

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

ANNUAL COMPLIANCE REPORT, 2011

DOCKET No. ACR2011

RESPONSES OF THE UNITED STATES POSTAL SERVICE TO
QUESTIONS 15 AND 20 OF CHAIRMAN'S INFORMATION REQUEST NO. 4
(March 21, 2012)

The United States Postal Service hereby provides its responses to Questions 15 and 20 of Chairman's Information Request No. 4, issued on February 22, 2012. Each question is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr.
Chief Counsel, Pricing & Product Support

David H. Rubin

475 L'Enfant Plaza, S.W.
Washington, D.C. 20260-1135
(202) 268-2986; Fax -6187
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RESPONSES OF THE UNITED STATES POSTAL SERVICE
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Question 15

Please refer to PRC_Report_One.xls and PRC_Report_Two.xls, which were filed with the Commission on December 29, 2010, in Docket No. R2010-3.

- a. Please update the tab: PRC_Standard with the data filed by the Postal Service in its Final Data Collection Report on May 16, 2011.
- b. Please explain any differences, except for the addition of October 2010 volume and revenue data and the addition of omitted mailers, that exists between the December 29, 2010, data and the data requested in question 1.a.

RESPONSE:

- a. The reports (which were filed on November 2, 2010) have been updated as requested in ChIR4.Q15a.xls. This spreadsheet combines the updates for the two spreadsheets referred to in the question.
- b. No other differences have been identified.

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Question 20

In the Docket No. R2010-3 Data Collection Report included in Order No. 439 the Postal Service is to, among other things, provide “for all mailers for which rebates have been paid, information on any rebates paid, **with supporting calculations**” (emphasis added). In PRC_Report_4-20-2011v2.xls the Postal Service provides the following rebate calculation for each mailer:

| Rebate Calculation for each Mailer | |
|---|-----------------|
| June Threshold | 2,753,444 |
| Summer Threshold | 10,619,507 |
| October Threshold | 2,751,369 |
| Incremental Volume | 1,692,993 |
| June Adjustment | -978,501 |
| October Adjustment | 0 |
| Eligible Volume | 714,492 |
| Incremental Volume Adjustment | 293,974 |
| Average Revenue Per Piece | \$0.264 |
| Final Rebate | \$79,977 |

All of the data shown above is hardcoded. Please update each mailer's rebate calculation to show all supporting calculations.

RESPONSE:

The updates are provided in ChIR4.Q20.xls.