)	(85.4)
Domestic Negotiated Serv. Agreement Mail	38,096	0	38,096	0.0	105,060	0	105,060	0.0	6,621	0	6,621	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	31,325	31,544	(219)	(0.7)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	5,852,269	6,062,318	(210,050)	(3.5)	15,790,971	16,435,624	(644,652)	(3.9)	816,706	860,951	(44,244)	(5.1)
Standard Mail:												
High Density and Saturation Letters	376,368	387,648	(11,281)	(2.9)	2,740,876	2,847,600	(106,723)	(3.7)	115,272	116,592	(1,320)	(1.1)
High Density and Saturation Flats & Parcels	960,987	960,902	85	0.0	5,785,595	5,838,465	(52,870)	(0.9)	1,051,062	1,081,888	(30,826)	(2.8)
Carrier Route	1,185,918	1,243,309	(57,391)	(4.6)	4,835,399	5,276,304	(440,905)	(8.4)	1,085,053	1,101,053	(16,000)	(1.5)
Letters	4,150,955	4,460,234	(309,280)	(6.9)	21,134,710	23,170,122	(2,035,412)	(8.8)	1,092,335	1,201,751	(109,416)	(9.1)
Flats	1,153,502	1,310,499	(156,997)	(12.0)	3,080,668	3,575,547	(494,879)	(13.8)	782,227	900,352	(118,125)	(13.1)
Parcels	250,886	317,516	(66,630)	(21.0)	271,761	374,593	(102,832)	(27.5)	115,528	164,506	(48,978)	(29.8)
Domestic Negotiated Serv. Agreement Mail	93,782	20,650	73,132	354.1	449,843	92,563	357,280	386.0	20,468	12,413	8,055	64.9
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	2,373	(2,373)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	8,172,397	8,703,133	(530,736)	(6.1)	38,298,853	41,175,194	(2,876,341)	(7.0)	4,261,946	4,578,555	(316,610)	(6.9)
Periodicals Mail:												
In-County	33,240	34,727	(1,487)	(4.3)	316,295	331,014	(14,719)	(4.4)	91,562	96,901	(5,339)	(5.5)
Outside County	837,625	883,787	(46,161)	(5.2)	3,093,258	3,261,595	(168,337)	(5.2)	1,188,386	1,289,490	(101,104)	(7.8)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	870,865	918,514	(47,648)	(5.2)	3,409,552	3,592,608	(183,056)	(5.1)	1,279,948	1,386,391	(106,443)	(7.7)
Package Services Mail:												
Single-Piece Parcel Post	30,805	28,755	2,050	7.1	2,480	2,240	240	10.7	52,022	51,646	376	0.7
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	98,360	103,055	(4,694)	(4.6)	123,506	128,331	(4,824)	(3.8)	182,364	185,862	(3,498)	(1.9)
Bound Printed Matter Parcels	161,007	165,543	(4,536)	(2.7)	128,312	131,910	(3,598)	(2.7)	364,894	368,679	(3,785)	(1.0)
Media and Library Mail	19,579	26,048	(6,469)	(24.8)	6,289	8,871	(2,582)	(29.1)	19,020	25,192	(6,172)	(24.5)
Package Services Mail Fees	0	123	(123)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	309,751	323,523	(13,772)	(4.3)	260,587	271,352	(10,765)	(4.0)	618,300	631,379	(13,079)	(2.1)

**PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	104,114	0	104,114	0.0	50,463	0	50,463	0.0	18,089	0	18,089	0.0
Priority Mail:												
Total Priority Mail	359,559	374,015	(14,456)	(3.9)	51,212	54,669	(3,457)	(6.3)	129,935	136,573	(6,637)	(4.9)
Parcel Select Mail:												
Total Parcel Select Mail	587,213	323,708	263,505	81.4	374,921	178,590	196,331	109.9	935,302	680,487	254,815	37.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	57,177	44,338	12,839	29.0	22,847	18,040	4,808	26.6	71,881	59,092	12,789	21.6
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,108,063	742,060	366,002	49.3	499,443	251,298	248,145	98.7	1,155,207	876,152	279,055	31.9

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	1,108,063	742,060	366,002	49.3	499,443	251,298	248,145	98.7	1,155,207	876,152	279,055	31.9
Total Shipping Services Mail and Services	1,108,063	742,060	366,002	49.3	499,443	251,298	248,145	98.7	1,155,207	876,152	279,055	31.9
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,108,063	742,060	366,002	49.3	499,443	251,298	248,145	98.7	1,155,207	876,152	279,055	31.9

**TABLE 3-F
OTHER INDICIA MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,534	4,618	(84)	(1.8)	9,667	9,976	(309)	(3.1)	335	379	(44)	(11.6)
Single-Piece Cards	744	118	626	532.5	2,286	392	1,894	483.7	14	2	12	483.7
Total Single-Piece Letters and Cards	5,277	4,735	542	11.4	11,953	10,368	1,585	15.3	350	382	(32)	(8.4)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,394	1,874	(480)	(25.6)	839	1,249	(410)	(32.8)	208	310	(101)	(32.7)
Parcels	704	672	32	4.7	273	310	(37)	(12.0)	88	123	(35)	(28.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	12	94	(82)	(87.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,388	7,375	12	0.2	13,065	11,927	1,138	9.5	646	814	(168)	(20.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	1,137	1,142	(6)	(0.5)	148	172	(24)	(14.1)	549	601	(52)	(8.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	25	28	(4)	(12.9)	13	14	(1)	(5.2)	14	19	(5)	(26.3)
Bound Printed Matter Parcels	331	803	(472)	(58.8)	117	280	(163)	(58.3)	285	798	(513)	(64.3)
Media and Library Mail	254	674	(420)	(62.3)	93	254	(160)	(63.2)	161	290	(130)	(44.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	1,747	2,648	(902)	(34.0)	371	719	(348)	(48.4)	1,009	1,709	(700)	(41.0)

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	93	0	93	0.0	53	0	53	0.0	19	0	19	0.0
Priority Mail:												
Total Priority Mail	3,246	3,949	(703)	(17.8)	436	502	(66)	(13.2)	871	1,236	(365)	(29.5)
Parcel Select Mail:												
Total Parcel Select Mail	298	0	298	0.0	37	0	37	0.0	74	0	74	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	3,637	3,949	(312)	(7.9)	525	502	23	4.7	964	1,236	(272)	(22.0)

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2
FISCAL YEAR 2012 (Jan. 1, 2012-Mar. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	3,637	3,949	(312)	(7.9)	525	502	23	4.7	964	1,236	(272)	(22.0)
Total Shipping Services Mail and Services	3,637	3,949	(312)	(7.9)	525	502	23	4.7	964	1,236	(272)	(22.0)
Other Shipping Services Revenue												
Total Shipping Services Revenue	3,637	3,949	(312)	(7.9)	525	502	23	4.7	964	1,236	(272)	(22.0)

**TABLE 3-F
OTHER INDICIA MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent	FY 2012	FY 2011	Amount	Percent
First-Class Mail:												
Single-Piece Letters	10,163	10,235	(72)	(0.7)	22,029	22,300	(271)	(1.2)	746	821	(75)	(9.1)
Single-Piece Cards	947	250	697	278.3	2,980	844	2,136	253.0	19	5	13	253.0
Total Single-Piece Letters and Cards	11,110	10,486	624	6.0	25,009	23,144	1,865	8.1	765	826	(62)	(7.4)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	3,422	3,843	(421)	(10.9)	2,196	2,371	(176)	(7.4)	522	628	(106)	(16.8)
Parcels	1,479	1,449	30	2.1	582	660	(78)	(11.8)	222	257	(36)	(13.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	22	107	(85)	(79.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	16,033	15,885	149	0.9	27,787	26,175	1,612	6.2	1,509	1,712	(203)	(11.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	(0)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	2,616	2,002	615	30.7	331	280	51	18.3	1,331	1,023	308	30.1
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	72	38	34	89.1	35	19	17	90.8	42	26	16	61.4
Bound Printed Matter Parcels	788	1,258	(469)	(37.3)	281	440	(160)	(36.2)	704	1,183	(479)	(40.5)
Media and Library Mail	639	1,337	(698)	(52.2)	229	509	(280)	(55.0)	390	566	(176)	(31.1)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	4,115	4,635	(519)	(11.2)	876	1,247	(371)	(29.8)	2,467	2,798	(332)	(11.8)

**OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	197	0	197	0.0	96	0	96	0.0	34	0	34	0.0
Priority Mail:												
Total Priority Mail	7,734	8,120	(386)	(4.8)	1,020	1,032	(12)	(1.2)	2,372	2,562	(190)	(7.4)
Parcel Select Mail:												
Total Parcel Select Mail	2,808	0	2,808	0.0	308	0	308	0.0	775	0	775	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Outbound International Other Services												
Total Outbound International												
Inbound International & NSA Mail												
Total Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	10,739	8,120	2,619	32.2	1,424	1,032	392	37.9	3,181	2,562	619	24.1

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD
FISCAL YEAR 2012 (Oct. 1, 2011-MAR. 31, 2012) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	10,739	8,120	2,619	32.2	1,424	1,032	392	37.9	3,181	2,562	619	24.1
Total Shipping Services Mail and Services	10,739	8,120	2,619	32.2	1,424	1,032	392	37.9	3,181	2,562	619	24.1
Other Shipping Services Revenue												
Total Shipping Services Revenue	10,739	8,120	2,619	32.2	1,424	1,032	392	37.9	3,181	2,562	619	24.1

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 2 FY 2012

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.9	48.6	80.4	93.8	97.3	98.5	99.0	99.3	99.5	99.6	99.7
Letters	1.8	48.4	80.9	94.3	97.6	98.6	99.1	99.4	99.5	99.6	99.7
Cards	1.5	70.8	90.0	96.0	97.8	98.7	99.1	99.3	99.5	99.6	99.7
Flats	2.1	37.8	71.3	89.4	95.4	97.3	98.4	98.9	99.3	99.5	99.7
Parcels/IPPS	2.5	21.5	63.8	83.9	92.2	95.8	97.5	98.3	98.9	99.2	99.4
All First-class Presort/Auto	2.2	24.3	65.6	90.9	97.5	98.9	99.4	99.7	99.8	99.8	99.9
Letters	2.2	24.8	66.2	91.4	97.8	99.0	99.5	99.7	99.8	99.8	99.9
Cards	2.1	42.5	70.5	92.2	96.1	97.4	97.7	98.8	98.9	99.3	99.3
Flats	2.7	14.5	49.9	79.7	92.4	96.3	98.1	98.8	99.3	99.4	99.6
Parcels/IPPS	2.8	9.5	54.2	81.0	91.4	95.5	97.7	98.6	99.1	99.4	99.6
All First-class Combined	2.1	34.7	72.0	92.2	97.4	98.7	99.3	99.5	99.6	99.7	99.8
Letters	2.1	34.1	72.0	92.5	97.7	98.9	99.4	99.6	99.7	99.8	99.8
Cards	1.5	69.5	89.1	95.9	97.8	98.6	99.0	99.3	99.5	99.6	99.7
Flats	2.3	32.1	66.0	87.0	94.7	97.1	98.3	98.9	99.3	99.5	99.6
Parcels/IPPS	2.7	12.8	56.9	81.8	91.7	95.6	97.6	98.5	99.0	99.3	99.5
All Package Services	4.3	7.4	23.5	40.2	59.0	76.3	86.9	92.4	95.3	96.7	97.5
Parcel Post	4.6	6.3	21.2	36.1	53.9	73.1	84.4	90.6	93.7	95.5	96.6
Bound Printed Matter	3.1	23.2	57.6	71.7	79.9	88.8	91.4	92.7	94.0	98.2	98.7
Media Mail	4.3	6.5	22.1	39.5	59.4	76.6	87.4	92.9	95.9	97.1	97.8
Library	3.2	22.6	47.2	65.4	78.1	88.0	93.8	96.3	97.7	98.9	99.0

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 2 FY 2012

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.7	1.2	59.3	2.0
FIRST-CLASS PRESORT/AUTO	16.0	1.2	84.0	2.4
ALL FIRST-CLASS MAIL	30.7	1.2	69.3	2.2
PARCEL POST SINGLE PIECE	3.3	1.7	96.7	4.6
BOUND PRINTED MATTER	22.1	1.6	77.9	3.6
MEDIA MAIL	4.7	1.7	95.3	4.3
LIBRARY RATE	17.4	1.5	82.6	3.5

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 2 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	98	96	94	98	96
EASTERN AREA	97	96	96	97	97
WESTERN AREA	98	96	95	98	97
PACIFIC AREA	97	98	95	97	98
SOUTHWEST AREA	98	97	96	98	97
GREAT LAKES	97	97	97	97	96
CAPITAL METRO	97	95	97	97	94
NATIONAL	98	97	96	98	97

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 2 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	77	82	78	77	84
EASTERN AREA	77	82	85	76	82
WESTERN AREA	86	88	85	86	87
PACIFIC AREA	78	85	81	78	85
SOUTHWEST AREA	78	83	83	78	83
GREAT LAKES	76	83	82	76	83
CAPITAL METRO	77	81	85	77	81
NATIONAL	79	83	83	79	83

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 2 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	86	89	85	86	90
EASTERN AREA	87	89	90	87	90
WESTERN AREA	92	93	91	92	93
PACIFIC AREA	88	92	88	88	92
SOUTHWEST AREA	89	91	90	88	90
GREAT LAKES	88	91	90	88	90
CAPITAL METRO	87	88	91	87	88
NATIONAL	88	90	90	88	90

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 2 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	80	87	76	79	89
EASTERN AREA	71	83	81	71	82
WESTERN AREA	89	88	82	89	89
PACIFIC AREA	84	89	69	84	89
SOUTHWEST AREA	87	87	85	87	85
GREAT LAKES	66	81	85	66	82
CAPITAL METRO	73	83	88	72	81
NATIONAL	79	85	82	79	85

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.