

4/1/2010

Postal Regulatory Commission

Docket No: MC2010-20

Order #423

Dear Madam/Sirs:

I am president of PC Synergy, a company that provides technology services to the Mail & Parcel Center Industry. I have seen the US Post Office's request to transfer a portion of their PO boxes from the Market Dominate service category to the Competitive Products service category, along with the addition of undisclosed additional services to select P.O. Boxes, as a trial. While I realize that the Post Office is looking to stretch as much money out of each of their service offerings as possible, I object to the attempt to compete with my customers' Private Mail Box (PMB) services.

We and our customers are small businesses that will be hurt by the additional competition from a very large government regulated business. The product Post Office Box is for placement of mail into a rented receptacle for pickup by the renter. This is the only function of the Post Office Box. Any additional services will require the renter to go to an alternative location and wait in line for those services.

Our customers' PMB's include many additional services to help them compete with Post Office Boxes, and they must presume these proposed additional services are services the USPS have previously shown no interest in providing. In the five-day delivery proposal that the USPS has submitted to the US Congress they have stated they will deliver 6 days to PO Boxes but not to any other entities. This reinforces the distinction between our customers' services. It also places them at a competitive disadvantage when selling those services. Additionally as a Commercial Mail Receiving Agency (CMRA) their PMB's are regulated by the Post Office.

Furthermore, Mail & Parcel Centers currently offering Private Mail Box (PMB) services, will be able to compete with the USPS, if the USPS is permitted to place these PO Boxes in the Competitive Products service category and is permitted to advertise their new service offering with the same untold hundreds of thousands of advertising dollars available to them, as has been witnessed by the recent television campaign expenditures promoting their Priority Mail Flat Rate Box.

This has been a trying time, economically, for our country. Adding another competitor to the offerings of these mail box services will make us ALL weaker by further diluting the business. Please stop the expansion of this incredibly powerful competitor into this business. It will harm thousands of small businesses and put many small business owners out of business.

Sincerely,

Rick

Rick Crawford
President