

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,708,100	2,966,803	(258,703)	(8.7)	5,917,490	6,506,953	(589,463)	(9.1)	184,461	204,127	(19,666)	(9.6)
Single-Piece Cards	97,664	103,723	(6,059)	(5.8)	329,146	361,148	(32,001)	(8.9)	2,100	2,311	(211)	(9.1)
Total Single-Piece Letters and Cards	2,805,764	3,070,526	(264,762)	(8.6)	6,246,636	6,868,101	(621,464)	(9.0)	186,561	206,438	(19,877)	(9.6)
Presort Letters	3,605,323	3,717,784	(112,462)	(3.0)	10,018,287	10,487,470	(469,183)	(4.5)	538,152	521,200	16,952	3.3
Presort Cards	149,407	156,381	(6,974)	(4.5)	683,829	726,723	(42,895)	(5.9)	5,582	5,932	(350)	(5.9)
Total Presort Letters and Cards	3,754,730	3,874,166	(119,436)	(3.1)	10,702,116	11,214,193	(512,078)	(4.6)	543,734	527,132	16,603	3.1
Flats	679,888	758,030	(78,142)	(10.3)	528,950	605,695	(76,744)	(12.7)	107,916	125,004	(17,088)	(13.7)
Parcels	309,531	272,386	37,145	13.6	152,065	138,576	13,489	9.7	50,110	45,874	4,236	9.2
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	147,589	150,086	(2,497)	(1.7)	65,179	72,582	(7,403)	(10.2)	11,590	12,118	(528)	(4.4)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	32,733	84,234	(51,501)	(61.1)	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	0	36	(36)	(100.0)	0	20	(20)	(100.0)	0	8	(8)	(100.0)
First-Class Mail Fees	32,080	37,109	(5,029)	(13.6)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,762,314	8,246,573	(484,259)	(5.9)	17,694,947	18,899,167	(1,204,220)	(6.4)	899,911	916,573	(16,662)	(1.8)
Standard Mail:												
High Density and Saturation Letters	186,425	181,538	4,887	2.7	1,372,566	1,325,407	47,159	3.6	57,623	58,597	(974)	(1.7)
High Density and Saturation Flats & Parcels	459,199	455,849	3,350	0.7	2,782,183	2,793,773	(11,590)	(0.4)	532,022	525,164	6,858	1.3
Carrier Route	444,625	491,892	(47,267)	(9.6)	1,856,707	2,108,712	(252,005)	(12.0)	394,026	414,324	(20,298)	(4.9)
Letters	2,349,924	2,221,853	128,070	5.8	12,035,534	11,524,183	511,351	4.4	642,142	691,410	(49,268)	(7.1)
Flats	551,685	582,787	(31,102)	(5.3)	1,480,283	1,578,690	(98,408)	(6.2)	374,360	390,764	(16,405)	(4.2)
Not Flat-Machinables and Parcels	164,382	146,257	18,124	12.4	177,228	166,083	11,146	6.7	78,921	73,907	5,014	6.8
Domestic Negotiated Serv. Agreement Mail	9,609	12,939	(3,330)	(25.7)	45,351	62,134	(16,783)	(27.0)	4,517	4,583	(66)	(1.4)
Inbound Intl. Negotiated Serv. Agreement Mail	88	136	(47)	(35.0)	208	294	(86)	(29.3)	25	49	(24)	(48.4)
Standard Mail Fees	13,198	15,905	(2,706)	(17.0)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,179,135	4,109,156	69,979	1.7	19,750,060	19,559,276	190,784	1.0	2,083,636	2,158,798	(75,162)	(3.5)
Periodicals Mail:												
In-County	17,683	18,678	(995)	(5.3)	167,826	176,679	(8,853)	(5.0)	49,511	52,870	(3,358)	(6.4)
Outside County	433,968	446,301	(12,334)	(2.8)	1,617,698	1,662,920	(45,221)	(2.7)	620,233	640,019	(19,787)	(3.1)
Periodicals Mail Fees	2,065	2,742	(676)	(24.7)	-	-	-	-	-	-	-	-
Total Periodicals Mail	453,716	467,720	(14,005)	(3.0)	1,785,525	1,839,599	(54,074)	(2.9)	669,744	692,889	(23,145)	(3.3)
Package Services Mail:												
Single-Piece Parcel Post	164,890	141,638	23,253	16.4	16,457	14,413	2,044	14.2	104,446	95,321	9,125	9.6
Inbound Intl. Surface Parcel Post (at UPU Rates)	3,664	3,703	(40)	(1.1)	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	4	8	(4)	(49.2)	2	3	(1)	(34.8)	4	11	(7)	(67.2)
Bound Printed Matter Flats	42,243	41,837	405	1.0	49,986	48,779	1,206	2.5	72,049	70,621	1,428	2.0
Bound Printed Matter Parcels	64,054	69,600	(5,546)	(8.0)	50,866	54,279	(3,412)	(6.3)	131,376	141,521	(10,145)	(7.2)
Media and Library Mail	78,224	85,145	(6,921)	(8.1)	25,491	28,208	(2,717)	(9.6)	61,017	65,837	(4,820)	(7.3)
Package Services Mail Fees	668	621	47	7.5	-	-	-	-	-	-	-	-
Total Package Services Mail	353,747	342,553	11,193	3.3	142,802	145,682	(2,880)	(2.0)	368,890	373,310	(4,420)	(1.2)

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	14,918,657	15,190,822	(272,165)	(1.8)	39,841,444	40,905,969	(1,064,525)	(2.6)	4,860,728	4,842,916	17,813	0.4
Total All Services	714,022	757,656	(43,634)	(5.8)	513,825	541,823	(27,998)	(5.2)				
Total All Mail and Services	15,632,679	15,948,478	(315,798)	(2.0)								
Total All Other Revenue	139,825	103,114	36,710	35.6								
Total All Revenue	15,772,504	16,051,592	(279,088)	(1.7)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: MAILING AND SHIPPING SERVICES SECTIONS

MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	8,753,077	9,621,049	(867,972)	(9.0)	19,207,610	21,188,973	(1,981,362)	(9.4)	600,388	660,831	(60,443)	(9.1)
Single-Piece Cards	289,306	315,437	(26,131)	(8.3)	994,344	1,097,506	(103,162)	(9.4)	6,350	7,014	(664)	(9.5)
Total Single-Piece Letters and Cards	9,042,383	9,936,486	(894,103)	(9.0)	20,201,955	22,286,479	(2,084,524)	(9.4)	606,738	667,845	(61,107)	(9.1)
Presort Letters	11,209,275	11,671,687	(462,412)	(4.0)	31,502,843	32,917,328	(1,414,486)	(4.3)	1,638,240	1,521,706	116,534	7.7
Presort Cards	449,964	484,319	(34,355)	(7.1)	2,080,106	2,256,418	(176,312)	(7.8)	16,979	18,415	(1,436)	(7.8)
Total Presort Letters and Cards	11,659,239	12,156,007	(496,767)	(4.1)	33,582,949	35,173,746	(1,590,797)	(4.5)	1,655,220	1,540,121	115,098	7.5
Flats	2,126,715	2,410,450	(283,736)	(11.8)	1,689,816	1,919,117	(229,301)	(11.9)	346,743	398,811	(52,068)	(13.1)
Parcels	916,118	862,379	53,739	6.2	457,636	438,166	19,470	4.4	152,669	145,610	7,058	4.8
Domestic Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Outbound First-Class Mail International	492,036	524,951	(32,916)	(6.3)	227,520	254,774	(27,255)	(10.7)	39,621	42,505	(2,885)	(6.8)
Inbound Intl. Letter-Post Single-Piece & NSA Ma	189,556	157,762	31,794	20.2	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	74	41	33	79.6	44	30	13	43.0	16	9	8	86.9
First-Class Mail Fees	110,592	120,920	(10,327)	(8.5)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	24,536,713	26,168,996	(1,632,284)	(6.2)	56,159,919	60,072,313	(3,912,394)	(6.5)	2,801,006	2,794,902	6,104	0.2
Standard Mail:												
High Density and Saturation Letters	597,945	552,865	45,080	8.2	4,378,645	4,044,307	334,338	8.3	167,861	178,592	(10,732)	(6.0)
High Density and Saturation Flats & Parcels	1,399,958	1,391,180	8,778	0.6	8,465,066	8,499,894	(34,828)	(0.4)	1,603,707	1,580,001	23,705	1.5
Carrier Route	1,689,736	1,662,552	27,184	1.6	7,123,600	7,002,034	121,566	1.7	1,492,797	1,476,162	16,635	1.1
Letters	7,264,233	6,848,622	415,611	6.1	37,879,399	35,748,614	2,130,784	6.0	1,998,037	2,168,949	(170,913)	(7.9)
Flats	1,879,534	1,943,383	(63,849)	(3.3)	5,097,589	5,256,766	(159,176)	(3.0)	1,281,459	1,326,957	(45,497)	(3.4)
Not Flat-Machinables and Parcels	484,021	460,374	23,647	5.1	552,312	512,998	39,315	7.7	242,738	228,208	14,530	6.4
Domestic Negotiated Serv. Agreement Mail	37,105	43,956	(6,852)	(15.6)	170,964	209,173	(38,210)	(18.3)	18,218	21,788	(3,570)	(16.4)
Inbound Intl. Negotiated Serv. Agreement Mail	251	303	(53)	(17.3)	612	644	(31)	(4.9)	69	99	(30)	(29.9)
Standard Mail Fees	53,093	63,009	(9,916)	(15.7)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	13,405,875	12,966,243	439,632	3.4	63,668,188	61,274,430	2,393,758	3.9	6,804,885	6,980,756	(175,871)	(2.5)
Periodicals Mail:												
In-County	52,413	55,051	(2,637)	(4.8)	499,052	521,432	(22,380)	(4.3)	146,438	153,705	(7,266)	(4.7)
Outside County	1,317,750	1,363,054	(45,303)	(3.3)	4,879,694	5,019,041	(139,347)	(2.8)	1,909,949	1,941,798	(31,849)	(1.6)
Periodicals Mail Fees	6,363	9,613	(3,250)	(33.8)	-	-	-	-	-	-	-	-
Total Periodicals Mail	1,376,526	1,427,717	(51,191)	(3.6)	5,378,746	5,540,474	(161,727)	(2.9)	2,056,387	2,095,503	(39,116)	(1.9)
Package Services Mail:												
Single-Piece Parcel Post	539,470	472,498	66,972	14.2	54,768	47,207	7,561	16.0	339,829	307,766	32,064	10.4
Inbound Intl. Surface Parcel Post (at UPU Rates)	18,360	8,788	9,572	108.9	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	28	103	(75)	(73.3)	14	47	(33)	(70.2)	26	102	(76)	(74.4)
Bound Printed Matter Flats	145,775	144,708	1,067	0.7	178,568	171,025	7,543	4.4	258,169	240,311	17,858	7.4
Bound Printed Matter Parcels	231,281	245,601	(14,320)	(5.8)	183,431	186,316	(2,885)	(1.5)	496,798	520,952	(24,154)	(4.6)
Media and Library Mail	241,126	274,338	(33,212)	(12.1)	79,689	91,381	(11,693)	(12.8)	184,902	210,291	(25,389)	(12.1)
Package Services Mail Fees	2,282	2,074	207	10.0	-	-	-	-	-	-	-	-
Total Package Services Mail	1,178,321	1,148,112	30,210	2.6	496,470	495,976	494	0.1	1,279,725	1,279,422	303	0.0

TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	47,342,605	48,271,653	(929,048)	(1.9)	127,205,533	128,845,736	(1,640,203)	(1.3)	15,631,427	15,578,582	52,846	0.3
Total All Services	2,181,660	2,297,938	(116,278)	(5.1)	1,650,537	2,027,365	(376,828)	(18.6)				
Total All Mail and Services	49,524,265	50,569,590	(1,045,326)	(2.1)								
Total All Other Revenue	371,758	546,744	(174,986)	(32.0)								
Total All Revenue	49,896,023	51,116,334	(1,220,311)	(2.4)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS SECTION)

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS SECTION)

- Report totals may not sum due to rounding.

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,708,100	2,966,803	(258,703)	(8.7)	5,917,490	6,506,953	(589,463)	(9.1)	184,461	204,127	(19,666)	(9.6)
Single-Piece Cards	97,664	103,723	(6,059)	(5.8)	329,146	361,148	(32,001)	(8.9)	2,100	2,311	(211)	(9.1)
Total Single-Piece Letters and Cards	2,805,764	3,070,526	(264,762)	(8.6)	6,246,636	6,868,101	(621,464)	(9.0)	186,561	206,438	(19,877)	(9.6)
Presort Letters	3,605,323	3,717,798	(112,475)	(3.0)	10,018,287	10,487,470	(469,183)	(4.5)	538,152	521,200	16,952	3.3
Presort Cards	149,407	156,381	(6,974)	(4.5)	683,829	726,723	(42,895)	(5.9)	5,582	5,932	(350)	(5.9)
Total Presort Letters and Cards	3,754,730	3,874,179	(119,449)	(3.1)	10,702,116	11,214,193	(512,078)	(4.6)	543,734	527,132	16,603	3.1
Flats	7,109	7,834	(724)	(9.2)	5,006	6,317	(1,311)	(20.8)	1,532	1,966	(434)	(22.1)
Parcels	652	0	652	0.0	514	0	514	0.0	56	0	56	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	6,568,255	6,952,539	(384,284)	(5.5)	16,954,272	18,088,611	(1,134,339)	(6.3)	731,883	735,536	(3,653)	(0.5)
Standard Mail:												
High Density and Saturation Letters	186,436	181,538	4,898	2.7	1,372,647	1,325,407	47,240	3.6	57,626	58,597	(971)	(1.7)
High Density and Saturation Flats & Parcels	18,292	15,637	2,656	17.0	129,139	108,775	20,364	18.7	6,960	4,496	2,463	54.8
Carrier Route	5,482	11,949	(6,467)	(54.1)	26,575	56,013	(29,437)	(52.6)	1,123	2,481	(1,358)	(54.7)
Letters	2,349,902	2,221,821	128,081	5.8	12,035,534	11,524,183	511,351	4.4	642,142	691,410	(49,268)	(7.1)
Flats	440	16	424	2658.8	938	41	897	2185.1	437	9	428	4834.3
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	7,779	10,495	(2,716)	(25.9)	38,217	52,691	(14,474)	(27.5)	1,898	2,741	(843)	(30.8)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	2,568,332	2,441,456	126,876	5.2	13,603,051	13,067,109	535,941	4.1	710,184	759,734	(49,550)	(6.5)
Periodicals Mail:												
In-County	459	576	(117)	(20.3)	5,984	7,216	(1,232)	(17.1)	262	309	(47)	(15.2)
Outside County	2,763	3,131	(368)	(11.8)	12,416	13,697	(1,281)	(9.4)	1,022	1,367	(345)	(25.2)
Periodicals Mail Fees												
Total Periodicals Mail	3,222	3,707	(485)	(13.1)	18,400	20,913	(2,513)	(12.0)	1,284	1,676	(392)	(23.4)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees												
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	5,933	15,837	(9,904)	(62.5)	1,313	3,228	(1,915)	(59.3)	87	242	(154)	(63.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	5,933	15,837	(9,904)	(62.5)	1,313	3,228	(1,915)	(59.3)	87	242	(154)	(63.9)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	9,145,741	9,413,538	(267,797)	(2.8)	30,661,024	31,279,003	(617,979)	(2.0)	1,446,041	1,500,088	(54,047)	(3.6)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,145,741	9,413,538	(267,797)	(2.8)	30,661,024	31,279,003	(617,979)	(2.0)	1,446,041	1,500,088	(54,047)	(3.6)
Total All Other Revenue												
Total All Revenue	9,145,741	9,413,538	(267,797)	(2.8)								

**TABLE 2-A
LETTER MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
First-Class Mail:												
Single-Piece Letters	8,753,077	9,621,049	(867,972)	(9.0)	19,207,610	21,188,973	(1,981,362)	(9.4)	600,388	660,831	(60,443)	(9.1)
Single-Piece Cards	289,306	315,437	(26,131)	(8.3)	994,344	1,097,506	(103,162)	(9.4)	6,350	7,014	(664)	(9.5)
Total Single-Piece Letters and Cards	2,805,764	9,936,486	(7,130,722)	(71.8)	20,201,955	22,286,479	(2,084,524)	(9.4)	606,738	667,845	(61,107)	(9.1)
Presort Letters	11,209,307	11,671,743	(462,436)	(4.0)	31,502,843	32,917,329	(1,414,486)	(4.3)	1,638,240	1,521,706	116,534	7.7
Presort Cards	449,964	484,319	(34,355)	(7.1)	2,080,106	2,256,418	(176,312)	(7.8)	16,979	18,415	(1,436)	(7.8)
Total Presort Letters and Cards	11,659,271	12,156,062	(496,791)	(4.1)	33,582,949	35,173,747	(1,590,798)	(4.5)	1,655,220	1,540,121	115,098	7.5
Flats	21,350	25,631	(4,281)	(16.7)	16,068	20,114	(4,046)	(20.1)	5,005	6,068	(1,064)	(17.5)
Parcels	652	0	652	0.0	514	0	514	0.0	56	0	56	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	20,723,656	22,118,180	(1,394,523)	(6.3)	53,801,485	57,480,340	(3,678,855)	(6.4)	2,267,019	2,214,035	52,983	2.4
Standard Mail:												
High Density and Saturation Letters	597,956	552,864	45,092	8.2	4,378,726	4,044,306	334,419	8.3	167,863	178,592	(10,729)	(6.0)
High Density and Saturation Flats & Parcels	35,059	49,737	(14,678)	(29.5)	243,642	343,901	(100,258)	(29.2)	12,042	15,591	(3,550)	(22.8)
Carrier Route	20,312	43,456	(23,144)	(53.3)	98,776	198,460	(99,684)	(50.2)	4,127	9,418	(5,292)	(56.2)
Letters	7,282,901	6,869,902	412,999	6.0	37,971,828	35,854,486	2,117,342	5.9	2,002,833	2,179,140	(176,307)	(8.1)
Flats	547	111	436	391.9	1,204	239	965	404.0	494	50	444	881.7
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	7,779	10,495	(2,716)	(25.9)	38,217	52,691	(14,474)	(27.5)	1,898	2,741	(843)	(30.8)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	7,944,554	7,526,566	417,988	5.6	42,732,392	40,494,082	2,238,311	5.5	2,189,257	2,385,534	(196,277)	(8.2)
Periodicals Mail:												
In-County	1,476	1,831	(354)	(19.4)	18,746	23,069	(4,323)	(18.7)	814	995	(181)	(18.2)
Outside County	8,583	9,991	(1,408)	(14.1)	38,812	43,541	(4,729)	(10.9)	3,132	4,072	(940)	(23.1)
Periodicals Mail Fees												
Total Periodicals Mail	10,059	11,821	(1,762)	(14.9)	57,557	66,610	(9,052)	(13.6)	3,946	5,067	(1,121)	(22.1)
Package Services Mail:												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees												
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	23,819	59,958	(36,138)	(60.3)	4,885	12,196	(7,311)	(59.9)	367	914	(547)	(59.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	23,819	59,958	(36,138)	(60.3)	4,885	12,196	(7,311)	(59.9)	367	914	(547)	(59.9)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

LETTER MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	28,702,089	29,716,524	(1,014,435)	(3.4)	96,891,418	98,349,636	(1,458,218)	(1.5)	4,469,193	4,614,011	(144,818)	(3.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	28,702,089	29,716,524	(1,014,435)	(3.4)	96,891,418	98,349,636	(1,458,218)	(1.5)	4,469,193	4,614,011	(144,818)	(3.1)
Total All Other Revenue												
Total All Revenue	28,702,089	29,716,524	(1,014,435)	(3.4)								

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	(13)	13	(100.4)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	(13)	13	(100.4)	0	0	0	0.0	0	0	0	0.0
Flats	672,779	750,196	(77,418)	(10.3)	523,944	599,377	(75,433)	(12.6)	106,384	123,038	(16,653)	(13.5)
Parcels	43,364	37,265	6,100	16.4	24,967	22,487	2,480	11.0	6,384	5,935	450	7.6
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	716,143	787,448	(71,305)	(9.1)	548,910	621,864	(72,954)	(11.7)	112,769	128,972	(16,204)	(12.6)
Standard Mail:												
High Density and Saturation Letters	(12)	0	(12)	0.0	(80)	0	(80)	0.0	(3)	0	(3)	0.0
High Density and Saturation Flats & Parcels	440,846	440,195	651	0.1	2,652,928	2,684,947	(32,019)	(1.2)	524,994	520,659	4,335	0.8
Carrier Route	439,107	479,910	(40,803)	(8.5)	1,830,082	2,052,646	(222,565)	(10.8)	392,880	411,822	(18,942)	(4.6)
Letters	21	32	(11)	(34.4)	0	0	0	0.0	0	0	0	0.0
Flats	550,736	582,011	(31,275)	(5.4)	1,478,227	1,576,979	(98,751)	(6.3)	373,870	390,663	(16,794)	(4.3)
Not Flat-Machinables and Parcels	2	0	2	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	1,831	2,444	(613)	(25.1)	7,134	9,444	(2,309)	(24.5)	2,619	1,842	777	42.2
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	1,432,531	1,504,592	(72,061)	(4.8)	5,968,291	6,324,016	(355,725)	(5.6)	1,294,361	1,324,986	(30,625)	(2.3)
Periodicals Mail:												
In-County	17,199	18,069	(869)	(4.8)	161,670	169,179	(7,510)	(4.4)	49,170	52,454	(3,285)	(6.3)
Outside County	430,245	442,279	(12,034)	(2.7)	1,603,974	1,647,945	(43,971)	(2.7)	617,306	636,939	(19,634)	(3.1)
Periodicals Mail Fees												
Total Periodicals Mail	447,444	460,348	(12,903)	(2.8)	1,765,643	1,817,124	(51,481)	(2.8)	666,475	689,394	(22,918)	(3.3)
Package Services Mail:												
Single-Piece Parcel Post	1,422	2,267	(845)	(37.3)	289	511	(223)	(43.5)	399	580	(181)	(31.2)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	42,243	41,837	405	1.0	49,986	48,779	1,206	2.5	72,049	70,621	1,428	2.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	5,860	7,530	(1,670)	(22.2)	2,323	2,963	(639)	(21.6)	2,241	2,910	(669)	(23.0)
Package Services Mail Fees												
Total Package Services Mail	49,525	51,634	(2,110)	(4.1)	52,598	52,254	345	0.7	74,689	74,111	578	0.8

FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	219,938	223,988	(4,050)	(1.8)	43,343	44,669	(1,326)	(3.0)	33,219	34,939	(1,719)	(4.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	219,938	223,988	(4,050)	(1.8)	43,343	44,669	(1,326)	(3.0)	33,219	34,939	(1,719)	(4.9)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

FLAT MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	2,865,582	3,028,010	(162,429)	(5.4)	8,388,401	8,869,053	(480,652)	(5.4)	2,183,374	2,254,171	(70,797)	(3.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,865,582	3,028,010	(162,429)	(5.4)	8,388,401	8,869,053	(480,652)	(5.4)	2,183,374	2,254,171	(70,797)	(3.1)
Total All Other Revenue												
Total All Revenue	2,865,582	3,028,010	(162,429)	(5.4)								

**TABLE 2-B
FLAT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	(32)	(55)	23	(42.0)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	(32)	(55)	23	(42.0)	0	0	0	0.0	0	0	0	0.0
Flats	2,105,365	2,384,819	(279,454)	(11.7)	1,673,748	1,899,003	(225,255)	(11.9)	341,738	392,742	(51,004)	(13.0)
Parcels	120,971	121,386	(416)	(0.3)	71,291	72,870	(1,579)	(2.2)	18,689	19,447	(758)	(3.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	2,226,303	2,506,150	(279,847)	(11.2)	1,745,039	1,971,873	(226,834)	(11.5)	360,427	412,189	(51,762)	(12.6)
Standard Mail:												
High Density and Saturation Letters	(12)	0	(12)	0.0	(80)	0	(80)	0.0	(3)	0	(3)	0.0
High Density and Saturation Flats & Parcels	1,364,714	1,341,340	23,375	1.7	8,221,037	8,155,749	65,288	0.8	1,591,409	1,564,289	27,120	1.7
Carrier Route	1,675,798	1,625,063	50,735	3.1	7,051,507	6,833,389	218,119	3.2	1,495,667	1,471,640	24,027	1.6
Letters	85	106	(21)	(19.4)	0	0	0	0.0	0	0	0	0.0
Flats	1,880,221	1,945,458	(65,237)	(3.4)	5,100,548	5,264,729	(164,181)	(3.1)	1,282,649	1,328,784	(46,135)	(3.5)
Not Flat-Machinables and Parcels	2	108	(106)	(98.6)	0	22	(22)	(98.6)	0	20	(20)	(98.6)
Domestic Negotiated Serv. Agreement Mail	1,831	2,444	(613)	(25.1)	7,134	9,444	(2,309)	(24.5)	2,619	1,842	777	42.2
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	4,922,639	4,914,517	8,122	0.2	20,380,147	20,263,332	116,815	0.6	4,372,341	4,366,574	5,767	0.1
Periodicals Mail:												
In-County	50,872	53,131	(2,259)	(4.3)	479,869	497,649	(17,780)	(3.6)	145,402	152,415	(7,014)	(4.6)
Outside County	1,306,294	1,350,137	(43,843)	(3.2)	4,836,855	4,971,333	(134,477)	(2.7)	1,901,066	1,931,947	(30,881)	(1.6)
Periodicals Mail Fees												
Total Periodicals Mail	1,357,165	1,403,268	(46,103)	(3.3)	5,316,725	5,468,981	(152,257)	(2.8)	2,046,468	2,084,362	(37,894)	(1.8)
Package Services Mail:												
Single-Piece Parcel Post	4,822	5,326	(504)	(9.5)	985	1,140	(154)	(13.5)	1,273	1,390	(117)	(8.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	145,775	144,708	1,067	0.7	178,568	171,025	7,543	4.4	258,169	240,311	17,858	7.4
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	19,409	23,819	(4,410)	(18.5)	7,724	9,445	(1,721)	(18.2)	7,474	9,374	(1,900)	(20.3)
Package Services Mail Fees												
Total Package Services Mail	170,006	173,853	(3,847)	(2.2)	187,277	181,610	5,668	3.1	266,916	251,075	15,841	6.3

**FLAT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	632,967	678,557	(45,590)	(6.7)	125,154	134,480	(9,326)	(6.9)	97,013	108,292	(11,279)	(10.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	632,967	678,557	(45,590)	(6.7)	125,154	134,480	(9,326)	(6.9)	97,013	108,292	(11,279)	(10.4)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

FLAT MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	9,309,081	9,676,345	(367,265)	(3.8)	27,784,263	28,050,828	(266,566)	(1.0)	7,149,348	7,229,003	(79,654)	(1.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,309,081	9,676,345	(367,265)	(3.8)	27,784,263	28,050,828	(266,566)	(1.0)	7,149,348	7,229,003	(79,654)	(1.1)
Total All Other Revenue												
Total All Revenue	9,309,081	9,676,345	(367,265)	(3.8)								

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	265,515	235,121	30,394	12.9	126,585	116,089	10,496	9.0	43,669	39,939	3,730	9.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	265,515	235,121	30,394	12.9	126,585	116,089	10,496	9.0	43,669	39,939	3,730	9.3
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	61	18	43	245.3	116	51	65	128.3	69	9	60	678.7
Carrier Route	36	33	3	8.9	49	53	(3)	(6.5)	23	21	2	9.2
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	509	760	(251)	(33.1)	1,117	1,671	(554)	(33.2)	53	92	(39)	(42.4)
Not Flat-Machinables and Parcels	164,380	146,257	18,123	12.4	177,228	166,083	11,145	6.7	78,921	73,907	5,014	6.8
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	164,986	147,068	17,917	12.2	178,510	167,857	10,653	6.3	79,065	74,029	5,036	6.8
Periodicals Mail:												
In-County	24	33	(9)	(26.2)	173	284	(111)	(39.1)	80	106	(27)	(25.1)
Outside County	960	892	68	7.7	1,309	1,278	31	2.4	1,905	1,713	192	11.2
Periodicals Mail Fees												
Total Periodicals Mail	984	924	60	6.5	1,482	1,562	(80)	(5.1)	1,985	1,819	165	9.1
Package Services Mail:												
Single-Piece Parcel Post	163,463	139,359	24,104	17.3	16,168	13,902	2,266	16.3	104,046	94,741	9,306	9.8
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	64,053	69,600	(5,547)	(8.0)	50,866	54,279	(3,412)	(6.3)	131,376	141,521	(10,145)	(7.2)
Media and Library Mail	72,342	77,592	(5,250)	(6.8)	23,168	25,245	(2,077)	(8.2)	58,776	62,927	(4,152)	(6.6)
Package Services Mail Fees												
Total Package Services Mail	299,859	286,552	13,307	4.6	90,202	93,425	(3,223)	(3.4)	294,198	299,189	(4,991)	(1.7)

PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,177,466	1,071,283	106,184	9.9	153,669	143,456	10,213	7.1	375,022	346,307	28,715	8.3
Parcel Select Mail:												
Total Parcel Select Mail	143,843	114,948	28,895	25.1	80,140	62,269	17,871	28.7	299,202	212,260	86,942	41.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	24,142	15,694	8,448	53.8	10,007	7,240	2,767	38.2	29,258	16,255	13,003	80.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,335,918	1,196,232	139,686	11.7	238,951	209,770	29,181	13.9	689,988	569,151	120,837	21.2
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

PARCEL MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	2,067,262	1,865,898	201,364	10.8	650,780	603,456	47,324	7.8	1,147,120	1,016,498	130,622	12.9
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,067,262	1,865,898	201,364	10.8	650,780	603,456	47,324	7.8	1,147,120	1,016,498	130,622	12.9
Total All Other Revenue												
Total All Revenue	2,067,262	1,865,898	201,364	10.8								

**TABLE 2-C
PARCEL MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	(0)	0	(100.0)	0	(1)	1	(100.0)	0	(0)	0	(100.0)
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	(0)	0	(100.0)	0	(1)	1	(100.0)	0	(0)	0	(100.0)
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	794,495	740,992	53,503	7.2	385,832	365,296	20,536	5.6	133,924	126,164	7,760	6.2
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	794,495	740,992	53,503	7.2	385,832	365,295	20,536	5.6	133,924	126,164	7,760	6.2
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	185	103	82	80.2	386	242	144	59.4	256	121	135	112.0
Carrier Route	190	116	74	63.3	268	167	101	60.7	125	79	46	58.2
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	944	1,362	(418)	(30.7)	2,070	2,988	(919)	(30.7)	100	162	(62)	(38.4)
Not Flat-Machinables and Parcels	484,019	460,266	23,753	5.2	552,312	512,975	39,337	7.7	242,737	228,187	14,550	6.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	485,338	461,847	23,490	5.1	555,037	516,373	38,664	7.5	243,218	228,549	14,669	6.4
Periodicals Mail:												
In-County	66	89	(23)	(26.3)	437	714	(277)	(38.8)	223	294	(71)	(24.3)
Outside County	2,874	2,926	(52)	(1.8)	4,027	4,168	(141)	(3.4)	5,750	5,779	(29)	(0.5)
Periodicals Mail Fees												
Total Periodicals Mail	2,939	3,015	(75)	(2.5)	4,464	4,883	(418)	(8.6)	5,973	6,073	(100)	(1.7)
Package Services Mail:												
Single-Piece Parcel Post	534,629	467,132	67,497	14.4	53,782	46,067	7,715	16.7	338,556	306,376	32,180	10.5
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	231,280	245,600	(14,320)	(5.8)	183,431	186,316	(2,885)	(1.5)	496,798	520,952	(24,154)	(4.6)
Media and Library Mail	221,663	250,430	(28,767)	(11.5)	71,965	81,936	(9,971)	(12.2)	177,429	200,917	(23,489)	(11.7)
Package Services Mail Fees												
Total Package Services Mail	987,572	963,161	24,410	2.5	309,178	314,319	(5,141)	(1.6)	1,012,783	1,028,245	(15,462)	(1.5)

**PARCEL MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	3,777,037	3,632,975	144,062	4.0	488,553	477,767	10,785	2.3	1,211,918	1,203,236	8,682	0.7
Parcel Select Mail:												
Total Parcel Select Mail	467,559	385,073	82,486	21.4	258,732	204,880	53,852	26.3	979,692	767,056	212,636	27.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	68,480	44,824	23,656	52.8	28,047	20,247	7,800	38.5	88,350	46,573	41,777	89.7
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	4,303,542	4,057,180	246,363	6.1	770,466	699,700	70,767	10.1	2,266,466	2,011,194	255,272	12.7
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,473,835	1,608,893	(135,058)	(8.4)	3,246,120	3,560,375	(314,256)	(8.8)	86,569	94,423	(7,854)	(8.3)
Single-Piece Cards	55,974	59,987	(4,014)	(6.7)	186,037	207,159	(21,122)	(10.2)	1,163	1,295	(132)	(10.2)
Total Single-Piece Letters and Cards	1,529,809	1,668,880	(139,071)	(8.3)	3,432,157	3,767,534	(335,377)	(8.9)	87,732	95,718	(7,986)	(8.3)
Presort Letters	43,593	44,028	(436)	(1.0)	117,841	120,511	(2,670)	(2.2)	4,769	4,622	147	3.2
Presort Cards	1,272	1,157	115	10.0	5,751	5,288	463	8.8	33	32	1	3.1
Total Presort Letters and Cards	44,865	45,185	(320)	(0.7)	123,592	125,800	(2,207)	(1.8)	4,802	4,654	148	3.2
Flats	70,349	81,301	(10,952)	(13.5)	50,403	61,933	(11,530)	(18.6)	9,633	11,641	(2,008)	(17.2)
Parcels	14,758	14,511	247	1.7	8,378	8,518	(140)	(1.6)	1,986	2,049	(63)	(3.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,659,780	1,809,877	(150,098)	(8.3)	3,614,530	3,963,784	(349,254)	(8.8)	104,153	114,061	(9,909)	(8.7)
Standard Mail:												
High Density and Saturation Letters	1,120	1,459	(339)	(23.2)	7,727	10,379	(2,652)	(25.5)	248	378	(129)	(34.2)
High Density and Saturation Flats & Parcels	41	54	(14)	(25.5)	260	350	(90)	(25.8)	21	17	3	17.9
Carrier Route	109	277	(169)	(60.8)	482	1,250	(768)	(61.4)	39	97	(58)	(59.4)
Letters	127,053	122,186	4,867	4.0	758,710	736,576	22,134	3.0	42,334	49,854	(7,520)	(15.1)
Flats	5,042	3,295	1,746	53.0	17,389	10,704	6,685	62.5	3,162	1,613	1,548	96.0
Not Flat-Machinables and Parcels	169	922	(753)	(81.7)	181	1,177	(997)	(84.7)	33	105	(71)	(68.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	133,534	128,194	5,339	4.2	784,748	760,436	24,312	3.2	45,838	52,064	(6,226)	(12.0)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	2,987	2,315	672	29.0	355	307	47	15.3	1,571	1,368	203	14.8
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	3	4	(0)	(10.1)	1	1	(0)	(16.9)	2	2	(1)	(25.0)
Bound Printed Matter Parcels	10	6	4	67.9	4	2	2	102.9	4	4	(0)	(3.5)
Media and Library Mail	1,780	1,828	(48)	(2.6)	592	639	(48)	(7.4)	1,153	1,147	6	0.5
Package Services Mail Fees												
Total Package Services Mail	4,780	4,153	628	15.1	952	950	1	0.1	2,730	2,522	208	8.2

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	32,746	34,269	(1,523)	(4.4)	5,462	6,073	(610)	(10.1)	6,935	6,854	81	1.2
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	32,746	34,269	(1,523)	(4.4)	5,462	6,073	(610)	(10.1)	6,935	6,854	81	1.2
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-A
STAMPED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,940,554	5,466,837	(526,283)	(9.6)	10,927,667	12,162,191	(1,234,524)	(10.2)	297,311	327,623	(30,312)	(9.3)
Single-Piece Cards	167,763	181,654	(13,891)	(7.6)	570,809	627,020	(56,211)	(9.0)	3,568	3,919	(351)	(9.0)
Total Single-Piece Letters and Cards	5,108,317	5,648,491	(540,174)	(9.6)	11,498,476	12,789,210	(1,290,734)	(10.1)	300,878	331,542	(30,664)	(9.2)
Presort Letters	147,868	144,603	3,265	2.3	402,607	394,899	7,708	2.0	16,141	13,969	2,172	15.5
Presort Cards	3,716	4,280	(563)	(13.2)	16,935	19,685	(2,749)	(14.0)	101	111	(10)	(8.9)
Total Presort Letters and Cards	151,584	148,882	2,702	1.8	419,542	414,583	4,959	1.2	16,242	14,080	2,162	15.4
Flats	226,405	257,282	(30,877)	(12.0)	165,700	193,875	(28,175)	(14.5)	32,215	37,107	(4,893)	(13.2)
Parcels	46,339	49,477	(3,138)	(6.3)	26,325	28,847	(2,522)	(8.7)	6,561	7,132	(571)	(8.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	5,532,645	6,104,132	(571,488)	(9.4)	12,110,043	13,426,515	(1,316,472)	(9.8)	355,897	389,862	(33,965)	(8.7)
Standard Mail:												
High Density and Saturation Letters	4,486	5,749	(1,264)	(22.0)	34,574	43,591	(9,017)	(20.7)	1,113	1,565	(452)	(28.9)
High Density and Saturation Flats & Parcels	190	140	50	35.9	1,138	967	171	17.7	68	55	13	24.5
Carrier Route	562	1,078	(516)	(47.8)	2,517	4,897	(2,380)	(48.6)	217	354	(137)	(38.7)
Letters	413,421	401,771	11,651	2.9	2,534,816	2,458,471	76,345	3.1	139,627	165,280	(25,653)	(15.5)
Flats	14,169	12,352	1,817	14.7	45,070	39,429	5,640	14.3	7,824	6,419	1,405	21.9
Not Flat-Machinables and Parcels	945	1,816	(870)	(47.9)	1,321	2,292	(971)	(42.4)	183	256	(73)	(28.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	433,773	422,905	10,868	2.6	2,619,436	2,549,647	69,789	2.7	149,032	173,929	(24,897)	(14.3)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	9,191	7,987	1,204	15.1	1,115	959	156	16.3	4,984	3,989	995	24.9
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	6	21	(15)	(71.4)	3	9	(7)	(72.8)	3	6	(4)	(57.7)
Bound Printed Matter Parcels	16	24	(7)	(30.8)	6	9	(3)	(29.9)	8	17	(8)	(50.2)
Media and Library Mail	4,784	5,473	(690)	(12.6)	1,665	1,907	(242)	(12.7)	2,834	3,362	(527)	(15.7)
Package Services Mail Fees												
Total Package Services Mail	13,997	13,505	492	3.6	2,789	2,884	(95)	(3.3)	7,829	7,374	455	6.2

STAMPED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	101,848	112,247	(10,399)	(9.3)	17,056	19,557	(2,500)	(12.8)	22,445	24,120	(1,675)	(6.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	101,848	112,247	(10,399)	(9.3)	17,056	19,557	(2,500)	(12.8)	22,445	24,120	(1,675)	(6.9)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

STAMPED MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	6,082,262	6,652,789	(570,527)	(8.6)	14,749,383	15,998,682	(1,249,299)	(7.8)	535,204	595,286	(60,082)	(10.1)
Total All Services	15,366	39,258	(23,891)	(60.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	6,097,629	6,692,047	(594,418)	(8.9)	14,749,383	15,998,682	(1,249,299)	(7.8)	535,204	595,286	(60,082)	(10.1)
Total All Other Revenue												
Total All Revenue	6,097,629	6,692,047	(594,418)	(8.9)								

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	52,140	85,889	(33,749)	(39.3)	113,656	187,530	(73,874)	(39.4)	3,779	6,358	(2,578)	(40.6)
Single-Piece Cards	1,840	2,730	(890)	(32.6)	6,398	9,648	(3,250)	(33.7)	40	60	(20)	(33.7)
Total Single-Piece Letters and Cards	53,979	88,619	(34,639)	(39.1)	120,054	197,178	(77,125)	(39.1)	3,819	6,418	(2,599)	(40.5)
Presort Letters	1,248,903	1,323,138	(74,235)	(5.6)	3,520,008	3,787,774	(267,766)	(7.1)	184,057	177,371	6,686	3.8
Presort Cards	1,336	1,142	195	17.1	5,978	5,197	781	15.0	62	53	9	17.1
Total Presort Letters and Cards	1,250,240	1,324,280	(74,040)	(5.6)	3,525,986	3,792,970	(266,985)	(7.0)	184,119	177,424	6,695	3.8
Flats	64,668	81,623	(16,955)	(20.8)	79,644	92,830	(13,187)	(14.2)	9,223	12,502	(3,279)	(26.2)
Parcels	4,766	5,390	(625)	(11.6)	2,422	2,828	(405)	(14.3)	784	954	(170)	(17.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,373,652	1,499,912	(126,260)	(8.4)	3,728,106	4,085,807	(357,701)	(8.8)	197,945	197,297	648	0.3
Standard Mail:												
High Density and Saturation Letters	501	456	45	9.9	3,465	3,254	212	6.5	102	135	(33)	(24.7)
High Density and Saturation Flats & Parcels	41	29	12	40.5	220	137	83	60.7	33	31	1	4.7
Carrier Route	145	195	(50)	(25.6)	686	923	(238)	(25.7)	70	85	(16)	(18.5)
Letters	83,198	99,378	(16,180)	(16.3)	457,540	552,120	(94,580)	(17.1)	28,364	41,287	(12,924)	(31.3)
Flats	3,546	3,624	(78)	(2.2)	10,230	10,552	(322)	(3.1)	1,817	1,764	53	3.0
Not Flat-Machinables and Parcels	1,147	1,301	(154)	(11.8)	881	1,074	(194)	(18.0)	206	46	160	349.6
Domestic Negotiated Serv. Agreement Mail	3,756	3,885	(129)	(3.3)	17,955	19,102	(1,147)	(6.0)	697	748	(51)	(6.9)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	92,335	108,869	(16,534)	(15.2)	490,976	587,163	(96,186)	(16.4)	31,287	44,097	(12,810)	(29.0)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	2,679	3,008	(329)	(10.9)	312	354	(43)	(12.0)	1,302	1,604	(303)	(18.9)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	15	22	(6)	(29.7)	7	10	(3)	(29.5)	8	9	(1)	(6.9)
Bound Printed Matter Parcels	23	32	(9)	(27.7)	4	13	(8)	(65.7)	35	36	(1)	(3.9)
Media and Library Mail	1,312	1,914	(602)	(31.4)	444	663	(218)	(33.0)	1,037	1,473	(437)	(29.6)
Package Services Mail Fees												
Total Package Services Mail	4,030	4,976	(946)	(19.0)	768	1,040	(272)	(26.2)	2,382	3,123	(741)	(23.7)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	17,898	25,560	(7,662)	(30.0)	2,656	3,962	(1,306)	(33.0)	4,994	7,067	(2,073)	(29.3)
Parcel Select Mail:												
Total Parcel Select Mail	6	6	(0)	(3.5)	2	2	0	16.4	4	12	(9)	(70.7)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	17,904	25,566	(7,662)	(30.0)	2,658	3,964	(1,306)	(32.9)	4,998	7,079	(2,082)	(29.4)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

METERED MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	1,487,920	1,639,322	(151,402)	(9.2)	4,222,508	4,677,973	(455,465)	(9.7)	236,611	251,596	(14,985)	(6.0)
Total All Services	8,537	15,811	(7,275)	(46.0)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,496,457	1,655,134	(158,677)	(9.6)	4,222,508	4,677,973	(455,465)	(9.7)	236,611	251,596	(14,985)	(6.0)
Total All Other Revenue												
Total All Revenue	1,496,457	1,655,134	(158,677)	(9.6)								

**TABLE 3-B
METERED MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	184,165	282,644	(98,480)	(34.8)	401,667	615,765	(214,099)	(34.8)	13,502	20,867	(7,365)	(35.3)
Single-Piece Cards	5,805	9,551	(3,745)	(39.2)	20,414	33,372	(12,958)	(38.8)	128	209	(81)	(38.8)
Total Single-Piece Letters and Cards	189,970	292,195	(102,225)	(35.0)	422,081	649,137	(227,057)	(35.0)	13,629	21,075	(7,446)	(35.3)
Presort Letters	3,864,521	4,147,653	(283,133)	(6.8)	11,013,754	11,857,673	(843,920)	(7.1)	565,024	476,927	88,097	18.5
Presort Cards	3,903	3,545	358	10.1	17,683	16,081	1,602	10.0	180	180	0	0.1
Total Presort Letters and Cards	3,868,424	4,151,199	(282,775)	(6.8)	11,031,437	11,873,754	(842,317)	(7.1)	565,204	477,107	88,098	18.5
Flats	209,502	264,199	(54,697)	(20.7)	251,520	292,731	(41,211)	(14.1)	30,569	40,770	(10,201)	(25.0)
Parcels	14,240	17,817	(3,577)	(20.1)	7,403	9,368	(1,965)	(21.0)	2,410	3,129	(719)	(23.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	4,282,137	4,725,410	(443,273)	(9.4)	11,712,441	12,824,990	(1,112,549)	(8.7)	611,813	542,081	69,732	12.9
Standard Mail:												
High Density and Saturation Letters	1,432	1,190	241	20.3	10,114	8,508	1,606	18.9	362	360	2	0.6
High Density and Saturation Flats & Parcels	49	41	8	19.5	276	208	68	33.0	37	41	(4)	(10.2)
Carrier Route	412	640	(228)	(35.6)	1,984	3,108	(1,124)	(36.2)	150	224	(74)	(32.9)
Letters	252,015	304,442	(52,427)	(17.2)	1,415,593	1,696,889	(281,296)	(16.6)	87,980	128,946	(40,966)	(31.8)
Flats	11,145	12,383	(1,238)	(10.0)	31,786	35,304	(3,517)	(10.0)	6,002	6,265	(263)	(4.2)
Not Flat-Machinables and Parcels	3,444	3,500	(56)	(1.6)	2,644	2,683	(39)	(1.5)	260	158	102	64.5
Domestic Negotiated Serv. Agreement Mail	3,756	3,885	(129)	(3.3)	17,955	19,102	(1,147)	(6.0)	697	748	(51)	(6.9)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	272,253	326,081	(53,828)	(16.5)	1,480,352	1,765,801	(285,449)	(16.2)	95,487	136,742	(41,255)	(30.2)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	10,069	10,326	(257)	(2.5)	1,127	1,237	(109)	(8.8)	5,671	5,729	(57)	(1.0)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	50	114	(64)	(56.3)	23	55	(32)	(58.2)	27	58	(30)	(52.8)
Bound Printed Matter Parcels	48	134	(86)	(64.4)	12	56	(43)	(78.0)	62	174	(112)	(64.4)
Media and Library Mail	4,307	6,284	(1,977)	(31.5)	1,491	2,210	(719)	(32.5)	3,236	4,673	(1,437)	(30.8)
Package Services Mail Fees												
Total Package Services Mail	14,474	16,858	(2,384)	(14.1)	2,654	3,558	(904)	(25.4)	8,996	10,633	(1,637)	(15.4)

METERED MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	74,548	95,396	(20,848)	(21.9)	10,352	14,391	(4,039)	(28.1)	23,063	28,106	(5,043)	(17.9)
Parcel Select Mail:												
Total Parcel Select Mail	17	24	(7)	(29.6)	6	11	(5)	(48.8)	8	21	(13)	(61.2)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	74,565	95,420	(20,855)	(21.9)	10,358	14,402	(4,045)	(28.1)	23,071	28,127	(5,056)	(18.0)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

METERED MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	4,643,428	5,163,769	(520,341)	(10.1)	13,205,804	14,608,751	(1,402,947)	(9.6)	739,367	717,583	21,784	3.0
Total All Services	29,004	44,586	(15,582)	(34.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,672,432	5,208,355	(535,924)	(10.3)	13,205,804	14,608,751	(1,402,947)	(9.6)	739,367	717,583	21,784	3.0
Total All Other Revenue												
Total All Revenue	4,672,432	5,208,355	(535,924)	(10.3)								

TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	976,533	1,033,929	(57,395)	(5.6)	2,112,347	2,238,386	(126,039)	(5.6)	73,099	78,751	(5,652)	(7.2)
Single-Piece Cards	26,512	26,036	476	1.8	90,098	90,656	(557)	(0.6)	563	567	(3)	(0.6)
Total Single-Piece Letters and Cards	1,003,045	1,059,964	(56,919)	(5.4)	2,202,446	2,329,042	(126,596)	(5.4)	73,662	79,318	(5,656)	(7.1)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	375,134	414,660	(39,526)	(9.5)	254,933	295,187	(40,254)	(13.6)	57,823	67,202	(9,379)	(14.0)
Parcels	174,222	133,185	41,036	30.8	84,508	67,437	17,072	25.3	27,783	22,526	5,257	23.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,552,401	1,607,810	(55,408)	(3.4)	2,541,887	2,691,665	(149,779)	(5.6)	159,269	169,047	(9,778)	(5.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	51,675	39,193	12,483	31.8	5,657	4,727	930	19.7	24,057	19,107	4,950	25.9
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	145	258	(114)	(44.0)	63	111	(47)	(42.7)	69	126	(57)	(45.5)
Bound Printed Matter Parcels	205	280	(76)	(26.9)	63	98	(35)	(35.3)	220	288	(68)	(23.7)
Media and Library Mail	41,213	40,789	424	1.0	13,676	13,766	(90)	(0.7)	28,303	28,204	99	0.3
Package Services Mail Fees												
Total Package Services Mail	93,238	80,521	12,717	15.8	19,460	18,702	758	4.1	52,648	47,726	4,923	10.3

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	731,860	629,996	101,864	16.2	109,090	97,264	11,826	12.2	200,925	171,534	29,391	17.1
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	731,860	629,996	101,864	16.2	109,090	97,264	11,826	12.2	200,925	171,534	29,391	17.1
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-C
IBI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,971,037	3,157,544	(186,507)	(5.9)	6,444,453	6,847,466	(403,013)	(5.9)	223,617	239,097	(15,480)	(6.5)
Single-Piece Cards	76,193	79,844	(3,651)	(4.6)	262,268	278,141	(15,873)	(5.7)	1,639	1,738	(99)	(5.7)
Total Single-Piece Letters and Cards	3,047,230	3,237,388	(190,158)	(5.9)	6,706,721	7,125,607	(418,886)	(5.9)	225,256	240,835	(15,580)	(6.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,156,691	1,321,468	(164,778)	(12.5)	811,207	939,815	(128,607)	(13.7)	183,965	214,273	(30,307)	(14.1)
Parcels	487,559	410,119	77,440	18.9	241,489	207,039	34,450	16.6	80,709	69,621	11,088	15.9
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	4,691,480	4,968,975	(277,495)	(5.6)	7,759,417	8,272,461	(513,044)	(6.2)	489,930	524,729	(34,799)	(6.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	154,528	129,146	25,382	19.7	17,594	15,488	2,106	13.6	72,816	60,497	12,319	20.4
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	501	1,267	(766)	(60.4)	224	548	(324)	(59.2)	249	603	(354)	(58.7)
Bound Printed Matter Parcels	637	1,161	(525)	(45.2)	206	408	(203)	(49.7)	586	1,019	(433)	(42.5)
Media and Library Mail	124,738	129,214	(4,476)	(3.5)	42,002	43,730	(1,728)	(4.0)	85,330	88,526	(3,196)	(3.6)
Package Services Mail Fees												
Total Package Services Mail	280,404	260,788	19,616	7.5	60,026	60,174	(148)	(0.2)	158,981	150,645	8,336	5.5

IBI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	2,171,891	1,981,579	190,312	9.6	324,953	305,316	19,637	6.4	595,574	545,545	50,029	9.2
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	2,171,891	1,981,579	190,312	9.6	324,953	305,316	19,637	6.4	595,574	545,545	50,029	9.2
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
First-Class Mail:												
Single-Piece Letters	14,687	16,916	(2,229)	(13.2)	23,743	27,705	(3,962)	(14.3)	1,648	1,846	(198)	(10.7)
Single-Piece Cards	5	8	(2)	(30.8)	16	6	10	181.4	0	0	0	181.4
Total Single-Piece Letters and Cards	14,693	16,924	(2,231)	(13.2)	23,758	27,711	(3,952)	(14.3)	1,648	1,846	(198)	(10.7)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	46,727	52,889	(6,162)	(11.7)	29,549	35,489	(5,940)	(16.7)	7,297	8,610	(1,313)	(15.2)
Parcels	55,071	54,451	620	1.1	26,368	26,377	(9)	(0.0)	9,244	9,265	(21)	(0.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	116,491	124,263	(7,772)	(6.3)	79,675	89,577	(9,902)	(11.1)	18,189	19,721	(1,532)	(7.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	93,838	82,113	11,725	14.3	9,038	7,793	1,244	16.0	54,268	47,572	6,695	14.1
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	2	7	(5)	(69.6)	1	3	(2)	(64.5)	1	3	(2)	(69.3)
Bound Printed Matter Parcels	53	57	(5)	(8.6)	15	14	1	10.2	29	35	(6)	(16.8)
Media and Library Mail	22,417	25,487	(3,070)	(12.0)	6,989	8,019	(1,030)	(12.8)	19,620	20,433	(813)	(4.0)
Package Services Mail Fees												
Total Package Services Mail	116,310	107,665	8,645	8.0	16,043	15,829	214	1.4	73,917	68,043	5,875	8.6

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	448,895	443,489	5,406	1.2	55,476	57,678	(2,202)	(3.8)	134,161	131,607	2,554	1.9
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	448,895	443,489	5,406	1.2	55,476	57,678	(2,202)	(3.8)	134,161	131,607	2,554	1.9
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-D
PVI MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	41,710	49,591	(7,881)	(15.9)	68,158	80,669	(12,512)	(15.5)	4,550	5,309	(759)	(14.3)
Single-Piece Cards	45	205	(160)	(78.1)	127	124	3	2.8	1	1	0	2.8
Total Single-Piece Letters and Cards	41,755	49,796	(8,041)	(16.1)	68,285	80,793	(12,508)	(15.5)	4,551	5,310	(759)	(14.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	141,652	161,786	(20,135)	(12.4)	92,111	106,585	(14,473)	(13.6)	22,928	26,658	(3,730)	(14.0)
Parcels	170,215	177,305	(7,090)	(4.0)	81,475	85,023	(3,548)	(4.2)	29,034	30,381	(1,347)	(4.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	353,622	388,887	(35,265)	(9.1)	241,872	272,401	(30,529)	(11.2)	56,513	62,349	(5,836)	(9.4)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	321,584	279,664	41,921	15.0	31,373	25,863	5,510	21.3	180,620	160,584	20,036	12.5
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	5	59	(54)	(91.5)	2	25	(22)	(91.5)	2	26	(24)	(92.5)
Bound Printed Matter Parcels	166	190	(24)	(12.7)	53	53	(1)	(1.1)	105	139	(34)	(24.7)
Media and Library Mail	68,602	81,558	(12,956)	(15.9)	21,430	25,873	(4,443)	(17.2)	57,023	63,980	(6,958)	(10.9)
Package Services Mail Fees												
Total Package Services Mail	390,357	361,471	28,886	8.0	52,858	51,814	1,044	2.0	237,750	224,730	13,020	5.8

PVI MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,533,316	1,617,916	(84,600)	(5.2)	185,114	202,695	(17,581)	(8.7)	468,210	507,498	(39,287)	(7.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,533,316	1,617,916	(84,600)	(5.2)	185,114	202,695	(17,581)	(8.7)	468,210	507,498	(39,287)	(7.7)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	186,602	216,757	(30,155)	(13.9)	412,467	483,377	(70,910)	(14.7)	19,023	22,402	(3,379)	(15.1)
Single-Piece Cards	13,093	14,864	(1,771)	(11.9)	45,786	53,344	(7,558)	(14.2)	329	387	(58)	(15.1)
Total Single-Piece Letters and Cards	199,695	231,621	(31,926)	(13.8)	458,252	536,721	(78,468)	(14.6)	19,352	22,790	(3,438)	(15.1)
Presort Letters	2,312,827	2,350,618	(37,791)	(1.6)	6,380,438	6,579,185	(198,747)	(3.0)	349,326	339,207	10,119	3.0
Presort Cards	146,799	154,083	(7,284)	(4.7)	672,100	716,239	(44,139)	(6.2)	5,487	5,847	(360)	(6.2)
Total Presort Letters and Cards	2,459,626	2,504,701	(45,075)	(1.8)	7,052,538	7,295,424	(242,886)	(3.3)	354,814	345,054	9,759	2.8
Flats	121,044	125,328	(4,284)	(3.4)	113,134	118,512	(5,378)	(4.5)	23,600	24,731	(1,131)	(4.6)
Parcels	60,033	64,105	(4,073)	(6.4)	30,093	33,066	(2,973)	(9.0)	10,201	10,964	(762)	(7.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	2,840,398	2,925,756	(85,358)	(2.9)	7,654,017	7,983,723	(329,706)	(4.1)	407,967	403,538	4,428	1.1
Standard Mail:												
High Density and Saturation Letters	184,803	179,623	5,181	2.9	1,361,374	1,311,774	49,600	3.8	57,272	58,084	(811)	(1.4)
High Density and Saturation Flats & Parcels	459,118	455,766	3,352	0.7	2,781,704	2,793,286	(11,582)	(0.4)	531,969	525,116	6,853	1.3
Carrier Route	444,371	491,419	(47,048)	(9.6)	1,855,539	2,106,539	(251,000)	(11.9)	393,917	414,142	(20,225)	(4.9)
Letters	2,139,672	2,000,290	139,383	7.0	10,819,284	10,235,487	583,797	5.7	571,444	600,269	(28,825)	(4.8)
Flats	543,097	575,868	(32,770)	(5.7)	1,452,664	1,557,434	(104,770)	(6.7)	369,381	387,387	(18,005)	(4.6)
Not Flat-Machinables and Parcels	163,065	144,034	19,031	13.2	176,167	163,831	12,336	7.5	78,682	73,757	4,925	6.7
Domestic Negotiated Serv. Agreement Mail	5,853	9,054	(3,201)	(35.4)	27,397	43,033	(15,636)	(36.3)	3,820	3,835	(14)	(0.4)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	3,939,980	3,856,053	83,927	2.2	18,474,128	18,211,383	262,744	1.4	2,006,486	2,062,588	(56,103)	(2.7)
Periodicals Mail:												
In-County	17,683	18,678	(995)	(5.3)	167,826	176,679	(8,853)	(5.0)	49,511	52,870	(3,358)	(6.4)
Outside County	433,968	446,301	(12,334)	(2.8)	1,617,698	1,662,920	(45,221)	(2.7)	620,233	640,019	(19,787)	(3.1)
Periodicals Mail Fees												
Total Periodicals Mail	451,650	464,979	(13,329)	(2.9)	1,785,525	1,839,599	(54,074)	(2.9)	669,744	692,889	(23,145)	(3.3)
Package Services Mail:												
Single-Piece Parcel Post	12,400	13,723	(1,323)	(9.6)	943	1,042	(99)	(9.5)	22,489	25,112	(2,623)	(10.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	42,068	41,514	554	1.3	49,907	48,639	1,268	2.6	71,964	70,460	1,504	2.1
Bound Printed Matter Parcels	63,308	68,923	(5,615)	(8.1)	50,615	54,030	(3,415)	(6.3)	130,688	140,846	(10,159)	(7.2)
Media and Library Mail	10,750	14,563	(3,813)	(26.2)	3,523	4,975	(1,452)	(29.2)	10,563	14,047	(3,484)	(24.8)
Package Services Mail Fees												
Total Package Services Mail	128,526	138,723	(10,197)	(7.4)	104,987	108,686	(3,699)	(3.4)	235,704	250,465	(14,762)	(5.9)

**PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	168,287	173,876	(5,589)	(3.2)	25,117	25,835	(719)	(2.8)	60,183	63,128	(2,945)	(4.7)
Parcel Select Mail:												
Total Parcel Select Mail	143,837	114,941	28,895	25.1	80,138	62,267	17,871	28.7	299,199	212,247	86,951	41.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	24,142	15,694	8,448	53.8	10,007	7,240	2,767	38.2	29,258	16,255	13,003	80.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	326,733	298,819	27,914	9.3	110,397	92,148	18,249	19.8	375,146	285,960	89,186	31.2
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-E
PERMIT IMPRINT MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	601,629	649,980	(48,350)	(7.4)	1,335,417	1,451,649	(116,232)	(8.0)	60,291	66,772	(6,481)	(9.7)
Single-Piece Cards	39,023	43,754	(4,731)	(10.8)	139,116	157,343	(18,227)	(11.6)	1,005	1,138	(133)	(11.7)
Total Single-Piece Letters and Cards	640,652	693,733	(53,081)	(7.7)	1,474,533	1,608,993	(134,459)	(8.4)	61,296	67,910	(6,614)	(9.7)
Presort Letters	7,196,886	7,379,431	(182,545)	(2.5)	20,086,482	20,664,756	(578,274)	(2.8)	1,057,075	1,030,810	26,265	2.5
Presort Cards	442,345	476,494	(34,150)	(7.2)	2,045,488	2,220,653	(175,165)	(7.9)	16,698	18,124	(1,426)	(7.9)
Total Presort Letters and Cards	7,639,231	7,855,925	(216,695)	(2.8)	22,131,970	22,885,409	(753,439)	(3.3)	1,073,773	1,048,934	24,838	2.4
Flats	386,870	399,968	(13,097)	(3.3)	365,754	381,870	(16,116)	(4.2)	76,133	79,113	(2,979)	(3.8)
Parcels	195,676	205,533	(9,857)	(4.8)	100,013	106,921	(6,908)	(6.5)	33,587	34,985	(1,398)	(4.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	8,862,429	9,155,159	(292,730)	(3.2)	24,072,270	24,983,192	(910,922)	(3.6)	1,244,789	1,230,942	13,847	1.1
Standard Mail:												
High Density and Saturation Letters	592,027	545,925	46,103	8.4	4,333,957	3,992,208	341,749	8.6	166,385	176,667	(10,282)	(5.8)
High Density and Saturation Flats & Parcels	1,399,719	1,390,999	8,721	0.6	8,463,652	8,498,717	(35,065)	(0.4)	1,603,602	1,579,905	23,696	1.5
Carrier Route	1,695,325	1,666,916	28,409	1.7	7,146,050	7,024,010	122,040	1.7	1,499,551	1,480,560	18,992	1.3
Letters	6,617,551	6,163,796	453,755	7.4	34,021,419	31,699,126	2,322,293	7.3	1,775,226	1,884,914	(109,688)	(5.8)
Flats	1,856,398	1,922,197	(65,799)	(3.4)	5,026,966	5,193,223	(166,258)	(3.2)	1,269,417	1,316,311	(46,894)	(3.6)
Not Flat-Machinables and Parcels	479,632	455,058	24,573	5.4	548,348	508,023	40,325	7.9	242,295	227,794	14,501	6.4
Domestic Negotiated Serv. Agreement Mail	5,853	9,054	(3,201)	(35.4)	27,397	43,033	(15,636)	(36.3)	3,820	3,835	(14)	(0.4)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	12,646,505	12,153,944	492,561	4.1	59,567,788	56,958,339	2,609,449	4.6	6,560,296	6,669,986	(109,689)	(1.6)
Periodicals Mail:												
In-County	52,413	55,051	(2,637)	(4.8)	499,052	521,432	(22,380)	(4.3)	146,438	153,705	(7,266)	(4.7)
Outside County	1,317,750	1,363,054	(45,303)	(3.3)	4,879,694	5,019,041	(139,347)	(2.8)	1,909,949	1,941,798	(31,849)	(1.6)
Periodicals Mail Fees												
Total Periodicals Mail	1,370,164	1,418,104	(47,941)	(3.4)	5,378,746	5,540,474	(161,727)	(2.9)	2,056,387	2,095,503	(39,116)	(1.9)
Package Services Mail:												
Single-Piece Parcel Post	40,889	42,180	(1,291)	(3.1)	3,143	3,198	(55)	(1.7)	74,017	75,422	(1,406)	(1.9)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	145,168	143,131	2,036	1.4	178,293	170,335	7,958	4.7	257,858	239,538	18,320	7.6
Bound Printed Matter Parcels	228,778	242,848	(14,070)	(5.8)	182,576	185,293	(2,717)	(1.5)	494,528	518,336	(23,809)	(4.6)
Media and Library Mail	36,649	50,229	(13,580)	(27.0)	12,353	17,171	(4,818)	(28.1)	35,605	48,715	(13,111)	(26.9)
Package Services Mail Fees												
Total Package Services Mail	451,484	478,389	(26,905)	(5.6)	376,365	375,996	369	0.1	862,007	882,012	(20,005)	(2.3)

**PERMIT IMPRINT MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	540,907	551,743	(10,835)	(2.0)	79,618	80,778	(1,159)	(1.4)	196,455	203,074	(6,618)	(3.3)
Parcel Select Mail:												
Total Parcel Select Mail	467,542	385,049	82,493	21.4	258,726	204,869	53,857	26.3	979,684	767,035	212,649	27.7
Parcel Return Service Mail:												
Total Parcel Return Service Mail	68,480	44,824	23,656	52.8	28,047	20,247	7,800	38.5	88,350	46,573	41,777	89.7
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,067,396	975,923	91,473	9.4	361,526	302,699	58,827	19.4	1,250,995	1,011,011	239,985	23.7
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

PERMIT IMPRINT MAIL
TOTAL MAILING AND SHIPPING SERVICES
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent	FY 2011	FY 2010	FY 2011 over FY 2010 Amount	FY 2011 over FY 2010 Percent
Total Mailing and Shipping Services												
Total All Mail	24,397,978	24,181,520	216,458	0.9	89,757,592	88,161,552	1,596,040	1.8	11,976,446	11,891,869	84,577	0.7
Total All Services	208,719	194,740	13,979	7.2	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	24,606,697	24,376,260	230,437	0.9	89,757,592	88,161,552	1,596,040	1.8	11,976,446	11,891,869	84,577	0.7
Total All Other Revenue												
Total All Revenue	24,606,697	24,376,260	230,437	0.9								

**TABLE 3-F
OTHER INDICIA MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	4,303	4,420	(117)	(2.6)	9,158	9,580	(422)	(4.4)	342	346	(4)	(1.2)
Single-Piece Cards	240	98	142	144.4	811	335	476	141.9	5	2	3	141.9
Total Single-Piece Letters and Cards	4,543	4,519	25	0.5	9,969	9,915	54	0.5	347	348	(1)	(0.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,966	2,229	(263)	(11.8)	1,288	1,743	(454)	(26.1)	339	318	21	6.5
Parcels	681	742	(61)	(8.2)	296	351	(55)	(15.7)	112	116	(4)	(3.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	7,191	7,490	(299)	(4.0)	11,553	12,009	(455)	(3.8)	798	783	16	2.0
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	1,306	1,274	32	2.5	153	189	(36)	(18.9)	760	557	203	36.4
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	10	33	(23)	(70.4)	6	15	(9)	(57.8)	6	21	(15)	(73.0)
Bound Printed Matter Parcels	455	302	153	50.6	165	122	42	34.5	400	311	90	28.9
Media and Library Mail	729	541	188	34.7	267	145	122	83.6	341	533	(192)	(36.0)
Package Services Mail Fees												
Total Package Services Mail	2,500	2,150	350	16.3	591	472	119	25.3	1,506	1,421	85	6.0

**OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3
FISCAL YEAR 2011 (Apr. 1, 2011-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3		Change		Quarter 3		Change		Quarter 3		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	3,651	3,918	(267)	(6.8)	523	540	(17)	(3.2)	1,130	1,298	(168)	(12.9)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	3,651	3,918	(267)	(6.8)	523	540	(17)	(3.2)	1,130	1,298	(168)	(12.9)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

**TABLE 3-F
OTHER INDICIA MAIL
MAILING SERVICES (MARKET DOMINANT PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
First-Class Mail:												
Single-Piece Letters	13,983	14,454	(471)	(3.3)	30,250	31,232	(983)	(3.1)	1,118	1,163	(45)	(3.9)
Single-Piece Cards	477	430	46	10.8	1,609	1,506	103	6.9	10	9	1	6.9
Total Single-Piece Letters and Cards	14,459	14,884	(425)	(2.9)	31,859	32,739	(880)	(2.7)	1,128	1,173	(45)	(3.8)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	5,595	5,748	(152)	(2.6)	3,524	4,243	(719)	(16.9)	932	891	41	4.6
Parcels	2,088	2,127	(39)	(1.8)	930	968	(38)	(3.9)	367	362	5	1.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	22,142	22,759	(616)	(2.7)	36,314	37,950	(1,636)	(4.3)	2,427	2,425	2	0.1
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Single-Piece Parcel Post	3,190	3,156	35	1.1	416	463	(47)	(10.1)	1,722	1,545	177	11.5
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	45	115	(70)	(60.7)	24	53	(29)	(54.9)	30	80	(50)	(62.3)
Bound Printed Matter Parcels	1,635	1,243	392	31.6	578	496	82	16.5	1,509	1,267	242	19.1
Media and Library Mail	1,991	1,490	501	33.7	747	491	256	52.3	875	1,035	(160)	(15.5)
Package Services Mail Fees												
Total Package Services Mail	6,862	6,003	859	14.3	1,765	1,502	262	17.5	4,136	3,926	210	5.3

**OTHER INDICIA MAIL
SHIPPING SERVICES (COMPETITIVE PRODUCTS)
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 3 YTD
FISCAL YEAR 2011 (Oct. 1, 2010-Jun. 30, 2011) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2010
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 3 YTD		Change		Quarter 3 YTD		Change		Quarter 3 YTD		Change	
	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent	FY 2011	FY 2010	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	11,313	12,609	(1,296)	(10.3)	1,498	1,706	(209)	(12.2)	3,550	4,100	(550)	(13.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	11,313	12,609	(1,296)	(10.3)	1,498	1,706	(209)	(12.2)	3,550	4,100	(550)	(13.4)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Other Shipping Services Revenue												
Total Shipping Services Revenue	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 3 FY 2011

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.8	50.8	81.6	94.6	97.8	98.8	99.3	99.5	99.6	99.7	99.7
Letters	1.8	51.2	82.3	95.1	98.1	98.9	99.3	99.5	99.6	99.7	99.7
Cards	1.5	71.5	90.5	96.7	98.3	99	99.2	99.5	99.6	99.7	99.7
Flats	2.1	37.8	72	90.3	95.8	97.7	98.7	99.1	99.4	99.6	99.6
Parcels/IPPS	2.6	16.3	60	84	92.9	96.4	98	98.7	99.1	99.4	99.5
All First-class Presort/Auto	2.3	23.5	64.3	90.1	97.2	98.8	99.4	99.7	99.8	99.9	99.9
Letters	2.3	23.7	64.7	90.3	97.3	98.9	99.5	99.7	99.8	99.9	99.9
Cards	2	41.7	74.2	93.6	97.4	98.6	99.1	99.7	99.7	99.7	99.7
Flats	2.7	16	50.5	80.8	92.9	96.7	98.4	99.1	99.4	99.6	99.7
Parcels/IPPS	2.6	12.2	57.9	84	93.1	96.5	98.2	98.9	99.3	99.5	99.7
All First-class Combined	2	36.5	72.5	92.2	97.5	98.8	99.3	99.6	99.7	99.8	99.8
Letters	2.1	35.7	72.4	92.4	97.6	98.9	99.4	99.6	99.7	99.8	99.8
Cards	1.5	70.5	90	96.6	98.3	99	99.2	99.5	99.6	99.7	99.7
Flats	2.3	32.7	66.9	88.1	95.1	97.4	98.6	99.1	99.4	99.6	99.6
Parcels/IPPS	2.6	14.9	59.3	84	93	96.5	98.1	98.7	99.2	99.4	99.6
All Package Services	4.3	8.3	23.2	41.2	60.3	76.9	87.4	92.3	95.1	96.7	97.5
Parcel Post	4.5	8.3	22.5	39.6	57.2	73.6	84.8	90.9	93.7	95.6	96.5
Bound Printed Matter	3.6	21.1	39.2	62.6	75.4	87.2	92.6	94.6	95.4	95.4	95.8
Media Mail	4.3	6.6	20.7	39.4	59.7	77.3	88	92.6	95.5	97.1	97.8
Library	3.2	22.8	48.1	64.3	78.6	88	93.5	96	97.7	98.4	98.7

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 5
 INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
 STAMP AND METER MAIL
 QUARTER 3 FY 2011**

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	41.3	1.2	58.7	2.0
FIRST-CLASS PRESORT/AUTO	16.4	1.2	83.6	2.5
ALL FIRST-CLASS MAIL	31.7	1.2	68.3	2.2
PARCEL POST SINGLE PIECE	5.0	1.8	95.0	4.6
BOUND PRINTED MATTER	11.5	1.4	88.5	3.9
MEDIA MAIL	4.7	1.6	95.3	4.3
LIBRARY RATE	17.8	1.8	82.2	3.4

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 3 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	97	97	96	97	87
EASTERN AREA	97	95	96	97	92
WESTERN AREA	98	97	95	98	97
PACIFIC AREA	98	96	95	98	97
SOUTHWEST AREA	98	97	95	98	97
GREAT LAKES	96	97	92	96	93
CAPITAL METRO	98	97	97	98	97
NATIONAL	98	96	95	98	96

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	77	82	80	78	84
EASTERN AREA	79	83	85	79	83
WESTERN AREA	86	88	86	86	87
PACIFIC AREA	79	83	80	79	84
SOUTHWEST AREA	79	84	84	79	83
GREAT LAKES	76	84	82	76	83
CAPITAL METRO	79	82	85	79	83
NATIONAL	79	84	83	79	84

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 3 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	87	90	87	90	83
EASTERN AREA	89	90	91	91	88
WESTERN AREA	93	93	91	93	92
PACIFIC AREA	89	89	88	89	91
SOUTHWEST AREA	89	92	90	89	92
GREAT LAKES	87	91	88	87	86
CAPITAL METRO	89	90	91	89	90
NATIONAL	89	91	90	89	90

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 3 FY 2011**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	75	83	78	74	86
EASTERN AREA	70	80	82	71	78
WESTERN AREA	85	84	81	85	82
PACIFIC AREA	70	88	65	70	88
SOUTHWEST AREA	87	89	83	88	88
GREAT LAKES	66	75	76	65	79
CAPITAL METRO	68	82	88	68	76
NATIONAL	76	82	81	76	82

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.