

DOCKET No. MC2010-20

Order # 423

Date: March 31<sup>st</sup> 2010

To: Postal Regulatory Commission

From: Mail Plus Chehalis  
1673 South Market Boulevard  
Chehalis Washington

Dear Madam/Sirs:

I am the manager of Mail Plus Chehalis and have read the US Post Office's request to transfer a portion of their PO boxes from the Market Dominate service category to the Competitive Products service category, along with the addition of undisclosed additional services to select P.O. Boxes, as a trial. While I realize that the Post Office is looking to stretch as much money out of each of their service offerings as possible, I object to the attempt to compete with our Private Mail Box (PMB) services.

This small business will be hurt by the additional competition from a very large government regulated business. The product Post Office Box is for placement of mail into a rented receptacle for pickup by the customer. This is the only function of the Post Office Box. Any additional services will require the customer to go to an alternative location and wait in line for those services.

Our PMB's include many additional services to help us compete with Post Office Boxes, and we must presume these proposed additional services are services the USPS have previously shown no interest in providing. In the five-day delivery proposal that the USPS has submitted to the US Congress they have stated they will deliver 6 days to PO Boxes but not to any other entities. This reinforces the distinction between our services. It also places us at a competitive disadvantage when selling our services. Additionally as a Commercial Mail Receiving Agency (CMRA) our PMB's are regulated by the Post Office.

Further more, neither Mail Plus Chehalis nor any other Mail & Parcel Center currently offering Private Mail Box (PMB) services, will be able to compete with the USPS, if the USPS is permitted to place these PO Boxes in the Competitive Products service category and is permitted to advertise their new service offering with the same untold millions of advertising dollars available to them, as has been witnessed by the recent television campaign expenditures promoting their Priority Mail Flat Rate Boxes.

This has been and continues to be a trying time, economically, for our country. Adding another competitor to the offerings of these mail box services will make us ALL weaker by further diluting the business.

Please stop the expansion of this incredibly powerful competitor into this business. It will harm thousands of small businesses and put many small business owners out of business.

Thank you for your consideration.



Duane-Reece:Beaver  
Manager Mail Plus Chehalis