

**TABLE 1**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,978,738	3,271,032	(292,293)	(8.9)	6,555,367	7,503,561	(948,195)	(12.6)	203,180	223,081	(19,901)	(8.9)
Single-Piece Cards	100,501	109,597	(9,096)	(8.3)	350,130	395,332	(45,203)	(11.4)	2,233	2,529	(296)	(11.7)
Total Single-Piece Letters and Cards	3,079,239	3,380,628	(301,389)	(8.9)	6,905,496	7,898,894	(993,397)	(12.6)	205,413	225,610	(20,196)	(9.0)
Presort Letters	4,049,131	3,975,061	74,070	1.9	11,384,498	11,539,635	(155,137)	(1.3)	543,675	488,492	55,184	11.3
Presort Cards	183,148	159,691	23,457	14.7	847,634	757,946	89,688	11.8	6,830	6,101	729	11.9
Total Presort Letters and Cards	4,232,279	4,134,752	97,528	2.4	12,232,132	12,297,581	(65,449)	(0.5)	550,505	494,593	55,912	11.3
Flats	819,550	919,867	(100,317)	(10.9)	649,114	747,655	(98,541)	(13.2)	136,812	156,507	(19,695)	(12.6)
Parcels	277,619	276,241	1,377	0.5	141,240	145,659	(4,419)	(3.0)	46,683	47,441	(758)	(1.6)
Domestic Negotiated Serv. Agreement Mail	0	60,042	(60,042)	(100.0)	0	181,725	(181,725)	(100.0)	0	7,440	(7,440)	(100.0)
Outbound First-Class Mail International	140,115	161,138	(21,023)	(13.0)	70,567	96,913	(26,346)	(27.2)	10,968	12,002	(1,033)	(8.6)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	21,882	26,158	(4,275)	(16.3)	0	0	-	-	0	0	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
First-Class Mail Fees	43,167	48,136	(4,968)	(10.3)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	8,613,852	9,006,961	(393,110)	(4.4)	19,998,550	21,368,428	(1,369,878)	(6.4)	950,382	943,593	6,790	0.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	193,622	163,209	30,413	18.6	1,410,035	1,236,777	173,257	14.0	59,280	55,465	3,815	6.9
High Density and Saturation Flats & Parcels	445,922	452,136	(6,214)	(1.4)	2,774,741	2,899,472	(124,732)	(4.3)	489,183	485,569	3,614	0.7
Carrier Route	495,280	485,650	9,630	2.0	2,090,654	2,127,395	(36,741)	(1.7)	443,065	432,586	10,478	2.4
Letters	2,237,374	2,105,806	131,569	6.2	11,663,258	11,292,887	370,371	3.3	718,236	618,505	99,731	16.1
Flats	636,436	716,043	(79,607)	(11.1)	1,699,270	1,935,940	(236,670)	(12.2)	435,324	496,782	(61,458)	(12.4)
Not Flat-Machinables and Parcels	148,593	151,508	(2,915)	(1.9)	167,102	165,226	1,876	1.1	72,964	75,251	(2,287)	(3.0)
Domestic Negotiated Serv. Agreement Mail	14,785	20,685	(5,901)	(28.5)	69,346	101,465	(32,119)	(31.7)	8,653	10,163	(1,510)	(14.9)
Inbound Intl. Negotiated Serv. Agreement Mail	107	77	29	38.1	223	146	77	53.1	29	31	(2)	(5.3)
Standard Mail Fees	25,588	28,636	(3,049)	(10.6)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,197,706	4,123,751	73,955	1.8	19,874,629	19,759,308	115,320	0.6	2,226,734	2,174,352	52,382	2.4
<b>Periodicals Mail:</b>												
In-County	21,244	19,802	1,442	7.3	205,859	198,770	7,089	3.6	58,979	55,680	3,300	5.9
Outside County	443,698	473,153	(29,454)	(6.2)	1,639,290	1,791,754	(152,464)	(8.5)	617,454	663,827	(46,373)	(7.0)
Periodicals Mail Fees	3,188	3,653	(465)	(12.7)	-	-	-	-	-	-	-	-
Total Periodicals Mail	468,130	496,608	(28,478)	(5.7)	1,845,149	1,990,524	(145,375)	(7.3)	676,433	719,507	(43,074)	(6.0)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	156,845	186,158	(29,313)	(15.7)	15,994	23,204	(7,210)	(31.1)	99,792	113,499	(13,707)	(12.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)	962	2,088	(1,126)	(53.9)	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	93	34	58	169.7	43	13	30	219.6	89	47	42	88.0
Bound Printed Matter Flats	51,020	55,389	(4,370)	(7.9)	58,318	60,090	(1,773)	(3.0)	79,171	81,518	(2,347)	(2.9)
Bound Printed Matter Parcels	89,876	90,435	(559)	(0.6)	66,629	66,021	608	0.9	192,252	201,162	(8,910)	(4.4)
Media and Library Mail	94,364	99,851	(5,486)	(5.5)	31,556	36,398	(4,843)	(13.3)	71,618	79,788	(8,170)	(10.2)
Package Services Mail Fees	709	1,223	(513)	(42.0)	-	-	-	-	-	-	-	-
Total Package Services Mail	393,870	435,178	(41,308)	(9.5)	172,539	185,727	(13,188)	(7.1)	442,922	476,014	(33,092)	(7.0)





**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	15,714,841	16,009,260	(294,419)	(1.8)	42,340,788	43,760,126	(1,419,338)	(3.2)	5,033,319	5,000,146	33,173	0.7
Total All Services	725,143	702,181	22,961	3.3	502,245	431,560	70,686	16.4				
Total All Mail and Services	16,439,984	16,711,442	(271,458)	(1.6)								
Total All Other Revenue	263,143	234,271	28,872	12.3								
Total All Revenue	16,703,127	16,945,712	(242,586)	(1.4)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS) SECTION

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS) SECTION

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: MAILING AND SHIPPING SERVICES SECTIONS

When interpreting RPW percentage changes, users must factor in the number and composition of business days in the relevant time periods.  
The day effect for mail revenue for this time period is: 0.0%  
The day effect for mail volume for this time period is: 0.0%

**TABLE 1-A  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	6,660,787	7,079,389	(418,602)	(5.9)	14,696,980	16,272,729	(1,575,750)	(9.7)	457,321	493,138	(35,817)	(7.3)
Single-Piece Cards	210,987	230,021	(19,034)	(8.3)	733,667	830,367	(96,700)	(11.6)	4,665	5,317	(652)	(12.3)
Total Single-Piece Letters and Cards	6,871,773	7,309,409	(437,636)	(6.0)	15,430,647	17,103,097	(1,672,450)	(9.8)	461,986	498,455	(36,470)	(7.3)
Presort Letters	7,940,243	7,912,181	28,062	0.4	22,374,268	22,974,251	(599,983)	(2.6)	996,045	1,002,296	(6,251)	(0.6)
Presort Cards	349,124	334,161	14,963	4.5	1,614,940	1,588,815	26,125	1.6	13,015	12,940	75	0.6
Total Presort Letters and Cards	8,289,367	8,246,342	43,025	0.5	23,989,208	24,563,066	(573,858)	(2.3)	1,009,060	1,015,236	(6,176)	(0.6)
Flats	1,663,603	1,884,873	(221,270)	(11.7)	1,319,859	1,546,322	(226,462)	(14.6)	276,416	322,109	(45,693)	(14.2)
Parcels	589,707	572,869	16,838	2.9	299,360	302,711	(3,351)	(1.1)	99,663	98,373	1,291	1.3
Domestic Negotiated Serv. Agreement Mail	0	98,554	(98,554)	(100.0)	0	301,476	(301,476)	(100.0)	0	12,337	(12,337)	(100.0)
Outbound First-Class Mail International	358,025	373,319	(15,294)	(4.1)	178,291	212,305	(34,014)	(16.0)	28,467	29,129	(661)	(2.3)
Inbound Intl. Letter-Post Single-Piece & NSA Mail	71,670	73,208	(1,538)	(2.1)	0	0	-	-	0	0	-	-
Inbound Intl. Negotiated Serv. Agreement Mail	5	0	-	-	11	0	-	-	1	0	-	-
First-Class Mail Fees	85,227	94,047	(8,820)	(9.4)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	17,929,377	18,652,622	(723,245)	(3.9)	41,217,376	44,028,977	(2,811,601)	(6.4)	1,875,593	1,975,639	(100,046)	(5.1)
<b>Standard Mail:</b>												
High Density and Saturation Letters	376,734	338,734	38,000	11.2	2,774,160	2,550,143	224,017	8.8	120,446	113,631	6,815	6.0
High Density and Saturation Flats & Parcels	969,936	1,008,170	(38,234)	(3.8)	5,926,049	6,361,594	(435,545)	(6.8)	1,078,338	1,110,402	(32,064)	(2.9)
Carrier Route	1,161,241	1,306,182	(144,942)	(11.1)	4,848,181	5,734,300	(886,119)	(15.5)	1,052,805	1,158,872	(106,067)	(9.2)
Letters	4,609,852	4,589,100	20,751	0.5	24,103,682	24,814,998	(711,316)	(2.9)	1,468,793	1,297,202	171,591	13.2
Flats	1,351,580	1,585,564	(233,984)	(14.8)	3,647,436	4,317,085	(669,650)	(15.5)	927,198	1,090,845	(163,647)	(15.0)
Not Flat-Machinables and Parcels	312,334	321,162	(8,828)	(2.7)	344,455	350,832	(6,378)	(1.8)	153,341	159,608	(6,267)	(3.9)
Domestic Negotiated Serv. Agreement Mail	31,018	47,855	(16,837)	(35.2)	147,039	229,175	(82,136)	(35.8)	17,205	25,099	(7,895)	(31.5)
Inbound Intl. Negotiated Serv. Agreement Mail	168	241	(74)	(30.5)	350	423	(73)	(17.3)	50	103	(53)	(51.1)
Standard Mail Fees	47,502	54,323	(6,820)	(12.6)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	8,860,364	9,251,331	(390,967)	(4.2)	41,791,351	44,358,551	(2,567,200)	(5.8)	4,818,176	4,955,762	(137,585)	(2.8)
<b>Periodicals Mail:</b>												
In-County	45,923	44,604	1,319	3.0	433,432	422,294	11,138	2.6	131,898	133,800	(1,902)	(1.4)
Outside County	907,202	1,009,038	(101,836)	(10.1)	3,301,043	3,694,391	(393,347)	(10.6)	1,273,462	1,468,531	(195,069)	(13.3)
Periodicals Mail Fees	6,927	7,864	(937)	(11.9)	-	-	-	-	-	-	-	-
Total Periodicals Mail	960,052	1,061,506	(101,454)	(9.6)	3,734,476	4,116,685	(382,209)	(9.3)	1,405,360	1,602,331	(196,971)	(12.3)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	329,863	412,579	(82,716)	(20.0)	32,706	50,278	(17,572)	(34.9)	211,851	250,487	(38,636)	(15.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)	3,151	5,844	(2,693)	(46.1)	-	-	-	-	-	-	-	-
Inbound Intl. Negotiated Service Agreement Mail	133	72	61	83.8	61	32	29	91.7	133	90	43	47.5
Bound Printed Matter Flats	102,853	114,814	(11,961)	(10.4)	122,279	131,113	(8,833)	(6.7)	169,792	184,400	(14,608)	(7.9)
Bound Printed Matter Parcels	175,983	196,323	(20,340)	(10.4)	132,057	145,468	(13,410)	(9.2)	379,802	440,087	(60,285)	(13.7)
Media and Library Mail	189,255	202,045	(12,790)	(6.3)	63,192	73,898	(10,706)	(14.5)	144,497	164,374	(19,877)	(12.1)
Package Services Mail Fees	1,472	2,364	(892)	(37.7)	-	-	-	-	-	-	-	-
Total Package Services Mail	802,711	934,042	(131,331)	(14.1)	350,296	400,788	(50,492)	(12.6)	906,074	1,039,438	(133,364)	(12.8)





**TOTAL MAILING AND SHIPPING SERVICES**  
**PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	33,080,919	34,187,857	(1,106,938)	(3.2)	88,088,905	93,906,879	(5,817,973)	(6.2)	10,720,730	11,162,952	(442,222)	(4.0)
Total All Services	1,474,073	1,413,301	60,772	4.3	1,047,120	893,085	154,036	17.2				
Total All Mail and Services	34,554,992	35,601,158	(1,046,166)	(2.9)								
Total All Other Revenue	509,750	445,167	64,583	14.5								
Total All Revenue	35,064,742	36,046,325	(981,583)	(2.7)								

RPW SUMMARY REPORT FOOTNOTES: MAILING SERVICES (MARKET DOMINANT PRODUCTS SECTION)

1/ Not included elsewhere in this report.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: SHIPPING SERVICES (COMPETITIVE PRODUCTS SECTION)

- Report totals may not sum due to rounding.

**TABLE 2-A  
LETTER MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,978,738	3,271,032	(292,293)	(8.9)	6,555,367	7,503,561	(948,195)	(12.6)	203,180	223,081	(19,901)	(8.9)
Single-Piece Cards	100,501	109,597	(9,096)	(8.3)	350,130	395,332	(45,203)	(11.4)	2,233	2,529	(296)	(11.7)
Total Single-Piece Letters and Cards	3,079,239	3,380,628	(301,389)	(8.9)	6,905,496	7,898,894	(993,397)	(12.6)	205,413	225,610	(20,196)	(9.0)
Presort Letters	4,049,173	3,975,061	74,112	1.9	11,384,498	11,539,635	(155,137)	(1.3)	543,675	488,492	55,184	11.3
Presort Cards	183,148	159,691	23,457	14.7	847,634	757,946	89,688	11.8	6,830	6,101	729	11.9
Total Presort Letters and Cards	4,232,321	4,134,752	97,569	2.4	12,232,132	12,297,581	(65,449)	(0.5)	550,505	494,593	55,912	11.3
Flats	8,226	8,943	(717)	(8.0)	6,680	7,100	(420)	(5.9)	1,995	2,159	(163)	(7.6)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	60,042	(60,042)	(100.0)	0	181,725	(181,725)	(100.0)	0	7,440	(7,440)	(100.0)
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	7,319,787	7,584,365	(264,579)	(3.5)	19,144,309	20,385,300	(1,240,991)	(6.1)	757,914	729,801	28,113	3.9
<b>Standard Mail:</b>												
High Density and Saturation Letters	193,622	163,209	30,413	18.6	1,410,035	1,236,777	173,257	14.0	59,280	55,465	3,815	6.9
High Density and Saturation Flats & Parcels	19,101	19,018	83	0.4	128,298	128,925	(627)	(0.5)	6,592	5,907	684	11.6
Carrier Route	12,817	40,470	(27,653)	(68.3)	58,594	204,896	(146,302)	(71.4)	2,764	10,950	(8,186)	(74.8)
Letters	2,237,344	2,105,782	131,563	6.2	11,663,258	11,292,887	370,371	3.3	718,236	618,505	99,731	16.1
Flats	24	0	24	0.0	50	0	50	0.0	10	0	10	0.0
Not Flat-Machinables and Parcels	0	31	(31)	(100.0)	0	31	(31)	(100.0)	0	7	(7)	(100.0)
Domestic Negotiated Serv. Agreement Mail	11,671	17,656	(5,984)	(33.9)	57,900	90,377	(32,478)	(35.9)	6,398	7,960	(1,561)	(19.6)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	2,474,580	2,346,165	128,414	5.5	13,318,135	12,953,895	364,240	2.8	793,281	698,794	94,487	13.5
<b>Periodicals Mail:</b>												
In-County	748	837	(88)	(10.6)	9,576	10,597	(1,021)	(9.6)	445	499	(54)	(10.9)
Outside County	3,381	4,231	(850)	(20.1)	14,902	17,263	(2,361)	(13.7)	1,343	1,574	(231)	(14.7)
Periodicals Mail Fees												
Total Periodicals Mail	4,129	5,068	(938)	(18.5)	24,479	27,860	(3,381)	(12.1)	1,787	2,073	(285)	(13.8)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees												
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**LETTER MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	15,163	29,477	(14,314)	(48.6)	3,011	6,021	(3,009)	(50.0)	237	428	(192)	(44.7)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	15,163	29,477	(14,314)	(48.6)	3,011	6,021	(3,009)	(50.0)	237	428	(192)	(44.7)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	15,163	29,477	(14,314)	(48.6)	3,011	6,021	(3,009)	(50.0)	237	428	(192)	(44.7)
Other Shipping Services Revenue												
Total Shipping Services Revenue	15,163	29,477	(14,314)	(48.6)	3,011	6,021	(3,009)	(50.0)	237	428	(192)	(44.7)



**TABLE 2-A  
LETTER MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	6,660,787	7,079,389	(418,602)	(5.9)	14,696,980	16,272,729	(1,575,750)	(9.7)	457,321	493,138	(35,817)	(7.3)
Single-Piece Cards	210,987	230,021	(19,034)	(8.3)	733,667	830,367	(96,700)	(11.6)	4,665	5,317	(652)	(12.3)
Total Single-Piece Letters and Cards	3,079,239	7,309,409	(4,230,170)	(57.9)	15,430,647	17,103,097	(1,672,450)	(9.8)	461,986	498,455	(36,470)	(7.3)
Presort Letters	7,940,285	7,912,180	28,104	0.4	22,374,268	22,974,251	(599,983)	(2.6)	996,045	1,002,296	(6,251)	(0.6)
Presort Cards	349,124	334,161	14,963	4.5	1,614,940	1,588,815	26,125	1.6	13,015	12,940	75	0.6
Total Presort Letters and Cards	8,289,409	8,246,342	43,068	0.5	23,989,209	24,563,066	(573,857)	(2.3)	1,009,060	1,015,236	(6,176)	(0.6)
Flats	17,803	21,538	(3,735)	(17.3)	13,802	18,343	(4,541)	(24.8)	4,104	5,682	(1,578)	(27.8)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	98,554	(98,554)	(100.0)	0	301,476	(301,476)	(100.0)	0	12,337	(12,337)	(100.0)
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	15,178,985	15,675,843	(496,858)	(3.2)	39,433,658	41,985,982	(2,552,324)	(6.1)	1,475,150	1,531,710	(56,560)	(3.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	376,734	338,734	38,000	11.2	2,774,160	2,550,143	224,017	8.8	120,446	113,631	6,815	6.0
High Density and Saturation Flats & Parcels	34,372	34,444	(73)	(0.2)	234,845	234,231	615	0.3	11,066	10,462	605	5.8
Carrier Route	31,208	88,802	(57,594)	(64.9)	140,871	451,995	(311,124)	(68.8)	6,864	23,935	(17,071)	(71.3)
Letters	4,609,778	4,589,039	20,740	0.5	24,103,682	24,814,998	(711,316)	(2.9)	1,468,793	1,297,202	171,591	13.2
Flats	92	0	92	0.0	193	0	193	0.0	40	0	40	0.0
Not Flat-Machinables and Parcels	0	138	(138)	(100.0)	0	131	(131)	(100.0)	0	28	(28)	(100.0)
Domestic Negotiated Serv. Agreement Mail	21,402	35,971	(14,569)	(40.5)	105,957	184,566	(78,608)	(42.6)	10,194	13,548	(3,353)	(24.8)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	5,073,587	5,087,128	(13,541)	(0.3)	27,359,709	28,236,064	(876,355)	(3.1)	1,617,404	1,458,805	158,599	10.9
<b>Periodicals Mail:</b>												
In-County	1,538	1,769	(231)	(13.1)	19,348	21,810	(2,462)	(11.3)	876	1,034	(158)	(15.3)
Outside County	6,708	8,529	(1,821)	(21.3)	29,059	34,543	(5,484)	(15.9)	2,621	3,077	(455)	(14.8)
Periodicals Mail Fees												
Total Periodicals Mail	8,246	10,297	(2,052)	(19.9)	48,407	56,353	(7,946)	(14.1)	3,498	4,110	(613)	(14.9)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees												
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0



**LETTER MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	44,002	56,459	(12,457)	(22.1)	8,946	11,612	(2,666)	(23.0)	671	832	(161)	(19.3)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	44,002	56,459	(12,457)	(22.1)	8,946	11,612	(2,666)	(23.0)	671	832	(161)	(19.3)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	44,002	56,459	(12,457)	(22.1)	8,946	11,612	(2,666)	(23.0)	671	832	(161)	(19.3)
Other Shipping Services Revenue												
Total Shipping Services Revenue	44,002	56,459	(12,457)	(22.1)	8,946	11,612	(2,666)	(23.0)	671	832	(161)	(19.3)



**TABLE 2-B  
FLAT MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	(42)	0	(42)	(64226.8)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	(42)	0	(42)	(64226.8)	0	0	0	0.0	0	0	0	0.0
Flats	811,323	910,924	(99,600)	(10.9)	642,433	740,555	(98,122)	(13.2)	134,817	154,348	(19,531)	(12.7)
Parcels	38,695	41,874	(3,179)	(7.6)	22,920	25,640	(2,720)	(10.6)	6,291	7,087	(796)	(11.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	849,977	952,798	(102,821)	(10.8)	665,353	766,195	(100,842)	(13.2)	141,108	161,435	(20,327)	(12.6)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	426,766	433,095	(6,329)	(1.5)	2,646,333	2,770,478	(124,145)	(4.5)	482,499	479,653	2,845	0.6
Carrier Route	482,444	445,129	37,315	8.4	2,032,028	1,922,421	109,607	5.7	440,291	421,600	18,691	4.4
Letters	30	24	6	25.4	0	0	0	0.0	0	0	0	0.0
Flats	636,015	715,917	(79,902)	(11.2)	1,698,355	1,935,665	(237,309)	(12.3)	435,270	496,771	(61,501)	(12.4)
Not Flat-Machinables and Parcels	1	0	1	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	3,114	3,030	84	2.8	11,446	11,087	359	3.2	2,254	2,203	51	2.3
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	1,548,369	1,597,194	(48,824)	(3.1)	6,388,163	6,639,651	(251,488)	(3.8)	1,360,313	1,400,227	(39,914)	(2.9)
<b>Periodicals Mail:</b>												
In-County	20,461	18,942	1,519	8.0	195,998	188,000	7,998	4.3	58,415	55,100	3,315	6.0
Outside County	439,413	467,872	(28,459)	(6.1)	1,623,059	1,773,088	(150,029)	(8.5)	614,407	659,792	(45,385)	(6.9)
Periodicals Mail Fees												
Total Periodicals Mail	459,874	486,814	(26,940)	(5.5)	1,819,057	1,961,088	(142,032)	(7.2)	672,822	714,892	(42,070)	(5.9)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	1,629	3,748	(2,119)	(56.5)	334	783	(449)	(57.3)	427	1,064	(637)	(59.9)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	51,020	55,389	(4,370)	(7.9)	58,318	60,090	(1,773)	(3.0)	79,171	81,518	(2,347)	(2.9)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	8,090	9,918	(1,828)	(18.4)	3,209	4,202	(992)	(23.6)	3,194	4,137	(943)	(22.8)
Package Services Mail Fees												
Total Package Services Mail	60,739	69,055	(8,316)	(12.0)	61,861	65,075	(3,214)	(4.9)	82,792	86,719	(3,927)	(4.5)



**FLAT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	221,955	257,123	(35,168)	(13.7)	44,128	50,457	(6,329)	(12.5)	34,421	43,997	(9,576)	(21.8)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	221,955	257,123	(35,168)	(13.7)	44,128	50,457	(6,329)	(12.5)	34,421	43,997	(9,576)	(21.8)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	221,955	257,123	(35,168)	(13.7)	44,128	50,457	(6,329)	(12.5)	34,421	43,997	(9,576)	(21.8)
Other Shipping Services Revenue												
Total Shipping Services Revenue	221,955	257,123	(35,168)	(13.7)	44,128	50,457	(6,329)	(12.5)	34,421	43,997	(9,576)	(21.8)



**TABLE 2-B  
FLAT MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	(42)	0	(42)	(12299.6)	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	(42)	0	(42)	(12299.6)	0	0	0	0.0	0	0	0	0.0
Flats	1,645,800	1,863,335	(217,535)	(11.7)	1,306,057	1,527,979	(221,922)	(14.5)	272,312	316,427	(44,115)	(13.9)
Parcels	84,147	89,296	(5,149)	(5.8)	50,398	54,983	(4,585)	(8.3)	13,516	15,053	(1,537)	(10.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,729,905	1,952,632	(222,726)	(11.4)	1,356,455	1,582,962	(226,507)	(14.3)	285,828	331,481	(45,652)	(13.8)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	935,480	973,606	(38,126)	(3.9)	5,691,015	6,127,014	(435,999)	(7.1)	1,067,161	1,099,896	(32,735)	(3.0)
Carrier Route	1,129,953	1,217,255	(87,302)	(7.2)	4,707,201	5,282,106	(574,905)	(10.9)	1,045,886	1,134,848	(88,962)	(7.8)
Letters	73	61	12	18.8	0	0	0	0.0	0	0	0	0.0
Flats	1,350,890	1,585,000	(234,110)	(14.8)	3,645,936	4,315,800	(669,864)	(15.5)	927,089	1,090,784	(163,695)	(15.0)
Not Flat-Machinables and Parcels	107	0	107	0.0	22	0	22	0.0	20	0	20	0.0
Domestic Negotiated Serv. Agreement Mail	9,615	11,884	(2,268)	(19.1)	41,082	44,609	(3,527)	(7.9)	7,010	11,552	(4,541)	(39.3)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	3,426,118	3,787,806	(361,688)	(9.5)	14,085,256	15,769,528	(1,684,273)	(10.7)	3,047,167	3,337,080	(289,913)	(8.7)
<b>Periodicals Mail:</b>												
In-County	44,315	42,787	1,529	3.6	413,549	400,124	13,425	3.4	130,780	132,596	(1,816)	(1.4)
Outside County	898,461	998,489	(100,028)	(10.0)	3,269,074	3,657,083	(388,008)	(10.6)	1,266,845	1,460,908	(194,063)	(13.3)
Periodicals Mail Fees												
Total Periodicals Mail	942,776	1,041,276	(98,499)	(9.5)	3,682,623	4,057,207	(374,583)	(9.2)	1,397,625	1,593,504	(195,879)	(12.3)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	3,058	6,931	(3,873)	(55.9)	628	1,472	(844)	(57.3)	809	1,910	(1,100)	(57.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	102,853	114,786	(11,933)	(10.4)	122,279	131,063	(8,783)	(6.7)	169,792	184,324	(14,532)	(7.9)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	16,296	20,029	(3,733)	(18.6)	6,485	8,535	(2,050)	(24.0)	6,468	8,049	(1,581)	(19.6)
Package Services Mail Fees												
Total Package Services Mail	122,207	141,746	(19,539)	(13.8)	129,393	141,070	(11,677)	(8.3)	177,069	194,283	(17,214)	(8.9)



**FLAT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	455,449	578,785	(123,336)	(21.3)	90,004	111,833	(21,829)	(19.5)	71,357	110,814	(39,458)	(35.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	455,449	578,785	(123,336)	(21.3)	90,004	111,833	(21,829)	(19.5)	71,357	110,814	(39,458)	(35.6)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	455,449	578,785	(123,336)	(21.3)	90,004	111,833	(21,829)	(19.5)	71,357	110,814	(39,458)	(35.6)
Other Shipping Services Revenue												
Total Shipping Services Revenue	455,449	578,785	(123,336)	(21.3)	90,004	111,833	(21,829)	(19.5)	71,357	110,814	(39,458)	(35.6)



**TABLE 2-C  
PARCEL MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	238,923	234,367	4,556	1.9	118,320	120,019	(1,699)	(1.4)	40,392	40,355	37	0.1
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	238,923	234,367	4,556	1.9	118,320	120,019	(1,699)	(1.4)	40,392	40,355	37	0.1
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	54	23	31	137.7	110	70	41	58.5	93	8	85	1043.2
Carrier Route	19	51	(32)	(62.9)	31	77	(46)	(59.5)	9	36	(27)	(73.9)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	397	127	271	213.6	865	276	589	213.8	44	11	33	295.9
Not Flat-Machinables and Parcels	148,592	151,477	(2,886)	(1.9)	167,102	165,194	1,907	1.2	72,964	75,245	(2,281)	(3.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	149,062	151,678	(2,616)	(1.7)	168,108	165,617	2,491	1.5	73,110	75,300	(2,190)	(2.9)
<b>Periodicals Mail:</b>												
In-County	35	23	12	50.0	285	173	112	64.8	120	81	39	48.3
Outside County	904	1,050	(145)	(13.9)	1,329	1,402	(74)	(5.3)	1,704	2,462	(757)	(30.8)
Periodicals Mail Fees												
Total Periodicals Mail	939	1,073	(134)	(12.5)	1,613	1,575	38	2.4	1,824	2,543	(718)	(28.2)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	155,205	182,390	(27,184)	(14.9)	15,660	22,420	(6,761)	(30.2)	99,365	112,435	(13,069)	(11.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	89,874	90,430	(556)	(0.6)	66,629	66,021	608	0.9	192,252	201,162	(8,910)	(4.4)
Media and Library Mail	86,239	89,909	(3,670)	(4.1)	28,346	32,197	(3,850)	(12.0)	68,424	75,651	(7,227)	(9.6)
Package Services Mail Fees												
Total Package Services Mail	331,319	362,729	(31,410)	(8.7)	110,635	120,638	(10,003)	(8.3)	360,041	389,248	(29,206)	(7.5)



**PARCEL MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,134,504	999,478	135,026	13.5	148,238	135,192	13,045	9.6	375,779	339,725	36,054	10.6
Parcel Select Mail:												
Total Parcel Select Mail	112,675	108,777	3,898	3.6	59,537	50,133	9,404	18.8	216,153	197,232	18,920	9.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	14,803	11,784	3,019	25.6	6,663	3,825	2,838	74.2	14,801	10,563	4,238	40.1
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,257,110	1,119,408	137,702	12.3	211,873	188,869	23,004	12.2	602,545	547,375	55,170	10.1
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	1,257,110	1,119,408	137,702	12.3	211,873	188,869	23,004	12.2	602,545	547,375	55,170	10.1
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,257,110	1,119,408	137,702	12.3	211,873	188,869	23,004	12.2	602,545	547,375	55,170	10.1



**TABLE 2-C  
PARCEL MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	(0)	0	(0)	0.0	(1)	0	(1)	0.0	(0)	0	(0)	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	(0)	0	(0)	0.0	(1)	0	(1)	0.0	(0)	0	(0)	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	505,560	483,573	21,987	4.5	248,962	247,728	1,234	0.5	86,147	83,319	2,828	3.4
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	505,560	483,573	21,986	4.5	248,962	247,728	1,234	0.5	86,147	83,319	2,828	3.4
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	84	120	(36)	(29.9)	188	350	(161)	(46.2)	111	44	67	152.7
Carrier Route	80	126	(46)	(36.4)	109	199	(90)	(45.3)	55	89	(34)	(38.1)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	598	564	34	6.0	1,307	1,286	22	1.7	69	61	8	12.6
Not Flat-Machinables and Parcels	312,227	321,024	(8,797)	(2.7)	344,432	350,701	(6,269)	(1.8)	153,320	159,580	(6,260)	(3.9)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	312,989	321,833	(8,845)	(2.7)	346,037	352,535	(6,499)	(1.8)	153,555	159,774	(6,219)	(3.9)
<b>Periodicals Mail:</b>												
In-County	70	49	21	43.0	536	360	176	48.8	242	171	72	42.0
Outside County	2,033	2,020	13	0.7	2,910	2,765	145	5.2	3,995	4,546	(551)	(12.1)
Periodicals Mail Fees												
Total Periodicals Mail	2,103	2,069	34	1.7	3,446	3,125	320	10.3	4,237	4,716	(479)	(10.2)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	326,775	405,598	(78,822)	(19.4)	32,077	48,805	(16,728)	(34.3)	211,042	248,578	(37,536)	(15.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	0	28	(28)	(100.0)	0	50	(50)	(100.0)	0	76	(76)	(100.0)
Bound Printed Matter Parcels	175,982	196,318	(20,336)	(10.4)	132,057	145,468	(13,410)	(9.2)	379,802	440,087	(60,285)	(13.7)
Media and Library Mail	172,893	181,938	(9,045)	(5.0)	56,707	65,363	(8,656)	(13.2)	138,029	156,325	(18,296)	(11.7)
Package Services Mail Fees												
Total Package Services Mail	675,650	783,882	(108,232)	(13.8)	220,842	259,686	(38,844)	(15.0)	728,873	845,066	(116,193)	(13.7)



**PARCEL MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	2,557,630	2,199,317	358,314	16.3	333,776	293,472	40,304	13.7	854,180	768,258	85,922	11.2
Parcel Select Mail:												
Total Parcel Select Mail	270,617	257,710	12,907	5.0	59,537	50,133	9,404	18.8	216,153	197,232	18,920	9.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	27,611	21,104	6,507	30.8	12,349	7,034	5,316	75.6	28,546	16,703	11,843	70.9
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	2,847,201	2,477,309	369,892	14.9	401,252	350,281	50,970	14.6	1,091,222	982,011	109,211	11.1
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	2,847,201	2,477,309	369,892	14.9	401,252	350,281	50,970	14.6	1,091,222	982,011	109,211	11.1
Other Shipping Services Revenue												
Total Shipping Services Revenue	2,847,201	2,477,309	369,892	14.9	401,252	350,281	50,970	14.6	1,091,222	982,011	109,211	11.1



**TABLE 3-A  
STAMPED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,583,602	1,814,419	(230,818)	(12.7)	3,512,822	4,199,876	(687,054)	(16.4)	90,986	105,688	(14,702)	(13.9)
Single-Piece Cards	57,656	60,973	(3,317)	(5.4)	199,004	218,077	(19,073)	(8.7)	1,244	1,363	(119)	(8.7)
Total Single-Piece Letters and Cards	1,641,258	1,875,393	(234,135)	(12.5)	3,711,826	4,417,952	(706,127)	(16.0)	92,230	107,051	(14,821)	(13.8)
Presort Letters	47,129	42,328	4,800	11.3	128,356	119,075	9,281	7.8	4,824	4,175	649	15.5
Presort Cards	1,526	1,956	(429)	(21.9)	7,013	9,304	(2,291)	(24.6)	37	62	(25)	(40.5)
Total Presort Letters and Cards	48,655	44,284	4,371	9.9	135,369	128,379	6,990	5.4	4,861	4,237	624	14.7
Flats	86,562	103,574	(17,012)	(16.4)	63,951	80,216	(16,265)	(20.3)	12,534	15,063	(2,528)	(16.8)
Parcels	15,950	17,583	(1,632)	(9.3)	9,237	10,726	(1,489)	(13.9)	2,351	2,665	(315)	(11.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,792,425	2,040,834	(248,409)	(12.2)	3,920,384	4,637,274	(716,890)	(15.5)	111,976	129,016	(17,041)	(13.2)
<b>Standard Mail:</b>												
High Density and Saturation Letters	1,727	1,216	511	42.1	11,998	8,656	3,342	38.6	446	353	93	26.4
High Density and Saturation Flats & Parcels	33	57	(25)	(43.1)	216	382	(166)	(43.5)	11	19	(8)	(41.7)
Carrier Route	253	359	(106)	(29.5)	1,154	1,741	(587)	(33.7)	97	108	(11)	(10.1)
Letters	128,414	116,538	11,875	10.2	777,976	710,662	67,314	9.5	54,174	40,217	13,956	34.7
Flats	4,017	4,166	(150)	(3.6)	13,047	12,446	601	4.8	1,964	2,182	(217)	(10.0)
Not Flat-Machinables and Parcels	561	391	170	43.4	673	618	55	8.8	94	95	(1)	(1.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	135,005	122,728	12,276	10.0	805,065	734,506	70,559	9.6	56,787	42,974	13,812	32.1
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	3,174	3,379	(205)	(6.1)	355	533	(178)	(33.5)	1,363	1,648	(285)	(17.3)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	14	69	(54)	(79.0)	6	30	(23)	(78.4)	3	24	(21)	(86.4)
Bound Printed Matter Parcels	7	24	(17)	(70.9)	3	6	(3)	(54.3)	5	12	(7)	(61.7)
Media and Library Mail	1,841	2,518	(677)	(26.9)	637	930	(293)	(31.5)	1,151	1,637	(486)	(29.7)
Package Services Mail Fees												
Total Package Services Mail	5,036	5,990	(954)	(15.9)	1,001	1,499	(498)	(33.2)	2,522	3,321	(799)	(24.1)



**STAMPED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	35,188	43,409	(8,220)	(18.9)	6,059	7,865	(1,807)	(23.0)	7,737	8,848	(1,111)	(12.6)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	35,188	43,409	(8,220)	(18.9)	6,059	7,865	(1,807)	(23.0)	7,737	8,848	(1,111)	(12.6)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	35,188	43,409	(8,220)	(18.9)	6,059	7,865	(1,807)	(23.0)	7,737	8,848	(1,111)	(12.6)
Other Shipping Services Revenue												
Total Shipping Services Revenue	35,188	43,409	(8,220)	(18.9)	6,059	7,865	(1,807)	(23.0)	7,737	8,848	(1,111)	(12.6)



**TABLE 3-A  
STAMPED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009	Percent	FY 2010	FY 2009	FY 2010 over FY 2009	Percent	FY 2010	FY 2009	FY 2010 over FY 2009	Percent
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	3,858,747	4,143,642	(284,895)	(6.9)	8,603,401	9,615,133	(1,011,732)	(10.5)	233,233	254,500	(21,267)	(8.4)
Single-Piece Cards	121,707	129,417	(7,710)	(6.0)	420,000	463,502	(43,502)	(9.4)	2,625	2,897	(272)	(9.4)
Total Single-Piece Letters and Cards	3,980,454	4,273,059	(292,605)	(6.8)	9,023,401	10,078,635	(1,055,234)	(10.5)	235,858	257,397	(21,539)	(8.4)
Presort Letters	101,403	105,198	(3,795)	(3.6)	276,548	296,857	(20,309)	(6.8)	9,574	11,501	(1,927)	(16.8)
Presort Cards	3,132	3,679	(546)	(14.9)	14,432	17,491	(3,059)	(17.5)	79	117	(38)	(32.6)
Total Presort Letters and Cards	104,535	108,877	(4,341)	(4.0)	290,980	314,348	(23,368)	(7.4)	9,653	11,618	(1,965)	(16.9)
Flats	176,041	212,934	(36,893)	(17.3)	131,977	168,446	(36,469)	(21.7)	25,474	31,824	(6,350)	(20.0)
Parcels	34,976	37,638	(2,662)	(7.1)	20,334	22,910	(2,575)	(11.2)	5,085	5,667	(582)	(10.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	4,296,006	4,632,508	(336,501)	(7.3)	9,466,692	10,584,339	(1,117,647)	(10.6)	276,070	306,506	(30,436)	(9.9)
<b>Standard Mail:</b>												
High Density and Saturation Letters	4,283	3,315	968	29.2	33,167	25,544	7,623	29.8	1,185	933	252	27.0
High Density and Saturation Flats & Parcels	85	158	(74)	(46.5)	613	1,058	(444)	(42.0)	37	68	(31)	(45.4)
Carrier Route	796	1,307	(510)	(39.1)	3,624	6,470	(2,845)	(44.0)	254	451	(196)	(43.5)
Letters	278,011	263,307	14,705	5.6	1,704,364	1,653,650	50,714	3.1	114,134	88,342	25,793	29.2
Flats	9,013	10,032	(1,019)	(10.2)	28,413	30,016	(1,603)	(5.3)	4,691	5,746	(1,056)	(18.4)
Not Flat-Machinables and Parcels	896	877	19	2.2	1,117	1,430	(313)	(21.9)	153	255	(103)	(40.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	293,084	278,996	14,089	5.0	1,771,299	1,718,167	53,132	3.1	120,454	95,795	24,659	25.7
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	5,675	6,889	(1,214)	(17.6)	651	1,082	(430)	(39.8)	2,622	3,426	(805)	(23.5)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	18	78	(60)	(77.1)	8	33	(25)	(75.9)	4	27	(22)	(83.7)
Bound Printed Matter Parcels	18	57	(39)	(68.9)	7	18	(11)	(60.2)	12	38	(26)	(67.7)
Media and Library Mail	3,647	5,223	(1,576)	(30.2)	1,268	1,925	(657)	(34.1)	2,216	3,419	(1,204)	(35.2)
Package Services Mail Fees												
Total Package Services Mail	9,357	12,247	(2,890)	(23.6)	1,934	3,057	(1,123)	(36.7)	4,854	6,911	(2,056)	(29.8)



**STAMPED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	77,976	92,625	(14,648)	(15.8)	13,486	16,732	(3,246)	(19.4)	17,256	19,832	(2,576)	(13.0)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	77,976	92,625	(14,648)	(15.8)	13,486	16,732	(3,246)	(19.4)	17,256	19,832	(2,576)	(13.0)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	77,976	92,625	(14,648)	(15.8)	13,486	16,732	(3,246)	(19.4)	17,256	19,832	(2,576)	(13.0)
Other Shipping Services Revenue												
Total Shipping Services Revenue	77,976	92,625	(14,648)	(15.8)	13,486	16,732	(3,246)	(19.4)	17,256	19,832	(2,576)	(13.0)

**STAMPED MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
Total Mailing and Shipping Services												
Total All Mail	4,676,424	5,016,375	(339,951)	(6.8)	11,253,436	12,322,308	(1,068,872)	(8.7)	418,636	429,045	(10,409)	(2.4)
Total All Services	11,133	30,827	(19,694)	(63.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	4,687,558	5,047,202	(359,645)	(7.1)	11,253,436	12,322,308	(1,068,872)	(8.7)	418,636	429,045	(10,409)	(2.4)
Total All Other Revenue												
Total All Revenue	4,687,558	5,047,202	(359,645)	(7.1)								

**TABLE 3-B  
METERED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	95,115	143,670	(48,555)	(33.8)	207,483	327,520	(120,037)	(36.7)	6,939	10,738	(3,799)	(35.4)
Single-Piece Cards	3,512	4,404	(892)	(20.3)	12,215	16,064	(3,849)	(24.0)	76	100	(24)	(24.0)
Total Single-Piece Letters and Cards	98,627	148,074	(49,447)	(33.4)	219,698	343,584	(123,886)	(36.1)	7,015	10,839	(3,823)	(35.3)
Presort Letters	1,431,584	1,486,639	(55,054)	(3.7)	4,095,220	4,368,594	(273,374)	(6.3)	180,138	134,017	46,121	34.4
Presort Cards	1,191	1,342	(151)	(11.2)	5,389	6,230	(842)	(13.5)	64	66	(2)	(3.5)
Total Presort Letters and Cards	1,432,775	1,487,981	(55,205)	(3.7)	4,100,609	4,374,824	(274,215)	(6.3)	180,202	134,083	46,119	34.4
Flats	90,857	112,158	(21,301)	(19.0)	100,500	121,912	(21,412)	(17.6)	14,133	18,118	(3,985)	(22.0)
Parcels	5,481	7,503	(2,022)	(27.0)	2,888	3,945	(1,057)	(26.8)	947	1,346	(399)	(29.7)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,627,741	1,755,717	(127,976)	(7.3)	4,423,695	4,844,265	(420,571)	(8.7)	202,297	164,385	37,911	23.1
<b>Standard Mail:</b>												
High Density and Saturation Letters	354	668	(314)	(47.0)	2,534	4,812	(2,278)	(47.3)	108	173	(65)	(37.6)
High Density and Saturation Flats & Parcels	8	15	(7)	(46.1)	46	100	(55)	(54.4)	8	8	(0)	(0.4)
Carrier Route	181	801	(620)	(77.4)	860	4,179	(3,319)	(79.4)	54	211	(157)	(74.4)
Letters	103,114	103,012	102	0.1	570,010	575,666	(5,656)	(1.0)	43,845	36,018	7,827	21.7
Flats	4,200	4,881	(680)	(13.9)	12,395	13,895	(1,500)	(10.8)	2,110	2,527	(417)	(16.5)
Not Flat-Machinables and Parcels	1,175	773	402	52.0	879	753	126	16.8	58	195	(138)	(70.5)
Domestic Negotiated Serv. Agreement Mail	3,663	3,027	636	21.0	17,991	15,444	2,546	16.5	845	645	200	31.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	112,696	113,178	(481)	(0.4)	604,714	614,849	(10,135)	(1.6)	47,028	39,778	7,250	18.2
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	3,167	4,921	(1,754)	(35.6)	398	732	(333)	(45.6)	1,695	2,397	(702)	(29.3)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	34	376	(342)	(90.9)	16	181	(164)	(90.9)	25	154	(129)	(83.8)
Bound Printed Matter Parcels	9	110	(100)	(91.5)	3	41	(38)	(92.3)	18	107	(89)	(83.0)
Media and Library Mail	2,057	3,084	(1,027)	(33.3)	728	1,161	(433)	(37.3)	1,509	2,209	(700)	(31.7)
Package Services Mail Fees												
Total Package Services Mail	5,268	8,491	(3,223)	(38.0)	1,146	2,115	(969)	(45.8)	3,247	4,867	(1,619)	(33.3)



**METERED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	30,586	38,742	(8,157)	(21.1)	4,552	6,357	(1,805)	(28.4)	9,125	11,202	(2,077)	(18.5)
Parcel Select Mail:												
Total Parcel Select Mail	5	28	(23)	(80.5)	1	5	(3)	(71.6)	2	13	(11)	(81.5)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	30,591	38,771	(8,179)	(21.1)	4,554	6,362	(1,808)	(28.4)	9,128	11,216	(2,088)	(18.6)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	30,591	38,771	(8,179)	(21.1)	4,554	6,362	(1,808)	(28.4)	9,128	11,216	(2,088)	(18.6)
Other Shipping Services Revenue												
Total Shipping Services Revenue	30,591	38,771	(8,179)	(21.1)	4,554	6,362	(1,808)	(28.4)	9,128	11,216	(2,088)	(18.6)



**TABLE 3-B  
METERED MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	196,825	336,523	(139,698)	(41.5)	428,387	765,954	(337,567)	(44.1)	14,514	25,874	(11,360)	(43.9)
Single-Piece Cards	6,824	10,879	(4,056)	(37.3)	23,734	39,478	(15,744)	(39.9)	148	247	(98)	(39.9)
Total Single-Piece Letters and Cards	203,649	347,403	(143,754)	(41.4)	452,121	805,432	(353,311)	(43.9)	14,663	26,121	(11,458)	(43.9)
Presort Letters	2,837,283	2,989,244	(151,961)	(5.1)	8,104,446	8,780,215	(675,769)	(7.7)	299,722	299,932	(209)	(0.1)
Presort Cards	2,464	2,682	(218)	(8.1)	11,130	12,426	(1,296)	(10.4)	129	128	1	0.6
Total Presort Letters and Cards	2,839,747	2,991,926	(152,179)	(5.1)	8,115,576	8,792,641	(677,065)	(7.7)	299,851	300,060	(209)	(0.1)
Flats	182,598	236,337	(53,739)	(22.7)	199,918	251,181	(51,262)	(20.4)	28,273	38,068	(9,795)	(25.7)
Parcels	12,428	19,320	(6,892)	(35.7)	6,541	10,413	(3,872)	(37.2)	2,176	3,522	(1,346)	(38.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	3,238,422	3,594,986	(356,564)	(9.9)	8,774,156	9,859,667	(1,085,510)	(11.0)	344,963	367,770	(22,807)	(6.2)
<b>Standard Mail:</b>												
High Density and Saturation Letters	731	1,469	(738)	(50.3)	5,219	10,526	(5,307)	(50.4)	224	375	(151)	(40.4)
High Density and Saturation Flats & Parcels	12	60	(47)	(79.2)	72	390	(318)	(81.7)	9	35	(26)	(73.0)
Carrier Route	448	1,492	(1,044)	(70.0)	2,199	7,541	(5,342)	(70.8)	140	344	(204)	(59.3)
Letters	207,823	210,515	(2,691)	(1.3)	1,164,647	1,171,897	(7,250)	(0.6)	88,322	65,597	22,725	34.6
Flats	8,992	9,455	(463)	(4.9)	25,441	24,929	512	2.1	4,611	4,753	(142)	(3.0)
Not Flat-Machinables and Parcels	2,189	1,752	438	25.0	1,596	1,660	(63)	(3.8)	109	496	(387)	(78.0)
Domestic Negotiated Serv. Agreement Mail	7,042	7,150	(108)	(1.5)	34,584	36,922	(2,337)	(6.3)	1,441	1,468	(27)	(1.8)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	227,238	231,892	(4,655)	(2.0)	1,233,758	1,253,865	(20,106)	(1.6)	94,857	73,068	21,789	29.8
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	7,320	12,293	(4,973)	(40.5)	883	1,780	(897)	(50.4)	4,125	6,288	(2,163)	(34.4)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	92	692	(600)	(86.7)	45	327	(283)	(86.4)	49	414	(366)	(88.3)
Bound Printed Matter Parcels	75	546	(471)	(86.2)	21	232	(211)	(90.8)	115	852	(737)	(86.5)
Media and Library Mail	4,371	6,674	(2,303)	(34.5)	1,548	2,551	(1,003)	(39.3)	3,201	4,742	(1,542)	(32.5)
Package Services Mail Fees												
Total Package Services Mail	11,858	20,205	(8,347)	(41.3)	2,497	4,890	(2,394)	(48.9)	7,490	12,297	(4,807)	(39.1)



**METERED MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	69,808	89,583	(19,775)	(22.1)	10,429	14,543	(4,113)	(28.3)	21,012	26,655	(5,643)	(21.2)
Parcel Select Mail:												
Total Parcel Select Mail	8	61	(53)	(87.4)	1	5	(3)	(71.6)	2	13	(11)	(81.5)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	69,816	89,644	(19,828)	(22.1)	10,431	14,547	(4,117)	(28.3)	21,015	26,668	(5,654)	(21.2)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	69,816	89,644	(19,828)	(22.1)	10,431	14,547	(4,117)	(28.3)	21,015	26,668	(5,654)	(21.2)
Other Shipping Services Revenue												
Total Shipping Services Revenue	69,816	89,644	(19,828)	(22.1)	10,431	14,547	(4,117)	(28.3)	21,015	26,668	(5,654)	(21.2)



**TABLE 3-C**  
**IBI MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	1,036,111	1,090,100	(53,989)	(5.0)	2,251,633	2,468,980	(217,347)	(8.8)	77,485	83,811	(6,326)	(7.5)
Single-Piece Cards	25,926	27,208	(1,282)	(4.7)	90,772	97,638	(6,866)	(7.0)	567	610	(43)	(7.0)
Total Single-Piece Letters and Cards	1,062,037	1,117,308	(55,271)	(4.9)	2,342,406	2,566,618	(224,213)	(8.7)	78,052	84,421	(6,369)	(7.5)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	437,552	508,096	(70,544)	(13.9)	310,495	375,731	(65,235)	(17.4)	71,148	85,359	(14,211)	(16.6)
Parcels	131,844	113,831	18,013	15.8	66,607	59,273	7,335	12.4	22,352	20,010	2,342	11.7
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	1,631,432	1,739,234	(107,802)	(6.2)	2,719,508	3,001,621	(282,113)	(9.4)	171,552	189,790	(18,238)	(9.6)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	44,307	53,447	(9,140)	(17.1)	5,346	7,290	(1,944)	(26.7)	19,983	24,540	(4,557)	(18.6)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	374	1,508	(1,135)	(75.2)	171	681	(510)	(74.9)	194	774	(580)	(75.0)
Bound Printed Matter Parcels	284	1,209	(925)	(76.5)	106	443	(337)	(76.2)	235	1,037	(802)	(77.4)
Media and Library Mail	45,231	40,217	5,014	12.5	15,285	14,808	477	3.2	31,123	28,559	2,564	9.0
Package Services Mail Fees												
Total Package Services Mail	90,196	96,381	(6,186)	(6.4)	20,907	23,221	(2,314)	(10.0)	51,535	54,910	(3,376)	(6.1)



**IBI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	631,424	577,747	53,677	9.3	96,612	91,747	4,864	5.3	173,861	161,614	12,247	7.6
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	631,424	577,747	53,677	9.3	96,612	91,747	4,864	5.3	173,861	161,614	12,247	7.6
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	631,424	577,747	53,677	9.3	96,612	91,747	4,864	5.3	173,861	161,614	12,247	7.6
Other Shipping Services Revenue												
Total Shipping Services Revenue	631,424	577,747	53,677	9.3	96,612	91,747	4,864	5.3	173,861	161,614	12,247	7.6



**TABLE 3-C**  
**IBI MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009	Percent	FY 2010	FY 2009	FY 2010 over FY 2009	Percent	FY 2010	FY 2009	FY 2010 over FY 2009	Percent
	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent	Amount	Amount	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	2,124,387	2,164,578	(40,191)	(1.9)	4,610,760	4,902,518	(291,757)	(6.0)	160,402	168,821	(8,419)	(5.0)
Single-Piece Cards	53,827	55,139	(1,312)	(2.4)	187,552	198,371	(10,820)	(5.5)	1,172	1,240	(68)	(5.5)
Total Single-Piece Letters and Cards	2,178,214	2,219,717	(41,503)	(1.9)	4,798,312	5,100,889	(302,577)	(5.9)	161,574	170,061	(8,487)	(5.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	907,127	1,011,296	(104,169)	(10.3)	644,853	748,240	(103,388)	(13.8)	147,122	170,106	(22,984)	(13.5)
Parcels	277,027	231,337	45,690	19.8	139,650	120,485	19,165	15.9	47,110	40,845	6,265	15.3
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	3,362,367	3,462,350	(99,983)	(2.9)	5,582,815	5,969,614	(386,799)	(6.5)	355,807	381,012	(25,205)	(6.6)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	89,986	113,875	(23,888)	(21.0)	10,765	15,278	(4,513)	(29.5)	41,404	53,289	(11,885)	(22.3)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	1,008	2,891	(1,883)	(65.1)	437	1,319	(881)	(66.8)	478	1,509	(1,031)	(68.3)
Bound Printed Matter Parcels	881	2,361	(1,481)	(62.7)	310	847	(536)	(63.3)	731	2,189	(1,458)	(66.6)
Media and Library Mail	88,462	78,210	10,252	13.1	29,976	28,711	1,266	4.4	60,347	55,911	4,437	7.9
Package Services Mail Fees												
Total Package Services Mail	180,338	197,337	(16,999)	(8.6)	41,489	46,154	(4,665)	(10.1)	102,960	112,897	(9,937)	(8.8)



**IBI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,351,713	1,214,612	137,102	11.3	208,053	193,512	14,541	7.5	373,742	344,575	29,168	8.5
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,351,713	1,214,612	137,102	11.3	208,053	193,512	14,541	7.5	373,742	344,575	29,168	8.5
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	1,351,713	1,214,612	137,102	11.3	208,053	193,512	14,541	7.5	373,742	344,575	29,168	8.5
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,351,713	1,214,612	137,102	11.3	208,053	193,512	14,541	7.5	373,742	344,575	29,168	8.5



**TABLE 3-D**  
**PVI MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	16,370	16,040	329	2.1	27,149	27,236	(87)	(0.3)	1,769	1,846	(77)	(4.2)
Single-Piece Cards	23	34	(11)	(32.8)	53	124	(71)	(57.2)	0	1	(0)	(57.2)
Total Single-Piece Letters and Cards	16,393	16,075	318	2.0	27,202	27,359	(158)	(0.6)	1,769	1,847	(78)	(4.2)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	56,942	62,125	(5,183)	(8.3)	37,447	42,189	(4,741)	(11.2)	9,447	10,598	(1,151)	(10.9)
Parcels	56,746	58,713	(1,966)	(3.3)	27,046	28,583	(1,538)	(5.4)	9,730	10,436	(705)	(6.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	130,081	136,913	(6,832)	(5.0)	91,694	98,131	(6,437)	(6.6)	20,947	22,881	(1,934)	(8.5)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	91,736	106,206	(14,469)	(13.6)	8,709	12,588	(3,880)	(30.8)	51,526	57,960	(6,433)	(11.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	8	21	(12)	(60.1)	2	9	(6)	(72.0)	7	10	(3)	(27.5)
Bound Printed Matter Parcels	75	215	(140)	(65.2)	22	70	(48)	(68.2)	58	148	(90)	(61.0)
Media and Library Mail	27,960	29,202	(1,242)	(4.3)	8,998	9,997	(1,000)	(10.0)	21,243	24,400	(3,157)	(12.9)
Package Services Mail Fees												
Total Package Services Mail	119,780	135,643	(15,864)	(11.7)	17,731	22,665	(4,934)	(21.8)	72,834	82,518	(9,684)	(11.7)



**PVI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	498,792	445,871	52,921	11.9	62,734	59,703	3,031	5.1	154,050	140,726	13,325	9.5
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	498,792	445,871	52,921	11.9	62,734	59,703	3,031	5.1	154,050	140,726	13,325	9.5
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	498,792	445,871	52,921	11.9	62,734	59,703	3,031	5.1	154,050	140,726	13,325	9.5
Other Shipping Services Revenue												
Total Shipping Services Revenue	498,792	445,871	52,921	11.9	62,734	59,703	3,031	5.1	154,050	140,726	13,325	9.5

**PVI MAIL**  
**TOTAL MAILING AND SHIPPING SERVICES**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2**  
**FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Total Mailing and Shipping Services												
Total All Mail	748,652	718,427	30,225	4.2	172,159	180,500	(8,340)	(4.6)	247,831	246,124	1,707	0.7
Total All Services	126,091	127,983	(1,892)	(1.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	874,744	846,410	28,334	3.3	172,159	180,500	(8,340)	(4.6)	247,831	246,124	1,707	0.7
Total All Other Revenue												
Total All Revenue	874,744	846,410	28,334	3.3								

**TABLE 3-D**  
**PVI MAIL**  
**MAILING SERVICES (MARKET DOMINANT PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	32,684	30,386	2,297	7.6	52,979	51,341	1,638	3.2	3,464	3,400	64	1.9
Single-Piece Cards	197	128	68	53.4	118	323	(205)	(63.5)	1	2	(1)	(63.5)
Total Single-Piece Letters and Cards	32,880	30,514	2,366	7.8	53,097	51,665	1,432	2.8	3,465	3,402	62	1.8
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	109,504	118,010	(8,506)	(7.2)	71,663	80,146	(8,484)	(10.6)	18,106	20,008	(1,902)	(9.5)
Parcels	122,795	121,480	1,315	1.1	58,619	58,944	(325)	(0.6)	21,106	21,631	(525)	(2.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	265,179	270,004	(4,825)	(1.8)	183,379	190,755	(7,376)	(3.9)	42,676	45,041	(2,365)	(5.3)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	196,993	238,612	(41,619)	(17.4)	18,025	27,561	(9,535)	(34.6)	112,688	130,534	(17,845)	(13.7)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	52	130	(78)	(59.8)	22	52	(30)	(57.9)	23	41	(18)	(44.1)
Bound Printed Matter Parcels	132	410	(277)	(67.7)	39	129	(90)	(69.5)	105	271	(166)	(61.3)
Media and Library Mail	56,092	55,506	587	1.1	17,861	18,887	(1,026)	(5.4)	43,562	46,610	(3,047)	(6.5)
Package Services Mail Fees												
Total Package Services Mail	253,270	294,657	(41,387)	(14.0)	35,948	46,629	(10,681)	(22.9)	156,378	177,455	(21,077)	(11.9)



**PVI MAIL**  
**SHIPPING SERVICES (COMPETITIVE PRODUCTS)**  
**REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD**  
**FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009**  
**(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	1,171,570	1,037,696	133,874	12.9	144,688	135,208	9,480	7.0	375,110	348,068	27,041	7.8
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	1,171,570	1,037,696	133,874	12.9	144,688	135,208	9,480	7.0	375,110	348,068	27,041	7.8
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	1,171,570	1,037,696	133,874	12.9	144,688	135,208	9,480	7.0	375,110	348,068	27,041	7.8
Other Shipping Services Revenue												
Total Shipping Services Revenue	1,171,570	1,037,696	133,874	12.9	144,688	135,208	9,480	7.0	375,110	348,068	27,041	7.8



**TABLE 3-E  
PERMIT IMPRINT MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	242,498	201,418	41,081	20.4	545,385	467,557	77,827	16.6	25,580	20,574	5,006	24.3
Single-Piece Cards	13,151	16,870	(3,719)	(22.0)	47,263	63,064	(15,800)	(25.1)	340	452	(112)	(24.7)
Total Single-Piece Letters and Cards	255,649	218,288	37,362	17.1	592,648	530,621	62,027	11.7	25,920	21,026	4,894	23.3
Presort Letters	2,570,418	2,446,094	124,324	5.1	7,160,922	7,051,966	108,955	1.5	358,714	350,300	8,414	2.4
Presort Cards	180,430	156,393	24,037	15.4	835,232	742,412	92,820	12.5	6,729	5,973	756	12.7
Total Presort Letters and Cards	2,750,849	2,602,487	148,362	5.7	7,996,154	7,794,378	201,776	2.6	365,443	356,273	9,170	2.6
Flats	145,924	131,802	14,122	10.7	135,525	126,122	9,403	7.5	29,262	26,991	2,271	8.4
Parcels	66,905	77,849	(10,944)	(14.1)	35,147	42,785	(7,638)	(17.9)	11,178	12,859	(1,681)	(13.1)
Domestic Negotiated Serv. Agreement Mail	0	60,042	(60,042)	(100.0)	0	181,725	(181,725)	(100.0)	0	7,440	(7,440)	(100.0)
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	3,219,327	3,090,468	128,859	4.2	8,759,474	8,675,632	83,842	1.0	431,803	424,589	7,214	1.7
<b>Standard Mail:</b>												
High Density and Saturation Letters	191,540	161,325	30,216	18.7	1,395,503	1,223,309	172,194	14.1	58,726	54,939	3,787	6.9
High Density and Saturation Flats & Parcels	445,881	452,063	(6,182)	(1.4)	2,774,479	2,898,990	(124,511)	(4.3)	489,163	485,541	3,622	0.7
Carrier Route	494,845	484,490	10,355	2.1	2,088,639	2,121,475	(32,836)	(1.5)	442,914	432,268	10,646	2.5
Letters	2,005,847	1,886,255	119,592	6.3	10,315,273	10,006,559	308,714	3.1	620,217	542,269	77,948	14.4
Flats	628,219	706,996	(78,777)	(11.1)	1,673,828	1,909,600	(235,772)	(12.3)	431,250	492,073	(60,824)	(12.4)
Not Flat-Machinables and Parcels	146,856	150,343	(3,487)	(2.3)	165,550	163,855	1,695	1.0	72,812	74,961	(2,149)	(2.9)
Domestic Negotiated Serv. Agreement Mail	11,122	17,659	(6,537)	(37.0)	51,355	86,020	(34,665)	(40.3)	7,808	9,518	(1,710)	(18.0)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	3,924,310	3,859,131	65,179	1.7	18,464,627	18,409,808	54,819	0.3	2,122,890	2,091,569	31,321	1.5
<b>Periodicals Mail:</b>												
In-County	21,244	19,802	1,442	7.3	205,859	198,770	7,089	3.6	58,979	55,680	3,300	5.9
Outside County	443,698	473,153	(29,454)	(6.2)	1,639,290	1,791,754	(152,464)	(8.5)	617,454	663,827	(46,373)	(7.0)
Periodicals Mail Fees												
Total Periodicals Mail	464,942	492,955	(28,012)	(5.7)	1,845,149	1,990,524	(145,375)	(7.3)	676,433	719,507	(43,074)	(6.0)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	13,574	16,760	(3,186)	(19.0)	1,064	1,875	(811)	(43.3)	24,793	26,233	(1,440)	(5.5)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	50,541	53,211	(2,670)	(5.0)	58,098	59,091	(993)	(1.7)	78,912	80,420	(1,508)	(1.9)
Bound Printed Matter Parcels	89,109	88,199	910	1.0	66,330	65,209	1,121	1.7	191,534	199,145	(7,611)	(3.8)
Media and Library Mail	16,896	23,031	(6,134)	(26.6)	5,798	8,697	(2,899)	(33.3)	16,307	22,496	(6,189)	(27.5)
Package Services Mail Fees												
Total Package Services Mail	170,120	181,201	(11,081)	(6.1)	131,291	134,872	(3,582)	(2.7)	311,547	328,294	(16,747)	(5.1)



**PERMIT IMPRINT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	171,532	176,158	(4,625)	(2.6)	24,864	25,419	(555)	(2.2)	64,485	60,338	4,147	6.9
Parcel Select Mail:												
Total Parcel Select Mail	112,670	108,749	3,921	3.6	59,536	50,128	9,408	18.8	216,150	197,219	18,931	9.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	14,803	11,784	3,019	25.6	6,663	3,825	2,838	74.2	14,801	10,563	4,238	40.1
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	294,133	296,060	(1,927)	(0.7)	88,498	79,091	9,407	11.9	291,249	267,975	23,274	8.7
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	294,133	296,060	(1,927)	(0.7)	88,498	79,091	9,407	11.9	291,249	267,975	23,274	8.7
Other Shipping Services Revenue												
Total Shipping Services Revenue	294,133	296,060	(1,927)	(0.7)	88,498	79,091	9,407	11.9	291,249	267,975	23,274	8.7



**TABLE 3-E  
PERMIT IMPRINT MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	438,107	393,056	45,051	11.5	979,791	912,018	67,773	7.4	44,890	39,631	5,259	13.3
Single-Piece Cards	28,100	34,266	(6,166)	(18.0)	101,091	128,023	(26,932)	(21.0)	711	928	(216)	(23.3)
Total Single-Piece Letters and Cards	466,207	427,322	38,885	9.1	1,080,882	1,040,041	40,841	3.9	45,601	40,559	5,043	12.4
Presort Letters	5,001,556	4,817,739	183,818	3.8	13,993,274	13,897,179	96,094	0.7	686,748	690,863	(4,115)	(0.6)
Presort Cards	343,528	327,800	15,728	4.8	1,589,379	1,558,898	30,481	2.0	12,807	12,695	113	0.9
Total Presort Letters and Cards	5,345,085	5,145,539	199,546	3.9	15,582,653	15,456,077	126,575	0.8	699,555	703,558	(4,003)	(0.6)
Flats	284,814	302,293	(17,480)	(5.8)	268,948	295,442	(26,494)	(9.0)	56,868	61,412	(4,544)	(7.4)
Parcels	141,096	161,343	(20,247)	(12.5)	73,598	89,161	(15,563)	(17.5)	23,941	26,417	(2,475)	(9.4)
Domestic Negotiated Serv. Agreement Mail	0	98,554	(98,554)	(100.0)	0	301,476	(301,476)	(100.0)	0	12,337	(12,337)	(100.0)
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	6,237,201	6,135,052	102,150	1.7	17,006,081	17,182,197	(176,117)	(1.0)	825,966	844,283	(18,317)	(2.2)
<b>Standard Mail:</b>												
High Density and Saturation Letters	371,720	333,950	37,771	11.3	2,735,774	2,514,073	221,701	8.8	119,037	112,322	6,715	6.0
High Density and Saturation Flats & Parcels	969,839	1,007,952	(38,113)	(3.8)	5,925,364	6,360,146	(434,783)	(6.8)	1,078,292	1,110,299	(32,007)	(2.9)
Carrier Route	1,159,997	1,303,384	(143,387)	(11.0)	4,842,357	5,720,289	(877,932)	(15.3)	1,052,411	1,158,078	(105,667)	(9.1)
Letters	4,124,017	4,115,279	8,738	0.2	21,234,672	21,989,452	(754,780)	(3.4)	1,266,337	1,143,264	123,073	10.8
Flats	1,333,575	1,566,077	(232,502)	(14.8)	3,593,581	4,262,140	(668,558)	(15.7)	917,897	1,080,346	(162,449)	(15.0)
Not Flat-Machinables and Parcels	309,248	318,533	(9,285)	(2.9)	341,741	347,743	(6,001)	(1.7)	153,079	158,857	(5,778)	(3.6)
Domestic Negotiated Serv. Agreement Mail	23,976	40,705	(16,729)	(41.1)	112,455	192,253	(79,798)	(41.5)	15,763	23,631	(7,868)	(33.3)
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	8,292,372	8,685,879	(393,507)	(4.5)	38,785,944	41,386,096	(2,600,152)	(6.3)	4,602,815	4,786,796	(183,981)	(3.8)
<b>Periodicals Mail:</b>												
In-County	45,923	44,604	1,319	3.0	433,432	422,294	11,138	2.6	131,898	133,800	(1,902)	(1.4)
Outside County	907,202	1,009,038	(101,836)	(10.1)	3,301,043	3,694,391	(393,347)	(10.6)	1,273,462	1,468,531	(195,069)	(13.3)
Periodicals Mail Fees												
Total Periodicals Mail	953,125	1,053,642	(100,517)	(9.5)	3,734,476	4,116,685	(382,209)	(9.3)	1,405,360	1,602,331	(196,971)	(12.3)
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	27,978	37,104	(9,127)	(24.6)	2,107	4,078	(1,971)	(48.3)	50,024	55,081	(5,057)	(9.2)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	101,601	110,771	(9,170)	(8.3)	121,730	129,261	(7,531)	(5.8)	169,179	182,273	(13,093)	(7.2)
Bound Printed Matter Parcels	173,934	191,334	(17,400)	(9.1)	131,305	143,614	(12,309)	(8.6)	377,883	435,370	(57,487)	(13.2)
Media and Library Mail	35,668	52,919	(17,252)	(32.6)	12,194	20,256	(8,063)	(39.8)	34,669	52,755	(18,087)	(34.3)
Package Services Mail Fees												
Total Package Services Mail	339,180	392,129	(52,949)	(13.5)	267,336	297,210	(29,874)	(10.1)	631,754	725,479	(93,725)	(12.9)



**PERMIT IMPRINT MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent	FY 2010	FY 2009	Amount	Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	377,319	391,218	(13,899)	(3.6)	54,902	55,652	(750)	(1.3)	136,284	137,549	(1,266)	(0.9)
Parcel Select Mail:												
Total Parcel Select Mail	270,610	257,649	12,960	5.0	59,536	50,128	9,408	18.8	216,150	197,219	18,931	9.6
Parcel Return Service Mail:												
Total Parcel Return Service Mail	27,611	21,104	6,507	30.8	12,349	7,034	5,316	75.6	28,546	16,703	11,843	70.9
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	666,882	669,150	(2,268)	(0.3)	122,376	112,457	9,919	8.8	373,323	351,289	22,035	6.3
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	666,882	669,150	(2,268)	(0.3)	122,376	112,457	9,919	8.8	373,323	351,289	22,035	6.3
Other Shipping Services Revenue												
Total Shipping Services Revenue	666,882	669,150	(2,268)	(0.3)	122,376	112,457	9,919	8.8	373,323	351,289	22,035	6.3



**TABLE 3-F  
OTHER INDICIA MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	5,043	5,384	(341)	(6.3)	10,895	12,392	(1,497)	(12.1)	422	424	(2)	(0.6)
Single-Piece Cards	233	107	126	117.3	823	366	456	124.5	5	2	3	124.4
Total Single-Piece Letters and Cards	5,276	5,491	(215)	(3.9)	11,717	12,758	(1,041)	(8.2)	427	426	0	0.1
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,713	2,111	(399)	(18.9)	1,195	1,486	(291)	(19.6)	287	378	(90)	(23.9)
Parcels	692	762	(70)	(9.2)	315	346	(31)	(9.0)	125	126	(1)	(0.4)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	7,681	8,365	(684)	(8.2)	13,227	14,590	(1,363)	(9.3)	839	930	(90)	(9.7)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	877	1,426	(549)	(38.5)	122	186	(64)	(34.2)	431	721	(290)	(40.2)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	49	205	(156)	(76.2)	23	99	(76)	(76.6)	31	137	(106)	(77.5)
Bound Printed Matter Parcels	389	672	(283)	(42.1)	165	251	(86)	(34.4)	402	713	(311)	(43.6)
Media and Library Mail	344	1,775	(1,430)	(80.6)	110	804	(695)	(86.4)	284	486	(202)	(41.6)
Package Services Mail Fees												
Total Package Services Mail	1,659	4,078	(2,419)	(59.3)	420	1,341	(921)	(68.7)	1,148	2,057	(909)	(44.2)



**OTHER INDICIA MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2  
FISCAL YEAR 2010 (Jan. 1, 2010-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2		Change		Quarter 2		Change		Quarter 2		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	4,100	4,151	(51)	(1.2)	556	578	(22)	(3.7)	1,177	1,422	(244)	(17.2)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expedited Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	4,100	4,151	(51)	(1.2)	556	578	(22)	(3.7)	1,177	1,422	(244)	(17.2)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	4,100	4,151	(51)	(1.2)	556	578	(22)	(3.7)	1,177	1,422	(244)	(17.2)
Other Shipping Services Revenue												
Total Shipping Services Revenue	4,100	4,151	(51)	(1.2)	556	578	(22)	(3.7)	1,177	1,422	(244)	(17.2)



**TABLE 3-F  
OTHER INDICIA MAIL  
MAILING SERVICES (MARKET DOMINANT PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	Percent
<b>First-Class Mail:</b>												
Single-Piece Letters	10,038	11,204	(1,166)	(10.4)	21,661	25,765	(4,104)	(15.9)	817	911	(94)	(10.3)
Single-Piece Cards	332	190	142	74.6	1,172	669	503	75.1	7	4	3	75.1
Total Single-Piece Letters and Cards	10,370	11,394	(1,024)	(9.0)	22,833	26,435	(3,601)	(13.6)	825	916	(91)	(9.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	3,519	4,003	(484)	(12.1)	2,501	2,867	(366)	(12.8)	573	691	(118)	(17.1)
Parcels	1,386	1,752	(366)	(20.9)	617	799	(182)	(22.7)	245	291	(45)	(15.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International												
Inbound International Single-Piece Letter-Post												
Inbound Intl. Letter-Post NSA Mail												
Inbound Intl. Negotiated Serv. Agreement Mail												
First-Class Mail Fees												
First-Class Dom. NSA Mail Fees												
Total First-Class Mail	15,275	17,149	(1,874)	(10.9)	25,952	30,100	(4,148)	(13.8)	1,643	1,898	(255)	(13.4)
<b>Standard Mail:</b>												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Not Flat-Machinables and Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail												
Standard Mail Fees												
Standard Mail Dom. NSA Mail Fees												
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Periodicals Mail:</b>												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees												
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
<b>Package Services Mail:</b>												
Single-Piece Parcel Post	1,882	3,755	(1,874)	(49.9)	274	499	(225)	(45.0)	988	1,869	(881)	(47.1)
Inbound Intl. Surface Parcel Post (at UPU Rates)												
Inbound Intl. Negotiated Service Agreement Mail												
Bound Printed Matter Flats	82	253	(171)	(67.4)	38	121	(84)	(69.0)	59	137	(78)	(56.8)
Bound Printed Matter Parcels	941	1,610	(668)	(41.5)	374	627	(253)	(40.4)	956	1,368	(411)	(30.1)
Media and Library Mail	949	3,434	(2,486)	(72.4)	345	1,568	(1,223)	(78.0)	502	937	(434)	(46.4)
Package Services Mail Fees												
Total Package Services Mail	3,854	9,053	(5,199)	(57.4)	1,031	2,816	(1,785)	(63.4)	2,506	4,310	(1,804)	(41.9)



**OTHER INDICIA MAIL  
SHIPPING SERVICES (COMPETITIVE PRODUCTS)  
REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 2 YTD  
FISCAL YEAR 2010 (Oct. 1, 2009-Mar. 31, 2010) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2009  
(Data in Thousands)**

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 2 YTD		Change		Quarter 2 YTD		Change		Quarter 2 YTD		Change	
	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent	FY 2010	FY 2009	FY 2010 over FY 2009 Amount	FY 2010 over FY 2009 Percent
Express Mail:												
Total Express Mail												
Priority Mail:												
Total Priority Mail	8,694	8,826	(133)	(1.5)	1,167	1,270	(103)	(8.1)	2,803	3,225	(422)	(13.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
International Expediated Services												
Outbound International Expedited Services												
Inbound International Expedited Services												
International Priority Mail												
Outbound Priority Mail International												
Inbound Air Parcel Post												
Other International Mail												
International Mail Fees												
Total International Mail												
Total Shipping Services Mail	8,694	8,826	(133)	(1.5)	1,167	1,270	(103)	(8.1)	2,803	3,225	(422)	(13.1)
Ancillary Services:												
Outbound International Ancillary Services												
Inbound International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Total Special Services												
Total Shipping Services Services												
Total Shipping Services Mail and Services	8,694	8,826	(133)	(1.5)	1,167	1,270	(103)	(8.1)	2,803	3,225	(422)	(13.1)
Other Shipping Services Revenue												
Total Shipping Services Revenue	8,694	8,826	(133)	(1.5)	1,167	1,270	(103)	(8.1)	2,803	3,225	(422)	(13.1)



**TABLE 4  
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR  
STAMP AND METER MAIL  
QUARTER 2 FY 2010**

GROUP	AVERAGE										
	DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-class Single Piece	1.8	53.1	81.5	94.5	97.6	98.7	99.2	99.4	99.6	99.7	99.8
Letters	1.7	53.9	82.3	95.1	97.9	98.9	99.3	99.5	99.6	99.7	99.8
Cards	1.5	71.5	89.6	96.1	97.8	98.7	99.1	99.4	99.5	99.6	99.7
Flats	2.2	38.4	71.0	88.8	94.7	97.2	98.4	98.9	99.3	99.5	99.6
Parcels/IPPS	2.7	15.0	54.7	79.7	90.6	95.1	97.4	98.4	99.0	99.3	99.5
All First-class Presort/Auto	2.3	23.3	62.1	87.7	96.1	98.5	99.3	99.6	99.8	99.9	99.9
Letters	2.3	23.5	62.3	87.8	96.2	98.5	99.3	99.6	99.8	99.9	99.9
Cards	2.1	40.8	72.5	89.3	94.6	97.5	99.0	99.2	99.7	99.8	99.8
Flats	2.7	15.3	50.7	81.0	92.6	96.8	98.5	99.2	99.5	99.7	99.8
Parcels/IPPS	2.5	24.0	69.7	81.6	91.2	93.9	94.6	95.0	95.3	100.0	100.0
All First-class Combined	2.0	39.7	72.8	91.4	96.9	98.6	99.3	99.5	99.7	99.8	99.8
Letters	2.0	39.2	72.7	91.6	97.1	98.7	99.3	99.6	99.7	99.8	99.8
Cards	1.5	70.7	89.1	95.9	97.7	98.7	99.1	99.4	99.5	99.6	99.7
Flats	2.3	34.0	67.1	87.3	94.3	97.1	98.4	99.0	99.3	99.5	99.6
Parcels/IPPS	2.7	15.1	54.8	79.7	90.6	95.1	97.4	98.4	99.0	99.3	99.5
All Package Services	4.6	8.4	22.7	37.1	54.5	70.8	82.5	89.0	93.0	95.5	96.7
Parcel Post	4.6	11.9	27.0	40.1	55.7	71.0	82.2	87.7	91.6	94.2	95.4
Bound Printed Matter	3.3	18.1	48.0	65.6	78.1	85.2	91.0	92.9	96.8	98.2	98.2
Media Mail	4.8	5.5	18.4	33.2	51.6	69.1	81.6	88.8	93.2	95.7	96.9
Library	3.5	22.0	44.7	58.4	73.1	83.2	90.8	95.0	96.6	97.6	98.5

**NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 5  
 INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR  
 STAMP AND METER MAIL  
 QUARTER 2 FY 2010**

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	42.9	1.2	57.1	2.2
FIRST-CLASS PRESORT/AUTO	16.3	1.3	83.7	2.5
ALL FIRST-CLASS MAIL	30.8	1.3	69.2	2.4
PARCEL POST SINGLE PIECE	8.8	1.9	91.2	4.9
BOUND PRINTED MATTER	17.3	1.8	82.7	3.7
MEDIA MAIL	4.2	2.1	95.8	4.9
LIBRARY RATE	15.4	1.7	84.6	3.8

**NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 6  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
STAMPED MAIL  
QUARTER 2 FY 2010**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	96	94	94	96	94
EASTERN AREA	97	93	94	97	95
WESTERN AREA	97	92	93	97	95
PACIFIC AREA	97	95	92	97	94
SOUTHWEST AREA	98	95	93	98	96
SOUTHEAST AREA	97	94	93	97	93
GREAT LAKES	97	94	92	97	91
CAPITAL METRO	97	93	93	97	90
NATIONAL	97	94	93	97	94

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 7  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
METERED MAIL  
QUARTER 2 FY 2010**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	76	80	75	76	83
EASTERN AREA	77	80	80	77	78
WESTERN AREA	85	84	82	85	85
PACIFIC AREA	78	84	77	78	84
SOUTHWEST AREA	78	83	79	78	84
SOUTHEAST AREA	75	79	81	75	77
GREAT LAKES	76	81	81	76	80
CAPITAL METRO	76	80	82	76	81
NATIONAL	78	81	80	78	81

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 8  
FIRST-CLASS SINGLE PIECE SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
STAMPED AND METERED MAIL  
QUARTER 2 FY 2010**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----
NORTHEAST AREA	83	86	81	83	86
EASTERN AREA	85	85	85	85	86
WESTERN AREA	90	88	87	90	89
PACIFIC AREA	85	88	83	85	88
SOUTHWEST AREA	86	88	85	86	88
SOUTHEAST AREA	84	84	86	84	83
GREAT LAKES	86	87	85	86	85
CAPITAL METRO	85	85	86	85	84
NATIONAL	86	86	85	86	86

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days To Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**

**TABLE 9  
FIRST-CLASS PRESORT SERVICE  
SERVICE COMMITMENT ACHIEVEMENT  
METERED MAIL  
QUARTER 2 FY 2010**

	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	ORIGIN ----- PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	EACH AREA AS ----- PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT -----	DESTINATION ----- PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT -----	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT -----	
NORTHEAST AREA	74	77	70	73	81	75
EASTERN AREA	65	72	76	66	72	76
WESTERN AREA	83	79	77	84	80	79
PACIFIC AREA	64	86	61	64	85	86
SOUTHWEST AREA	87	87	81	87	87	76
SOUTHEAST AREA	73	84	85	73	78	71
GREAT LAKES	66	71	77	66	73	71
CAPITAL METRO	67	76	82	67	73	78
NATIONAL	73	78	77	73	78	77

**NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.**