

Cutting Saturday Delivery

I am a retired 30 year Postal Clerk with a BS in Business Administration and Labor Relations and private industry experience throughout the 1970's.

Positions held:

Assitant Director of Labor Relations and Group Insurance Supervisor
Phelps Dodge Copper Products (one of the top 3 copper mining and manufacturing companies in the world)

Director of Labor Relations
Boyle Midway Inc, A Division of American Home Products

After only 8 months with the USPS I was considered among the top 3 candidates for Northeast Regional Director of Labor Relations. The job was given to a 30-year employee of the USPS with no formal or practical education in the field. It was then I discovered that promotions in the USPS, especially in the Newark Division, were based on nepotism and office politics, not qualification. In fact, most Postal Managers have no education or background in management (only the Militaristic type of Management which is unsuccessful in the private sector).

Unbeknownst to the majority of the American public, the USPS has reduced the number of routes by 10-20% over the last two years, with the same amount or more delivery points. Even though the volume has reduced, (in large part due to a management not focused on increasing business) how is it humanly possible to make on average 50 more delivery stops in the same 8 hour time frame? If I were the PRC, or anyone else with power over postal reform, I would ask Postal Management how they could now complete a task in 5 days that for 250 years took 6 days.

Residential customers can relinquish a day of delivery but most businesses rely on mail 6 days to generate work for employees. Therefore, a significant percentage of business deliveries should and must be done 6 days a week. Possibly only one in ten carriers may be needed on the 6th day.

It is a mistake to choose Saturday as the day to cancel or reduce service. Monday is historically the heaviest mail volume day in the post office because there's no delivery on Sunday. To cease delivery on two consecutive days is ridiculous to say the least. If it must be done, it must be split days (like Tuesday or Wednesday, along with Sunday).

The shame is that everyone dictating policy has no managerial or business skills or background and must rely on educated bargaining unit employees to explain how to run the business we are in. The employee base is too top heavy in know nothing and do nothing management.

One way to save big money is to give up all the vehicles in dense city deliveries and deliver with relay boxes as in the past. There are many ways to save money in the Post Office, but not when an inept management refuses to

look in the mirror for answers.

Respectfully,
Bob Galione