

USPS Preliminary Financial Information (Unaudited)

September 2011

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Operating Revenue:										
Mail and Services Revenue	\$5,325	\$5,621	\$5,270	-5.3%	1.0%	\$65,553	\$67,568	\$66,900	-3.0%	-2.0%
Government Appropriations	12	\$13	37	-11.9%	-68.0%	158	131	152	21.2%	4.2%
Total Operating Revenue	\$5,337	\$5,634	\$5,307	-5.3%	0.6%	\$65,711	\$67,699	\$67,052	-2.9%	-2.0%
Operating Expenses:										
Personnel Compensation and Benefits	\$4,153	\$4,212	\$4,216	-1.4%	-1.5%	\$50,751	\$50,894	\$51,157	-0.3%	-0.8%
Workers Compensation Caseload Expense	96	107	108	-10.1%	-11.4%	1,192	1,219	1,125	-2.2%	5.9%
Transportation	543	472	484	15.0%	12.3%	6,389	5,927	5,878	7.8%	8.7%
Supplies and Services	265	259	227	2.2%	16.8%	2,260	2,477	2,236	-8.8%	1.1%
Other Expenses	654	718	680	-9.0%	-3.9%	7,562	7,740	7,090	-2.3%	6.7%
Total Controllable Operating Expenses	\$5,710	\$5,768	\$5,714	-1.0%	-0.1%	\$68,154	\$68,257	\$67,485	-0.2%	1.0%
Controllable Operating Income (Loss)	(\$374)	(\$134)	(\$407)			(\$2,443)	(\$559)	(\$433)		
PSRHBFB Expenses	(\$5,042)	\$459	\$458	-1199.6%	-1200.1%	\$0	\$5,500	\$5,500	-100.0%	-100.0%
Workers Compensation (a)	959	7	(81)	NM	NM	2,480	149	2,441	NM	NM
Net Operating Income (Loss)	\$3,709	(\$600)	(\$784)			(\$4,923)	(\$6,208)	(\$8,374)		
Interest Income	\$2	\$2	\$2	-17.9%	-6.6%	\$28	\$27	\$25	4.0%	11.2%
Interest Expense	\$14	\$20	\$13	-26.2%	13.8%	\$172	\$219	\$156	-21.4%	10.6%
Net Income (Loss)	\$3,697	(\$617)	(\$795)			(\$5,067)	(\$6,400)	(\$8,505)		

Other Operating Statistics:											
Mail Volume: (Millions)											
Total Mailing Services Volume	13,988	14,553	13,988	-3.9%	0.0%	166,461	171,044	169,471	-2.7%	-1.8%	
Total Shipping Services Volume	116	120	110	-3.3%	5.2%	1,473	1,504	1,389	-2.1%	6.1%	
Total Mail Volume	14,104	14,673	14,099	-3.9%	0.0%	167,934	172,548	170,860	-2.7%	-1.7%	
Total Workhours (Millions)	93	93	96	0.6%	-2.9%	1,149	1,142	1,183	0.6%	-2.9%	
Total Career Employees						557,251					
Total Non-Career Employees						88,699					

a) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of existing cases.

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents preliminary financial information for the month of September 2011 required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Mail Volume and Mail Revenue (Source: Postal Service Revenue Pieces and Weights Reports)

September 2011

(Thousands)

	Current Period			Year-to-Date		
	Actual	SPLY	% SPLY	Actual	SPLY	% SPLY
Mailing Services:						
<i>First Class:</i>						
Volume*	6,042,650	5,950,114	1.6%	73,520,543	78,514,123	-6.4%
Revenue	\$2,639,711	\$2,551,678	3.5%	\$32,178,360	\$34,152,433	-5.8%
<i>Standard Mail:</i>						
Volume*	7,241,320	7,346,102	-1.4%	84,691,971	82,524,693	2.6%
Revenue	\$1,541,035	\$1,497,024	2.9%	\$17,826,466	\$17,331,125	2.9%
<i>Periodicals:</i>						
Volume*	601,446	600,535	0.2%	7,076,739	7,269,470	-2.7%
Revenue	\$160,237	\$160,691	-0.3%	\$1,821,135	\$1,878,857	-3.1%
<i>Package Services:</i>						
Volume*	60,243	49,000	22.9%	675,173	656,998	2.8%
Revenue	\$123,115	\$118,256	4.1%	\$1,605,587	\$1,543,941	4.0%
Total Mailing Services:						
Volume*	13,988,397	13,988,497	0.0%	166,460,877	169,471,235	-1.8%
Revenue **	\$4,666,274	\$4,654,213	0.3%	\$56,744,686	\$58,612,978	-3.2%
Total Shipping Services:						
Volume*	115,804	110,089	5.2%	1,473,496	1,388,822	6.1%
Revenue	\$672,445	\$654,926	2.7%	\$8,994,325	\$8,463,602	6.3%
Postal Service Totals						
Volume*	14,104,201	14,098,586	0.0%	167,934,373	170,860,058	-1.7%
Revenue	\$5,338,719	\$5,309,139	0.6%	\$65,739,011	\$67,076,580	-2.0%

* Note: The sampling portion of the RPW system is designed to be statistically valid on a quarterly and annual basis.

** Total Mailing Services Revenue on this report includes investment and interest income.

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents preliminary financial information for the month of September 2011 required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

USPS Preliminary Expenses (Unaudited)

September 2011

(\$ Millions)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Personnel Compensation and Benefits:										
Salaries & Benefits										
City Delivery	\$1,421	\$1,362	\$1,388	4.3%	2.4%	\$17,081	\$16,684	\$16,941	2.4%	0.8%
Mail Processing	742	692	745	7.2%	-0.4%	9,031	8,599	9,342	5.0%	-3.3%
Customer Services and Retail	505	489	527	3.3%	-4.1%	6,283	6,154	6,574	2.1%	-4.4%
Rural Delivery	482	511	493	-5.7%	-2.3%	6,072	6,167	5,962	-1.5%	1.8%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	824	915	816	-10.0%	0.9%	9,698	10,547	9,724	-8.0%	-0.3%
Total Salaries & Benefits	\$3,973	\$3,969	\$3,969	0.1%	0.1%	\$48,165	\$48,151	\$48,543	0.1%	-0.8%
Other Personnel Related Expenses										
Retiree Health Benefits Current Premiums	\$210	\$210	\$192	0.0%	9.2%	\$2,441	\$2,447	\$2,247	-0.2%	8.6%
Worker's Compensation Caseload Expenses	96	107	108	-10.1%	-11.4%	1,192	1,219	1,125	-2.2%	5.9%
All Other Personnel Related Expenses	(29)	33	56	-186.6%	-151.7%	146	297	366	-50.8%	-60.1%
Total Other Personnel Related Expenses	\$277	\$349	\$356	-20.8%	-22.2%	\$3,779	\$3,962	\$3,739	-4.6%	1.1%
Controllable Personnel Compensation and Benefits	\$4,249	\$4,318	\$4,324	-1.6%	-1.7%	\$51,944	\$52,113	\$52,282	-0.3%	-0.6%
PSRHBF Expenses	(\$5,042)	\$459	\$458	-1199.6%	-1200.1%	\$0	\$5,500	\$5,500	-100.0%	-100.0%
Workers' Compensation (a)	959	7	(81)	NM	NM	2,480	149	2,441	NM	NM
Total Personnel Compensation and Benefits	\$166	\$4,784	\$4,701	-96.5%	-96.5%	\$54,423	\$57,762	\$60,223	-5.8%	-9.6%
Non-Personnel Expenses:										
Transportation	\$543	\$472	\$484	15.0%	12.3%	\$6,389	\$5,927	\$5,878	7.8%	8.7%
Supplies and Services	265	259	227	2.2%	16.8%	2,260	2,477	2,236	-8.8%	1.1%
Depreciation and Amortization	188	212	210	-11.7%	-10.6%	2,313	2,534	2,469	-8.7%	-6.3%
Rent	81	90	86	-10.6%	-5.6%	1,030	1,091	1,051	-5.5%	-1.9%
Utilities and Heating Fuel	55	64	61	-15.3%	-8.5%	652	672	641	-3.0%	1.8%
Vehicle Maintenance Service	86	71	72	20.6%	18.8%	974	821	820	18.5%	18.7%
Information Technology	67	75	80	-10.7%	-16.0%	482	631	447	-23.5%	8.0%
Rural Carrier Equipment Maintenance Allowance	48	43	44	12.1%	8.7%	554	558	534	-0.7%	3.9%
Other	129	162	128	-20.4%	0.8%	1,556	1,433	1,129	8.6%	37.9%
Total Non-Personnel Expenses	\$1,462	\$1,449	\$1,390	0.9%	5.1%	\$16,211	\$16,144	\$15,203	0.4%	6.6%
Total Operating Expenses	\$1,628	\$6,233	\$6,091	-73.9%	-73.3%	\$70,634	\$73,907	\$75,426	-4.4%	-6.4%
Interest Expense	14	20	13	-26.2%	13.8%	172	219	156	-21.4%	10.6%
Total Expenses	\$1,642	\$6,253	\$6,104	-73.7%	-73.1%	\$70,806	\$74,126	\$75,582	-4.5%	-6.3%

a) This represents non-cash adjustments; the impact of discount and inflation rate changes and the actuarial revaluation of existing cases.

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents preliminary financial information for the month of September 2011 required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

USPS Preliminary Workhours (Unaudited)

September 2011

(Thousands)

	Current Period					Year-to-Date				
	Actual	Plan	SPLY	% Plan	% SPLY	Actual	Plan	SPLY	% Plan	% SPLY
Workhours										
City Delivery	32,585	32,008	33,293	1.8%	-2.1%	399,010	395,686	408,488	0.8%	-2.3%
Mail Processing	17,491	16,799	17,905	4.1%	-2.3%	215,221	207,259	224,645	3.8%	-4.2%
Customer Services	11,985	11,756	12,740	1.9%	-5.9%	150,203	148,693	160,621	1.0%	-6.5%
Rural Delivery	14,112	14,686	14,591	-3.9%	-3.3%	177,384	178,385	177,152	-0.6%	0.1%
Other, including Plant and Vehicle Maintenance, Operational Support, Postmasters, and Administration	17,152	17,561	17,565	-2.3%	-2.3%	207,019	212,186	212,041	-2.4%	-2.4%
Total Workhours	93,326	92,811	96,093	0.6%	-2.9%	1,148,837	1,142,208	1,182,947	0.6%	-2.9%

The Postal Accountability and Enhancement Act (PL 109-435) requires the Postal Service to provide quarterly and annual financial reports in accordance with the rules and regulations promulgated by the SEC for such reports. The data on this page represents preliminary financial information for the month of September 2011 required by the Postal Regulatory Commission to be reported on a monthly basis. This data has not been subjected to all closing procedures and reviews required to present interim quarterly financial statements in accordance with generally accepted accounting principles (GAAP), nor does it constitute a full set of financial statements or contain all the necessary disclosures for a presentation in accordance with GAAP. If a full set of financial statements and related disclosures were included with this data, it might influence the user's conclusions about the Postal Service's financial position, results of operations, and cash flows. Accordingly, this financial data is not designed for those who are not informed about such matters. This data has not been audited, reviewed, or compiled by our independent auditor.

Numbers may not add due to rounding. Percentages calculated using unrounded numbers.