

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

SIX-DAY TO FIVE-DAY CARRIER DELIVERY
AND RELATED SERVICE CHANGES, 2010

Docket No. N2010-1

RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS PULCRANO
TO AMERICAN POSTAL WORKERS UNION INTERROGATORY
APWU/USPS-T1-14

The United States Postal Service hereby provides the response of witness Samuel Pulcrano to the above-listed interrogatory of the American Postal Workers Union dated July 6, 2010. The interrogatories is stated verbatim and followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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**RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS PULCRANO
TO AMERICAN POSTAL WORKERS UNION INTERROGATORY**

APWU/USPS-T1-14 Please refer to your response to APWU/USPS-T1-8, is the expectation that Express Mail volume will not decline in the next few years true in both a six and five-day delivery environment? Please identify the basis for this expectation.

RESPONSE

Based on the market research conducted by witness Elmore-Yalch (USPS-T-8), witness Whiteman (USPS-T-9) estimates that Express Mail volume would have declined by about 4.4 percent below what was experienced in the FY 2009 6-day delivery environment had 5-day delivery been implemented during that year

As I said in response to APWU/USPS-T1-8, this estimate is not a forecast of future volumes absent implementation of five-day delivery operations. I am informed that the Postal Service does not expect Express Mail volume to decline in the next few years based upon the pricing and value of Express Mail in a very competitive market.