

Before the  
POSTAL REGULATORY COMMISSION  
Washington, DC 20268-0001

Six-Day to Five-Day Street Delivery :  
and Related Service Changes : Docket No. N2010-1

GREETING CARD ASSOCIATION INTERROGATORY  
TO POSTAL SERVICE WITNESS CORBETT  
(GCA/USPS-T2-3)

Pursuant to Rules 25 and 26 of the Commission's Rules of Practice, the Greeting Card Association herewith submits interrogatories and requests for production of documents, specifically:

GCA/USPS-T2-3, to witness Corbett.

The term "documents" includes, without limitation, letters, telegrams, memoranda, reports, studies, articles from periodicals, speeches, testimonies, books, pamphlets, charts, tabulations, and workpapers. "Documents" includes written or printed records and disks, tapes, or other recorded media (together with such written matter as is necessary to understand and use such disks, tapes, or other media).

June 7, 2010

Respectfully submitted,

GREETING CARD ASSOCIATION

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GCA/USPS-T2-3

Please refer to your prefiled testimony at page 11, line 12, to page 12, line 3, where, after discussing the decline in pieces/delivery point/day and the change in mail mix from FY 2000 to FY 2009, you state “The only viable possibility on the horizon to reverse the effects of those trends on that fundamental measure of the viability of the delivery network is to reduce the number of delivery days per week, thereby lowering the denominator of the ratio.”

(a) Does the discussion in the cited passage assume no change in the relative per-piece contribution to institutional costs obtained from the various classes of mail?

(b) If your answer to (a) is not an unqualified “yes,” please describe fully (i) what consideration you gave to alleviating the financial problem caused by the increased proportion of lower-contribution mail (mail mix shift) by adjusting rates for such mail, and (ii) your reasons for concluding that reduction in delivery days was the only viable measure for alleviating the effects of the mail mix shift.