

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 2/				PIECES 2/				WEIGHT (Pounds) 2/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,989,474	3,289,405	(299,932)	(9.1)	6,562,819	7,240,520	(677,701)	(9.4)	207,537	232,115	(24,579)	(10.6)
Single-Piece Cards	87,956	100,111	(12,156)	(12.1)	294,645	347,430	(52,785)	(15.2)	1,883	2,219	(337)	(15.2)
Total Single-Piece Letters and Cards	3,077,429	3,389,517	(312,087)	(9.2)	6,857,464	7,587,950	(730,487)	(9.6)	209,419	234,335	(24,916)	(10.6)
Presort Letters	3,811,251	3,778,019	33,231	0.9	10,594,809	10,683,254	(88,445)	(0.8)	561,494	554,875	6,619	1.2
Presort Cards	147,400	157,188	(9,788)	(6.2)	671,646	730,564	(58,917)	(8.1)	5,484	5,963	(479)	(8.0)
Total Presort Letters and Cards	3,958,650	3,935,207	23,443	0.6	11,266,455	11,413,818	(147,362)	(1.3)	566,978	560,838	6,140	1.1
Flats	696,670	762,474	(65,804)	(8.6)	549,679	614,942	(65,263)	(10.6)	110,551	126,395	(15,844)	(12.5)
Parcels	186,190	334,601	(148,411)	(44.4)	88,346	169,458	(81,112)	(47.9)	28,189	56,068	(27,879)	(49.7)
Domestic Negotiated Serv. Agreement Mail	18,890	0	18,890	-	52,387	0	52,387	-	3,315	0	3,315	-
Outbound First-Class Mail International	199,777	199,216	561	0.3	92,712	104,547	(11,835)	(11.3)	14,892	15,729	(837)	(5.3)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	77,867	88,373	(10,506)	(11.9)	126,876	152,736	(25,860)	(16.9)	28,075	34,631	(6,556)	(18.9)
First-Class Mail Fees	38,604	39,616	(1,012)	(2.6)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	8,254,078	8,749,003	(494,926)	(5.7)	19,033,920	20,043,452	(1,009,532)	(5.0)	961,419	1,027,995	(66,576)	(6.5)
Standard Mail:												
High Density and Saturation Letters	186,127	209,031	(22,904)	(11.0)	1,363,522	1,536,280	(172,759)	(11.2)	57,324	61,753	(4,429)	(7.2)
High Density and Saturation Flats & Parcels	507,823	518,667	(10,843)	(2.1)	3,025,508	3,101,530	(76,022)	(2.5)	577,785	594,057	(16,272)	(2.7)
Carrier Route	677,020	743,644	(66,623)	(9.0)	2,797,944	3,176,350	(378,406)	(11.9)	621,532	644,888	(23,357)	(3.6)
Letters	2,432,354	2,605,654	(173,300)	(6.7)	12,731,849	13,808,008	(1,076,160)	(7.8)	669,267	712,925	(43,658)	(6.1)
Flats	625,368	714,273	(88,905)	(12.4)	1,709,262	1,978,138	(268,877)	(13.6)	427,126	491,220	(64,094)	(13.0)
Not Flat-Machinables and Parcels	196,907	169,792	27,114	16.0	214,105	199,702	14,402	7.2	92,478	86,701	5,777	6.7
Domestic Negotiated Serv. Agreement Mail	47,488	16,373	31,115	190.0	230,130	72,344	157,786	218.1	10,672	9,506	1,166	12.3
Inbound Intl. Negotiated Serv. Agreement Mail	65	0	65	-	128	0	128	-	53	0	53	-
Standard Mail Fees	17,914	18,265	(351)	(1.9)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,691,066	4,995,699	(304,633)	(6.1)	22,072,447	23,872,353	(1,799,907)	(7.5)	2,456,236	2,601,051	(144,815)	(5.6)
Periodicals Mail:												
In-County	17,492	18,412	(919)	(5.0)	161,958	169,697	(7,739)	(4.6)	50,652	53,698	(3,047)	(5.7)
Outside County	424,169	459,356	(35,187)	(7.7)	1,565,802	1,675,805	(110,003)	(6.6)	607,633	684,187	(76,554)	(11.2)
Periodicals Mail Fees	2,606	2,311	296	12.8	-	-	-	-	-	-	-	-
Total Periodicals Mail	444,268	480,078	(35,810)	(7.5)	1,727,760	1,845,502	(117,743)	(6.4)	658,285	737,885	(79,600)	(10.8)
Package Services Mail:												
Single-Piece Parcel Post	238,042	213,844	24,198	11.3	22,580	20,573	2,007	9.8	148,316	140,078	8,238	5.9
Inbound Intl. Surface Parcel Post (at UPU Rates)	4,919	6,430	(1,512)	(23.5)	362	304	58	19.1	5,057	4,904	153	3.1
Inbound Intl. Negotiated Service Agreement Mail	5	11	(6)	(56.8)	2	19	(17)	(87.5)	8	9	(1)	(8.5)
Bound Printed Matter Flats	51,776	54,674	(2,899)	(5.3)	67,249	70,373	(3,124)	(4.4)	100,837	104,232	(3,395)	(3.3)
Bound Printed Matter Parcels	76,762	85,820	(9,058)	(10.6)	61,772	68,863	(7,091)	(10.3)	170,396	189,750	(19,354)	(10.2)
Media and Library Mail	80,845	84,807	(3,962)	(4.7)	25,968	28,137	(2,168)	(7.7)	62,006	65,664	(3,659)	(5.6)
Package Services Mail Fees	874	946	(73)	(7.7)	-	-	-	-	-	-	-	-
Total Package Services Mail	453,223	446,534	6,689	1.5	177,933	188,268	(10,335)	(5.5)	486,620	504,638	(18,018)	(3.6)

SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 2/				PIECES 2/				WEIGHT (Pounds) 2/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Express Mail:												
Total Express Mail	202,065	206,387	(4,322)	(2.1)	9,853	10,216	(363)	(3.6)	11,245	10,818	428	4.0
First-Class Package Service												
Total First Class Package Service	204,727	0	204,727	-	98,877	0	98,877	-	33,835	0	33,835	-
Priority Mail:												
Total Priority Mail	1,707,692	1,643,175	64,517	3.9	231,348	225,242	6,106	2.7	519,821	506,812	13,009	2.6
Parcel Select Mail:												
Total Parcel Select Mail	254,970	192,449	62,522	32.5	134,912	104,132	30,781	29.6	544,278	392,425	151,853	38.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	26,581	21,419	5,161	24.1	10,705	8,715	1,990	22.8	35,415	29,609	5,805	19.6
International Mail:												
Outbound Priority Mail International	231,801	250,618	(18,817)	(7.5)	5,856	6,736	(880)	(13.1)	33,812	38,471	(4,659)	(12.1)
Outbound International Expedited Services	92,601	82,407	10,193	12.4	1,879	1,721	158	9.2	7,888	7,673	215	2.8
Other Outbound International Mail	108,241	60,217	48,024	79.8	65,626	63,067	2,559	4.1	16,468	10,628	5,840	54.9
Inbound International	60,076	65,916	(5,840)	(8.9)	4,704	3,008	1,696	56.4	27,498	16,803	10,695	63.7
International Mail Fees	19	9	10	113.8	-	-	-	-	-	-	-	-
Total International Mail	492,737	459,167	33,570	7.3	78,065	74,531	3,533	4.7	85,666	73,575	12,091	16.4
Total Shipping Services Mail	2,888,772	2,522,597	366,175	14.5	563,760	422,835	140,925	33.3	1,230,260	1,013,238	217,022	21.4

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE 2/				PIECES 2/				WEIGHT (Pounds) 2/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Total All Mail	16,731,407	17,193,912	(462,506)	(2.7)	43,747,706	46,535,652	(2,787,946)	(6.0)	5,839,306	5,934,788	(95,481)	(1.6)
Total All Services	731,172	768,040	(36,869)	(4.8)	675,777	633,596	42,181	6.7				
Total All Mail and Services	17,462,578	17,961,953	(499,374)	(2.8)								
Total All Other Revenue	220,249	(79,098)	299,347	(378.5)								
Total All Revenue	17,682,827	17,882,855	(200,028)	(1.1)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

2/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

2/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: MAILING AND SHIPPING SERVICES SECTIONS

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,989,474	3,289,405	(299,932)	(9.1)	6,562,819	7,240,520	(677,701)	(9.4)	207,537	232,115	(24,579)	(10.6)
Single-Piece Cards	87,956	100,111	(12,156)	(12.1)	294,645	347,430	(52,785)	(15.2)	1,883	2,219	(337)	(15.2)
Total Single-Piece Letters and Cards	3,077,429	3,389,517	(312,087)	(9.2)	6,857,464	7,587,950	(730,487)	(9.6)	209,419	234,335	(24,916)	(10.6)
Presort Letters	3,811,251	3,778,019	33,231	0.9	10,594,809	10,683,254	(88,445)	(0.8)	561,494	554,875	6,619	1.2
Presort Cards	147,400	157,188	(9,788)	(6.2)	671,646	730,564	(58,917)	(8.1)	5,484	5,963	(479)	(8.0)
Total Presort Letters and Cards	3,958,650	3,935,207	23,443	0.6	11,266,455	11,413,818	(147,362)	(1.3)	566,978	560,838	6,140	1.1
Flats	6,506	7,641	(1,135)	(14.9)	4,801	6,129	(1,328)	(21.7)	1,645	1,876	(231)	(12.3)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	18,890	0	18,890	0.0	52,387	0	52,387	0.0	3,315	0	3,315	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	14,733	0	14,733	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	7,076,209	7,332,365	(256,156)	(3.5)	18,181,108	19,007,897	(826,789)	(4.3)	781,357	797,049	(15,692)	(2.0)
Standard Mail:												
High Density and Saturation Letters	186,127	209,031	(22,904)	(11.0)	1,363,522	1,536,280	(172,759)	(11.2)	57,324	61,753	(4,429)	(7.2)
High Density and Saturation Flats & Parcels	19,266	16,620	2,645	15.9	135,595	114,155	21,441	18.8	5,782	5,069	713	14.1
Carrier Route	4,682	8,783	(4,101)	(46.7)	23,614	43,226	(19,613)	(45.4)	1,012	1,843	(832)	(45.1)
Letters	2,432,326	2,605,628	(173,302)	(6.7)	12,731,849	13,808,008	(1,076,160)	(7.8)	669,267	712,925	(43,658)	(6.1)
Flats	519	107	412	386.4	1,060	266	793	298.1	277	58	219	376.7
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	47,488	8,795	38,692	439.9	230,130	43,347	186,783	430.9	10,672	2,201	8,471	384.8
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	2,690,407	2,848,964	(158,557)	(5.6)	14,485,770	15,545,283	(1,059,513)	(6.8)	744,333	783,850	(39,517)	(5.0)
Periodicals Mail:												
In-County	375	515	(140)	(27.1)	4,808	6,470	(1,662)	(25.7)	215	265	(50)	(18.9)
Outside County	2,734	2,970	(236)	(8.0)	12,539	13,373	(834)	(6.2)	1,032	1,093	(61)	(5.5)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	3,109	3,485	(376)	(10.8)	17,346	19,843	(2,496)	(12.6)	1,247	1,358	(111)	(8.1)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
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FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	7,307	10,331	(3,024)	(29.3)	1,610	2,016	(406)	(20.1)	96	186	(89)	(48.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	7,307	10,331	(3,024)	(29.3)	1,610	2,016	(406)	(20.1)	96	186	(89)	(48.1)

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
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(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	7,307	10,331	(3,024)	(29.3)	1,610	2,016	(406)	(20.1)	96	186	(89)	(48.1)
Total Shipping Services Mail and Services	7,307	10,331	(3,024)	(29.3)	1,610	2,016	(406)	(20.1)	96	186	(89)	(48.1)
Other Shipping Services Revenue												
Total Shipping Services Revenue	7,307	10,331	(3,024)	(29.3)	1,610	2,016	(406)	(20.1)	96	186	(89)	(48.1)

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	(0)	(4.8)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	(0)	(4.8)	0	0	0	0.0	0	0	0	0.0
Flats	690,164	754,833	(64,669)	(8.6)	544,878	608,814	(63,936)	(10.5)	108,906	124,519	(15,613)	(12.5)
Parcels	26,053	43,736	(17,683)	(40.4)	15,066	26,391	(11,326)	(42.9)	3,904	6,832	(2,928)	(42.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1,062	0	1,062	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	717,279	798,570	(81,290)	(10.2)	559,944	635,205	(75,261)	(11.8)	112,810	131,350	(18,541)	(14.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	488,293	501,978	(13,685)	(2.7)	2,889,359	2,987,220	(97,861)	(3.3)	571,744	588,868	(17,124)	(2.9)
Carrier Route Letters	672,231	734,726	(62,495)	(8.5)	2,774,180	3,132,936	(358,756)	(11.5)	620,439	642,957	(22,518)	(3.5)
Letters	28	27	2	5.7	0	0	0	0.0	0	0	0	0.0
Flats	624,456	714,014	(89,558)	(12.5)	1,707,342	1,977,536	(270,194)	(13.7)	426,813	491,147	(64,333)	(13.1)
Not Flat-Machinables and Parcels	404	0	404	0.0	202	0	202	0.0	67	0	67	0.0
Domestic Negotiated Serv. Agreement Mail	0	7,578	(7,578)	(100.0)	0	28,997	(28,997)	(100.0)	0	7,305	(7,305)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,785,412	1,958,322	(172,910)	(8.8)	7,371,083	8,126,690	(755,607)	(9.3)	1,619,063	1,730,277	(111,214)	(6.4)
Periodicals Mail:												
In-County	17,084	17,875	(791)	(4.4)	156,942	163,093	(6,151)	(3.8)	50,323	53,358	(3,035)	(5.7)
Outside County	420,421	455,433	(35,012)	(7.7)	1,551,850	1,661,116	(109,266)	(6.6)	604,578	681,124	(76,546)	(11.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	437,505	473,308	(35,802)	(7.6)	1,708,793	1,824,210	(115,417)	(6.3)	654,900	734,481	(79,581)	(10.8)
Package Services Mail:												
Single-Piece Parcel Post	1,377	1,738	(361)	(20.8)	254	341	(87)	(25.6)	288	484	(197)	(40.6)
Inbound Intl. Surface Parcel Post (at UPU Rate)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	51,776	54,674	(2,899)	(5.3)	67,249	70,373	(3,124)	(4.4)	100,837	104,232	(3,395)	(3.3)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	5,984	7,801	(1,818)	(23.3)	2,328	3,079	(751)	(24.4)	2,355	3,126	(770)	(24.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	59,137	64,214	(5,078)	(7.9)	69,831	73,793	(3,962)	(5.4)	103,480	107,842	(4,362)	(4.0)

**FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	15,013	0	15,013	0.0	8,210	0	8,210	0.0	1,772	0	1,772	0.0
Priority Mail:												
Total Priority Mail	205,035	208,197	(3,162)	(1.5)	40,452	41,261	(809)	(2.0)	31,846	32,571	(725)	(2.2)
Parcel Select Mail:												
Total Parcel Select Mail	4	0	4	0.0	1	0	1	0.0	1	0	1	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	220,053	208,197	11,855	5.7	48,663	41,261	7,402	17.9	33,619	32,571	1,048	3.2

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	220,053	208,197	11,855	5.7	48,663	41,261	7,402	17.9	33,619	32,571	1,048	3.2
Total Shipping Services Mail and Services	220,053	208,197	11,855	5.7	48,663	41,261	7,402	17.9	33,619	32,571	1,048	3.2
Other Shipping Services Revenue												
Total Shipping Services Revenue	220,053	208,197	11,855	5.7	48,663	41,261	7,402	17.9	33,619	32,571	1,048	3.2

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	160,137	290,864	(130,727)	(44.9)	73,280	143,067	(69,787)	(48.8)	24,285	49,236	(24,952)	(50.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	280	0	280	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	160,418	290,864	(130,447)	(44.8)	73,280	143,067	(69,787)	(48.8)	24,285	49,236	(24,952)	(50.7)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	265	68	197	288.1	553	155	398	256.6	259	120	139	116.1
Carrier Route	107	134	(27)	(20.3)	150	187	(37)	(19.8)	81	88	(7)	(7.6)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	393	153	240	157.6	860	336	524	156.0	37	16	21	132.5
Not Flat-Machinables and Parcels	196,502	169,792	26,710	15.7	213,903	199,702	14,200	7.1	92,411	86,701	5,710	6.6
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	197,268	170,147	27,120	15.9	215,466	200,381	15,086	7.5	92,788	86,925	5,863	6.7
Periodicals Mail:												
In-County	33	22	11	50.6	208	134	73	54.5	114	76	38	50.5
Outside County	1,014	953	61	6.4	1,413	1,316	97	7.4	2,024	1,971	53	2.7
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	1,047	975	72	7.4	1,620	1,450	170	11.8	2,138	2,047	91	4.5
Package Services Mail:												
Single-Piece Parcel Post	236,658	212,100	24,557	11.6	22,327	20,232	2,095	10.4	148,028	139,594	8,435	6.0
Inbound Intl. Surface Parcel Post (at UPU Rate	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	76,762	85,820	(9,058)	(10.6)	61,772	68,863	(7,091)	(10.3)	170,396	189,750	(19,354)	(10.2)
Media and Library Mail	74,847	76,992	(2,144)	(2.8)	23,640	25,058	(1,418)	(5.7)	59,650	62,538	(2,888)	(4.6)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	388,267	374,912	13,355	3.6	107,738	114,152	(6,414)	(5.6)	378,075	391,882	(13,807)	(3.5)

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	189,713	0	189,713	0.0	90,667	0	90,667	0.0	32,063	0	32,063	0.0
Priority Mail:												
Total Priority Mail	1,495,163	1,424,316	70,847	5.0	189,286	181,965	7,321	4.0	487,878	474,055	13,823	2.9
Parcel Select Mail:												
Total Parcel Select Mail	254,966	192,449	62,517	32.5	134,912	104,132	30,780	29.6	544,277	392,425	151,852	38.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	26,581	21,419	5,161	24.1	10,705	8,715	1,990	22.8	35,415	29,609	5,805	19.6
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,966,423	1,638,184	328,239	20.0	425,569	294,811	130,758	44.4	1,099,633	896,089	203,544	22.7

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	1,966,423	1,638,184	328,239	20.0	425,569	294,811	130,758	44.4	1,099,633	896,089	203,544	22.7
Total Shipping Services Mail and Services	1,966,423	1,638,184	328,239	20.0	425,569	294,811	130,758	44.4	1,099,633	896,089	203,544	22.7
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,966,423	1,638,184	328,239	20.0	425,569	294,811	130,758	44.4	1,099,633	896,089	203,544	22.7

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	1,721,641	1,872,771	(151,131)	(8.1)	3,823,931	4,156,659	(332,728)	(8.0)	108,152	118,703	(10,551)	(8.9)
Single-Piece Cards	48,330	56,298	(7,968)	(14.2)	160,988	194,132	(33,144)	(17.1)	1,006	1,213	(207)	(17.1)
Total Single-Piece Letters and Cards	1,769,970	1,929,069	(159,099)	(8.2)	3,984,919	4,350,791	(365,872)	(8.4)	109,158	119,916	(10,758)	(9.0)
Presort Letters	72,594	58,240	14,354	24.6	196,748	159,154	37,594	23.6	8,482	6,356	2,126	33.4
Presort Cards	1,175	1,306	(131)	(10.0)	5,293	5,981	(689)	(11.5)	26	36	(9)	(26.2)
Total Presort Letters and Cards	73,769	59,545	14,223	23.9	202,040	165,135	36,905	22.3	8,508	6,392	2,116	33.1
Flats	63,477	74,457	(10,980)	(14.7)	45,361	55,532	(10,171)	(18.3)	9,023	10,845	(1,821)	(16.8)
Parcels	15,462	15,819	(357)	(2.3)	8,276	9,000	(725)	(8.1)	2,068	2,277	(209)	(9.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	288	389	(101)	(25.9)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,922,966	2,079,280	(156,313)	(7.5)	4,240,596	4,580,459	(339,863)	(7.4)	128,757	139,430	(10,672)	(7.7)
Standard Mail:												
High Density and Saturation Letters	2,224	1,839	385	20.9	17,765	16,332	1,433	8.8	568	539	28	5.3
High Density and Saturation Flats & Parcels	76	117	(40)	(34.7)	516	702	(186)	(26.5)	23	35	(11)	(32.3)
Carrier Route	184	271	(87)	(32.1)	809	1,228	(420)	(34.2)	63	112	(49)	(43.9)
Letters	153,539	155,077	(1,538)	(1.0)	995,936	985,437	10,500	1.1	54,941	53,032	1,909	3.6
Flats	5,910	5,050	860	17.0	18,630	15,626	3,004	19.2	3,247	2,750	497	18.1
Not Flat-Machinables and Parcels	329	357	(27)	(7.7)	437	475	(37)	(7.8)	41	56	(15)	(26.6)
Domestic Negotiated Serv. Agreement Mail	63	0	63	0.0	310	0	310	0.0	18	0	18	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	10	(10)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	162,324	162,720	(396)	(0.2)	1,034,403	1,019,800	14,603	1.4	58,901	56,523	2,378	4.2
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	3,453	3,227	226	7.0	401	386	16	4.1	1,855	1,848	8	0.4
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	17	0	17	0.0	7	0	7	0.0	4	0	4	0.0
Bound Printed Matter Parcels	25	3	22	765.5	8	1	7	682.7	25	2	23	1094.4
Media and Library Mail	1,340	1,507	(168)	(11.1)	467	542	(76)	(13.9)	772	848	(76)	(9.0)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	4,835	4,737	98	2.1	883	929	(46)	(4.9)	2,656	2,697	(42)	(1.5)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	386	0	386	0.0	221	0	221	0.0	57	0	57	0.0
Priority Mail:												
Total Priority Mail	30,785	34,746	(3,961)	(11.4)	4,940	5,738	(798)	(13.9)	7,391	8,185	(795)	(9.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	31,171	34,746	(3,575)	(10.3)	5,161	5,738	(577)	(10.1)	7,448	8,185	(737)	(9.0)

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	31,171	34,746	(3,575)	(10.3)	5,161	5,738	(577)	(10.1)	7,448	8,185	(737)	(9.0)
Total Shipping Services Mail and Services	31,171	34,746	(3,575)	(10.3)	5,161	5,738	(577)	(10.1)	7,448	8,185	(737)	(9.0)
Other Shipping Services Revenue												
Total Shipping Services Revenue	31,171	34,746	(3,575)	(10.3)	5,161	5,738	(577)	(10.1)	7,448	8,185	(737)	(9.0)

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	44,879	76,430	(31,551)	(41.3)	97,840	166,729	(68,889)	(41.3)	3,290	5,730	(2,440)	(42.6)
Single-Piece Cards	1,271	2,477	(1,206)	(48.7)	4,317	8,725	(4,408)	(50.5)	27	55	(28)	(50.5)
Total Single-Piece Letters and Cards	46,150	78,907	(32,757)	(41.5)	102,158	175,454	(73,297)	(41.8)	3,317	5,785	(2,468)	(42.7)
Presort Letters	1,337,369	1,291,796	45,573	3.5	3,768,260	3,702,645	65,615	1.8	200,810	186,916	13,894	7.4
Presort Cards	1,237	1,247	(10)	(0.8)	5,487	5,668	(182)	(3.2)	61	59	2	3.8
Total Presort Letters and Cards	1,338,606	1,293,043	45,563	3.5	3,773,747	3,708,313	65,434	1.8	200,871	186,975	13,896	7.4
Flats	70,061	74,644	(4,583)	(6.1)	90,316	87,291	3,025	3.5	9,816	10,958	(1,142)	(10.4)
Parcels	3,698	5,616	(1,918)	(34.2)	1,733	2,925	(1,192)	(40.7)	601	961	(361)	(37.5)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	(0)	(98.6)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,458,515	1,452,211	6,304	0.4	3,967,954	3,973,984	(6,030)	(0.2)	214,605	204,679	9,926	4.8
Standard Mail:												
High Density and Saturation Letters	468	467	2	0.3	3,339	3,353	(14)	(0.4)	97	119	(22)	(18.3)
High Density and Saturation Flats & Parcels	4	2	2	89.3	21	12	9	72.4	0	1	(0)	(7.0)
Carrier Route	149	170	(20)	(11.9)	731	852	(121)	(14.2)	97	66	30	45.8
Letters	90,668	90,137	531	0.6	524,045	511,275	12,770	2.5	31,288	31,134	154	0.5
Flats	3,812	4,055	(243)	(6.0)	10,633	11,591	(958)	(8.3)	2,234	2,461	(227)	(9.2)
Not Flat-Machinables and Parcels	822	1,133	(311)	(27.5)	606	856	(250)	(29.2)	15	34	(19)	(55.5)
Domestic Negotiated Serv. Agreement Mail	43	3,070	(3,028)	(98.6)	210	14,953	(14,743)	(98.6)	14	559	(545)	(97.5)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	95,966	99,034	(3,067)	(3.1)	539,584	542,891	(3,307)	(0.6)	33,745	34,373	(628)	(1.8)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	4,027	4,504	(477)	(10.6)	408	471	(63)	(13.4)	2,166	2,906	(740)	(25.5)
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	10	(10)	(100.0)	0	5	(5)	(100.0)	0	7	(7)	(100.0)
Bound Printed Matter Parcels	4	17	(14)	(79.2)	2	6	(4)	(72.7)	1	16	(15)	(91.3)
Media and Library Mail	1,135	1,661	(527)	(31.7)	391	567	(176)	(31.0)	824	1,274	(449)	(35.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	5,166	6,194	(1,028)	(16.6)	801	1,049	(248)	(23.7)	2,992	4,203	(1,211)	(28.8)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	406	0	406	0.0	235	0	235	0.0	56	0	56	0.0
Priority Mail:												
Total Priority Mail	21,986	31,124	(9,139)	(29.4)	2,995	4,341	(1,346)	(31.0)	6,583	9,612	(3,030)	(31.5)
Parcel Select Mail:												
Total Parcel Select Mail	3	8	(5)	(59.3)	1	2	(1)	(40.3)	2	3	(1)	(33.2)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	22,394	31,132	(8,738)	(28.1)	3,231	4,343	(1,112)	(25.6)	6,641	9,616	(2,975)	(30.9)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	22,394	31,132	(8,738)	(28.1)	3,231	4,343	(1,112)	(25.6)	6,641	9,616	(2,975)	(30.9)
Total Shipping Services Mail and Services	22,394	31,132	(8,738)	(28.1)	3,231	4,343	(1,112)	(25.6)	6,641	9,616	(2,975)	(30.9)
Other Shipping Services Revenue												
Total Shipping Services Revenue	22,394	31,132	(8,738)	(28.1)	3,231	4,343	(1,112)	(25.6)	6,641	9,616	(2,975)	(30.9)

TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,040,330	1,115,267	(74,937)	(6.7)	2,241,839	2,421,939	(180,100)	(7.4)	78,699	85,090	(6,391)	(7.5)
Single-Piece Cards	26,257	28,002	(1,745)	(6.2)	87,415	96,610	(9,195)	(9.5)	546	604	(57)	(9.5)
Total Single-Piece Letters and Cards	1,066,587	1,143,269	(76,682)	(6.7)	2,329,254	2,518,548	(189,294)	(7.5)	79,245	85,694	(6,449)	(7.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	392,039	433,275	(41,236)	(9.5)	261,561	308,182	(46,621)	(15.1)	59,756	69,831	(10,074)	(14.4)
Parcels	85,314	174,094	(88,780)	(51.0)	40,998	86,986	(45,988)	(52.9)	13,510	29,541	(16,031)	(54.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	1	13	(12)	(92.3)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,543,941	1,750,650	(206,709)	(11.8)	2,631,813	2,913,716	(281,903)	(9.7)	152,511	185,065	(32,554)	(17.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	218	(218)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	218	(218)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	67,640	57,418	10,222	17.8	7,443	6,644	799	12.0	30,475	27,557	2,918	10.6
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	121	201	(80)	(39.9)	56	90	(34)	(37.5)	53	101	(49)	(48.0)
Bound Printed Matter Parcels	228	225	2	1.0	84	78	6	7.7	166	197	(32)	(16.1)
Media and Library Mail	47,340	45,341	1,999	4.4	15,610	15,378	232	1.5	32,470	31,044	1,427	4.6
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	115,329	103,185	12,143	11.8	23,194	22,190	1,004	4.5	63,164	58,899	4,264	7.2

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	147,059	0	147,059	0.0	70,620	0	70,620	0.0	23,566	0	23,566	0.0
Priority Mail:												
Total Priority Mail	936,258	827,462	108,796	13.1	138,236	123,979	14,257	11.5	263,883	228,887	34,996	15.3
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,083,317	827,462	255,855	30.9	208,856	123,979	84,877	68.5	287,449	228,887	58,562	25.6

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	1,083,317	827,462	255,855	30.9	208,856	123,979	84,877	68.5	287,449	228,887	58,562	25.6
Total Shipping Services Mail and Services	1,083,317	827,462	255,855	30.9	208,856	123,979	84,877	68.5	287,449	228,887	58,562	25.6
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,083,317	827,462	255,855	30.9	208,856	123,979	84,877	68.5	287,449	228,887	58,562	25.6

**TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	9,347	10,075	(728)	(7.2)	16,623	18,316	(1,693)	(9.2)	1,042	1,142	(100)	(8.7)
Single-Piece Cards	0	11	(11)	(100.0)	0	39	(39)	(100.0)	0	0	(0)	(100.0)
Total Single-Piece Letters and Cards	9,347	10,086	(739)	(7.3)	16,623	18,355	(1,731)	(9.4)	1,042	1,142	(100)	(8.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	30,626	31,578	(952)	(3.0)	19,885	21,932	(2,047)	(9.3)	4,777	5,241	(465)	(8.9)
Parcels	68,198	66,127	2,071	3.1	31,037	32,895	(1,858)	(5.6)	10,095	10,696	(601)	(5.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	3	(3)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	108,171	107,794	377	0.4	67,546	73,182	(5,636)	(7.7)	15,914	17,079	(1,166)	(6.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	146,720	133,676	13,044	9.8	13,037	11,889	1,148	9.7	87,049	81,923	5,126	6.3
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	11	0	11	0.0	4	0	4	0.0	4	0	4	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	20,512	21,839	(1,327)	(6.1)	6,130	6,655	(525)	(7.9)	17,471	18,903	(1,432)	(7.6)
Package Services Mail Fees	0	2	(2)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	167,243	155,517	11,726	7.5	19,171	18,545	627	3.4	104,524	100,826	3,698	3.7

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	241	0	241	0.0	97	0	97	0.0	43	0	43	0.0
Priority Mail:												
Total Priority Mail	515,692	540,515	(24,823)	(4.6)	56,530	60,834	(4,304)	(7.1)	165,971	182,233	(16,262)	(8.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	515,933	540,515	(24,582)	(4.5)	56,627	60,834	(4,207)	(6.9)	166,014	182,233	(16,219)	(8.9)

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	515,933	540,515	(24,582)	(4.5)	56,627	60,834	(4,207)	(6.9)	166,014	182,233	(16,219)	(8.9)
Total Shipping Services Mail and Services	515,933	540,515	(24,582)	(4.5)	56,627	60,834	(4,207)	(6.9)	166,014	182,233	(16,219)	(8.9)
Other Shipping Services Revenue												
Total Shipping Services Revenue	515,933	540,515	(24,582)	(4.5)	56,627	60,834	(4,207)	(6.9)	166,014	182,233	(16,219)	(8.9)

TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
First-Class Mail:												
Single-Piece Letters	167,648	209,245	(41,598)	(19.9)	370,223	464,554	(94,331)	(20.3)	15,943	21,009	(5,066)	(24.1)
Single-Piece Cards	11,894	13,190	(1,296)	(9.8)	41,230	47,472	(6,242)	(13.1)	299	345	(46)	(13.2)
Total Single-Piece Letters and Cards	179,542	222,435	(42,893)	(19.3)	411,453	512,026	(100,573)	(19.6)	16,242	21,353	(5,112)	(23.9)
Presort Letters	2,401,288	2,427,984	(26,696)	(1.1)	6,629,801	6,821,455	(191,654)	(2.8)	352,203	361,603	(9,400)	(2.6)
Presort Cards	144,988	154,635	(9,647)	(6.2)	660,867	718,914	(58,047)	(8.1)	5,396	5,868	(472)	(8.0)
Total Presort Letters and Cards	2,546,275	2,582,619	(36,343)	(1.4)	7,290,668	7,540,369	(249,701)	(3.3)	357,599	367,471	(9,872)	(2.7)
Flats	138,439	146,551	(8,112)	(5.5)	131,199	140,883	(9,684)	(6.9)	26,864	29,202	(2,337)	(8.0)
Parcels	12,743	72,168	(59,425)	(82.3)	5,993	37,302	(31,309)	(83.9)	1,782	12,459	(10,677)	(85.7)
Domestic Negotiated Serv. Agreement Mail	18,890	0	18,890	0.0	52,387	0	52,387	0.0	3,315	0	3,315	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	15,776	14,880	896	6.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	2,911,666	3,038,653	(126,987)	(4.2)	7,891,700	8,230,580	(338,879)	(4.1)	405,802	430,485	(24,683)	(5.7)
Standard Mail:												
High Density and Saturation Letters	183,435	206,725	(23,290)	(11.3)	1,342,418	1,516,595	(174,177)	(11.5)	56,659	61,095	(4,436)	(7.3)
High Density and Saturation Flats & Parcels	507,744	518,548	(10,804)	(2.1)	3,024,970	3,100,816	(75,845)	(2.4)	577,761	594,022	(16,261)	(2.7)
Carrier Route	676,687	743,203	(66,516)	(8.9)	2,796,405	3,174,270	(377,865)	(11.9)	621,372	644,710	(23,338)	(3.6)
Letters	2,188,147	2,360,441	(172,294)	(7.3)	11,211,868	12,311,297	(1,099,429)	(8.9)	583,038	628,759	(45,721)	(7.3)
Flats	615,646	705,168	(89,522)	(12.7)	1,679,999	1,950,922	(270,922)	(13.9)	421,645	486,009	(64,364)	(13.2)
Not Flat-Machinables and Parcels	195,756	168,303	27,453	16.3	213,061	198,372	14,689	7.4	92,422	86,612	5,810	6.7
Domestic Negotiated Serv. Agreement Mail	47,382	13,303	34,080	256.2	229,611	57,391	172,219	300.1	10,640	8,948	1,692	18.9
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,261	(1,261)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,414,796	4,716,952	(302,156)	(6.4)	20,498,332	22,309,663	(1,811,331)	(8.1)	2,363,538	2,510,155	(146,617)	(5.8)
Periodicals Mail:												
In-County	17,492	18,412	(919)	(5.0)	161,958	169,697	(7,739)	(4.6)	50,652	53,698	(3,047)	(5.7)
Outside County	424,169	459,356	(35,187)	(7.7)	1,565,802	1,675,805	(110,003)	(6.6)	607,633	684,187	(76,554)	(11.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	441,661	477,767	(36,106)	(7.6)	1,727,760	1,845,502	(117,743)	(6.4)	658,285	737,885	(79,600)	(10.8)
Package Services Mail:												
Single-Piece Parcel Post	14,715	14,154	561	4.0	1,107	1,075	32	3.0	25,989	25,422	566	2.2
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	51,580	54,454	(2,873)	(5.3)	67,159	70,273	(3,115)	(4.4)	100,748	104,117	(3,368)	(3.2)
Bound Printed Matter Parcels	76,049	85,120	(9,071)	(10.7)	61,514	68,617	(7,103)	(10.4)	169,786	189,150	(19,364)	(10.2)
Media and Library Mail	10,119	13,781	(3,662)	(26.6)	3,235	4,739	(1,504)	(31.7)	10,239	13,321	(3,082)	(23.1)
Package Services Mail Fees	0	36	(36)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	152,463	167,545	(15,082)	(9.0)	133,015	144,704	(11,690)	(8.1)	306,762	332,010	(25,247)	(7.6)

**PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	56,530	0	56,530	0.0	27,661	0	27,661	0.0	10,098	0	10,098	0.0
Priority Mail:												
Total Priority Mail	198,297	205,048	(6,751)	(3.3)	28,063	29,819	(1,757)	(5.9)	74,493	76,568	(2,075)	(2.7)
Parcel Select Mail:												
Total Parcel Select Mail	252,457	192,441	60,016	31.2	134,640	104,130	30,511	29.3	543,575	392,422	151,153	38.5
Parcel Return Service Mail:												
Total Parcel Return Service Mail	26,581	21,419	5,161	24.1	10,705	8,715	1,990	22.8	35,415	29,609	5,805	19.6
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	533,866	418,908	114,957	27.4	201,069	142,664	58,405	40.9	663,580	498,599	164,981	33.1

PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2011 Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	533,866	418,908	114,957	27.4	201,069	142,664	58,405	40.9	663,580	498,599	164,981	33.1
Total Shipping Services Mail and Services	533,866	418,908	114,957	27.4	201,069	142,664	58,405	40.9	663,580	498,599	164,981	33.1
Other Shipping Services Revenue												
Total Shipping Services Revenue	533,866	418,908	114,957	27.4	201,069	142,664	58,405	40.9	663,580	498,599	164,981	33.1

**TABLE 3-F
OTHER INDICIA MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
First-Class Mail:												
Single-Piece Letters	5,629	5,618	12	0.2	12,362	12,323	39	0.3	411	442	(31)	(7.0)
Single-Piece Cards	203	133	71	53.1	694	453	242	53.4	4	3	2	53.4
Total Single-Piece Letters and Cards	5,832	5,750	82	1.4	13,057	12,776	280	2.2	415	444	(29)	(6.6)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	2,028	1,970	59	3.0	1,357	1,123	234	20.9	314	318	(5)	(1.4)
Parcels	775	777	(2)	(0.2)	309	350	(41)	(11.7)	134	134	(1)	(0.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	10	13	(3)	(22.8)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	8,646	8,509	136	1.6	14,722	14,249	474	3.3	863	897	(34)	(3.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	1,479	859	620	72.2	183	108	75	69.9	782	422	360	85.3
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	47	10	38	385.7	22	5	18	372.1	28	7	21	294.9
Bound Printed Matter Parcels	457	455	3	0.6	164	161	4	2.2	418	385	34	8.8
Media and Library Mail	385	663	(278)	(42.0)	136	255	(119)	(46.8)	229	276	(46)	(16.8)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	2,369	1,986	382	19.2	505	528	(23)	(4.3)	1,457	1,089	368	33.8

**OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	FY 2012 over FY 2011 Percent
Express Mail:												
Total Express Mail												
First-Class Package Service												
Total First Class Package Service	104	0	104	0.0	43	0	43	0.0	15	0	15	0.0
Priority Mail:												
Total Priority Mail	4,488	4,172	317	7.6	584	530	54	10.1	1,501	1,326	175	13.2
Parcel Select Mail:												
Total Parcel Select Mail	2,510	0	2,510	0.0	271	0	271	0.0	701	0	701	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	7,102	4,172	2,930	70.2	898	530	368	69.5	2,217	1,326	891	67.2

OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2012 (Oct. 1, 2011-Dec. 31, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2011
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent	FY 2012	FY 2011	FY 2012 over FY 2011 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Shipping Services Services	7,102	4,172	2,930	70.2	898	530	368	69.5	2,217	1,326	891	67.2
Total Shipping Services Mail and Services	7,102	4,172	2,930	70.2	898	530	368	69.5	2,217	1,326	891	67.2
Other Shipping Services Revenue												
Total Shipping Services Revenue	7,102	4,172	2,930	70.2	898	530	368	69.5	2,217	1,326	891	67.2

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 1 FY 2012

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.9	49.1	78.8	92.8	96.8	98.2	98.9	99.2	99.4	99.6	99.7
Letters	1.9	48.9	79.3	93.3	97.1	98.4	99	99.3	99.5	99.6	99.7
Cards	1.5	71.7	89.5	95.5	97.6	98.6	99	99.3	99.5	99.5	99.6
Flats	2.2	38.1	69.3	87.7	94.1	96.7	98.1	98.8	99.2	99.4	99.5
Parcels/IPPS	2.7	18.8	56.1	78.8	89.7	94.5	96.6	97.6	98.4	98.8	99.1
All First-class Presort/Auto	2.3	24	63.3	88.6	96.6	98.6	99.3	99.6	99.8	99.9	99.9
Letters	2.3	24.4	63.9	89	96.9	98.7	99.4	99.7	99.8	99.9	99.9
Cards	2.2	31	66.6	90.6	96.5	98	98.9	99	99	99.5	100
Flats	2.8	15.6	49.1	78.2	91.4	95.9	97.8	98.7	99.2	99.4	99.5
Parcels/IPPS	2.9	10.2	49.1	76	88.4	93.9	96.8	97.9	98.6	99.1	99.3
All First-class Combined	2.1	35.3	70.3	90.4	96.7	98.4	99.1	99.5	99.6	99.7	99.8
Letters	2.1	34.6	70.3	90.8	97	98.6	99.3	99.5	99.7	99.8	99.8
Cards	1.5	70.3	88.7	95.3	97.6	98.6	99	99.3	99.4	99.5	99.6
Flats	2.4	32.6	64.3	85.4	93.5	96.5	98	98.8	99.2	99.4	99.5
Parcels/IPPS	2.9	13.1	51.4	76.9	88.8	94.1	96.7	97.8	98.5	99	99.3
All Package Services	4.8	6.8	19.5	33.6	50.3	67.6	81.2	88	92.7	95.1	96.3
Parcel Post	5	6	18.8	31.3	47.7	64.3	79.9	86.4	91.5	93.8	95
Bound Printed Matter	3.4	33.4	49.6	60.7	74.6	81.4	85.9	89.5	94.8	98.6	98.6
Media Mail	4.8	5.7	17.6	32.4	49.7	67.9	81.3	88.4	93	95.7	96.9
Library	3.5	21.2	44.3	60.7	72.2	84	89.1	93.7	95.5	96.4	97.1

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 1 FY 2012

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	40.7	1.2	59.3	2.1
FIRST-CLASS PRESORT/AUTO	16.7	1.2	83.3	2.5
ALL FIRST-CLASS MAIL	32.2	1.2	67.8	2.3
PARCEL POST SINGLE PIECE	3.6	1.9	96.4	5.2
BOUND PRINTED MATTER	21.6	1.2	78.4	4.2
MEDIA MAIL	4.5	1.8	95.5	4.8
LIBRARY RATE	15.4	2	84.6	3.7

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 1 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	
NORTHEAST AREA	98	97	94	98	96	88
EASTERN AREA	97	95	93	97	96	92
WESTERN AREA	97	94	91	97	94	93
PACIFIC AREA	97	95	88	97	95	92
SOUTHWEST AREA	98	95	93	98	95	92
GREAT LAKES	97	96	92	97	95	90
CAPITAL METRO	97	93	92	96	94	92
NATIONAL	97	95	92	97	95	92

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 1 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	76	79	75	76	80
EASTERN AREA	77	79	81	77	79
WESTERN AREA	85	84	81	85	85
PACIFIC AREA	80	81	76	80	80
SOUTHWEST AREA	76	82	78	76	82
GREAT LAKES	76	80	76	77	80
CAPITAL METRO	75	76	81	75	75
NATIONAL	78	80	79	78	80

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 1 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	89	89	86	88	90
EASTERN AREA	90	89	88	90	90
WESTERN AREA	92	91	88	92	91
PACIFIC AREA	90	89	84	90	89
SOUTHWEST AREA	89	90	87	89	90
GREAT LAKES	90	90	85	90	90
CAPITAL METRO	88	86	87	88	87
NATIONAL	90	90	87	90	90

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 1 FY 2012**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	79	85	76	78	88
EASTERN AREA	70	78	80	70	78
WESTERN AREA	85	86	77	85	86
PACIFIC AREA	77	89	62	77	88
SOUTHWEST AREA	86	84	80	86	82
GREAT LAKES	65	77	77	65	79
CAPITAL METRO	74	77	84	73	73
NATIONAL	77	81	78	77	81

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.