

UNITED STATES OF AMERICA
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

Competitive Product Prices
Priority Mail Contracts
Non-Published Rates

Docket Nos. MC2011-15
CP2011-51

CHAIRMAN'S INFORMATION REQUEST NO. 1

(Issued December 30, 2010)

The Postal Service is requested to respond to the following questions to clarify its request to add Priority Mail Contracts—Non-published Rates to the competitive product list.¹ Responses should be provided no later than January 7, 2011.

1. Would any previous Priority Mail NSA Partners qualify for service under the Priority Mail—Non-published Rate classification? Please explain why previous NSA Partners would qualify or would not qualify.
2. Does the Postal Service anticipate that all expiring Priority Mail agreements will be renewed as Priority Mail—Non-published Rates agreements, to the extent the shipper desires to continue such service and provided that service fits with the Priority Mail—Non-published Rates classification? If not, please elaborate.

¹ Request of the United States Postal Service Concerning Priority Mail—Non-published Rates and Notice of Filing Materials Under Seal, December 17, 2010 (Request).

3. Please refer to the Postal Service's Request:

“This approach is modeled after the Global Expedited Package Services—Non-Published Rates product that the Commission recently approved in Order No. 593 (November 22, 2010).”

 - a. Except for differences in variable inputs (such as inflation), is it possible for two identical mailers to be offered different prices under the proposed Priority Mail-Non-published Rates product? If it is possible, please explain how the Postal Service plans to guard against undue discrimination. See Docket No. CP2010-72, Response to CHIR No. 3, question 1.a.
 - b. GEPS-NPR contracts only differ in regards to revenue tiers, entry points, country groups, and weight cells. Please explain how contracts within Priority Mail—Non-Published Rates product could differ.
4. Attachment B to the Postal Service's Request states, “This process involves the establishment of a set of tiered discounts for Priority Mail”. Please provide a table displaying the tiered discounts, and the requirements a mailer must to satisfy to qualify for the discounts.
5. Please explain under what circumstances management will update the Priority Mail—Non-Published Rates price schedule as described in Attachment B on page 4.
6. Please see Attachment A, filed under seal.

By the Chairman.

Ruth Y. Goldway