

BEFORE THE
POSTAL REGULATORY COMMISSION
WASHINGTON, D.C. 20268-0001

SIX-DAY TO FIVE-DAY CARRIER DELIVERY
AND RELATED SERVICE CHANGES, 2010

Docket No. N2010-1

RESPONSE OF UNITED STATES POSTAL SERVICE WITNESS
WHITEMAN TO INTERROGATORY OF
NATIONAL ASSOCIATION OF LETTER CARRIERS, AFL-CIO
NALCA/USPS-T9-3
(June 11, 2010)

The United States Postal Service hereby files the response of witness Whiteman to the following interrogatory of National Association of Letter Carriers, AFL-CIO: NALC/USPS-T9-3, filed on May 25, 2010.

The interrogatory is stated verbatim and followed by the response.

Respectfully submitted,

UNITED STATES POSTAL SERVICE

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NALC/USPST9-3. Provide any reports or analyses or studies conducted or sponsored by the Post Office Department or USPS prior to 2009 concerning the anticipated effects of the elimination of Saturday delivery, including but not limited to the impact on customer demand and on mail volume.

RESPONSE:

In addition to documents referenced in the response to NALC/USPST9-2 and consequently included in LR-N2010-1/16 (Market Research Response to NALC Interrogatories), this library reference includes a copy of "Section Three, Marketplace"¹ based on the 2001 study of five-day delivery cited in my response to NALC/USPST9-2. Section three evaluated the impact of five-day delivery upon revenue generation, customer loyalty, brand recognition, and competitive position in the marketplace. This analysis makes use of the 2001 research study.

¹ The version filed in USPS-LR-N2010-1/16 is redacted. A complete, nonpublic version is being filed in USPS-LR-N2010-1/NP4.