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BEFORE THE POSTAL RATE COMMISSION WASHINGTON, D.C. 20268–0001

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MAILING ONLINE SERVICE

Docket No: MC98-1

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RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS PLUNKETT TO INTERROGATORIES OF THE OFFICE OF THE CONSUMER ADVOCATE (OCA/USPS-T5-24-27)

The United States Postal Service hereby provides responses of witness

Plunkett to the following interrogatories of the Office of the Consumer Advocate:

OCA/USPS-T5-24-27, filed on August 7, 1998.

Each interrogatory is stated verbatim and is followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

Daniel J. Foucheaux, Jr. Chief Counsel, Ratemaking

David H. Rubin

475 L'Enfant Plaza West, S.W. Washington, D.C. 20260–1137 (202) 268–2986; Fax –5402 August 17, 1998



OCA/USPS-T5-24. Please refer to your testimony at page 6, line 2.

- a. Please explain in detail how the markup figure of 25 percent was selected. Please include all documents related to the selection process.
- b. Please explain whether any other markup figures were considered and, if so, why they were rejected.

OCA/USPS-T5-24 Response.

a. Please see pages 18-21 of my testimony. The selection of the 125 percent figure

was a result of discussions among a group of Postal Service employees and

contractors, including witnesses Seckar and Garvey. I am not aware of any

documents relating to the selection of this figure other than my testimony (USPS-T-

5) which itself relies upon the market research presented in USPS-LR-2/MC98-1.

b. As indicated in USPS-LR-2/MC98-1, the Postal Service commissioned market research which tested markups of 25 percent and 50 percent. The reasons for using 25 percent are explained in my testimony at pages 18-21.

OCA/USPS-T5-25. Please refer to your testimony at page 11, lines 20-22. Please confirm that the proposed classification change exempting Mailing Online mail pieces entered as First-Class Mail from the 500 piece minimum is a temporary classification change, lasting for the duration of the experimental service. If you do not confirm, please explain.

OCA/USPS-T5-25 Response.

Confirmed, though the classification change would also apply during the market test

period.

OCA/USPS-T5-26. Please refer to proposed DMCS language for section 321.231.

- a. Please confirm that the Postal Service is proposing a classification change that will exempt Mailing Online mail pieces entered as Standard Mail from the 200 piece / 50 pound minimum. If you do not confirm, please explain.
- b. Please confirm that any classification change exempting Mailing Online mail pieces entered as Standard Mail from the 200 piece / 50 pound minimum is a temporary classification change, lasting for the duration of the experimental service. If you do not confirm, please explain.

OCA/USPS-T5-26 Response.

- a. Confirmed.
- b. Confirmed, though the classification change would also apply during the market test

period.

OCA/USPS-T5-27. Please refer to your testimony at page 12, lines 14-16. Please confirm that the proposed classification change exempting Mailing Online mail pieces entered as Standard Mail from the requirement that such pieces be entered at the destination Bulk Mail Center (BMC) in order to obtain DBMC rates is a temporary classification change, lasting for the duration of the experimental service. If you do not confirm, please explain.

OCA/USPS-T5-27 Response.

Confirmed, though the classification change would also apply during the market test period.

DECLARATION

I, Michael K. Plunkett, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information, and belief.

MICHAEL K. PLUNKETT

Dated: August 12, 1998

I hereby certify that I have this day served the foregoing document upon all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

H. Rubin

David H. Rubin

475 L'Enfant Plaza West, S.W. Washington, D.C. 20260–1137 August 17, 1998