

DOCKET SECTION

BEFORE THE
POSTAL RATE COMMISSION
WASHINGTON, D.C. 20268-0001

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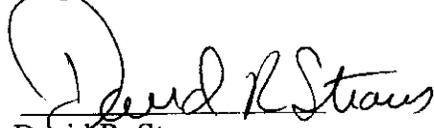
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Docket No. R97-1

**ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES
OF UNITED STATES POSTAL SERVICE (USPS/ABP-1-34)
(February 4, 1998)**

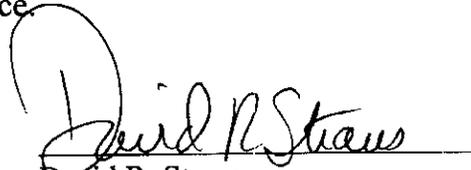
The American Business Press hereby submits responses to interrogatories USPS/ABP-1-34. They are submitted by ABP's President, Gordon T. Hughes, II.

Respectfully submitted,


David R. Straus.
THOMPSON COBURN
700 14th Street, N.W., Suite 900
Washington, D.C. 20005

CERTIFICATE OF SERVICE

I hereby certify that I have this date served the foregoing document in accordance with Section 12 of the Commission's Rules of Practice.


David R. Straus

Dated: February 4, 1998

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-1. For each year fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide a list of publications published by each member of your trade association and mailed at second-class regular or periodical regular rates.

ANSWER

USPS/ABP-1. ABP does not maintain back membership records in such a way that would permit us to answer this question. However, we are filing our current Member Roster as a library reference (ABP-LR-1).

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-2. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please for each publication listed in response to interrogatory number 1 the following information:

- (a) The number of issues mailed.
- (b) The average number of editions (versions) per issue.
- (c) An indication of the kind or type of each version.

ANSWER

USPS/ABP-2. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-3. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the total volumes mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-3. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-4. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular required presort rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-4. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-5. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular 3-digit city/6-digit presort rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-5. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-6. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular carrier route presort rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-6. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-7. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination delivery office discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-7. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-8. *For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular destination SCF discount rates for each publication listed in response to interrogatory number 1.*

ANSWER

USPS/ABP-8. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-9. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular high density discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-9. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-10. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular saturation discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-10. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-11. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the required presort volumes mailed at second-class regular or periodical regular prebarcoded letter size discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-11. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-12. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-12. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-13. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded 3-digit letter size discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-13. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-14. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5-digit volumes mailed at second-class regular or periodical regular prebarcoded digit letter size discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-14. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-15. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the 3-digit city/5 digit volumes mailed at second-class regular or periodical regular prebarcoded flat size discount rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-15. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-16. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zones 1 & 2 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-16. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-17. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 3 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-17. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-18. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 4 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-18. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-19. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 5 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-19. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-20. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 6 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-20. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-21. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 7 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-21. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-22. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volume, total weight and advertising weight mailed at second-class regular or periodical regular rates for zone 8 for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-22. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-23. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the average percentage of nonadvertising content mailed at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-23. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-24. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

ANSWER

USPS/ABP-24. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-25. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per pallet by the following pallet presort digit pallets levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

ANSWER

USPS/ABP-25. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-26. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed on pallets at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average pallet weight by the following pallet presort levels:

- (a) 5-digit pallets
- (b) 3-digit pallets
- (c) SCF pallets
- (d) ADC/SDC pallets
- (e) BMC pallets
- (f) Mixed-BMC pallets.

ANSWER

USPS/ABP-26. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-27. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

ANSWER

USPS/ABP-27. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-28. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in sacks at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per sack by the following sack presort levels:

- (a) Carrier route(s) sacks
- (b) Firm sacks
- (c) 5-digit sacks
- (d) 3-digit unique city sacks
- (e) 3-digit sacks
- (f) SCF sacks
- (g) ADC/SDC sacks
- (h) Mixed sacks.

ANSWER

USPS/ABP-28. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-29. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in trays at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1 by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays
- (f) SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays.

ANSWER

USPS/ABP-29. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-30. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in trays at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per tray by the following tray presort levels:

- (a) Carrier route(s) trays
- (b) Firm trays
- (c) 5-digit trays
- (d) 3-digit unique city trays
- (e) 3-digit trays
- (f) SCF trays
- (g) ADC/SDC trays
- (h) Mixed trays.

ANSWER

USPS/ABP-30. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-31. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1.

ANSWER

USPA/ABP-31. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-32. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, for those volumes mailed in bundles at second-class regular or periodical regular rates for each publication listed in response to interrogatory number 1, please provide the average number of pieces per bundle.

ANSWER

USPS/ABP-32. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

USPS/ABP-33. For each fiscal year (or calendar year if fiscal year is unavailable) from 1986 to present, please provide the volumes mailed at second-class regular or periodical regular rates that were plant loaded in USPS provided transportation for each publication listed in response to interrogatory number 1.

ANSWER

USPS/ABP-33. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

ANSWERS OF AMERICAN BUSINESS PRESS TO INTERROGATORIES USPS/ABP-1-34

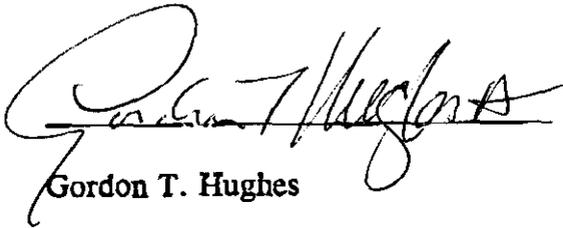
USPS/ABP-34. Please also provide all data furnished in response to interrogatories 1 through 33 above in electronic format.

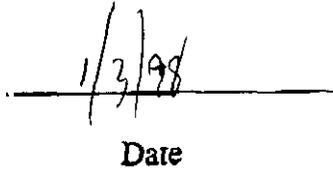
ANSWER

USPS/ABP-34. ABP does not compile data of this sort about its members. In several cases before this Commission, ABP has conducted surveys of its members' mailing characteristics. All data obtained were introduced in prior cases by witness James B. Kobak.

DECLARATION

I, Gordon T. Hughes, declare under penalty of perjury that the foregoing answers are true and correct to the best of my knowledge, information and belief.


Gordon T. Hughes


Date