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September 29, 1998

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Mr. J. Sam Winters
Chairman
Office of the Board of Governors
United States Postal Service
Room 10300
475 L'Enfant Plaza West
Washington DC 20260

Dear Mr. Winters:

The Postal Service Board of Governors has recently received recommendations from the Postal Rate Commission relating to revised destination delivery rates for small parcels. I strongly urge your board to accept these recommendations. With the completion of this "Opinion and Further Recommended Decision" the parcel shipping community may, at last, be coming to the end of a long process of rate making and reclassification under Docket No. R97-1.

I believe the Postal Rate Commission has provided a reasoned response to your request for review. It generally follows the recommendations of the Postal Service and satisfies the needs of all interested parties including, most importantly, American consumers who will continue to enjoy the availability of a competitive alternative to UPS for the delivery of small parcels to their homes.

My company, CTC Distribution Services, has been actively involved in working with the Postal Service to provide the best over-all value to shippers of small parcels to residential addresses. I believe we have been successful in the past and will be even more successful in the future with the implementation of the new work sharing incentives and added service features for small parcel shippers.

Yours very truly,

A handwritten signature in cursive script, appearing to read "John L. Clark".

John L. Clark
Chairman and C.E.O.