

November 2, 2011

To: US Postal Regulatory Commission
From: Raymond DelMonte
Subject: Comments

US Postal Regulatory Commission:

As a medium size premium fulfillment center processing several million units per year and serving large not for profit organizations and large consumer publishers; and as a Postal Service Business Alliance Partner, we urge the PRC to deny this rate increase... give pressures on business... the need for aggressive cost cutting and internal restructuring BEFORE looking to the Postal Service Customers for more money is pressing.. through our customers we learn that with higher postage rates.. regardless of how "small" the increase is .. it is an increase and alternate delivery vehicles...e mail, in store merchandising....businesses in essence will continue promotions just not using mail... this is not a threat by our clients but is being put in place now by organizations we serve now.. the impact on this thinking and action nationwide is devastating.... now is Not the time for price increases and changes to the offered discounts available to USPS customers.