

To the Secretary of Commissions, (concerning Docket # MC2012-26)

7/30/12

My name is Steve Ennis. I am an owner of a franchise, The UPS Store, in Seaford Delaware. A large portion of my sales income is from the mailbox services I provide to personal and business box holders. The reason my services are so successful is because there are several aspects of the mailbox services that The UPS Store provides that the USPS does not provide to its customers.

In small business, I have to make a profit, or I have to close my business. If the Postal Service begins to offer the same services that I already offer to my mailbox customers, I feel certain that I will not be able to compete with the price point the US Postal Service will offer. The Postal Service already undercuts UPS in shipping costs. The only reason my shipping business is still effective is because of the exceptional customer service I provide and the efficiency provided by the UPS system to my customers.

Please reconsider allowing the USPS to offer enhanced services to its box holders. It will hurt owners of mailbox service centers nationwide.

Thank you for your consideration.

Steve Ennis owner, UPS Store 6185