

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268B0001

SIX-DAY TO FIVE DAY STREET DELIVERY
AND RELATED SERVICE CHANGES, 2010

Docket No. N2010-1

RESPONSE OF THE UNITED STATES POSTAL SERVICE
TO QUESTION 5 OF CHAIRMAN'S INFORMATION REQUEST NO. 5
(June 30, 2010)

The United States Postal Service hereby provides its responses to Question 5 of Chairman's Information Request No. 5, dated June 11, 2010. Answers were sought no later than June 25. Each question is stated verbatim and is followed by the response.

The responses are sponsored by witnesses in this docket as follows:

Question 5 – Whiteman (USPS-T-9)

Respectfully submitted,

UNITED STATES POSTAL SERVICE

By its attorney:

Michael T. Tidwell

475 L'Enfant Plaza West, S.W.
Washington, D.C. 20260-1137
(202) 268-2998; Fax -5402
June 30, 2010

**RESPONSE OF POSTAL SERVICE WITNESS WHITEMAN
TO CHAIRMAN'S INFORMATION REQUEST NO. 5**

Question 5

Please refer to USPS-LR-N2010-1/NP2, file "Vol_Rev_Contrib_Change_5-Day_Delivery.xls," tab "Nat'l, Premier & Preferred" and the response to CHIR No. 4, Question 9. The responses to the following subparts require building an Excel spreadsheet starting with the source figures from each of the sources listed. The spreadsheet should also show each step of the calculations performed in order to yield the results reported by the Postal Service in each of the below-referenced cells.

- a. Please provide an Excel spreadsheet that demonstrates the steps taken to manipulate the source volume information from "FY 2009 RPW extract reports" and from "CBCIS" to derive the Periodicals Regular and Nonprofit volume figures for National, Premier and Preferred Accounts in cells E69, F69 and G69; and E70, F70 and G70. See Response to CHIR No. 4, Question 9(a).
- b. Please provide an Excel spreadsheet that demonstrates the steps taken to manipulate the source "BCI, CBCIS" information to derive the revenue figures for National, Premier, and Preferred Accounts in cells D100, D101 and D102. See Response to CHIR No. 4, Question 9(c).
- c. Please provide an Excel spreadsheet that demonstrates the steps taken to manipulate the source information from "RPW Extract File" to derive the "volume and revenue profiles" for First-Class, Priority, and Parcel Post meter mail in cells E99, F99 and G99. See Response to CHIR No. 4, Question 9(d).
- d. Please provide an Excel spreadsheet that demonstrates the calculation, starting with source revenue and volume figures for FY2009, of the revenue per piece for First-Class, Priority, and Parcel Post meter mail in cells H99, I99 and J99. See Response to CHIR No. 4, Question 9(d).

RESPONSE:

The requested spreadsheets can be found in USPS-LR-N2010-1/NP8, filed under seal.