

BEFORE THE  
POSTAL REGULATORY COMMISSION  
WASHINGTON, D.C. 20268-0001

ANNUAL COMPLIANCE REPORT, 2011

DOCKET No. ACR2011

RESPONSE OF THE UNITED STATES POSTAL SERVICE TO  
QUESTION 19 OF CHAIRMAN'S INFORMATION REQUEST NO. 4  
(March 16, 2012)

The United States Postal Service hereby provides its response to Questions 19 of Chairman's Information Request No. 4, issued on February 22, 2012. The question is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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March 16, 2012

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**Question 19**

The Postal Service states,

There was \$90,929,197.87 in rebate credits paid in six rebate rounds. Rebate earners mailed 4.3 billion Standard Mail letter and flat mailpieces during the July 1 through September 30, 2010, timeframe...

2010 Summer Sale Final Data Collection Report at 1.

- a. Please reconcile the \$90,929,197.87 rebate credits with the \$60,742,388 shown in PRC\_Summary\_4-20-2011v2.xlsx, cell:B52.
- b. Please reconcile the 4.3 billion Standard Mail letter and flat mailpieces figure, with the sum of cells K6:M12 and K15:M21 in PRC\_Summary\_4-20-2011v2.xlsx (2.6 billion pieces).

**RESPONSE:**

- a. At the time of the filing of the December 2010 report, a total of \$30,186,809.87 in rebates had been finalized for Summer Sale participants. The file PRC\_Summary\_4-20-2011v2.xlsx, which was filed in May 2011, contained data only for those Summer Sale participants whose rebates were finalized after the filing of the December 2010 report. A total of \$60,742,388.00 in rebates was paid between the December 2010 filing and the May 2011 filing. The sum of \$30,186,809.87 and \$60,742,388.00 is \$90,929,197.87.
- b. The Postal Service notes that the sum of the cells referenced in the question is 2.9 billion, not 2.6 billion. It appears that the Commission intended to exclude cells 12 and 13, so as to exclude First-Class Mail from the sum. As noted in the response to subpart (a) above, the file PRC\_Summary\_4\_20\_2011v2.xlsx contained information only for participants whose rebates were finalized after the filing of the December 2010 report. The total Standard Mail Letter and Flat

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volume for these participants was 2.6 Billion pieces. Adding the 1.7 billion pieces for participants whose rebates were finalized by the time of the filing of the December 2010 report to the 2.6 billion pieces for participants whose rebates were finalized after the filing of the December 2010 report results in a sum of 4.3 billion pieces.