

**BEFORE THE  
POSTAL REGULATORY COMMISSION**

SIX-DAY TO FIVE-DAY STREET DELIVERY  
AND RELATED SERVICE CHANGES, 2010

Docket No. N2010-1

**DIRECT TESTIMONY OF STEPHEN DeMATTEO ON BEHALF OF THE NATIONAL  
ASSOCIATION OF LETTER CARRIERS, AFL-CIO**

My name is Stephen DeMatteo. I submit this testimony on behalf of Intervenor National Association of Letter Carriers, AFL-CIO (“NALC”), which serves as the collective bargaining representative of a nationwide bargaining unit of city letter carriers employed by the United States Postal Service (“USPS”). I have been employed by NALC as a Research Analyst since June 2008. I have a Bachelor of Science degree from Georgetown University.

The purpose of my testimony is to sponsor two exhibits that I prepared and that are contained in the following Library References of the NALC:

1. NALC-LR-N2010-1/17: Average Overtime Hours, Normal Tuesdays and Tuesdays After A Monday Holiday, FY 2008, FY 2009
2. NALC-LR-N2010-1/18: USPS Operating Margins, 1975-1977 v. 2007-2009

The first Library Reference, NALC-LR-N2010-1/17, uses data from NALC/USPS-T3-5 and NALC/USPS-T3-6 regarding city letter carrier overtime hours in FY 2008 and FY 2009. To create the chart that appears in the Library Reference, showing the average overtime hours for each year for normal Tuesdays and for Tuesdays after a Monday holiday, I divided the total overtime hours supplied in NALC/USPS-T3-5 and NALC/USPS-T3-6 by the number of normal Tuesdays and the number Tuesdays after a Monday holiday for each

respective year.

The second Library Reference, NALC-LR-N2010-1/18, uses data from USPS's Annual Reports for the years indicated on the chart, and provides the operating margin for each year. For purposes of this second Library Reference, operating margin is defined as operating income/(loss) divided by revenue.