

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

SIX-DAY TO FIVE-DAY STREET DELIVERY
AND RELATED SERVICE CHANGES, 2010

Docket No. N2010-1

NOTICE OF FILING BY THE UNITED STATES POSTAL SERVICE
OF ERRATA TO TESTIMONY OF WITNESS WHITEMAN (USPS-T-9)
[ERRATA]
(July 16, 2010)

The testimony of witness Whiteman (USPS-T-9), last updated on April 1, 2010, requires a further update as reflected in witness Whiteman's responses to Chairman's Information Request Nos. 4 (Question 9) and 5 (question 5). Both of those responses indicated the need to file a revised workbook originally filed in USPS-LR-N2010-1/NP2. Errata to that library reference were filed on July 13, 2010. Some of the results calculated in that file carry over into the body of witness Whiteman's testimony. As a consequence of this opportunity, some additional errata that had been noticed are also being filed today. An Attachment hereto identifies each erratum. The Postal Service is accordingly filing a complete version of the testimony that includes the Cover, Table of Contents, Autobiographical Sketch, main body of the testimony, and Appendices A and B, with each page bearing "Revised July 15, 2010".

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorneys:

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List of Errata for Testimony of
Gregory M. Whiteman, USPS-T-9,
Prepared on July 15, 2010¹

Autobiographical Sketch:

Page number in footer changed from “iii” to “ii”
Date of MBA from GWU corrected to “1978” (3rd paragraph)

I. Executive Summary:

In both 1) page 2, lines 13-14, and 2) page 11 line 28 to page 12 line 1:

<u>Change From</u>	<u>Change To</u>
1.238 billion	1.244 billion
0.7 percent	0.75 percent
\$428 million	\$466 million
0.68 percent	0.75 percent
\$197 million	\$206 million

II. Qualitative Market Research

A. Focus Group Research

Page 4, line 21 Delete 4th and 5th words “to receive”
Page 5, line 15 Delete first character “I”

III. Quantitative Market Research

B. Summary of Five-Day Delivery’s Impact on Volume and Revenue

[This section also has changes identified for *Executive Summary*, above.]

Page 12, line 2 Add new footnote “^{1a}” which states,
“As revised on July 13, 2010.”

C. Change Within Mail Classes

Page 12, lines 23-24

<u>Change From</u>	<u>Change To</u>
decline by 33	increase by 4.5
increase by \$24	decrease by \$18
million <i>Id.</i>	million. <i>Id.</i>

D. Volume, Revenue and Contribution Loss Estimates

Page 14, line 25 0.7 percent 0.71 percent
0.69 percent 0.75 percent

¹ *Italics* indicate section headers from the testimony. **Red** indicates text added to testimony.

Page 15, lines 4-5, replace the body of Chart 1, but not its title and label. The new chart is:

Product	Volume Change %	Volume Change	Revenue Change	Cost Change	Net Change
	(Millions)				
First-Class Mail Single Piece	-1.90%	(601.0)	\$ (261.3)	\$ (158.7)	\$ (102.6)
First-Class Mail Presort*	-0.71%	(341.7)	\$ (116.1)	\$ (40.0)	\$ (76.1)
First-Class Mail Flats	-2.01%	(57.7)	\$ (71.3)	\$ (43.4)	\$ (27.9)
First-Class Mail Parcels	2.47%	14.4	\$ 27.5	\$ 27.0	\$ 0.5
Regular Standard Mail	0.14%	94.3	\$ 21.1	\$ 13.9	\$ 7.2
Non-Profit Standard Mail	-2.69%	(356.4)	\$ (47.8)	\$ (52.4)	\$ 4.6
Regular Periodicals	-0.33%	(20.5)	\$ (6.0)	\$ (6.9)	\$ 0.9
Non-Profit Periodicals	1.43%	23.8	\$ 4.9	\$ 8.0	\$ (3.1)
Express Mail	-4.43%	(2.1)	\$ (39.5)	\$ (24.7)	\$ (14.8)
Priority Mail	0.42%	3.3	\$ 22.6	\$ 17.4	\$ 5.2
Parcel Select	0.00%	-			
Parcel Post	0.00%	-			
(* Includes NSA revenue and volume)					
Totals	Totals	(1,243.6)	\$ (465.9)	\$ (259.8)	\$ (206.1)
Percent of Revenue & Volume Change		-0.71%		-0.75%	

*Appendix B
 Section III.*

Tab: National, Premier and Preferred Accounts:

Page 3, Delete first full paragraph (a single sentence) that starts with “For residual meter ...”. In its place, put:

For residual meter postage we made another reasonable, but not perfect, assumption after discussion: residual meter volume in CBCIS was distributed to products based on the volume distribution of single piece metered mail as reported for the respective products^{5a/} in the Shape Indicia FY 2009 RPW Extract Report. Residual meter postage revenue was calculated by first determining the revenue per piece for each product in the Shape Indicia FY 2009 RPW Extract Report for single piece meter and then applying that result to the volume of residual meter for the respective products as described above.

New footnote ^{“5a/”} states,

“See N2010-1/NP2, tab “Nat’l, Premier & Preferred”, as revised July 13, 2010.”

Page 3, next to last line, change “CBI” to “CBCIS”