

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001 RECEIVED

FEB 10 3 16 PM '98

Postal Rate and Fee Changes, 1997

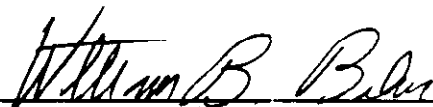
Docket No. R97-1

**NEWSPAPER ASSOCIATION OF AMERICA
WITNESS MICHAEL DONLAN
ANSWER TO INTERROGATORY OF
ADVO, INC. (ADVO/NAA-T2-1)
February 10, 1998**

The Newspaper Association of America hereby provides the answer of witness Michael Donlan to the interrogatory of ADVO, Inc. filed on January 27, 1998. Each interrogatory is stated verbatim and is followed by the answer. A declaration is attached.

Respectfully submitted,

NEWSPAPER ASSOCIATION OF AMERICA

By: 
William B. Baker
WILEY, REIN & FIELDING
1776 K Street, N.W.
Washington, DC 20006-2304
(202) 429-7255

Robert J. Brinkmann
NEWSPAPER ASSOCIATION OF AMERICA
529 14th Street, N.W.
Suite 440
Washington, D.C.
(202) 638-4792

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the instant document on all participants of record in this proceeding in accordance with section 12 of the Rules of Practice.

February 10, 1998


William B. Baker

NEWSPAPER ASSOCIATION OF AMERICA
WITNESS MICHAEL DONLAN
ANSWER TO INTERROGATORY OF
ADVO, INC. (ADVO/NAA-T2-1)

ADVO/NAA-T2-1. Please refer to your Table 5, comparing pre-reclassification and post-reclassification unit costs for ECR non-letters. Please confirm that the 0.7 cent reduction in the unit cost difference you calculate is due primarily to the post-reclassification reduction in the unit costs of ECR non-walk sequenced non-letters.

Answer:

Confirmed, for the particular data sample used to develop Table 5.

DECLARATION

I, Michael Donlan, declare under penalty of perjury that the foregoing answers are true and correct, to the best of my knowledge, information and belief.

Michael Donlan

Date: February 10, 1978