

Before the
POSTAL REGULATORY COMMISSION
WASHINGTON, DC 20268-0001

Complaint of Gamefly, Inc.

Docket No. C2009-1

PUBLIC REPRESENTATIVES INTERROGATORY
DIRECTED TO GAMEFLY WITNESS GLICK (PR/GFL-T1-1)
(May 11, 2010)

Pursuant to rules of practice and procedure 25-26, the Public Representatives pose the following interrogatory to Gamefly witness Glick. Instructions included with the Postal Service's discovery filed May 4, 2010, are hereby incorporated by reference.

PR/GFL-T1-1. On Page 5 of your testimony you state "the estimates of the cost of handling Netflix dvd mailers may be understated." The data used in the estimation of the DVD mailer costs are from 2005.

- a. How does the age of the data used affect the accuracy of the results?
- b. Does the use of the 2005 Single Piece Under 1 oz allied costs for Inbound Mail accurately estimate the additional costs of setup associated with Netflix mail, especially Netflix only trays?
- c. Other than set up costs associated with culling Netflix mail, are there any other known operations specific to Netflix mail that are not modeled? If so, please explain what the likely costs are.

Respectfully submitted,

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